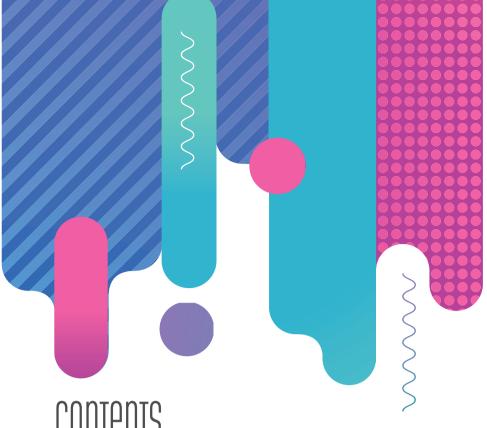
The Group's contribution to the exchequer (gross) in FY2018-19 was ₹452 Crore; in FY2017-18, it was ₹ 359 Crore

The Group's contribution to CSR and charity in FY 2018-19 was ₹9 Crore; in FY 2017-18, it was ₹11 Crore Merino Industries Limited Annual Report 2018-19



TRENDSETTER



CONTENTS

- 04 Corporate snapshot
- 06 Milestone
- 08 Financial performance
- 10 Chairman's message
- 13 Merino. Trendsetting across locations
- 21 Managing risks at Merino
- 22 Our product portfolio
- 24 Our robust business model
- 26 Sales and marketing review
- 28 Branding review
- 30 Directors' report
- 68 Standalone financial statements
- 121 Consolidated financial statements
- 181 Ten years at a glance
- 184 Notice

Forward-looking statement

In this Annual Report we have presented some forward-looking information to enable investors to comprehend our prospects and take informed investment decisions. This report and other statements - written and oral - that we periodically make contain forward-looking statements that set out anticipated results based on the management's plans and assumptions. We have tried wherever possible to identify such statements by using words such as 'anticipates', 'estimates', 'expects', 'projects', 'intends', 'plans', 'believes', and words of similar substance in connection with any discussion of future performance.

We cannot guarantee that these forward looking statements will be realised, although we believe we have been prudent in our assumptions. The achievement of results is subject to risks, uncertainties and even inaccurate assumptions. Should known or unknown risks or uncertainties materialise, or should underlying assumptions prove to be inaccurate, actual results could vary materially from those anticipated, estimated or projected. Readers should bear this in mind.

We undertake no obligation to publicly update any forward-looking statements, whether as a result of new information, future events or otherwise.



SHRI MAN KUMAR LOHIA

(1926-2009),

~~~~~~

Founder Chairman and inspiration behind the Merino Group

# CORPORATE INFORMATION

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# Board of Directors

Mr. Champa Lal Lohia Executive Chairman

Mr. Rup Chand Lohia Executive Vice-Chairman

Mr. Prakash Lohia Managing Director

# Directors

Ms. Ruchira Lohia Whole-time Director

Mr. Prasan Lohia

Whole-time Director

Mr. Bikash Lohia Whole-time Director

Mr. Madhusudan Lohia Whole-time Director

Mr. Nripen Kumar Dugar Whole-time Director

Dr. Gautam Bhattacharjee Independent Director

Mr. Sisir Kumar Chakrabarti Independent Director

Mr. Bama Prasad Mukhopadhyay Independent Director

# Audit Committee

Mr. Sisir Kumar Chakrabarti *Chairman* Dr. Gautam Bhattacharjee Mr. Bama Prasad Mukhopadhyay Mr. Prasan Lohia

# Stakeholders' Relationship Committee

Dr. Gautam Bhattacharjee *Chairman* Mr. Prasan Lohia

# Nomination and Remuneration Committee

Mr. Sisir Kumar Chakrabarti *Chairman* 

Dr. Gautam Bhattacharjee

Mr. Bama Prasad Mukhopadhyay

# Corporate Social Responsibility Committee

Mr. Champa Lal Lohia *Chairman* Mr. Prakash Lohia Mr. Prasan Lohia Dr. Gautam Bhattacharjee

# Risk Management Committee

Mr. Prakash Lohia *Chairman* Ms. Ruchira Lohia Mr. Prasan Lohia Mr. Riaz Ahmed *Consultant* Mr. Asok Kumar Parui

Mr. Asok Kumar Parul Chief Financial Officer

# Chief Financial Officer

Mr. Asok Kumar Parui

# **Company Secretary**

Ms. Vinamrata Agrawal

# **Registered Office**

5, Alexandra Court, 60/1, Chowringhee Road, Kolkata-700 020 Phone: 2290-1214, Fax: 91-33-2287-0314, E-mail: merinokol@merinoindia.com Website: www.merinoindia.com

# Plants

Delhi-Hapur Road, Vill. Achheja, P.O. Hapur-245 101 Dist. Hapur Uttar Pradesh

Bagalur Road, Vill. Kalahasthipuram, Hosur - 635 103, Dist. Krishnagiri Tamil Nadu Plot No. D-2/CH/36, Dahej-2 Industrial Estate, Dist. Bharuch Gujarat: 392 130

# Branches

Ahmedabad, Bangalore, Bhubaneswar, Chandigarh, Chennai, Coimbatore, Delhi, Ernakulam, Hyderabad, Indore, Jaipur, Mumbai, Nagpur, Pune, Rohad, Vijaywada

# Auditors

Singhi & Co. Chartered Accountants

# **Cost Auditors**

Basu, Banerjee, Chakraborty, Chattopadhyay & Co. Cost Accountants

# Banks

AXIS Bank Limited Standard Chartered Bank Kotak Mahindra Bank Limited IDBI Bank Limited Punjab National Bank The Hongkong and Shanghai Banking Corporation Limited DBS Bank Limited CITI Bank N.A. YES Bank Limited

# Registrars & Share Transfer Agents

C.B Management Services (P) Ltd. P-22, Bondel Road, Kolkata-700 019 Phone Nos.: (033) 4011 6700, 2280 6692 – 94 Fax: (033) 2287 0263; Email: rta@cbmsl.com

# TRENDSETTER

AT MERINO, OUR PRIMARY FOCUS IS TO DELIGHT CUSTOMERS.

Not just manufacturing products that customers like.

Not just carving out a larger share of the market.

Not just matching the best standards (aesthetics, quality and delivery).

Not just matching prevailing trends.

But manufacturing products that customers did not even think of.

But helping widen the market in the first place.

But in setting new benchmarks.

But setting them instead.



The Merino brand is marked by various recalls.

These recalls have been reflected in words like 'quality', 'style' and 'superior price-value'.

However, one recall has endured. That of 'trendsetter'.

Attracting a larger number of trade intermediaries, sales influencers and consumers.

Enhancing profitability for the year. Building sustainability for the future.



# THE SPIRIT OF MERINO

# Our mission

Universal weal through trade and industry

# Our vision

Global competence and global competitiveness in every line of business by synergizing western work culture & Indian ethos.

## Our motto

Our endeavor is to maximize the product value (excellence), maintain affordability (economy) and deal fairly and transparently in all our relationships (ethics).

·····

#### **Our inspiration**

'Arise, awake and stop not till the goal is reached.' - *Swami Vivekananda* 

04 | Mering Industries Limited

# THE MERINO POSITIONING

# Rich experience spanning half a century

Merino was started by the late Man Kumar Lohia in 1965. The Group entered the interiors segment with plywood manufacture in 1974. It launched the Merino brand in 1981when the Group extended to laminates manufacture.

Merino is now present in 70+ countries with an extensive product range. The Group is one of the world's leading manufacturers and exporters of decorative laminates for interior applications.

The Group showcases a range of world-class premium laminates across a range of designs, textures, colors and finishes.

# Widening horizontal and vertical presence

Merino possesses India's largest laminates manufacturing capacity at 171 lakh sheets per annum. The Group is among India's handful laminate players possessing a captive printing unit. The Group possesses three short-cycle lamination facilities that can produce pre-laminated particle and MDF boards: from 2.5 x 6 ft to 9 x 6 ft.

The Group invested in a plate polishing and cleaning facility for a uniform surface finish of stainless steel moulds; it is the only high pressure laminates manufacturer in Asia possessing chroming, dechroming and chromed stainless steel moulds (to produce nondirectional chromed gloss plates); it is also engaged in the manufacture of captive formaldehyde and resins.

# Consistent quality focus

Merino's facilities have been certified for ISO 9001, ISO 14001

and ISO 18001.

The Group has established a respect for continuous research-led innovation, as well as enhanced product and process quality.

The Group's quality has been consistently enhanced through engagements and alliances with global consultants leading to technology absorption capabilities.

As an extension of the quality commitment, the Group has invested deeply in safety standards, ease-ofapplication, reduced installation time and interiors maintenance.

# State-of-the-art technology use

The Merino Group's three laminates manufacturing units (in addition panel products and potato products) have been invested with state-of-the-art technologies.

It is one of only two companies in India to have developed the Double Belt Casting Unit process to produce superior laminate products.

Merino integrated all operational stages through ERP, enhancing transparency and providing on-time information to customers and service providers.

# An international player with local roots

The Group is present where customers are. The Group possesses offices in all major States that help market products in 70-plus countries.

The Group's network of more than 4000 dealers (doubled in the last five years) helps provide products across 2,000 pan-India outlets.

The Group has 16 branches in India and two offices overseas.

# PRODUCT PORTFOLIO

**Laminates:** The Group is one of the largest manufacturers of laminates in India with more than 10,000 SKUs (across designs, textures, colors and finishes).

# Panel products and furniture

**division:** The Group pioneered the manufacture of panel products like restroom cubicles that are finding increased applications across public spaces; the furniture division manufactures products like furniture components for office use.

**Potato flakes:** The Group invested in the manufacture of potato flakes with a manufacturing facility in Hapur, Uttar Pradesh.

# MANUFACTURING CAPACITIES

#### Merino Industries Limited

| Location: Hapur (Uttar Pradesh) |                |  |  |
|---------------------------------|----------------|--|--|
| Products                        | Capacity       |  |  |
| Laminates                       | 72 lakh sheets |  |  |
| Furniture                       | 2.24 lakh pcs  |  |  |
| Formaldehyde                    | 18,250 MT      |  |  |
| Potato flakes                   | 86 lakh kg     |  |  |

# Merino Industries Limited

| Location: Hosur (Tamil Nadu) |  |  |
|------------------------------|--|--|
| Capacity                     |  |  |
| 18 lakh sqm                  |  |  |
|                              |  |  |

# Merino Panel Products Limited

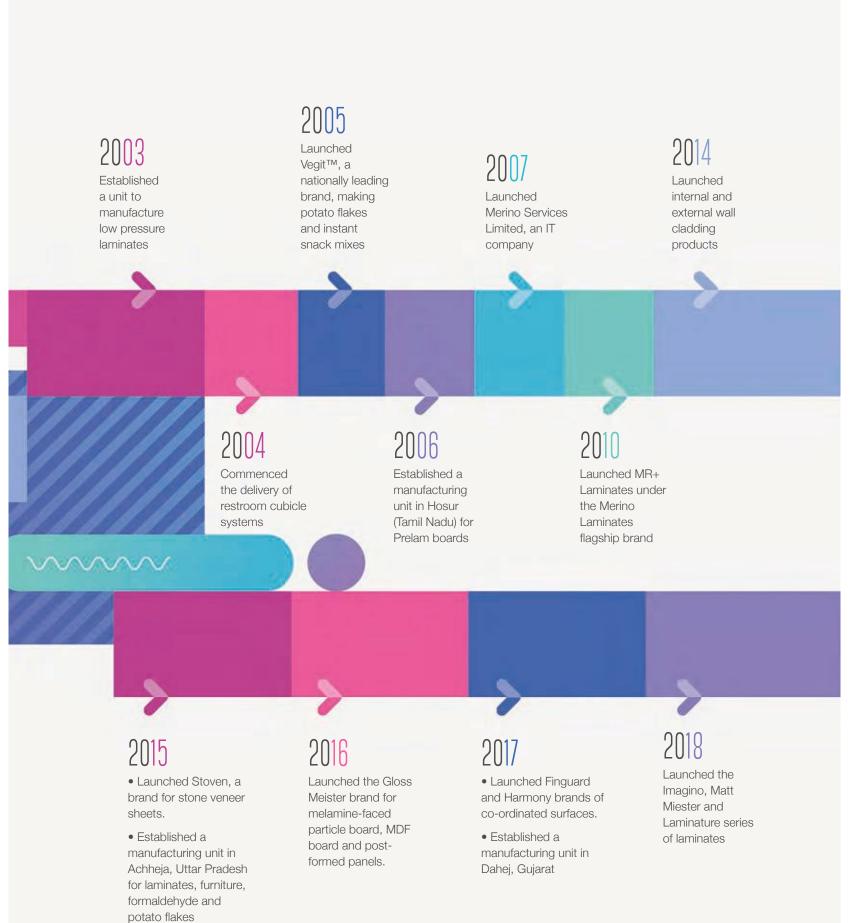
| Products      | Capacity       |  |
|---------------|----------------|--|
| Laminates     | 72 lakh sheets |  |
| Plywood       | 8.10 lakh sqm  |  |
| Prelam boards | 3.74 lakh pcs  |  |
| Formaldehyde  | 9,360 MT       |  |

# Merino Industries Limited

| Location: Dahej (Gujarat) |                |  |  |
|---------------------------|----------------|--|--|
| Products                  | Capacity       |  |  |
| Laminates                 | 27 lakh sheets |  |  |

# Merino. Consistently improving, strengthening and trend-setting

1969 1978 1994 1998 Established Established a Recognized as the Launched Flex, potato cold factory at Hapur highest exporter post-forming storage plant of laminates laminates 1973 1981 1995 Started Capacity of Established manufacturing 500 sheets/ manufacturing plywood day unit in Rohad, Haryana



# Our trendsetting track record has helped us grow across market cycles

......



# Performance, FY2018-19

Aggregate sales increased 21% to reach ₹1472.33 crore during FY2018-19 following increased market penetration and a wider consumer base.

# Performance, FY2018-19

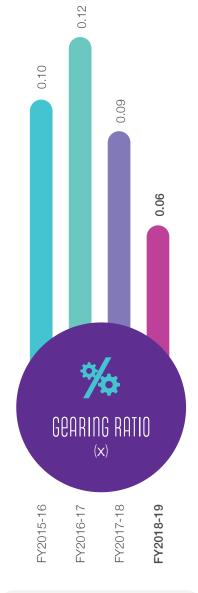
The Group's EBITDA grew 13% over the previous year following cost optimisation and improving contribution, following increased offtake.

# Performance, FY2018-19

The Group's PAT improved 37% over the previous year on the back of stronger performance and a larger contribution from value-added products.

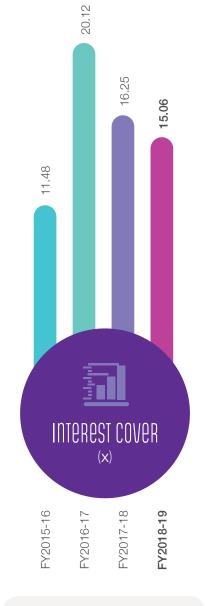


**Performance, FY2018-19** The RoCE of the Group grew by 88 bps over the previous year, providing a reasonable return to the shareholders.



# **Performance, FY2018-19** The Group's gearing ratio improved by 3 bps following

debt repayment and strengthening net worth.



# Performance, FY2018-19

The interest cover of the Group declined by 1.19x due to increased competition and decline in realisations during the year.

# Chairman's overview

# I present the performance of the Group during the year under review.

The Group's revenue from operations strengthened 21% to ₹1,472.13 crore while EBIDTA strengthened to ₹260.76 crore and profit after tax improved 37% to ₹140.83 crore in 2018-19.

This performance was appreciable considering subdued market demand, increased currency volatility and a liquidity crunch in the country.

The growth in our operating numbers indicates that we strengthened our competitiveness during the year under review in various ways.

The Group invested in additional manufacturing capacities, enhanced utilisation levels and introduced innovative value-added products. The Dahej plant provided the required synergies to the production process. We also expanded our reach by venturing into new markets.

We enhanced our global footprint and penetrated deeper in existing markets. Our revenues from export increased 19% to ₹375.76 crore during the year under review, strengthening our prospects and reducing our dependence on any particular region.

# Strengthening the core

Over the years, the Group graduated from being a product manufacturer to an interior solution provider with an array of products for all kinds of the surfaces.

The Group enjoys economies of scale, being one of the largest manufacturers of laminates in India. During the year under review, the Group's sales volume increased by 11% from 143.70 lakh sheets to 159.39 lakh sheets, validating the brand strength.

Merino's consistent focus on Balance Sheet integrity translated into a lower debt-equity ratio, strong interest cover, improved working capital position and increased liquidity.

The Group expanded its presence in southern India by venturing into new territories and penetrating deeper in territories where it already has a presence.

# Growth catalyst

There are a number of reasons why India will retain its position as one of the most exciting markets for laminates in the coming years.

**One,** home affordability has increased in the last decade and is expected to become better due to factors like stagnant real estate prices and higher income growth. One of the main reasons behind increased product affordability is higher income growth compared to property prices. The average disposable income per

During the year under review, the Group's volume sales increased by 11% from 143.70 lakh sheets to 159.39 lakh sheets. annum for the middle-income`grew around 9% across seven major cities in India over the period of 2014 to 2018. However, the average growth in residential property prices was less than 2% during the same period.

**Two,** it took India 60 years to achieve its first trillion dollars in economic size; it replicated this in the space of just seven years thereafter; it expects to emerge as a \$10 trillion economy in a decade and a half from now.

Three, income growth is expected to transform India from a bottom-ofthe-pyramid economy into a middleclass-led one, with consumer spending growing from US\$ 1.5 trillion to ~US\$ 6 trillion by 2030. This could be driven by middle-class expansion and emergence of a sizable high-income segment.

Four, by 2030 India could add ~140 million middle-income households and lift ~25 million households out of poverty. Only around 5% of India's households are expected to be below the poverty line by 2030, down from 15% today.

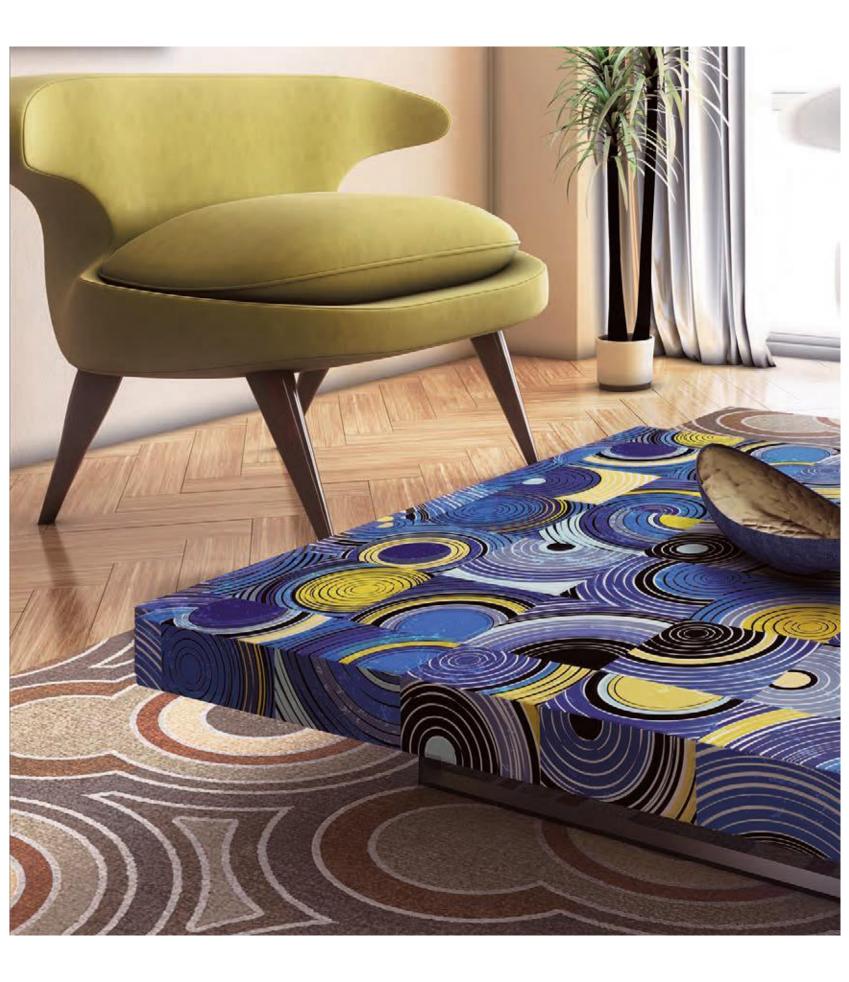
**Five,** the population of deprived and aspiring consumers is estimated to decrease from almost 1.1 billion today to 150 million in the 2040s. The top income segment - the rich - could increase from 30 million to an estimated 310 million, while the largest percentage of the population could comprise a middle class of nearly 1.25 billion, up from 270 million today.

Six, domestic consumption in India, which increased 3.5 times from ₹31 trillion to ₹110 trillion in the last decade, is estimated to touch ₹335 trillion by 2028.

**Overview** 

Through a long-term business approach, we are building Merino as a human-centric enterprise where high people retention translates into distinctive knowledge capital, sectoral outperformance, sustained growth and enhanced value in the hands of all our stakeholders.

