

A N N U A L R E P O R T 2 O 1 3 - 1 4



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Chairman's Message



Our Vision & Mission



Vice-Chairman's Message

### CORPORATE OVERVIEW



Journey So Far



SMC Quantified



One Stop Investment Solutions



Powerful Presence Over Print Media



Engaging Customers on Digital Media



Blending Work and Recreation

### REPORTS



Events, Conferences & Seminars



Directors of SMC Group



Management Team of SMC Group



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Corporate Governance Report



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### FINANCIAL STATEMENTS



Standalone Financial Statements



Consolidated Financial Statements



Statement Pursuant to Section 212(8) of the Companies Act, 1956

20" Annual General Meeting

Day: Friday

Date: 26th day of September, 2014

Time: 10.30 A.M.

Venue: "URBU GHAR", 212, Rouse Avenue,

Deen Dayal Upadhyaya Marg.

New Delhi-110002





# chairman's message



Mr. S.C. Aggarwal Chairman & Managing Director

"IF A BUSINESS DOES WELL. THE STOCK EVENTUALLY FOLLOWS"
-WARREN BUFFETT

### DearShareholders

I am glad to interact with you through this communique on the occasion of 20th. Annual General Meeting of your Company. Your Company has performed well during the FY 2013-2014. It has achieved total consolidated revenue for FY 2013-14 of ₹30088 D4 lacs, an increase of 2.11% in comparison to the previous year. Consolidated profit after tax is ₹2260.28 lacs, an increase of 10.93% against ₹2037.54 lacs in the previous year.

We are pleased to announce a final dividend of 12% for the FY 2013-14, in addition to the 12% interim dividend already paid, making it a total of 24% dividend.

In addition to improving profitability, your Company has worked to strengthen the balance sheet. Despite the challenges of a tough business environment, all the businesses of your Company scaled up during the year making investments in technology and risk, enabling us to capitalize on opportunities emerging from the significantly improved economic sentiments for the coming years.

cerporate overview

We are rendering services to a substantial and diversified client base of more than 7,50,000 investors with the help of 2,400+ dedicated employees including outsourced employees, 2,400+ Sub-brokers/Authorized persons and more than 23,000 channel partners. SMC is now present in more than 550 cities across the country with 50 branches including overseas. Your Company is also focusing on

YOUR COMPANY HAS BEEN RECOGNISED AS BEST COMMODITY BROKER OF THE YEAR 2014 (SOURCE: ASSOCHAM EXCELLENCE AWARDS). BEST EQUITY BROKING HOUSE IN DERIVATIVE SEGMENT IN INDIA (SOURCE: BSE IPF-D&B EQUITY BROKING AWARDS, 2013 & 2012). FASTEST GROWING EQUITY BROKING HOUSE-LARGE FIRM(SOURCE: BSE IPF-D&B EQUITY BROKING AWARDS, 2013). **EMERGING INVESTMENT BANKER OF** THE YEAR (SOURCE: SME'S EXCELLENCE AWARDS 2013 ORGANIZED BY ASSOCHAM), BEST RESEARCH ANALYST AWARD IN EQUITY FUNDAMENTALS -INFRASTRUCTURE (SOURCE: ZEE BUSINESS - INDIA'S BEST MARKET ANALYSTAWARDS, 2013).

opportunities in real estate through its subsidiary SMC Real Estate Advisors Private Limited besides its other core businesses. Your board has approved the final dividend of 12%, which requires your approval.

Your Company is planning to file the draft prospectus with the market regulator, SEBI for its follow-on public offer of upto ₹ 175 Crs and offer for sale, if any. The said public offer and offer for sale, if any, is an agenda item for this AGM which requires your approval. The Company is planning to complete the process within this fiscal year subject to regulatory approvals. Your Company is planning to further penetrate the existing businesses and expansion.

Your Campany revisited its vision, mission and values. The new vision of the Company is "we aspire to be a global organization having dominant position in financial and investment services through customer centric approach". Our mission is to help people make the right investment, the right way. The five core values of the Company are possion, relationship, integrity, trustworthy and innovation.

The index has closed on the higher side at the end of FY 2013-14. The market capitalization and gross turnoverhave also increased during the year.

The S&P BSE sensex closed at 22,386.3 on March 31st, 2014, as against 18,836 as on 31st March, 2013 and CNX Nifty has increased from 5,683 as on 31st March, 2013 to 6,704 as on 31st March, 2014.

The Indian primary market has also shown positive trends during the FY 2013-14 as compared to 2012-13. The cumulative amount mobilized from equity and

debt issue (public and right issue) for the financial year 2013-14 stood at ₹ 56,004 Crs. through 90 issues as against ₹ 32.455 Crs. during 2012-13. The cumulative amount mobilized for the financial year 2013-14 stood at ₹ 46,463 Crs. through 411 preferential allotments (of which 165 allotments amounting ₹ 41645 Crs. were listed at both BSE and NSE).

After three decades India has a non coalition government at the Centre. Under the new government, the financial and share market are bullish. The bullish trend in the market will continue in the coming years as the trend in share market was manifested with SENSEX revolving around 25000 after the new government formation. The mandate has been widely welcomed both within the country and internationally, as a vote for stability. FDI inflows during the first four months have been better than the corresponding period last year. The Index of Industrial Production has turned positive, driven mainly by growth in manufacturing sector. In its maiden budget, the new government has signaled a number of directional changes to stabilize the economy like promote savings and boost investments with a view to reviving economic growth. The Budget while spelling out a medium term vision for the economy also emphasizes the imperatives of industrial growth and employment creation. The proposal to raise the FDI ceiling in the Insurance and Defence sectors to 49% is also a welcome step. The Government has also signaled its intention to clear several of the stalled projects including highway projects, which augurs wellfortheinfrastructure sector.

Your Company is continuously making efforts to enhance the performance of staff by creating a team of committed professionals and thereby organizing various training programs which are contributing to the growth plans of the Company. We have continuously retained our manpower and kept them motivated to handle any tough situation and give their best to the organization.

On behalf of the Board and on my own behalf, I place on record my sincere appreciation and gratitude to our directors, customers, bankers, sub-brokers, authorized persons and all other associates for their continued support and confidence they have reposed in the Company. I record my special appreciation of the tireless efforts of team SMC, a dedicated and loyal band of people who have displayed unswerving commitment to their work.

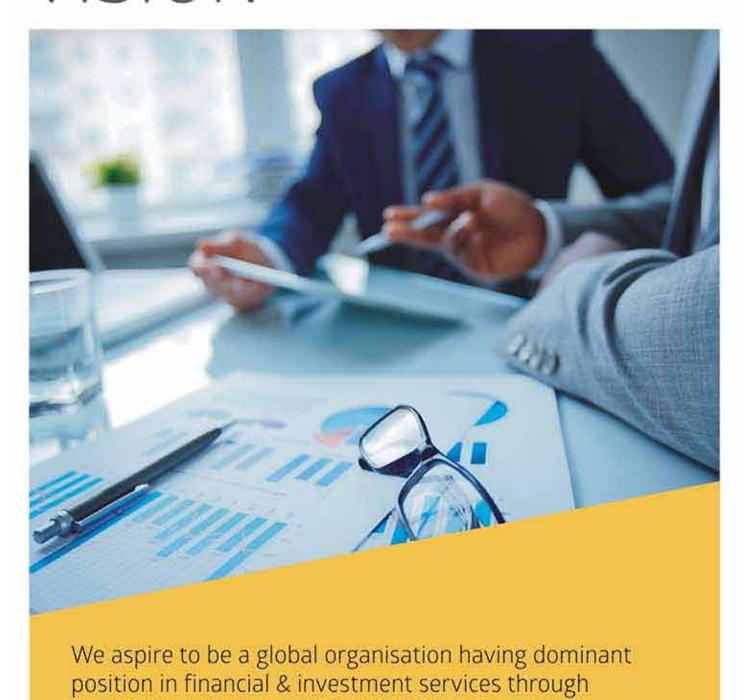
Thank you very much for your unstinting support and trust reposed upon us.

Warmregards.

sd/-

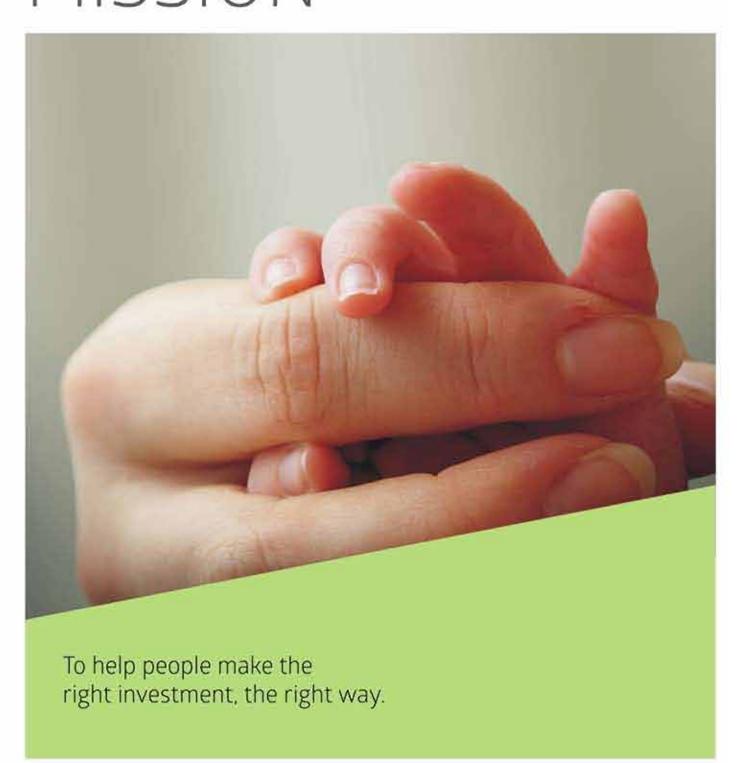
S.C. Aggarwal (Chairman & Managing Director)

### our VISION



### our MISSION





customer centric approach.

# vice chairman's message



Mr. Mahesh C. Gupta Vice-Chairman & Managing Director

" IT'S NOT HOW MUCH MONEY YOU MAKE, BUT HOW MUCH MONEY YOU KEEP, HOW HARD IT WORKS FOR YOU, AND HOW MANY GENERATIONS YOU KEEP IT FOR."
-ROBERT KIYOSAKI

Dear Fellow Shareholders.

"The trust and loyalty of our shareholders have helped us to grow Our constant endeavour is to honor the trust you have reposed in us by delivering value and services."

The FY 2013-14 began with multifarious developments including elevation of inflation, heightened rupee volatility and worsening current account deficit apart from growth slowdown and sharp industrial contraction. However, as the year progressed, especially from the third quarter onwards, there were firm signs of stability on the external front, partial easing of inflationary pressures and positive outlook towards growth.

In anticipation of change of guard at the centre, the market rallied and the Sensex and Nifty breached their respective peak. With new Government at centre, the positive sentiment also inflicted upon FIIs. With the commencement of Foreign Portfolio Investor (FPI) regime from June. 1, 2014, the erstwhile FIIs, Sub Accounts and QFIs are merged into a new investor class termed as Foreign Portfolio Investors (FPIs). There was a net inflow of ₹30,705 crs in June. 2014 by FPIs compared to net inflow of ₹33,778 crs in May, 2014. FPIs bought ₹13,991crs in equity in June. 2014 as compared to ₹14,006 crs in May, 2014.

MESSAGES FROM THE MANAGEMENT

Further, they bought 16,715 crs in debt market in June. 2014 as compared to 19,772 crs sold in May, 2014. The asset under custody of FPIs at the end of June. 2014 stands at Rs19,09,400 crs, out of which the value of participatory notes including PNs on derivatives is 2,24,248 crs, constituting 11.7 percent of the total asset under custody of FPIs.

### PERFORMANCEOVERVIEW

Your deep and abiding trust has enabled team SMC to continuously improve its performance. In the midst of challenging economic conditions, the Company has posted total consolidated turnover of '30088 04 lacs vis-a-vis' '2946520 lacs in the corresponding previous financial year. We believe in rewarding our shareholders from time to time in this regard your company has declared the final dividend of 12% subject to your approval in addition to 12% interim dividend which was paid earlier during the FY2013-14

Our subsidiaries have also performed well during the financial year SME Comtrade has international presence also with its wholly owned subsidiary SME Comex International DMEC During the FY 2013-14 combined total turnover of SME Comtrade Ltd on MCX & NCDEX has increased. During FY 2013-14 total turnover of SMC Comtrade Ltd. on MEX and NCDEX increased from 3.76% to 4.13% in FY 2013-14. Recently the Company has intlated trading of bullion & export of jewellery.

SMC Group with one of the largest retail networks in the country also offers a complete range of insurance solutions through its subsidiary company SMC Insurance Brokers Pvt. Ltd. The proposal to raise the FDI ceiling in the insurance Sector to 49% is also a welcome step. It will definitely helpto scale up our business.

SMC INSURANCE BROKERS PVT. LTD. HAS SOLD AROUND 4.50 LACS POLICIES DURING FY 2013-14. IN GENERAL INSURANCE CATEGORY AND IN THE LIFE INSURANCE CATEGORY ADDED OVER 7,000 CUSTOMERS CAPABLE OF GENERATING RECURRING RENEWAL REVENUES, FOR THE FY 2013-14 IN HONDA ASSURE (EXCLUSIVE ARRANGEMENT BETWEEN HONDA CARS INDIA LTD. AND SMC INSURANCE BROKERS PVT. LTD.), THE COMPANY HAS SOLD MORE THAN 2,60,000 POLICIES AGAINST 1.58.389 POLICIES IN PREVIOUS YEAR.

We are also focusing on growth of Real Estate advisory business through our subsidiary. SMC Real Estate Advisors Pvt. Ltd. beside the development of other core businesses.

Your Company is equipped with high technology to render excellent services to its constituents through its branches, sub-brokers and authorized persons. Your Company has been using information and Communication Technology (ICT) not only to improve its own internal processes but also to increase facilities and services for its customers.

To ensure sustainable and consistent growth, your Company has developed a sound risk management framework so that the risks assumed by the Company are properly assessed and monitored continuously.

As a responsible corporate ofizer, it has been the vision of your Company to empower the community through socio-economic development of underprivileged and weaker sections. In its continued efforts to make a difference to the society at large your Company intensified its efforts further in this direction in FY14.

The year FY15 is expected to be promising as there are signs of slowing inflation and narrowing trade deficit. We expect india's economic growth to revive during FY15 on the back of political stability and likely stepping up of economic reforms. The growth in FY15 is expected to be spurred by the revival of investment.

a boost to investment and consumer sentiment, continuing gains in employment and incomes. During FY15, company will continue to focus on further strengthening its capital and funding position so as to grow its business substantially.

Your Company is confident that with its strategic focus on people, processes and technology, it will remain in the top leadership position in the years to some

Withwarmregards.

Mahesh C. Gupta (Vice Chairman & Managing Director)

# GLOBAL SECURITIES

BOARD OF DIRECTORS

MR. SUBHASH CHAND AGGARWAL (Chairman & Managing Director)

MR. MAHESH C. GUPTA (Vice-Chairman & Managing Director)

MR. AJAY GARG (Whole-Time Director)

MR. ANURAG BANSAL (Whole-Time Director)

MR. PRADEEP AGGARWAL (Whole-Time Director)

MR. N. D. GUPTA (Independent & Non-Executive Director)

MR. R. C. JINDAL (Independent & Non-Executive Director)

MR. P. K. BANSAL (Independent & Non-Executive Director) MR. K. M. AGARWAL

(Independent & Non-Executive Director)

MR. SATISH CHANDRA GUPTA

(Independent & Non-Executive Director)

MR. HARI DAS KHUNTETA (Independent & Non-Executive Director)

MR. CHANDRA WADHWA (Independent & Non-Executive Director)

MR. FINNEY CHERIAN (Non-Executive Director)

MR. JHP VAN DER MERWE (Nan- Executive Director)

Dr. Madhu Vij

(Proposed Independent & Non-Executive Director)

COMPANY SECRETARY & COMPLIANCE OFFICER

MR. SUMAN KUMAR

E-mail: sumankumar@smcindiaonline.com

CHIEF FINANCIAL OFFICER (CFO)

MR. VINOD KUMAR JAMAR

E-mail: vinodjamar@smcindiaonline.com

STATUTORY AUDITORS

ATUL & RAJINDER Chartered Accountants

U. S. GAAP AUDITORS

AJSH & CO.

Chartered Accountants

### REGISTERED OFFICE

11/6B, Shanti Chamber, Pusa Road New Delhi-110005

Tel • 91-11-30111000, 40753333

Fax • 91-11-25754365

E-mail: smc@smcindiaonline.com

Website: www.smcindiaonline.com

### REGISTRAR & SHARE TRANSFER AGENT

LINK INTIME INDIA PVT. LTD.

44, Community Centre, 2nd Floor Naraina Industrial Area, Phase- I

Near PVR Naraina, New Delhi-110028

Tel No. 011-41410592, 93

Fax No.011-41410591

E-mail id: delhi@linkintime.co.in

### BANKERS

Axis Bank Ltd., Bank of India, Bank of Nova Scotia, Canara Bank, Citi Bank, HDFC Bank Ltd., ICICI Bank Ltd., IDBI Bank, Indusind Bank, Kotak Mahindra Bank, Punjab National Bank, State Bank of Bikaner & Jaipur, State Bank of India, Yes Bank and DCB Bank.

# journey so far



Company started providing a trading platform for equities to its clients

### Arbitrage

pricings

Mr. S. C. Aggarwal & Mr. Engaged in Mahesh Arbitrage operations E. Gupta took employing both the membership proprietary & of DSE client funds, for monetizing the market mis-



(Equity & Commodities) Fundamental & Technical Research

Research

Services



### Commodity Brokerage

Providing trading platforms to clients for trading in commodities

### Distribution of Financial Products

11/

Distribution of IPOs & Mutual Funds products

### Insurance Distribution

Distribution of Life and General Insurance products

### **NRI Business**

11/1/

NRI Trading and Advisory Services

### Institutional Desk

institutional Trading and Advisory Services

### Online Trading

11/

Facility to trade online in Equities: Derivatives & Commudities

### Wealth Management Services

Client based Portrolio & Wealth Management Services

### Banking

Providing trading trading in currency

Providing Margin financing to clients



### Investment

111/

Fund Raising through IPO. Debt & PE routes

### Currency Brokerage

platforms to clients for

Corporate

Hedging Desk

**Corporate Desk** 

for Currency &

Commodity

Hedging.

### NBFC

funding & IPO



### QFI Business

MIZ

Facility for OFIs to invest directly in MFs & Equities of Indian Companies.



### Real Estate Advisory

Providing Services for Real Estate Advisory and Broking Business



Founders

# smcquantified

















### one stop investment solutions



### TRADING

Member of NSE (Cash, Derivatives, Currency & Debt), BSE (Cash, Derivatives & Debt), NCDEX, ACE, MCX, NMCE, DGCX (Dubai), MCX-SX, USE and NCDEX Spot Exchange



### **CLEARING**

Member in NSE (Derivatives & Currency), BSE (Derivatives & Currency), NCDEX, MCX, USE, ACE, MCX-SX and DGCX



### **DEPOSITORY**

Equity, Commodity and Insurance



### MERCHANT BANKING

Category- I Merchant Banker, registered with SEBI



### **REAL ESTATE**

Providing Services for Real Estate Advisory and broking



### **INSURANCE**

Direct Insurance Broker for Life & General Insurance, registered with IRDA



### **IPOs & MUTUAL FUNDS**

Distributor of IPOs & Mutual Funds, registered with AMFI



### PMS

Portfolio Management Services (PMS), registered with SEBI



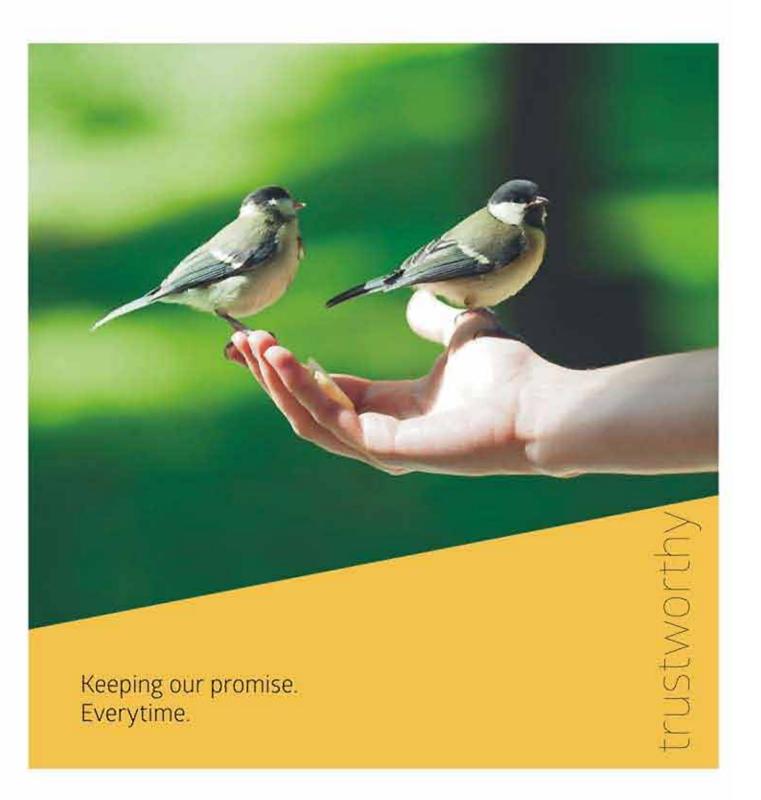
### NBFC

Non Banking Financial Company (NBFC), registered with RBI

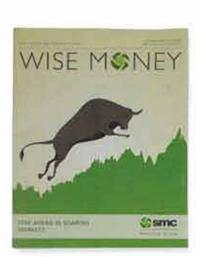
### OUR VALUES

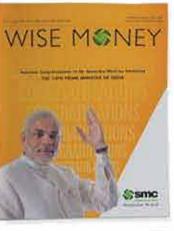


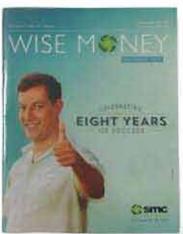


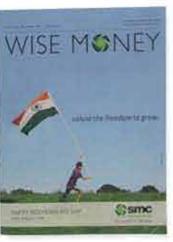


# powerful presence over print media













# engaging customers on digital media









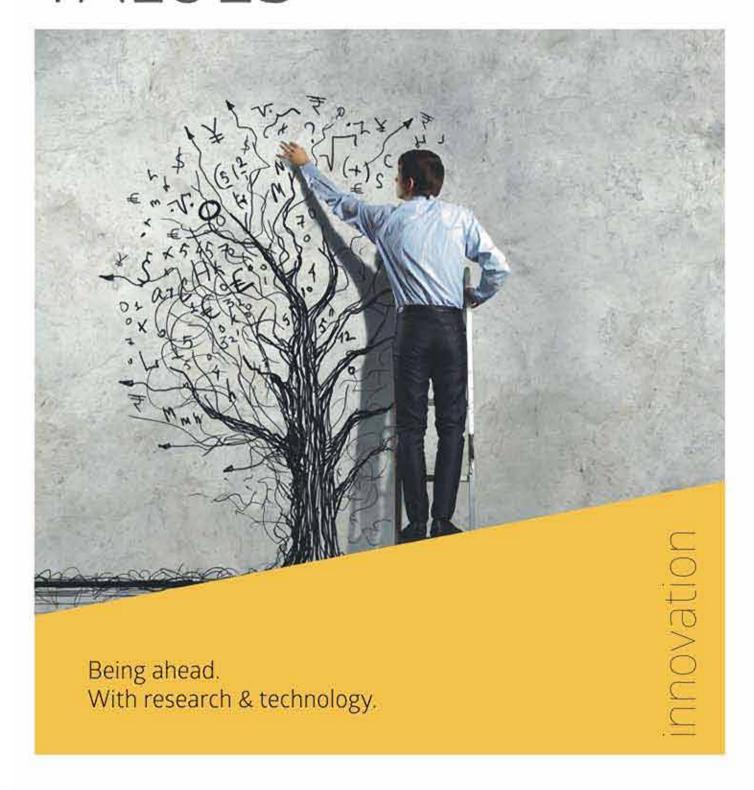
### SMC TV COMMERCIAL FEATURING RAJAT KAPUR



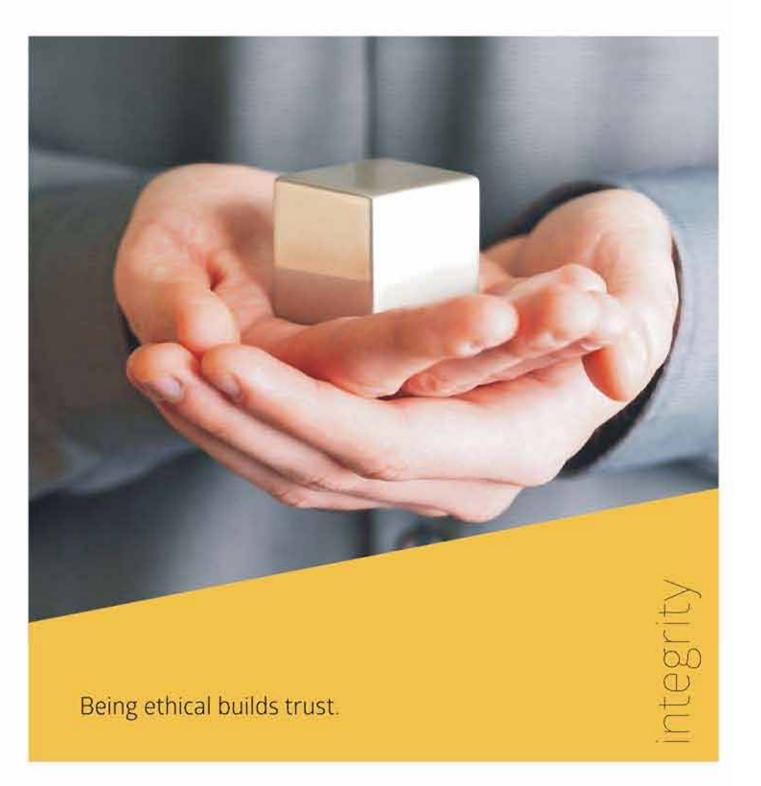




### OUR VALUES







# blending work and recreation



Being an Organization which is knowledge-intensive and highly dependent on the competency of people to deliver value to clients, but employees are our most valued assets. We strive to attract and retain the best talent in the market. As a strategy, we look at developing the careers of our employees by providing them long term opportunities. We strongly believe in healthy, happy and motivated manpower by managing the balance between the work and. Life, With this belief, SMC has achieved many milestones from inception of the journey within the country and abroad and expecting many more.

We celebrate the festivals in our official premises among our officials and management



Republic Day celebration at SMC



Hali celebration at SMC



Christmas celebration at SMC



Janmashotmi celebration at 5MC

SMC regularly organizes holiday trips of its employees to rejuvenate them and to increase their understanding among themselves, which makes them more enthusiastic towards their work.



SMC Distribution team at Surfuwan Farms, Gurgaon



SMC Insurance team at Manall



SME Eurporate Affairs and Legal team at Jaisalmer, Rajasthan



SMC IT team at Shimla

SMC organizes regular health check-up program of its employees to keep them healthy and also encourages sports activities. It has also been organizing blood donation camps time to time.



Health Check-up



Blood Donation camp

SMC has opted Group Mediciaim policy & Group Accident Policy for the benefit of the employees and their family members

SMC has also organized program for making awareness of our environment and has taken 'Go Green' initiatives within the organization to build a betterfuture for the next generation.



Activities for Go Green initiatives

### SMC is actively participating in Investothon organized by National Stock Exchange of India to create awareness among the retail investors.

With the objective of bringing about economic and social development of women and improving their status in the community, we are providing a work environment that is free from discrimination and harassment for all employees. The company is an equal opportunity employer and makes employment decision based upon merits and business needs.

The Company's policy prohibits any type of discrimination based on race religion creed color, gender, national origin and accessivy physical or mental disability, medical condition, marital status, age or any other basis protected by laws of the governments where we operate

SMC has faunched Volume 9 of the Newsletter (Women Empowerment) focusing on empowerment of women in society in the month of January, 2014.

Further, as a part of nation building and thoughtful initiative to enhance the employability, equality and opportunities of the people. SME Group has



SMC participation in investothon-2014 prganized by NSE

contributed in a transformational social initiative taken by ASSOCHAM in association with Department of Disability Affairs, Ministry of Social Justice and Empowerment, Government of Iridia in launching web-portal, a user friendly, and to end employment platform.

Thus, SMC has been contributing in various social issues and successfully managing the work and life of its officials







BEST EQUITY
BROKING HOUSE
-DERIVATIVE SEGMENT

FASTEST GROWING FOUTY BROKING HOUSE -LARGE FIRM









# Smc Moneywise. Be wise.

# events, conferences & seminars



Mr. S.C. Aggarwal (CMD, SMC Group) sharing thoughts with an elite gothering during Business Meeting with H.E. Hamid Karzal, President of Islamic Republic of Afghanistari and the accompanying delegation, held on 14th Dec. 2013.



Mr. S.C.Aggarwai (EMS, SMC Strup). Mr. Mahesh T. Gupta (Vice Chamman & MD, SMC Strup) & Mr. Ayay Gang (Binector SMC Strup) & deng Telecitated during Rational Summit. \* Warehousing India - Issues. Concerns And Opportunities.



Hr SC aggarwal (CMI) 5MC Broup) sharing thoughts with an elde gathering during Business Meeting with H E Mr. Vistor Orban Homble Prime Minister of Hungary 17th Dit. 2018



Mr. 5-E Aggarwal (EMD, SMC Group) participating in the BMSTEE Foundation Day



My Maneson C. Gupta Price-Chairman & MD. SMC Groups & D.s. Apparwal (CMC-SMC Combrate Little being felectrated during SMEs Excellence Awards -2013.



Mr. S.C. Aggarwal (CMD, SMC Group) sharing thoughts with an elite gathering during Business Session with H.E. Mr. Abdulla Yameen Abdul Gayoom. President of the Republic of Maldivas and the accompanying delegation held on 2nd Jan. 2014.



Mt. 5 C. Aggarwin (LMD), SMC Group) sharing shoughts with eline gathering sturing 9th Armed Barring Summit Curr Social Walking Excellence Awards 2013



Mr. S.C. Aggarwal (CMD, 5MC Group) along with lettow panelist white release of publication during 4th India Japan. Business Conclave held on 10th Jan. 2014.



Mr. S.C. Aggarwal (CMD, SMC Group) sharing thoughts with an elite gathering during Tridia Agenda 2014-2019. Double Digit Growth:



Mr. SCAggarwal ICND SMC broad sharing thoughts with all elite gathering during 4th CFOs Roundtable Conclave. Turning Risks into Opportunities.



Mt.: Ajay, Gary, (Whole time Director of SMC Group) receiving Entrepointeut India Awards 2014



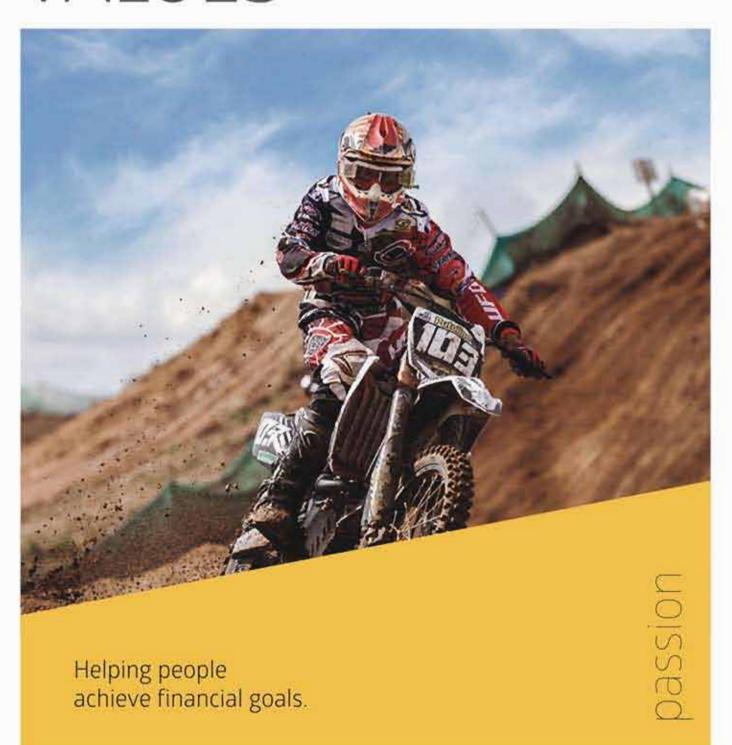
Mr. D.K. Aggarwal (CMD-SMC Contrade Ltd) (extreme right) participating in Real Estate India Future Direction - Summit Cum Excellence Awards held on 23rd Oct 2013.



Mr. S.C.Aggarwal (CMD, SMC Group) sharing thoughts with elite gathering during Railtes. - 2014 International Conference on Advance Rail Technology for India.

## Moneywise. Be wise.

### OUR VALUES



### DIRECTORS OF SMC GROUP



Mr. S. C. Aggarwal Chairman & Managing Director

Mr. Subhash C. Aggarwal the Co-founder and Promoter of SMC Group. has diverse experience in the financial services industry in India and has been instrumental in building SMC Into one of the leading diversified financial services Companies, His vision, skills and putstanding commitment has made the Company, best equity. Brokerage and largest distribution house of India. He has ever 25 years of experience in securities market and financial services and has been the key architect of its growth He is a fellow member of the institute of Chartered Accountants of India

Mr. Aggarwal is the Chairman of India EU Business Promotion Council and National Council on Micro Finance of Associated Chamber of Commerce and Industry (ASSOCHAM)



Mr. Mahesh C. Gupta Vice-Chairman & Managing Director

Mr. Mahesh E Gupta is the Vice Chairman & Managing Director of SMC Global Securities Limited Mr. Supta is a Fellow Member of ICAI (The Institute of Chartered Accountants of Indial He did his bachelors in Earmerce from Delhi University Helisicofounder and promoter of SMC Group With his vast experience in-depth knowledge and strong analytical skill, he efficiently assures flawless operations of the group Being in the securities market business for more than 25 years, he has seen all the phases of stock market and handled all the matters officiently. His exceptional leadership skill and outstanding commitment has made this group one of the leading prokerage and distribution houses of the country. He looks after the policy. vision and major part of the operational activities of the group.



Mr. D. K. Aggarwal CMD-SMC Capitals Ltd. and SMC Investments & Advisors Ltd.

Mr. B. K. Aggarwal is the Chairman of SMC Comtrade Limited, and Chairman & Managoog Director of SMC Investments & Advisors Limited and SME Capitals Limited our subsidiary Companies He is also acting as a Director on the Board of SML Real Estate Advisors Private Limited our subsidiary Company. He is one of our promoters he is a tellow. member of the institute of Chartered Accountants of tridia. He has more than 22. years of experience in Equity Commodity Broking and Arpitrage



Mr. Pradeep Kumar Aggarwal

Whole-Time Director-SMC Global Securities Limited; Managing Director-SMC Contrade Ltd.

With an experience of over 18 years in equity & commodity market. Mr. Pradeep Aggarwal brings motivation and new professional approach. His in depth knowledge and acumen said to diversify. the gamp business from stock broking and arbitrage to commodity broking His excellent interpersonal communication skills provide him the liberty to immovate and implement new ideas to business Mr. Aggrawal is a person with a bent of unmatched integrity & vision which always help hint in winning uver the heart of his customers.



Mr. Ajay Garg Whole-Time Director

Mr. Ajay Gare is the Fellow Member of the Institute of Chartered Accountants of India (IEAl) having wide and rich experience of more than 17 years in securities and commodities market His key roles & responsibilities include business development risk management teclinological up-gradation & development and administration of day to day activities at 5Mt Group. He monitors the trading operations. surveillance and the risk related thereto. He played vital role in the development of SMCs state of art web portal & internet based trading platform. He takes care of the brand building and marketing activities of the entire Group, Mr Garg has been awarded with Entrepreneur of the Year during 4th Entrepreneur India Awards, 2014 organised by Franchise. India



Mr. Anurag Bansal Whole-Time Director

Mr Anurag Bansal is the member of the Institute of Chartered Accountants of India and the Institute of Cost Accountants of India He has over 17 years of experience in securities market and financial services. He actively participates in business promotions and compliance functions of SMC Group.



Mr. N. D. Gupta Independent & Non-Executive Director

Mr. N. D. Bupta is an Independent and Non-Executive Director of the Company He is senior partner of 17855 Gupta & Associates Chartered Accountants having experience in Consultancy & Taxation over the last 44. years. He was president of the institute of Chartered Accountant of India in the year 2001-02. He was also member of Board of international Federation of Accountants New York (2001-2004) & member of International Accounting Standard Committee. London in 2000-2001



Mr. Satish
Chandra Gupta
Independent &
Non-Executive Director

Mr. Subsh Chandra Gupta is an Independent and Non-Executive Director of the Company Hit is a commerce graduate from Agra. University, Master of Commerce from Meerut University and also a certified associate of Indian. Institute of Bankers, inchas over 45 years of experience in banking. He was also the Chairman & Managing Director of Pumab National Bank and Indian Overseas Hank



Mr. K. M. Agarwal Independent & Non-Executive Director

Mr. Kundan Mai Agarwal is an Independent and Non-Executive Director of the Company. He is a fellow member of the Institute of Chartered. Accountants of India and has over 40 years of experience in taxabon and corporate matters. Including over 32 years experience in securities market.



Mr. P. K. Bansal Independent & Non-Executive Director

Mr Pawan Kumar Bansal is an Independent and Non Executive Director of the Company. He is a commerce graduate from Delhi University and has over 27 years of experience in the power sector.



Mr. R. C. Jindal Independent & Non-Executive Director

Mr. Roop Chand Jindal is an Independent and Non-Executive Director of the Company. He is a followmember of the Institute of Chartered Accountants of India and has over 39 years of experience in auditing. He is also a partner at Bubber Jindal & Co. Chartered Accountants.



Mr. H. D. Khunteta Independent & Non-Executive Director

Mr. Hari Das Khunteta is a member of the institute of Chartered Accountants of Inma. He has about 38. years of professional experience in the area of financial management including resource mobilization from domestic and international markets. investor servicing and corporate governance. He has been Director of Finance of REC Ltd Trom May 2004 to July 2012 and also served as its CMD from April 2011 to November 2011 He has also served as Executive Director of Finance and Accounts at NHPC



Mr. Chandra Wadhwa
Independent &
Non-Executive Director

Mr. Chandra Wadhwa is an Independent and Non-Executive Director of the Company. He is a fellow member of the institute of Cost Accountants of India and the institute of Company Secretaries of India He was also President of institute of Cost Accountants of India He is also a Bachelor of Laws and Master of Commerce from Deltii University. He has over 32 years of experience in filtrancial cost and management accounting including cost and management audits



Dr. Madhu Vij Proposed-Non-Executive Director

"Dr. Madhu Vij is a Professor at the Faculty of Management Studies (FMS), University of Dethi She holds a Doctorate degree and a Master's degree in Commerce. She: has more than three decades of experience in teaching She was associated as an Independent Director with MOIL Ltd. She has also participated and attended yarious National and International Conferences including Glottal Colloquium on Participant Centered Learning at Harvard Business School: Boston, USA, from 26th July to 5th August 2009 apart from other conferences. She had been granted with various honors and awards at national and international level. She is an author of a number of books.



Mr. Finney Cherian Non-Executive Director

Mr. Finney Cherian is a Non Executive Director of the Company He holds a Bachelor of Arts degree in Accounting Information Systems from Queens College, New York and Masters in Business Administration in International Finance from St. John's Umversity, New York He has over 19 years of experience in business. restructuring and evaluating impervalued assets. He is the Director. of Millennium India Acquisition Company Inc. JSA



Mr. JHP Van Der Merwe Non-Executive Director

Mr. Johannes Hendrik Petrus Van Der Merwe is a Non Executive Director of the Company. He holds a Master in Commerce degree from University of Cambridge: Master in: Prinosophy from University of Cambridge. Charter Accountant (South Africa) and attended advance management program at Harvard Besmess School He is CEO of Saniam Investment Management Ltd. South Afrilla



Mr. R.P. Mahipal Independent & Non-Executive Director-SMC Finvest Ltd., SMC Insurance Brokers Pvt. Ltd.

Mr. R. P. Mahipal is M.Com from Hajasthari University and is also member of the institute of Enartered Accountarity of India. He is promoter and director of Piolicity Electronics Pvt. Ltd. and has over 38 years of experience in Import. Export. Finance, Administration and Capital Market.



Mr. Himanshu Gupta Director-SMC ARC Ltd.

Mr Himanshu Gupta is a member of the institute of Chartered Accountants of india and also a graduate in 8 Corn (Mons.) from Dem University Mr. Gopta is a young dynamic and versatile personality and he plays a key and active role in core strategic business stepsions of SMC Group He began his career with SMC in 2011 as Senior Vice-President (Operations) and he administers averall aperations of the Company including finance accounts & taxation, risk management, surveillance and other back office siperations. He leads the expansion of the group's furiancing business (through its NEFE arm Moneywise Financial Services Pyt. Ltd ) and development of Bullion and Fixed Income Securities Business



Ms. Shweta Aggarwal
Director-SMC Investments &
Advisors Ltd. & SMC Capitals Ltd

Ms. Shweta Aggarwal is a member of the Institute of Enartered Accountants of India and has also cleared att levels of Chartered Financial Analyst (CFA) Program from U.S.A. She tias successfully handled multiple critical assymments since joining the SMC Group Het efforts in the identification of a new global partner to the creation of SMC's joint venture with Saniam. investments of south Africa are laudable



Mrs. Reema Garg Director- Moneywise Financial Services Pvt. Ltd.

Mrs. Reema Garg has done B Sc [Computer Science] from Delhi University and Master in Computer Applications (MCA) She passesses excellent communication and interpersonal skills and plays a key and active role in strategic planning & brand building for the organization Sne is a self motivated woman having a professional approach emphasizing on the core values of the organization She innovates develops and effectively implements new ideas for the growth. and progress of the human resources customer care and quality management functions of the organization



Ms. Shruti Aggarwal Director-SMC Investments & Advisors Ltd.

Ms. Shruti Aggarwal is a Commerce Graduate from the University of Delhi Stie re also an associate member of the Institute of Chartered Accountants of India (IEAn) and has also cleared all levels of Chartered Financial Analyst (CFA) Program from U.S.A. She began her Career as an associate at Price Waterhouse & Ed. and fundled various assignments related to Transfer Pricing Advisory Compliances, Internal Audit. Risk Management and Management Consultancy. She has a rich experience of 6 years.



Ms. Akanksha Gupta Proposed Director (Finance) SMC Insurance Brokers Pvt. Ltd.

Ms. Alkanksha Gupta is a member of the institute of Chartered Accountants of India (ICAI) and also a member of limitate of Chartered Financial Analyst (CFAL She is full of creativity, innovation and enjoys accepting challenges. She is a self motivated woman helping in innovating developing and effectively implementing new ideas. for the growth and progress of the nigarazation



Mr. Lalit Aggarwal Proposed WTD- SMC Real Estate Advisors Ltd.

Mr. Lalit Aggarwal has a wide working experience of more than 19 years in: the field of securities and commodities market He is actively involved in the Bevelopment and functioning of SME's arbitrage business. Mr. Aggarwal is a person with unmatched sharp calculative skills and unalytical bent of mind. He hi a spiritually enlightened personality and shares his spritual wisdom in handling business matters and relationships.



Mr. Ravi Aggarwal Whole-Time Director SMC Insurance Brokers Pvt. Ltd.

Mr. Rayi Aggarwal is a member of the Institute of Chartered Accountants of ingia. He has a nich experience of 14 years in the field of equities. commodities and insurance. broking. He is currently acting as a Whole time director of SMC Insurance. Brokers Private Limited our subsidiary Company and is actively involved in the development of insurance broking. business:

### Mr. Pravin Agarwal Whole-Time Director SMC Insurance Brokers Pvt. Ltd

Mr. Fravio Agarwal is currently acting as a Whole time director of SMC insurance Brokers Private Limited dursubsidiary tempany and is actively involved in the development of our insurance broking business. With more than a decade of work experience in Insurance and Financial Industry, hiskey strength lies in meticulous and strategic planning and implementation of radical concepts for the overall development and diversification of Insurance Broking, Prior to joining our Company, he was associated with A & M Insurance Brokers Private Limited as a director



Mr. Narendra Balasia Whole-Time Director-SMC Comtrade Ltd.

Mr. Narendra Balasia is a whole-time director of SMC Comtrade LSB. He has rich and vast experience of more than 23 years in equities and commodifies business. He is associated with SMC Group of Companies since 1995. He has played an eminent role in the expansion of business in the entire eastern region.

### MANAGEMENT TEAM OF SMC GROUP



Mr. V. K. Jamar

Mr. Vinod Kumar Jamar is a member of the Institute of Chartered Appointants of imply He is currently acting as Group Chief Financial officer in our Company and has over 29 years of experience in taxation finance accounts strategic planning auditing and fund mariagement. Prior to joining our Company, he was Head Taxation and chief risk officer at Bajaj Allianz General Insurance Company Limited Pane



Mr. Suman Kumar

Mr. Suman Kumar is a Fellow Member of the Institute of Company. Secretaines of India and also Bachelor of law from University of Delhi. He has a rich expenience of more. than 13 years in corporate and Jegal offairs. He is currently acting as Executive Vice President (Corporate Affairs) & Company Secretary Prior to joining our Company, he was associated with Elite Stock Management Lenited as Company Secretary and manager of depository. participant operations. He looks after the corporate and legal affairs of SMC Grave



Mr. Jagannadham Thunuguntla

Mr Jagannadham Thunuguntia is a member of the institute of Charterest Accountants of India and the lissingle of Cost Accountants of India He has over 10 years of experience in the securities. market. He is currently witing as our strateget and head of research Mil. Jagannadham has been associated with SMC since 2007 Betore joining out group he served at NDG management Consultants as a director and Morgan Stanley Capital Market & Financial Institution Group as an associate



Mr. Mohit Shyngle

Mr. Mohit Shyngie holds a Bicom degree from the University of Delhy He Is currently acting as Senior Vice President/Country Head and looks after subbroker network and business development. He has 23 years of experience. in the field of Trading Operations - Risk Management, Comphance and Marketing of Tingocial services Dedicated to applying Buality Services &: Efficient operational flow in secondary sector with specialties in team building. management, training and its development strategy formulation & product positioning at national level.



Mr. M. K. Gupta

Mr. Mahesh Kumar Gupta holas B Com degree from Maharshi Dayanand, University. Rohtak and also has a M.B.A. (Finance & Marketing) from Sikkim Manipal University He has over 25 years of experience in distribution of financial products. He is corrently. acting as Senior Vice President and looks after marketing of financial products through our distribution network Prior to Joining out Company he has worked with Edelweiss Financial Services Limited as Vice President (syndication and retall distribution)



Mr. Ashok Kumar Aggarwal

Mr. Ashak Kumar Aggarwal is a fellow member of the institute of Chartered Accountants of India He has 34 years of experience in the field of audit taxation and curporate matters. Hig is currently acting as Compliance Officer of The company his designation is Senior Vice President Comphance & Taxation and looks after Tax matters, SEBI and Exchanges compliance depository participant Experations Prior to intening our Company, bewas mracticing as a chartered accountant



Ms. Sonal Shah

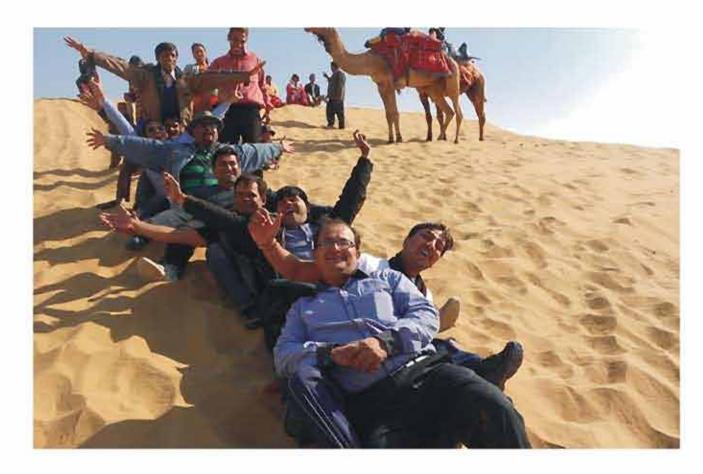
Ms Sonal Snah looks after Mergers & Acquisitions/Joint Venture advisory and Private Equity Synoication She holds a PSDM from IIM Kolkata and a Bachelor's Degree in Economics (Handurs) from Dethi University She has in depth experience of over Two decades in M&A advisory, private equity syndication and capital markets. She was previously associated with Macquarie Capitals Advisors Ltd. She was also Director & Head-Strategic Advisory at Rabo India Finance

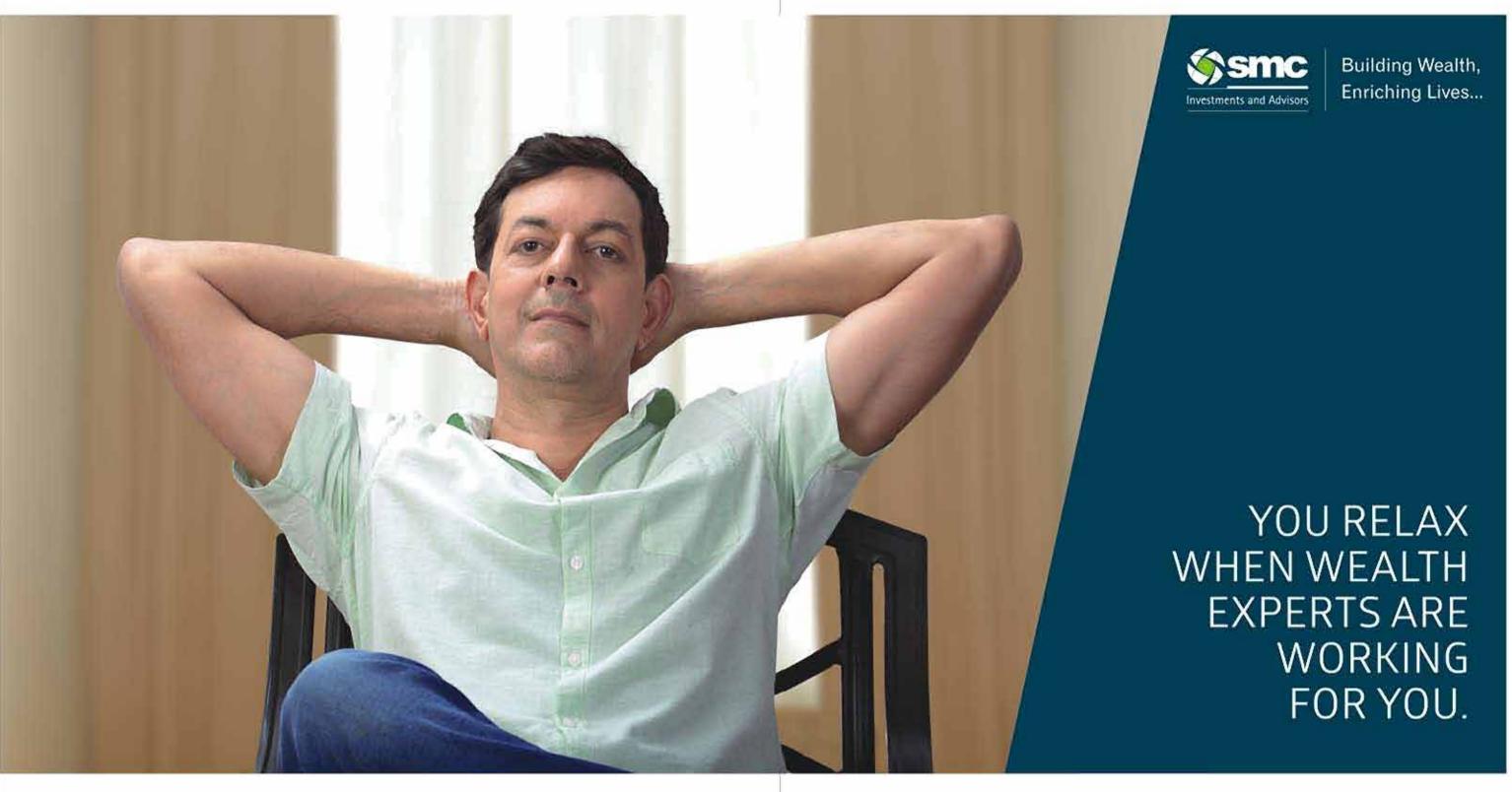


Mr. S. S. Bansal

Mn 5 5 Bansal is a fellow member of the institute of Chartered Accountants of India and holds a degree of law He brings with him over 25 years of expensions in the Investment management and financial advisory. accounting, auditing and taxation. He prined SMC Investments and Advisor's Limited, But subsidiary Company since the date of its incorporation. In his current role, Mr \$ 5 Barnal is the Chief Financial Officer and Principal Officer of the company responsible for investment management and the company's finance and profitability. in the business.







PORTFOLIO MANAGEMENT SERVICES MULTI MANAGER INVESTMENT SOLUTIONS

TRADING IN
EQUITY,
T CURRENCY,
INTEREST RATE
FUTURES

DEPOSITORY SERVICES MUTUAL FUNDS & IPOS FIXED INCOME PRODUCTS

NEAR RISK FREE ARBITRAGE PRODUCTS STRUCTURED PRODUCTS

PORTFOLIO ADVISORY

REAL ESTATE FUNDS PRIVATE EQUITY FUNDS FINANCIAL PLANNING

HEDGING SERVICES

### Dear Shareholders.

Your Board of Directors is pleased to present the 20th Annual Report of your Company along with the Audited Accounts for the Financial Year ended on 31st March, 2014

### RESULTS OF OUR OPERATIONS (STAND ALONE)

Year ended March 31st, 2014 (Amount in ₹)	Year ended March 31st, 2013 (Amount in ₹)
1.69.60.15.710	1,69,30,91,201
6.18,87.359	2.38.09.163
1.81.20.39.306	1.78.24,97.251
1,65,79,28,392	1,65,27,67,019
15,41,10,914	12,97,30,232
2,84,26,045	2.37.30.066
12,56,84,869	10,60,00,166
69,20,06,907	58,60,05,742
12,56,84,869	10,60,00,166
150.00.000	
2,71.52.268	
The state of the s	
92:29:056	
73,91,58,184	69,20,06,907
	559
101	0.94
	March 31st, 2014 (Amount in ₹)  1.69.60.15.710 5.41.36.237 6.18.87.359  1.81.20.39.306 1.65,79.28.392 15.41.00.914 2.64.26.045 12.56.84.869 69.20.06.907 12.56.84.869  1.50.00.000 2.71.52.268 2.71.52.268 2.71.52.268 5.43.04.536 92.29.056 73.91.58.184

### INFORMATION ON STATUS OF AFFAIRS OF THE COMPANY

information on the operational, financial

performance, etc. of the Company is given in the Management Discussion and Analysis Report, which is annexed to this Report and has been prepared in accordance with Clause 49 of the Listing Agreement.

### DIVIDEND

Your Directors recommend a final Dividend of 12% on the Face Value of the Equity Share (i.e. Re. 0.24 per Equity Shares of Face Value on Rs. 2/- each) to be appropriated from the profits of the year 2013-14, subject to the approval of the shareholders at the ensuing Annual General Meeting. The Dividend will be paid in compliance with applicable regulations.

### INTERIM DIVIDEND

Pursuant to the approval of Board of Directors on 21st October. 2013, your Company had distributed an interim dividend of 12% on the Face Value of the Equity Share (i.e. Re. 0.24 per Equity Shares of Face Value on Rs. 27- each), to shareholders, who were on the Register of Members of the Company as at closing hours of Dist November. 2013, being the record date fixed by the Board of Directors for this purpose

### TRANSFERTORESERVES

In accordance with the Statutory provisions, your Company has transferred a sum of Rs. 1,50,00,000/-to General Reserve

### **FIXED DEPOSITS**

As on 31st March, 2014 the company has neither any unclaimed nor any overdue amount of any deposit pursuant to the provisions of Non-Banking Financial Companies (Reserve Banki Directions, 1997 and your company has not accepted any deposits during the financial year

### CHANGE IN SHARE CAPITAL DURING THE FINANCIAL YEAR 2013-14

There is no change in share capital structure of the Company during the financial Year 2013-14

### DIRECTORS

Mr. Pradeep Aggarwal. (DIN 00203822) Whole time

Director of the Company, who retires by rotation at the ensuing Annual General Meeting and being eligible offers himself force appointment.

Mr. Johannes Hendrik Petrus Van Der Merwe, (DIN 03048724) Non-executive Director of the Company who retires by rotation at the ensuing Annual General Meeting and being eligible, offers himself for reappointment

The Board of Directors of the Company has approved the appointment of **Dr. Madhu Vij (DIN 00025006)** as Additional and Independent & Non-Executive Director of the Company, in its meeting held on 13th August. 2014 and the said appointment shall be effective from the last approval granted by the Exchange where the Company is a member. The same has been forwarded to you for your consent and approval.

Due to changes arising from the implementation of the Companies Act. 2013 the term of appointment of all seven Independent and Non-Executive Director of the Company namely Mr. Satish Chandra Gupta (DIN 00025780), Mr. Kundan Mal Agarwal (DIN 00043115), Mr. Hari Das Khunteta (DIN 00061925), Mr. Pawan Kumar Bansal (DIN 00420629), Mr. Chandra Wadhwa (DIN 00764576), Mr. Roop Chand Jindal (DIN 01450916) and Mr. Narain Dass Gupta (DIN 01522375) is made in the same line by the Board of Directors of your Company and has further been forwarded to your for your consent and approval.

### Mr. Subhash Chand Aggarwal (DIN 00003267) Chairman and Managing Director of the Company has

been re-appointed as Managing Director of the Empany, subject to the approval of members in ensuing General Meeting for a further period of 5 (five) years from 29th January, 2015 to 28th January, 2020

### DIRECTORS' RESPONSIBILITY STATEMENT

Pursuant to the provisions contained in Section

217(2AA) of the Companies Act. 1956, your Directors. based on the representation received from the Operating Management and after due enquiry, confirmthat

- [i] In the preparation of the annual accounts for the financial year ended on 31st March, 2014, the applicable Accounting Standards have been followed and there are no material departures from the same:
- (ii) The selected accounting policies were applied consistently and the Directors made judgments and estimates that are reasonable and prudent so as to give a true and fair view of the state of affairs of the Company as at 31st March, 2014 and of the profit of the Company for that period.
- [iii) Proper and sufficient care has been taken for the maintenance of adequate accounting records in accordance with the provisions of the Companies Act. 1956 for safeguarding the assets of the company and for preventing and detecting fraud and other irregularities:
- (iv) The annual accounts have been prepared on a going concern basis.

### CORPORATE GOVERNANCE REPORT

Pursuant to Clause 49 of the Listing Agreement, the report on Corporate Governance together with the Auditors Certificate on compliance in this regard and Managing Director's declaration regarding compliance of Code of Conduct by Board Members and Senior Management Personnel is attached and Torms part of this Annual Report.

### MANAGEMENT DISCUSSION AND ANALYSIS REPORT

Management Discussion and Analysis Report as required under the Listing Agreements with the Stack Exchanges is annexed and forms part of the Directors Report.

### AUDITORS

Due to changes arising from the implementation of the Companies Act. 2013, M/s Atul & Rajinder. Chartered Accountants, (Firm Registration No. 005402N), who retire at the ensuing Annual General Meeting and have confirmed their eligibility and willingness to accept office, if re-appointed The proposal for their re-appointment is included in the notice for Annual General Meeting sent herewith

### **AUDITORS REPORT**

There are no qualifications in Auditors Report

### LISTINGAGREEMENTS

The Company's Equity Shares are listed at the following Stock Exchanges

- (i) Delhi Stock Exchange Ltd. (DSE).
- (ii) The Calcutta Stock Exchange Limited (CSE)
- [III] Ludhiana Stock Exchange Ltd. (LSE)
- (iv) Ahemadabad Stock Exchange Ltd (ASE).

In terms of SEBI approval Exit Norms for Stock Exchanges, the Bauhati Stock Exchange Limited (GSE) has granted exit approval to the Company vide letter bearing reference no GSE/L/684/2013/216 dated 10th September, 2013.

The Company has paid Annual Listing Fee of all the concerned Stock Exchanges, except Ludhiana Stock Exchange Etd (LSE) which has not accepted the fees duetoits recognition issues.

### SUBSIDIARY COMPANIES AND CONSOLIDATED **FINANCIAL STATEMENTS**

As on 31st March, 2014 following 10 (ten) companies are the subsidiaries/step down subsidiaries of the Company.

- SME Comtrade Limited (Commodity Broking)
- 2. SMC Insurance Brokers Private Limited (Direct Insurance Broker)

- 3 SMC Comex International BMCC (Commodity Broking)
- 4 SMC Investments and Advisors Limited
- 5. Moneywise Financial Services Private Limited (NBFC- Margin Financing in Secondary Market and Public Offerings of (POs. EPOs. Bonds etc.)
- 6 SMC Capitals Limited (Category | Merchant Bankerl
- SMCARCLimited(Proposed ARC Business)
- **SMCFinvestLimited**
- Maneywise Finvest Limited
- 10. SMC Real Estate Advisors Private Limited (Formerly known as SMC Securities Private Limited)

SMC Real Estate Advisors Private Limited (Formerly known as SMC Securities Private Limited) ultimate subsidiary of the Company has changed its nature of business by amending its Memorandum of Association by inserting Real Estate Advisory / Broking business on 29th May, 2014

The Company has prepared Consolidated Financial Statement in strict compliance with the applicable accounting standards and listing agreement(s) executed with the stack exchanges where the shares of the Company are currently listed. In compliance with Clause 32 of the Listing Agreement, audited convolidated financial statements form part of this annualreport

As per Section 212 of the Companies Act, 1956, we are required to attach the Directors Report Balance Sheet and Profit and Loss Account of our subsidiaries to our annual report. The Ministry of Corporate Affairs, Government of India vide its General Circular No. 2/2011 dated 8th February, 2011 has provided an exemption to companies from complying with Section

212 provided such companies publish the audited consolidated financial statements in the annual report. As we have published the Annual Consolidated. financial statements in the Annual Report 2013-2014, therefore it does not contain the financial statements. of our subsidiaries

The statement pursuant to Section 212 of the Companies Act, 1956 read with General Circular No. 2/2011 dated 8th February, 2011 containing information on brief financial details of the each subsidiary for the Financial Year ended on 31 03:2014 has been disclosed in this Annual Report

The accounts of the Subsidiary Companies and the related detailed information will be made available to any shareholder of the holding as well as Subsidiary Companies seeking such information at any point of time and are also available for inspection by the members of the Company as well as Subsidiary Eampanies at the registered office of the Company and subsidiaries concerned

### DETAILS AND INFORMATION AS REQUIRED UNDER SECTION 217 (1) (d) OF THE COMPANIES ACT, 1956

No material changes and commitments, have taken place between the end of the financial year of the company to which the balance sheet relates and the date of report, which affects the financial position of the Company

### CONSERVATION OF ENERGY, TECHNOLOGY ABSORPTION, FOREIGN EXCHANGE EARNING AND OUTGO

There are no foreign exchange earnings during the year under review. However, foreign exchange outgo of ₹ 3,03,66,350/- has been reported during the year. on account of Management and Advisory Services expenses on Foreign Tour and purchase of nvestments.

### PARTICULARS OF EMPLOYEES

Statement of particulars of employees as required under section 217(2A) of the Eompanies Act, 1956 and the rules framed there under forms part of this Report However as per the provisions of Section 219 (1) (b) (iv) of the Companies Act, 1956, the reports and accounts are being sent to all the members and others entitled thereto excluding the statement of particulars of employees under section 217(2A) of the Companies Act, 1956. Any member interested in obtaining a copy of the statement may write to the Company Secretary of the Company at the registered office of the Company.

### GREEN INITIATIVES IN CORPORATE GOVERNANCE

In line with the changes in law permitting companies to send electronic copies of Annual Report, notices, quarterly results, intimation about dividend etc, to the e-mail IDs of shareholders, we have arranged to send the soft copies of these documents to the e-mail IDs of shareholders available with us or our depositories in case any of the shareholders would like to receive physical copies of these documents, the same shall be forwarded on written request to M/s Link Intime India Pvt Ltd. Registrar and Share Transfer Agent of the Company.

### ACKNOWLEDGMENT

Your Directors wish to express their grateful appreciation for the valuable support and cooperation received from sub-brokers, business associates, vendors, bankers, financial institutions, investors, stakeholders, registrar and share transfer agent, other business affiliates and media

The Board places on record its sincere appreciation towards the Company's valued customers for the support and confidence reposed by them in the organization and the stakeholders for their continued co-operation and support to the company and looks

forward to the continuance of this supportive relationship infuture.

Your Directors also place on record their deep sense of appreciation for the devoted services of the employees during the year under review.

### For and on Behalf of the Board

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Subhash Chand Aggarwal (Chairman & Managing Director)

DIN 00003267

Address (-335, SARASWATI VIHAR,

DELHI 110034

Place: New Delhi

Date: 13th August, 2014

### CERTIFICATION BY CHIEF EXECUTIVE OFFICER (CEO) AND CHIEF FINANCIAL OFFICER (CFO)

### (PURSUANT TO CLAUSE 49 (V) OF THE LISTING AGREEMENT)

### To The Board of Directors SMC Global Securities Limited.

We, S. C. Aggarwal, Chairman and Managing Director (CEO) and Vinod Kumar Jamar, Chief Financial Officer (CFO) of the Company hereby certify that.

- We have reviewed financial statements and the cash flow statement for the year ended 31st March, 2014 and that to the best of our knowledge and belief.
  - i) These statements do not contain any materially untrue statement or contain material fact or contain statements that might be misleading.
  - ii) These statements together present a true and fair view of the company's affairs and are in compliance with existing accounting standards applicable laws and regulations
- There are, to the best of our knowledge and belief, no transactions entered into by the company during the year which are fraudulent.

Place: New Delhi

Date: 26.05.2014

illegal or violative of the company's code of conduct

- We accept responsibility for establishing and maintaining internal controls for financial reporting and that we have evaluated the effectiveness of internal control systems of the company pertaining to financial reporting and we have not found any significant deficiencies in the design or operation of such internal controls
- d. We have indicated to the Auditors and the Audit committee that there are
  - No significant changes in internal control over financial reporting during the year...
  - ii) No significant changes in accounting policies during the year, and
  - iii) No instances of significant fraud have come to our notice, which involve the management or an employee of the Company having significant role in the Company's internal control system

### For SMC Global Securities Ltd.

sd/-

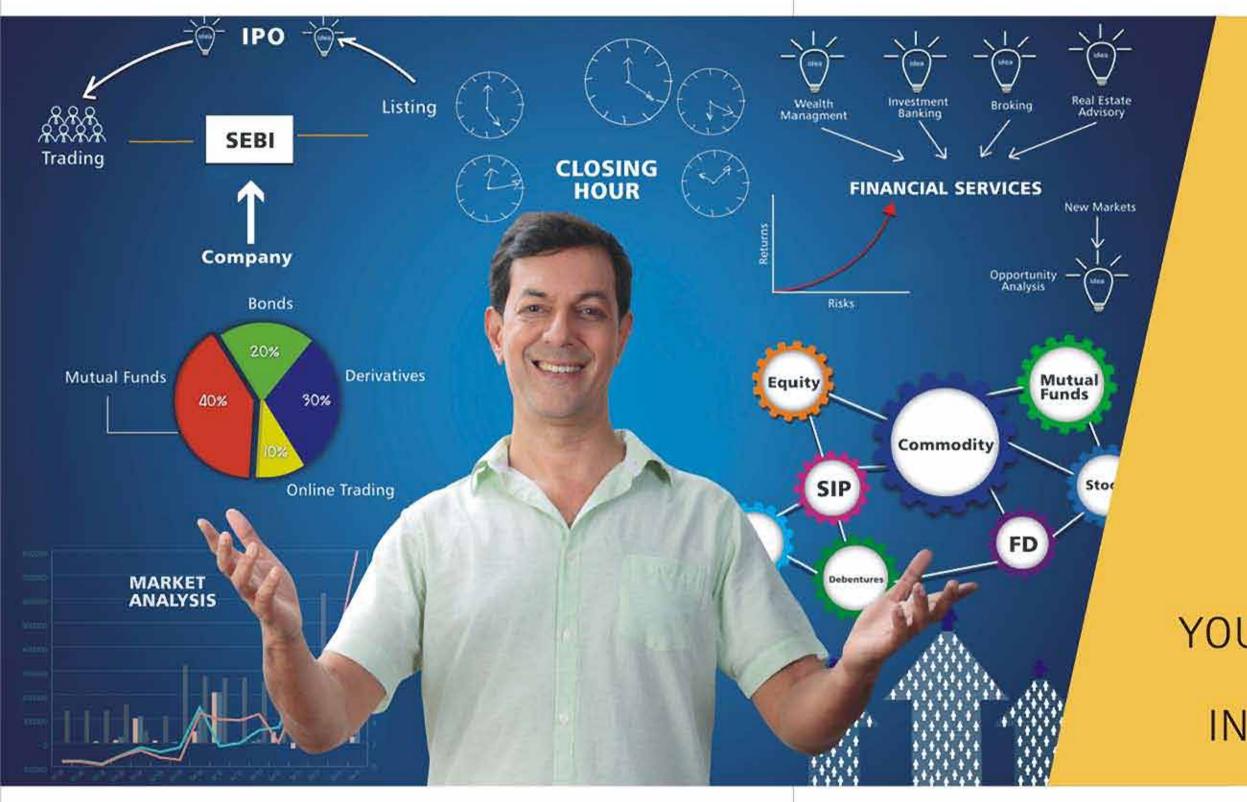
S. C. Aggarwal

(Chairman & Managing Director)

sd/-Vinod Kumar Jamar (Chief Financial Officer)

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MAKE RESEARCH YOUR TOOL FOR INFORMED INVESTMENTS

DAILY, WEEKLY & ANNUAL REPORTS ON EQUITY DERIVATIVES REPORT

DAILY, MONTHLY &
ANNUAL REPORTS
ON COMMODITIES
(BOTH IN ENGLISH & HINDI)

DAILY CURRENCY REPORTS

SPECIAL REPORTS IPO REPORT

WEEKLY MUTUAL FUND REPORT

WEEKLY NEWS LETTER (WISEMONEY) SMS ALERT SERVICE CHAT

### corporate governance report

### (PURSUANT TO CLAUSE 49 OF THE LISTING AGREEMENT)

Corporate Governance is a set of systems processes and principles which ensure that a Company is governed in the best interest of all stakeholders. It is about promoting fairness, equity, transparency, accountability and respect for laws. It provides a structure that works for the benefit of everyone concerned, by ensuring that the Company adheres to ethical standards laws and accepted best practices.

The aim of "Good Corporate Governance" is to manage affairs of the Company in a transparent manner in order to maximize long-term value of the Company for the benefit of its shareholders and all other stakeholders.

### 1 EOMPANY'S PHILOSOPHY ON EORPORATE GOVERNANCE

It is the consistent conviction of the Company that sound and strong Corporate Governance standards lead to durable sustenance of business and generate long term value for all stakeholders ensuring the robust health of the Corporate entity.

The Corporate Governance framework of the Company is based on the broad practices of engaging a diverse and highly experienced Board of Directors, with expertise in industry, finance. management and law deploying well defined governance structures that establishes checks and balances and delegates decision making to appropriate levels in the organization The Company believes in adoption of transparent and robust systems, processes, policies and procedures and making high levels of disclosures for dissemination of corporate financial and operational information to all its stakeholders. The company has strong systems and processes to ensure full and timely compliance with all legal andregulatoryrequirements

Stems of our governance policy aim at on the satisfaction of all the stakeholders and the community we serve and it is by regularly nurturing the roots of existing relationships and building new relationships with a mission to provide sustainable advanced solutions and services and working towards efficiency and growth thereby enabling value creation of our stakeholders.

At SMC, we try to mingle governance and ethics with growth by incorporating values like trust, teamwork, reliability, honesty, responsibility, integrity transparency etc. We accord highest priority to our shareholder satisfaction and provide timely and relevant contribution to the society at large beyond the regulatory compliances. The Company regularly strives towards articulating good code of ethics and governance principles thereby to perpetuate it intogenerating long term economic value.

### 2 BOARD OF DIRECTORS

The Company's highly professional and responsive Board of Directors is composed of eminent thought-leaders and seasoned stalwarts drawn from diverse fields ensuring extensive deliberation and expertise which have bearing on the process of decision-making. Accountability and transparency are the key drivers behind the Board decision-making which inspires stakeholder confidence. Openness and transparency of the Company's corporate governance are reflected in the extensive disclosures made in the Company's annual report with a view to sharing information with stakeholders, investors, analysts, and competitors.