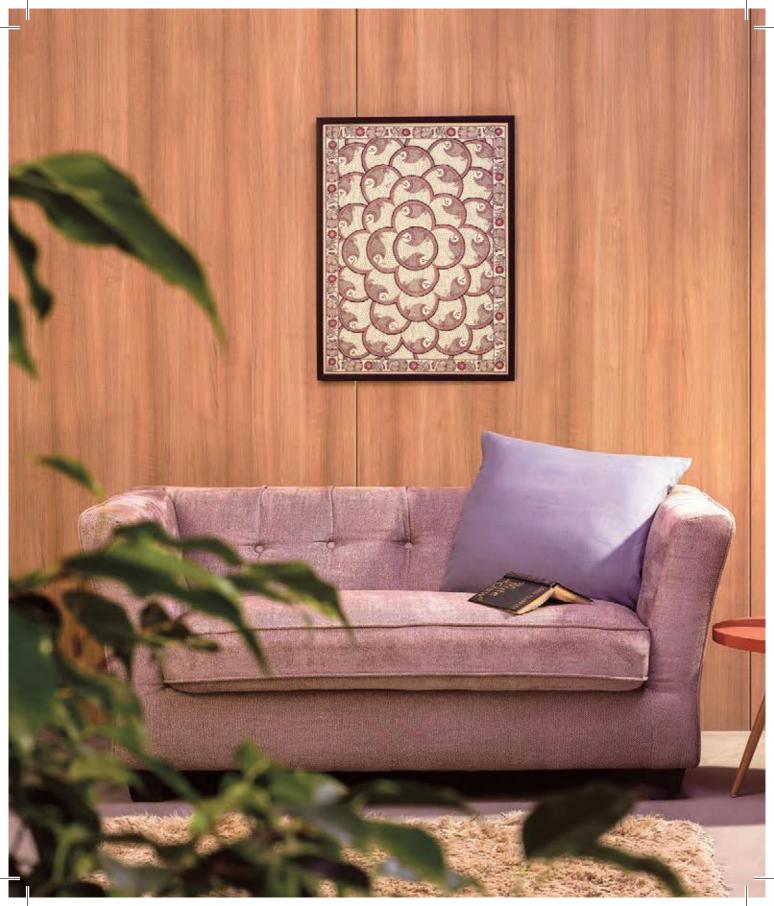
Champa Lal Lohia, Executive Chairman





# MERINO. TRENDSETTING ACROSS LOCATIONS







# **Statue of Unity**

The Statue of Unity at Sardar Sarovar Dam, celebrating the national contribution of Vallabhbhai Patel, is arguably the world's tallest statue.

The Statue of Unity was inaugurated by Prime Minister Narendra Modi on 31st October 2018. This project is respected for its largeness and impact.

Over 128,000 tourists visited it in less than two weeks of opening.

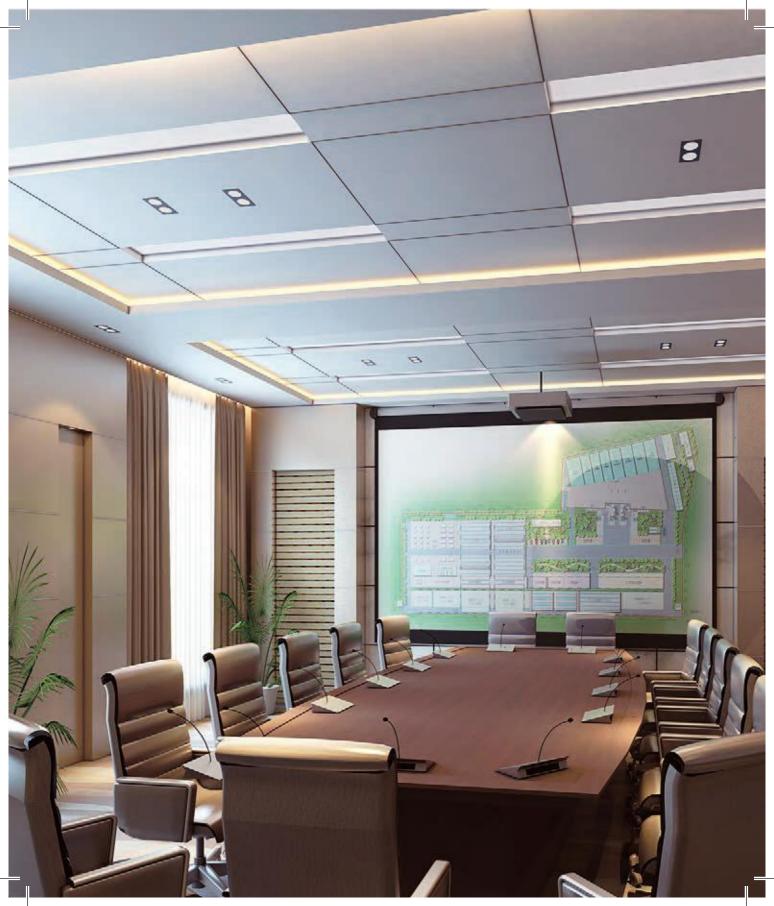
Providing restroom solutions designed around global standards for this high footfall tourist destination was critical to the overall tourist experience.

From a large field of probable vendors, contractor Larsen & Toubro selected Merino for this prestigious project on the basis of our credentials: robust product line that addresses global quality and performance standards, impeccable end-to-end installation commitment and timely delivery.

Merino Restrooms commissioned over 50 restroom cubicles and more than 30 urinal modesty panels (UMP) - in just three days.

Delighting the primary customer and users.

Products used Titan 18 mm Boxup, Urinal Modesty Panels





# Dell, Bengaluru

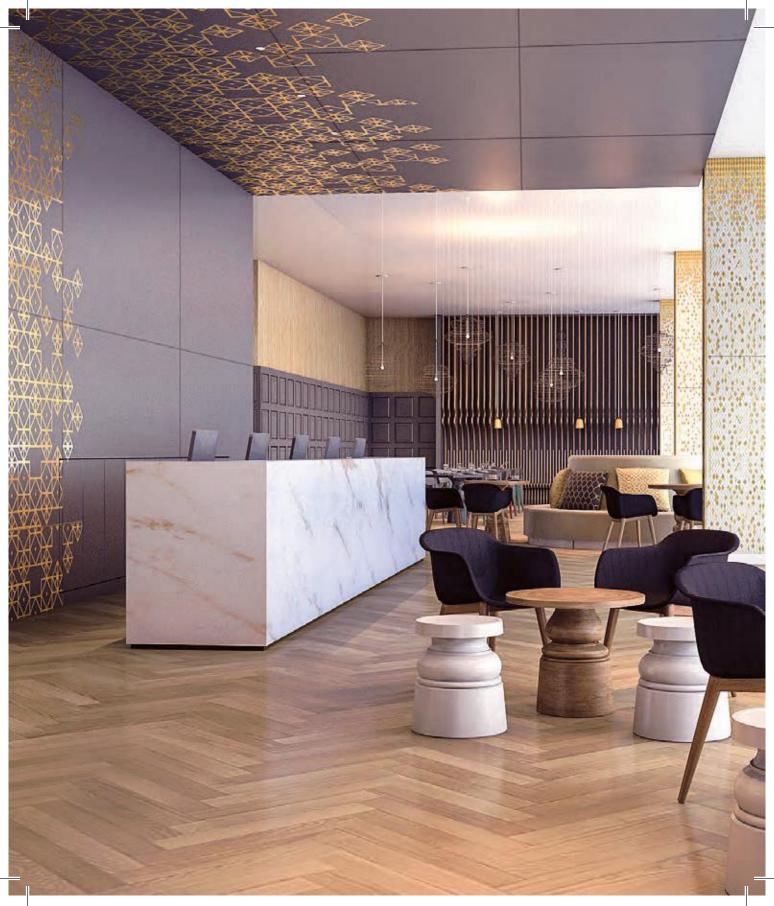
Dell is a premium IT company with the best of minds engaged in cutting-edge research and innovation.

The Group ensures that it provides the best facilities to brilliant minds: cheerful workstations as well as bright hygienic restrooms (among others).

Merino took cognizance of the client's requirement; it proposed that the walls of the restrooms be covered with Merino Shaurya, a HPL compact-based internal wall cladding solution, to protect the walls from damage / bacteria and to enhance aesthetics through a range of colors and designs.

The client was delighted with the proposal and awarded the contract to Merino.

**Products used** Titan Standard and Shaurya





# **DLF Mall of India, Noida**

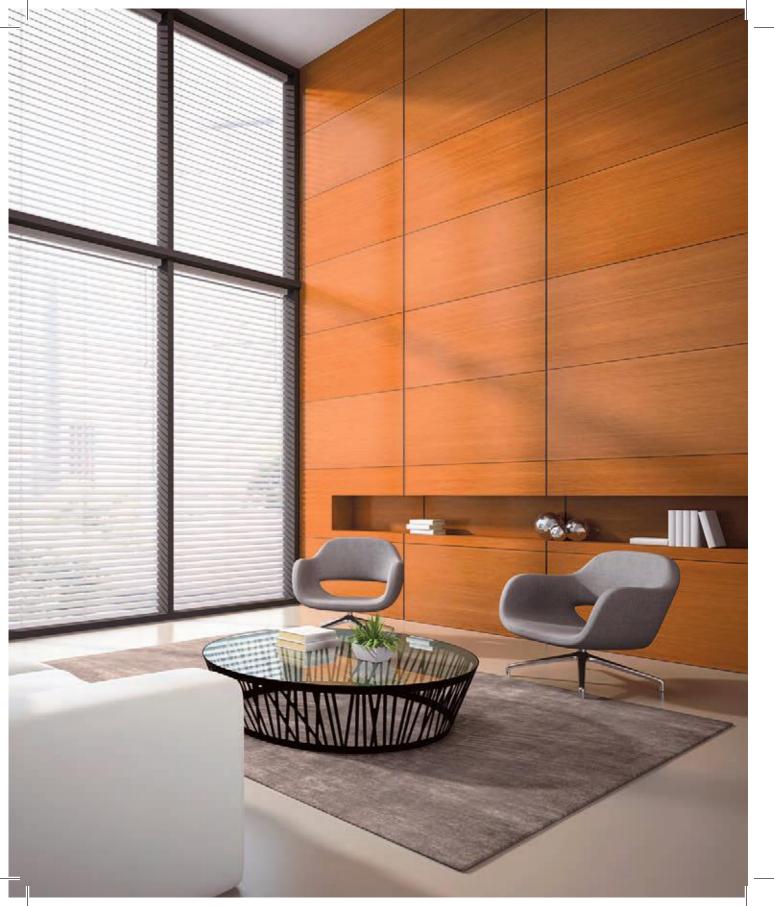
DLF Mall of India is one of the largest shopping malls in India with a retail space of around 2 million sq.ft.

The mall was positioned as one of the most premium in Delhi NCR. Keeping the proposed clientele in mind, the client architect sought secure and sturdy cubicles, reconciling security and premiumness.

Merino embraced the challenge. The installation team selected to make dividers touch the bottom. For this, the team increased the divider height and affixed it to the bottom using the U-channel.

This customization enhanced user privacy and strengthened cubicle strength.

Products used More than 300 Titan Standard 18 mm Box-Up cubicles



# Managing risks at Merino

# **Economic risk**

The Group's performance could be adversely affected in the event of an economic slowdown.

Mitigation: Indian economy grew at 6.8% growth in FY2018-19). The per capita income for FY2018-19 stood at ₹1,26,406, registering an annual rise of 10%. It took India 60 years to add USD 1tn and seven years to add the next USD 1tn; it is expected to add a trillion dollars every 18 months to become a USD 5 tn economy by 2025.

# Competition risk

Increased competition could hamper the Group's growth perspectives.

Mitigation: Merino is one of the largest players in the Indian laminate market. Extensive scale, quality products, entrenched recall, financial soundness and operational efficiency has acted as a hedge against the risk.

# **Geographical risk**

Concentration in a few regions could impact the Group's growth.

Mitigation: The Group has an established market in North India and is continuously engaged in initiatives to increase its presence in south India by increasing the number of dealers, venturing into new markets and increasing product and consumer awareness.

# Customer risk

An inability to provide quality products may result in customer attrition.

Mitigation: The Group's consistent focus on quality has made its name synonymous with a superior customer experience. Extensive R&D and quality control measures ensure product quality, validated by customer delight.

# **Financing risk**

The inability to mobilise long-term funding at competitive costs can affect prospects.

Mitigation: The Group had a net worth of ₹802.54 crore and long-term debt of ₹30.23 as on 31st March 2019. Stronger fundamentals helped enhance liquidity and credit rating.

# Supply chain risk

Improper supply chain could impact the Group's operations

Mitigation: The Group has a structured supply chain starting from raw material procurement to final product delivery to customers. Over the years, the Group has streamlined and integrated its processes to ensure smooth operations.



# Our innovative products have empowered us to emerge as a trendsetter

Over the years, Merino has introduced various marquee products in the market, which has become a sectoral benchmark and also the growth driver for the Group.



# High Pressure Laminate

A product resistant to water and stain, provides increased dimensional stability.

# MR+ Tuff Gloss Laminate

Resistant to scuff and mar (light surface damages) abrasions, heat, stain and impact. The product has high gloss property.

# AB+ Anti-Bacterial Laminate

A product intended for additional protection of the surface against bacteria (99.99% bacteria reduction), ensures longevity and requires low maintenance.

# Chem + (Lab Grade) Laminate

The product is intended to provide chemical resistance. It frees from porosity and is highly durable.



# FR+ Fire Retardant Laminate

These laminates are safe, harmless, sturdy and come in exquisite designs and colors. It has a Class I Fire Rating and is capable of selfextinguishing, reducing toxic fumes.



# ESD + Dissipative Electrostatic Laminate

The product provides a safe environment used in Electrostatic Protected Areas (EPAs). It is permanently static-dissipative and drains static charges; dust does not stay on the surface.



# Post Forming Laminate

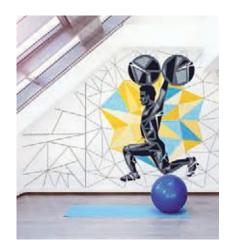
It is required to roll in a simple radius over the edge of a substrate. It provides round edge uniformity, high aesthetic value and no seams over edges etc.

# UNI+ Unicolor Laminate

It provides a unique combination of the highest standards of quality and homogeneous solid color. The core layers provide the laminate with a uniform decorative look. It provides resistance to abrasion and heat; it is mark- and stain-resistant.

# Digital Printed Laminate

A new development in laminate decorative surface that offers customized printed laminates for the interior. It is highly decorative and is ideal for walls and partitions, commercial areas, stands and exhibitions, doors, etc.



# Metalam (Metal Foil) Laminate

Designed for vertical interiors and ceiling applications. It does not accumulate any dust and highly aesthetic.



# Compact Laminate

Merino Compact is a solid grade, load bearing laminate. Its inner core is impregnated with thermosetting resins resistant to atmospheric and chemical agents. It is noncorrosive and possesses dimensional stability.





At Merino, we continuously review, adapt and reinforce our business model. This proactive responsiveness in a rapidly-evolving market environment has translated into attractive growth across market cycles.

# The context of the sector

## **Population growth**

India adds approximately 15 million to its population each year, widening the long-term market for laminates.

### **Urbanisation**

India is the second largest urban community in the world and urbanisation is likely to increase from 34% to 40% by 2030, catalysing laminates offtake.

### Per capita income

The growth engine of personal incomes could continue to drive aspirations. Per capita income strengthened from ₹112,835 in 2017-18 to an estimated ₹126,406 in 2018-19, suggesting a long-term trend.

# Increasing social media usage

With increasing ease of internet access, the number of social media participants in India stood at 326.1 million in 2018. The number of internet users in India grew by 18% to 566 million in 2018, expected to reach 627 million in 2019. Social media-driven networks are expanding at an increasing rate in India, strengthening the demand for well-designed interiors.

#### **Governmental initiatives**

The Government of India raised the tax deduction limit to ₹3.5 lakh on the interest paid on home loans up to March 31, 2020, for the purchase of a house valued up to ₹45 lakh. The Government also approved the construction of nearly 1.4 lakh more houses under the Pradhan Mantri Awas Yojana, taking the total number of houses to be built under the scheme to more than 85 lakh, expected to drive furniture and laminates demand.

#### **Booming office sector**

Office space absorption is expected to reach a record 42 million sq.ft. in 2019 on the back of steady economic growth, a favourable policy environment and growing preference of global occupiers, catalysing the demand for laminates and plywood.

#### **GST** rationalisation

With GST rationalisation on plywood from 28% to 18%, organised plywood players are hopeful of increasing their market share. The price gap between organised and unorganised players could narrow to ~20% from the earlier 30-35%, helping large organised players carve out a larger sectoral share.

(Source: Statista, Business Standard, Economic Times, Live Mint)

# How we are capitalising on a growing opportunity

# Strong positioning

The Group is one of the world's leading manufacturers and exporters of decorative laminates for the interior segment.

### **Processes**

The Group believes that a robust governance foundation represents organisational credibility. The Group invested in processes and systems that enhanced organisational predictability.

### **Extensive scale**

The Group possesses a manufacturing capacity of 171 lakh sheets per annum. It also possesses three short-cycle lamination facilities that can produce pre-laminated particle and MDF boards: from 2.5x6 ft to 9x6 ft.

### Widespread presence

Merino's products are marketed across 2,000 pan-India outlets. The Group's products are marketed in more than 70 countries.

# State-of-the-art technology

The Group is one of only two in India to have successfully developed the Double Belt Casting Unit process to produce superior products.

## Quality

The Group's facilities are ISO 9001, ISO 14001 and ISO 18001-certified. The Group is continuously innovating and enhancing product and process quality through a focused Research & Development team.

# Diversified product bouquet

The Group's range of laminates comprises more than 10,000 designs, textures, colours and finishes, possibly the widest in its sector in the country.

# The outcomes of our robust business model

- Increased revenues by 21% from ₹1218.79 crore in FY2017-18 to ₹1472.13 crore in FY2018-19
- Increased EBITDA by 13% over FY2017-18
- Maintained credit rating at AA- in FY2018-19
- Reported a 19.98% RoCE in FY2018-19, a 88 bps increment over the previous year
- Long-term debt stood at ₹30.23 crore

• Increased exports by 19% to ₹375.76 crore in FY2018-19

# SALES AND MARKETING REVIEW

"IN THE LAMINATES INDUSTRY, IT IS IMPORTANT TO MARKET THE RIGHT PURCHASED PRODUCT TO THE RIGHT CONSUMER AS THE PRODUCT IS NOT MEANT TO BE CHANGED OFTEN, BUT MUST DEFINE THE SURFACE IT IS PLACED ON."

# Highlights, FY2018-19

• The Group added new channel partners

• The Group ventured into new markets

• The Group's Influencer Engagement program (Merino *Humrahi*) built loyalty and provided knowledge to carpenters in increasing efficiency in laminate fabrication and allied surfaces (connecting Merino with 45000+ carpenters).







#### **Overview**

The financial edge of Merino is derived from its sales and marketing competitiveness.

Over the last decade, the Group has retained its position as a premier laminates brand in India. The Group has maintained its position in northern markets while venturing into unaddressed southern markets, marked by extensive opportunity addressed through a wider appointment of channel partners.

The Group invested in additional manufacturing capacities, coupled with enhanced utilization and the introduction of innovative valueadded products.

# The challenges faced during the year

# The industry was impacted because of increasing app-based aggregators

Strong brand and quality products attracted aggregators, a few of whom worked exclusively for Merino.

# Competition was fierce; the laminates business was affected by over-capacity

The Group penetrated unaddressed markets, focusing on enhancing customer delight.

# The laminate industry is marked by high people attrition

Our philosophy of economy, excellence and ethic has made us a stable employer of choice.

# The laminate industry was marked by pricing pressures

Extensive scale ensured steady topline growth across the years; the growing production of value-added products protected margins.

## **Our strengths**

**Deep penetration:** Merino has widened its presence in southern India. It added new channel partners in south India during the year under review.

#### Promoting entrepreneurship:

Merino has always encouraged the entrepreneurial spirit of its channel partners irrespective of their size, strengthening relationships. About 70% of Merino's channel partners worked with the Group for five years or more .

**Strong financials:** In an industry marked by high receivables (ranging 40-45 days of turnover equivalent), Merino maintained receivables at 49 days. The focus on the cashand-carry model enhanced liquidity. The Group used channel finance to enhance systemic liquidity.

**Brand equity:** The Group's engagement with trade partners has been marked by ethical practices, brand building, walk-in customers and a quality-based recall.

**Culture of speed:** A culture of addressing market needs with speed has strengthened trust between Merino and its dealers.

### Way ahead

The Group plans to extend its footprint across new markets while strengthening its presence in existing markets and aims to increase the number of dealers and distributors.

# BRANDING Review

"2018-19 WAS AN AGGRESSIVE YEAR IN SETTING NEW MERINO MARKETING BENCHMARKS - STARTING FROM DEEPER PENETRATION IN REGIONAL MARKETS WITH THE INTENT TO INCREASE BRAND VISIBILITY AT THE POINT OF SALE TO ENSURING INCREASED PRODUCT DISPLAY."



## Highlights, FY2018-19

• The Group initiated the first-ever Digital Product Display Unit in the industry, launching a branded Merino Laminates display unit comprising more than 200 designs with a digital unit.

• Merino created a Retail Digital Application, which helped the consumer visualize the outcome of a laminate design by showcasing real interior scenarios, for which more than 3500 interior designs were showcased in the application. This retail application was launched with a10-inch screen infused in the FSU, one of the only digital display units in the industry.

• Five new collaterals and four new products, including Synchronized Laminates, Calplus 19-20 collection, Plywood, Block board and flush doors, EWC super Clad series and Matt Miester series were launched during the year.

• Merino launched a one-of-itskind makeover contest in the social media, which resulted in increased visibility and engagement with customers.

• Merino initiated a Home Makeover Campaign, the first of its kind for Merino, and possibly the first such campaign in the country's laminates industry.