The Company's policy is to have an appropriate mix of Executive and Non executive Directors to maintain the independence of the Board. The Board Comprises as on 31st March, 2014\*:

- Five Executive Directors including Chairman & Managing Director, Vice - Chairman & Managing Director and three Whole-time Directors.
- Nine Non-executive Directors including Seven Independent Directors

The Board functions either as full Board or through its Committees. The Board and its Committeesmeetatregular intervals.

The Board of Directors of the Company has approved the approximent of Dr. Madhu Vij (DIN 00025006) as Additional and independents Non-Executive Director of the Company in the meeting held on 13th August 2614 and the Hand appointment shall be effective from the last daze of approval granted by the Exchange where the Company is a member

Four meetings of the Board of Directors were held during the financial year ended 31st March. 2014. The meetings were held on 23rd April. 2013. 12th August. 2013. 21st October. 2013 and 29th January, 2014.

a) Attendance of Directors at Board Meetings during the Financial year 2013-14, tast Annual General Meeting (AGM) and number of other Directorship and Chairman/Membership of committees in various companies are as follows:

Name of the Director	Designation	Attendance		No. of Directorships in other Companies##	Committee Memberships (including this company)###	
		Board	AGM#		Chairman	Member
Mr. Subash Chand Aggarwal (DIN 00003267)	Chairman & Managing Director	4	Υ	Z	NIL	NIL
Mr. Manesh Chand Gupta (DIN 00003082)	Vice Chairman & Managing Director	4	Ÿ	3	NIL	NiL
Mr Pradesp Aggarwai (DIN 00203822)	Whole time Director	4.	N	5	NIL	NIL
Mr Ajay Garg (DIN 00003166)	Whole-time Director	3	¥	2	NIL	NIL
Mr Anurag Bansal (DIN 00003294)	Whale-time Director	4	Ä	2	MIL	NIL
Mr. Kundan Mal Agarwal (BIN 00043115)	independent & Non-Executive Director	.4	N	\$	NIL	3
Mr Narain Dass Gupta (DIN 01522375)	Independent & Non-Executive Director	Ť	N	3.	NIL	Ü
Mr Pawan Kumar Bansal (DIN 00420629)	Independent & Non-Executive Director	ĭ	N	4	NIL	ř.
Mr. Roop Chand Jindal (DIN 01450916)	Independent & Non-Executive Director	2	Ÿ	-1	NIL	Ť
Mr. Satish Chandra Gupta (DIN 00025780)	Independent & Non-Executive Director	3	N	10	lia = i	NIL
Mr. Hari Das Khunteta (DIN 00061925)	Independent & Non-Executive Director	4	Й	2	31	NIL
Mr Chandra Wadhwa (DIN 00764576)	Independent & Non-Executive Director	3	N	MIL	NIL	NIL
Mr Firiney Cherian (DIN 02011132)	Non-Executive Director	0	N	4	NIL	NIL
Mr. JHP Van Der Merwe (DIN 03048724)	Non Executive Director	Ü.	N	NIL	NIL	NIL

### #YstandsforYES Nistanos forNO

## Excludes directorship in Foreign Companies. Private Limited Companies and Alternate Directorships However Private limited Company which is Subsidiary of a Public company is considered in counting the Directorship as per the provision of

Section 2 (71) of Companies Act 2013

### Dnly the following Board Committees have been considered for this purpose Audit Committee and Shareholders' / Investors' Grievance Committee

(b) Details of Board Meetings held during the year 1st April, 2013 to 31st March, 2014 and the number of Directors present.

Date of BM	Total Strength	No. of Directors	% age of
	of the Board	Present	Directors Presence
23rd April 2013	14	9	65%
12th August, 2013	14	7	50%
21st October, 2013	14	10	72%
29th January, 2014	14	13	79%

### COMMITTEESOFTHEBOARD

As on 31st March, 2014\* Company has the following five Committees of the Board However on 26th May 2014, Board of Directors of the company has constituted Public Issue and Listing Committee (PL&LC) for the purpose of proposed following public offer

- 0 Audit Committee
- ii) Nomination & Remuneration Committee (Formerly Known as Remuneration Committee)
- iii) Stakeholders Relationship Committee (Formerly known as Shareholders:/ Investors: Grievances Committee)
- Operational Decision Making Committee (ODM COMMITTEE)
- v) Borrowings Investments & Loans Committee (BIL COMMITTEE)
- vi) Public Issue and Listing Committee (PI & LC) (wie I 26th May 2014)
- vii) Corporate Social Responsibility (CSR) committee (w.e.f. 26th May 2014)

'Note: FPO Committee has been dissolved on 20th November 2013 by the Board of directors of the company

### 3 (i) AUDIT COMMITTEE

The Audit Committee of the Company regularly works in the area of providing independent

assurance and advice to the management, the statutory and internal auditors and the Board of Directors thereby enabling the company in providing better governance of the Entity Effectiveness of the Audit Committee can be evaluated from the satisfaction of the stakeholders as it is the key factor to ensure credibility & compliances in both financial and non-financial information of the entity indulgence of Audit Committee members promotes accountability of the key players to the stakeholders of the Company

Four Meetings of the Audit Committee were held during the financial year 2013-14 on dates mentioned below:

### 23rd April, 2013, 12th August, 2013, 21st October, 2013 and 29th January, 2014.

The composition of Audit Committee as on 31st March 2014 comprises of five independent & non-executive directors, all of thempossessing knowledge of Corporate finance. Accounts & Corporate Taws. Mr. Suman Kumar. EVP. (Corporate Affairs) & Company Secretary of the Company has been designated as Secretary of the Audit Committee.

The Composition and attendance of each of member director at the Audit Committee Meetings during the year is as per table given below.

### AUDIT COMMITTEE COMPOSITION

Name of the Directors	Mr S C Supta (DIN 00025780)	Mr. K. M. Agarwal (DIN 00043115)	Mr R C Jindal (DIN 01450916)	Mr N D Gupta (DIN 01522375)	Mr. H. D. Khunteta (DIN 00061925)
Designation	Çriastman	Member	Member	Member	Member
Category	Independent Director	Independent Director	Independent Director	Independent Director	Independent Director
Date of Meeting					
23rd April, 2013	X	Y	N	N	¥
t2th August 2013	N.	Y	Y	14	Y
21st October, 2013	Y	Y	Y	N	Y
29th January, 2014	Y	Y	N	Ý	Y.
No. of Audit Committee Meetings during the Financial Year	4	4	4	4	4
Attended	3	4	2	1	4
Absent	1	NIL	2	3	NIL
% of Attendance	75%	100%	50%	25%	100%

Managing Director, Senior V. P. (Financial Accounting and Taxation) and Internal Auditor along with the Statutory Auditors were invited and attended the meetings of the Audit Committee.

The board ensures engagement of Independent Directors with relevant financial expertise and industry's knowledge which in terms ensures the quality enhancement of the entity.

The Board ensures evaluation of members of the Committee before their appointment and on periodic basis. The Board has initiated the process of adopting new terms of reference in accordance with the Companies Act. 2013 in order to introduce better governance.

Audit Committee shall act in accordance with the newterms of reference which shall interalia include

- the recommendation for appointment, remuneration and terms of appointment of auditors of the company
- review and monitor the auditor's independence and performance and effectiveness of audit process.
- examination of the financial statement and the auditors report thereon.
- iv approval or any subsequent modification of transactions of the company with related parties;
- scrutiny of inter-corporate loans and investments.
- valuation of undertakings or assets of the company wherever it is necessary
- vii evaluation of internal financial controls and riskmanagement systems.

viii monitoring the end use of funds raised through public offers and related matters

ROLE OF THE AUDIT COMMITTEE INCLUDES THE FOLLOWING.

- Oversight of the company simancial reporting process and the disclosure of its financial information to ensure that the financial statement is correct sufficient and credible
- Recommending to the Board, the appointment, re-appointment and if required, the replacement or removal of the Statutory Auditorand hypothesis.
- Approval of payment to Statutory Auditors for any other services rendered by the Statutory Auditors
- Reviewing, with management, the annual financial statements before submission to the Board for approval, with particular reference to
  - Matters required being included in the Directors Responsibility Statement to be included in Board's Report in terms of clause (2AA) of Section 217 of the Companies Act, 1956
  - Changes, If any, in accounting policies and practices and reasons for the same
  - Major accounting entries involving estimates based on exercise of judgment by management
  - Significant adjustments made in the financial statements arising out of audit findings
  - Compliance with listing and other legal requirements relating to financial statements.
  - Disclosure of any related party transactions
  - Dualifications in the draft audit report

- Reviewing with the management, the quarterly financial statements before submissiontotheBoardforapproval
- Reviewing with the management, the statement of uses / application of funds raised through an issue (public issue rights issue preferential issue etc.) the statement of funds utilized for purposes other than those stated in the offer document/prospectus/notice and the report submitted by the monitoring agency monitoring the utilization of proceeds of a public or rights issue, and making appropriate recommendations to the Board to take up steps in this matter.
- Reviewing with the management performance of statutory and internal auditors and adequacy of internal control systems
- Reviewing the adequacy of internal audit function if any including the structure of the internal audit department, staffing and seniority of the official heading the department reporting structure coverage and frequency of internal audit.
- Discussion with internal auditors any significant findings and follow up thereon
- Reviewing the findings of any internal investigations by the internal auditors into matters where there is suspected fraud or irregularity or a failure of internal control systems of a material nature and reporting the matter to the Board.
- Discussions with Statutory Auditors before the audit commences, about the nature and scope of audit as well as post-audit discussion to ascertain any area of concern
- Tolookintothereasons for substantial defaults in the payment to the depositors, depending

holders, shareholders (in case of nonpayment of declared dividends land creditors

- To review the functioning of the Whistle Blower mechanism, mease the same is existing
- Approval of appointment of CFO (i.e. the wholetime Finance Director or any other person heading the finance function or discharging that function) after assessing the qualifications, experience & background etc. of the candidate:
- Earrying out any other function as is mentioned in the terms of reference of the Audit Lommittee.
- III) REMUNERATION COMMITTEE (Presently Known as Nomination And Remuneration Committee)

The name of the Remuneration Committee of the Company has been changed to Nomination and Remuneration Committee in consonance with the Companies Act. 2013

The purpose of the formation of the Nomination and Remuneration Committee is to ensure good governance by identification and nomination of persons in the Board who have such abilities and qualities as required. The Nomination and Remuneration Committee is responsible for preparation of such policies and procedures pertaining to the Nomination and Remuneration of the Board. Key Managerial Persons and senior management, one level below the board, of the Company,

The key considerations for the composition of Nomination and Remuner ation are as follows:

- Status of independence of the members
- · The members shall have relevant qualification & expertise
- · Remuneration in accordance with the performance of personnel
- Periodic Evaluation of the Fersonnel

The Terms of Reference of Remuneration Committee include the matters specified under clause 49 of the listing agreement

The Composition and Particulars of Meetings of the Remuneration Committee are as follows:

Name	Designation	Category	during	Meeting financial 2013-14	Date of Meeting
			Held	Attended	
Mr. Kundan Mal Agarwal (DIN 00043115)	Chairman	Independent & Non-Executive Director	Ť	র	
Mr Roep Chand Jindal (DIN 01450916)	Member	Independent & Non-Executive Director	*	0	014
Mr Pawan Kumar Bansal (DIN 00420629)	Member	Independent & Non-Executive Director	1	81.1	January, 2014
Mr. Narain Dass Gupta (DIN 01522375)	Member	Independent & Non-Executive Director	1	-1/,	6
Mr Chandra Wadhwa (DIN 00764576)	Member	Independent & Non-Executive Director	1	1	

However wie f 26th May 2014, Composition of the Nomination and remuneration Committee has been changed which is nereunger

Sr.No.	Name of the Member(s)	Designation	
1	Mr Chandra Wadhwa	Chairman	
2	Mr N D Gupta	Member	
3	Mr R C Jindal	Member	
4	Mr. K. M. Agarwal	Member	
5	Mr. P.K. Bansal	Member	

Mr. Suman Kumar, E.V.P. (Corporate Affairs) & Company Secretary of the Company has been designated as Secretary of the Remuneration Committee

### REMUNERATION POLICY

Newly formed Nomination and Remuneration Committee has been authorized to determine and recommend to the Board the Company's policy on remuneration of directors and other employees including compensation payment and other related Issues in accordance with the Companies Act 2013

The Remuneration Committee reviews and makes recommendations on remuneration on the basis of evaluation of the performance and other criteria as laid down by Company. The Committee ensures the compliances of various laws with respect to the payment of remuneration to Directors in accordance

with the limits specified and procurance of statutory approvals in connection with the remuneration of Managing Director and Whole-time Directors

The existing remuneration policy is in consonance with the existing Industry practice and the remuneration decided by committee is fair. transparent, and simple to Administer

### REMUNERATION TO DIRECTORS

The details of remuneration package, sitting fees paid. etc. to the Directors of the Company during the financial year 2013-14, for information of members, are furnished here under

Name of the Directors	Relationship with Other Directors	Sitting Fees (In ₹)	Commission on Profit (In ₹)	Remuneration and Other Allowances (In ₹)	Performance Linked Incentives (In ₹)	Monetary Value of Perquisites (In ₹)
Mr 5 C Aggarwal (D:N 00003267)	None	Nil	Nil	65,00,000/	Nit	No
Mr Mahesh C Gupta (DIN 00003082)	None	Nil	NIL	65,00.000/	MIL	NII
Mr. Pradeep Aggarwal (DIN 00203822)	None	Nil	Nil	42,50,675/	NII	NII

Mr. Ajay Garg (DIN 00003166)	None	Nil	(NE)	30.00.000/	Nil	Nil
Mr. Anurag Bansal (DIN 00003294)	None	NII	Nil	32 50,000/-	Nil	Nil
Mr. N. D. Gupta (DIN 01522375)	None	15.000	Nil	Nil	Nil	Nil
Mr. R. C. Jindaï (DIN 01450916)	None	30.000	NIT	Nil	Nii	Nil
Mr K. M. Agarwal (DIN 00043115)	None	60,000	NII	Nil	Nil	Nil
Mr. S.C. Gupta (DIN 00025780)	None	45,000	Nil	NII	NII	Nil
Mr. P. K. Bansal (DIN 00420629)	None	15,000	Nil	Nil	Nil	Nil
Mr. Hari Das Khunteta (DIN 00061925)	None	60.000	Nil	Nil	Nil	Nif
Mr. Chandra Wadhwa (DIN 00764576)	Nane	45.000	NH	Nii	Nil	NII
Mr. Finney Cherlan (DIN 02011132)	Non∈	Nil	Nil	Nit	Nil	NII
Mr. JHP Van Der Merwe (DIN 03048724)	None	NII	Nil	MIL	Nil	Nil

### Notes.

- 1 Remuneration includes salary allowances, monetary value of perquisites as per the income fax Act, 1961, company's contribution to provident hard, leave encashment etc.
- 2. None of the directors is the relative of any other Director of the company as defined under Section 6 of the Companyo Act. 1956.

The Roles and responsibility as well as the terms of reference of the Committee are enumerated as follows (as per provisions of the Companies Act., 2013) -

- To identify persons who are qualified to become directors and who may be appointed in senior management in accordance with the criteria laid down, recommend to the Board their appointment and removal.
- To carry out evaluation of every director's performance
- To formulate the criteria for determining qualifications, positive attributes and independence of a director and recommend to the Board a policy, relating to the remuneration for the directors, key managerial personnel and other employees. The Committee shall, while formulating the policy shall ensure that.
  - the level and composition of remuneration is reasonable and sufficient to attract, retain

- and motivate directors of the quality required to run the company successfully.
- relationship of remuneration to performance is clear and meets appropriate performance benchmarks; and
- (iii) remoneration to directors, key managerial personnel and senior management involves a balance between fixed and incentive pay reflecting short and long-term performance objectives appropriate to the working of the company and its goals.
- To recommend to the Board, the remuneration (including any modification therein) payable to the Managing Director or Whole Time Director or Manager of the Company.
- Such other functions/area/ferm as desired/ referred by the Board from time to time or required under applicable law/listing agreement for time being inforce
- 3(iii) SHAREHOLDERS'/ INVESTORS' GRIEVANCE COMMITTEE (Presently known as Stakeholder's relationship committee)

This Committee looks into various investors related issues, including redressal of complaints of shareholders/investors relating to

- · Transfer of shares
- . Non-receipt of Balance Sheet
- Non-receipt of dividends etc.
- Issue of duplicate share certificates
- Other queries

The Board of Directors has delegated the power of approving transfer and transmission of shares and other matters like consolidation of share certificates, issue of duplicate share certificates dematerialization of shares, to registrar and share transfer agents (RTA) of the Company The RTA approves all these matters regularly

# COMPOSITION OF THE SHAREHOLDERS!/ INVESTORS GRIEVANCE COMMITTEE

It comprises of four Independent & Non-Executive Directors. The composition of Shareholders / Investors Grievance Committee as on 31st March 2014 was as under

Name	Designation	Category	No. o durin	of Meeting g financial r 2013-14	Date of Meeting
			Held	Attended	
Mr Hari Das Khunteta (DIN 00061925)	Chairman	Independent & Non-Executive Director	it	1	
Mr Pawan Komar Bansal (DIN 00420629)	Member	Independent & Non-Executive Director	1	1	2014
Mr. Roop Chand Jindal (DIN D1450916)	Member	Independent & Non-Executive Director	1	G	31st March, 2014
Mr. Kundan Mal Agarwat (DIN 00043115)	Member	Independent & Non-Executive Director	3.	Ť.	

However w.e.f 26th May 2014. Composition of the Stakeholders Relationship Committee has been changed which is here under

Sr. No.	Name of the Member(s)	Designation
1	Mr K M Agarwal	Chairman
2	Mr. H.D. Khunteta	Member
3	Mr.R.C.Jindəl	Member
4	Mr P K Bansal	Member

Mr. Suman Kumar, EVP (Corporate Affairs) & Eompany Secretary of the Eumpany is acting as the Compliance Officer and looks after the investor's grievances

A regular system of monitoring and redressal of the pending complaints /queries is being followed by the Company. A detail of shareholder's Complaints received during the financial year 2013:14 is as under

- Number of Shareholder's complaints received during the year
   4
- b) Number of Shareholder's complaints resolved during the year 4
- Number of Complaints not solved to the satisfaction of shareholders
   Null
- d) Number of complaints pending Nil

# 3(iv) OPERATIONAL DECISION MAKING COMMITTEE (ODM COMMITTEE)

ODM Committee is constituted for the purpose of various operational and routine matters arising in the day to day affairs of the Company The minutes of every ODM Committee meeting is ratified and taken on record by the Board of Directors of the Company in its immediate following meeting:

This Committee looks into various operational and routine matters under the supervision, control and directions of the Board between two Board meetings relating to:

- To open/close current account(s)/ demat account(s)/ trading account(s) and all the operations related therewith and authorization to operate
- To apply for internet banking/ corporate internet banking/ payment gateway(s) from various banks.
  - To apply for electricity connection(s)/ telephone connection(s)
- Any other work relating to the routine operations of the company which is not specified herewith

# COMPOSITION OF THE DDM COMMITTEE.

Composition of ODM committee as on 31st March, 2014 is a sunder

Name Designation		Category
Mr S C Aggarwal	Chairman	Chairman & Managing Director
Mr Mahesh C Gupta	Member	Vice-Chairman & Managing Director

Mr. Suman Kumar, E.V.P. (Corporate Affairs) & Company Secretary has been designated as the Secretary of the ODM Committee

# 3(v) BORROWINGS, INVESTMENTS & LOANS COMMITTEE (BILCOMMITTEE)

BIL Committee is constituted for the purpose of handling various matters of the Company with respect to borrowings, investments and loans. The minutes of every BIL committee meeting is ratified and taken on record by the Board of Directors of the Company in its immediately following meeting.

This Committee looks into various matters of the Company with respect to borrowings investments and loans under the supervision, control and directions of the Board between two Board meetings for the following.

- To avail bank guarantee overdraft facility burrowings and other credit facilities from the bankers.
- Toborrowmoney
- To acquire, by way of subscription, purchase or otherwise the securities of any other body corporate or to otherwise invest the funds of the company.
- To make any lnam(s).
- To previde corporate guarantee/ other guarantee security in favour of bankers for the facilities availed by its group companies/ subsidiary companies/business associates.

### COMPOSITION OF THE BIL COMMITTEE:

Composition of the BIL Committee as on 31st March, 2014 is as under

Name	Designation	Category
Mr Subhash Chand Aggarwal (DIN 00003267)	Chairman	Chairman & Managing Director
Mr. Mahesh Chand Gupta (DIN 00003082)	Member	Vice Chairman & Managing Director

Mr. Suman Kumar, EVP (Corporate Affairs) & Company Secretary has been designated as the Secretary of the BIL Committee

# 3(vi) PUBLICISSUEANDLISTINGCOMMITTEE(PI&LC)

Public Issue and Listing Committee (PL&LL) has been formed with effect from 26th May 2014 for the

purpose of proposed follow on public offer by the Companyand offer for sale, if any

Composition of the committee is as follows:

Sr. No.	Name	Designation	
	Mr H O Khunteta	Chairman	
2	Mr. K.M. Agarwal	Member	
3	Mr S C Gupta	Member	
4	Mr. Subhash Chand Aggarwal	Member	
5.	Mr. Anurag Bansal	Member	
6	Mr Mattesh C Gupta	Member	
7	Mr Chandra Wadhwa	Member	

Mr. Suman Kumar, E.V.P. (Corporate Affairs) & Company Secretary has been designated as Secretary of the Public Issue and Listing Committee (PL& LC)

### 4 DETAILS OF GENERAL BODY MEETINGS

The details of last three Annual General Meetings are as under

Year	Location	Date	Day	Time	D	etail of Special Resolution/s Passed	
2010-11	*URDU GHAR* 212. Rouse Avenue. Deen Dayal Upadhyaya Marg. New Delhi-110002	30th September 2011	Friday	11.00 A.M	ž	Re-appointment of Mr. Mahesh C. Gupta as Managing-Director of the Company Increase in the ceiling of remuneration of Mr. Rakesh Gupta, Whole-time director of the Company	
2011-12	TURDU GHAR 212, Rouse Avenue Deen Dayal Upadhyaya Marg, New Delhi 110002	3151 July, 2012	Tuesday	10 15 A.M	Ĭ	Re-appointment of Mr. Pradeep Aggarwal as Whole-time Director of the Eumpany	
2012-13	TURDU GHAR* 212. Rouse Avenue. Deen Dayal Upadhyaya Marg. New Detn-110002	28th September 2013	Saturday	10-15 A.M.	1,	Re-Appointment of Mr. Ajay Garg as Whole-time Director of the Company. Re-Appointment of Mr. Anurag Bansal as Whole-time Director of the Company	

### POSTAL BALLOT:

No resolution was passed through Postal Ballot during the last year

# 5. DISCLOSURES:

- There are no materially significant related party transactions with its Promoters, the Directors or the Management and their subsidiaries or relatives etc. that may have potential conflict with the interest of the Company at large.
- ii No penalties and strictures were imposed on the Company on account of disciplinary action taken either by Stock Exchange(s), where the securities of the Company are listed or SEBI or any statutory authority, on any matter related to Capital Market, during the last three years.
- Blower Policy and the same has been posted on the official Website of the Company Any Employee may make a Disclosure regarding malpractices and events covered under this policy by presenting the same in writing before any of the members of the Committee or through addressing an e-mail at whistleblower@smcindiaunline com which will be accessible to all the members of the Committee. No employee is denied of opportunity to meet the members of the Whistle Blower Committee.
- The company has complied with all the mandatory requirements of the clause 49 and also adopted clause (2) of Annexure ID of the Clause 49 on the Remuneration Committee

### 6. MEANS OF COMMUNICATION:

Publication of Quarterly Financial Results of Companyinnewspaper The half-yearly/ quarterly financial results are regularly submitted to the stock exchanges and also regularly published in English Newspapers. "Economic Times" and also in Newspapers of vernacular language "Navbharat Times" (Hindi) as required by the Listing Agreement of the Stock Exchanges. The annual report is circulated to the shareholders. Quarterly as well as annual results of the Company are regularly uploaded on the website of the Company i.e. www.smcindiaonline.com

### 7. COMPLIANCE

The Company is fully compliant with the applicable mandatory requirements of the revised clause 49 of the listing agreement and of the Securities and Exchange Board of India (SEBI). Consequently, no penalties were imposed or stricture passed against your Company by SEBI, stock exchange or any other statutory authority. The Company has complied with and adopted the mandatory requirements of Corporate Governance code. Additionally it has adopted several non mandatory requirements of the same.

# B. AUDITOR CERTIFICATE ON CORPORATE GOVERNANCE:

As required by Clause 49 of the listing agreement, the Auditor's Certificate on corporate Governance is annexed and forms part of this report.

### CEOANDCFOCERTIFICATION:

As required by Clause 49 of the listing agreement the CEO & CPO Certification is annexed to the Director's Report

### 10. GENERAL SHAREHOLDER INFORMATION:

Registered office of the Company, 11/6B, Shanti Chamber, Pusa Road,

New Delhy 110005

Tel 91-11-30111000, 40753333

Fax 91-11-25754365

E-mail smc@smcindiaonline.com Website www.smcindiaonline.com

Delhi Office:

8B, 9B, 17, Netaji Subhash Marg, Darya Ganj,

New Delhi 110002

Tel. 91-11-30111333, 66221100 Fax 91-11-23263297, 23258027

Mumbai Office:

1st Floor, Dheeraj Sagar Building

Opp. Guregaon Sports Club, Link Road.

Malad (West) Mumbai-400064

Tel 91:22:67341600 Fax: 91:22:28805606

Kolkata Office

18, Rabindra Sarani, "Poddar Court" Gate No 4, 5th Floor, Kolkata 700001

Tel. 91-33-39847000 Fax 91-33-39847004

Chennal Office:

Salzburg Square, Flat No. 1 Hird Floor, Door No. 107 Harrington Road, Chetpet Chennal 600031

Tel 91-44-39109100-120 Fax 91-44-24661798

Dubai Office.

312. Belshalat Building, Plot No. 318-709. Al Karama, Opp. Sunrise Super Market. P.O. Box - 11721D. Central Post Office.

Dubar U.A.E.

Tel. •97143963120, -971502612483

Fax +97143963122

E-mail pankaj@smccomex.com

# Annual General Meeting

Date 26th September 2014

Day Eriday Time 10:30 A.M.

Venue Urdu Ghar, 212, Rouse Avenue.

Deen Dayal Upadhyaya Marg.

New Delhi-110002

Financial Year 1st April 2013 to 31st March 2014
Date of Book 24th Day of September, 2014
Closure 1o 26th Day of September, 2014

(Both days inclusive)

Esting on Delhi Stock Exchange Ltd.

Stock The Calcutta Stock Exchange Ltd.

Exchanges Ludhiana Stock Exchange Ltd.

Ahmedabad Stock Exchange Ltd.

Scrip Code DSE 19509

CSE 2918610029186

ASE 55500

ISIN No INE103C01036

Agent

Share Transfer Link Intime India Private Limited.

44 Community Centre, 2nd floor Naraina Industrial Area, Phase I near PVR Naraina, Delhi-110028

Tel. 91-11-41410592-94 Fax. 91-11-41410591

E-mail: delhi@linkintime.co in

Demat Details 85.62% shares of the company were in dematerialized

form as on 30th June, 2014
Depositories National Securities Depository Ltd.

Trade World, 'A' Wing, 4th & 5th Floor, Kamala Mills Compound, Lower Parel, Mumbai-400013

# Central Depository Services (India) Ltd.

Phiroze Jeejeebhoy Towers, 16th Fibor, Dalai Street, Mumbai -400001

Shareholding Promoters 58 62% and Non-Pattern Promoters 41 38% as on 30th

June, 2014

Market Price No trading has been observed on Data DSE/CSE/ASE/LSE in our

DSE/CSE/ASE/LSE in our scrip, where the equity shares of our Company are listed

# SHAREHOLDING OF NON- EXECUTIVE DIRECTORS

None of the Independent and Non-Executive. Directors of our company holds any shares of the company.

### SHARETRANSFERSYSTEM

The Board of Directors has delegated the power of approving transfer and transmission of shares and other matters like consolidation of share certificates issue of duplicate share certificates dematerialization / re-materialization of shares to registrarandsharetransferagerits of the company All these matters are approved by the RTA regularly Shareholders may correspond to the

Registrar and Share Transfer Agent.

### Link Intime India Private Limited.

44. Community Centre. 2nd floor, Narama industrial Area, Phase I, Near FVR Narama.

New Delhi 110028

Tel 91-11-41410592-94 Fax 91-11-41410591

E-mail delhi@linkintime.ca.in

# Company

### SMC Global Securities Limited

11/68, Shanti Chamber, Pusa Road,

New Delhi 110005

Tel 91-11-30111000 40753333

Fax: 91-11-25754365

# DISTRIBUTION OF SHAREHOLDING AS ON 30TH

JUNE, 2014

# BY SIZE

Shareholding of Shares	Number of shareholders	Shareholders in %	Number of shares	Shares in %
1-500	257	19.0936	28090	82500
501 - 1000	567	421248	564600	0.4991
1,001-2,000	225	16.7162	446170	0.3944
2,001 - 3,000	36	2 6746	10.4790	0.0926
3,001 - 4,000	28	20802	110110	0.0973
4,001 - 5.000	46	3.4175	227930	0.2015
5.001 - 10.000	60	4.4577	489700	0.4328
10.001 & above	127	9.4354	111163060	98.2575

## BY CATEGORY

Category	No. of Shares	Equity (in%)
Pramoters & Promoter Group	66323340	58 6234
NRI and Forign Body Corporate	24197625	21 3884
Corporate Bodies	17174905	15 1810
Indian Public and Others	5438580	4.8072

### DEMATERIALIZATION OF SHARES AND LIQUIDITY

As on 30th June, 2014 a total of 9,69,37,720 equity shares of the Company representing 85,68% of total

EquityShare Capital was held in dematerialized form

The bifurcation of shares held in Physical and Demat formas on 30th June. 2014 is as under:

Status of Dematerialization	No. of Equity Shares	% of total shares	
Shares held in NSDL	1.20.28.790	10.63	
Shares held in CDSL	8,49,08,930	75.05	
Shares held in Physical Form	1.61.96:730	14 32	

# Outstanding GDRs/ADRs/Warrants or any convertible instruments, conversion date and likely impact on Equity

Not applicable as Company has not made any such issue

Address for Correspondence:

# Registered Office

SMC Global Securities Limited 11/68, Shanti Chamber, Pusa Road, New Delhi – 110005 Tel. 91.11-30111000, 407\$3333 Fax: 91-11-25754365 Website www.smcindiagnline.com

### DECLARATION

# [Under Clause 49 I (D) (ii) of Corporate Governance]

We hereby declare and confirm that the Board has laid down a code of conduct for all Board members and senior management of the company and the same has been posted by us on the Website of the company i.e. www.snicindiaunline.com

We further declare and confirm that the code has been circulated to all members of the Board and serior management personnel and they have affirmed compliance with the code of conduct.

For SMC Global Securities Ltd.

sd/

S. C. Aggarwal (Chairman & Managing Director)

Date: 13.08.2014 Place: New Delhi

# AUDITORS' CERTIFICATE ON CORPORATE GOVERNANCE

To the Members of SME Global Securities Limited

We have examined the compliance of conditions of Corporate Governance by SMC Global Securities Ltd (the Company) for the year ended on 31st March, 2014, as stipulated in clause 49 of the Listing Agreement of the said Company with Stock Exchanges.

The Compliance of conditions of Corporate Governance is the responsibility of the management Our examination was limited to procedures and implementation thereof adopted by the Company for ensuring the compliance of the conditions of Corporate Governance it is neither an audit nor an expression of opinion on the financial statements of the Company

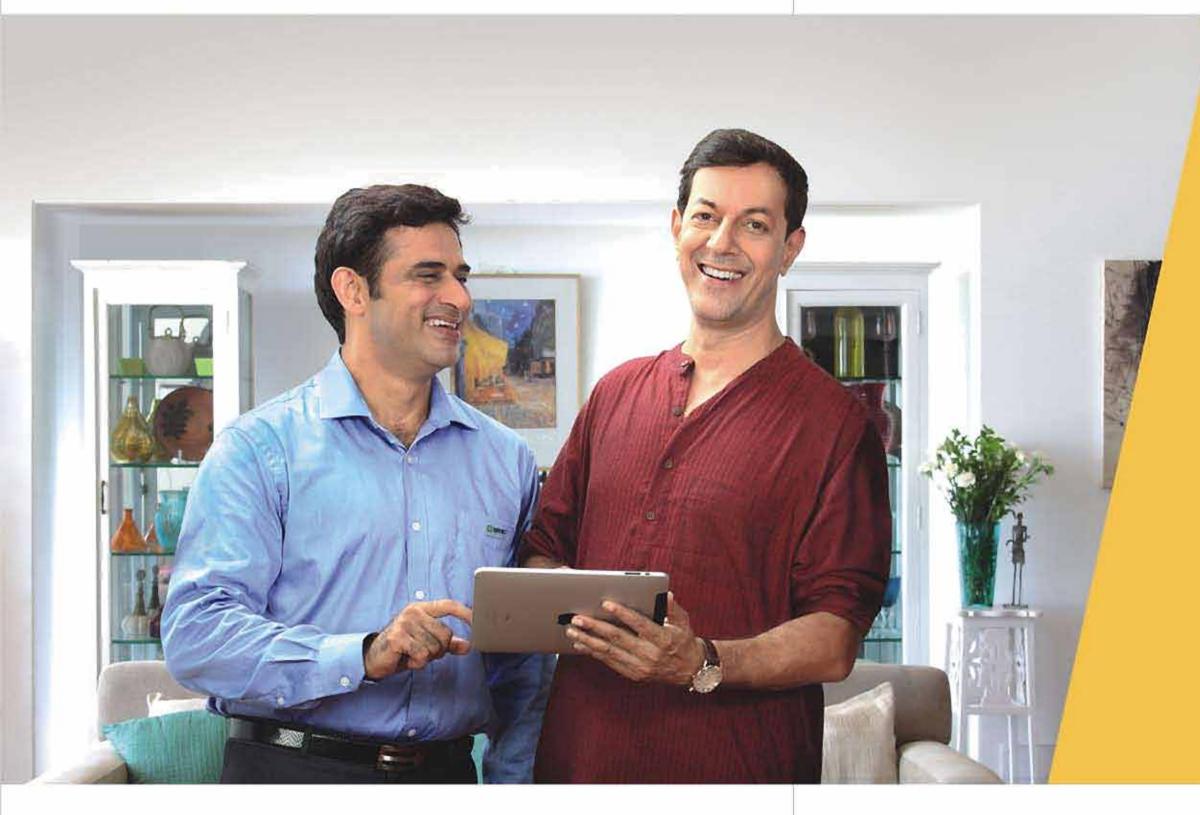
In our opinion and to the best of our knowledge and according to the information and explanations given to us, we certify that the Company has complied with mandatory conditions of Corporate Governance as stipulated in the above mentioned Listing Agreement.

No investor grievances are pending as on 31st March 2014 We further state that such compliance is neither an assurance as to the future viability of the Company nor the efficiency or effectiveness with which the management has conducted the affairs of the Company.

For Atul & Rajinder
F.R.N. 005402N
Chartered Accountants
Rajinder Malhotra
Proprietor
(M. No. F083680)

Date: 13.08.2014 Place: New Delhi







PARTNER WITH INDIA'S **BEST EQUITY BROKER** 

LARGE RANGE OF INVESTMENT PRODUCTS & SERVICES COMPETITIVE **BROKERAGE RATE** IN THE INDUSTRY

**EXCELLENT TRAINING** & BACK OFFICE SUPPORT

# management discussion & analysis report

### FORWARD-LOOKING STATEMENT

All statements that address expectations or projections about future but not limited to the company's strategy for growth, product development, market position, expenditures and financial results may be forward—looking statements within the meaning of applicable rules and regulations. Since these are based on certain assumptions and expectations of future events, the company cannot guarantee that these are accurate or will be realised. The company assumes no responsibility to publicly amend, modify or revise any such statements on the basis of subsequent developments, information or events.

### i) INDUSTRY STRUCTURE AND DEVELOPMENT

# MACRO -ECONOMIC ENVIRONMENT ECONOMY: REVIEW AND OUTLOOK

Sluggish economic growth, high inflation and elevated interest rate have made life difficult for common man whereas government is fighting high fiscal deficit and current account deficit to avoid sovereign downgrade india's economic growth slowed to 45% in the year ended March, 2013, the weakest pace in 10 years, and the government estimates a 4.9% rate in the year that ended 31 March, 2014.

Global corporations view India as one of the key markets from where future growth will emerge. The growth in India's consumer market will be primarily driven by a favourable population composition and rising disposable incomes. A recent study by the McKinsey Global Institute (MGI) suggests that if India continues to grow at the current pace, average household incomes will triple over the next two decades and the country will become the world's fifth largest consumer economy by 2025, up from 12th at present.

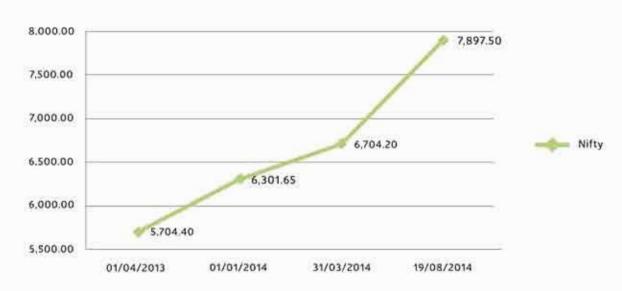
India not only supports one of the largest populations in the world, but also one of the youngest 50% of its population is below the age 25 and 67% is below the age of 35. Also, above 65% of Indians are in the working age group of 15-64 years.

India's appeal lies in its competitive labor costs, lucrative domestic market, and its skilled workforce. Foreign investors also applaud its strong management and business education system, as well as its improving telecommunications infrastructure. However, the country's weaknesses are its underdeveloped infrastructure and a restrictive operative environment Diverall the Indian economy is poised for sustained growth.

# INDIAN CAPITAL MARKET

Indian stock market has rallied significantly since the announcement of Shri Narendra Modi as the prime ministerial candidate of Bharatiya Janata Party (BJP) on 13th September 2013, exhibiting a strong and positive faith of the market participants in the Indian capital markets. The significant rise is clearly evident from below chart of Nifty and Sensex

# NIFTY



# SENSEX



Foreign Institutional Investors (FIIs) & market participants gained confidence mainly on hopes of a stable and reform oriented government at the Centre Total Investments by FIIs in Indian equities since January 2014 has risento about ₹ 43.935/-Crs

The trends in FDI are endorsements of india's status as a preferred investment destination among global investors India's competitive strength span from telecommunication, IT, auto components, chemicals, apparels, pharmaceuticals and lewelry. India's steady economic liberalization and its embrace of the global economy have been key factors in attracting FDI. The government has expressed its willingness to increase FDI limit upto 49% in civil aviation and insurance markets. More government initiatives are expected. such as, reforms in banking, pension, the Land Acquisition Act, regulatory changes in the power sector, systematic plan for reductions in fuel and fertilizer subsidies recapitalization of state owned banks, clarity on gas pricing, auctioning of coal blocks, augmenting funding and investment in the Railways, to createan investment climate poised for rapid growth.

### SMC OVERVIEW

# A LEADING FINANCIAL SERVICES GROUP

SME Global Securities Ltd (SMC) established in 1994, has over a period become a well-diversified financial services group, offering vide range of services, namely:

- Broking & Commission Business, comprising of Equity, Commodity, Currency & Insurance Broking, Real Estate advisory, Depository, clearing services and Distribution of Financial Products
- Capital Business: comprising of Trading and Arbitrage Business. Treasury & Financing Operations

 Advisory Business comprising of Investment Banking, Wealth Management, Research Services and PMS

The company's growth has been powered by strategic vision: strong belief and adherence to its core values and guiding principles, its ability to raise capital and deploy it judiciously, attract and retain talent and a strong focus ontechnology, corporate governance and riskmanagement.

### AWARDS & RECOGNITIONS

- Best Equity Broking House in Derivative Segment in India- (Source: BSE IPF-D&B Equity Broking Awards, 2013)
- Fastest Growing Equity Broking House: Large Firm - (Source BSE IPF-D&B Equity Broking Awards, 2013)
- Emerging SME Investment Banker of the year 2013- (Source: Assocham SME Excellence Awards, 2013)
- Best Commodity Broking house in Derivative Segment in India-(Source: Assocham Excellence Awards, 2014)

# ii) HUMAN RESOURCES

### ORGANISATIONAL STRUCTURE

At SMC it has been our constant endeavor to manage our growth in most efficient and effective manner. This involves creating strong organization, creating leaders not of internal resources and having robust back office support system. In order to meet the expectations of our ever growing and demanding customer base, we strive hard to find innovative ways to come up to provide them world class services.

The diversified business of SMC is being conducted through an organizational structure consisting of seven subsidiaries and three step down subsidiary companies, including one at Dubai UAE. These subsidiaries are regulated by various regulators in India and UAE respectively, depending upon business handled by them. We have presence in major cities through 50 offices including one at Dubai. UAE as on 31st March 2014. Through a strong network of 2400 authorized persons and sub-brokers. SMC footprints cover nearly 550 cities across India. SMC group employs around 2400 employees, including outsourced employees, leveraging a strong partnership and ownership culture.

# SMC STRATEGY

SMC has, since inception, successfully followed the strategy of synergetic diversification, while focusing on people processes products and structure. This strategy has stood us in good stead as demonstrated by the resilience of our business model across cycles.

Our strategy, which has resulted in our success over the years, revolves around following key areas:

- Capitalizing on human resources with conducive environment for development of strong leaders
- Commitment towards excellent customer services
- Strong governance & compliance culture
- Focus on Risk Management
- Leveraging Technology for strategic advantage.
- Strong Balance Sheet.
- Good quality Research.

The strategy has proved to be our key strength in providing us strong foothold vis a vis competition. It has facilitated us diversification into new businesses gaining market share, establishing a strong and visible Brand and achieving leadership position.

iii) DISCUSSION OF FINANCIAL PERFORMANCE WITH RESPECT TO OPERATIONAL PERFORMANCE

FINANCIAL PERFORMANCE HIGHLIGHTS

SME Financial Information- Standalone and Consolidated

(₹in lacs)

Particulars	Stand	alone	Consolida	ted
	FY 2013-14	FY 2012-13	FY 2013-14	FY 2012-13
Revenue from Operations PBDIT	17.501.52 2,937.92	17 586 88 3,216 18	29.262.38 5.091.31	29,137,64 4,872,83
Net Profit	1,256.85	1.060,00	2,260.29	2,037.55
Cash and marketable securities	31,679 76	31,447.70	40,508 34	44,979.76
Fixed Assets	1,832.52	2,169.12	2,908 42	3,428 10
Gross Debt	2.846.68	1.983.16	3.742.79	3,308.57

SMC delivered superior financial performance with improvements across key parameters.

Revenue from operations of ₹ 17501.52 lacs has decreased marginally by 0.48% in comparison to previous year Revenue was impacted by a marginal decline in Income from Proprietary Trading

Operating profit before other income and depreciation & finance cost decreased from ₹ 2978.08 lacs to ₹ 2319.05 lacs in FY 2013-14 as advertisement. cost increased manifold during the year

Other income was higher at ₹618 87 lacs as against ₹238.09 lacs in the previous year, largely on account of campaigning and advertisement income Other Income includes Rent Income of ₹165 60 lacs.

Interest cost was lower at \$ 1000.93 lacs as against ₹1452.16 lacs in previous year, as iterm loan from ICICI Bank was paid ahead of schedule, thereby reduction in interest cost during the year

Depreciation expense (including amortization) was lower by 21.80% at ₹395.88 lacs as against ₹506.21 lacs in previous year as no major additions were made during the year and depreciation is charged on widiv. method

Tax expenses for the year increased to ₹284.26 lacs as compared to \$23730 lacs in the previous year.

Profit after tax for the year was at₹1296 85 lacs which is higher by 18.57% over ₹ 1060 lacs in the previous year Growth in net profit was led by higher other income lower Interest cost & depreciation.

The basic and diluted EPS for the year was ₹ 111 per share as compared to ₹ 0.94 per share in previous year registering a growth of 17.63%

The Board of Directors has recommended subject to approval of shareholders, final dividend of 12% amounting to ₹ 271.52 lacs, exclusive of dividend distribution tax; in addition to 12% Interim Dividend amounting to ₹ 27152 lacs paid during the year This makes total Dividend @24% amounting to ₹ 543-04 Jacs:

Return on capital employed was at 2.93% and return on equity was at 2.39% Return ratios improved marginally compared to the previous year

SMC's Consolidated Revenue from operations for FY 2013-14 was \$29262.38 lacs, an increase of 0.43% in comparison to previous year. Consolidated profit after tax was at 2260 29 lacs, an increase of 10.93% against 203755 lacs in the previous year EPS on consolidated basis for the year was at ₹ 199 as against ₹1.87 in the previous year.

SMCs consolidated net worth is ₹ 50739.53 lacs& fixed assets stood at ₹ 2908 42 lacs as of March 31. 2014. This includes fixed assets of it's subsidiaries of ₹1075.90 lacs

SMC's gross debt on consolidated basis was at ₹ 3742 79lacs. This includes standalone gross debt of ₹2846 68 Jacs.

Consolidated cash and marketable securities were at ₹40508.34 lacs

# Key Subsidiaries

(₹in lacs)

Particulars	Revenue from Operations	PBDIT	Profit/ (loss) after Tax
SMC Comtrade Limited	5,490.72	993.82	415.44
SMC Insurance Brokers Pvt Ltd.	3.154.53	786 35	460 97
Moneywise Financial Services Pvt. Ltd.	693.13	670.19	324.72

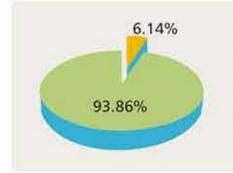
# iv) SEGMENT-WISE PERFORMANCE

# **BUSINESS PERFORMANCE HIGHLIGHTS**

# **EQUITY BROKING:**

SMC is a member of NSE\_BSE and MCX-SX in the cash equities and derivative segments

# Overall turnover of SMC in Equity Market



SMC's market share was approximately 6.14% of total turnover of NSE. BSE & MCX-SX in FY 13-14. It has been successful in generating a combined turnover of approx ₹31.28 lac crores in its capacity as clearing member. higher by 3.45% as compared to previous year. The growth was sluggish due to lower retail participation, however it has started picking up due to improved market sentiment now.

SME Turnover Exchange Turnover

### CURRENCY BROKING:

SMC is a Trading cum Clearing Member of NSE MCX SX& USE in India for the currency segment SMC firmly believes that wider market participation will bringmore strength to the market & this can be achieved through disseminating education & information among various market participants.

# Overall turnover of SMC in Currency Market



### COMMODITY BROKING:

SMC Comtrade Ltd. Wholly owned Subsidiary of SMC Global Securities Limited is member of all major commodities exchanges in India Also it has

international presence through its Wholly owned subsidiary, SMC Comex International DMCC, which is a member of Dubai Gold and Commodity Exchange (DGCX)

# Overall turnover of SMC in Commodity Market



# INSTITUTIONAL BROKING:

SMC's Institutional Desk offers research based services in cash and derivatives segment to Institutional clients which includes Mutual Funds. Bank Treasuries, Public & Private Insurance Companies and other Financial Institutions.

Our Institutional Desk comprises of a research team which analyzes various sectors and the Indian economy to identify equity & trading ideas for Institutional clients

### INSURANCE BROKING:

SMC Insurance Brokers Pvt. Ltd. a subsidiary of SMC Comtrade Ltd. is a Direct Insurance Broker registered with Insurance Regulatory and Development Authority (IRDA) and provides a complete array of services in Life Insurance and General Insurance Category. We at SMC have sold around 4.50 Lac policies during FY 2013-14 and in the Life Insurance category added over 7,000 customers capable of

generating recurring renewal revenues. For the FY 2013-14 in Honda Assure, (exclusive arrangement between Honda Cars India Ltd. and SMC Insurance), we have sold more than 260,000 policies, against 1.58.389 policies in previous year.

### FINANCIAL PRODUCTS DISTRIBUTION:

SMC offers distribution services of IPO. Mutual Fund, other public issues, Corporate Fixed deposits and Bonds through its network of branches across India Dur initiatives have been quite successful and we were bestowed upon following recognition:

- Consistently among Top 10 mobilisers in IPO segment Refail category.
- Procured more than ₹1323 Cr in Encourate fixed deposits segment in FY 2013-14 and established itself amongst the top mobilisers
- Developed network of 23,000 channel partners

for distribution of third party products

- Mobilised ₹ 1264 Cr. in various schemes of Mutual Funds during 2013-14
- Procured more than ₹ 606 Cr. In REC & NHAI Capital Gain Bonds under section 54EC (private Placement Bonds) in the year 2013-14
- Mobilised ₹ 1046 Cr in Tax Free Bonds with 21749 applications in 2013-14
- Procured more than ₹ 354 Cr with 28860 applications in IPO & FPO segment in the year 2013-14
- We have built a cumulative Asset Under Management (AUM) of ₹ 1000 Cr and having more than 2.52 Lacs Folio in Mutual Fund segment as on 31st Mar 2014
- Over 17000 running SIPs in various schemes of Mutual Funds

### INVESTMENTBANKING

SMC Eapitals Limited is the investment banking arm of the SMC Group. We provide services in the areas of Equity Capital Market. M&A advisory services. Private Equity and Debt Syndication. The investment banking group is led by professionals having more than 15 years of experience in this business.

During FY 2013-14, on advisory side SMC Capitals advised Mahindra & Mahindra Group in establishing a joint venture with Univeg, a Euro 3 bn fresh produce major, headquartered in Belgium, for setting up a fresh produce business in India and on Merchant Banking side, managed, a buyback offer (through tender route) by VLS Finance Limited, an Open Offer to

the shareholders of Gujarat Automotive Gears Limited by Him Tecknoforge Limited & others and managed public issues of NEDs by reputed NBFEs namely. IIFL Limited, IIFL Housing Finance Limited, SREI Infrastructure Finance Limited and Shriram Transport Finance Co. Limited etc. in the capacity of a Eo. Lead. Manager. SMC. Capitals, also provided valuation services to number of corporates during FY 2013-14. However, due to paucity of deals in the market, the subsidiary incurred loss of 178 crores but we are guilten primist for next fiscal.

### **FINANCING BUSINESS**

The group is engaged in the business of providing loans against securities, mortgage/pledge of immovable property through its subsidiary company. Moneywise Financial Services Private Limited, having net worth of ₹ 75.46 Ers. & chent base of more than 3000 as on 31st March, 2014.

### WEALTHMANAGEMENT

We commenced Wealth Management services to high net worth individuals, through our wholly owned subsidiary SMC Investment and Advisors Limited ("SMCIAL"), registered with SEBI as portfolio management service provider. In 2008 The nature of business involves long gestation period and sloggish market conditions has made the gestation even longer However, we are confident that this activity will start making profits from next fiscal year.

# (v) OUTLOOK&STRATEGY

Optimism will continue in stock market as stable government will now have greater charge of fulfilling its election manifesto which is targeted towards conductive investment climate and fiscal consolidation. Policy paralysis, which has been the root cause of current economic situation, will also be

focused in order to get the wheel spinning at a higher pace; further, control on corruption which will have direct bearing on the fiscal health of the country and sovereign re-rating. Faming inflation through greater efficiency in Food Corporation of India's. (FCI) operations and setting up a price stabilisation fund, bringing in Goods and Services Tax (GST) would neigh in overall growth of the economy.

However, converging all the parameters towards growth will not be an easy task for the new government Though WPI for the month of April 2014 has eased to 5.2 percent compared to 5.7 percent in March 2014, but still remains above RBI's comfort zone. With persistence of high inflation amid slow economic growth, coordination between the government and the Reserve Bank of India (RBI) will be the key for balancing growth inflation dynamics.

# (vi) OPPORTUNITIES & THREATS

### OPPORTUNITIES

We firmly believe that Indian economy is poised for rapid growth and faster development under the dynamic leadership of newly elected government. As such the financial service sector also presents exciting opportunities, as enumerated below

- India's long term growth story remains intact notwithstanding declining growth in past two to three years. As such, there are tremendous opportunities to grow the business manifold over medium term.
- With nearly 70% of Indian household financial savings currently flowing to Banks, scope of channelizing savings to Equity, Mutual Funds, Bonds, commodities and Insurance is enarmous.

- It is expected that the new government at center shall take the reforms agenda to next level, which shall further expand the market & hence opportunities
- Our pan India network shall help us in taping growing retailparticipation.
- Dur strong and well established Brand and wide range of financial products & services gives us edge overcompetition
- Experienced promoters & efficient management team further adds glitter to the gold

### THREATS

At the same time, we perceive following threats for growth of financial service sector

- Macroeconomic environment including inflation above the threshold of RBI. limited scope to reduce interest rates, high fiscal and current account deficit could prove to be dampener to growth.
- Investor confidence needs to be restored by avoiding retrospective Tax amendments and rationalization of provisionalike GAAR

### (vii) RISKS&CONCERNS

SMC has adequate Risk Management techniques and safeguards in place, to ensure that major risks are properly assessed, analyzed and mitigation tools are applied and that the identified risks are commensurate with the potential returns

SMC is active in various markets and in its course of doing business with various counterparties the organization is exposed to various risks. These risks can be broadly classified as market risk credit risk and

operational risk. SMC risk team constantly evaluates these risks & puts necessary mitigation measures in place on near real time basis

### MARKET RISK

SMC actively participates in various asset classes such as equity. Fixed income securities, commodities and foreign exchange markets. These asset classes experience volatility from time to time due to economic growth levels inflation, prices, interest rates, foreign exchange rates and other macroeconomic factors. A robust system of monitoring daily positions, durations and value at risk helps in managing market risks. Limits on concentration, liquidity mismatches between asset & liabilities and limits on margin utilization, ensures that market risk is monitored and mitigated in an effective manner. Care is taken to maintain enough liquidity cushion overnight and to meet unforeseen circumstances.

### CREDIT RISK

Since SMC deals with large number of clients, we have a system in place to assess creditworthiness of counterparties, prior to taking exposure on them. Accordingly limits are assigned and our monitoring mechanism ensures that exposure to single client does not cross the laid down threshold limit. Besides we also collect collateral from client to adequately coverthe exposure.

### **OPERATIONAL RISK**

SMC faces operational risks arising from people, systems and processes through which it operates. Operational risk broadly encapsulates other category of risks, inter alia reputation risk, fraud risk legal risk and environment risk.

SMC has well defined processes and systems to check

& balance operational risks at key points. A platform for exception reporting of violations is in place, which are reviewed regularly and remedial measures are taken immediately. Enough importance is attached to compliance related issues to keep reputation risk at bay.

# (viii) INTERNAL CONTROL SYSTEMS AND THEIR ADEQUACY

SMC has adequate internal audit and control system across all companies / business segments. Risk based internal audits, through external audit firms, are being conducted periodically to independently evaluate adequacy of internal controls, adherence of processes, and procedures, and compliance of regulatory and legal requirements. The internal audit programme is periodically reviewed by Audit committee of Board, which is chaired by independent Director, for its effectiveness, and timely reporting. The internal control procedures include segregation of roles, and responsibilities, independent confirmations, physical verifications and preventive checks on compliance risk.

Statutory and standard auditing practices employed include, inter alia, compliance to accounting and auditing standards, compliance of all relevant rules & regulations, tax laws and review of related party transactions.

SMC believes in conduct of its affairs in a fair and transparent manner by adopting highest standards of professionalism. honesty, integrity and ethical behavior.





LONGEST TRADING TIME

PAN INDIA PRESENCE

OFFLINE & ONLINE TRADING FACILITIES

STRONG DELIVERY HANDLING TEAM

DEDICATED RESEARCH TEAM

# auditors' report

# STANDALONE

To.

# The Members

### SMC Global Securities Limited

# Report on the financial statements

We have audited the accompanying financial statements of SMC Global Securities Limited ("the Company"), which comprise the Balance Sheet as at 31 March 2014, the Statement of Profit and Loss and Cash Flow Statement for the year then ended and a summary of significant accounting policies and other explanatory informations.

# Management's Responsibility for the financial statements

Management is responsible for the preparation of these financial statements that give a true and fair view of the financial position, financial performance and cash flows of the Company in accordance with the Accounting Standards referred to in sub-section (3C) of Section 211 of the Companies Act. 1956 ("the Act") read with the General Circular 15/2013 dated 13 September 2013 of the Ministry of Corporate Affairs in respect of Section 133 of the Companies Act. 2013. This responsibility includes the design implementation and maintenance of internal control relevant to the preparation and presentation of the financial statements that give a true and fair view and are free from material misstatement, whether due to fraudor error

### Auditors' Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit inaccordance with the Standards on Auditing issued by the Institute of Chartered Accountants of India. Those Standards require that

we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error in making those risk assessments, the auditor considers internal control relevant to the Company's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of the accounting estimates made by management, as well as evaluating the overall presentation of the financial statements

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

### Opinion.

In our opinion and to the best of our information and according to the explanations given to us, the financial statements give a true and fair view in conformity with the accounting principles generally accepted in India.

- (a) In the case of the Balance Sneet of the state of affairs of the Company as at 31 March 2014.
- (b) Inthecase of the Statement of Profit and Loss, of the profit for the year ended on that date, and

(C) In the case of the Cash Flow Statement, of the cashflows for the year ended on that date

# Report on Other Legal and Regulatory Requirements

- A Streggied by the Companies (Auditor's Report)
  Order, 2003 ('Dirder'), issued by the Central
  Government of India interms of sub-section (4A)
  of section 227 of the Act, we enclose in the
  Annexure a statement on the matter's specified
  in paragraphs 4 and 5 of the said Order
- 2 As required by section 227(3) of the Act, we report that
  - (a) we have obtained all the information and explanations which to the best of our knowledge and belief were necessary for the purposes of our audit.
  - (b) in our opinion, proper books of account as required by law have been kept by the Company, so far as appears from our examination of those books.
  - (c) the Balance Sheet, the Statement of Profit

FOR ATUL & RAJINDER CHARTERED ACCOUNTANTS F. R. N. : 005402N

1/-

RAJINDER MALHOTRA PROPRIETOR M. NO. : F 083680

PLACE : NEW DELHI DATE : 26.05.2014

- and Loss and the Eash Flow Statement dealt with by this report are in agreement with the books of account:
- (d) in our opinion, the Balance Sheet, the Statement of Profit and Loss and the Cash Flow Statement dealt with by this report comply with the Accounting Standards referred to insub-section (3C) of section 211 of the Companies Act. 1956 read with the General Circular 15/2013 dated 13 September 2013 of the Ministry of Corporate Affairs in respect of Section 133 of the Companies Act. 2013; and
- (e) on the basis of written representations received from the directors as on 31 March 2014, and taken on record by the Board of Directors, none of the directors as disqualified as on 31 March 2014 from being appointed as a director in terms of clause (g) of sub-section (1) of section 274 of the Act.

# MESSAGES FROM THE MANAGEMENT CORPORATE OVERVIEW REPORTS

# **ANNEXURE**

Referred to our audit report of even date

- 1 a) The Company is maintaining proper records showing full particulars including quantitative details and situation, of fixed assets.
  - b) The fixed assets are physically verified by the Management according to a phased programme designed to cover all the items over a period of two years which, in our opinion is reasonable having regard to the size of the Company and the nature of its assets. Pursuant to the programme, a portion of the fixed assets has been physically verified by the Management during the year and no material discrepancies between the book records and the physical inventory have been noticed.
  - c) In our opinion and according to the information and explanations given to us, a substantial part of fixed assets has not been disposed of by the Company during theyear
- 2. a) The securities held as stock in trade have been verified from the statement of holding from the depository participants and by physical verification of the share certificates in case of stock held in physical form, by the management during the year/at the year end in our opinion, the frequency of verification is reasonable.
  - b) In our opinion, the procedures of physical verification of stock in trade followed by the Management are reasonable and adequate in relation to the size of the

Company and the nature of its business

- c) On the basis of our examination of the records of the Company relating to securities held as stock-in-trade, in our opinion, the Company is maintaining proper records of stock-in-trade. There are no material discrepancies noticed between the book records and the statement of holding provided by the depository participants, physically verified shares in physical form.
- The company has neither granted nor taken any loans, secured or unsecured, to or from companies, firms or other parties covered in the register maintained under section 301 of the Companies Act, 1956
- In our opinion and according to the information and explanations given to us, there is an adequate internal control system commensurate with the size of the Company and the nature of its business for the purchase of stock in trade, fixed assets and for the sale of goods and services. Further, on the basis of our examination of the books and records of the Company, and according to the information and explanations given to us, we have neither come across nor have been informed of any continuing failure to correct major weaknesses in the aforesaid internal control system.
- 5 a) In our opinion and according to the information and explanations given to us. the particulars of contracts or arrangements referred to in Section 301 of the Act have been entered in the register required to be maintained under that section.

- b) In our opinion and according to the information and explanations given to us, the transactions made in pursuance of such contracts or arrangements and exceeding the value of Rupees Five Lakhs in respect of any party during the year have been made at prices which are reasonable having regard to the prevailing market prices at the relevant time.
- The Company has not accepted any deposits from the public within the meaning of Sections S8A and S8AA of the Act and the rules framed thereunder
- In our opinion, the Company has an internal audit system commensurate with its size and nature of its business.
- 8 The Central Government of India has not prescribed the maintenance of cost records under clause (d) of sub-section (1) of Section 209 of the Act for any of the products of the Company
- 9. a) According to the information and explanation given to us and records of the company examined by us, in our opinion the company is generally regular in depositing undisputed statutory dues including Provident Fund, investor education and protection fund, employees state insurance, income-tax, sales-tax, wealth-tax, service-tax, custom duty, excise duty, cess and other material statutory dues as applicable with the appropriate authorities
  - According to the information and explanations given to us and the records of

the company examined by us, there are no dues of income-tax, sale tax, wealth-tax, service-tax, custom duty, excise duty and cess which have not been deposited on account of any dispute.

- 10 The Company has no accumulated losses as at March 31, 2014 and it has not incurred any cash losses in the financial year ended on that date and in the immediately preceding financial year.
- According to the records of the Company examined by us and the information and explanation given to us the Company has not defaulted in repayment of dues to any financial institution or banks.
- 12 The Company has not granted any loans and advances on the basis of security by way of piedge of shares, debentures and other securities.
- The provisions of any special statute applicable to chit fund / night / mutual benefit fund/ societies are not applicable to the Company
- 14. In our opinion, the Company has maintained proper records of transactions and contracts relating to idealing or trading in shares, securities, depending and other investments during the year and timely entires have been made therein. Further, such investments have been held by the Company in its own name or in the name of its nominees except to the extent of the exemption granted under Section 49 of the Act.
- 15 In our opinion and according to the information and explanations given to us. The company has given corporate guarantee for loan taken by its

subsidiary and other group company, the terms and conditions of such loan/guarantee are not prejudicial to the interest of the company

- 16. In our opinion, and according to the information and explanations given to us, on an overall basis, the term loans have been applied for the purposes for which they were obtained.
- On the basis of an overall examination of the balance sheet of the Company, in our opinion and according to the information and explanations given to us there are no funds raised on a short-term basis which have been used for long-term investment.
- 18 The Company has not made any preferential allotment of shares to parties and companies covered in the register maintained under Section 301 of the Act during the year
- The Company has not issued any debentures during the year and there are no debentures outstanding as arthebalance sheet date
- 20 The Company has not raised any money by publicissues during the year

21 During the course of our examination of books and records of the Company, carried out in accordance with the generally accepted auditing practices in India, and according to the information and explanations given to us, we have neither come across any instance of fraud on or by the company, noticed or reported during the year, nor have we been informed of such case by management.

FOR ATUL & RAJINDER CHARTERED ACCOUNTANTS F. R. N. : 005402N

sd/-RAJINDER MALHOTRA PROPRIETOR M. NO. : F 083680

PLACE : NEW DELHI DATE : 26.05.2014

# **BALANCE SHEET**

# AS AT 31ST MARCH, 2014

(Amount in ₹)

AS AT 3151 MARCH, 2014			(Amount in ₹
PARTICULARS	NOTE NO.	AS AT 31.03.2014	AS AT 31.03.2013
EQUITY AND LIABILITIES			
SHAREHOLDERS' FUNDS			
Share capital	2.01	226.268,900	226,268,900
Reserves and surplus	\$0.5	5,035,720,534	4,973,569,257
NON-CURRENT LIABILITIES			
Lang-term borrowings	2 03	/2	347,062
Long-term provisions	2 04	27,920,680	23 296 026
Other Long-term Liabilities	2.0%	60,000,000	
CURRENT LIABILITIES			
Short term barrowings	2.06	284,668,436	197.968,660
Other current liabilities	2.07	3,173,610,090	2,815,405,199
Shart-term pravisions	2.08	54,682,575	28,729.830
	TOTAL	8,862,871,215	8,265.584,934
ASSETS			***************************************
NON-CURRENT ASSETS			
Fixed assets	2.09		
Tangible assets		168,006,738	198,453,785
Intangible assets		15.245,395	18,457,771
Non-Eurrent investments	2.10	2.716.537.254	2,525,938,176
Deferred tax Assets (Net)	2.11	17.591,016	14,922,411

(Amount in ₹)

PARTICULARS	NOTE NO.	AS AT 31.03.2014	AS AT 31.03.2013
Long-term loans and advances	2.12	448,055,122	540,969,274
Trade Receivables	2.13	200,745,307	269,928.102
CURRENT ASSETS			
Current Investment	2.10	53,606,828	
Inventories	2 14	(182,065,540	748,789,113
Trade receivables	2.15	2,041,311,178	1,243,462,630
Cash and Bank Balances	216	1,805,130,701	2.233.024.235
Short-term loans and advances	2.17	193.370.904	451.151.377
Other current assets	2.18	21,205,232	20,488,060
	TOTAL	8,862,871,215	8,265,584,934
		Access of the same	**********

Significant accounting policies and notes to

182 the financial statements

In terms of our Audit Report of even date attached

FOR ATUL & RAJINDER

FOR AND ON BEHALF OF THE BOARD

CHARTERED ACCOUNTANTS F.R.N. D05402N

RAJINDER MALHOTRA

PROPRIETOR M No F 083680

S. C. AGGARWAL (CHAIRMAN & MANAGING DIRECTORY

MAHESH C. GUPTA

(VICE-CHAIRMAN & MANAGING DIRECTOR)

VINOD KUMAR JAMAR

(CHIEF FINANCIAL OFFICER)

SUMAN KUMAR (COMPANY SECRETARY)

PLACE NEW DELHI DATE 26 05 2014

# STATEMENT OF PROFIT AND LOSS FOR THE YEAR ENDED 31ST MARCH, 2014

(Amount	in ?	0
---------	------	---

December of the Control of the Contr			(Amount in
PARTICULARS	NOTE NO.	FOR THE YEAR ENDED	FOR THE YEAR ENDED
		31.03.2014	31.03.2013
Revenue:			
Revenue from operations	2 19	1,750,151,947	1,758.688,088
Other Incomes	2.20	61,887,359	23,809,163
Total Revenue		1,812,039,306	1,782,497,251
Expenses:		esconimissus illinoscus illin	
Stock Exchange & Other Operating expenses	2:21	802.580.402	760.778.233
Employee benefits expenses	2.22	335,906,707	379,666,446
Finance costs:	2.23	100,093,126	141,265,717
Depreciation and amortization expenses	2.24	39,588,066	50,621,630
Other expenses	2.25	379,760,091	320,434,993
Total expenses		1,657,928,392	1,652,767,019
Profit before Tax		154,110,914	129,730,232
Tax expense:			
Current tax		32.000.000	44,941,306
Deferred tax		(2.668.605)	(20,027,259)
Wealth tax		26.958	30.649
Prior Period Taxes		(932,308)	(1.214.630)
Profit for the year		125,684,869	106,000,166
Earning per Equity Share of ₹ 2 /- each			
- Basic & Diluted	2.34	1,11	0.94
Significant accounting policies and notes			
to the financial statements	185		

In terms of our Audit Report of even date attached

FOR ATUL & RAJINDER

CHARTERED ACCOUNTANTS

F R N 005402N

RAJINDER MALHOTRA

PROPRIETOR M No. F 083680

S. C. AGGARWAL

(CHAIRMAN & MANAGING DIRECTOR)

FOR AND ON BEHALF OF THE BOARD

DIRECTOR)

50/-VINOD KUMAR JAMAR

(CHIEF FINANCIAL OFFICER)

5d/-SUMAN KUMAR (COMPANY SECRETARY)

MAHESH C. GUPTA

(VICE-CHAIRMAN & MANAGING

			(Amount in	
PA	ARTICULARS		FOR THE YEAR ENDED 31.03.2014	FOR THE YEAR ENDED 31.03.2013
A	Cash Flow From Operating Activities			
	Profit before Tax		154,110,914	129,730,231
	Add:			
	Depreciation & Amortization		39.588.066	50.621,630
	Deferred revenue expenses amortized			160,466
	Provision for Doubtful Debts		43.851.428	31.935,767
	Loss on sale / Discarded Fixed assets		5,317,835	82.313
	Provision for Gratuity		2:543:577	(1.576.227)
	Provision for Leave encashment		1,275,160	(248,503)
	Interest Expenses on Secured Loans		79,988,571	127,783,674
	Operating Profit before Working Capital Changes		324,275,551	338,489,351
	Adjustments for:			
	Changes in assets and liabilities			
	Liabilities and Provisions		413.596.757	709,920,774
	Trade Receivables		(772.537.180)	614.818.572
	Loans & advances and Other Assets		270.000/761	(54,602,600)
	Cash Generated from Operations		235,355,829	1,608,626,098
	Direct Taxes Paid (net of refunds)		(31.094.650)	(43,757,325)
	Net Cash From Operating Activities	A	204,261,179	1,564,868,773
В	Cash Flow from Investing Activities			
	(Purchase) of Fixed Assets		(11,400,537)	(14,427,520)
	Sale of Fixed Assets		2 154 (359	15,181,210
	Sale / (Purchase) of Current Investments (net)		(53.606.828)	46.951,241
	(Purchase) of non-current Investments		(190,599,078)	(910.960.959)
	Net Cash used in Investing Activities	В	(253,452,384)	(863,256,028)

CASH FLOW STATEMENT

FOR THE YEAR ENDED 31ST MARCH, 2014

# SIGNIFICANT ACCOUNTING POLICIES AND NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED MARCH 31, 2014

(Amount in ?)

			(Amount in C)
PARTICULARS		FOR THE YEAR ENDED 31.03.2014	FOR THE YEAR ENDED 31.03.2013
C Cash Flow From Financing Activities			
Interim Dividend Paid and Tax thereon		(31766,796)	
Proceeds from Issue of Share Capital linclu	iding premium)	**	410.007.774
Interest expense on Secured Loans		(79.988.571)	(127/283.674)
(Payment)/ receipt of short term borrowing	)gs	86,699,776	(405.045.310)
(Payment) / proceeds from Secured Loan f	rom Banks (net)	(347.062)	(525,624,532)
Net Cash Used in Financing Activities	C	(25,402,653)	(648,445,742)
Net Increase / (decrease) in cash and			
cash Equivalents	(A+B+C)	(74,593,859)	53,167,002
Cash and Cash Equivalent at the beginning	of the year	97,211,371	44,044,369
Cash and Cash Equivalent at the end of the ye	ear	22,617,512	97,211,371
(refer Note No. 2.16)		-	

# Notes:

- 1 The above Cash flow Statement has been prepared under the "Indirect Method" as set out in Accounting Standard -3 on Cash Flow Statements notified under Companies Act. 1956, read with the general circular 15/2013 dated 13:09 13 of Ministry of Corporate Affairs in respect of section 133 of the Companies Act. 2013.
- 2 Fixed deposits have been included in the Operating activities, since it is directly distributable to the primary revenue generating. operations of the company.
- 3 Figures in brackets indicate cash outgo:
- 4 The significant accounting policies and notes to the financial statement (refer note no. 1.82) forms an integral part of the Cash Flow Statement

In terms of our Audit Report of even date attached

FOR ATUL & RAJINDER CHARTERED ACCOUNTANTS FOR AND ON BEHALF OF THE BOARD

F R N 005402N

RAJINDER MALHOTRA PROPRIETOR M No. F 083680

S. C. AGGARWAL

(CHAIRMAN & MANAGING DIRECTOR)

5d/-

VINOD KUMAR JAMAR (CHIEF FINANCIAL OFFICER) SUMAN KUMAR

PLACE NEW DELHI DATE 26.05.2014

# MAHESH C. GUPTA

(VICE-CHAIRMAN & MANAGING DIRECTOR)

# (COMPANY SECRETARY)

# 1. SIGNIFICANT ACCOUNTING POLICIES

### 1.01 BASIS OF ACCOUNTING

The financial statements are prepared under the historical cost convention following the going concern concept and on accrual basis of accounting, in conformity with the accounting principles generally accepted in India and comply with the accounting standards referred to in Section 211(3C) of the Companies Act, 1956

### USEOFESTIMATES

The presentation of Financial Statements requires estimates and assumptions to be made that affect the reported amount of assets and habilities on the date of financial statements and the reported amount of revenue and expenses during the reporting period Difference between the actual results and estimates are recognized in the period in which results are known / materialized.