# **Overview**

Merino has consistently focused on increasing its recall and reaching out to customers through various marketing initiatives. The enhanced visibility at more than 2500+ retail stores, folder distribution, product display at POS and engagement meets through various channel partners have resulted in improved performance and helped Merino in becoming one of the trusted brands. Merino's marketing initiatives were planned to ensure 360 degree connect of various counter-initiatives across all touch points. Product awareness through digital media, PR outreach, dealer meets, explaining the product in detail with USPs to business partners, architect meets along with display of products and branding communication with trade channels were carried out regularly. The Group used brand launches to communicate the product mix at a dealer or architect meet, showcasing applications of a wide product mix comprising digital laminate to synchronized laminates to anti-finger print panels - all at a single place.

# Way ahead

The Group's aggressive marketing strategy could double reach for retail branding and product display units. New product launches and digital marketing initiatives could strengthen Merino's market presence and customer base.

#### Product launches, FY2018-19

| Name of the brand | Year of launch                                               | Nature of product                                             | Tagline                             |  |
|-------------------|--------------------------------------------------------------|---------------------------------------------------------------|-------------------------------------|--|
| Imagino           | 2018                                                         | Customized Digital<br>Laminate                                | Customization<br>unleashed          |  |
| Merino Plywood    | Existing (new project<br>range launched in<br>2019, Mandasa) | Plywood, Blockboard<br>& post laminated<br>flush doors.       | Furniture ka<br>backbone            |  |
| Matt Miester      | 2018-19                                                      | Matt Miester<br>technology with more<br>than 3 panel options. | NA                                  |  |
| Laminature        | 2018-19                                                      | Synchronized<br>Laminates                                     | Natures<br>Signature,<br>Laminature |  |

# **Directors Report**

# Dear share holders,

Your directors are pleased to present their Fifty-Fourth Annual Report on the business and operations of the company together with the audited financial statements for the year ended 31st March, 2019.

# FINANCIAL HIGHLIGHTS (STANDALONE AND CONSOLIDATED)

During the year under review, performance of your company is as under:

| (₹ Lakh)                                            |                        |                 |                          |                 |  |  |  |
|-----------------------------------------------------|------------------------|-----------------|--------------------------|-----------------|--|--|--|
| Particulars                                         | Standalone performance |                 | Consolidated performance |                 |  |  |  |
|                                                     | Year ended 31st        | Year ended 31st | Year ended 31st          | Year ended 31st |  |  |  |
|                                                     | March, 2019            | March, 2018     | March, 2019              | March, 2018     |  |  |  |
| Total Revenue (Net)                                 | 98997.81               | 82399.43        | 149175.78                | 123908.86       |  |  |  |
| Profit before taxation                              | 11659.28               | 9484.02         | 20109.89                 | 17912.88        |  |  |  |
| Less: Tax Expense                                   | 3070.61                | 2732.97         | 6026.95                  | 5859.49         |  |  |  |
| Profit for the year                                 | 8588.67                | 6751.05         | 14082.94                 | 12053.39        |  |  |  |
| Add: Other comprehensive income (net of tax)        | 1936.60                | 301.20          | 1949.53                  | 308.66          |  |  |  |
| Less: Total comprehensive income attributed to non- | -                      | -               | 1441.82                  | 1376.38         |  |  |  |
| controlling interest                                |                        |                 |                          |                 |  |  |  |
| Add: Balance brought forward from the previous year | 29886.56               | 24193.48        | 47276.73                 | 38086.89        |  |  |  |
| Balance                                             | 38475.23               | 30944.53        | 59921.13                 | 48765.79        |  |  |  |
| Appropriations:                                     |                        |                 |                          |                 |  |  |  |
| Interim Dividend                                    | 362.94                 | 362.94          | 362.94                   | 362.94          |  |  |  |
| Dividend distribution tax on interim dividend       | 42.38                  | 41.97           | 74.61                    | 73.88           |  |  |  |
| General Reserve                                     | 858.87                 | 675.11          | 1282.49                  | 1079.86         |  |  |  |
| TOTAL                                               | 1264.19                | 1080.02         | 1720.04                  | 1516.68         |  |  |  |
| Add: Other comprehensive income                     | (10.04)                | 22.05           | (0.39)                   | 27.62           |  |  |  |
| Balance Profit Carried Forward                      | 37201.00               | 29886.56        | 58200.70                 | 47276.73        |  |  |  |

## ECONOMIC OVERVIEW

According to the World Bank, global economic growth has softened from a downwardly revised 3% in 2018 to 2.9% in 2019 amid rising downside risks to the outlook. International trade and manufacturing activity have softened, trade tensions remain elevated, and some large emerging markets have experienced substantial financial market pressures.

The Indian economy will grow to become a 3 trillion dollar economy in the current year. It is now the sixth largest in the world. Five years ago it was at the 11th position. In Purchasing Power Parity terms, Indian economy is the 3rd largest economy already, only next to China and the USA. Indian economy was at approximately US\$ 1.85 trillion in the year 2014. Within 5 years it has reached US\$ 2.7 trillion. Hence it is well within the vision to reach the US\$ 5 trillion in the next few years.

Amidst all these factors, India has emerged as the fastest growing major economy in the world and is expected to be one of the top three economic powers of the world over the next 10-15 years, backed by its strong democracy and partnerships. India's GDP having grown 7.2% in 2017-18 and 7% in 2018-19, India has also retained its position as the third largest start-up base in the world with over 4,750 technology start-ups. With the improvement in the economic scenario, there have been significant investments in various sectors of the economy. India's total exports grew by 7.97% year over year to reach US\$ 534.45 billion during Financial Year 2018-19. Merchandise exports grew by 9.06% year over year to reach an all-time high of US\$ 331.02 billion during 2018-19, crossing the previous benchmark of US\$ 314 billion achieved in 2013-14.

In this purview, India's revenue receipts are estimated to touch

₹28-30 trillion (US\$ 385-412 billion) in the fiscal 2019-20, owing to Government of India's measures to strengthen infrastructure and reforms like demonetisation and Goods and Services Tax (GST). India is also focusing on renewable sources to generate energy.

According to a Boston Consulting Group (BCG) report, India is expected to be the third largest consumer economy as its consumption may triple to US\$ 4 trillion by 2025, owing to shift in consumer behaviour and expenditure pattern. This in a way will give a thrust of growth to the laminates industry also.

Growing demand of decorative laminates from housing market owing to benefits associated with its use such as higher durability and attractive appearances of the surfaces is relatively high in developing countries such as India and China in the Asia Pacific region and is credited to booming buildings & construction industry, thus driving market growth over the forecast period. One of the major reasons behind the growth of the market in these two countries is a rapid increase in the population accompanied by expansion of the economy that ultimately results in increase in per capita income. This increasing disposable income leads to an increase in the spending ability on home interiors. This factor is boosting the growth of the decorative laminates market across the Asia Pacific region particularly India.

India's organised furniture industry of which the laminates industry forms an integral part is estimated at around US\$32 billion and expected to grow at a CAGR of about 25-30% annually. India's furniture market was concentrated in Tier-I, Tier-II and Tier-III cities; the leading 784 urban centres contributed 41% to the total consumer furniture market; Tier-I and Tier-II cities accounted for 33% of the total market. Indian laminates industry has been consistently growing since last six to seven years due to a change in mindset of the urbane population. The last two years have been a boom time for mushrooming of new laminate units.

The demand for decorative laminates is relatively high in developing countries such as India and China in the Asia Pacific region. One of the major reasons behind the growth of the market in these two countries is a rapid increase in the population accompanied by expansion of the economy that ultimately results in increase in per capita income. This increasing disposable income leads to an increase in the spending ability on home interiors. This factor is boosting the growth of the decorative laminates market across the Asia Pacific region. Owing to an upsurge in the utilization of ready-to-assemble floorings as well as furniture and cabinets, the demand for high pressure laminates is likely to increase at a stable pace during the assessed period. Moreover, advanced functional properties such as scratch resistance, chemical resistance, anti-microbial and anti-fingerprint are further leading to an increase in the demand for high pressure laminates. Besides, by facilitating advanced R & D initiatives to foster innovation, manufacturers of high pressure laminates are able to develop newer and more advanced products. Manufacturing of eco-friendly decorative laminates is expected to present lucrative growth opportunities for manufacturers to enhance the existing customer base and augment market value share.

Digital laminates are customized laminates available according to individual consumer needs to enable specific designs, graphics, and patterns to be directly printed on laminates. With the use of latest technologies, the designer's concept can now be transferred digitally and directly to the company facilities, which can further produce different digital sheets of any product type. Such laminates can be applied directly on walls, multipurpose furniture, stands, exhibition stalls, pictures, doors and other areas.

As per latest estimates, India has now more than 165 laminate producing establishments that include all kinds of laminates. It includes all types of Laminates categories – decorative & nondecorative panels. Since two years the economy has been slow and Indian laminates industry has been also affected up to an extent. Despite this, many existing players, who have strong market presence expanded capacities and various new players erected new laminates producing facilities that kept the industry expansion growth bound.

Total production of 1.35 crore (13.5 million) to 1.40 crore (14 million) sheets every month in the country that includes export and domestic market. The Laminates production capacity has been growing year on year. In terms of number of sheets, the production has seen a growth of above 12% approx since 2010. With growth in decorative laminates demands during 2011 & 2012 by snatching up some share of reconstituted veneers and from the furniture industry (laminates are being used instead of painting the inside areas of furniture), laminates noticed around 14% growth.

# STATE OF COMPANY'S AFFAIRS, SEGMENT-WISE PERFORMANCE AND FUTURE OUTLOOK

Your Company recorded a total revenue of ₹98997.81 Lakh as compared to ₹82399.43 Lakh in the previous year. There

was an increase in profits during the year under review, the profit before tax indicating an increase by ₹2175.26 Lakh as compared to previous year. The Company's net profit after taxes stood at ₹8588.67 Lakh as against ₹6751.05 Lakh last year.

During the year under review, the CIF value of exports of the Company amounted to ₹20600.59 Lakh as against ₹16793.73 Lakh of last year.

The Consolidated total revenue (net) for Financial Year 2018– 19 stood at ₹149175.78 Lakh as compared with the previous year's figures of ₹123908.86 Lakh. The consolidated profit before tax was ₹20109.89 Lakh as against ₹17912.88 Lakh in the previous year. The consolidated profit after tax is ₹14082.94 Lakh as compared to the previous year's figures of ₹12053.39 Lakh.

Your Company operates mainly in three segments, namely, manufacturing of Laminates, Potato Flakes and Panel Products & Furniture though business activities of your Company also involve trading in similar and allied products including Acrylic solid surface, with the laminates segment being the most dominant one both in terms of profit and revenue. Increase in profits in laminates can be attributed to the growth in exports and domestic sales.

During the fiscal under review, revenue (including inter-segment transfer) generated from Laminates Segment was ₹73452.42 Lakh as against ₹58552.37 Lakh, Panel Products ₹19889.12 Lakh as against ₹15478.63 Lakh and Potato Flakes ₹6795.41 Lakh as against ₹5262.45 Lakh, all compared with data for the previous year. As per Segment Reporting, the Profit before tax for Laminates segment increased to ₹13836.03 Lakh (previous year ₹11510.22 Lakh), for Panel Products ₹1124.64 Lakh (previous year ₹874.87 Lakh) and profit for Potato Flakes ₹392.71 Lakh (previous year loss of ₹71.86 Lakh).

The Directors and Management of your Company expect steady growth and progressive results in the coming years.

# **DIVIDEND AND RESERVES**

Your Company declared and paid Interim Dividend at the rate of ₹3.50 per share for Financial Year 2018–19 approved by the Board at its meeting held on 14.09.2018. In view of the same and to conserve liquidity, your Directors have not recommended any final dividend for the year.

The Company transferred a sum of ₹858.87 Lakh to the General Reserve during the year under review, as against ₹675.11 Lakh in the previous year.

# TRANSFER OF UNCLAIMED DIVIDEND TO INVESTOR EDUCATION AND PROTECTION FUND

The unclaimed and unpaid interim dividend relating to the financial year 2011-2012 were due for transfer on 21.04.2019 to the Investor Education and Protection Fund established by the Central Government. This was transferred on 17.04.2019.

Further, the unclaimed and unpaid interim dividend amounts relating to the financial year 2012-2013 are due for transfer on 06.10.2019 to the Investor Education and Protection Fund established by the Central Government.

#### SHARE CAPITAL

The paid-up equity share capital as at 31st March, 2019 stood at ₹1047.03 Lakh. During the year under review the Company had neither issued any share with differential voting rights nor has granted any stock option or sweat equity.

## EXTRACT OF ANNUAL RETURN

The extract of Annual Return pursuant to the provisions of Section 92 of the Companies Act, 2013 ("the Act") read with Rule 12 of the Companies (Management and Administration) Rules, 2014, in form no. MGT–9, for the Financial Year 2018– 19 has been given as Annexure 1.

## NUMBER OF BOARD MEETINGS

During the year under review, five (5) meetings of the Board of Directors of the Company were held i.e. on 18.06.2018, 13.08.2018, 14.09.2018, 22.11.2018 and 04.03.2019.

# PARTICULARS OF LOANS, GUARANTEES AND INVESTMENTS BY THE COMPANY

During the Financial Year 2018-19 your company has neither taken any Loans nor given any Guarantees or making any Investments covered under the provisions of Section 186 of the Companies Act, 2013.

# PARTICULARS OF CONTRACTS OR ARRANGEMENTS WITH RELATED PARTIES

Your Company has formulated a policy on dealing with Related Party Transactions which have been approved by the Audit Committee as well as by the Board of Directors. All transactions entered into with Related Parties as defined under Section 188 of the Companies Act, 2013 read with the Companies (Meetings of Board and its Powers) Rules, 2014, during the financial year were in the ordinary course of business and on an arm's length basis and do not attract the provisions of Section 188 of the Act. However, the transactions with related parties entered into during the year under review, are disclosed in the Note 47 of the Notes to the Financial Statements of your Company.

# MATERIAL CHANGES AFFECTING THE FINANCIAL POSITION OF THE COMPANY

There were neither any material changes affecting the financial position of the Company occurring between the end of the financial year to which these financial statements relate and the date of this report, nor any significant or material orders were passed by regulators or authorities impacting the going concern status and the Company's operations in future.

# CONSERVATION OF ENERGY, TECHNOLOGY ABSORPTION, FOREIGN EXCHANGE EARNINGS AND OUTGO

The information pertaining to Conservation of Energy, Technology Absorption, Foreign Exchange Earnings and Outgo as required under Section 134(3)(m) of the Act read with Rule 8(3) of the Companies (Accounts) Rules, 2014 is furnished in Annexure 2 and is attached to this report.

## DETAILS AND PERFORMANCE OF SUBSIDIARY

The Company has one subsidiary, Merino Panel Products Limited. During the year under review, its total revenue (gross) increased by ₹7800.88 Lakh as compared to that of the previous year and the Profit before tax for the year increased to ₹8643.80 Lakh as against ₹8528.97 Lakh in the previous year. During the year, the CIF value of its exports amounted to ₹16975.50 Lakh. The Company's share holding in the subsidiary's equity continues to be 14,93,000 equity shares out of its total paid–up equity share capital consisting of 20,00,000 shares.

Pursuant to the provisions of Section 129(3) of the Act a statement containing salient features of the above said subsidiary company, in Form AOC–1 is attached to the Accounts. The separate audited financial statements in respect of the subsidiary company shall be kept open for inspection by the members of the company at the ensuing annual general meeting.

#### **RISK MANAGEMENT POLICY**

Risk Management being an integral part of the Company's operating agenda, the prime objectives of risk management framework of Merino Group is to ensure better understanding of the risk profile, efficient management of the contingencies and identify and pursue sound business opportunities without any exposure to unacceptable risk. The risk management framework of Merino group comprises Risk Management Process and Risk Management Structure. The Company's attitude towards addressing business risks is comprehensive and includes review of such risks at periodic intervals and a framework for mitigation and reporting mechanism of such risks. The Company towards accomplishment of its objective for proper implementation and governance of Risk Management Policy and Structure has sketched its Project Objectives, Project Milestones and Project Charter.

A Risk Management Committee has been formed by the Board of Directors comprising Mr. Prakash Lohia, Managing Director, Ms. Ruchira Lohia and Mr. Prasan Lohia, Whole-Time Directors, Mr. Riaz Ahmed, Consultant and Mr. Asok Kumar Parui, Chief Financial Officer. Mr. Prakash Lohia is the Chairman of the Committee.

Preparation of Statements of Risk Identification and Risk Prioritisation as well as Risk Library for entity-wide risks has been completed. Mitigation plans are being developed for prioritised risks.

On review of the status of the implementation of Enterprise Risk Management framework in the Company, two risks have been primarily identified;

- 1. Sales and marketing (laminates) risk, and
- 2. Information technology risk

Your Company have been regularly reviewing the performance of the initiatives taken to address the risks on sales and marketing (laminates). The initiatives taken were "Humrahi" and "Project Chetak".

# DIRECTORS AND KEY MANAGERIAL PERSONNEL

Mr. Bama Prasad Mukhopadhyay (DIN 08199055) was appointed as Independent Director at the last Annual General Meeting of the company held on 14.09.2018 pursuant to the provisions of the Act and the rules made thereunder to hold office up to the 58th Annual General Meeting of the Company in the year 2023.

With your approval at the last annual general meeting held on 14.09.2018, Mr. Bikash Lohia (DIN: 00154013) and Mr. Madhusudan Lohia (DIN: 00063278) were re-appointed as Whole-time Directors both for further period of three years, effective 01.10.2018, Mr. Nripen Kumar Dugar (DIN: 0127790) was re-appointed as Whole-time Director for a further period of three years, effective 01.01.2019, Mr. Rup Chand Lohia (DIN: 00063290) was re-appointed as Executive Vice-Chairman for a further period of three years, effective 01.01.2019 and Mr. Champa Lal Lohia (DIN: 00154019) was reappointed as Executive Chairman for a further period of three years, effective 01.03.2019.

Mr. Champa Lal Lohia (DIN: 00154019), Executive Chairman, Mr. Rup Chand Lohia (DIN: 00063290), Executive Vice-Chairman and Mr. Bikash Lohia (DIN: 00154013), Whole-time Director retire at this Annual General Meeting and being eligible offer themselves for re-election.

# ADEQUACY OF INTERNAL FINANCIAL CONTROLS WITH REFERENCE TO THE FINANCIAL STATEMENTS

Your Company maintains apposite system of internal financial controls for ensuring adequacy and operating effectiveness of financial controls in the Company. It also ensures safeguard of assets, particularly fixed assets, prevention and detection of frauds and errors and also ensures accuracy and completeness of the accounting records. Your Company has developed Entity Level Controls as well as Process Level Controls framework for monitoring of overall control indicators for Merino Group.

Internal Financial controls are monitored continuously to identify control gaps and initiation of remedial actions for mitigation of the gaps so identified by the management.

## DEPOSITS

Your Company has neither accepted nor renewed any deposits during the year under review.

# DECLARATION BY INDEPENDENT DIRECTORS

Dr. Gautam Bhattacharjee (DIN 00109269), Mr. Sisir Kumar Chakrabarti (DIN: 02848624) and Mr. Bama Prasad Mukhopadhyay (DIN 08199055), Independent Directors of the Company have submitted declarations of their independence to the Board regarding their fulfilment of all the requirements as stipulated in Section 149(6) of the Act and the relevant rules.

### STATUTORY AUDITORS

M/s. Singhi & Company, Chartered Accountants (FRN 302049E), was appointed with your approval at the 50th AGM to hold such office till the conclusion of the 55th AGM.

# SECRETARIAL AUDIT REPORT

Pursuant to the provisions of Section 204 of the Act and the Rules framed thereunder, the Company has appointed M/s. A L & Associates, a firm of Company Secretaries in Practice (FRN: 037000) to conduct the secretarial audit of the Company. The secretarial audit report for the Financial Year 2018–19 is included as Annexure 3 and forms an integral part of this report.

# EXPLANATIONS TO AUDITORS' REMARKS

There are no qualifications, reservations or adverse remarks made by the Statutory Auditors in their reports and the Practising Company Secretary in their respective reports, requiring explanations of the Board.

### **COST AUDIT**

In accordance with the requirements stipulated by the Central Government and pursuant to Section 148 of the Act read with the Companies (Cost Records and Audit) Rules, 2014 as amended from time to time, the Board of Directors on the recommendation of Audit Committee had appointed M/s. Basu, Banerjee, Chakraborty, Chattopadhyay & Co. Cost Accountants (FRN: 000206) as Cost Auditor to audit the cost accounts of the Company for the financial year 2019–20. As required under the Act, a resolution seeking members' approval for the remuneration payable to the Cost Auditor for the said period forms part of the Notice convening the Annual General Meeting.

The Cost Audit Report for the financial year 2017–18 was filed in Form CRA–4 with the Ministry of Corporate Affairs on 04.10.2018.

# CORPORATE SOCIAL RESPONSIBILITY

The Corporate Social Responsibility (CSR) activities undertaken by your Company can be broadly categorised into three areas, viz., Educational & Empowerment Programme, Healthcare & Holistic Living Programme and Activities under National Mission Programme.

Educational and Empowerment Programme include Education, Mid-day meal, Women empowerment. Under the Healthcare & Holistic Living Programme healthcare facilities are provided to the poor families. The activities under the National Mission Programme include Swachh Bharat Mission.

Your Company has carried out CSR activities and spent the requisite amount as required by law through group managed registered trusts, authorised to carry out such activities as stipulated vide the provisions of Section 135 read with Schedule VII to the Act and the group CSR policy.

The disclosure as per Rule 9 of the Companies (Corporate Social Responsibility Policy) Rules, 2014 is furnished in Annexure 5 and attached to this report.

# AUDIT COMMITTEE

Your Company has an Audit Committee at the Board level with terms of reference specified by the Board and with the powers and the role that are in accordance with Section 177 of the Act read with Rule 6(ii) of the Companies (Meetings of Board and its Powers) Rules 2014.