### FIXEDASSETS

In accordance with AS-10 'Accounting for Fixed Assets, fixed assets including intangiple assets are stated at cost of acquisition including taxes. duties, identifiable direct expenses and expenses on installation, and are net of CENVAT Credit claimed thereon

Additions to the fixed assets have been accounted for on the gate of installation and its use irrespective of date of invoice.

### DEPRECIATION

In accordance with AS-6 Depreciation, depreciation on fixed assets including intangible assets is computed on Written down value method in accordance with the rates prescribed in schedule-XIV of the Companies Act, 1956 and is on the pro-rata basis with respect to the date of addition/installation/its put to use No depreciation has been provided on Goodwill

Following the Principle of Materiality. deprecation on Assets of value not exceeding ₹ 5000/- is being provided at the normal rate prescribed in the schedule.

### 1.05 INVESTMENTS

In accordance with AS-13 'Accounting for investments, investments are classified into non-current investments and current investments Non-current investments are stated at cost and provision, wherever required. has been made to recognize any decline other than Lemporary in the value of such investments. Eurrent investments if any are carried at lower of the cost and fair value and provision wherever required has been made to recognizeany decline in carrying value

### INVENTORIES 1.06

- 1.06.1 Inventories of Securities are valued at market value
- 1.06.2 Closing stock of shares includes stocks Piedged against secured loan from banks and kept as margin/ securities with stock exchange and does not include stocks held on behalf of clients/constituents

## REVENUERECOGNITION

- 1.07.1 Revenue on account of trading in securities is recognized on the basis of each trade executed at the stock exchange during the financial year.
- 1.07.2 In respect of non delivery based

MESSAGES FROM THE MANAGEMENT

CORPORATE OVERVIEW

transactions such as derivatives, the profit or loss is accounted for on marked to market basis on the closure of each trade date

- Revenue from broking activities is accounted for on the trade date of transaction
- 1.07.4 Income from interest on fixed deposits is recognized on accrual basis.
- 1.07.5 Dividend from investment is accounted for as income when the righttoreceivedividend/sestablished
- 1.07.6 Depository income is accounted for on accrual basis
- 1.07.7 In respect of other heads of income the company follows the practice of recognizing income on accrual basis.
- 1.07.8 Revenue excludes service tax

# 1.08 FOREIGN CURRENCYTRANSACTIONS

Revenue and expenses are recorded at the exchange rate prevailing on the date of the transaction Monetary items denominated in foreign currencies are restated at the exchange rate prevailing on the balance sheet date Exchange differences arising on settlement of the transaction and on account of restatement of monetary items are recognized in the Statement of Profit and Loss.

### 1.09 EMPLOYEEBENEFITS

1.09.1 Provident Fund is a defined contribution scheme and the contributions as required by the statute are charged to the Statement of Profit and Loss as incurred.

- 1.09.2 Gratuity Liability is a defined obligation and is partly funded. The Eumpany accounts for liability for future gratuity benefits based on an actuarial valuation as at the Balance Sheet date.
- 1.09.3 The undiscounted amount of short term employee benefits expected to be paid in exchange for services rendered by an employee is recognized during the period/year when the employee renders the services
- 1.09.4 Unavailed Leave Liability is a defined obligation and is not funded. The company accounts for liability for future benefits based on actuarial valuation as at the Balance Shiret date.

# 1.10 LEASES

Lease Rentals in respect of operating lease arrangements are charged to the Statement of Profit & Loss in accordance with the Accounting Standard – 19 on Accounting for Leases as notified u/s 211(3C) of the Companies Act. 1956

# 1.11 MISCELLANEOUS EXPENDITURE

Deferred revenue expenditures are being written off in equal installment over a period of 5 years

# 1.12 PROVISION, CONTINGENT LIABILITIES AND CONTINGENT ASSETS

Provisions involving substantial degree of estimation in measurement are recognized when there is present obligation as a result of past events and it is probable that there will be an outflow of resources Contingent Liabilities are not recognized but are disclosed in the Notes to the financial

Assets are neither recognized nor disclosed in the financial statements

### 1.13 BORROWING COSTS

In accordance with AS to on "Borrowing Cost", borrowing costs that are attributable to acquisition construction or production of qualifying assets, are capitalized as part of the cost of such qualifying assets. A qualifying asset is an asset that necessarily takes a substantial period of time toget ready for intended use. All other borrowing costs are charged to the Statement of profit and loss.

### 1.14 IMPAIRMENT OF ASSET

Wherever events or changes in circumstances indicate that the carrying value of fixed assets may be impaired, such assets are being subject to a test of recoverability based on discounted cash flows expected from use or disposal thereof if the assets are impaired, the company recognizes an impairment loss as a difference between the carrying value and fair value net of cost of sale in accordance with AS-28 limpairment of Assets

### 1.15 TAXATION

Provision of Current Tax has been measured at the amount expected to be paid to the tax authorities in accordance with the Income Tax Act, 1961

Wealth tax has been calculated as per applicable tax regulations applicable during the year

The company has provided for deferred tax charge/credit that reflects the tax differences because of timing differences between accounting income and taxation income for the year. The deferred tax charge or credit and corresponding deferred tax hability or asset are recognized using the tax rates laid down by the law, that has been enacted or substantially enacted by the balance sheet date, in accordance with AS-22 Accounting for Taxes on Incorne!

# 1.16 EARNINGS PER SHARE

Basic earnings per share are computed using the weighted average number of equity shares outstanding during the year Diluted earnings per share are computed using the weighted average number of equity and dilutive potential equity equivalent shares outstanding during the year except where the results would be anti-dilutive.

### 1.17 CASHAND CASHEQUIVALENTS

Cash comprises cash on hand and demand deposits with banks. Cash equivalents are short-term balances (with an original maturity of three months or less from the date of acquisition), highly liquid investments that are readily convertible into known amounts of cash and which are subject to insignificant risk of changes invalue.

### 1.18 OTHERACCOUNTING POLICIES

Accounting policies not referred to otherwise are consistent with generally accepted accounting principles.

# 2 Notes to the financial statements

# **NOTE NO. 2.01**

SHARE CAPITAL (Amount in ₹)

			\$14.4000 DOMESTONS
	PARTICULARS	AS AT 31.03.2014	AS AT 31.03.2013
a	Authorised		
	50,00,000 Preference Shares of ₹ 10 each	50,000,000	50,000,000
	14.00,50,000 (Previous Year 14.00,50,000)	280,100,000	280,100,000
	Equity Shares of ₹ 2/- each		
		330,100,000	330,100,000
b	Issued, Subscribed & Pald up		
	11.31.34.450 (Previous Year 11.31.34.450)	226.268,900	226,268,900
	Equity Shares of ₹ 2/- each fully paid up		
		226,268,900	226,268,900

# c Reconciliation of Number of Equity Shares Outstanding

Reconcination of Number of Equity Shares out:	standing	
Particulars	Number of Shares	(Amount in ₹)
As At 31.03.2014		
At the beginning of the year	113,134,450	226.258.900
Issued during the year	#	
At the end of the year	113,134,450	226,268,900
As At 31.03.2013		
At the beginning of the year	10.945.758	109,457,580
Issued during the year #	367,687	3,676,870
Sub-division of Shares	45,253,780	
Issued during the period	-	
Issue of Bonus shares *	56.567.225	113,134,450
At the end of the year	113,134,450	226,268,900

<sup>#</sup> before sub-division of shares and Bonus Issue

# d Shares held by shareholders holding more than 5% shares

Name of Shareholder	No. of Shares held	% of Holding
As At 31.03.2014		
Millennium India Acquisition Company Inc	14,736,039	13.63
Mahesti C. Gupta	10,248,500	9.06
Şubhash Chand Aggarwal	10,095,500	8 9 2
Sushma Gupta	7,566,550	6 69
Hemlata Aggarwal	7.720.550	682
Sainty Financial Services (P) Ltd	6,000,000	5.30
Sanlam International Investment Partners Ltd	9,460,590	8.36

# **NOTE NO. 2.01**

SHARE CAPITAL (Amount in ?)

		N. C.
Name of Shareholder	No. of Shares held	% of Holding
As At 31.03.2013 #		
Millennium India Acquisition Company Inc.	15:867:380	14.03
Mahesh C Gupta	10.248.500	9 06
Subhash Chand Aggarwal	10,095,500	9.92
Sushma Gupta	7,566,550	5 69
Hemlata Aggarwal	7,720,550	6.82
Sainty Financial Services (P) Ltd.	6,000.000	5.30
Sanlam International Investment Partners Ltd.	9,460,590	8.36

# after considering effect of Sub-division and Bonus Issue

# e Terms/Rights attached to Equity Shares

The Company has only one class of Equity Shares having a par Value of ₹ 2 per Share. In the Event of Liquidation of the company, the holders of Equity Shares will be entitled to receive remaining assets of the company, after distribution of all preferential amounts The distribution will be in proportion to the number of equity shares held by the shareholders.

f During the Previous Year of the 11.35.34.450 equity shares, 5.65.67.225 equity shares have been alloted as fully paid up by way of bonus shares

# **NOTE NO. 2.02**

RESERVES & SURPLUS

(Amount in ₹)

DESCRIPTIONS	AS AT 31.03.2014	AS AT 31.03.2013
Securities Premium Reserve		
Opening Balance	3,444,449,991	3.151.253.537
Addition during the Year	=	406,330.904
Utilised for issuing as fully paid bonus shares		(113,134,450)
Closing Balance	3,444,449,991	3,444,449,991
Capital Reserves (On Amalgamation)		
Opening Balance	104,102,620	104,102,620
Addition during the year	=	
Closing Balance	104,102,620	104,102,620
Capital Reserves (On Forfeiture)		
Opening Balance	005,899,ES1	123,998,200
Addition during the year		5
Closing Balance	123,998,200	123,998,200

post sub-division of shares in the ratio of 11

RESERVES & SURPLUS (Amount in ₹)

DESCRIPTIONS	AS AT 31.03.2014	AS AT 31.03.2013
General Reserve		
Opening Balance	609,011,539	609.011.539
Addition during the Year	15,000,000	
Closing Balance	624,011,539	609,011,539
Surplus		
Opering balance	692,006,907	586,006,742
Profit for the year	129,684,869	106,000,165
Amount Available for Appropriation	817,691,776	692,006,907
Less Appropriations		
Transfer to General Reserve	15,000,000	
Interim Dividend	27,152,268	
Proposed Dividend-Final	27,152,268	
Tax on Dividend	9.229,056	
Closing Balance	739,158,184	692,006,907
Total	5,035,720,534	4,973,569,257

# **NOTE NO. 2.03**

LONG TERM BORROWINGS

LUNG LEKIN BUKKUWINGS		(Amount in ₹)
DESCRIPTIONS	AS AT 31.03.2014	AS AT 31.03.2013
Term Loans* (Secured Against Vehicles)		
From Banks	347,062	971594
Less Current Maturities disclosed under the head "Other Current Liabilities" (Note No. 2.07)	347,062	624,532
		347,062
Secured		
Term loans		
Term loan from Banks	E	100.000.000
tiess: Current Maturities disclosed under the head "Other Current Liabilities" (Note No. 2 07)	×	100,000,000
	\$1	40
Total		347,062

<sup>\*</sup> Repayable in 18 equated midning installments bearing interest - 3 8 87% to 10 50% p.a.

# **NOTE NO. 2.04**

LONG TERM PROVISIONS

LONG TERM PROVISIONS		(Amount in ₹)
DESCRIPTIONS	AS AT 31.03.2014	AS AT 31.03.2013
Provision for employee benefits		
Provision For Gratuity #	22 136,717	18,704,467
Provision For Leave Encashment #	57,839,63	4,591,559
Total	27,920,680	23,296,026

# also refer to Note No 2.08 & 2.22

# **NOTE NO. 2.05**

OTHER LONG TERM LIABILITIES

(Amount in 3)		₹)	in	(Amount
---------------	--	----	----	---------

DESCRIPTIONS	AS AT 31.03.2014	AS AT 31.03.2013
Security & Deposits Received from related party:	60,000,000	
Total	60,000,000	9

\*also refer to Note No 235

# **NOTE NO. 2.06**

SHORT TERM BORROWINGS\*

(Amount i	n	₹)
-----------	---	----

DESCRIPTIONS	AS AT 31.03.2014	AS AT 31.03.2013
Secured		
Short Term Loan from Banks secured against Shares Short Term Loan from Banks secured against FDR	284,668,436	168 660 197,800,000
Total	284,668,436	197,968,660

<sup>&</sup>quot;Replayable in demand, bearing interest rate varying from 10% to 13% p/4, and also servind against bersonal goldrantee of dicentury of the company

OTHER CURRENT LIABILITIES (Amount in ₹)

DESCRIPTIONS	AS AT 31.03.2014	AS AT 31.03.2013
Trade Payables		
Due to micro and small enterprises "		1.00
-Others	816.467.973	880,091,088
Others		
Book Overdraft from Banks	101,147,143	253 596,319
Current Maturities of Long Term Borrowings (Hefer Note No. 203)	347,062	100.624.532
Security & Deposits Received from clients	22.441.051	23,429,030
Advances /Margin Received from Clients	1,807,133,328	1.593,944,695
Unpard Divigend	216,564	
Unearned Income	4,316,963	5,424,686
Payable to Related Party on Current Account #	404,924,882	
Payable to Statutory authorities	16,615,124	18,294,855
Total	3,173,610,090	2.815,405,199

<sup>\*</sup> The company has initiated the process of identification of suppliers registered under Micro. Small and Medium Enterprise Development Act. 2006. by obtaining conformations from all suppliers information has been collected only to the extent of information received as at belance shown date. Based on the information available with the company, there are no suppliers who are registered as micro, small or medium enterprise under." The Micro, Small and Medium Enterprises Development Act 2006" as at 3ht March, 2014.

# NOTE NO. 2.08

SHORT TERM PROVISIONS (Amount in ₹)

AT 31.03.2013
27.765.083
754,725
179,373
30.649
28,729,830

<sup>#</sup> also refer to Note No 2 04 & 2 22

# 2.09 NOTE NO.

FIXED ASSETS

PARTICULARS		GROSS BLOCK	BLOCK			DEPRE	DEPRECIATION		NET BLO
	As At 01.04,2013	Additions	Disposals	As At 31,03,2014	As At 01.04.2013	Charged for the year	As At Charged for On Disposals 01.04.2013 the year	As At 31,03,2014	As At 31,03,2014
Tangible Assets									
1,000	C			10					13-
DWice Building	510401473			12/20/21	10 1944 01	1912,308		34707005	34,333,618
Office Equipment	97292873	2334102	4783309	95,443,865		7268,865	2002343	50.640.36ff	44.803.298
Femiliare & Pistures	23/26/2012	400004	0.042.216		62833346	63807,962	4039154	394302156	40139410H
Compared Sprinkery		4,516,164	2843027	NG334RM	139,622,419	13024.359	35,846,07	NATURAL DISCOURSE	21,272,300
When	12345,704		F103.23	製でいり	2540,76F	1222107	197/16	Exertises	TSROES
VSAT	36,819,736		17500	34,742,836	23,290,136	1,877,129	10000	1125,1256,011	11416.225
Total Tangible Assets		11,138,037	19,320,069	19,320,069 485,712,429	295,440,676		13,848,175	317,705,691	168,006,738
Provides Year	525 979 654	14,2573,30	21,297,693	493 No. age	258 4 lb 943	discovered a	Street Park	Tec 240.676	138,453,785

The state of the s			1000 2000							
	As At 01.04,2013	Additions	SiesodsiQ	As At 31,03,2014	As At 01.04.2013	Charged for the year	On Disposals	As At 31,03,2014	As At 31,03,2014	As At 01,04,2013
Tangible Assets										
1117	C			7.7			3	0	13-	
Dwice Building	510401429			12/20/21	10 18 0	191, 308		14/207055	SALESSANIES.	18,244.184
Office Equipment	922928FB	2334102	4283309	95.443.865	45,458,846	7268,865	2002343	50.640.36ff	44.803.298	51834028
Nemicke & Partures	2208362	4.010.581	0.042.216	124796330	62,633,346	63807062	1516401	2012/2015	- SEESWATER	66035.634
Administration)	168 FR343	4,516,16.8	750,8021	NCTIONS.	08422419	13024.318	31846.0	NATURE OF	21272300	ACLUSCINAL DATE
White	12.540,704	257687	(10) kg	整成の	25/40,70±	1222107	197,783	Burettass	1536.4821	4.000,94
NSV	36,819,736		17500	34,742,236	23,290,136	6207283	45000	175,726,011	11416.225	14529690
Total Tangible Assets 493,894,461	493,894,461	11,138,037	19,320,069	485,712,429	295,440,676	36,113,190	13,848,175	317,705,691	168,006,738	198,453,785
Paymen Year	525,979,834	14,757,522	5697,657	192 PH 2005	258.4 Mys42	45,072 5744	8008,270	Separation.	587.523,857	344,492,594
Intangible Assets										
Eurhpuber Software	82,679,136	2625/90		112341,636	44,223,200	3/124,139		82025925	52546258	8,455,876
Trade Mark Sugo	20,000			200000	201.80	82		19893	tigg	1,895
Smedwill	0.0000000			that the contract of					10,000,00	00000000
Total Intangible Assets	62,699,136	262.500	1.	62,961,636	44.241,365	3,474,876	1.0	47,716,241	15,245,395	18,457,771
Prentual Year	65424370	670,000	3.099.234	62,699,136	44,243.823	5.549,626	3,052,84	A424tHG	18,497.721	23.876.497.
CURRENT YEAR	556,593,597	11,400,537	19,320,069	548,674,065	339,682,041	39.588,066	13.848,175	365,421,932	183,252,133	216,911,556
PREVIOUS YEAR	568.550.004 14.422.520	14 427 520	26 383 927	26.383.927 556.593.597	300.180.815	50 621,630	11120.404	339 682 041	216.911.556	268 369 189

<sup>#</sup> Also refer to Note no. 2.35

**INVESTMENTS** (Amount in ₹)

AS AT 31.03.2014 **PARTICULARS** FACE AS AT 31.03.2013 VALUE NUMBERS NUMBERS AMOUNT AMOUNT A. Non-Current Investments 10,686,191 107.686,191 Investment Property Sub- Total 10,686,191 10,686,191 Trade Investments (Valued at cost) Investment in Equity Instruments (Un-quoted) INVESTMENT IN SUBSIDIARIES SMC Comtrade Limited 10 8,500,000 735,400,000 8.500.000 735,400,000 Moneywise Financial Services (P) Limited 10 18,364,650 652,293,000 13.364,650 452.293,000 SME Capitals Limited 10 10,000,000 124 875 767 9.041.660 105.709.967 SMC Investment & Advisors Limited 10 600,000,000 15,000,000 600,000,000 10 SME ARC Limited 2,500,000 2.500.000 25.000.000 Moneywise Finvest Limited 10 1,080,000 9.798.700 1.000,000 9.798.700 SME Flovest Limited 41.000.000 379.988.000 40.180.000 372,772,000 2,527,356,467 2,300,973,667 Sub- Total Non-Trade Investments (Valued at Cost) Investment in Equity Instruments (Quoted) NHPC Limited 107 719,152 26,947,192 26.947.192 719/152 10: 24:136 Mariganese Ore India Limited 13:751.342 24.136 13.751.342 10 305.721 43,175,056 Shipping Corporation of India Limited 305,721 43 175 056 10 10:569. Punjab & Sino Bank Limited 1:560:620 10.569 1.560.620 SJVN Limited 10 858 025 16:903.093 2 578,610 50.798.617 10 424 108 9,447,024 424,108 9,447,024 Pradip Overseas Limited 10 Khandwala Securities Limited 315,935 5.260,318 315,935 5,260,318 107 Surva Roshni Limited 33.512 1,836,458 HC Limited 9.000 2,541,060 9,000 2.541.060 5 1485.883 Welspun Corp Limited 14,938 14,938 1,485,883 649,800 Gabriel India Limited Ţ 30.000 000.0E 649.800 Unitech Limited 19.650 717,422 19,650 717.422 Larsen & Toubro Limited 3 652 669,811 428 669,811 Amtek Auto Limited 8,150 1.077,838 8.150 1.077.838 Hindustan Oil Exploration Company Limited 5.767 624,034 5,267 624,034 Bajaj Hindustan Limited 537,400 20,000 531,400 2 Tata Motors Limited 1.250 366,138 1.250 366.138 Zee Entertainment Enterprises Limited 1.270 286.715 1270 286.715

(Amount in ₹)

PARTICULARS	FACE	AS AT 3	1.03.2014	AS AT 3	1.03.2013
	VALUE	NOS.	AMOUNT	NOS.	AMOUNT
Reliance Capital Limited	10	576	272,892	576	272,892
Steel Authority of India Umited	10	2,485	217,264	2.485	217,264
Aftek Limited	2	20,902	208,602	20,902	208.602
Gayatri Sugars Limited	10	44,999	134,997	44.999	134_997
TATA Steel Limited	10	301	121,812	301	127,812
Indian Hotels Company Limited		1.513	96,968	1.513	96.968
Fortis Healthcare Limited	10	468	47,727	468	47.727
Tech Mahindra Limited	10			45	44,869
Som Datt Finance Corporation Limited	10	4,100	27.470	4,100	27,470
JCT Electronics Limited	1	16,000	12,320	16,000	12.320
Gall India Limited	:10	30	11.084	30	11,084
Murodeshwar Ceramics Limited	10	452	7.842	452	7,842
Puni Lloyd Limited	2			100	6.293
GVK Power & Infrastructure Limited	17	400	6.008	400	6,008
Zee Learn Limited	1	158	2.326	158	2,326
Jaiprakash Associates Limited	2	45	3:730	45	3,730
Reliance Power Limited	10	36	3:394	36	3.394
HB Partfalia Limited	10	100	2,575	100	2.575
Peacock Industries Limited	10	200	950	200	950
Moorigipa Capital Finance Limited	10	100	399	100	399
Hindalco industries Limited	1			5	578
Jaiprakash Power Ventures Limited	10	4	140	.4	140
Sub-Total			127,173,246		162,956,968
Investment in Equity Instruments (Unque	oted)				
Ludhiyana Stock Exchange Association L	imited I	2.000	54,000	2.000	54,000
Trackon Telematics Private Limited	10	49,000	21.567.350	49,000	21,967,350
Priknit Retails Limited	10	250.000	25:000:000	250.000	25.000.000
The Great Logistic & Parking Services Pvt. Li	imited 10	100,000	4 700 000	100,000	4,700,000
Sub- Total			51,321,350		51,321,350
Total			2,716,537,254		2,525,938,176

# Nate

- 1 Aggregate Market Value of Quoted Investment is ₹ 6.62.16.468 (Previous Year is ₹ 9.96.03.177)
- 2. Aggregate Book Value of Quoted Investment is ₹ 12.71.73.246 ( Previous Year is ₹ 16.29.56.968)
- 3. Aggregate Book Value of Linquoted Investment is ₹ 2.57.86.77.817 ( Previous Year is ₹ 2.35.22.95.017)

INVESTMENTS (Amount in ₹)

PA	RTICULARS	FACE	AS AT 31.	03.2014	AS AT 31.0	3.2013
		ALUE	NUMBERS	AMOUNT	NUMBERS	AMOUNT
В.	Current Investment		,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,			
	(at lower of cost or fair value)					
	Investment in equity instrument					
	under Portfolio Management Service					
	Hindustan Univere Ltd.	1	2.131	1,192,544	- 81	
	Eicher Motors Ltd.	10:	1,022	5,141,758		
	Britannia Industries Ltd	. 2	4.279	3,608,695	- 5	520
	ipca Laboratories Ltd	2	2,865	2,174,996		
	Tech Mahindra Limited	10	1,105	1,982,978		
	HCL Technologies Ltd	-2:	3.744	5,206,032		
	Wipro Ltd	. 2	5,059	2.745,013	- 1	100
	Or Reddys Laboratories Ltd	5	254	1,930,843		
	Motherson Sumi Systems Ltd	1	3,610	721,707		
	Torrent Pharmaceuticals Ltd	5	4.705	2:463.773		
	Bharat Forge Ltd	. 2	5.539	2.150,781	- 1	50
	Bajaj Holdings & Investment Ltd	10	1,466	1,419,526		
	Mahindra & Mahindra Financial Services Ltd.	2	2.446	616.147		
	Procter & Gamble Hygiene And Health Care Ltd	10	180	555,161	16	
	Maruti Suzuki India Ltd	5	202	365.337	10.0	520
	ABB Ltd.	2	235	188,222	9.5	
	Crompton Greaves Ltd	2	879	134, 315		
	Sub- Total			32,597,828		347
	Investment in Mutual Fund					
	Reliance Money Manager Fund Growth Optio	gn-	12,164	21,009,000	12	
	Sub- Total			21,009,000	(ac.)	(4)
	Total			53,606,828		(4)
				24 2 2 2 3 3 3		

# **NOTE NO. 2.11**

DEFERRED TAX ASSETS / DEFERRED TAX LIABILITY

(Amount in ₹)

DESCRIPTIONS		AS AT 31.03.2014	AS AT 31.03.2013
Deferred Tax Assets:			
Provision for Doubtful Debts		4,583,286	7.477,417
Provision for Gratuity		7,520,425	6,313,535
Disallowance u/s 43B of the Income Tax Act, 1	961	2.365.363	1,547,929
Long Term Capital Loss		197,206	197,206
Difference between carrying cost of fixed asse	ets	2,924,736	
as per Companies Act, 1956 and Income Tax Ai	ct. 1961		
	A	17,591,016	15,536,087
Deferred Tax Liabilities;			
Difference between carrying cost of fixed asse	ets		
as per Companies Act, 1956 and Income Tax Act,			613.676
	В	T	613,676
Net Deferred Tax Asset/ (Liability)	(A-B)	17,591,016	14,922,411

# NOTE NO. 2.12

LONG TERM LOANS AND ADVANCES

(Amount in ₹)

DESCRIPTIONS	AS AT 31.03.2014	AS AT 31.03.2013
Unsecured, considered good		
Security Deposits	48,668,961	65,909,102
Advances Recoverable in cash or in kind	351.561,283	448.077.525
Balance with Statutory Authorities	30,624,071	22,180,544
Advance tax and TDS	17:200,807	4,802,103
(Net of Provision for Income Tax of ₹3.20.00,000, PY ₹4.49.41.306)	1754000	
Total	448,055,122	540,969,274

# NOTE NO. 2.13

TRADE RECEIVABLES (NON CURRENT)

(Amount in ₹)

DESCRIPTIONS	AS AT 31.03.2014	AS AT 31.03.2013
Outstanding for a period exceeding one year		
Unsecured, considered good	200,745.307	269,928,102
Unsecured, cansidered daubtful	14,126,324	23,046,438
Less Provision for doubtful debts #	14.126.324	23,046,438
	200,745,307	269,928,102
Total	200,745,307	269,928,102

# also refer to Note No. 232

INVENTORIES (VALUED AT MARKET PRICE)

(Amount in ₹)

			A Commence of the Commence of
DESCRIPTIONS		AS AT 31.03.2014	AS AT 31.03.2013
Stock-in-trade of Securities # Stock-in-trade of Bonds #		1,133,750,791 48,314,749	748,789,113
	Total	1,182,065,540	748,789,113
# aiso refer to Note No. 2.36			

# **NOTE NO. 2.15**

TRADE RECEIVABLES (CURRENT)

(Amount in ₹)

		Transacture,
DESCRIPTIONS	AS AT 31.03.2014	AS AT 31.03.2013
Unsecured Debt outstanding for more than six months Considered good Considered doubtful	3,783,257	8,980,434
Other Debts Considered good Considered doubtful	2,037,527,921	1.234.482.196
Total	2,041,311,178	1,243,462,630

# NOTE NO. 2.16

CASH AND BANK BALANCES

		(Amount in ₹)
DESCRIPTIONS	AS AT 31.03.2014	AS AT 31.03.2013
Cash & Cash Equivalents		
Balance with Banks on current accounts	20.732.524	92,929,561
Cash in hand	1,578,077	1.902.578
Foreign Eurrency in hand	6,911	22.572
Bank deposits with maturity of 3 months or less than 3 months	300,000	2 3 9 6 6 6 0
- M- 20 HO	22,617,512	97,211,371
Other Bank Balances	(100-100-00-100-100-00-100-00-00-00-00-00	
Margins Deposited with Exchanges or against	1,782,513,189	2.135,812,864
guarantees and other commitments #		
Total	1,805,130,701	2,233,024,235
a also refer to Note No. 2.31	DATE PARTY OF THE	

# **NOTE NO. 2.17**

SHORT-TERM LOANS AND ADVANCES

(Amount in ₹)

DESCRIPTIONS	AS AT 31.03.2014	AS AT 31.03.2013
Unsecured, considered good	W0000000000000000000000000000000000000	
Loans and advances to related parties "		313,897116
Advances Recoverable in cash or in kind	161,984,944	98,095,016
Prepaid Expenses	29,420,240	37,393,463
Balance with Statutory Authorities	1,965,720	1,765,782
Total	193,370,904	451,151,377
* also refer to Note No. 2.35	12/20/20/20/20/20/	

# NOTE NO. 2.18

OTHER CURRENT ASSETS

(Amount in ₹)

DESCRIPTIONS		AS AT 31.03.2014	A5 AT 31.03.2013
Actrued Interest on FDR Accrued Interest on Bonds		20,969.537 235,695	20,488,060
	Total	21,205,232	20,488,060

# NOTE NO. 2.19

REVENUE FROM OPERATIONS

(Amount in ₹)

DESCRIPTIONS	FOR THE YEAR ENDED 31.03.2014	FOR THE YEAR ENDED 31,03.2013
Income from Brakerage	751.887.258	732,393,259
Income from Proprietory Trading	613,492,257	651,449,351
income from Distribution of Financial products	32.371.221	48.942.058
income from Depository Business	30,908,475	35,877,935
Treasury Income	183.541.105	194,222,180
Dividend Farned	60,883,950	12,647.880
Income from Exchange	20.803.944	15.028.438
Income from Reverse Book Building	2,127,500	2,530,100
Other Operating Income		
Income from Investment in PMS	(1,549,878)	15,735,212
Dividend on Investment	2,951,213	1,083,116
Profit on Sale of Investment	2,608,163	106.150
Eurrency Advisory Services	420,541	13.373
Delay Payment Charges	49,706,198	48,659,036
Total	1,750,151,947	1,758,688,088

OTHER INCOMES (Amount in ₹)

DESCRIPTIONS	FOR THE YEAR ENDED 31.03.2014	FOR THE YEAR ENDED 31.03.2013
Interest on Income Tax Refund	886,125	467.890
Rent Income	16,560,615	7,500,000
liability no Longer Required	4.906,941	14,154,768
Miscellaneous Income	39,533,678	1,686,505
Total	61,887,359	23,809,163

# NOTE NO. 2.21

STOCK EXCHANGE AND OTHER OPERATING EXPENSES

- 1	An				-	
- 1	AAT	[163]	ш	τ.	·	

DESCRIPTIONS	FOR THE YEAR ENDED 31.03.2014	FOR THE YEAR ENDED 31.03.2013
Client Introduction Charges  Exchange & Other Regulatory Charges	351,380,263 221,383,038	334,011,216 157,577,062
VPN_Leaseline_Internet & VSAT Expenses Securities Transaction Tax	9,348,585 217,788,935	9.291,696 259.430,160
Demat Charges	679.581	468,099
Total	802,580,402	760,778,233

# **NOTE NO. 2.22**

**EMPLOYEE BENEFIT EXPENSES** 

(Amount in ₹)

DESCRIPTIONS	FOR THE YEAR ENDED 31.03.2014	FOR THE YEAR ENDED 31.03.2013
Salaries and incentives Employers Contributions to -	317,576,352	364,961,349
Provident fund ESI Gratuity Staff weifare expenses	7,821,678 2,238,111 4,678,999 3,591,567	8,234,822 2,901,396 (1,876,227) 5,445,106
Total	335,906,707	379,666.446

As per Accounting Standard 15 " Employee Benefits", the disclosures as defined in the accounting Standard are given below:

# A Gratuity (Partly Funded)

Change in Present Value of Obligation

1	A	n	ot	ın	t	in	2

		(Amount in
PARTICULARS	FOR THE YEAR ENDED 31.03.2014	FOR THE YEAR ENDED 31.03.2013
Present Value of the Obligation as at the beginning of the year	20,876,923	22,411,366
Interest Cost	1.826.731	1.960.995
Current Service Cost	3,828,957	4,008 149
Benefit Paid	(2.327,794)	(926,543)
Actuarial (gain)/loss on obligations	(945.026)	(6.577,044)
Present Value of the Obligation as at the end of the year	23,259,791	20,876.923
Amount recognized in the Balance Sheet		
PARTICULARS	CURRENT YEAR	PREVIOUS YEAR
Present Value of the Obligation as at the end of the year	23.259.791	20.876.923
Fair Value of Plan Assets as at the end of the year	80,795	1.417.731
Net Liability recognised in Balance Sheet	23,178,996	19,459,192
Amount recognized in the Statement of Profit and Loss		
PARTICULARS	CURRENT YEAR	PREVIOUS YEAR
Interest Cost	1.826.731	1.960.995
Current Service Cast	3,828,957	4,008,149
Expected Return on Plan Assets	(120,507)	(220,949)
Actuarial (gain)/loss on obligations	(945,026)	(6.577,044)
Actuarial (gain)/loss on plan assets	88.844	176.072
Arrear of Gratuity Liability as on beginning of the year		
Prior Period adjustments		(1,223,450)
Total expense recognized in the Statement of Profit and Loss	4.678,999	(1,876,227)

EMPLOYEE BENEFIT EXPENSES (Amount in ₹)

CURRENT YEAR	PREVIOUS YEAR
20,876,923	22.411,366
4,678,999	(652,777)
(2,327,794)	(926,543)
31,663	44,877
23,259,791	20,876,923
80,795	1,417,731
23,178,996	<b>19,459,192</b>
1,042,279	754,725
22,217,512	20.122.198
80,795	1,417.731
22,136,717	18,704,467
23,178,996	19,459,192
	20.876.923 4 678.999 (2,327.794) 31.663 23,259,791 80,795 23,178.996 1,042.279 22,217.512 80,795

The principal assumptions used in determining obligations for the Company's plans are shown below:

PARTICULARS	CURRENT YEAR	PREVIOUS YEAR
Discount rate	8.75%	8.75%
Increase in compensation cost	5.00%	5.00%
	two process was the second process of the se	- Stormal Pour No.

The estimates of future salary increases, considered in actuarial valuation, take account of inflation, seniority, promotion and other relevant factors, such as supply and demand in the employment market.

# B Leave encashment (Unfunded)

Change in Present Value of Obligation

PARTICULARS	CURRENT YEAR	PREVIOUS YEAR
Present Value of the Obligation as at the beginning of the year	4,770,932	5,019,435
Interest Cost	417.457	439,201
Current Service Cost	1,299,313	1.245.897
Benefits Paid	(1.507.959)	(1.453.019)
Actuarial (gain)/loss on obligations	1,066,349	(480,582)
Present Value of the Obligation as at the end of the year	6,046,092	4,770,932
Amount recognized in the Balance Sheet		
PARTICULARS	CURRENT YEAR	PREVIOUS YEAR
Present Value of the Obligation as at the end of the year	6,046,092	4,770,932
Fair Value of Plan Assets as on the end of the year		
Net Liability recognised in Balance Sheet	6.046.092	4,770,932

# **NOTE NO. 2.22**

**EMPLOYEE BENEFIT EXPENSES** 

(Amount in₹)

PARTICULARS	CURRENT YEAR	PREVIOUS YEAR
Amount recognized in the Statement of Profit and Loss		
Interest Cost	417.457	439,201
Eurrent Service Cost	1,299,313	1,245,897
Expected Return on Plan Assets	5	
Actuarial (gain)/loss on obligations	1.066.349	(480.582)
Arrear of Leave encashment Liability as at beginning of the year	2	
Total expense recognized in the Statement of Profit and Loss	2.783,119	1,204,516

### Reconciliation of Balance Sheet

PARTICULARS	CURRENT YEAR	PREVIOUS YEAR
Present Value of the Obligation as at the beginning of the year Total expense recognized in the Statement of Profit and Loss Benefits paid	4,770,932 2,783,119 (1,507,959)	5,019,435 1,204,516 (1,453,019)
Present Value of the Obligation as on the end of the year  Bifurcation of the present value of the Obligation as on the end of the year	6.046,092	4,770,932
Current Liability Non-Current Liability	262,129 5,783,963	179.373 4.591,559
Total	6,046,092	4,770,932

# The principal assumptions used in determining obligations for the Company's plans are shown below:

ASSUMPTIONS	CURRENT YEAR	PREVIOUS YEAR
Discount rate	8.75%	8.75%
Increase in compensation cost	5.00%	5.00%

The estimates of future salary increases, considered in actuarial valuation, take account of inflation, seniority, promotion and other relevant factors, such as supply and demand in the employment market.

# NOTE NO. 2.23

FINANCE COSTS

(Amount in ₹)

DESCRIPTIONS		FOR THE YEAR ENDED 31.03.2014	FOR THE YEAR ENDED 31.03.2013
Interest expense Other Borrowing Cost		79,988,571 20,104,555	127,783,674 13,482,043
	Total	100,093,126	141,265,717

DEPRECIATION AND AMORTISATION EXPENSES

(Amount in ₹)

DESCRIPTIONS		FOR THE YEAR ENDED 31.03.2014	FOR THE YEAR ENDED 31.03.2013
Depreciation on Tangible Assets Amortisation on Intangible Assets		36,113,190 3,474,876	45,072,004 5,549,626
	Total	39,588,066	50,621,630

# NOTE NO. 2.25

OTHER EXPENSES

(Amount in ₹)

DESCRIPTIONS	FOR THE YEAR ENDED 31.03.2014	FOR THE YEAR ENDED 31.03.2013
Advertisement	72.341.551	15.036.570
Business Promotion	57,688,165	40.559.401
Provision for Doubtful Debts #	43.851.428	31,935,767
Computer Repair & Maintenance	11,122,869	13.672.582
Conveyance & Traveling Expenses	10,308,907	12,634,800
Director Sitting Fee	270,000	540,000
Donations	291.100	
Electricity & Water Charges	24,043,320	23.382.264
Insurance	1,253,266	943,191
Legal & Professional Charges	39.919.100	40.649.962
Bank Charges	5,893,182	17.029.873
Stock Exchange Listing Fee	121,780	142,036
Loss On Sale / Discarded Fixed Assets	3.317,835	82.313
Office Repair & Maintenance	15.253.641	17.708.609
Printing and Stationery	8,753.281	10.366.875
Rent	54,128,457	66.594.681
Rates & Taxes	3.667,959	987.546
Membership Fees & Subscription	734,446	705.411
Communication Expenses	21,218,301	20.284.233
Vehicle Running & Maintenance	2,740,302	2,625,435
Miscellaneous Expenses	2,401,201	4,032.978
Auditor's remuneration:		
As Statutory Auditor	350,000	250,000
As Tax Auditor	75,000	50.000
As Fee for Other Services	75,000	62:000
Deterred Revenue Expenditure Amortized		160.466
Total	379,760,091	320,434,993
NATIONAL DESCRIPTION OF THE PROPERTY OF THE PR	THE PARTY AND ADDRESS OF THE PARTY OF THE PA	

a also refer to Note No. 2.32

# NOTE NO. 2.26

# CONTINGENT LIABILITIES

Contingent liabilities not provided in the financial statements:		(Amount in ₹)
PARTICULARS	AS AT 31.03.2014	AS AT 31.03.2013
Corporate guarantee executed by the company for credit facility extended to a subsidiary	53,37,50,000	60,12,50,000
ESI demand in dispute (Amount Paid under protest ₹ 12,42,581 (P.Y. ₹ 12,42,581)	31,06,450	31,06.450

# **NOTE NO. 2.27**

OMMITMENTS		(Amount in ₹)
PARTICULARS	AS AT 31.03.2014	AS AT 31.03.2013
Contracts remaining to be executed on account of capital (Net of Advances)  - For investment in subsidiaries  - For purchase of office building	NII 5,27,145	72,16,000 NII

# **NOTE NO. 2.28**

# EARNING AND EXPENDITURE IN FOREIGN CURRENCY

(Amount in ₹)

PARTICULARS	FOR THE YEAR ENDED 31.03.2014	FOR THE YEAR ENDED 31.03.2013
a) Earning in Foreign Currency	Nil	Ni
<ul> <li>b) Expenditure in Foreign Currency</li> <li>Management &amp; Advisory Services</li> <li>Expense on Foreign Tour</li> <li>Purchase of Investments</li> </ul>	2,31,34,000 16,350 72,16,000	2,69,00,000 31,877 51,87,70,660

# **NOTE NO. 2.29**

# REMITTANCE IN FOREIGN CURRENCY ON ACCOUNT OF DIVIDEND

The Company has paid dividend in respect of shares held by Non-Residents on repatriation basis. The total amount remittable in this respect is given herein below:

(Amount in ?)

PARTICULARS	FOR THE YEAR ENDED 31.03.2014	FOR THE YEAR ENDED 31.03.2013
a) Number of Non Resident Shareholders	2	ż
Number of Equity Shares held by them	2,41,96,625	2,53,27.970
c) (i) Amount of Dividend Paid (Gross)	46,90,620	Ni
(ii) Tax Deducted at Source		100
(iii) Year to which dividend relates	2013-14	NI

# (Amount in ₹)

### Note No. 2.30

In the opinion of the Board of Directors and to the best of their knowledge and belief the realizable value of inventories, trade receivables (current & non-current) and loans & advances (current & non-current), in ordinary course of business, is not less than the value stated in the Balance Sheet.

### Note No. 2.31

Fixed Deposit with Schedule Banks includes 
₹ 152.30,38.189 (PY ₹ 189,24.37.864) under lien in favour of the bank as margin deposit for the guarantees issued/credit facilities or otherwise. And ₹25.94.75,000 (PY ₹24.33.75,000) pledge with stock exchanges as margin, which does not include margins paid by client constituents on their own behalf

# Note No. 2.32

Provision for doubtful debts of ₹ 1,41,26,324 (PY ₹ 2,30,46,438) is net of bad debts written off ₹ 5,52,65,101(Previous Year ₹ 99,34,422) & recovery of ₹ 24,93,559 (PY ₹ Nill). No provision has been made in respect of certain overdue Trade Receivable amounting to ₹ 20,07,45,307 (P Y ₹ 26,99,28,102) since the company has taken suitable measures to recover the said dues including filling of legal cases wherever considered appropriate and is hopeful of recovery

# Note No. 2.33 SEGMENTACCOUNTING

# a. Business Segment

- The business segment has been considered as the primary segment
- ii)The Company's primary business segments are reflected based on principal business activities, the nature of service, the differing risks and returns the organization structure and the internal financial reporting system

iii)The Company's primary business comprises of dealing in shares, securities and derivatives either on its own or on behalf of its constituents and other related ancillary services.

Accordingly the primary business segment has been identified as below

- Capital Markets: comprises of brokerage income earned an secondary market transactions done on behalf of clients, services rendered as depository participant and proprietary trading in securities and derivatives
- And since it is the only reportable segment as envisaged in Accounting Standard 17. Segment Reporting notified under the Companies Accounting Standard Rules. 2006. Accordingly, no separate disclosure for Segment reporting is required to be made in the financial statements of the company.

# b. Geographical Segment

The Company operates in one Geographical Segment namely 'within India' and hencend separate information for geographic segmentwise disclusure is required.

# Note No. 2.34 EARNING PER SHARE

In accordance with AS-20 'Earning per Share', notified under the Companies Act, 1956, read with the general circular 15/2013 dated 13.09.13 of Ministry of Corporate Affairs in respect of section 133 of the Companies Act, 2013, the basic & diluted earnings per share is being calculated as under:-

		transans are 47
PARTICULARS	FOR THE YEAR ENDED 31.03.2014	FOR THE YEAR ENDED 31.03.2013
Net Profit attributable to Equity Shareholders Weighted Average No. of Equity Shares*	12,56,84,869	10,60,00,165
- For Basic EPS - For Diluted EPS	11,31,34,450 11,31,34,450	11,22,37,898 11,22,37,898
Nominal Value per share	₹ 2	₹ 2
Basic EPS	1.11	0.94
Diluted EPS	1.11	0.94

As per Assuming Standard 20 (Earling Fig. Stand), uniform s/s 21(30) of the Companies Act. This is case of Books, there is the number of this exist, amplified the event of amplified at the beginning of the ewilest period.

Topical Weather average contact of equity shares satisfacting during the previous year has been stondarded at termingly.

### Note No. 2.35

### RELATED PARTY DISCLOSURES

The following are the details of transactions with related parties as defined in the Accounting Standard - 18 on Related Party Disclosures as notified under the Companies Act, 1956, read with the general circular 15/2013 dated 13.09 to f Ministry of Corporate Affairs in respect of Section 133 of the Companies Act, 2013.

# 1. Name of Related Parties and nature of relationship:

Nature of Relationship	Name of Related Parties
Key managerial personnel	Mr. Subhash Chand Aggarwal (Chairman & Managing Director) Mr. Mahesh Chand Gupta (Vice-Chairman & Managing Director) Mr. Ajay Garg (Whole time Director) Mr. Pradeep Aggarwal (Whole time Director) Mr. Anurag Bansal (Whole time Director)

Relative of key managerial personnel Mr Himanshu Gupta

Ms Shweta Aggarwal

Subsidiaries SMC Comtrade Limited

SMC Insurance Brokers Private Limited

SMC ARE Limited

SMC Irivestments and Advisors Ltd.

(formerly known as Sanlam Investments and Advisors (India) Limited)

Moneywise Financial Services Private Limited

SMC Capitals Limited

SMC Edmex International DMEC

Moneywise Finyest Ltd

(formerly known as Sanlam Trustee Company (India) Limited)

SMC Finvest Ltd

(formerly known as Sanlam Investment Management India Limited)

SMC Securities Private Limited

Associates MVR Share Trading Private Limited

# 2) Significant Transactions with Related Parties for the year ended 31st March, 2014

NATURE OF TRANSACTION	KEY MANAGERIAL PERSONNEL	RELATIVES OF KEY MANAGERIAL PERSONNEL	SUBSIDIARIS	ASSOCIATE
Purchase of Fixed Assets				
SMC Investments and Advisors Limited			2.14,524 (1.43,964)	
SMC Insurance Brokers Private Limited			5.86,700 (Nif)	
Investments Moneywise Financial Services Private Limited			20,00,00,000 (Nil)	
SMC Capitals Limited			1,91,66,800 (Nii)	
SMC Comtrade Limited			(30.00,00,000)	
SMC Investment & Advisors Limited			NII (29,99,99,960)	
SM£ Finvest Limited			72.16,000 (21,28.72,000)	
Moneywise Finivest Limited			(58.98,700)	
Loans & Advances to related Parties (net) SMC Capitals Limited			NIL (2.13.80.980)	
Loans & Advances recovered from Related Party (net)				
SMC Comtrade Limited			29,25,16,136 (16,18,93,125)	
SMC Capitals Limited			2.13.80.980 (NIL)	
MVR Share Trading Private Eimited				NiT (43.40,000)
Loan & Advances from related Parties (net) SMC Comtrade Limited				40,49,24,882 (Nii)
Security Deposit received SMC Insurance Brokers Private Limited				6.00,00,000 (Nil)
Brokerage Received SMC Securities Private Limited				4.76.75.952

# 2) Significant Transactions with Related Parties for the year ended 31st March, 2014

(Amount	in	()
---------	----	----

NATURE OF TRANSACTION	KEY MANAGERIAL PERSONNEL	RELATIVES OF KEY MANAGERIAL PERSONNEL	SUBSIDIARIS	ASSOCIATE
	I			(14,19,073)
SMC ARC Limited				5.50.151 (7.86.066)
SMC Comtrage Limited				\$.17,180 (83,269)
SME Investments and Advisors Limited				10,76,038 (Nil)
SMC Finvest Limited				15.956 (1,106)
Moneywise Financial Services Limited				34.000 (6.566)
Demat Charges Received				
SMC Comtrade Limited				2,52,753 (2,71,100)
Others				18,984 (4,821)
Rent received				
SMC Insurance Brokers Pvt Ltd				1.50.00.000 (75.00.000)
Moneywise Financial Service Pvt. Ltd.				1,50,000
Remuneration				(1/11)
Mr. Subhash Ehand Aggarwal	65,00,000 (60,00,000)			
Mr. Mahesh Chand Gupta	65.00,000 (60.00.000)			
Mr. Pradeep Aggarwal	42,50,675 (39,23,700)			
Mr Anurag Bansal	32.50.000 (30.00.000)			
Mr. Ajay Garg	30.00.000			
Mr. Himanshu Gupta		19,50,000 (18,00,000)		
Ms Shweta Aggarwal		19.50.000		

# 2) Significant Transactions with Related Parties for the year ended 31st March, 2014

(Amount in E)

				(Amount in
NATURE OF TRANSACTION	KEY MANAGERIAL PERSONNEL	RELATIVES OF KEY MANAGERIAL PERSONNEL	SUBSIDIARIS	ASSOCIATE
		(18,00,000)		
Commission Paid				
SMC Emyest Limited			5,61,106 (N/l)	
SMC Investments and Advisors Limited			9,33,690 (12,91,049)	
Client Introduction Charges Paid				
SMC Investments and Advisors Limited			80,74,921 (2,77,73,950)	
Management Fee on PMS (Paid)				
SMC Investments and Advisors Limited			1,42,195 (13,40,890)	
Net Reimbursement of Expenses (Received)				
SMC Insurance Brokers Private Limited			11.85.132 (85,92,216)	
SMC Investments and Advisors Limited			2,35,725 (19,14,871)	
SMC Securities Private Limited			2,47,58,468 (Nii)	
Moneywise Financial Services Limited			7.98.207 (Nil)	
SMC Finvest Limited			3.00.000 (18.82.500)	
SMC Capitals Limited			8,355 (61.38.797)	
Net Reimbursement of Expenses (Paid)				
SMC Comtrade Elmited			31,38,390 (57,05,912)	
5MC Investments and Advisors Limited			1,97,919 (1,55,098)	
SMC Capitals Limited			3,47,852	
			(1.13.529)	

# Note:

- Figures shown in bracket indicate previous year amount
- The Company being a broking concern, the transaction in the normal course of business has not been disclosed as the same have been transacted at prevailing market prices under online trade mechanism

# Balance Outstanding

(Amount in ₹)

INCLUDED IN	AS AT 31.03.2014	AS AT 31.03.2013
Trade Payable	NII	1,06.94.418
Short Term Loans & Advances	NII	29,25,16,136
Other Current Liabilities	40,49,24,882	Nil
Trade Payable (Current)	1,20,578	2,20,97,465
Margan received from client	49.27.390	1,29,40.568
Trade Payable (Current)	42,80,212	Nil
Other Current Liabilities	55,11,694	Nil
Short Term Loans & Advances	NII	≥13,80,980
Trade Payable (Current)	10,44,31,933	52,14.587
Other Eurrent Liability	6.00,00 000	Nil
Long Term Loans & Advances	3.92.41.800	3,92,41,800
	Trade Payable Short Term Loans & Advances Other Current Liabilities Trade Payable (Current) Margin received from client Trade Payable (Current) Other Current Liabilities Short Term Loans & Advances Trade Payable (Current) Other Current Liability	Trade Payable   Nil

- 2.36 Statement of Inventory as at the Balance sheet date is annexed and marked as 'Annexure A'
- 2.37 Previous year's figures has been reacranged and re-grouped wherever found necessary to make comparable with those of the current year and the figures has been rounded of to the nearest to rupee

in terms of our Audit Report of even date attached

FOR ATUL & RAJINDER FOR AND ON BEHALF OF THE BOARD CHARTERED ACCOUNTANTS F R N 005402N

SQ/ RAJINDER MALHOTRA S. C. AGGARWAL PROPRIETOR M. No. F 083680

(CHAIRMAN & MANAGING DIRECTOR)

(CHIEF FINANCIAL OFFICER)

VINOD KUMAR JAMAR

PLACE NEW DELHI DATE 26.05.2014

SO/-

MAHESH C. GUPTA (VICE-CHAIRMAN & MANAGING

DIRECTOR)

SUMAN KUMAR

(COMPANY SECRETARY)

# "Annexure - A"

(Amount in ₹) YEAR ENDED ON 31-03-2014 YEAR ENDED ON 31-03-2013 S.NO. SCRIP NAME QTY VALUE QTY VALUE AZZ Maintenance & Engg. Services Ltd. 500,000 5.225.000 125,001 2391769 ACE LIST 7,955 9.221,436 8.000 2.944,000 800 161.760 Adam Enterprise Ltd Adami Ports & Special Economic Zone Ltd. 2249,400 4.000 554.800 325,200 Adami Power Ltd. 8.000 B.487.040 1.750 1.707.213 Aditya Birla Nuvo Ltd. 7.777 50 410 Arak Industries Ltd. 6.000 1,213,200 4.000 Ambiga Coments Ltd 696.8007 Applie Tyres Ltd 12.000 1,915,200 16.000 1335,200 Arch Pharma labs Ltd. 3. 50 313 Archidaly Industries Etd 695,800 Arving Mills Ltd. 4:000 4,500 348,075 Asian Paints Ltd 375 1.843,959 2,495 50 Attenta Limited Aurobindo Pharma Ltd. 26,000 13 299,000 2.000 291,900 2 123 AXIS Bank Ltd. 2761385 Bafna Pharmaceuticals Ltd 25/000 426,250 875 1574,606 Bajaj Auto Ltd. Bajaj Pinance Ltd. 2011 £342,119 Bank of Saroda 4.000 2.683.000 Z0.000 13.508,0007 20 21 Bank of India 2.080 605700 570,350 4.848.863 Bate India Ltd. 15.750 BEML Ltd. 53 200 29.390 BGR Energy Systems Ltd. 200 38,430 231070 Bharat Electronics Ltd. 500 Bharat Heavy Electricals Ltd. 5.000 980.250 1.000 177,000 35.520.000 10.575.600 Bharat Petroleum Corporation Ltd. 77,2019 28.000 Bharti Airtel Ltd 2542,000 17,800 5.193.150 28 B.000 29 Hhushan Steel Ltd. 2.284 568.602 4,000 1,697,600 32,000 8,756,800 70 Blocon Ltd.

183,000

61.605.000

50

148,100

2,815

40,549,845

- 0	Amount	in 21	
- 4	PARTICULAR	111 17	

	YEAR ENDED ON 31-03-2014		N 31-03-2014	YEAR ENDED ON 31-03-2013		
5.NO.	SCRIP NAME	QTY	VALUE	QTY	VALUE	
33-	Canara Bank	2,000	528.700	1,000	384,050	
34	Century Textile and Industries Ltd	1000	363,300	32.924	9,450,834	
35	CESC Liu	3.000	1503.750	3.221	866 324	
36.	Chambal Pertilizers & Chemicals Ltd.	1	11/44/4/10/20	\$2,000	2 589 500	
37.	Ciplir Ltd	5:500	2,105,408	47.940	18,205,215	
38	Claris Lifesciences Ltd.	5,000	804,250			
39	Coal inma Ltd	1,000	288,750	1.000	309.100	
40	Colgate Palmolive india Ltd.	7,250	9.950.625	4,500	5,587,425	
41	Crompton Greaves Ltd.	28,000	4,491,200	4.000	375.200	
42	CUPID TRADES	4	75			
43	Dabur India Ltd		-	9.500	1,301,025	
64	Dena Bank Ltd.	- 1		4,287	383,686	
45	Dewan Steel Ltd	3,100	-	3,100		
46	Dish TV India Ltd	24 000	1,250,400	44,000	2,952,400	
47	Divis Laboratories Ltd		22	500	493,750	
48:	DEFLEE	24.000	4,234,600	27,000	6.336.900	
49	Dr Reddys Laboratories Etd	1250	3,204,875	750	1.324.875	
50	Exige industries Itid	.22,000	2,665,300	2.000	258,900	
57	Pederal Bank Ltd	32,438	3:105,939			
54	Financial Technologies India ktd		2.	250	178.150	
54	Gail India Ltd.	6.000	2,256,300	4.500	1,432,125	
5×1	GlaxoSmithRime Consumer Healthcare Ltd.		-	50	209.985	
550	GlaxoSmithKline Pharmaceuticals Ltd.	- 12	=	9.0	198:473	
56	Giobal Offshore Services Ltd.		-	7.565	844,444	
57	Gadrej Industries Ltd			2,000	\$88.200	
50	Saldman Sachn	- 25	20	4(000	2 275 280	
0.0	Goldman Sachs Gold BEES	4	20	3.000	8,420,700	
60	Grasim Industries Ltd	11.250	32,490.563	250	703.325	
61	GUIARAT AMBUJA EXPORTS Ltd	:100		100		
5.3	Gujarat Mineral Development Corp Ltd.		-	50	8.350	
63	Gulf Oil Corporation (td.	1,000	108,750			
DW.	HCL Technologies Ltd	4.268	5,935,508	9,000	7.155,000	

Blue Star Infotech Ltd.

Carro India Etd

(Amount	in	3)	
---------	----	----	--

	<del>18</del>	YEAR ENDED ON	31-03-2014	(Amount in YEAR ENDED ON 31-03-2013	
NO.	SCRIP NAME	QTY	VALUE	QTY	VALUE
1	A22 Maintenance & Engg Services Ltd	500 000	5.225,000	125.001	2393769
23	ACC Ltd	N.	131	7.955	9,221,436
3	Adami Enterprise Ltd.	8.000	2.944,000	800	161260
41	Adani Ports & Special Economic Zone Ltd.	12.000	2.249.400	4.000	554.800
5	Adami Power Ltd.		28	8,000	325.200
6-:	Antya Birla Novo Ltd	7.717	E487040	1,750	1,707,213
7	Alok Industries Ltd		120	30	410
#	Ambuja Eements Ltd.	6.000	1,213,200	4,000	696,800
9	Apollo Tyres Ltd	12,000	1,915,200	16,000	1335200
10	Arcti Pharma labs Ltd	1.	10	1	
(17)	Archidply industries Ltg	+	28	50	313
12	Arvind Mills Ltd	4,000	695,800	4.500	348,075
18	Asian Paints Ltd.		131	375	1,843,969
1-6	Atlanta Limited		120	50	2.495
15	Aurobinde Pharma Ltd.	26,000	13.299.000	2,000	291.900
16	AXIS Bank Ltd	0	10	2.123	2:751:385
17	Bafna Pharmaceuncals Ltd	25,000	426.250		
18	Bajaj Auto Ltd		100	875	1,574,606
10	Bajaj Pinance Ltd		131	2.511	3.342.119
20	Bank of Barnda	4,000	2.883.000	50,000	13 508,000
25	Bank of India	53,000	12,110,500	2.000	605,700
22	Bata India-Ltd	500	570.350	6.750	4.848.863
23	BEML Ltd		141	200	29,390
24	HGR Energy Systems Ltd		100	200	38.430
25	Bharat Electronics Ltd	5	134	200	231.070
26	Rharat Heavy Electricals Ltd	5.000	980.250	1,000	177,000
27	Bharat Petroleum Corporation Ltd	77,209	35.520,000	28.000	10.575.600
28	Bharti Airtei Ltd.	6.000	2.542:000	17.800	5.193.150
29	Bhushan Steel Ltd.		59	2.284	568,602
30	Bacon Ltd	4,000	1,697,600	3≥.000	8 756,800
31	Blue Star Infetech Ltd	-	- 3	50	2.815
32	Carri India Ltd	185,000	61,695,000	148 100	40 349 845

7	86	YEAR ENDED ON 31-03-2014		YEAR ENDED ON 31-03-2013	
S.NO.	SCRIP NAME	QTY	VALUE	QTY	VALUE
33	Canava Bank	2,000	528.700	1000	384,050
94	Century Textile and Industries Utd.	1.060	363.300	32,924	9,450,834
35	CESC Ltd	3000	1503750	3,271	866.324
36	Chambal Fertilizers & Chemicals Ltd.			52,000	2.589.600
37	Cipia Ltd	5.500	2105400	47,940	18,20\$,215
38.	Claris Lifesciences Ltd	5,000	894.250		
39	Coal India Ltd	1.000	288,750	1,000	309,100
40	Colgate Palmolive until Ltd	7.250	9.9503625	4,500	5.587.425
41	Crompton Greaves U.d.	2RODQ	4.491200	4,000	375.200
42	CUPID TRADES	=======================================	75		
43	Qabur Imba Lid	-		9,500	1.301.025
44	Dens Bank Ltd	-		4.287	383.686
45	Dewan Steel Ltd	0.01 E		3,100	
46	Dish TV India Ltd	24,000	1250,400	44 000	2952400
27	Divis Laboratories Ltd	=		500	493.750
48	DLF Ltd	24.000	4.234.800	27,000	6.336,900
49	Dr Reddys Laboratories Ltd	1,250	3204,875	750	1 374 875
5()	Exide Industries Ltd	22.000	2,665,300	2,000	258.900
51	Federal Bank Ltd.	32.438	1.105.939		
92	Financial Technologies inou Ltd.	-		250	178,150
53:	Gall India Ltd	£000	2.256,300	4.500	1,432,125
54:	GlaxoSmithiskine Consumer Healthcare Ltd.	94		50	209,985
\$5.	GlaxoSmithitime Pharmaceuticals (1d	==		90	198 473
56	Global Offshore Services Ltd	20		7.565	444,444
57	Godrey industries Ltit	=		2.000	588.200
8.8	Geldman Sactis	-		4,000	2,275,380
59	Goldman Sacha Gold BEE5			1.000	8,420,700
60	Grasim indisstries Ltd.	11,250	32,490,563	250	703.325
10	GUJARAT AMBUJA EXPORTS LID	100		100	
0.2	Gujarat Mineral Development Corp Ltd			50	8.350
63	Gulf Oil Corporation Ltd.	1,000	108.750		
64	HCL Technologies (1d	1.768	5.935.508	9 000	7155.000

# MESSAGES FROM THE MANAGEMENT CORPORATE OVERVIEW REPORTS

(Amount in ₹)

10.76	2000		1500	100	444
- (	Am	OL	int.	In	₹1

		West rooms		Vir in paper 5	(Amount in ₹
	active ways		'EAR ENDED ON 31-03-2014		31-03-2013
5.NO.	SCRIP NAME	QTY	VALUE	QTY	VALUE
:65	HDFC BANK Ltd	505.500	378.518.400	30.900	19,323,315
66	HOFC Lta	500	441,950.	39,500	32,636,875
$\hat{\Omega}(\vec{r})$	Hero MotoCorp Ltd	375	853,050	50	77,100
68	Hexaware Technologies Ltd	32,000	4.816.000	64,300	5 436 565
59	Hindaled Industries Ltd.	22	2	24,000	2 198 400
70	Hindustan Oil Exploration Company Ltd.		13	500	26,100
71	Hindustan Petrolium Corp Ltd	20:000	€196,000	8,000	2.281.600
72	Hindustan Unifever Ltd.			2,500	1,167,374
73	Hindustan Zinc 1td	4,000	515,600		
74	Housing Development & Infry Ltd	8.000	460,800	2 000	92,400
75	ICUCA Blank Lbd	9.500	11,827,925	7.500	7.839.000
76	IOSI Ltd	16.000	1044.800	36.000	2.889,000
27	Idea Cellular Ltd:	24,000	3.298,800		
78	IDFC Ltd	388,000	47,433,000	10,000	1,436,000
29	IFCI LIG		13	36 000	1,461,600
90	India Cements Ltd	165,000	10.222,800	13	
81	India infoline investment services Ltd	22	>	1.000	60.650
82	Initiabulis Real Estate Ltd	16.200	882,900	32.000	1.745.600
83	Indian Oil Corp Ltd	42		27,000	7,603,200
84	INDIAN OVERSEAS BANK			16,000	1,040,800
85	Indraprastha Gas Ltd		24	1,000	277,150
86	Indusind Bank Ltd	26,000	13.048,100	12	
87	INFO-DRIVE SOFTWARE LTD	25	6	50	300
88	Infosys Ltd			4.500	13 002 075
89	IRB Infrastructure Developers Ltd	62		26.102	2.961.272
90	ITE Ltd.	9,000	3,125,650	14,600	4,517,970
97	IVRCL mfrastructure & Projects Ltd.			164.000	3.157.000
92	la Rapid Roller Ltd	100		100	
93	Jam Irrigation Systems Ltd	8,000	523,600	16,100	987.735
94	Jaiprakash Associates Ltd	5,000	429,601	8.000	523 600
95	Jaiprakash Power Ventures Ltd	78,000	1,103,700	24 000	626,400
96	Jindal Steel & Power Ltd.	7,000	2,047,150	8.000	2,782,000

		YEAR ENDED ON 31-03-2014		YEAR ENDED ON 31-03-2013	
S.NO.	SCRIP NAME	QTY	VALUE	QTY	VALUE
92:	JSW ENERGY Ltd	8.000	474,000		
98	JSW ISPAT Steel Ltd		-	4,320,000	37,800,000
99	JSW Steel Ltd	20,500	21,239,025	1,000	672,350
100	Jobilant FoodWork Ltd	3.000	3,192,150	500	623,475
101	Just Deal Ltd	432	669,341		6
10.2	kakınada fertüzers Ltd	26,400	343,200	26.400	343.200
103	Kesaram Industries Ltd	1,000	72.450		
104	Noutons Retail India Ltd			so	248
105	Lakshmi Vilas Bank Ltd	1.000	71,350		
106	Larsen & Toubro Ltd	16,000	20,350,400	7,000	9,563,400
1017	LAUREL ORGANICS LIU	100	=	100	6
108	LIC Housing Finance Ltd.	2.000	472 300	18.000	4,048.200
109	Lumax Automotive Systems Ltd.	25	-	50	.923
OIT	Lupio Lia	31,500	29.394.225	5.300	3.331,315
111	Magnicon Projects Ltd	± 1	=	50)	1.075
112	Mahanagar Telephone Nigam Ltd.		20	2,000	36.800
113	Mahindra & Mahindra Fin Services Ltd	9,000	2,268,000		0
112	Mahindra & Mahindra Ltd.	2.000	1,961,400	260	172.260
115:	Marina Glass Tech Ltd	10.000	-	10,000	
116	Marg Ltd	29,777	199,506	12,550	243,470
117	Maryti Suzulii India Ltd.	16.750	33,026,813	4,250	5,445,100
118	Miclipod Russel India Ltd	3.000	917,700		2
110	Moil Ltd.		=	80	17.836
920	Moser Bagi Impla Ltd.			1000	4,450
121	National Aluminium Corp Ltd	23	-	10,000	331500
122	National Therms Powel Corp Ltd	14,000	1.678.600	74,000	10,504,300
123	NCC Ltd.		-		
124	NHPE Ltd.	1,130,424	21,591,098	172,000	2,414,200
525	NMDC Lbd	8,000	1,314,000	12,000	1.645.200
126	Oil & Natural Gas Corp Ltd	16,000	9,099,200	15.06B	4,692 175
127	Optu Circuit≤ India Ltd.		-	1.000	\$9.950
128	Bracie Financial Services Saftware Ltd.			3.668	9,391,180

(Amount in ₹)

	SCRIP NAME	YEAR ENDED ON	N 31-03-2014	YEAR ENDED ON 31-03-2013	
S.NO.		QTY	VALUE	QTY	VALUE
129	Orchid Chemical & Pharmaceuticals Ltd		12	1,000	62.650
130	Orient Abrasive Ltd.	=		140.000	1.295,000
131	Orien Refractories Ltd.	32,000	2,008,000	326,531	12,582,770
132	Oriental Bank of Commerce Ltd	20.988	4,678.225		
133	ORKAY SILK MILL LID	23,450		29,450	
134	Padmim Technologe's Ltd	58		50	
135	Pantalogn Retail India Ltd.	-		102.000	15,269,400
136	Paramount Communications Etd.			50	73
1.17	Petronet LNG Ltd	20,000	2.740,000	50,000	4.065.000
138	Prover Emance Corp Ltd.	32,000	6.182.400	28,000	5,059,600
139	Power Grid Forp Ltd	48,000	5,040,000	34,000	3.592,200
140	Pradip Overseas Ltd	14,025	54:697	14.025	94,669
181	Punyab National Bank	39,000	29,012.100	43,736	31,398,074
142	Randaxy Laboratories Etd.	36.004	13,137,860	22,900	10:047.375
1/13	Raymond 1,td	-	:	4,000	1,143,400
144	Reliance Capital Ltd	46 000	15,911,399	31,371	9.809.712
145	Reliance Communication Ltd	2,000	257,800	50.000	1.106.000
126	RELIANCE ENTERPRISES LID	35		15	
1470	Reliance Industries Ltd	4.248	3.953.826	11.498	8,886,804
148	Revance infrastructure Ltd	14,000	6,021,100	45,500	14,762,474
149	Repance Power Ltd	#) 1	79	60.001	3,690,062
150	RICOH INDIA LTD(RP6 RICCH)	2,000	269.900	= ,.	





MESSAGES FROM THE MANAGEMENT

# auditors' report

# CONSOLIDATED

To.

The Board of Directors of

SMCGlobal Securities Limited

We have audited the accompanying consolidated financial statements of SMC Global Securities Limited ("the Company") and its subsidiaries (hereinafter refer to as 'the Group'), which comprise the consolidated Balance Sheet as at March 31, 2014, the consolidated Statement of Profit and Loss, the consolidated Cash Flow Statement for the year then ended, and a summary of significant accounting policies and other explanatory information.

Management is responsible for the preparation of these consolidated financial statements that give a true and fair view of the consolidated financial position, consolidated financial performance and consolidated cash flows of the Company in accordance with accounting principles generally accepted in India. This responsibility includes the design, implementation and maintenance of internal control relevant to the preparation and presentation of the consolidated financial statements that give a true and fair view and are free from material misstatement, whether due to fraudor error

Our responsibility is to express an opinion on these consolidated financial statements based on our audit. We conducted our audit in accordance with the Standards on Auditing issued by the Institute of Chartered Accountants of India Those Standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement. An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the

consolidated financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error in making those risk assessments, the auditor considers internal control relevant to the Company's preparation and presentation of the consolidated financial statements that give a true and fair view in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's Internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of the accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

Further, we did not audit the financial statements and other financial information of three subsidiaries and one step down subsidiary included in the Consolidated Financial Statements, which constitute total assets of ₹ 1.27.76.19.687 as at March 31, 2014, total revenue (including other income) of ₹ 19.80.43,174; net profit of ₹ 74.88,562 and net cash putflows amounting to ₹ 99,42,300 for the year then ended. The financial statements and other financial information of three subsidiaries and the financial statements and other financial information of the one step down subsidiary, as drawn up in accordance with the generally accepted accounting principles of the country of incorporation ('the local GAAP), have been audited by other auditors whose reports have been furnished to us, and our opinion on the Consolidated Financial Statements, to the extent they have been derived from such financial statements is based salely on the report of such other auditors.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion

In our opinion and to the best of our information and according to the explanations given to us, the consolidated financial statements give a true and fair view in conformity with the accounting principles generally accepted in India.