The Committee comprised Dr. Gautam Bhattacharjee (DIN 00109269), Mr. Sisir Kumar Chakrabarti (DIN 02848624) and Mr. Bama Prasad Mukhopadhyay (DIN 08199055), Independent Directors, Mr. Prasan Lohia (DIN 00061111), Whole–time Director as members of the Committee. Ms. Vinamrata Agrawal being the Company Secretary of the Company acts as the Secretary to the Committee.

The Committee actively reviews the adequacy and effectiveness of the internal control systems and suggests improvements to strengthen the same, overseeing the performance of the internal auditors. During the under review, there has been no instance of non–acceptance of any recommendations of the Committee by the Board of Directors.

### NOMINATION AND REMUNERATION COMMITTEE

The Board of Directors has framed a policy which enshrines a framework in relation to remuneration of Directors and Key Managerial Personnel of the Company by laying down criteria, selection, evaluation and appointment of the same.

Your Company has a Nomination and Remuneration Committee in accordance with Section 178 of the Act read with Rule 6(ii) of the Companies (Meetings of Board and its Powers) Rules 2014.

The Committee comprised Dr. Gautam Bhattacharjee (DIN 00109269), Mr. Sisir Kumar Chakrabarti (DIN 02848624) and Mr. Bama Prasad Mukhopadhyay (DIN 08199055), Independent Directors as members of the Committee. Ms. Vinamrata Agrawal being the Company Secretary of the Company acts as the Secretary to the Committee.

#### STAKEHOLDERS RELATIONSHIP COMMITTEE

Your Company has a Stakeholders Relationship Committee to oversee, monitor and approve transfer of securities and resolve grievances of the shareholders.

The Committee comprised Dr. Gautam Bhattacharjee (DIN 00109269), Independent Director and Mr. Prasan Lohia (DIN 00061111), Whole–time Director. Ms. Vinamrata Agrawal being the Company Secretary of the Company acts as the Secretary to the Committee.

No grievance was reported to the Committee during the year under review.

#### **VIGIL MECHANISM**

As per provisions of Section 177 of the Act and Rules framed thereunder your Company has formulated and established a vigil mechanism to provide for adequate safeguards against victimisation of persons who use such mechanism and make provision for direct access to the chairperson of the Audit Committee in appropriate or exceptional cases.

This policy is to establish the said mechanism for employees to report to the management instances of unethical behaviour, actual or suspected, fraud or violation of the Company's code of conduct or ethics policy and is displayed on your Company's website.

#### INTERNAL COMPLAINTS COMMITTEE

Pursuant to the stipulations as set out under the Sexual Harassment of Women at Workplace (Prevention, Prohibition and Redressal) Act and Rules, 2013 as notified by Government of India the Internal Complaints Committee of your Company was re-constituted on 24th November, 2018 to, inter–alia, prevent discrimination and sexual harassment against women at the Company's work place ensuring support to the victimized and termination of harassment. The Committee recommends appropriate disciplinary action against the guilty party.

During the year under review, no complaints were reported to the Committee.

## PARTICULARS OF EMPLOYEES AND RELATED DISCLOSURES

In terms of Section 197 of the Act read with Rule 5(2) of the Companies (Appointment & Remuneration of Managerial Personnel) Rules, 2014 a statement showing disclosures pertaining to Remuneration and other details of employees drawing remuneration in excess of the limits is furnished in Annexure 4 forming part of the Directors' Report.

#### DIRECTORS' RESPONSIBILITY STATEMENT

Pursuant to Section 134(5) of the Act, Your Directors confirm to the best of their knowledge and belief that:

- In the preparation of the annual accounts, the applicable accounting standards have been followed and there are no material departures;
- ii. They have selected such Accounting Policies which were adapted to make prudent and reasonable judgments so as to give a true and fair view of the state of affairs of the Company at the end of the financial year and of the profit of the Company for that period;

- Proper and Sufficient care was given for the maintenance of adequate accounting records in accordance with the provisions of the Act for safeguarding the assets of the Company and for preventing and detecting fraud and other irregularities;
- iv. Annual Accounts were prepared on a going concern basis;
- v. Structured Systems were laid down to ensure compliance with the provisions of all applicable laws and that such systems were adequate and operating effectively.

#### INFORMATION IN RESPECT OF FRAUD COMMITTED BY AN EMPLOYEE

During the year under review and in the course of its routine evaluation of internal financial controls on payments, the management of your Company noted a case of fraudulent action, by an employee associated with the Company for around 12 years. The amount defrauded was ascertained to be ₹18.86 Lakh. This act was perpetrated mainly by preparation of fraudulent vouchers and manipulating the bank account numbers. A criminal proceeding was initiated against the concerned employee, resulting in his arrest and jail custody.

The company filed an insurance claim against the loss. It is expected that the claim will be settled soon after processing.

The management of your Company has also taken adequate steps by way of further strengthening of financial controls so that these types of risks are properly mitigated.

#### ACKNOWLEDGEMENTS

Your Company feels honoured to state that the brand "Merino" signifies excellence and reliability of products and services in Indian as well as overseas markets and place on record its sincere gratitude to all stakeholders for their continued association over the years towards the successful journey of the Company.

The Directors wish to place on record their appreciation to the Company's Shareholders, Business Associates, Bankers, Financial Institution and all Government Authorities for their co-operation and support. They sincerely acknowledge the significant contributions made by all the employees of the Company.

#### For and on behalf of the Board of Directors

Place: New Delhi Date: 26th July, 2019 Champa Lal Lohia Executive Chairman Annexure-1 to Directors' Report

### Form No. MGT-9

EXTRACT OF ANNUAL RETURN

as on the financial year ended on 31.03.2019 [Pursuant to section 92(3) of the Companies Act, 2013 and rule 12(1) of the Companies (Management and Administration) Rules, 2014]

#### I. REGISTRATION AND OTHER DETAILS:

| i)   | CIN:-                                                                     | U51909WB1965PLC026556                                                                                                                                                                                                  |
|------|---------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| ii)  | Registration Date                                                         | 29-07-1965                                                                                                                                                                                                             |
| iii) | Name of the Company                                                       | Merino Industries Limited                                                                                                                                                                                              |
| i∨)  | Category / Sub-Category of the<br>Company                                 | Company Limited by Shares / Indian Non-government Company                                                                                                                                                              |
| ∨)   | Address of the Registered Office & Contact details                        | 5, Alexandra Court, 60/1, Chowringhee Road, Kolkata-700020, West Bengal<br>Tel: 033-22901214, Fax: 033-22870314, E-mail: merinokol@merinoindia.com<br>Website: www.merinoindia.com                                     |
| ∨i)  | Whether listed company                                                    | No.                                                                                                                                                                                                                    |
| ∨ii) | Name, Address and Contact details of Registrar and Transfer Agent, if any | C B Management Services (P) Limited,<br>P-22, Bondel Road, Kolkata- 700019,<br>Tel : 033-2280-6692/93/94, 033-40116700/11/16/18/23/28;<br>Fax : 91-033-40116739; E-mail : rta@cbmsl.com<br>CIN : U74140WB1994PTC062959 |

#### II. PRINCIPAL BUSINESS ACTIVITIES OF THE COMPANY

All the business activities contributing 10% or more of the total turnover of the company shall be stated:-

| SI.<br>No. | Name and Description of main products / services | NIC Code of the<br>Product / service | % to total turnover of the company |
|------------|--------------------------------------------------|--------------------------------------|------------------------------------|
| 1          | Decorative Laminates                             | 4823-90-19                           | 65                                 |
| 2          | Furniture & Panel Products                       | 94036000                             | 20                                 |

#### III. PARTICULARS OF HOLDING, SUBSIDIARY AND ASSOCIATE COMPANIES

| SI.<br>No. | Name and Address of the Company                                                                              | CIN / GLN             | Holding /<br>Subsidiary /<br>Associate | % of<br>shares<br>held | Applicable<br>Section |
|------------|--------------------------------------------------------------------------------------------------------------|-----------------------|----------------------------------------|------------------------|-----------------------|
| 1          | Merino Panel Products Limited,<br>5, Alexandra Court, 60/1, Chowringhee Road,<br>Kolkata-700020, West Bengal | U20299WB1994PLC064386 | Subsidiary                             | 74.65                  | 2(87)                 |

#### IV. SHAREHOLDING PATTERN (Equity Share Capital Breakup as percentage of total equity) (i) Category-wise Share holding

| SI<br>No.   | Category of shareholder                                                    | No.of sha |          | the beginni<br>.04.2018) | ng of the         | No.of shares held at the end of the year<br>(31.03.2019) |          |         |                   | %<br>Change        |
|-------------|----------------------------------------------------------------------------|-----------|----------|--------------------------|-------------------|----------------------------------------------------------|----------|---------|-------------------|--------------------|
|             |                                                                            | Demat     | Physical | Total                    | % of total shares | Demat                                                    | Physical | Total   | % of total shares | during<br>the year |
| (A)         | Promoter                                                                   |           |          |                          |                   |                                                          |          |         |                   |                    |
| 1           | Indian                                                                     |           |          |                          |                   |                                                          |          |         |                   |                    |
| (a)         | Individuals/ HUF                                                           | 6276055   | 162910   | 6438965                  | 62.09             | 6281855                                                  | 160700   | 6442555 | 62.13             | 0.03               |
| (b)         | Central Government                                                         |           |          |                          |                   |                                                          |          |         |                   |                    |
| (C)         | State Government(s)                                                        |           |          |                          |                   |                                                          |          |         |                   |                    |
| (d)         | Bodies Corporate                                                           | 3385700   | 0        | 3385700                  | 32.65             | 3385700                                                  | 0        | 3385700 | 32.65             | 0.00               |
| (e)         | Bank/Financial Institutions                                                |           |          |                          |                   |                                                          |          |         |                   |                    |
| (f)         | Any Other (specify)                                                        |           |          |                          |                   |                                                          |          |         |                   |                    |
|             | Sub Total(A)(1)                                                            | 9661755   | 162910   | 9824665                  | 94.74             | 9667555                                                  | 160700   | 9828255 | 94.78             | 0.03               |
| 2           | Foreign                                                                    |           |          |                          |                   |                                                          |          |         |                   |                    |
| (a)         | NRIs-Individuals                                                           |           |          |                          |                   |                                                          |          |         |                   |                    |
| (b)         | Other-Individuals                                                          |           |          |                          |                   |                                                          |          |         |                   |                    |
| (C)         | Bodies Corporate                                                           |           |          |                          |                   |                                                          |          |         |                   |                    |
| (d)         | Bank/Financial Institutions                                                |           |          |                          |                   |                                                          |          |         |                   |                    |
| (e)         | Any Other (specify)                                                        |           |          |                          |                   |                                                          |          |         |                   |                    |
|             | Sub Total(A)(2)                                                            | 0         | 0        | 0                        | 0.00              | 0                                                        | 0        | 0       | 0.00              | 0.00               |
|             | Total Shareholding of<br>Promoter and Promoter<br>Group (A)= (A)(1)+(A)(2) | 9661755   | 162910   | 9824665                  | 94.74             | 9667555                                                  | 160700   | 9828255 | 94.78             | 0.03               |
| <b>(</b> B) | Public shareholding                                                        |           |          |                          |                   |                                                          |          |         |                   |                    |
| 1           | Institutions                                                               |           |          |                          |                   |                                                          |          |         |                   |                    |
| (a)         | Mutual Funds                                                               |           |          |                          |                   |                                                          |          |         |                   |                    |
| (b)         | Bank/Financial Institutions                                                |           |          |                          |                   |                                                          |          |         |                   |                    |
| (C)         | Central Govt                                                               |           |          |                          |                   |                                                          |          |         |                   |                    |
| (d)         | State Govt(s)                                                              |           |          |                          |                   |                                                          |          |         |                   |                    |
| (e)         | Venture Capital Funds                                                      |           |          |                          |                   |                                                          |          |         |                   |                    |
| (f)         | Insurance Companies                                                        |           |          |                          |                   |                                                          |          |         |                   |                    |
| (g)         | Foreign Institutional<br>Investors (FII)                                   |           |          |                          |                   |                                                          |          |         |                   |                    |
| (h)         | Foreign Venture Capital<br>Funds                                           |           |          |                          |                   |                                                          |          |         |                   |                    |
| (i)         | Others (specify)                                                           |           |          |                          |                   |                                                          |          |         |                   |                    |
| (i-i)       | UTI                                                                        |           |          |                          |                   |                                                          |          |         |                   |                    |
|             | Sub-Total (B)(1)                                                           | 0         | 0        | 0                        | 0.00              | 0                                                        | 0        | 0       | 0.00              | 0.00               |

| SI<br>No. | Category of shareholder                                                                              | No.of sha | No.of shares held at the beginning of the year (01.04.2018) |          |                   | No.of shares held at the end of the year<br>(31.03.2019) |          |          |                   | %<br>Change        |
|-----------|------------------------------------------------------------------------------------------------------|-----------|-------------------------------------------------------------|----------|-------------------|----------------------------------------------------------|----------|----------|-------------------|--------------------|
|           |                                                                                                      | Demat     | Physical                                                    | Total    | % of total shares | Demat                                                    | Physical | Total    | % of total shares | during<br>the year |
| B 2       | Non-institutions                                                                                     |           |                                                             |          |                   |                                                          |          |          |                   |                    |
| (a)       | Bodies Corporate                                                                                     |           |                                                             |          |                   |                                                          |          |          |                   |                    |
| i)        | Indian                                                                                               | 14448     | 9600                                                        | 24048    | 0.23              | 24122                                                    | 4000     | 28122    | 0.27              | 0.04               |
| ii)       | Overseas                                                                                             |           |                                                             |          |                   |                                                          |          |          |                   |                    |
| (b)       | Individuals                                                                                          |           |                                                             |          |                   |                                                          |          |          |                   |                    |
|           | <ul> <li>Individual shareholders<br/>holding nominal share<br/>capital up to ₹1 lakh</li> </ul>      | 185679    | 293308                                                      | 478987   | 4.62              | 292408                                                   | 179715   | 472123   | 4.55              | -0.07              |
|           | <li>ii. Individual shareholders<br/>holding nominal<br/>share capital in excess<br/>of ₹1 lakh.</li> | 0         | 0                                                           | 0        | 0.00              | 0                                                        | 0        | 0        | 0.00              | 0.00               |
| (C)       | Others (specify)                                                                                     |           |                                                             |          |                   |                                                          |          |          |                   |                    |
| (i)       | IEPF                                                                                                 | 41900     | 0                                                           | 41900    | 0.40              | 41100                                                    | 0        | 41100    | 0.40              | -0.01              |
|           | Sub-Total (B)(2)                                                                                     | 242027    | 302908                                                      | 544935   | 5.26              | 357630                                                   | 183715   | 541345   | 5.22              | -0.03              |
| (B)       | Total Public<br>Shareholding (B)= (B)<br>(1)+(B)(2)                                                  | 242027    | 302908                                                      | 544935   | 5.26              | 357630                                                   | 183715   | 541345   | 5.22              | -0.03              |
|           | TOTAL (A)+(B)                                                                                        | 9903782   | 465818                                                      | 10369600 | 100.00            | 10025185                                                 | 344415   | 10369600 | 100.00            | 0.00               |
| (C)       | Shares held by<br>Custodians for GDRs &<br>ADRs                                                      |           |                                                             |          |                   |                                                          |          |          |                   |                    |
|           | Sub-Total (C)                                                                                        |           |                                                             |          |                   |                                                          |          |          |                   |                    |
|           | GRAND TOTAL<br>(A)+(B)+(C)                                                                           | 9903782   | 465818                                                      | 10369600 | 100.00            | 10025185                                                 | 344415   | 10369600 | 100.00            | 0.00               |

#### (ii) Shareholding of promoters

| SI<br>No. | Shareholder's Name                       |                 | ding at the l<br>year (31.03       | beginning of<br>.2018)                                      |                 | holding at t<br>ear (31.03.2       | he end of the<br>019)                                       | % change in shareholding |
|-----------|------------------------------------------|-----------------|------------------------------------|-------------------------------------------------------------|-----------------|------------------------------------|-------------------------------------------------------------|--------------------------|
|           |                                          | No of<br>shares | % of total<br>shares of<br>Company | % of shares<br>pledged/<br>encumbered<br>to total<br>shares | No of<br>shares | % of total<br>shares of<br>Company | % of shares<br>pledged/<br>encumbered<br>to total<br>shares | during the<br>year       |
| 1         | Merino Exports Private Limited           | 3065700         | 29.56                              | 0.00                                                        | 3065700         | 29.56                              | 0.00                                                        | 0.00                     |
| 2         | Mr. Bikash Lohia                         | 640400          | 6.18                               | 0.00                                                        | 640400          | 6.18                               | 0.00                                                        | 0.00                     |
| 3         | Mr. Deepak Lohia                         | 615189          | 5.93                               | 0.00                                                        | 615189          | 5.93                               | 0.00                                                        | 0.00                     |
| 4         | Mr. Prakash Lohia                        | 991020          | 9.56                               | 0.00                                                        | 566020          | 5.46                               | 0.00                                                        | -4.10                    |
| 5         | Ms. Ruchira Lohia                        | 508456          | 4.90                               | 0.00                                                        | 508456          | 4.90                               | 0.00                                                        | 0.00                     |
| 6         | Mr. Champa Lal Lohia                     | 368400          | 3.55                               | 0.00                                                        | 368400          | 3.55                               | 0.00                                                        | 0.00                     |
| 7         | Merino Services Limited                  | 320000          | 3.09                               | 0.00                                                        | 320000          | 3.09                               | 0.00                                                        | 0.00                     |
| 8         | Ms. Neera Lohia                          | 298750          | 2.88                               | 0.00                                                        | 298750          | 2.88                               | 0.00                                                        | 0.00                     |
| 9         | Ms. Vandana Lohia                        | 298300          | 2.88                               | 0.00                                                        | 298300          | 2.88                               | 0.00                                                        | 0.00                     |
| 10        | Mr. Madhusudan Lohia                     | 296435          | 2.86                               | 0.00                                                        | 721635          | 6.96                               | 0.00                                                        | 4.10                     |
| 11        | Ms. Meghna Lohia                         | 264535          | 2.55                               | 0.00                                                        | 264535          | 2.55                               | 0.00                                                        | 0.00                     |
| 12        | Ms. Tara Devi Lohia                      | 241100          | 2.33                               | 0.00                                                        | 241100          | 2.33                               | 0.00                                                        | 0.00                     |
| 13        | Mr. Manoj Lohia                          | 214200          | 2.07                               | 0.00                                                        | 214200          | 2.07                               | 0.00                                                        | 0.00                     |
| 14        | Mr. Rup Chand Lohia                      | 205100          | 1.98                               | 0.00                                                        | 205100          | 1.98                               | 0.00                                                        | 0.00                     |
| 15        | Mr. Abhiroop Lohia                       | 200000          | 1.93                               | 0.00                                                        | 200000          | 1.93                               | 0.00                                                        | 0.00                     |
| 16        | Ms. Praveena Lohia                       | 179800          | 1.73                               | 0.00                                                        | 179800          | 1.73                               | 0.00                                                        | 0.00                     |
| 17        | Mr. Prasan Lohia                         | 173170          | 1.67                               | 0.00                                                        | 173370          | 1.67                               | 0.00                                                        | 0.00                     |
| 18        | Ms. Sita Devi Lohia                      | 163400          | 1.58                               | 0.00                                                        | 163400          | 1.58                               | 0.00                                                        | 0.00                     |
| 19        | Ms. Usha Lohia (U/G Champa Lal<br>Lohia) | 160000          | 1.54                               | 0.00                                                        | 160000          | 1.54                               | 0.00                                                        | 0.00                     |
| 20        | Ms. Sheela Lohia                         | 117500          | 1.13                               | 0.00                                                        | 117500          | 1.13                               | 0.00                                                        | 0.00                     |
| 21        | Ms. Sashi Lohia                          | 100000          | 0.96                               | 0.00                                                        | 100000          | 0.96                               | 0.00                                                        | 0.00                     |
| 22        | Ms. Pragya Lohia                         | 84500           | 0.81                               | 0.00                                                        | 84500           | 0.81                               | 0.00                                                        | 0.00                     |
| 23        | Ms. Nayantara Lohia                      | 80000           | 0.77                               | 0.00                                                        | 80000           | 0.77                               | 0.00                                                        | 0.00                     |
| 24        | Ms. Uma Singi                            | 80000           | 0.77                               | 0.00                                                        | 80000           | 0.77                               | 0.00                                                        | 0.00                     |
| 25        | Ms. Anuja Lohia                          | 50000           | 0.48                               | 0.00                                                        | 50000           | 0.48                               | 0.00                                                        | 0.00                     |
| 26        | Mr. Madan Mohan Singi                    | 25900           | 0.25                               | 0.00                                                        | 25900           | 0.25                               | 0.00                                                        | 0.00                     |
| 27        | Mr. Govind Mundra/Ms. Asha Mundra        | 2200            | 0.02                               | 0.00                                                        | 2200            | 0.02                               | 0.00                                                        | 0.00                     |
| 28        | Mr. Govind Mundra                        | 0               | 0.00                               | 0.00                                                        | 3000            | 0.03                               | 0.00                                                        | 0.03                     |
| 29        | Mr. Nripen Kr Dugar                      | 600             | 0.01                               | 0.00                                                        | 600             | 0.01                               | 0.00                                                        | 0.00                     |
| 30        | Ms. Prekshi Lohia                        | 80000           | 0.77                               | 0.00                                                        | 80000           | 0.77                               | 0.00                                                        | 0.00                     |

40 | Merino Industries Limited

#### (iii) Change in Promoter's Shareholding (please specify if there is no change)

| SI<br>No. | Name                   | Remarks                     | Shareholding/<br>transaction<br>Date | Sharehold<br>beginning<br>(01.04 | of the year                               | Cumu<br>sharehold<br>the year (01<br>31.03 | ing during<br>.04.2018 to                 |
|-----------|------------------------|-----------------------------|--------------------------------------|----------------------------------|-------------------------------------------|--------------------------------------------|-------------------------------------------|
|           |                        |                             |                                      | No.of<br>shares                  | % of total<br>shares<br>of the<br>Company | No.of<br>shares                            | % of total<br>shares<br>of the<br>Company |
| 1         | Merino Exports Private | At the begining of the year | 01/04/18                             | 3065700                          | 29.56                                     | 3065700                                    | 29.56                                     |
|           | Limited                | At the end of the year      | 30/03/19                             |                                  |                                           | 3065700                                    | 29.56                                     |
| 2         | Mr. Prakash Lohia      | At the begining of the year | 01/04/18                             | 991020                           | 9.56                                      | 991020                                     | 9.56                                      |
|           |                        | Increase                    | 12/10/18                             | 200                              | 0.00                                      | 991220                                     | 9.56                                      |
|           |                        | Decrease                    | 28/12/18                             | 425200                           | 4.10                                      | 566020                                     | 5.46                                      |
|           |                        | At the end of the year      | 30/03/19                             |                                  |                                           | 566020                                     | 5.46                                      |
| 3         | Mr. Bikash Lohia       | At the begining of the year | 01/04/18                             | 640400                           | 6.18                                      | 640400                                     | 6.18                                      |
|           |                        | Increase                    | 12/10/18                             | 200                              | 0.00                                      | 640600                                     | 6.18                                      |
|           |                        | At the end of the year      | 30/03/19                             |                                  |                                           | 640600                                     | 6.18                                      |
| 4         | Mr. Deepak Lohia       | At the begining of the year | 01/04/18                             | 615189                           | 5.93                                      | 615189                                     | 5.93                                      |
|           |                        | At the end of the year      | 30/03/19                             |                                  |                                           | 615189                                     | 5.93                                      |
| 5         | Ms. Ruchira Lohia      | At the begining of the year | 01/04/18                             | 508456                           | 4.90                                      | 508456                                     | 4.90                                      |
|           |                        | At the end of the year      | 30/03/19                             |                                  |                                           | 508456                                     | 4.90                                      |
| 6         | Mr. Champa Lal Lohia   | At the begining of the year | 01/04/18                             | 368400                           | 3.55                                      | 368400                                     | 3.55                                      |
|           |                        | At the end of the year      | 30/03/19                             |                                  |                                           | 368400                                     | 3.55                                      |
| 7         | Ms. Neera Lohia        | At the begining of the year | 01/04/18                             | 298750                           | 2.88                                      | 298750                                     | 2.88                                      |
|           |                        | At the end of the year      | 30/03/19                             |                                  |                                           | 298750                                     | 2.88                                      |
| 8         | Ms. Vandana Lohia      | At the begining of the year | 01/04/18                             | 298300                           | 2.88                                      | 298300                                     | 2.88                                      |
|           |                        | At the end of the year      | 30/03/19                             |                                  |                                           | 298300                                     | 2.88                                      |
| 9         | Mr. Madhusudan Lohia   | At the begining of the year | 01/04/18                             | 296435                           | 2.86                                      | 296435                                     | 2.86                                      |
|           |                        | Increase                    | 28/12/18                             | 425200                           | 4.10                                      | 721635                                     | 6.96                                      |
|           |                        | At the end of the year      | 30/03/19                             |                                  |                                           | 721635                                     | 6.96                                      |
| 10        | Ms. Meghna Lohia       | At the begining of the year | 01/04/18                             | 264535                           | 2.55                                      | 264535                                     | 2.55                                      |
|           |                        | At the end of the year      | 30/03/19                             |                                  |                                           | 264535                                     | 2.55                                      |
| 11        | Ms. Tara Devi Lohia    | At the begining of the year | 01/04/18                             | 241100                           | 2.33                                      | 241100                                     | 2.33                                      |
|           |                        | At the end of the year      | 30/03/19                             |                                  |                                           | 241100                                     | 2.33                                      |
| 12        | Mr. Manoj Lohia        | At the begining of the year | 01/04/18                             | 214200                           | 2.07                                      | 214200                                     | 2.07                                      |
|           |                        | At the end of the year      | 30/03/19                             |                                  |                                           | 214200                                     | 2.07                                      |
| 13        | Mr. Rup Chand Lohia    | At the begining of the year | 01/04/18                             | 205100                           | 1.98                                      | 205100                                     | 1.98                                      |
|           |                        | At the end of the year      | 30/03/19                             |                                  |                                           | 205100                                     | 1.98                                      |
| 14        | Mr. Abhiroop Lohia     | At the begining of the year | 01/04/18                             | 200000                           | 1.93                                      | 200000                                     | 1.93                                      |
|           |                        | At the end of the year      | 30/03/19                             |                                  |                                           | 200000                                     | 1.93                                      |
| 15        | Ms. Praveena Lohia     | At the begining of the year | 01/04/18                             | 179800                           | 1.73                                      | 179800                                     | 1.73                                      |
|           |                        | At the end of the year      | 30/03/19                             |                                  |                                           | 179800                                     | 1.73                                      |
| 16        | Mr. Prasan Lohia       | At the begining of the year | 01/04/18                             | 173170                           | 1.67                                      | 173170                                     | 1.67                                      |
|           |                        | Increase                    | 12/10/18                             | 200                              | 0.00                                      | 173370                                     | 1.67                                      |
|           |                        | At the end of the year      | 30/03/19                             |                                  |                                           | 173370                                     | 1.67                                      |

| SI<br>No. | Name                    | Remarks                     | Shareholding/<br>transaction<br>Date | Sharehold<br>beginning<br>(01.04 | of the year                               | Cumu<br>sharehold<br>the year (01<br>31.03 | ing during<br>.04.2018 to                 |
|-----------|-------------------------|-----------------------------|--------------------------------------|----------------------------------|-------------------------------------------|--------------------------------------------|-------------------------------------------|
|           |                         |                             |                                      | No.of<br>shares                  | % of total<br>shares<br>of the<br>Company | No.of<br>shares                            | % of total<br>shares<br>of the<br>Company |
| 17        | Ms. Sita Devi Lohia     | At the begining of the year | 01/04/18                             | 163400                           | 1.58                                      | 163400                                     | 1.58                                      |
|           |                         | At the end of the year      | 30/03/19                             |                                  |                                           | 163400                                     | 1.58                                      |
| 18        |                         | At the begining of the year | 01/04/18                             | 160000                           | 1.54                                      | 160000                                     | 1.54                                      |
|           | Champa Lal Lohia)       | At the end of the year      | 30/03/19                             |                                  |                                           | 160000                                     | 1.54                                      |
| 19        | Mr. Nripen Kr Dugar     | At the begining of the year | 01/04/18                             | 600                              | 0.01                                      | 600                                        | 0.01                                      |
|           |                         | At the end of the year      | 30/03/19                             |                                  |                                           | 600                                        | 0.01                                      |
| 20        | Mr. Govind Mundra       | At the begining of the year | 01/04/18                             | 2200                             | 0.02                                      | 2200                                       | 0.02                                      |
|           |                         | Decrease                    | 31/12/18                             | 2200                             | 0.02                                      | 0                                          | 0.00                                      |
|           |                         | At the end of the year      | 30/03/19                             |                                  |                                           | 0                                          | 0.00                                      |
| 21        | Mr. Madan Mohan Singi   | At the begining of the year | 01/04/18                             | 100                              | 0.00                                      | 100                                        | 0.00                                      |
|           |                         | At the end of the year      | 30/03/19                             |                                  |                                           | 100                                        | 0.00                                      |
| 22        | Merino Services Limited | At the begining of the year | 01/04/18                             | 320000                           | 3.09                                      | 320000                                     | 3.09                                      |
|           |                         | At the end of the year      | 30/03/19                             |                                  |                                           | 320000                                     | 3.09                                      |
| 23        | Mr. Madan Mohan Singi   | At the begining of the year | 01/04/18                             | 25800                            | 0.25                                      | 25800                                      | 0.25                                      |
|           |                         | At the end of the year      | 30/03/19                             |                                  |                                           | 25800                                      | 0.25                                      |
| 24        | Ms. Sashi Lohia         | At the begining of the year | 01/04/18                             | 100000                           | 0.96                                      | 100000                                     | 0.96                                      |
|           |                         | At the end of the year      | 30/03/19                             |                                  |                                           | 100000                                     | 0.96                                      |
| 25        | Ms. Nayantara Lohia     | At the begining of the year | 01/04/18                             | 80000                            | 0.77                                      | 80000                                      | 0.77                                      |
|           |                         | At the end of the year      | 30/03/19                             |                                  |                                           | 80000                                      | 0.77                                      |
| 26        | Ms. Sheela Lohia        | At the begining of the year | 01/04/18                             | 117500                           | 1.13                                      | 117500                                     | 1.13                                      |
|           |                         | At the end of the year      | 30/03/19                             |                                  |                                           | 117500                                     | 1.13                                      |
| 27        | Ms. Uma Singi           | At the begining of the year | 01/04/18                             | 80000                            | 0.77                                      | 80000                                      | 0.77                                      |
|           |                         | At the end of the year      | 30/03/19                             |                                  |                                           | 80000                                      | 0.77                                      |
| 28        | Ms. Pragya Lohia        | At the begining of the year | 01/04/18                             | 84500                            | 0.81                                      | 84500                                      | 0.81                                      |
|           |                         | At the end of the year      | 30/03/19                             |                                  |                                           | 84500                                      | 0.81                                      |
| 29        | Ms. Anuja Lohia         | At the begining of the year | 01/04/18                             | 50000                            | 0.48                                      | 50000                                      | 0.48                                      |
|           |                         | At the end of the year      | 30/03/19                             |                                  |                                           | 50000                                      | 0.48                                      |
| 30        | Ms. Prekshi Lohia       | At the begining of the year | 01/04/18                             | 80000                            | 0.77                                      | 80000                                      | 0.77                                      |
|           |                         | At the end of the year      | 30/03/19                             |                                  |                                           | 80000                                      | 0.77                                      |
| 31        | Mr. Govind Mundra       | At the begining of the year | 01/04/18                             | 3000                             | 0.03                                      | 3000                                       | 0.03                                      |
|           |                         | At the end of the year      | 30/03/19                             |                                  |                                           | 3000                                       | 0.03                                      |
| 32        | Mr. Govind Mundra       | At the begining of the year | 01/04/18                             | 0                                | 0.00                                      | 0                                          | 0.00                                      |
|           |                         | Increase                    | 04/01/19                             | 2200                             | 0.02                                      | 2200                                       | 0.02                                      |
|           |                         | At the end of the year      | 30/03/19                             |                                  |                                           | 2200                                       | 0.02                                      |

\* Changes due to dematerialisation of shares.

| SI<br>No. | Folio no.        | Name - For each<br>of the top 10<br>shareholders | Remarks                     | Shareholding/<br>transaction<br>Date | beginniı<br>year (01- | ding at the<br>ng of the<br>04-2018)         | sharehold<br>the year<br>2018 tc<br>20 | ılative<br>ing during<br>(01-04-<br>0 31-03-<br>19) |
|-----------|------------------|--------------------------------------------------|-----------------------------|--------------------------------------|-----------------------|----------------------------------------------|----------------------------------------|-----------------------------------------------------|
|           |                  |                                                  |                             |                                      | No.of<br>shares       | % of<br>total<br>shares<br>of the<br>Company | No.of<br>shares                        | % of<br>total<br>shares<br>of the<br>Company        |
| 1         | 1201090008288550 | Sundeep                                          | At the begining of the year | 01/04/18                             | 8000                  | 0.08                                         | 8000                                   | 0.08                                                |
|           |                  | Navinchandra<br>Ghael                            | At the end of the year      | 30/03/19                             |                       |                                              | 8000                                   | 0.08                                                |
| 2         | IN30009511415372 | Indra Kumar Bagri                                | At the begining of the year | 01/04/18                             | 6520                  | 0.06                                         | 6520                                   | 0.06                                                |
|           |                  |                                                  | Decrease                    | 13/04/18                             | 100                   | 0.00                                         | 6420                                   | 0.06                                                |
|           |                  |                                                  | Decrease                    | 11/05/18                             | 50                    | 0.00                                         | 6370                                   | 0.06                                                |
|           |                  |                                                  | Decrease                    | 29/06/18                             | 100                   | 0.00                                         | 6270                                   | 0.06                                                |
|           |                  |                                                  | Decrease                    | 30/06/18                             | 300                   | 0.00                                         | 5970                                   | 0.06                                                |
|           |                  |                                                  | Decrease                    | 20/07/18                             | 200                   | 0.00                                         | 5770                                   | 0.06                                                |
|           |                  |                                                  | Decrease                    | 27/07/18                             | 100                   | 0.00                                         | 5670                                   | 0.05                                                |
|           |                  |                                                  | Decrease                    | 07/09/18                             | 2                     | 0.00                                         | 5668                                   | 0.05                                                |
|           |                  |                                                  | Decrease                    | 28/09/18                             | 1                     | 0.00                                         | 5667                                   | 0.05                                                |
|           |                  |                                                  | Decrease                    | 19/10/18                             | 200                   | 0.00                                         | 5467                                   | 0.05                                                |
|           |                  |                                                  | Decrease                    | 23/11/18                             | 6                     | 0.00                                         | 5461                                   | 0.05                                                |
| 0         |                  |                                                  | At the end of the year      | 30/03/19                             | 0000                  | 0.00                                         | 5461                                   | 0.05                                                |
| 3         | IN30236510229012 | Shri Parasram<br>Industries Pvt.                 | At the begining of the year | 01/04/18                             | 6300                  | 0.06                                         | 6300                                   | 0.06                                                |
|           |                  | Ltd.                                             | Decrease                    | 06/04/18                             | 1600                  | 0.02                                         | 4700                                   | 0.05                                                |
|           |                  |                                                  | Increase                    | 24/08/18                             | 3100<br>400           | 0.03                                         | 7800<br>8200                           | 0.08                                                |
|           |                  |                                                  | Decrease                    | 29/03/19                             | 6400                  | 0.00                                         | 1800                                   | 0.08                                                |
|           |                  |                                                  | At the end of the year      | 30/03/19                             | 0400                  | 0.00                                         | 1800                                   | 0.02                                                |
| 4         | 1203480000029180 | Sushila Lakhotia                                 | At the begining of the year | 01/04/18                             | 5000                  | 0.05                                         | 5000                                   | 0.02                                                |
| 4         | 120040000029100  | Susi ilia Lani lotia                             | At the end of the year      | 30/03/19                             | 5000                  | 0.00                                         | 5000                                   | 0.05                                                |
| 5         | IN30310810173881 | Shammi Goel                                      | At the begining of the year | 01/04/18                             | 4183                  | 0.04                                         | 4183                                   | 0.04                                                |
| 0         |                  |                                                  | Increase                    | 20/07/18                             | 200                   | 0.00                                         | 4383                                   | 0.04                                                |
|           |                  |                                                  | Decrease                    | 11/01/19                             | 500                   | 0.00                                         | 3883                                   | 0.04                                                |
|           |                  |                                                  | Decrease                    | 15/02/19                             | 600                   | 0.01                                         | 3283                                   | 0.03                                                |
|           |                  |                                                  | Decrease                    | 01/03/19                             | 500                   | 0.00                                         | 2783                                   | 0.03                                                |
|           |                  |                                                  | Decrease                    | 08/03/19                             | 2700                  | 0.03                                         | 83                                     | 0.0                                                 |
|           |                  |                                                  | At the end of the year      | 30/03/19                             |                       |                                              | 83                                     | 0.0                                                 |
| 6         | 0002848          | Satish Kumar                                     | At the begining of the year | 01/04/18                             | 4100                  | 0.04                                         | 4100                                   | 0.04                                                |
|           |                  | Mishra                                           | Decrease                    | 13/04/18                             | 1000                  | 0.01                                         | 3100                                   | 0.03                                                |
|           |                  |                                                  | Increase                    | 27/04/18                             | 800                   | 0.01                                         | 3900                                   | 0.04                                                |
|           |                  |                                                  | Decrease                    | 22/06/18                             | 2000                  | 0.02                                         | 1900                                   | 0.02                                                |
|           |                  |                                                  | Decrease                    | 13/07/18                             | 1900                  | 0.02                                         | 0                                      | 0                                                   |
|           |                  |                                                  | At the end of the year      | 30/03/19                             |                       |                                              | 0                                      | 0                                                   |
| 7         | 0000067          | Carefine                                         | At the begining of the year | 01/04/18                             | 4000                  | 0.04                                         | 4000                                   | 0.04                                                |
|           |                  | Woodworks Pvt                                    | Decrease                    | 22/03/19                             | 500                   | 0.00                                         | 3500                                   | 0.03                                                |
|           |                  | Ltd                                              | At the end of the year      | 30/03/19                             |                       |                                              | 3500                                   | 0.03                                                |

#### (iv) Shareholding pattern of top ten shareholders (Other than Directors, Promoters and Holders of GDRs and ADRS)

| SI  | Folio no.        | Name - For each               | Remarks                     | Shareholding/       | Sharehold       | areholding at the Cumula                     |                          | ulative                                      |
|-----|------------------|-------------------------------|-----------------------------|---------------------|-----------------|----------------------------------------------|--------------------------|----------------------------------------------|
| No. |                  | of the top 10<br>shareholders |                             | transaction<br>Date | year (01-       | -04-2018)                                    | the yea<br>2018 to<br>20 | r (01-04-<br>0 31-03-<br>19)                 |
|     |                  |                               |                             |                     | No.of<br>shares | % of<br>total<br>shares<br>of the<br>Company | No.of<br>shares          | % of<br>total<br>shares<br>of the<br>Company |
| 8   | 1301240004612780 | Mayna H Shah                  | At the begining of the year | 01/04/18            | 4000            | 0.04                                         | 4000                     | 0.04                                         |
|     |                  |                               | At the end of the year      | 30/03/19            |                 |                                              | 4000                     | 0.04                                         |
| 9   | IN30094010202484 | Lalit Kumar                   | At the begining of the year | 01/04/18            | 4000            | 0.04                                         | 4000                     | 0.04                                         |
|     |                  | Poddar                        | At the end of the year      | 30/03/19            |                 |                                              | 4000                     | 0.04                                         |
| 10  | IN30236511244239 | Shri Parasram                 | At the begining of the year | 01/04/18            | 0               | 0.00                                         | 0                        | 0                                            |
|     |                  | Holdings Pvt Ltd              | Increase                    | 01/02/19            | 1600            | 0.02                                         | 1600                     | 0.02                                         |
|     |                  |                               | Increase                    | 15/03/19            | 200             | 0.00                                         | 1800                     | 0.02                                         |
|     |                  |                               | Increase                    | 29/03/19            | 8200            | 0.08                                         | 10000                    | 0.1                                          |
|     |                  |                               | At the end of the year      | 30/03/19            |                 |                                              | 10000                    | 0.1                                          |
| 11  | IN30042510106936 | Venilal Balubhai              | At the begining of the year | 01/04/18            | 0               | 0.00                                         | 0                        | 0                                            |
|     |                  | Ghayal                        | Increase                    | 22/06/18            | 6000            | 0.06                                         | 6000                     | 0.06                                         |
|     |                  |                               | At the end of the year      | 30/03/19            |                 |                                              | 6000                     | 0.06                                         |
| 12  | IN30302850067684 | Manish Kumar                  | At the begining of the year | 01/04/18            | 1305            | 0.01                                         | 1305                     | 0.01                                         |
|     |                  | Somani                        | Decrease                    | 20/04/18            | 200             | 0.00                                         | 1105                     | 0.01                                         |
|     |                  |                               | Decrease                    | 27/04/18            | 1000            | 0.01                                         | 105                      | 0                                            |
|     |                  |                               | Increase                    | 04/05/18            | 200             | 0.00                                         | 305                      | 0                                            |
|     |                  |                               | Decrease                    | 22/06/18            | 300             | 0.00                                         | 5                        | 0                                            |
|     |                  |                               | Increase                    | 07/09/18            | 1700            | 0.02                                         | 1705                     | 0.02                                         |
|     |                  |                               | Decrease                    | 14/09/18            | 500             | 0.00                                         | 1205                     | 0.01                                         |
|     |                  |                               | Increase                    | 30/11/18            | 100             | 0.00                                         | 1305                     | 0.01                                         |
|     |                  |                               | Increase                    | 01/02/19            | 4400            | 0.04                                         | 5705                     | 0.06                                         |
|     |                  |                               | At the end of the year      | 30/03/19            |                 |                                              | 5705                     | 0.06                                         |
| 13  | IN30002011729093 | Jay Praful Shah               | At the begining of the year | 01/04/18            | 1048            | 0.01                                         | 1048                     | 0.01                                         |
|     |                  |                               | Increase                    | 06/04/18            | 200             | 0.00                                         | 1248                     | 0.01                                         |
|     |                  |                               | Decrease                    | 13/07/18            | 1000            | 0.01                                         | 248                      | 0                                            |
|     |                  |                               | Increase                    | 20/07/18            | 500             | 0.00                                         | 748                      | 0.01                                         |
|     |                  |                               | Increase                    | 21/09/18            | 200             | 0.00                                         | 948                      | 0.01                                         |
|     |                  |                               | Increase                    | 16/11/18            | 300             | 0.00                                         | 1248                     | 0.01                                         |
|     |                  |                               | Increase                    | 23/11/18            | 2600            | 0.03                                         | 3848                     | 0.04                                         |