- (a) In the case of the consolidated Balance Sheet, dt the state of affairs of the Group as at March 31, 2014.
- (b) In the case of the consolidated Statement of Profit and Loss, of the profit for the year ended onthat date; and
- (c) In the case of the consolidated Cash Flow Statement of the cash flows for the year ended unthatdate

FOR ATUL & RAJINDER CHARTERED ACCOUNTANTS F. R. N. : 005402N

sd/-RAJINDER MALHOTRA PROPRIETOR M. NO. : F 083680

PLACE : NEW DELHI DATE : 26.05.2014

## CONSOLIDATED **BALANCE SHEET**

AS AT 31st MARCH 2014

( )

AS AT 31st MARCH, 2014			(Amount in 3
PARTICULARS	NOTE NO.	AS AT 31.03.2014	AS AT 31.03.2013
EQUITY AND LIABILITIES			
Shareholders' funds			
Share Capital	2.01	226.268.900	226.268,900
Reserves and Surplus	2.02	4.847,683,813	4.681.358.953
Minority Interest		6,521,749	13,539,587
Non-Current Liabilities			
Long Term Borrowings	2.03	89,611,012	33,826,001
Long Term Provisions	2.04	68,239,913	54 378 881
Current Liabilities			
Short Term Barrowings	3.05	284,668,436	297,631,114
Other Current Elabilities	2.06	3.406.900.688	3.582.131.314
Short Term Provisions	2 07	94,959,042	60,005,469
	TOTAL	9.024,853,553	8,948,540,219
Non-Current Assets			
Fixed Assets			
Tangible Assets	\$ 08	268,100,255	315,170,035
Intangible Assets	2.08	22,742,139	27.639.672
Non Current Investments	5.09	287,610,304	294,432.620
Deferred Tax Asset (net)	2.10	123,756,682	131,797,638
Long Term Loans and Advances	211	773,184,562	870.815.573
Trade Receivables	212	205,765,669	283,408,509
Current Assets			
Current Investments	5.09	106.949,794	80.801.481
Inventories	213	1,448,030,405	1,371,732,204
Trade Receivables	2.14	2.371,371,876	1,568,399,584
Cash And Bank Balances	2 15	2,292,750,736	2,823,016,831
Short Term Loans And Advances	≥16	1.099.310.735	1,156,169,742
Other Current Assets	2.17	25,280,402	25.156,330
	TOTAL	9,024,853,553	8,948,540,219
Significant Accounting Policies	1 & ≥		
White consumers and the second of			

As per our Report of even date

FOR ATUL & RAJINDER CHARTERED ACCOUNTANTS F.R.N. 005402N

sd/-

RAJINDER MALHOTRA PROPRIETOR

M No. F 083680

PLACE NEW DELHI DATE 26 05 2014

FOR AND ON BEHALF OF THE BOARD

5d/-S. C. AGGARWAL

[CHAIRMAN & MANAGING

DIRECTOR)

5d/-

MAHESH C. GUPTA (VICE-CHAIRMAN & MANAGING DIRECTOR)

SUMAN KUMAR VINOD KUMAR JAMAR (CHIEF FINANCIAL OFFICER)

(COMPANY SECRETARY)

Notes on Financial Statements

## CONSOLIDATED STATEMENT OF PROFIT AND LOSS

EOD THE YEAR ENDED 31st MARCH 2014

			(Amount in
PARTICULARS	NOTE NO.	FOR THE YEAR ENDED 31.03.2014	FOR THE YEAR ENDED 31.03.2013
INCOME:			
Revenue from Operations	2 18	2.926,237,586	2,913,764,439
Other Income	2.19	82.566.934	32.755.674
Total Revenue		3,008,804,520	2,946,520,113
EXPENDITURE:			
Exchange & Other Operating Expense	2.20	1,009,866,614	983,050,070
Emplayee Benefits Expense	2.21	845,427,680	859.409,076
Finance Costs	2.22	124.320.779	155.563.842
Depreciation and Amortisation Expense	2.23	71,173,389	84,615,078
Other Expenses	2.24	644.379,726	616.777.837
Total Expenses		2,695,168,188	2,699,415,903
Profit before Tax		313,636,332	247.104,210
Tax Expense:			
Eurrent Tax		94 161,972	68.206.058
Deferred Tax		8,040,956	(6.298,516)
Wealth Tax		84,518	93,354
MAT Credit Entitlement		(14,528,990)	[17.451.923]
Prior Period Taxes		(150,673)	(1.199.659)
Profit for the year (before adjustment for Mine	ority Interest)	226,028,549	203,754,896
Less/(Add). Share of profit/(loss) transferred to h	Minority Interest	1,117,648	(6.192,577)
Profit for the year (after adjustment for Minori	ty Interest)	224,910,901	209,947,473
Earning per Equity Share of face value of ₹ 2 e	each		
Basic & Diluted	2.30	1.99	1.87
Significant Accounting Policies	182	-	

As per our Report of even date

FOR ATUL & RAJINDER EMARTERED ACCOUNTANTS E.R. N. 005402N

551/-

RAJINDER MALHOTRA PROPRIETOR

M No F 083680

PLACE NEW DELHI DATE 26.05.2014

FOR AND ON BEHALF OF THE BOARD

3d/-S. C. AGGARWAL

(CHAIRMAN & MANAGING DIRECTOR)

3d/-VINOD KUMAR JAMAR

(CHIEF FINANCIAL DEFICER)

5d/-

MAHESH C. GUPTA (VICE CHAIRMAN & MANAGING

DIRECTOR)

SUMAN KUMAR

(COMPANY SECRETARY)

Notes on Financial Statements

## CONSOLIDATED CASH FLOW STATEMENT

FOR THE YEAR ENDED 31st MARCH, 2014

(Amount i	n ?	)
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FOR THE YEAR ENDED 31st MARCH, 2014		(Amount in ₹	
PARTIC	ULARS	FOR THE YEAR ENDED 31.03.2014	FOR THE YEAR ENDED 31.03.2013
A Cas	h Flow From Operational Activities		
	fit before Tax	313,636,332	247,104,210
Adj	usted for:		
Pro	vision for Daubtful Debts	52:497,440	37,249,307
Bac	Debts Written off	1:953,511	3.376.258
Def	erred Revenue Expenditure written off		160.466
Pro	vision for Gratuity	11,306,871	11,297,165
Pro	vision for Leave Encashment	3,775,306	4,577,788
Pro	vision for non performing assets	9,570,665	4,198,883
Pro	vision for Standard Assets	268;327	65.498
Cer	vat Credit Unavailed	704,568	1,581,832
Dep	reciation & Amortization Expenses	71,173,389	84.615,078
Inte	rest Expenses	99.989.175	137,471,130
Los	s/(Profit) on Sale of investment	(877,539)	(1.807,676)
1.05	s on sale of Fixed Assets	7,666,970	7,866,918
inte	rest on Deposits	=	(8,060,788)
Inte	restincame an Investment	(979.264)	(10,597,409)
Inte	rest income	(2,729,633)	(9.404.233)
Liat	ulity no Longer Required written back	(\$.599.859)	(15.268.072)
Inci	ome from Dividend	(5,541,778)	(3.557.812)
Оре	erating Profit before Working Capital Changes	556,814,481	490,868,543
Adj	ustments for:		
Cha	nge in Operating Assets & Liabilities		
	Trade Receivable	(779,780,401)	453,842,197
	Loans & Advances and other assets	523,181,360	166 562 464
	Liabilities & Provisions	(136.166.667)	143,467,675
Cas	h Generated from Operations	164,048,773	1,254,740,879
Dire	ect Taxes Paid (net of refunds)	(79,566,825)	[49.647.830]
Net	Cash From /(used in) Operating Activities A	84,481,948	1,205,093,049
B Cas	h Flow from Investing Activities		
Pur	chase of Fixed Assets	(30,588,258)	(50,741,093)
Pro	ceed from Sale of Fixed Assets	3,715,211	16.506.125
Pur	chase of Eurrent/Non Eurrent Investments	(260,437,800)	(232.945.578)
Pro	ceeds from Sale of Current/Non Current Investments	241,989,338	139,144,857

(Amount in ₹)

PARTICULARS	FOR THE YEAR ENDED 31.03.2014	FOR THE YEAR ENDED 31.03.2013
Interest on Deposits	E+	8.060.788
Interest income on Investment	979.264	10.597.409
interest income	2,729,633	9,404,233
Income from Dividend	5.541.778	3,557,812
Net Cash from/ (used) in Investing Activities B	(36,070,834)	(96,415,447)
C Cash Flow From Financing Activities		
Proceeds from Issue of Share Capital	19	399,740,673
(including share premium)		
Interest Expense	(99,989,175)	(137, 471, 130)
Proceeds from / (Repayment of) borrowing (net)	43 422 333	(1,154,826,860)
Proposed Dividend	(27:152.268)	
Interim Dividend	(27,152,268)	
Tax on Dividend	(9,229,056)	
Change in Capital Reserve on consolidation	919.486	(197505,253)
Net Cash from/ (used) in Financing Activities C	(119,180,948)	(1,090,062,570)
(A*B*	C) (70,769,834)	18,615,032
Adjustment on account of Change in Minority Interest	(8,135,486)	(311,248,347)
Net decrease in cash and cash Equivalents	(78,905,320)	(292,633,315)
Cash and Cash Equivalent at the beginning of the year	222,211,922	514,845,237
Cash and Cash Equivalent at the end of the year	143,306,602	222,211,922
(refer note no. 2.15)		

#### Notes:

- 1 The above Cash flow Statement has been prepared under the "Indirect Method" as set out in Accounting Standard -3 on Cash Flow Statements notified under Companies Act, 1956, read with the general circular 15/2013 dated 13:09.13 of Ministry of Corporate Affairs in respect of section 133 of the Companies Act, 2013.
- 2 Figures in brackets indicate cash outgo.
- 3 The significant accounting policies and notes to the consolidated financial statements note 1 & 2 form an integral part of the consolidated Cash Flow Statement.

As per our Report of even date

FOR ATUL & RAJINDER
CHARTERED ACCOUNTANTS

F. R. N. 005402N

still-

RAJINDER MALHOTRA

PROPRIETOR M No # 083580

140 7 003300

PLACE NEW DELHI DATE 26.05.2014 FOR AND ON BEHALF OF THE BOARD

S. C. AGGARWAL

(CHAIRMAN & MANAGING DIRECTOR)

1 TV

VINOD KUMAR JAMAR

(CHIEF FINANCIAL OFFICER)

st/

MAHESH C. GUPTA

(VICE-CHAIRMAN & MANAGING

DIRECTOR)

sd/

SUMAN KUMAR

(COMPANY SECRETARY)

# SIGNIFICANT ACCOUNTING POLICIES & NOTES ON CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31st MARCH, 2014

#### 1. SIGNIFICANTACCOUNTING POLICIES

#### I BASIS OF PREPARATION

The Eonisolidated Financial Statements (CFS) of the SMC Global Securities Limited (the company) and its subsidiaries and step down subsidiaries, (together referred to as 'the Group') are prepared under the historical cost convention on a going concern basis, (a on the accrual basis of accounting, in accordance with the Generally Accepted Accounting Principles ('GAAP') in India, Accounting

Standards prescribed under the Companies (Accounting Standards) Rules. 2006; relevant pronouncements of the Institute of Chartered Accountants of India (ICAI), the presentational requirements of the Companies Act. 1956 as adopted consistently by the company and the Non Banking Financial (Non Deposit Accepting or Holding) Companies Prudential Norms (Reserve Bank of India as applicable to a subsidiary – Moneywise Financial Services Pvt Ltd.)

II The Consolidated Financial Statements comprise the results of the Company, its subsidiaries and step down subsidiaries which have been listed as below.

Name of Subsidiary	Date of Acquisition/ Change	Country of Incorporation	Proportion of ownership interest*
Subsidiaries of SMC Global Securities Limited a) SMC Comtrade Limited	26 04,2007 30 01 2014	India	100%
b) SMC Investments and Advisor's Limited (formerly known as Sanian Investments & Advisors (India) Limited)	01/04/2008/ 23/07/2009/ 28/12/2012	India	100%
c) Moneywise Financial Services (P) Limited	01.08.2008/	India	100%
d) SME Capitals Limited	16.08.2008/ 0105.60.50	India	100%
e) SMC ARC Limited	25 05 2009	India	100%
SMC Finxest Limited     Formerly known as SarVain Investment Management (india) Limited)	06 11 2009/ 14 12 2012/ 20 04 2013 <sup>9</sup>	India	100%
g) Moneywise Finvest Limited (formally longer as Sanlam Trustee Company Unded Limited)	06 11 2009/ 14 12 2012	India	100%

Name of Subsidiary	Date of Acquisition/ Change	Country of Incorporation	Proportion of ownership interest*
Subsidiaries of SMC Comtrade Limited h) SMC Insurance Brokers Private Limited	23 04 2007	India	9758%
i) SMC Comex International DMCC, UAE	16 11 2005	Oubai UAE	100%
Subsidiary of SMC Finvest Limited			
j) SMC Securities Private Limited	08.02.2013	India	100%

- ! Includes shares of numinee sharefolders as beneficial interest has been transferred to the company
- Increased to VXXX by acquiring further equity of 2% during the year.
- Company holds 85% equity directly and 15% through a subsidiary company.

#### III CONSOLIDATION PROCEDURE

- a) The Consolidated Financial Statements are prepared in accordance with Accounting Standard (AS-21) "Consolidated Financial Statements" as notified under the Companies (Accounting Standard) Rules. 2006 The financial statements of the Company and its subsidiaries are combined on a line by line basis by adding together sums of like nature, comprising assets, liabilities, income and expenses (including taxes) and after eliminating intra-group balances/transactions.
- of The Financial Statements of foreign step down subsidiary are prepared by them on the basis of generally accepted accounting principles, local laws and regulations as prevalent in the respective country and such linancial statements are considered for consolidation. The effect of adjustments an account of variance in accounting policies of such foreign step down subsidiary vis a vis those of the parent is not material, and accordingly, not considered.
- c) Subsidiaries are consolidated on the date

- on which effective control is transferred to the Group and are no longer consolidated from the date of disposal.
- d) The separate financial statements of the company its subsidiaries and step-down subsidiaries have been drawn for the period from April L 2013 or date of incorporation / acquisition, whichever is later, to March 31, 2014 and have been consolidated on the basis of their audited financial statements
- e) The Company's cost of its investment in its subsidiaries has been eliminated against the Company's portion of equity of each subsidiary as on the date of investment in that subsidiary Similarly in the case of step-down subsidiary, a subsidiary scost of its investment in its subsidiaries has been eliminated against the subsidiary's portion of equity of each subsidiary as on the date of investment in that subsidiary. The excess/short is recognized as 'Goodwill' or Capital Reserve' as the case may be
- Minority interest, if any in the net profit of consolidated subsidiaries for the reporting period is identified and adjusted against the

income of the group in order to arrive at the net income attributed to the owners of the parents, and the minority interest in the net assets of consolidated subsidiaries is identified and presented in the CFS separately from liabilities and the equity of the Company's shareholders. Minority interests in the net assets consist of

- (i) the amount of equity attributable to minorities at the date on which investmenting subsidiary is made; and
- (ii) the minorities share of movements in equity since the date the parents subsidiary relationship came in existence.
- g) For the purpose of compilation of the CFS, the foreign currency assets, liabilities, income and expenditure are translated as per Accounting Standard (AS-11) on Accounting for the Effects of Changes in Foreign Exchange Rates, as notified under the Companies (Accounting Standard) Roles. 2006. Exchange differences arising are recognized in the Foreign Currency Fluctuation Reserve classified under Reserves and Surplus.
- n) As far as possible, the consolidated financial statements are being prepared using uniform accounting policies (except for the depreciation) for like transactions and other events in similar circumstances and are presented in the same manner as the Company's separate financial statements

## IV USEOFESTIMATES

The presentation of Consolidated Financial Statements in conformity with GAAP requires management to make estimates and assumptions that affect the reported amount of assets and liabilities disclosure of contingent assets and liabilities as at date of the consolidated financial statements and the reported amount of revenue and expenses during the reporting period Actual results could differ from these estimates Adjustment as a result of differences between actual results and estimates are recognized prospectively.

#### V FIXEDASSETS

In accordance with AS-10 'Accounting for Fixed Assets'. Tixed assets (including intangible assets) are stated at cost of acquisition including taxes, duties, identifiable direct expenses and expenses on installation, and are net of CENVAI Credit claimed thereon

Additions to the fixed assets have been accounted for on the date of installation and its use irrespective of date of invoice.

#### VI DEPRECIATION/AMORTISATION

## In case of the Company and its Indian Subsidiaries:

In accordance with AS-6 on Depreciation Accounting depreciation/amortisation on fixed assets other than as stated below is computed on written down value method except for two indian Subsidiaries namely SMC Capitals Limited and SMC insurance Brokers Pvt. Ltd where it has been computed on straight line method in accordance with the rates prescribed in schedule-XIV of the Companies Act. 1956 and is on the pro-rate basis with respect to the date of addition/installation/its put to use

No amortisation has been provided on Goodwill except in one subsidiary SMC Investments & Advisors Limited where the value of acquired business is amortised over the expected life of cash generating unit i.e. over a period of three years starting from 01-01-2014

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Leasehold improvements are amortized over the Lease Period

#### In case of foreign subsidiary:

Depreciation on tangible fixed assets has been provided on straight line basis as under -

SMC Comex International DMCC, UAE
 Office Equipments 20%
 Furniture & Fixtures 20 %

Following the principal of materiality, depreciation on Fixed Assets of value not exceeding ₹ 5000/- is being provided at the normalizate prescribed in the schedule.

#### VII INVESTMENTS

Investments are classified into non-current investments and current investments based on intent of management at the time of making the investments which are intended to be held for more than one year are classified as non-current and those which are intended to be held for less than one year are classified as current investments

Non-current investments are valued at cost unless there is diminution other than temporary in their value Diminution is considered other than temporary based on criteria that include the extent to which cost exceeds the market value, the duration of the market decline and the financial health of and specific prospects for the issuer Diminution in value, of long term investments when considered to be other than temporary is fully provided for

Current investments are valued at lower of cost and market value. Market value for quoted shares is determined after adjusting quoted price of shares for management estimate of impact of market parameters affecting the actual sale value e.g. volume of sale, frequency of sale etc. Investments in associates have been accounted for in accordance with AS-13 instead of equity method as defined in AS-23 on "Accounting for Investments" in Associated in Consolidated Financial Statements" for the reason that the associates operated under severe long term restrictions that significantly impair its ability to transfer funds to the investors.

#### VIII INVENTORIES

Inventories or stock-in-trade are valued at lower of cost and market value except inventory of the Company and two subsidiary companies listed at Serial No. a & b in Accounting Policy II where inventories has been valued at market value/net realizable value. Cost comprises expenditure incurred in the normal course of business in bringing such stock to their location and conditions and includes appropriate overheads and has been determined following the cost formula on FIFO Basis. Closing stock of shares includes stocks pledged against secured loan from banks and kept as margin/securities with stock exchange and does not include stock held on behalf of clients/constituents.

## IX REVENUERECOGNITION

- a) Revenue from broking activities for capital market is accounted for on the trade date of transaction and Income from rendering insurance broking business is recognized on the logging in/placement of policies with the respective insurance company irrespective of the date of policy.
- Revenue on account of trading in securities and commodities is recognized on the basis of each trade executed at the stock/commodity exchange during the financial year
- t) In respect of non delivery based transactions such as derivatives, the profit or loss is accounted for an marked to

market basis on the closure of each trade except for subsidiary company listed at serial no b in Accounting policy II where Profit/loss on derivative transaction is accounted for based on the Announcement related to the Accounting for Derivatives dated March 29, 2008 of the Institute of Chartered Accountants of India

- d) Income from interest on fixed deposits is recognized on accrual basis.
- e) Interest income from rinancing activities is recognized on actival basis. Interms of the RBI Direction, interest income on Non-Performing assets ('NPA'), if any is recognized only when it is actually realized.
- Depository income is accounted for on accrual basis.
- Revenue from management & advisory services is accounted for when the rendering of service under a contract is completed or substantially completed
- h) Profit/loss in the case of balance in Portfolio Management account has been accounted for as business profit/loss on its accrual when the transaction takes place and is on the basis of monthly statement received from portfolio manager
- Dividend is accounted for as income when the right to receive dividend is established
- In respect of other heads of income, the Group follows the practice of recognizing income on accrual basis
- Révenue excludés service tax & other recoverabletaxes

#### X FOREIGN CURRENCYTRANSACTIONS

Revenue and expenses are recorded at the

exchange rate prevailing on the date of the transaction. Monetary items denominated in foreign currencies are restated at the exchange rate prevailing on the balance sheet date. Exchange differences arising on settlement of the transaction and on account of restatement of monetary items are recognized in the Statement of Profit & Loss In case of one of the subsidiary. M/s. SMC Comtrade Limited, exchange difference on loan receivable in foreign currency has been adjusted against specific reserve created for the purpose. Also refer to Accounting Policy III (g).

#### XI EMPLOYEE BENEFITS

- Provident Fund is a defined contribution scheme and the contribution wherever required by the statute are charged to the Statement of Profit & Loss as incurred
- b) Gratuity Liability is a defined obligation and is non-funded except in case of the company and a subsidiary company listed at serial no. a in Accounting policy II where it is partly funded. The Group accounts for Hability for future gratuity benefits based on an actuarial valuation as at the Balance. Sheet date except for subsidiaries listed at serial no. I and step-down subsidiary listed at serial no. I where the Hability for Gratuity is being accounted on estimated basis and for subsidiaries listed at serial no. e. & g. where the Hability for Gratuity is being accounted on payment basis wherever required by the statute.
- Un-availed Leave Liability is a defined obligation and is not funded. The Group accounts for liability for future leave benefits based on an actuarial valuation as at the Balance Sheet date except for subsidiaries listed at serial no. I where the liability for Un availed leave is being

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accounted on estimated basis and for subsidiaries listed at serial no e & gwhere the liability for un availed leave is being accounted on payment basis wherever required by the statute.

#### XII LEASES

Lease rentals in respect of operating lease arrangements are charged to the Statement of Profit & Loss in accordance with the Accounting Standard – 19 or Accounting for Leases notified u/s 211(3C) of the Companies Act, 1956

#### XIII PROVISION, CONTINGENT LIABILITIES AND CONTINGENTASSETS

The Group creates a provision when there is present obligation as a result of a past event that probably requires an outflow of resources and a reliable estimate can be made of the amount of the obligation. A disclosure for a contingent liability is made when there is a possible obligation or a present obligation that may but probably will not require an outflow of resources. When there is a possible obligation or a present obligation in respect of which the likelihood of outflow of resources is remote no provision or disclosure is made.

Provisions are reviewed at each Balance Sheet date and adjusted to reflect the current best estimate. If it is no longer probable that an outflow of resources would be required to settle the obligation. The provision is reversed.

Contingent assets are not recognised in the consolidated financial statements. However, contingent assets are assessed continually and if it is virtually certain that an inflow of economic benefits will arise, the asset and related income are recognised in the period in which the change occurs

#### XIV BORROWINGCOSTS

In accordance with AS-16 Borrowing Cost

borrowing costs that are attributable to acquisition construction or production of qualifying assets, are capitalized as part of the cost of such qualifying assets. A qualifying asset is an asset that necessarily takes a substantial period of time to get ready for intended use. All other borrowing costs are charged to the Statement of Profit & Loss.

#### XV IMPAIRMENT OF ASSETS

Wherever events or changes in circumstances indicate that the carrying value of fixed assets may be impaired, such assets are being subject to a test of recoverability based on discounted cash flows expected from use or disposal thereof. If the assets are impaired, the Group recognizes an impairment loss as a difference between the carrying value and fair value net of cost of sale in accordance with AS-28 impairment of Assets; and is charged as amortisation.

#### XVI TAXATION

- a) Provision of current Tax has been measured at the amount expected to be paid to the tax authorities in accordance with the Income Tax Act. 1961
- MAT Credit. If any, is recognized where there is convincing evidence that the same can be realized in future MAT Credit is reviewed at each balance sheet date and written down to reflect the amount that is reasonably certain to be realized.
- Wealth tax has been calculated as per applicable tax regulations applicable during theyear
- d) The Group has provided for deferred tax charge/credit that reflects the tax differences because of timing differences between accounting income and taxation income for the year. The deferred tax

charge or credit and corresponding deferred tax liability or asset are recognized using the tax rates laid down by the law, that has been enacted or substantially enacted by the balance sheet date, in accordance with AS-22 Accounting for Taxes on Income.

#### XVII RESERVEBANKOFINDIA PRUDENTIAL NORMS

Moneywise Financials Services Pvt Ltd., subsidiary of the Company, is registered with the Reserve Bank of India (RBI) as a Non-Banking Financial Company (NBFC) and thus complies with the prudential norms relating to

income recognition, accounting standards, asset classification and the minimum provisioning for standard, sub-standard and bad and doubtful debts, specified in the directions issued by the RBI in terms of Non-Banking Financial (Non-Deposit Accepting or Holding) Companies Prudential Norms (Reserve Bank) Direction, 2007 ("Prudential Norms"), as applicable to it

#### XVIII OTHER ACCOUNTING POLICIES

Accounting policies not referred to otherwise are consistent with generally accepted accounting principles

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Notes to the consolidated financial statements

# NOTE NO. 2.01

SF.	IARE CAPITAL		(Amount in ₹)
PA	RTICULARS	AS AT 31.03.2014	AS AT 31.03.2013
a	Authorised		
	S0.00.000 Preference shares of ₹ 10 each	50,000,000	\$0,000,000
	14,00.50,000 Equity Shares of ₹ 2 each	280,100,000	280 100 000
	,	330,100,000	330,100,000
0	Issued, Subscribed & Paid up		
	11.31.34.450 Equity Shares of ₹ 2 each fully paid up	226,268,900	226,268,900
	Total	226,268,900	226,268,900
	Reconciliation of Number of Equity Shares Outstanding		
	Particulars	Number of Shares	Amount in ₹
	As at 31st March, 2014		
	At the beginning of the year	113.134,450	226.268,900
_	Issued during the year		
	At the end of the year	113,134,450	226,268,900
	As at 31st March, 2013		
	At the beginning of the year	10.945.758	109.457.580
	fasued during the year #	367,687	3,676,870
	Sub-division of Shares	45,253,780	
	Issue of Borrus shares *	56,567,225	113,134,450
	At the end of the year	113,134,450	226,268,900
	# before sub-division of shares and Bonus issue		
	* post sub-division of shares in the ratio of 11		
d	Shares held by shareholders holding more than 5% shares		
	Name of Shareholder	No. of Shares held	% of Holding
	As at 31st March, 2014		
	Millennium India Acquisition Company Inc	14,736,035	13.03
	Mahesh E. Gupta	10,248,500	9.06
	Subhash Chand Aggarwal	10,095,500	8.92
	Saniam International Investment Partners Ltd.	9,460,590	8.36
	Hemlata Aggarwal	7,720,550	6.82
	Sushma Gupta	7,566,550	6.69
	Sainty Financial Services (P) Ltd	6,000,000	5.30

## **NOTE NO. 2.01**

SHARE CAPITAL

Name of Shareholder	No. of Shares held	% of Holding
As at 31st March, 2013 #		
Millennium India Acquisition Company Inc.	15,867,380	14 03
Mahesh C Gupta	10,248,500	9.06
Subhash Chand Aggarwal	10,095,500	8.92
Sanlam International Investment Partners Ltd	9,460,590	8.36
Hemlata Aggarwal	7,720,550	6.82
Sushma Gupta	7.566.550	6.69
Sainty Financial Services (P) Ltd	6,000,000	5.30

<sup>#</sup> after considering effect of Sub-division and Bonus Issue

## e Terms/Rights attached to Equity Shares

The Company has only one class of Equity Shares having a par Value of ₹ 2 per Share. In the Event of Liquidation of the company, the holders of Equity Shares will be entitled to receive remaining assets of the company, after distribution of all preferential amounts. The distribution will be in proportion to the number of equity shares held by the shareholders:

f During the previous year of the 11.31.34.450 equity shares, 5,65,67.225 equity shares have been alloted as fully paid up by way of bonus shares

RESERVES AND SURPLUS (Amount in ₹)

			(Amount in C)
PA	ARTICULARS	AS AT 31.03.2014	AS AT 31,03.2013
a	Securities Premium Reserve		
	Opening Balance	3,444,890,890	3,151,961,537
	Addition during the Year		406,313,803
	Share Issue Expenses written off	5	(250.000)
	Securities Premium Utilised for issue of Bonus Shares		(113,134,450)
	Closing Balance	3,444,890,890	3,444,890,890
ь	Capital Reserves (On Amalgamation)		
	Opening Balance	104,102,620	104.102,620
	Closing Balance	104,102,620	104,102,620
C	Capital Reserves (On Consolidation)		
	Opening Balance	34,194,814	231,700,067
	Adjustment during the year	919.486	(197,505,253)
	Closing Balance	35,114,300	34,194,814
d	Capital Reserves (On Forfeiture)		
	Opening Balance	123,998,200	123,998.200
	Closing Balance	123,998,200	123,998,200
e	Foreign Currency Fluctuation Reserve		
	Opening Balance	16 815 670	13.094.477
	Addition during the year	4,028,065	3,721,193
	Closing Balance	20,843,735	16,815,670
f	Statutory Reserves (Reserve Fund u/s 45- IC of RBI Act 1934)		
	Opening Balance	4:076,234	1.298.984
	Addition during the year	6,494,460	2.777.253
	Closing Balance	10,570,694	4,076,234
g	General Reserve		
	Opening Balance	626.297.127	626.297.127
	Addition during the Year	15,000,000	The second secon
	Closing Balance	641,297,127	626,297,127

## **NOTE NO. 2.02**

RESERVES AND SURPLUS

(Amount in ₹)

PARTICULARS	AS AT 31.03.2014	AS AT 31.03.2013
h Surplus		
Opening Balance	326,983,398	115.306.453
Adjustment on account of Minority Interest		5 691 725
Profit for the year	224,910,901	209,947,473
Prior Period Adjustment	=	(1,185,000)
Transfer to General Reserves	(15,000,000)	
Transfer to Statutory Reserves	(6,494,460)	(2,777,253)
Interim Dividend	(27,152,268)	
Proposed Dividend	(27.152.268)	
Tax on Dividend	(9.229,056)	
Closing Balance	466,866,247	326,983,398
To	tal 4,847,683,813	4,681,358,953

## **NOTE NO. 2.03**

LONG TERM BORROWINGS

(Amount in ?)

PARTICULARS	AS AT 31.03.2014	AS AT 31.03.2013
Term Loans (secured against vehicle) *		
From Banks	4.651.178	1.945.563
From Cithers	62,500	1.057.104
Less: Current Maturities disclosed under the head		
*Other Current Liabilities* @	(1346,259)	(2,401,280)
	3,367,419	601,387
Secured against pledge of Securities #		
Loan From Financial Institution	86,243,593	5
Term loans (secured)		
Term loan from Banks		100,000,000
Less Current Maturities disclosed under the head		
"Other Current Lightlities" @		(000,000,000)
	÷	r r
Term Loans (unsecured)		
From Others		32.624.614
Total	89,611,012	33,226,001

<sup>.\*</sup> Repayable in equated monthly installments bearing interest (i) 9.33 % to 10.50 % p ii

<sup>@</sup> also refer to Note 2 D6

<sup>#</sup> Repayable over 36 months of Loan Agreement and bearing interest @11 % p.a.

LONG TERM PROVISIONS (Amount in ₹)

PARTICULARS	AS AT 31.03.2014	AS AT 31.03.2013
Provision for employee benefits Gratuity # Leave Encashment #	48,522,155 14,084,449	38.021,333 9.374.356
Provision for Non Performing Assets* Provision for Contingencies	4,500,000 1,133,309	6,118,810 864,982
Total	68,239,913	54,378,881

a also refer to Note 2.07, 2.21 & 2.31 also refer to Note 2.27(b)

## NOTE NO. 2.05

SHORT TERM BORROWINGS\*

nt in	7
nt in	3

PARTICULARS	AS AT 31.03.2014	AS AT 31.03.2013
Secured		
Short Term Loan from Banks secured against Stock in Trade	284,658,436	99,831,114
Short Term Loan from Banks secured against FDR		197,800,000
Total	284,668,436	297,631,114

Repayate underward bearing interest rate varying from 10% to 13% plas and also secured against personal guarantee of Directors of the company

## **NOTE NO. 2.06**

OTHER CURRENT LIABILITIES

I AL	mount	10. 2	
LM	HOURTE	HI V	

PARTICULARS	AS AT 31.03.2014	AS AT 31.03.2013
Trade Payables	1,185,644,842	1.367.327.202
Others	100000000000000000000000000000000000000	
Advances / Margin Received from Clients	1,960,205,571	1,735.118,556
Book Overdraft from Banks	203,743,195	319.322.038
Current Maturities of Long Term Borrowings #	1,346,259	102,401,280
Security & Deposits Received from clients	22.441.051	23.429.030
Payable to Statutory Authorities	28,986,243	28.808.597
Unipaid Dividend	216,564	
Linearned income	4,316,963	5,724,611
Total	3,406,900,688	3,582,131,314
≠ also refer to Note 2.03		

SHORT TERM PROVISIONS (Amount in ₹)

PARTICULARS	AS AT 31.03.2014	AS AT 31.03.2013
Provision for employee benefits		
Salary and Perguisites	53.192.797	56,126,987
Gratuity #	2,590,867	1.784 818
Leave Encashment #	1,065,523	2.000,310
Others		
Provision for Income Tax **	6:013,652	
Provision for Wealth Tax	84.518	93.354
Proposed Dividend	27,152.268	70
Tax on Dividend	4,514,528	
MTM Equity Payable	244.889	
Total	94,959,042	60,005,469
TO A FIRST TO BE THE STREET WAS IN THE SECRET AND A SECRETARIAND ASSECT AND A SECRET AND A SECRE		

<sup>#</sup> also refer to Note 2.04-2.21 & 2.31

NOTE NO. 2.07

<sup>\*</sup> also refer to Note 2.11

Not of Advance tax 6.105 € 11 67.93 467 (PY € 9.59.75 851) and MAT € 19.27.387 (PY € Not).