|     |                  |                               | Increase                    | 21/12/18            | 1000            | 0.01                                         | 4848                     | 0.05                                         |
|     |                  |                               | At the end of the year      | 30/03/19            |                 |                                              | 4848                     | 0.05                                         |
| 14  | IN30310810116596 | Kiran Goyal                   | At the begining of the year | 01/04/18            | 1200            | 0.01                                         | 1200                     | 0.01                                         |
|     |                  |                               | Increase                    | 20/07/18            | 2500            | 0.02                                         | 3700                     | 0.04                                         |
|     |                  |                               | Increase                    | 09/11/18            | 1000            | 0.01                                         | 4700                     | 0.05                                         |
|     |                  |                               | Increase                    | 11/01/19            | 800             | 0.01                                         | 5500                     | 0.05                                         |
|     |                  |                               | Decrease                    | 15/03/19            | 1000            | 0.01                                         | 4500                     | 0.04                                         |
|     |                  |                               | At the end of the year      | 30/03/19            |                 |                                              | 4500                     | 0.04                                         |

| SI<br>No. | Folio no.        | Name - For each<br>of the top 10<br>shareholders | Remarks                     | Shareholding/<br>transaction<br>Date | beginniı        | ding at the<br>ng of the<br>04-2018)         | sharehold<br>the yea<br>2018 to | ulative<br>ling during<br>r (01-04-<br>o 31-03-<br>19) |
|-----------|------------------|--------------------------------------------------|-----------------------------|--------------------------------------|-----------------|----------------------------------------------|---------------------------------|--------------------------------------------------------|
|           |                  |                                                  |                             |                                      | No.of<br>shares | % of<br>total<br>shares<br>of the<br>Company | No.of<br>shares                 | % of<br>total<br>shares<br>of the<br>Company           |
| 15        | IN30109810767356 | Gobindsingh                                      | At the begining of the year | 01/04/18                             | 1400            | 0.01                                         | 1400                            | 0.01                                                   |
|           |                  | Dhawda                                           | Increase                    | 11/05/18                             | 300             | 0.00                                         | 1700                            | 0.02                                                   |
|           |                  |                                                  | Decrease                    | 18/05/18                             | 500             | 0.00                                         | 1200                            | 0.01                                                   |
|           |                  |                                                  | Increase                    | 01/06/18                             | 2700            | 0.03                                         | 3900                            | 0.04                                                   |
|           |                  |                                                  | Increase                    | 08/06/18                             | 300             | 0.00                                         | 4200                            | 0.04                                                   |
|           |                  |                                                  | Decrease                    | 22/06/18                             | 1500            | 0.01                                         | 2700                            | 0.03                                                   |
|           |                  |                                                  | Increase                    | 18/01/19                             | 300             | 0.00                                         | 3000                            | 0.03                                                   |
|           |                  |                                                  | Increase                    | 15/02/19                             | 1400            | 0.01                                         | 4400                            | 0.04                                                   |
|           |                  |                                                  | At the end of the year      | 30/03/19                             |                 |                                              | 4400                            | 0.04                                                   |

(v) Shareholding Pattern of Directors and Key Managerial Personnel

| SI<br>No. | Name - For each<br>of the Directors<br>and KMP | Remarks                     | Shareholding/<br>transaction<br>Date | Sharehold<br>beginning<br>(01-04- | of the year                               | Cumulative s<br>during t<br>(01.04.2018 to | he year                                   |
|-----------|------------------------------------------------|-----------------------------|--------------------------------------|-----------------------------------|-------------------------------------------|--------------------------------------------|-------------------------------------------|
|           |                                                |                             |                                      | No.of shares                      | % of total<br>shares<br>of the<br>Company | No.of shares                               | % of total<br>shares<br>of the<br>Company |
| 1         | Mr. Champa Lal                                 | At the begining of the year | 01/04/18                             | 368400                            | 3.55                                      | 368400                                     | 3.55                                      |
|           | Lohia                                          | At the end of the year      | 30/03/19                             |                                   |                                           | 368400                                     | 3.55                                      |
| 2         | Mr. Prakash Lohia                              | At the begining of the year | 01/04/18                             | 991020                            | 9.56                                      | 991020                                     | 9.56                                      |
|           |                                                | Increase                    | 12/10/18                             | 200                               | 0.00                                      | 991220                                     | 9.56                                      |
|           |                                                | Decrease                    | 28/12/18                             | 425200                            | 4.10                                      | 566020                                     | 5.46                                      |
|           |                                                | At the end of the year      | 30/03/19                             |                                   |                                           | 566020                                     | 5.46                                      |
| 3         | Ms. Ruchira Lohia                              | At the begining of the year | 01/04/18                             | 508456                            | 4.90                                      | 508456                                     | 4.90                                      |
|           |                                                | At the end of the year      | 30/03/19                             |                                   |                                           | 508456                                     | 4.90                                      |
| 4         | Mr. Rup Chand                                  | At the begining of the year | 01/04/18                             | 205100                            | 1.98                                      | 205100                                     | 1.98                                      |
|           | Lohia                                          | At the end of the year      | 30/03/19                             |                                   |                                           | 205100                                     | 1.98                                      |
| 5         | Mr. Prasan Lohia                               | At the begining of the year | 01/04/18                             | 173170                            | 1.67                                      | 173170                                     | 1.67                                      |
|           |                                                | Increase                    | 12/10/18                             | 200                               | 0.00                                      | 173370                                     | 1.67                                      |
|           |                                                | At the end of the year      | 30/03/19                             |                                   |                                           | 173370                                     | 1.67                                      |
| 6         | Mr. Nripen Kr                                  | At the begining of the year | 01/04/18                             | 600                               | 0.01                                      | 600                                        | 0.01                                      |
|           | Dugar                                          | At the end of the year      | 30/03/19                             |                                   |                                           | 600                                        | 0.01                                      |
| 7         | Dr. Gautam                                     | At the begining of the year | 01/04/18                             | 0                                 | 0.00                                      | 0                                          | 0.00                                      |
|           | Bhattacharya                                   | At the end of the year      | 31/03/19                             |                                   |                                           | 0                                          | 0.00                                      |
| 8         | Mr. Bikash Lohia                               | At the begining of the year | 01/04/18                             | 640400                            | 6.18                                      | 640400                                     | 6.18                                      |
|           |                                                | Increase                    | 12/10/18                             | 200                               | 0.00                                      | 640600                                     | 6.18                                      |
|           |                                                | At the end of the year      | 30/03/19                             |                                   |                                           | 640600                                     | 6.18                                      |

| SI<br>No. | Name - For each<br>of the Directors<br>and KMP | RemarksShareholding/<br>transactionShareholding at the<br>beginning of the year<br>01-04-2018) |          | Cumulative shareholding<br>during the year<br>(01.04.2018 to 31.03.2019) |                                           |              |                                           |
|-----------|------------------------------------------------|------------------------------------------------------------------------------------------------|----------|--------------------------------------------------------------------------|-------------------------------------------|--------------|-------------------------------------------|
|           |                                                |                                                                                                |          | No.of shares                                                             | % of total<br>shares<br>of the<br>Company | No.of shares | % of total<br>shares<br>of the<br>Company |
| 9         | Mr. Madhusudan                                 | At the begining of the year                                                                    | 01/04/18 | 296435                                                                   | 2.86                                      | 296435       | 2.86                                      |
|           | Lohia                                          | Increase                                                                                       | 28/12/18 | 425200                                                                   | 4.10                                      | 721635       | 6.96                                      |
|           |                                                | At the end of the year                                                                         | 30/03/19 |                                                                          |                                           | 721635       | 6.96                                      |
| 10        | Mr. Sisir Kumar                                | At the begining of the year                                                                    | 01/04/18 | 0                                                                        | 0.00                                      | 0            | 0.00                                      |
|           | Chakrabarti                                    | At the end of the year                                                                         | 31/03/19 |                                                                          |                                           |              |                                           |
| 11        | Mr. Bama Prasad                                | At the begining of the year                                                                    | 01/04/18 | 0                                                                        | 0.00                                      | 0            | 0.00                                      |
|           | Mukhopadhay                                    | At the end of the year                                                                         | 31/03/19 |                                                                          |                                           |              |                                           |
| 12        | Mr. Asok Kumar                                 | At the begining of the year                                                                    | 01/04/18 | 0                                                                        | 0.00                                      | 0            | 0.00                                      |
|           | Parui                                          | At the end of the year                                                                         | 31/03/19 | 0                                                                        | 0.00                                      | 0            | 0.00                                      |
| 13        | Ms. Vinamrata                                  | At the begining of the year                                                                    | 01/04/18 | 0                                                                        | 0.00                                      | 0            | 0.00                                      |
|           | Agrawal                                        | At the end of the year                                                                         | 31/03/19 | 0                                                                        | 0.00                                      | 0            | 0.00                                      |

#### **V. INDEBTEDNESS**

| Indebtedness of the Company including interest o    | Indebtedness of the Company including interest outstanding/accrued but not due for payment |                    |          |                       |  |  |  |
|-----------------------------------------------------|--------------------------------------------------------------------------------------------|--------------------|----------|-----------------------|--|--|--|
|                                                     | Secured Loans<br>excluding<br>deposits                                                     | Unsecured<br>loans | Deposits | Total<br>indebtedness |  |  |  |
| Indebtedness at the beginning of the financial year |                                                                                            |                    |          |                       |  |  |  |
| i) Principal amount                                 | 13,291.93                                                                                  | 4,000.00           | -        | 17,291.93             |  |  |  |
| ii) Interest due but not paid                       | -                                                                                          | -                  | -        | 0.00                  |  |  |  |
| iii) Interest accrued but not due                   | 16.87                                                                                      |                    | -        | 16.87                 |  |  |  |
| Total (i+ii+iii)                                    | 13,308.80                                                                                  | 4,000.00           | -        | 17,308.80             |  |  |  |
| Change in Indebtedness during the financial year    |                                                                                            |                    |          |                       |  |  |  |
| · Addition                                          |                                                                                            | 3,000.00           |          | 3,000.00              |  |  |  |
| Reduction                                           | -3,200.01                                                                                  |                    |          | -3,200.01             |  |  |  |
| Net Change                                          | -3,200.01                                                                                  | 3,000.00           | 0.00     | -200.01               |  |  |  |
| Indebtedness at the end of the financial year       |                                                                                            |                    |          |                       |  |  |  |
| i) Principal amount                                 | 10,084.78                                                                                  | 7,000.00           |          | 17,084.78             |  |  |  |
| ii) Interest due but not paid                       | -                                                                                          | -                  |          | -                     |  |  |  |
| iii) Interest accrued but not due                   | 24.01                                                                                      |                    |          | 24.01                 |  |  |  |
| Total (i+ii+iii)                                    | 10,108.79                                                                                  | 7,000.00           | 0.00     | 17,108.79             |  |  |  |

| A. I       | Remuneration to Managing Direct                                                           | or, Whole-ti               | me Directo                     | ors and/or I            | Manage                 | r:                     |                         |                            |                                 | (₹ in lakh)     |
|------------|-------------------------------------------------------------------------------------------|----------------------------|--------------------------------|-------------------------|------------------------|------------------------|-------------------------|----------------------------|---------------------------------|-----------------|
| SI.<br>No. | Particulars of Remuneration                                                               | Executive<br>Chairman      | Executive<br>Vice-<br>Chairman | Managing<br>Director    |                        | W                      | hole-time               | Directors                  |                                 | Total<br>Amount |
|            |                                                                                           | Mr.<br>Champa<br>Lal Lohia | Mr. Rup<br>Chand<br>Lohia      | Mr.<br>Prakash<br>Lohia | Mr.<br>Prasan<br>Lohia | Mr.<br>Bikash<br>Lohia | Ms.<br>Ruchira<br>Lohia | Mr.<br>Madhusudan<br>Lohia | Mr.<br>Nripen<br>Kumar<br>Dugar |                 |
| 1          | Gross salary                                                                              |                            |                                |                         |                        |                        |                         |                            |                                 |                 |
|            | (a) Salary as per provisions contained<br>in section 17(1) of the Income-tax<br>Act, 1961 | 120.00                     | 71.4                           | 107.82                  | 89.46                  | 89.46                  | 89.46                   | 82.26                      | 59.22                           | 709.08          |
|            | (b) Value of perquisites u/s 17(2) of Income-tax Act, 1961                                | 1.00                       | 1.00                           | 1.00                    | 1.00                   | 1.00                   | 1.00                    | 1.00                       |                                 | 7.00            |
|            | (c) Profits in lieu of salary under<br>section 17(3) of Income- tax Act,<br>1961          | 0                          | 0                              | 0                       | 0                      | 0                      | 0                       | 0                          | 0                               | -               |
| 2          | Stock Option                                                                              | 0                          | 0                              | 0                       | 0                      | 0                      | 0                       | 0                          | 0                               | -               |
| 3          | Sweat equity                                                                              | 0                          | 0                              | 0                       | 0                      | 0                      | 0                       | 0                          | 0                               | -               |
| 4          | Commission                                                                                |                            |                                |                         |                        |                        |                         |                            |                                 |                 |
|            | - as % of profit                                                                          | 0                          | 0                              | 0                       | 0                      | 0                      | 0                       | 0                          | 0                               | -               |
|            | - others, specify                                                                         | 0                          | 0                              | 0                       | 0                      | 0                      | 0                       | 0                          | 0                               | -               |
| 5          | Others, please specify                                                                    |                            |                                |                         |                        |                        |                         |                            |                                 |                 |
|            | P.F.                                                                                      | 14.40                      | 8.57                           | 12.94                   | 10.73                  | 10.74                  | 10.73                   | 9.87                       | 0.22                            | 78.20           |
|            | GRATUITY                                                                                  | 0.00                       | 0.00                           | 0.00                    | 0.79                   | 0.69                   | 0.79                    | 0.37                       | 1.32                            | 3.96            |
|            | LEAVE                                                                                     | 0.88                       | 1.56                           | 2.33                    | 1.94                   | 1.06                   | 1.94                    | 2.42                       | -0.27                           | 11.86           |
|            | MEDICAL REIMBURSEMENT                                                                     | 15.47                      | 10.53                          | 9.62                    | 16.23                  | 9.47                   | 19.48                   | 3.89                       | 0.00                            | 84.69           |
|            | Total (A)                                                                                 | 151.75                     | 93.06                          | 133.71                  | 120.15                 | 112.42                 | 123.40                  | 99.81                      | 60.49                           | 894.79          |

#### B. Remuneration to other directors:

SI. Particulars of Remuneration Name of Directors Total No. Dr. Gautam Mr. Sujitendra Mr. Sisir Mr. Bama Amount Prasad Bhattacharjee Krishna Deb Kumar Mukhopadhyay Chakrabarti Independent Directors 1 · Fee for attending board / committee meetings 2.2 0 0.7 3.9 1 Commission · Others, please specify Total (1) 2.2 0 1 0.7 3.9 Other Non-Executive Directors 2  $\cdot$  Fee for attending board / committee meetings  $\cdot$  Commission · Others, please specify Total (2) 0 0 0 0 0 2.2 0 1 0.7 Total (B)=(1+2) 3.9 Total Managerial Remuneration 898.69 Overall Ceiling as per the Act Paid in accordance with the provisions of Section 197 read with Schedule V of Companies Act, 2013

Annual Report 2018-19 | 47

(₹ in lakh)

| SI. | Particulars of Remuneration                                                         | Key                        | Key Managerial Personnel   |                          |       |  |  |
|-----|-------------------------------------------------------------------------------------|----------------------------|----------------------------|--------------------------|-------|--|--|
| No. |                                                                                     | Chief Financial<br>Officer | Company<br>Secretary       |                          |       |  |  |
|     |                                                                                     | Mr. Asok Kumar<br>Parui    | Ms. Sumana<br>Raychaudhuri | Ms. Vinamrata<br>Agrawal |       |  |  |
| 1   | Gross salary                                                                        |                            |                            |                          |       |  |  |
|     | (a) Salary as per provisions contained in section 17(1) of the Income-tax Act, 1961 | 25.37                      | 0.89                       | 4.35                     | 30.61 |  |  |
|     | (b) Value of perquisites u/s 17(2) Income-tax Act, 1961                             |                            |                            |                          |       |  |  |
|     | (c) Profits in lieu of salary under section 17(3) Income-tax<br>Act, 1961           |                            |                            |                          |       |  |  |
| 2   | Stock Option                                                                        |                            |                            |                          |       |  |  |
| 3   | Sweat Equity                                                                        |                            |                            |                          |       |  |  |
| 4   | Commission                                                                          |                            |                            |                          |       |  |  |
|     | - as % of profit                                                                    |                            |                            |                          |       |  |  |
|     | - others, specify                                                                   |                            |                            |                          |       |  |  |
| 5   | Others, please specify                                                              |                            |                            |                          |       |  |  |
|     | GRATUITY                                                                            | 1.47                       | 0.00                       | 0.08                     | 1.55  |  |  |
|     | LEAVE                                                                               | 0.13                       | 0.00                       | 0.12                     | 0.25  |  |  |
|     | P.F.                                                                                | 0.22                       | 0.00                       | 0.19                     | 0.41  |  |  |
|     | Exgratia                                                                            | 0.00                       | 0.00                       | 0.00                     | 0.00  |  |  |
|     | Total                                                                               | 27.19                      | 0.89                       | 4.74                     | 32.82 |  |  |

#### VII. PENALTIES / PUNISHMENT/ COMPOUNDING OF OFFENCES:

| Туре                         | Section of the<br>Companies Act | Brief Description | Details of<br>Penalty /<br>Punishment/<br>Compounding<br>fees imposed | Authority [RD /<br>NCLT / COURT] | Appeal made,<br>if any (give<br>Details) |  |  |  |  |
|------------------------------|---------------------------------|-------------------|-----------------------------------------------------------------------|----------------------------------|------------------------------------------|--|--|--|--|
| A. COMPANY                   |                                 |                   |                                                                       |                                  |                                          |  |  |  |  |
| Penalty                      |                                 |                   |                                                                       |                                  |                                          |  |  |  |  |
| Punishment                   |                                 | NIL               |                                                                       |                                  |                                          |  |  |  |  |
| Compounding                  |                                 |                   |                                                                       |                                  |                                          |  |  |  |  |
| B. DIRECTORS                 |                                 | NIL               |                                                                       |                                  |                                          |  |  |  |  |
| Penalty                      |                                 |                   |                                                                       |                                  |                                          |  |  |  |  |
| Punishment                   |                                 |                   |                                                                       |                                  |                                          |  |  |  |  |
| Compounding                  |                                 |                   |                                                                       |                                  |                                          |  |  |  |  |
| C. OTHER OFFICERS IN DEFAULT |                                 |                   |                                                                       |                                  |                                          |  |  |  |  |
| Penalty                      |                                 |                   |                                                                       |                                  |                                          |  |  |  |  |
| Punishment                   |                                 | NIL               |                                                                       |                                  |                                          |  |  |  |  |
| Compounding                  |                                 |                   |                                                                       |                                  |                                          |  |  |  |  |

#### Annexure-2 to Directors' Report

# Conservation of energy, technology absorption, foreign exchange earnings and outgo

The information pertaining to conservation of energy, technology absorption, foreign exchange earnings and outgo as required under Section 134(3)(m) of the Act read with Rule 8(3) of the Companies (Accounts) Rules, 2014 forming part of the Directors' Report for the year ended 31st March, 2019

The details of conservation of energy, technology absorption, foreign exchange earnings and outgo are as follows:

#### A. Conservation of energy:

- (i) The steps taken or impact on conservation of energy
  - Replaced the conventional cooling tower by adiabatic cooling tower in resin plant at Hapur to minimize the water consumption.
  - b) Implemented change from steam to Hot water & install adiabatic cooling tower which not only save water but also enhance productivity & quality in Hot press
  - c) Replaced existing conventional luminaire by LED luminaire in unit-2 at Hapur.
  - d) Replacement of conventional ceiling fan by BLDC fan which saves more than 50% energy.
  - Replacement of existing metallic blade of the cooling tower by FRP blade which will save approximately 40% energy saving on cooling tower fans.
  - f) Reduce the pneumatic pressure set point from 7 kg to 6 kg to reduce power consumption of compressor & save approximately ₹14 lakh per year.
  - g) Installation of VFD in sanding machine which will save approximately 10-15% energy saving.
  - h) Installation of Active harmonics filters in SEB line which will reduce the SEB electricity bill by approximately ₹6 lakh per year.
  - i) Replacement of existing conventional luminaire by LED luminaire in unit-1 at Hapur.
  - Replacement of continuous lower efficiency electric motor by energy efficient motors.
  - k) Replacement of low efficiency centrifugal pumps with high efficiency pumps.
  - Installed 50 KWP Solar Power Plant at Hosur (Tamil Nadu) to reduce unit cost and electricity. Generate 66797 units Electric energy by Roof top solar generating station at Hosur plant (April 2018 to March 2019).
  - m) Conversion of conventional Lighting System to LED Lighting System and Solar Water Heater System at Hosur Plant, Tamil Nadu. Generate 1664 units/year Electric energy by Solar Street lights at Hosur plant

(April 2018 to March 2019).

- n) Installation of STP at Hosur, Tamil Nadu.
- Installation of Rain Water Harvesting system at Hosur, Tamil Nadu.
- (ii) The steps taken by the company for utilizing alternate sources of energy
  - a) Installed 933 KWp. roof top solar in Hapur Unit-1.
  - b) Generated 1,60,74,986 Unit Electrical energy through Co-generation Steam turbine utilizing bio fuel like saw dust & rice husk.
  - c) Generated 1,87,057 Units Electrical energy by generating bio gas from the potato flakes peal waste in Unit-1 at Hapur.
  - d) Generated 9,38,212 Units Electrical energy from roof top solar in Hapur unit-1 & 2.
  - e) 400 KW roof top solar for Dahej unit at Gujarat.
- (iii) The capital investment on energy conservation equipment
  - a) Implement steam to Hot water generator & install adiabatic cooling tower which not only save water but also enhance productivity & quality in Hot press
  - b) Modify the Pallet changing system in Vits impregnation line to reduce the waste approximately ₹15 lakh Per year.
  - c) Incorporation of addition RO system to reuse ETP discharge.

#### B. Technology absorption:

#### (i) The efforts made towards technology absorption

- a. Reduction in total water consumption in the process by recycling the effluent stream.
- Installation of continuous stack monitoring system in 25 TPH boiler
- c. Installation of digital printing facility to offer customized design to the clients
- d. Capacity improvement of effluent treatment system
- e. Online continuous monitoring of waste effluent discharge system
- f. Reduction in toxic effluent generation by process

improvement

- g. New product developed like Matt meister and Ply meister
- h. Nitrogen based oxidizing system for matt meister
- (ii) The benefits derived like product improvement, cost reduction, product development or import substitution
  - a. Introduction of new value added laminate in market as per customer's requirement
  - b. Solution to customers for digital laminate and mirror foil laminates
  - c. Product quality and process improvement
  - d. Special furniture development for international market
  - e. Reduction in environmental load by reduction in toxic effluent generation
  - f. Two new products developed, Matt meister and Ply meister
  - g. Reduction in cost by eliminating waste effluent evaporation process and change in chemical concentration
- (iii) In case of imported technology (imported during the last three years reckoned from the beginning of the financial year)

| The details of Technology imported:                                          |                                                                                                                                                                                                                         |
|------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| i. OMMA peel coating machine                                                 |                                                                                                                                                                                                                         |
| ii. Sanding machine                                                          |                                                                                                                                                                                                                         |
| The year of import                                                           | 2018-<br>19                                                                                                                                                                                                             |
| Whether the technology been fully absorbed?                                  | YES                                                                                                                                                                                                                     |
| If not fully absorbed, areas where this has not taken place, reasons thereof | N.A.                                                                                                                                                                                                                    |
|                                                                              | <ul> <li>i. OMMA peel coating machine</li> <li>ii. Sanding machine</li> <li>The year of import</li> <li>Whether the technology been fully<br/>absorbed?</li> <li>If not fully absorbed, areas where this has</li> </ul> |

(iv) The expenditure incurred on Research and Development

(a) Specific areas in which R & D carried out by the Company:

Research and Development work cover the areas of replacement of costly and hazardous chemicals, introduction of new design, production of high value items, process improvement, reduction in energy costs, maintenance and betterment of product quality etc. The Company's laboratory is equipped to perform all the major tests required for raw materials and finished goods as per national and international standards.

(b) Benefits derived as a result of above R & D: In spite of competition, the company could sustain and even increase its sales, both domestic and overseas markets by developing different value added products.

- (c) Future of action:
  - a. AEO T-2 certification for MIL Hapur, MIL Hosur and MIL Dahej
  - b. Upgradation of BS OHSAS 18001 to ISO 45001: 2018 for MIL Hapur, MIL Hosur and MIL Dahej
  - c. Upgradation of FSSC 4.0 to FSSC 4.1 certification of Vegit division
  - d. Upgradation of ISO 22000: 2005 to ISO 22000: 2018 of Vegit division
  - e. Online stack monitoring system for Thermic Fluid Heater

#### (d) Expenditure on R & D:

Research and development expenditure is not identified separately. However, the recurring expenses are booked as revenue expenses under proper heads of expenditure.

#### C. Foreign Exchange Earnings and Outgo

 Activities relating to exports, initiatives taken to increase exports, development of new export markets for products and services and export plans:

The Company continues to maintain focus on, and avail, of export opportunities based on economic considerations.

(ii) Total foreign exchange used and earned (2018-19)

|                                        | (₹ In lakh) |
|----------------------------------------|-------------|
| Earnings:                              |             |
| Foreign Exchange earned (CIF Value of  | 20600.59    |
| exports)                               |             |
| Outgo:                                 |             |
| CIF Value of Imports                   |             |
| a) Raw materials                       | 21449.88    |
| b) Components & Spare Parts (including | 372.94      |
| Stores)                                |             |
| c) Capital Goods                       | 2141.31     |
| Expenditure in foreign currency        |             |
| a) Commission                          | 20.54       |
| b) Travelling                          | 39.63       |
| c) Professional fees                   | 68.13       |
| d) Export Promotion                    | 69.87       |
| e) Royalty / Fees and Subscription     | 104.60      |
| f) Interest                            | 27.19       |
| g) Purchase of Acrylic solid surface   | 1776.49     |
| h) Purchase of PVC Floor Tiles         | 19.53       |
| h) Others                              | 36.49       |
| i) Foreign branch office expenses      | 466.46      |
| j) Job Work Charges                    | 30.72       |

Annexure-3 to Directors' Report

#### SECRETARIAL AUDIT REPORT

EXTRACT OF ANNUAL RETURN

for the financial year ended on 31.03.2019 [Pursuant to Section 204(1) of the Companies Act, 2013 and Rule No. 9 of the Companies (Appointment and Remuneration of Managerial Personnel) Rules, 2014]

То

The Members Merino Industries Limited 5, Alexandra Court, 60/1 Chowringhee Road, Kolkata-700020

We have conducted the Secretarial Audit of the compliance of applicable statutory provisions and the adherence to good corporate practices by Merino Industries Limited ("the Company").Secretarial Audit was conducted in a manner that provided us a reasonable basis for evaluating the corporate conducts/statutory compliances and expressing our opinion thereon.

Based on our verification of the Company's books, papers, minute books, forms and returns filed and other records maintained by the Company and also the information provided by the Company, its officers, agents and authorized representatives during the conduct of the Secretarial Audit, we hereby report that in our opinion, the Company has, during the audit period covering the financial year ended on 31st March, 2019, complied with the statutory provisions listed hereunder and also that the Company has proper Board processes and compliance mechanism in place to the extent, in the manner and subject to the reporting made hereinafter.

We have examined the books, papers, minute books, forms and returns filed and other records maintained by the Company for the financial year ended on 31st March, 2019, according to the provisions of:

- i. The Companies Act, 2013 (the Act) and the rules made thereunder;
- ii. The Securities Contracts (Regulation) Act, 1956 ('SCRA') and the rules made thereunder; not applicable
- iii. The Depositories Act, 1996 and the Regulations and Byelaws framed thereunder
- iv. Foreign Exchange Management Act, 1999 and the rules and regulations made thereunder to the extent of Foreign Direct Investment, Overseas Direct Investment and External Commercial Borrowings;
- v. The following Regulations and Guidelines prescribed under the Securities and Exchange Board of India Act, 1992

#### ('SEBI Act'):

- a. The Securities and Exchange Board of India (Substantial Acquisition of Shares and Takeovers) Regulations, 2011; (Not applicable to the Company during the Audit Period);
- b. The Securities and Exchange Board of India (Prohibition of Insider Trading) Regulations, 2015; (Not applicable to the Company during the Audit Period);
- c. The Securities and Exchange Board of India (Issue of Capital and Disclosure Requirements) Regulations, 2009; (Not applicable to the Company during the Audit Period);
- d. The Securities and Exchange Board of India (Employee Stock Option Scheme and Employee Stock Purchase Scheme) Guidelines, 1999 and The Securities and Exchange Board of India (Share Based Employee Benefits) Regulations, 2014 notified on 28th October, 2014 (Not applicable to the Company during the Audit Period);
- The Securities and Exchange Board of India (Issue and Listing of Debt Securities) Regulations, 2008; (Not applicable to the Company during the Audit Period);
- f. The Securities and Exchange Board of India (Registrars to an Issue and Share Transfer Agents) Regulations, 1993 regarding the Companies Act and dealing with client; (Not applicable to the Company during the Audit Period);
- g. The Securities and Exchange Board of India (De-listing of Equity Shares) Regulations, 2009; (Not applicable to the Company during the Audit Period);
- h. The Securities and Exchange Board of India (Buyback of Securities) Regulations, 1998; (Not applicable to the Company during the Audit Period);

vi. Further, to the best of our knowledge and understanding there are adequate systems and processes in the Company commensurate with its size and operation to monitor and ensure compliances with applicable laws including general laws, labour laws, competition law, environments laws, etc.

We have also examined compliance with the applicable clauses of the following:

i. Secretarial Standards issued by The Institute of Company Secretaries of India;

During the period under review the Company has generally complied with the provisions of the Act, Rules, Regulations, Guidelines, Standards, etc. mentioned above.

#### We further report that

During the period under review, the Board of Directors of the Company was duly constituted with proper balance of Executive Directors, Non-Executive Directors and Independent Directors. The changes in the composition of the Board of Directors that took place during the period under review were carried out in compliance with the provisions of the Act.

Adequate notices were given to all directors to schedule the Board Meetings, agenda and detailed notes on agenda were

#### То

The Members Merino Industries Limited

5, Alexandra Court, 60/1 Chowringhee Road, Kolkata-700020

Our report of even date is to be read along with this letter.

- Maintenance of Secretarial record is the responsibility of the management of the Company. Our responsibility is to express an opinion on these secretarial records based on our audit.
- 2. We have followed the audit practices and processes as were appropriate to obtain reasonable assurance about the correctness of the contents of the Secretarial records. The verification was done on test basis to ensure that correct facts are reflected in Secretarial records. We believe that the processes and practices, we followed provide a reasonable basis for our opinion.
- 3. We have not verified the correctness an appropriateness of financial records and Books of Accounts of the Company.
- 4. Where ever required, we have obtained the Management representation about the Compliance of laws, rules and regulations and happening of events etc.

sent adequately in advance, and a system exists for seeking and obtaining further information and clarifications on the agenda items before the meeting and for meaningful participation at the meeting.

Majority decision is carried through while the dissenting members' views are captured and recorded as part of the minutes, wherever applicable.

We further report that there are adequate systems and processes in the Company commensurate with the size and operations of the Company to monitor and ensure compliance with applicable laws, rules, regulations and guidelines.

> For AL & Associates Company Secretaries (FRN: 037000)

> > Priti Agarwal

Place: Kolkata Date: 26th July, 2019

Place: Kolkata

Date: 26th July, 2019

Partner ACS 26513; C.P.No. 9937

This Report is to be read with our letter of even date which is annexed as Annexure-A and forms an integral part of this report.

#### Annexure A'

- The Compliance of the provisions of Corporate and other applicable laws, rules, regulations, standards is the responsibility of management. Our examination was limited to the verification of procedures on test basis.
- The Secretarial Audit report is neither an assurance as to the future viability of the Company nor of the efficacy or effectiveness with which the management has conducted the affairs of the Company.

For AL & Associates Company Secretaries (FRN: 037000)

Priti Agarwal Partner ACS 26513; C.P.No. 9937

#### Annexure-4 to Directors' Report

### DISCLOSURES OF REMUNERATION

Disclosures pertaining to Remuneration and other details as required under Section 197 of the Companies Act, 2013 read with Rule 5(2) of the Companies (Appointment & Remuneration of Managerial Personnel) Rules, 2014 forming part of the Directors' Report for the year ended 31st March, 2019

| Δ    | Employed throughout the year and in r | receipt of remuneration which in the add | gregate was not less than ₹60,00,000/- per annum |
|------|---------------------------------------|------------------------------------------|--------------------------------------------------|
| / \. | Employed anoughout and your and intr  | rooolpt of formation willion in the up   |                                                  |

| Name                       | Age<br>(in<br>years) | Designation/<br>nature of duties                                                                                                                                                                                             | Gross<br>remuneration<br>(₹ in lakh) | Qualifications                                              | Experience<br>(Years) | Date of<br>commencement<br>of employment | % of<br>Share<br>holding | Previous<br>employment/<br>position held                                 |
|----------------------------|----------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------------------------|-------------------------------------------------------------|-----------------------|------------------------------------------|--------------------------|--------------------------------------------------------------------------|
| Mr.<br>Champa Lal<br>Lohia | 85                   | Executive Chairman-<br>Policy Decision making<br>and new projects.                                                                                                                                                           | 151.75                               | B. Com.                                                     | 63                    | 01.05.1985                               | 3.55                     | First<br>employment                                                      |
| Mr. Rup<br>Chand Lohia     | 79                   | Executive Vice-<br>Chairman- Supervise<br>Technical Affairs and<br>Implementation of New<br>Projects and oversee<br>the operations of the<br>Company's plant at<br>Hosur in the State of<br>Tamil Nadu                       | 93.06                                | B.M.E. (Mech)                                               | 57                    | 01.01.2002                               | 1.98                     | Whole-time<br>Director in<br>Merino Exports<br>Pvt. Ltd.                 |
| Mr. Prakash<br>Lohia       | 67                   | Managing Director<br>–Management of the<br>business and affairs of<br>the Company as a whole                                                                                                                                 | 133.71                               | B. Tech. (Chem)<br>– IIT Delhi<br>M.E.P (IIM-<br>Ahmedabad) | 42                    | 01.05.1985                               | 5.46                     | First<br>employment                                                      |
| Mr. Prasan<br>Lohia        | 50                   | Whole-time Director-<br>Overseeing Corporate<br>Office Administration,<br>Supervision of Export-<br>Import Documentation,<br>Foreign Exchange<br>Risk Management and<br>Domestic Sales and<br>Marketing of Eastern<br>Region | 120.15                               | AB (Econ.) USA,<br>BS (Elect. Engg.)<br>USA, MBA (USA)      | 27                    | 01.10.2004                               | 1.67                     | Vice-President<br>(Global<br>Operations)<br>in Merino<br>Industries Ltd. |
| Ms. Ruchira<br>Lohia       | 51                   | Whole-time Director-<br>Public Relations and<br>Overseeing Export<br>and Import functions<br>and marketing of food<br>products                                                                                               | 123.40                               | B.A., M.E.P (IIM-<br>Ahmedabad)                             | 25                    | 01.04.2000                               | 4.90                     | Vice-President<br>(Delhi<br>Operations)<br>in Merino<br>Industries Ltd.  |
| Mr. Bikash<br>Lohia        | 49                   | Whole-time Director-<br>Overseeing factory<br>operations and overall<br>management, and<br>addressing Information<br>Technology related<br>issues                                                                            | 112.42                               | Privately Educated<br>& M.E.P (IIM-<br>Ahmedabad)           | 27                    | 01.10.2006                               | 6.18                     | Whole-time<br>Director in<br>Merino Panel<br>Products Ltd.               |

| Name           | Age    | Designation/             | Gross        | Qualifications      | Experience | Date of       | % of    | Previous       |
|----------------|--------|--------------------------|--------------|---------------------|------------|---------------|---------|----------------|
|                | (in    | nature of duties         | remuneration |                     | (Years)    | commencement  | Share   | employment/    |
|                | years) |                          | (₹ in lakh)  |                     |            | of employment | holding | position held  |
| Mr.            | 39     | Whole-time Director-     | 99.81        | Graduate in         | 17         | 01.10.2006    | 6.96    | Whole-time     |
| Madhusudan     |        | Overseeing sales         |              | Business Process    |            |               |         | Director in    |
| Lohia          |        | and marketing of the     |              | Management,         |            |               |         | Kasturi Bai    |
|                |        | Company's furniture      |              | (Operations &       |            |               |         | Gopi Babu      |
|                |        | and panel products       |              | International       |            |               |         | Cold Storage   |
|                |        | division and new product |              | Business) - Indiana |            |               |         | Pvt. Ltd.      |
|                |        | introduction             |              | University, U.S.A,  |            |               |         |                |
|                |        |                          |              | Masters in          |            |               |         |                |
|                |        |                          |              | Manufacturing       |            |               |         |                |
|                |        |                          |              | Management,         |            |               |         |                |
|                |        |                          |              | MBA, -              |            |               |         |                |
|                |        |                          |              | Pennsylvania State  |            |               |         |                |
|                |        |                          |              | University, USA.    |            |               |         |                |
| Mr. Nripen     | 57     | Whole-time Director      | 60.49        | B.Com.              | 32         | 01.01.1987    | 0       | First          |
| Kumar Dugar    |        | overseeing sales         |              |                     |            |               |         | employment     |
|                |        | and marketing of the     |              |                     |            |               |         |                |
|                |        | Company's Decorative     |              |                     |            |               |         |                |
|                |        | Laminates division,      |              |                     |            |               |         |                |
|                |        | Branch co-ordination     |              |                     |            |               |         |                |
|                |        | and Base Paper           |              |                     |            |               |         |                |
|                |        | management               |              |                     |            |               |         |                |
| Mr. Rohit Kaul | 49     | General Manager          | *121.05      | B.E. (Mechanical)   | 26         | 01.03.2010    | Nil     | Vice-President |
|                |        | – Marketing (South       |              |                     |            |               |         | in Greenply    |
|                |        | America & Canada)        |              |                     |            |               |         | Industries     |
|                |        | ,                        |              |                     |            |               |         | Limited        |

B. Employed for a part of the year and in receipt of remuneration which in the aggregate was not less than ₹60,00,000/- per annum : None

#### Note:

- 1. Gross Remuneration comprises Salary, Perquisites, Gratuity, Leave Encashment and Company's contribution to Provident Fund.
- 2. The appointments are contractual. Other terms and conditions are as per Company's Rules.
- 3. Mr. Prakash Lohia is a relative of Mr. Madhusudan Lohia, Whole-time Director. Mr. Champa Lal Lohia is a relative of Mr. Rup Chand Lohia, Executive Vice-Chairman and Mr. Bikash Lohia, Whole-time Director. Mr. Rup Chand Lohia is a relative of Mr. Champa Lal Lohia, Executive Chairman and Mr. Prasan Lohia, Whole-time Director. Mr. Prasan Lohia is a relative of Mr. Rup Chand Lohia, Executive Vice-Chairman and Mr. Prasan Lohia, Whole-time Director. Mr. Prasan Lohia is a relative of Mr. Rup Chand Lohia, Executive Vice-Chairman. Mr. Bikash Lohia is a relative of Mr. Champa Lal Lohia, Executive Chairman and Mr. Madhusudan Lohia is a relative of Mr. Rup Chand Lohia is a relative of Mr. Prasan Lohia is a relative of Mr. Rup Chand Lohia, Executive Vice-Chairman. Mr. Bikash Lohia is a relative of Mr. Champa Lal Lohia, Executive Chairman and Mr. Madhusudan Lohia is a relative of Mr. Prakash Lohia, Managing Director.
- \*4. The sum is inclusive of amount reimbursed from subsidiary Company by way of recovery of part cost of services.

For and on behalf of the Board of Directors

Place: New Delhi Date: 26th July, 2019 Champa Lal Lohia Executive Chairman

#### Annexure-5 to Directors' Report

#### Corporate Social Responsibility (CSR)

[Pursuant to clause (o) of sub-section (3) of section 134 of the Act and Rule 9 of the Companies (Corporate Social Responsibility) Rules, 2014]

1. A brief outline of the Company's CSR policy, including overview of projects or programmes proposed to be undertaken and a reference to the web-link to the CSR policy and projects or programmes.

The Company's CSR Policy is to serve the cause for creating a healthy and enlightened life for the needy while fulfilling the responsibility of conservation of scarce natural resources. As a concerned corporate citizen, it is felt as a duty to give back some support to the weaker sections of society through sustained projects. The focus was on programmes to promote Education targeted towards the underprivileged girl child including adult education, Healthcare & Medical initiatives and distribution of Mid-day Meal to students.

A web link of the same projecting the CSR policy, projects or programmes is http://www.merinoindia.com

2. The Composition of the CSR Committee:

| Name                                             | Designation         | Category                    |
|--------------------------------------------------|---------------------|-----------------------------|
| Mr. Champa Lal Lohia (Chairman of the Committee) | Executive Chairman  | Promoter – Executive        |
| Mr. Prakash Lohia                                | Managing Director   | Promoter – Executive        |
| Mr. Prasan Lohia                                 | Whole-time Director | Promoter – Executive        |
| Dr. Gautam Bhattacharjee                         | Director            | Independent – Non Executive |

The Company Secretary acts as the Secretary to the Committee.

- 3. Average net profit of the company for last three financial years: ₹9538.17 lakh
- 4. Prescribed CSR Expenditure (two percent of the amount as in item 3 above): ₹190.76 lakh
- 5. Details of CSR spent during the financial year.