# NOTE NO. 2.08 FIXED ASSETS

		GROSS BLOCK	BLOCK			DEPRE	DEPRECIATION		NET BLOCK	LOCK
DESCRIPTION	As At 01.04,2013	Additions/ Adjustment	Deductions/ Adjustments	As At 31,03.2014	As At 01.04.2013	For the year	Deductions/ Adjustments	As At 31.03.2014	As At 3103.2014	As At 31.03.2013
TANGIBLE ASSETS:										
Dayly Byldeng	58,466,195			S8 466,18h	265255175	2236,429		MANAGES AND	ASTORBA	44.428.589
Office Equipment	C24.893.462	5,01847/69	11,000 75.4	the present	31341764	5.443.074	2024/862	S8 45 lets	100756720	72.194.691
Furthfare & Fixturing	324,581,844	5.231620	8140,095	1227F17569	78,766,453	15.849.848	4.855.309	B9760.992	BEATS.TO	95 B15 398
Computer Hardware	268,420,073.	11,412,302	15,750,016	\$25789 aut	199,707,985	28,366,870	125,33,476	1215.1316.585	STEETH	8000817.89
Tremperary orbitations term	6423333	A45,460		4,969,699	4423,89	446,460		4569,690	8	
Tream Mart Improsement	2.435 MB.		2.435,348	5	1,18,851	548.850	3,367770		2.	1116,267
Versyle	38 500 809	2.959.855	一般を	新发行	20226-417	4484.227	1596,760	3300054	おりの	B 242.10
754	30.899736		12580	36.822.236	01305.046	1,850,183	21,257	PETATONE.	THEFTER	D499 895 E
TOTAL (A)	708,733,397	27,554,305	34,781,416	701,506,286	393,563,362	63,241,903	23,399,234	433,406,031	268,100,255	315,170,035
intangible Assets										
Computer Settware	919,755,7956	15.5E		90,525,346	72525069	7,699,774		BD124.843	102005D3	1763577
OSCHOLLEN SECTION	0000				000	10.		1836	TATA.	137
Brodhwill.	40,000,000	2771453		12771453		10.10.10.10.10.10.10.10.10.10.10.10.10.1		230055	2540,479	0300000
TOTAL(B)	100,282,846	3,033,953	74	103,316,799	72,643,174	7,931,486	+	80,574,660	22,742,139	27,639,672
TOTAL (A+B)	809,016,243	30,588,258	34,781,416	804.823.085	466,206,536	71,173,389	23,399,234	169'086'E15	290,842,394	342,809,707
PREVIOUS YEAR	801.051.587	50,741,093	42.776.437	809 016 243	399 994 851	84.615.078	18 407 393	456 206 536	142 809 707	401056736

## NOTE NO. 2.09

INVESTMENTS

	(Amount in ₹
AS AT 31.03.2014	AS AT 31.03.2013
10,686,191	10,686,191
203.102.763	222,425,079
10.000,000 63.821,350	10,000,000 51,321,350
287,610,304	294,432,620
125,739,279 203,102,763 73,821,350	141,285,602 222,425,079 61,321,350
9744-779-47	
	66.081.226
57,151,365	8,469,927
OREWSOUNDS SEE	6,250,328
106,949,794	80,801,481
	10,686,191 203,102,763 10,000,000 63,821,350 287,610,304 125,739,279 203,102,763

## NOTE NO. 2.10

DEFERRED TAX ASSETS (NET)

				-		-
- 1	Am	rs:	H.F	18.	10	æ
- 4	-MI	ы.	MIT.			n

PARTICULARS	_	AS AT 31.03.2014	AS AT 31.03.2013
Deferred Tax Assets: Disallowances under Income Tax Act Carried Forward Losses	А	29.946.506 99.393.909 1293,40,415	25.327,560 116.891,922 14.22,19,482
Deferred Tax Liabilities : Related to Fixed Assets	В	5,583,733	10,421,844
Deferred Tax Asset (Net)	(A-B)	123,756,682	131,797,638

LONG TERM LOANS AND ADVANCES

77	A	1	201	
-1	Amount	m	11	,

PARTICULARS	AS AT 31.03.2014	AS AT 31.03.2013
Secured, considered good (unless stated otherwise)		
Security Deposits	87,897,120	115,785,095
Loans and advances to Related Party *	39,241,800	39:241,800
Advances Recoverable in cash or in kind	493,688,486	594,259,249
Receivable under financing activities		
Standard Assets Secured	1,700,945	3.009,602
Doubtful Assets Unsecured	7,370,373	20 393 802
Prepaid Expenses	328.989	548.698
Balance with Statutory Authorities	82,600,646	54,355,610
Advance tax and TDS * #	30,572,533	25,769,794
MAT Credit Entitlement	29,783,670	17.451.923
Total	773,184,562	870,815,573

<sup>\*</sup> also refer to Note 2.29

## NOTE NO. 2.12

## TRADE RECEIVABLES (NON-CURRENT)

Amount	in	23
Amount	1111	51

PARTICULARS	AS AT 31.03.2014	AS AT 31.03.2013
Outstanding for a period exceeding one year Unsecured considered good Unsecured considered doubtful Less: Provision for doubtful debts *	205,765,669 26,824,074 (26,824,074)	283,408,509 27,715,228 (27,715,228)
Total	205,765,669	283,408,509

<sup>\*</sup> also refer to Note 2.27(a)

## NOTE NO. 2.13

INVENTORIES #

(Amount in ₹)

PARTICULARS		AS AT 31.03.2014	AS AT 31.03.2013
Stock in trade		1,448.030,405	1,371,732,204
	Total	1,448,030,405	1,371,732,204
an establish ne distriction product or a visit of visit of			

## # Refer Accounting policy VIII

## NOTE NO. 2.14

TRADE RECEIVABLES (CURRENT)

(Amount	in ₹)
---------	-------

PARTICULARS	AS AT 31.03.2014	AS AT 31.03.2013
Unsecured		
Debts Outstanding for more than six months		
Considered good	65.497.903	75,539,552
Considered doubtful	195,900	
Less Provision for Doubtful Debts *	(195,900)	
Other Debts		
Cansidered good	2,305,873,973	1,492,860,032
Total	2,371,371,876	1,568,399,584
* also refer to Note 2.27(a)		

NOTE NO. 2.15

## CASH & BANK BALANCES

(Amount in ₹)

DADTICIII ADC	45 17 24 22 224	45 47 34 63 3643
PARTICULARS	AS AT 31.03.2014	AS AT 31.03.2013
Cash in hand	3,998,415	3,875,805
Bank Balances:	- Internet	
Balance with Banks on current accounts	138,753,483	215.956,885
Fareign Currency in hand	254,764	22.572
Bank deposits with maturity of 3 months or less	300,000	2.356,660
	143,306,602	222,211,922
Other Bank Balances		
Bank deposits with maturity of more than 12 months	3.000.000	
n fixed deposit against commitment to IRDA	1200,000	1,200,000
Bank Deposits with maturity more than 12 months but within one year from the reporting date	1.500.000	1,500,000
Margins Deposited with Exchanges or against guarantees and other commitments."	2.143,744,128	2.598,104,909
Total	2,292,750,730	2,823,016,831
also refer to Note 2.26		

NOTE NO. 2.16

## SHORT-TERM LOANS AND ADVANCES

(Amount in ₹)

	franchaire in 43
AS AT 31.03.2014	AS AT 31.03.2013
2.540.000	2.340.000
The same of the sa	37.560,372
339,713,365	304,818,494
	2,540,000

also refer to Note 2 D7

<sup>#</sup> Net of Provision for Income Tax \$ 9.41.61,972 (PY \$ 6.82.06.058)

SHORT-TERM LOANS AND ADVANCES

SHOW TENED HAS THE TOTALLS		(Amount in <)
PARTICULARS	AS AT 31.03.2014	AS AT 31,03,2013
Unsecured considered good	111,909,222	15 360,531
Balance with Statutory Authorities Advances Recoverable in cash or in kind Prepaid Expenses	14.590.808 590.513.696 40.043.644	26,941,290 720,581,420 48,567,635
Total	1,099,310,735	1,156,169,742

## **NOTE NO. 2.17**

\* also refer to Note 2.29

## OTHER CURRENT ASSETS

			(Amount in C)
PARTICULARS		AS AT 31.03,2014	AS AT 31,03.2013
Accrued interest on FDR		25.044,707	25,156,330
Accrued Interest on Bonds		235,695	0
	Total	25,280,402	25,156,330

## NOTE NO. 2.18

## REVENUE FROM OPERATIONS

REVENUE FROM OPERATIONS		(Amount in ₹)
PARTICULARS	FOR THE YEAR ENDED 31.03.2014	FOR THE YEAR ENDED 31.03,2013
Income from Brokerage	1.241,193,987	1,322.515,588
Income from Proprietory Trading	1.100,636,279	1.013.011.909
Treasury Income	221.834.274	237.174.534
Interest Income from Financing Activities	68.698.285	36.833,567
Income from Distribution of Financial products	74.832.016	71.275.657
Income from Depository Business	30,636,738	35,602,014
Income from management and advisory services	37,822,811	87.563.785
ncome from Reverse Book Building	2,127,500	2.530,100
Dividend Earned	60.883.950	12.647.880
Incentive from Exchange	20,803,944	15,028.438
alanda da umber o aca a combinem com a <b>nna</b>	2,859,469,784	2,834,183,472
Other Operating Income		
Profit/ Loss on sale of investment	2.608,163	594,236
Loan Processing Fees	615,000	
ncome from PMS Account	5,251,814	15,226,138
mterest income on investments	979,264	10.597,409
ncome from Dividend	5.541,778	3.557.812
Eurrency Advisory Services	420,541	13,373
Delay Payment Charges	51,351,242	49,591,999
	66,767,802	79,580,967
Total	2.926,237,586	2,913,764,439

## NOTE NO. 2.19

OTHER INCOME

(Amount in ₹)

PARTICULARS	FOR THE YEAR ENDED 31.03.2014	FOR THE YEAR ENDED 31.03.2013
Interest Income Research Services Commission on FD Procurement Liability no Longer Required written back Miscellaneous Income	2,729,633 12,785,796 7,373,333 5,599,859 54,028,313	9,404,233 15,268 072 8 083,369
To	tal 82,566,934	32,755,674

## NOTE NO. 2.20

## **EXCHANGE & OTHER OPERATING EXPENSE**

(Amount in ₹)

PARTICULARS	FOR THE YEAR ENDED 31.03.2014	FOR THE YEAR ENDED 31.03.2013
Client Introduction Charges Exchange & Other Regulatory Charges Securities Transaction Tax Membership Fees & Subscription VPN, Leaseline, Internet & VSAT Expenses	429,800,534 339,508,392 217,788,935 128,683 22,640,070	439.664.096 259.393.839 259.430.160 84.363 24.477.612
Total	1,009,866,614	983,050,070

## NOTE NO. 2.21

## EMPLOYEE BENEFIT EXPENSE :

(Amount in ₹)

PARTICULARS		FOR THE YEAR ENDED 31.03.2014	FOR THE YEAR ENDED 31.03.2013
Salaries and incentives Employers Contributions to PF & other fund Gratuity Staff welfare expenses		790,762,881 20,126,872 12,255,383 22,282,544	803,485,280 23,483,056 11,574,839 20,865,901
*also refer to Note 2.04, 2.07 & 2.31	Total	845,427,680	859,409,076

## NOTE NO. 2.22

## FINANCE COSTS

(Amount in ₹)

PARTICULARS	FOR THE YEAR ENDED 31.03.2014	FOR THE YEAR ENDED 31.03.2013
Interest expense Other Borrowing Cost	99,989,175 24,331,604	137,471,130 18,092,712
Total	124,320,779	155,563,842

DEPRECIATION AND AMORTISATION EXPENSES

(Amount in ₹)

PARTICULARS		FOR THE YEAR ENDED 31.03.2014	FOR THE YEAR ENDED 31.03.2013
Depreciation on Tangible Assets		63.241,903	73,922,465
Depreciation on Intangible Assets		7.931.486	10,692.613
	Total	71,173,389	84,615,078

## **NOTE NO. 2.24**

OTHER EXPENSES

Amount in ₹)

		(Amount in ₹	
PARTICULARS	FOR THE YEAR ENDED 31.03.2014	FOR THE YEAR ENDED 31.03.2013	
Advertisement	95.171.423	57,034,610	
Bad debts written off	1,953,511	3,376,258	
Bank charges	6.058.822	17,154,210	
Business Promotion	98,090,780	80.408.843	
Cenvat Credit Unavailed	704.568	1.581,832	
Communication Expenses	32.703.697	32.476.162	
Computer Repair & Maintenance	16,478,640	18,219,297	
Conveyance & Traveling Expenses	25.640,714	24.942.657	
Director's Sitting Fee	330,000	780,000	
Electricity & Water Charges	50,560,133	46,348,723	
Insurance Expenses	3,120,180	3,110,017	
Legal & Professional Charges	51,392,963	55,488,805	
Loss on Sale of Investments	1730.624		
Loss on Sale of Fixed Assets	7,666,970	7,869,326	
Meeting & Conference Expenses	3.213.909	38,919	
Membership Fees & Subscription	1,621,960	1,574,124	
Miscellaneous Expenses	11,841,032	7.967.057	
Office Repair & Maintenance	32.943.698	37.556,005	
Printing and Stationery	14,778,522	16.053,211	
Provision for Doubtful Debts #	52,497,440	37.249.307	
Provision for Non Performing Assets #	9.570,665	4.198.883	
Provision for Standard Assets	268,327	65,498	
Rent	112,771,221	132,183,613	
Rates & Taxes	5:335.074	1.733.207	
Research Expenses	2,102,636	2.156.315	
Staff Support Services	12	21,359,494	
Stamp & Other Expenses	182,905	219.515	

## **NOTE NO. 2.24**

OTHER EXPENSES

(Amount in ₹)

PARTICULARS	FOR THE YEAR ENDED 31.03.2014	FOR THE YEAR ENDED 31.03.2013
Vehicle Running & Maintenance	4,423.976	4,355,979
Deferred Revenue Expenditure written off	-	160,466
Auditor's remuneration:		
As Statutory Auditor	891,600	847.768
As Tax Auditor	208,736	163,736
As Fees for Other Services	125:000	104,000
Total	644,379,726	616,777,837

# NOTE NO. 2.25

# also refer to Note 2.27

## CONTINGENT LIABILITIES

(Amount in ₹)

PARTICULARS	AS AT 31.03.2014	AS AT 31.03.2013
On Account of Sales tax demand (U.P.)	677,808	743,064
(Amount pant in dispute ₹ 8.15.947 (PY ₹ 8.18.947)		
On Account of Income Tax demand	680.140	835.112
ESI pernand in dispute		
(Amount paid under protest ₹ 12.42.581 (PY ₹12.42.581)	3,106,450	3,106,450

#### Note No. 2.26

Margin deposited with exchanges or against guarantees & other commitments includes € 1.81.58.36.688 (PY ₹ 2.25.38.73.064) under lien in favour of the bank as margin deposit for the guarantees issued/credit facilities or otherwise. ₹ 7.15.000 (PY ₹ 7.15.000) under lien with sales tax authorities and ₹ 3.2.71.92.440 (PY ₹ 34.35.91.845) pledged with stock and commodity exchanges as margin, which does not include margins paid by client constituents on their own behalf. Also included in fixed deposits is an amount of ₹ 12.00.000 (PY ₹ 12.00.000) in one of the step down subsidiary.

namely SMC Insurance Brokers Pvt. Ltd. where lien has been marked in favour of Insurance Regulatory and Development Authority.

## Note No. 2.27

a) Provision for doubtful debts of ₹2.70,19.974 (PY ₹ 2.77.15.228) is net of bad debts written off ₹ 5.56.86.253 (PY ₹ 1.86.69.416) & recovery of ₹ 24.93,559 (PY ₹ Nil) No provision has been made in respect of certain overdue doubtful sundry debtors amounting to ₹ 20.57.65.669 (PY ₹ 28.34.08.509) since the Company has taken suitable measures to recover the said

dues including filing of legal cases wherever considered appropriate (also refer to Note 2 12. 2.14 and 2.24)

 b) Provision for doubtful debts on account of nonperforming assets of ₹ 45.00.000 (PY ₹ 61,18.210) is net of bad debts written off ₹1,11.88.875(PY₹1,20,072)

## **NOTE NO. 2.28**

## COMMITMENTS

(Amount in ₹)

in-		147
PARTICULARS	AS AT 31.03.2014	AS AT 31.03.2013
Contracts remaining to be executed		
on account of capital (net of advances)		
- For purchase of Office Building	5,27,145	Nit

## Note No. 2.29

## RELATED PARTY DISCLOSURES

The following are the details of transactions with related parties as defined in the Accounting Standard - 18 of Related Party Disclosures notified under the Companies Act, 1956, read with the general circular 15/2013 dated 18 09 13 of Ministry of Corporate Affairs in respect of Section 133 of the Companies Act, 2013

#### A. Name of Related Parties and description of relationship: Key Management Personnel

	ame	Designation	Company
N	ir S C Aggarwal	Chairman & MD Director	SMC Global Securities Ltd SMC Finvest Ltd
M	r M C Gupta	Vice Chairman & MD Director Director	SMC Global Securities Ltd SMC Insurance Brokers Pvt. Ltd SMC Capitals Ltd
Ņ	ir Ajay Garg	Whole Time Director Director Director	SMC Global Securities Ltd. SMC Insurance Brokers Pvt. Ltd. Moneywise Financial Services Pvt. Ltd.
N	ir Pradeep Aggarwal	Whole Time Director Joint MD Director	SMC Global Securities Ltd SMC Comtrade Ltd SMC Securities Pvt. Ltd
	ir Anurag Bansai Ir Ravi Aggarwai	Whole Time Director Director Director Whole Time Director	SMC Global Securities Ltd SMC ARC Ltd Moneywise Finvest Ltd SMC Insurance Brokers Pvt Ltd
	r D K Aggarwal	Managing Director Managing Director Managing Director Director	SMC Comtrade Ltd SMC Investments and Advisors Ltd SMC Capitals Ltd SMC Securities Pvt. Ltd.

Mrs. Hemlata Aggarwal	Whole Time Director	SMC Comtrade Ltd
Mrs Sushma Gupta	Whole Time Director	SMC Comtrade Ltd
Mr. Pravin Agarwal	Whole Time Director	SMC Insurance Brokers Pvt Ltd
Mrs Reema Garg	Whate Time Director	Moneywise Financial Services Pvt. Ltd.
Mr. Lalit Kumar Aggarwal	Whole Time Director	Moneywise Financial Services Pvt. Ltd.
Mr Finney Cherian	Director	Moneywise Financial Services Pvt. Ltd.
Mr. O. P. Agarwal	Director	SMC Capitals Ltd.
Ms. Aditi Aggarwal	Director	SMC ARC Ltd.
Ms. Shweta Aggarwal	Director Director	SMC Capitals Ltd SMC Investments and Advisors Ltd
Mr. Sanjeev Gupta	Director	SME Investments and Advisors Ltd.
Mr Himanshu Gupta	Director	SME ARE Ltd.
Mr. Narendra Balasia	Whole Time Director	SMC Comtrade Ltd
Mrs. Anuradha Goel	Director	SMC Finvest Ltd.
Mr. Dinesh Chand Gupta	Director	SMC Finvest Ltd.
Mr Ashish Kumar Gupta	Director	Moneywise Finvest Ltd.
Mr. Rajendra Prasad Mahipal	Director	Moneywise Finivest Ltd
Mrs. Uma Aggarwal	Director	Moneywise Finvest Ltd

## Associates with whom transaction have taken place during the year:

SMC Share Brokers Ltd. Pulin Investments Pvt. Ltd. MVR Share Trading Pvt. Ltd.

## B Significant Transactions with Related Parties\* Key Management Personnel

(Amount in ?)

(Amount in 1)		
FOR THE YEAR ENDED 31.03.2014	FOR THE YEAR ENDED 31.03.2013	
Nil	1,00,00,000	
	31.55.4 - 42.55.54	
65,00,000	60.00.000	
65,00,000	60,00,000	
42.50.675	39,23,700	
32,50,000	30.00.000	
30.00.000	30.00.000	
48,75,000	45,00,000	
32,50,000	30,00,000	
32,50,000	30.00.000	
	65.00,000 65.00,000 65.00,000 42.50,675 32.50,000 30,00,000 48,75,000 32,50,000	

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#### (Amount in ₹)

PARTICULARS OF TRANSACTIONS	FOR THE YEAR ENDED 31.03.2014	FOR THE YEAR ENDED 31.03.2013
Mr. Narengra Balasia	12.52,752	12.52.752
Mr. Pravin Agarwal	24,00,000	24,00,000
Mrs. Reema Garg	12,76,164	8.00.000
Mr. O. P. Aggarwal	15.84,000	15,84,000
Mr Ravi Aggarwal	24.00.000	24,00,000
Remuneration *		
Mr. Himanshu Gupta	19.50.000	18,00,000
Ms. Shweta Aggarwal	19.50.000	18,00,000
Mr. Lalit Kumar Aggarwal	19,50,000	18,00,000
* Paid other than as director		
Income: Advisory Services		
Mr. D. K. Aggarwal	10,061	7.506
Loans & Advances recovered from Related Party (net)		
MVR Share Trading Private Limited	NII	43,40,000
Pulin Investments Private Limited	3.75.60.372	Nil
Repayment of Loans & Advances (net)		
SMC Share Brokers Private Limited	NII	28,50,000
Loans & Advances given to Related Party		
Pulin Investments Private Limited	NH	3,75,60,372

<sup>\*</sup>Note: Transactions in the normal course of business have not been disclosed as the same have been transacted at prevailing market prices under online trade mechanism

## C. Balance Outstanding

(Amount in ₹)

PARTY NAME	INCLUDED IN	AS AT 31.03.2014	AS AT 31.03.2013
Pulin investments Private Umited	Short Term Loans & Advances	Nii	3.75.60.372
MVR Share Trading Private Umited	Long Term Loans & Advances	3.92.41.800	3.92.41,800

## Note No. 2.30

#### EARNING PERSHARE (EPS)

In accordance with AS-20 "Earning per Share" notified under the Companies Act, 1956, read with the general circular 15/2013 dated 13:09 13 of Ministry of Corporate Affairs in respect of section 133 of the Companies Act. 2013, the basic & diluted earning per share is being calculated as under

PARTICULARS	2013-14	2012-13
Net profit attributable to equity shareholders ( <b>?</b> ) (before transfer to Statutory reserve)	22,49 10,901	20,99,47,473
Weighted Average No. of Equity Shares For basic & diluted EPS	11.31.34.450	11.22.37.898
Nominal Value per share (₹)	2	2
Basic & Diluted EPS (₹)	1.99	1.87

As per Accounting Standard-20 "Earning Per Share" notified u/s 211(3C) of the Companies Act, 1956, in case of Bonus shares, the number of shares autstanding before the event is adjusted for the proportionate change in the number of equity shares outstanding as if the event has occurred at the beginning of the earliest period reported. Weighted average number of equity shares outstanding during the previous year has been considered accordingly.

#### Note No. 2.31

The details of gross liability, contributions, value of funds and provisions for gratuity & leave encashment as under (also refer Note No 2 04, 2 07 & 2 21)

Α.	Gratuity (partly funded)			(Amount in
PA	RTICULARS		2013-14	2012-13
a.	Change in Present Value of Obligation As per Actuarial Report			
	Present Value of the Obligation at the beg Interest Cost Current Service Cost Benefit Paid	inning of the year	4,19,92,998 46,51,467 92,61,688 (27,79,752)	2:97.54.449 25.74.491 81.05.830 (14.97.138)
	Actuarial (gain)/loss on obligations		(28.14.048)	(16,60,662)
		(A)	5,03,12,353	3,72,76,970
	As per Management Estimation Provision for the year Benefit paid Foreign Currency Fluctuation reserve Prior period adjustment		12.42.045 Nii 3.26.588 Nii	39,25,436 (96,157) 1,03,749 7,83,000
		(B)	15,68,633	47,16,028
	Present Value of the Obligation at the end of the year	(A • B)	5,18,80,986	4,19,92,998
b.	Amount recognized in the Balance Sheet Present Value of the Obligation at the end	of the year	5,18.80.986	4.19.92.998

Amount in	

			(Amount in ₹)
PARTICULARS		2013-14	2012-13
Fair Value of Plan Assets at the end of the	ne vear	(7.67.964)	[21,86,847]
Net Liability recognized in Balance Shee		5,11,13,022	3,98,06,151
c. Amount recognized in the Statement of As per Actuarial Report	Profit and Loss		
Interest Eost		46,51,467	25,74,491
Current Service Cost		92,61,688	81,05,830
Expected Return on Plan Assets		(1,85.882)	(2.76.413)
Actuarial (gain)/loss on obligations		(27:13.935)	(15.31,055)
Prior Period Adjustment		Nil	(12.23.450)
	(A)	1,10,13,338	76,49,403
As per Management Estimation		201701200	
Provision for the year	920	12:42:045	39.25.436
	(B)	12,42,045	39,25,436
Total expense recognized in the Stateme of Profit and Loss	ent (A+B)	1,22,55,383	1,15,74,839
d. Reconciliation of Balance Sheet			
As per Actuarial Report  Present Value of the Obligation at the beginning of the year		4.19.92.998	2,97,54,449
Total expense recognized in the Statement of Profit and Loss		1,10,13,338	88,72,853
Actual Return on Plan Assets		31,364	1,46,806
Benefits paid	21797	(27.25,347)	(14.97.138)
	(A)	5,03,12,353	3,72,76,970
As per Management Estimation	(B)	15,68,633	47,16,028
Present Value of the Obligation	(A+B)	5,18,80,986	4.19,92,998
at the end of the year			
e. Bifurcation of Present Value of the Oblig	ation		
at the end of the year		A WATER THE	4 77 70 100
Non-Current Liability Less: Fair Value of Plan Assets at the end of	of the year	4.92.90,119 (7.67.964)	4,D2,D8,180 (21.86.847)
reas Len Agine of Light Wapers of the ann of	(A)	4,85,22,155	3.80,21,333
Current Liability	(B)	25,90,867	17,84,818
1 ( # Sh ( - 4 O C ) 1 0 N/C 40 C 8 C	0799	(EMPERSON SAME)	
Total	(A+B)	5,11,13,022	3,98,06,151

## B. Leave Encashment (unfunded)

## (Amount in ₹)

PAI	RTICULARS		2013-14	2012-13
a.	Change in Present Value of Obligation			
	As per Actuarial Report			
	Present Value of the Obligation at the beginning	nning of the year	1.13.74.666	63.94.878
	Interest Cost		9.11,544	5,54,671
	Eurrent Service Eost		35.26.440	43,45,830
	Benefit Paid		(24,78,421)	(24,07,026)
	Actuarial (gain)/loss on obligations		9,91,048	9,80.434
		(A)	1,43,55,904	98,68,787
	As per Management Estimation			
	Provision for the year		7,49,855	11,03.879
	Foreign Currency Fluctuation reserve		44,213	NU
	Prior period adjustment		Nil	4.02,000
		(B)	7,94,068	15,05,879
	Present Value of the Obligation	(A+B)	1,51,49,972	1,13,74,666
	at the end of the year			
b.	Amount recognized in the Balance Sheet			
	Present Value of the Obligation at the end	of the year	1.51,49,972	1,13,74,665
	Fair Value of Plan Assets at the end of the	year	Nil	NU
	Net Liability recognized in Balance Sheet		1,51,49,972	1,13,74,666
ς.	Amount recognized in the Statement of Pro	ofit and Loss		
	As per Actuarial Report			
	Interest Cost		9,11,644	5.54,671
	Current Service Cost		35.26.440	43,45,830
	Actuarial (gain)/loss on obligations		9,91,048	9,80,434
		(A)	54,29,132	58,80,935
	As per Management Estimation	100.000		
	Provision for the year	(B)	7,49,855	11,03,879

PARTICULARS		2013-14	2012-13
Total expense recognized in	(A+B)	61,78,987	69,84,814
the Statement of Profit and	Loss		
d. Reconciliation of Balance S	heet		
As per Actuarial Report			
Present Value of the Obliga	tion at the beginning of the year	1.13.74.666	63.94,878
Total expense recognized in	the Statement of Profit and Loss	62,09,514	69.84.814
Benefits paid	- Sound leave to the boats	(24,78,421)	(24,07,026)
	(A)	1,51,05,759	1,09,72,666
As per Management Estima	tion		
Foreign Currency Fluctuation	in řeserve	44.213	Nil
Prior period adjustment		(91))	4.02,000
	(B)	44.213	4,02,000
Present Value of the Obliga	tion (A+B)	1,51,49,972	1,13,74,666
at the end of the year	22 0		
e. Bifurcation of Present Valu	e of the		
Obligation at the end of the	year		
Non-Current Liability	18	1.40.84.449	93,74,356
Current Liability		10.65,523	20,00,310
Total		1,51,49,972	1,13,74,666

## Note No. 2.32 SEGMENTREPORTING

Business Segment: The Group's husiness comprises of dealing in shares, commodities, securities and derivatives either on its own behalf or on behalf of its constituents. Insurance broking services, wealth management services. Financing activities and other related ancillary services. Therefore reportable segments for the current year are as under-

- a) Capital Market: Comprises of brokerage income earned on primary and secondary market, transactions done on behalf of clients. services rendered as depository participant and proprietary trading in securities. commodities and derivatives:
- b) Insurance Broking Services: Comprises of selling of insurance products as Licensed Direct Broker.

- () Wealth Management Services: (comprises of rendering of wealth management services for its constituents.
- d) Financing activities: Comprises of loans against securities

#### Geographical Segment:

The geographical segments have been identified by the location of the customers and business. operations of the group and the same have been considered as secondary segments viz within India. and Eutside India:

## Segment Information is annexed and marked as Annexure-1

#### Note No. 2.33

Previous year's figures have been rearranged and regrouped wherever found necessary to make comparable with those of the current year and the figures have been rounded of fto the nearest ₹

As per our Report of even date FOR ATUL & RAJINDER

CHARTERED ACCOUNTANTS FRN DOS4D2N

RAJINDER MALHOTRA

PROPRIETOR M. No. F.083680

> 51/-VINOD KUMAR JAMAR (CHIEF FINANCIAL OFFICER)

FOR AND ON BEHALF OF THE BOARD

S. C. AGGARWAL **ICHAIRMAN & MANAGING** 

DIRECTORY

DIRECTOR)

MAHESH C. GUPTA

(VICE CHAIRMAN & MANAGING

SUMAN KUMAR (COMPANY SECRETARY)

PLACE NEW DELHI DATE 26.05.2014

Annexure I to Note No. 2.32 of Notes forming part of the Consolidated Financial Statements Segment Information:

## (Amount in ₹)

Particulars	CapitalMarket Insurance Brok		nsurance Broking Services Wealth Management Services		Financial Services Unalloc		Unallo	Unallocated Elimi		ation	To	Total		
Pai (Icuiais	2013-14	2012-13	2013-14	2012-13	2013-14	2012-13	2013-14	2012-13	2013-14	2012-13	2013-14	2012-13	2013-14	2012-13
i) Primary Segment-Business														
Revenue External revenue inter segment revenue	2,549,357,850 37,393,070	2 584 968 587 6 986 470	316,038,986	278.933.332	47,148,975 10,688,377	35 301 909 30 244 408	95,783,380 (89.000)	45,275,706 (106,366)	475,327 (729.681)	2,040 583 (880 706)	(47,262,766)	(16.243.606)	3.008,804,520	2 946 520 113
fotal	2,586,750,920	2,591,955,057	316,038,986	278,933,332	57,837,352	65,546,317	95,694,380	45,169,140	(254,354)	1,159,877	(47,262,766)	(36,243,606)	3,008,804,520	2,946,520,113
Segment Profit/(Loss) (before tax) ncome taxes (Eurrent tax Deferred tax & Mat Credit)	226,346,281	193,069,876	68,477,157	71,215,356	(28,483,757)	(37,487,523)	47,950,695	19,653,522	(654,044) 87,673,935	652,981 44,455,619			313,636,332 87,673,938	247,104,210 44,455,619
Wealth tax and Prior Period Taxes Segment Profit/(Loss) after tax	226,346,281	193,069,876	68,477,157	71,215,356	(28.483,757)	(37,487,523)	47,950,695	19,653,522	(66,153) (88,261,826)	(42,696,333)			(66,155) 226,028,549	203,754,896
Other Information		1007/8025122550	24501420			Section and the section of the secti	-30353055	// // // // // // // // // // // // //	Markin Palamenta	Section and a			11 57556777777	
Segment assets	7,780,607,201	7793.187.589	182,578,984	125,046,457	32,305,589	41.466.708	881,826,265	844.268.383					8,877,318,044	8.803.969.137
Other unallocated assets  Total Assets	7,780,607,201	7,793,187,589	182,578,984	125,046,457	32,305,589	41,466,708	881,826,265	844,268,383	23,778,828	12,773,436			23,778,828 8,901,096,872	8 816 742 573
Segment (labilities	3,795,881,377	3,974,077,481	46,536,402	45.218.499	12,909,867	9.761,863	95,184,249	11,778,415		320000			3,950,511,896	4.040.836.258
Other unallocated liabilities	3,173,001,311	212.697(00.313694)	40,550,402	- HULL, FO, HUKIN	16,707,007	9,701,003	33,104,243	11,770,0110	388,944	76,111			388,944	76.11
otal Liabilities	3,795,881,377	3,974,077,481	46,536,402	45,218,499	12,909,867	9,761,863	95,184,249	11,778,415	388,944	76,111			3,950,900,840	4,040,912,369
							With	in India	Outsic	le India	Flimi	nation	Tot	tal
							******	iii iiiaia	544574	- maio	5-313111	ilocioii	1.70	
							2013-14	2012-13	2013-14	2012-13	2013-14	2012-13	2013-14	2012-1
(iii) Secondary Segment Geographical														
Maria 14 250 - 17 14 - 17 14 - 17 14 14 15 15 15 15 15 15 15 15 15 15 15 15 15														
Revenue External revenue														2012-
Revenue External revenue inter segment revenue							2013-14	2012-13 2.846.379.283	2013-14	2012-13	2013-14	2012-13	2013-14	
(ii) Secondary Segment-Geographical Revenue External revenue Inter segment revenue Total Segment Profit/(Loss) (before tax) Intome taxes (Current tax and Deferred Wealth tax and Phor Period Taxes Segment Profit/(Loss) after tax	tax)						2013-14 2,939,045,445 47262766	2012-13 2.846.379.283 36.243.606	2013-14 69,759,075	2012-13 100 140.830	2013-14	2012-13 (36-243-60e)	2013-14 3,008,804,520	2946 \$20.10
Revenue External revenue Inter segment revenue Fotal Segment Profit/(Loss) (before tax) Istome taxes (Current tax and Deferred Wealth tax and Prior Period Taxes Segment Profit/(Loss) after tax Other Information Segment assets	tax)						2,939,045,445 47262766 2,986,308,211 319,770,380 87,673,938 (66,155)	2012-13 2846.379.283 36.243.606 2.882.622.889 204.027,558 44.455.619 (1,106.305) 160.678,244	2013-14 69,759,075 69,759,075 (6,134,048)	2012-13 100.140.830 100.140.830 43,076,652	2013-14	2012-13 (36-243-60e)	3,008,804,520 3,008,804,520 313,636,332 87,673,938 (66,155)	2,946,520,10 2,946,520,10 2,946,520,113 247,104,210 44,455,619 (1,106,305) 203,754,896
Revenue External revenue Inter segment revenue Fotal Segment Profit/(Loss) (before tax) Income taxes (Current tax and Deferred Wealth tax and Phor Period Taxes Segment Profit/(Loss) after tax Other Information	tax)						2013-14 2,939,045,445 47202.766 2,986,308,211 319,770,380 87,673,938 (66,155) 232,162,597 8,600,505,247	2012-13 2846.379.283 36.243.606 2.882.622.889 204.027,558 44.455.619 (1,106.305) 160,678,244	2013-14 69,759,075 69,759,075 (6,134,048) (6,134,048)	2012-13 100.140.830 100.140.830 43,076,652 43,076,652	2013-14	2012-13 (36-243-60e)	3,008,804,520 3,008,804,520 313,636,332 87,673,938 (66,155) 226,028,549 8,877,318,044	2,946,520,110 2,946,520,113 247,104,210 44,455,619 (1,106,305) 203,754,896 8,803,969,137 12,773,436
Revenue External revenue Inter segment revenue Fotal Segment Profit/(Loss) (before tax) Internet taxes (Current tax and Deferred Realth tax and Prior Period Taxes Segment Profit/(Loss) after tax Other Information Segment assets Other unadocated assets	tax)						2,939,045,445 47262766 2,986,308,211 319,770,380 87,673,938 (66,155) 232,162,597 8,600,505,247 23,778,828	2012-13 2846.379,283 36,243,606 2,882,622,889 204,027,558 44,455,619 (1,106,305) 160,678,244 8,382,183,084 12,773,436	2013-14 69,759,075 69,759,075 (6,134,048) (6,134,048) 276,812,797	2012-13 100.140.830 100.140.830 43,076,652 43,076,652	2013-14	2012-13 (36-243-60e)	3,008,804,520 3,008,804,520 313,636,332 87,673,938 (66,155) 226,028,549 8,877,318,044 23,778,828	2,946,520,110 2,946,520,110 247,104,210 44,455,619 (1,106,305) 203,754,896 8,803,969,137 12,773,436 8,816,742,573

Statement pursuant to exemption received under Section 212 (8) of the Companies Act, 1956, relating to subsidiary companies

(Amount in ₹)

Name of the Subsidiary Company	Capital	Reserves	Total Assets	Total Liabilities excluding (2) and (3)	Investment other than Investment in Subsidiaries included in Total assets	Turnover	Profit/ (Loss) Before Tax	Provision For Tax	Profit/ (Loss) After Tax	Proposed Dividend
(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)	(10)	(11)
SMC Capitals Ltd.	100,000,000	(11,754,612)	92,492,851	4,247,463		30,093,553	(26,224,537)	(8,469,439)	(17.755,098)	
Moneywise Financial Services Pvt. Ltd.	183,646,500	570,953,980	884,171,669	129.571.189	88,429,515	95,694.380	47,950,695	15,478,394	32,472,301	
SMC Comtrade Ltd.	100,000,000	1,178.217.763	2,008,581,566	730.363,803	10,000.000	559,054,239	61,365,571	19.821,899	41.543.672	
SMC Insurance Brokers Pvt. Ltd.	414,000,000	(143.999.581)	310,015,072	40,014,653	30,000,000	316.038,986	68.477.157	22.379.927	46,097,230	
SMC Comex International DMCC*										
IN USD IN INR	542,035 32,576,195	(930.464) (55,920.700)	4,619,047 277,603,801	5.007.476 300.948.306	4	1,218,615 73,238,518	(106,209) (6,383,140)		(106.209) (6.383,140)	
SMC Investments and Advisors Ltd. (formerly known as Sanlam Investments and Advisors (India) Ltd.)	150,000,000	(16.312,915)	146,841,842	13,154,757	7	70.650.127	(18.961.590)	0.15	(18.961,590)	1.5
SMC ARC Ltd.	25,000,000	(1,799,162)	23,351,395	150.557	12.606,852	(983.285)	(1.330,499)	(485.011)	(845,488)	
SMC Finvest Ltd. (formerly known as Sanlam Investments Management (India) Ltd.)	410,000,000	15,514,908	427,719,918	2.205,010		29,102,800	25.279,849	7723.992	17555.857	
Moneywise Finvest Ltd, (formerly known as Sanlam Trustee Company (India) Ltd.)	10,000,000	1,424,565	11,662.953	238,387	10,736,113	728,931	676 455	126.075	550.380	
SMC Securities Pvt. Ltd.	100,000,000	4,426,307	110,977,602	6,551,295	2	73,889,171	8.426,365	2,605,900	5,820.465	

## Notes:

- it "Converted in to Indian Rupees at the exchange rate TUSD INR 60.0998
- 2. The aforesaid data in respect of subsidiaries are as on 3fst March 2014.
- 3 Provision for tax includes provision for deferred tax & prior period taxes.



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