  - (a) Total amount spent for the financial year: ₹205.64 lakh
  - (b) Amount unspent, if any: Nil

| mit                                                                           | (17) | Details of implementing agencies                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         | Directly and Sri Hara Kasturi Memorial Trust<br>Through Sri Hara kasturi Memorial Trust<br>Kasturi Memorial trusts having regd. office at<br>Trust 5, Alexandra Court, 80.1,<br>5, Alexandra Court, 80.1,<br>Chowringhe Rdu, Kolkata-70020<br>authorised to carry out activities as<br>stipulated vide the provisions of the<br>Act and the group CSR policy | Directly and Sri Hara Kasturi Memorial Trust<br>Through Sri Hara kasturi Memorial Trust<br>Kasturi Memorial trusts having regd. office at<br>5, Alexandra Court, 80.1,<br>Chowinghee Rd., Kolkata-70020<br>authorised to carry out activities as<br>stipulated vice the provisions of the<br>Act and the group CSR policy | Directly and Sri Hara Kasturi Memorial Trust<br>Through Sri Hara kasturi Memorial Trust<br>Kasturi Memorial trusts having regd. office at<br>5. Alexandra Court, 80.1,<br>5. Alexandra Court, 80.7,<br>Chowrippe Rdv. Kolkata-70020<br>authorised to carry out activities as<br>stipulated vide the provisions of the<br>Act and the group CSR policy | Directly and Sri Mankumar Lohia Memorial<br>through Sri Trust is the group managed<br>Mankumar Lohia Ingsistered trust having ragd. office<br>Memorial Trust at 5, Alexandra Court, 601,<br>Anonial Trust at 5, Alexandra Court, 601,<br>authorised to carry out activities as<br>stipulated vide the provisions of the<br>Act and the group CSR policy |
|-------------------------------------------------------------------------------|------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
|                                                                               | (16) | Mode of<br>implementation<br>(Direct or<br>through<br>implementing<br>agencies                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           | Directly and<br>Through Sri Hara<br>Kasturi Memorial<br>Trust                                                                                                                                                                                                                                                                                                | Directly and<br>Through Sri Hara<br>Kasturi Memorial<br>Trust                                                                                                                                                                                                                                                             | Directly and<br>Through Sri Hara<br>Kasturi Memorial<br>Trust                                                                                                                                                                                                                                                                                         | Directly and<br>through Sri<br>Mankumar Lohia<br>Memorial Trust                                                                                                                                                                                                                                                                                         |
| ti ti                                                                         | (15) | Expenditure<br>on<br>Programme<br>or Project                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             | *20.00 Lakh *20.00 Lakh                                                                                                                                                                                                                                                                                                                                      | ₹116.64<br>Lakh                                                                                                                                                                                                                                                                                                           | ₹18.00 Lakh                                                                                                                                                                                                                                                                                                                                           | ₹51.00 Lakh                                                                                                                                                                                                                                                                                                                                             |
|                                                                               | (14) | Outlay<br>(programme/<br>Project wise                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    | ₹20.00 Lakh                                                                                                                                                                                                                                                                                                                                                  | ₹116.64 Lakh                                                                                                                                                                                                                                                                                                              | ₹18.00 Lakh   ₹18.00 Lakh                                                                                                                                                                                                                                                                                                                             | ₹51.00 Lakh   ₹51.00 Lakh                                                                                                                                                                                                                                                                                                                               |
| test                                                                          | (13) | Districts<br>where<br>undertaken                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         | Kolkata &<br>Hapur                                                                                                                                                                                                                                                                                                                                           | Hapur                                                                                                                                                                                                                                                                                                                     | Hapur                                                                                                                                                                                                                                                                                                                                                 | Hapur                                                                                                                                                                                                                                                                                                                                                   |
| 10 M                                                                          | (12) | States<br>where<br>undertaken                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            | Uttar<br>Pradesh<br>& West<br>Bengal                                                                                                                                                                                                                                                                                                                         | Uttar<br>Pradesh                                                                                                                                                                                                                                                                                                          | Uttar<br>Pradesh                                                                                                                                                                                                                                                                                                                                      | Uttar<br>Pradesh                                                                                                                                                                                                                                                                                                                                        |
|                                                                               | (11) | Geographical<br>areas where<br>project was<br>implemented                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                | Kolkata, West<br>Bengal                                                                                                                                                                                                                                                                                                                                      | (1) Local area,<br>(2) Dist. Hapur,<br>Uttar Pradesh                                                                                                                                                                                                                                                                      | (1) Local area,<br>(2) Dist. Hapur,<br>Uttar Pradesh                                                                                                                                                                                                                                                                                                  | Uttar Pradesh                                                                                                                                                                                                                                                                                                                                           |
| 1915                                                                          | (10) | Sector(s)<br>covered<br>within<br>Schedule<br>VII                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        | Promoting<br>medical<br>check up                                                                                                                                                                                                                                                                                                                             | Promoting<br>education                                                                                                                                                                                                                                                                                                    | Assistance<br>to Schools                                                                                                                                                                                                                                                                                                                              | Corpus<br>Donation                                                                                                                                                                                                                                                                                                                                      |
| below.                                                                        | (6)  | Project<br>description                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   | Medical relief<br>programme                                                                                                                                                                                                                                                                                                                                  | Education<br>relief<br>programme                                                                                                                                                                                                                                                                                          | Mid day Meal Assistance<br>to Schools                                                                                                                                                                                                                                                                                                                 | Corpus<br>Donation                                                                                                                                                                                                                                                                                                                                      |
| s detailed                                                                    | (8)  | Details<br>of CSR<br>Programmes<br>/ Projects /<br>Activities                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            | Project – 1                                                                                                                                                                                                                                                                                                                                                  | Project - 2                                                                                                                                                                                                                                                                                                               | Project - 3                                                                                                                                                                                                                                                                                                                                           | Conpus<br>Donation                                                                                                                                                                                                                                                                                                                                      |
| al year is                                                                    | (2)  | Reasons<br>for under<br>spending/<br>not<br>spending<br>(if any)                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         | N.A.                                                                                                                                                                                                                                                                                                                                                         |                                                                                                                                                                                                                                                                                                                           |                                                                                                                                                                                                                                                                                                                                                       |                                                                                                                                                                                                                                                                                                                                                         |
| the financ                                                                    | (9)  | Administrative<br>overhead<br>expenditure                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                | NIC                                                                                                                                                                                                                                                                                                                                                          |                                                                                                                                                                                                                                                                                                                           |                                                                                                                                                                                                                                                                                                                                                       |                                                                                                                                                                                                                                                                                                                                                         |
| nt during .                                                                   | (5)  | Actual CSR<br>spent in F.Y.<br>2018-19                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   | ₹205.64<br>Lakh                                                                                                                                                                                                                                                                                                                                              |                                                                                                                                                                                                                                                                                                                           |                                                                                                                                                                                                                                                                                                                                                       |                                                                                                                                                                                                                                                                                                                                                         |
| unt sper                                                                      | (4)  | Allocated<br>CSR<br>Budget                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               | ₹190.76<br>Lakh                                                                                                                                                                                                                                                                                                                                              |                                                                                                                                                                                                                                                                                                                           |                                                                                                                                                                                                                                                                                                                                                       |                                                                                                                                                                                                                                                                                                                                                         |
| the amo                                                                       | (3)  | Prescribed<br>CSR<br>Budget (2%<br>of Average<br>Net Profit<br>for F.Y.<br>2015-16,<br>2015-17 &<br>2017-18)                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             | ₹190.76<br>Lakh                                                                                                                                                                                                                                                                                                                                              |                                                                                                                                                                                                                                                                                                                           |                                                                                                                                                                                                                                                                                                                                                       |                                                                                                                                                                                                                                                                                                                                                         |
| Manner in which the amount spent during the financial year is detailed below. | (2)  | Main<br>Business<br>activity of the<br>Company<br>Company<br>of Average<br>Net Profit<br>Area<br>Company<br>Company<br>Company<br>Company<br>Company<br>Company<br>Company<br>Company<br>Company<br>Company<br>Company<br>Company<br>Company<br>Company<br>Company<br>Company<br>Company<br>Company<br>Company<br>Company<br>Company<br>Company<br>Company<br>Company<br>Company<br>Company<br>Company<br>Company<br>Company<br>Company<br>Company<br>Company<br>Company<br>Company<br>Company<br>Company<br>Company<br>Company<br>Company<br>Company<br>Company<br>Company<br>Company<br>Company<br>Company<br>Company<br>Company<br>Company<br>Company<br>Company<br>Company<br>Company<br>Company<br>Company<br>Company<br>Company<br>Company<br>Company<br>Company<br>Company<br>Company<br>Company<br>Company<br>Company<br>Company<br>Company<br>Company<br>Company<br>Company<br>Company<br>Company<br>Company<br>Company<br>Company<br>Company<br>Company<br>Company<br>Company<br>Company<br>Company<br>Company<br>Company<br>Company<br>Company<br>Company<br>Company<br>Company<br>Company<br>Company<br>Company<br>Company<br>Company<br>Company<br>Company<br>Company<br>Company<br>Company<br>Company<br>Company<br>Company<br>Company<br>Company<br>Company<br>Company<br>Company<br>Company<br>Company<br>Company<br>Company<br>Company<br>Company<br>Company<br>Company<br>Company<br>Company<br>Company<br>Company<br>Company<br>Company<br>Company<br>Company<br>Company<br>Company<br>Company<br>Company<br>Company<br>Company<br>Company<br>Company<br>Company<br>Company<br>Company<br>Company<br>Company<br>Company<br>Company<br>Company<br>Company<br>Company<br>Company<br>Company<br>Company<br>Company<br>Company<br>Company<br>Company<br>Company<br>Company<br>Company<br>Company<br>Company<br>Company<br>Company<br>Company<br>Company<br>Company<br>Company<br>Company<br>Company<br>Company<br>Company<br>Company<br>Company<br>Company<br>Company<br>Company<br>Company<br>Company<br>Company<br>Company<br>Company<br>Company<br>Company<br>Company<br>Company<br>Company<br>Company<br>Company<br>Company<br>Company<br>Company<br>Company<br>Company<br>Company<br>Company<br>Company<br>Company<br>Company<br>Company<br>Company<br>Company<br>Company<br>Company<br>Company<br>Company<br>Company<br>Company<br>Company<br>Company<br>Company<br>Company<br>Company<br>Company<br>Company<br>Company<br>Company<br>Company<br>Company<br>Company<br>Company<br>Company<br>Company<br>Company<br>Company<br>Company<br>Company<br>Company<br>Company<br>Company<br>Company<br>Company<br>Company<br>Company<br>Company<br>Company<br>Company<br>Company<br>Company<br>Company<br>Company<br>Company<br>Company<br>Company<br>Company<br>Company<br>Company<br>Company<br>Company<br>Company<br>Company<br>Company<br>Company<br>Company<br>Company<br>Company<br>Company<br>Compa | Manufacturer<br>and Exporter<br>of Decorative<br>Laminates,<br>Panel<br>Boards, etc.                                                                                                                                                                                                                                                                         |                                                                                                                                                                                                                                                                                                                           |                                                                                                                                                                                                                                                                                                                                                       |                                                                                                                                                                                                                                                                                                                                                         |
| (c) Manne                                                                     | (1)  | Address of<br>Registered<br>Office                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       | 5, Alexandra<br>Court, 60/1,<br>Chowringhee<br>Road,<br>Kolkata-700020,<br>West Bengal                                                                                                                                                                                                                                                                       |                                                                                                                                                                                                                                                                                                                           |                                                                                                                                                                                                                                                                                                                                                       |                                                                                                                                                                                                                                                                                                                                                         |

6. In case the Company has failed to spend the two percent of the average net profit of the last three financial years or any part thereof, the company shall provide the reasons for not spending the amount in its Board report. – NA

7. Responsibility statement: The Responsibility statement of the CSR Committee is reproduced below:

'The implementation and monitoring of CSR Policy, is in compliance with CSR objectives and Policy of the Company.'

Managing Director Prakash Lohia

Date: 26.07.2019 Place: New Delhi

Chairman, CSR Committee

Champa Lal Lohia

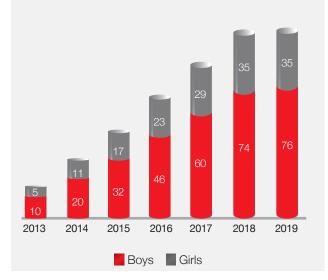
Dr. Gautam Bhattacharjee Director

## Corporate Social Responsibility (CSR) Practices of Merino Group





"Empowering minds, empowering the society." Swami Vivekananda Arunoday Vidyalay (SVAV)



#### Number of Students in SVAV

"Raise them slowly up, raise them to equality". Spoken way back in 1897 by Swami Vivekananda during an interview, these words resonate with relevance even today. As new India gets ready to take on the world, education and education alone can bring about equal opportunity for its citizens. Embarking on a journey to make education accessible to even the poorest households of the society, Merino through its Sri Hara Kasturi Memorial Trust laid the foundation of Swami Vivekananda Arunoday Vidyalaya (SVAV) at Hapur, Uttar Pradesh.

Established in 2013 predominantly for girl students, this coeducational school opened new avenues of learning for the children of underprivileged and economically deprived families living in the vicinity of Merino establishments.

Started with just 15 students in its maiden year, the school now enrolls students upto class VI and has a current strength of 111 students. The school provides an impressive teacher to student ratio of around 1:8 with its team of 15 teachers and 12 non teaching staff.

The table beside explains the ratio of boy and girl students at SVAV since it inception

Education here, is not just about books but offers a holistic learning experience through an all inclusive development curriculum. Spacious classrooms equipped with smart teaching aids, activity-rooms for all round development, a music room and a computer centre ensure students get access to updated modern education. The school campus also has infrastructure to support various kinds of games and sports facilities. The school takes a step beyond just education with provision of nutritious meals and good clothing for all its students.



Students at SVAV are introduced to habits of cleanliness and hygiene at a very young age. All students actively take part in regular cleanliness drives organised on a regular basis at the school, nearby areas and their homes. Focused efforts of the teaching and non teaching staff ensure that all the students inculcate the value and importance of sanitation, plantation and management of waste.

Merino's focus on environment first is reflected at the SVAV campus too. The school is steadily moving towards its goal of becoming a green school. The use of Solar panels for energy efficiency, water conservation and reuse of waste water facilities and minimising waste generation are a few constructive steps towards realising this. To provide a first hand experience, students take part in daily activities to monitor the consumption of resources like water, electricity and waste generation. The



students also take part in plantation of trees and take care of plants to learn about environmental care practices and their benefits at a very young age.

Vedic knowledge is the foundation of modern Indian education. At SVAV, we introduce our students to Vedic culture and its practice at a very young age. Students at SVAV get an opportunity to explore the rich cultural heritage of our nation, visit places of cultural and historical importance through various study tours organised by the school.

Laying the foundation of quality education, SVAV strives to provide holistic knowledge to all its students through methodical teaching techniques that focuse on the importance of training and instructions so that once the student completes his/her school, he/she is ready to compete at any professional or academic institution for higher education or skill development.

The school has plans to provide help and assistance to students for secondary and higher secondary education (up to class XII). Depending upon their aptitude and proficiency, necessary counselling and guidance may be provided in future for the selection of stream (post class XII education).

Re-emphasising on our belief of providing equal opportunity through education, SVAV nurtures its students to develop a strong character through intellectual development and selfsufficiency. The schooling system focuses on skill development so that the students can support and effectively uplift their families, the society, and ultimately the nation.

Free and quality education was a distant dream for many economically deprived families in the prevalent social conditions of Hapur. Further with the provision of other facilities like good food and clothing for the children, SVAV has managed to achieve a positive impact in the region. The foremost beneficiaries are the students of SVAV and their families who have immensely benefited from this project. Access to free education and the savings from this have empowered families to educate another child also. This has a multiplier effect to bring more children under the umbrella of education and support the poor households.

The dedicated approach to holistic education and related support system has brought about a transformation in and around the 111 households (student's families). These 111 representatives of change are key influencers in their region, advocating the values of cleanliness, health & sanitation, principles of honesty and strong character.

The education programme through SVAV works as a catalyst in spreading the message of education and empowering the poorest household, thus improving the social habits and conditions of the people. The school has generated employment for 28 persons directly and for many others indirectly.

#### A healthy mind resides in a healthy body: The Mid –day Meal Programme:

Malnutrition in India is a serious concern. Lack of hygiene, poor nutrition and poverty have made this worse. As a socially responsible organisation, we initiated a project to provide midday meals to children of various schools. A kitchen with modern cooking facilities is operational at our SVAV campus at Hapur. Utmost care is taken to maintain optimum level of hygiene standards while the menu is carefully selected to provide high nutrition value to all the children. This food is then delivered to various schools at Hapur.





Image: Pakshala (food preparation house) for students' meal in SVAV campus

The Mid-Day Meal Programme have several key benefits. First, this meal is an important source of nutrition for many children who come from economically deprived families.

Secondly this food aids better psychosomatic development of these children. Thirdly mid day meals ensure regular attendance in the schools where it is served. The above benefits are particularly effective in the case of girl - children.

The SVAV kitchen serves mid-day meals to 503 students every

day with a plan to increase this to 750 students daily at Hapur (UP) and its surrounding areas.



Student enjoying the mid-day meal

The Merino factory located at Rohad provides Mid-day Meals to 76 physically challenged children studying at Savera School, Jhajjar, Haryana, while mid-day meals for 16 children and 12 adults on a daily basis are sent to Bal Garh, Bahadurgrah, Haryana.

### Supporting the deserving through Educational & Learning Programmes

Our education initiative is not just limited to the SVAV school. Deserving students are provided scholarships by the trust. Additionally, the trust arranges for private tuition at the SVAV campus for students from economically weaker background. During the year under review, 22 such students were imparted coaching. At Rohad village, near the Merino campus, 16 girls are undergoing vocational training and an apparel stitching course through the Silai Centre. The MPPL factory is developing a facility to impart computer training to 20 girl children.

#### Transforming lives through healthcare programmes Medical care facilities through 'Shri Prem Chand Lohia Health Centre'

Tuberculosis is one of the most dreaded health worries in India with the Global TB report 2017 giving an estimated incidence figure of 2.8 million\* cases of TB in India accounting for about a quarter of the world's TB cases. On finding that tuberculosis is prevalent at Hapur, Merino undertook on a modest effort to address this issue through the Shri Prem Chand Lohia Health Centre. Situated at Hapur, the centre provides general OPD along with complete treatment of TB. This is really beneficial as there is a considerable economic burden associated with TB specially for the economically weaker section who lack access to quality healthcare facilities. In collaboration with the Dept. of Tuberculosis, govt. of India, the health centre provides TB treatment in about 72 villages in the district of Hapur, Uttar Pradesh.



'Shri Prem Chand Lohia Health Centre

Presently, the heath centre has three units of dispensaries with doctors and supporting medical staffs to provide general OPD for patients and for treatment of TB in particular. These are located around Achheja, Garhmukteshwar and Hapur town respectively and serve the healthcare needs of the underprivileged in nearby localities. \*source - India TB report 2018, Revised national TB control programme

The Trust also provides medical facilities to the needy patients in and around establishments of Merino group at Hapur through mobile vans manned by qualified doctors. During the year under report 286 such trips were undertaken.

In addition to allopathy-based healthcare facilities, the center also provides Ayurveda treatment for patients. A total no. of 20,986 patients availed the facility of allopathic treatment during 2018-19, while 4,267 economically deprived TB patients went through a complete treatment at the 3 centers. 229 out of 236 new patients successfully completed their TB treatment under Merino's TB centers during 2018-19. During the treatment, 30 patients from extremely poor households were provided complete meal along with the medicine facilities for the whole year. Further, 132 patients have been undergoing the treatment of TB as on 31-3-2019. Ayurveda has proved to be a costeffective mode of healthcare. A total number of 3,473 patients received Ayurvedic treatment during the year under reference.

#### Holistic Living Programme through yoga trainings and related service

#### Yoga - India's gift to the world

Continuing the good work in healthcare, the trust also aims at overall wellness through yoga. This is done through training modules that promote practising yoga and knowledge of Ayurveda for holistic and healthy living. During the year under report, over a dozen yoga camps and classes for training were organised. This initiative is aimed at improving the state of health of the people availing the services of Yoga Instructors.





In the scenario of rising medical costs, charitable healthcare programmes for disease prevention amongst the economically deprived households is an important step towards building a healthy society. Through our various initiatives, the trust has been instrumental in transforming the lives of over 20,000 patients who were previously deprived of quality healthcare. Conservative estimate of ₹300 per patient translates into healthcare savings of over ₹60,00,000 for these households.

Better health has far reaching effect on long term earning capacity and living conditions of people, thus bringing about a positive impact in the society. And along with vedic practices like yoga, it lays the foundation of a stronger and healthier India.

## Merino's concern for environment sustainability

#### Introduction

As a corporate deeply connected with India's soil, the Merino group stands firm by its value of Environment first. It is this value that inspires Merino to not only adhere strictly to all prescribed environmental norms but go a step beyond compliances and bring about a positive change in the environment through ecological improvement.

At Merino, we believe in creating value that is both economic and sustainable. Based on our pillars of excellence and ethics, we strive for responsible competitiveness that put environmental sustainability factors at the heart of all our processes and decision making.



Since inception, we have come a long way. The group has expanded manufacturing facilities at Hapur (Uttar Pradesh), Rohad (Haryana), Hosur (Tamil Nadu) and Dahej (Gujarat). Production in these manufacturing facilities involve usage of various resources like raw materials, water, fuel for power and heat generation etc. along with relevant application of technology. During the process, there is generation of ecological footprints of carbon, water, emissions and waste along with socio- economic benefits for our nation.

Based on our value of environment first, Merino has engaged external agencies/institutes to study to assess carbon and water footprint and to adopt best practices in greenhouse gas (GHG) and energy management. The in-house facilities strive to minimise and monitor wastes and air emissions while we engage in key strategic initiatives to attain a positive balance in ecological footprints. Merino's sustainable practices can be broadly classified into four focus areas.

- 1. Energy Management
- 2. Water Management
- 3. Waste Management and
- 4. Care for emission, air quality and soil

#### Energy management - The future is renewable

Conventional fuel resources based on fossils is one of the prime carbon footprint contributor. At Merino, we believe that the future lies in renewable energy - one that fulfils our objectives of ecological sustenance and energy conservation. To achieve these objectives, we have formulated a three pronged approach for effective energy management

- Increase the share of renewable energy in Merino's total energy requirement (like solar energy and biogenic fuel (carbon neutral) like biomass and biogas.
- 2. Constant efficiency upgradation through upgraded electrical appliances, machineries or improved technology in production, utilities and lightening systems.
- 3. Promoting an environmental friendly work culture. ie. saving electricity through automation and humane responsibilities.

### Reducing the ecological footprints through carbon reduction

Ensuring responsible manufacturing practices within our extended operations is an important component of reducing our environmental impact. At present, Merino fulfils its total energy requirement through a combination of both conventional sources of energy like fossil based Diesel-Generators (DG Sets), State Electricity Boards (SEBs) and renewable /alternate energy resources namely, Solar, Biomass and Biogas. These five energy sources are used to power the various factories and establishments of the group.

Reiterating its stand of environment first, Merino industries has taken several key steps that have reduced dependency on traditional power from fossil fuels-based DG-Sets or power from SEBs.

The group has increased the installation and usage of alternative source of energy; mainly solar, biomass and biogas.



Biomass has emerged as an important fuel source in the fight against climate change. It is amongst the lowest carbon emission fuel amongst fuel-based technology for production of heat and power. In fact, energy experts agree that when one combines the economic and environmental character of energy sources, biomass tops the list as one of the best energy source.

Merino uses agro-based industrial residues like rice husks and wood or wood product wastes produced in industrial operations like saw dust as major biomass fuels to generate heat and power. Not only does this help in reducing carbon



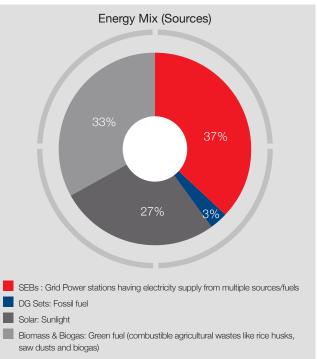


Biomass based TPF

footprint but also creates sustainable livelihood options for people who manages these wastes.

#### The initial milestone achieved - the 60% threshold crossed.

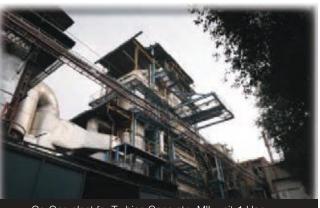
Constant engagement is the key attribute of sustainable practices. Merino now fulfils 60% of its total energy requirement from renewable and green energy sources through its years of proactive efforts. Powering this feat are the biomass technology turbines and biogas plants that contribute 33% of the total energy requirement while solar power accounts for 27%.



Source: Energy Database of Merino industries 2018-19

#### Biomass and biogas Power - The Green fuel

Biomass, being the green fuel is our key fuel source at the Merino manufacturing units at Hapur. The power generated



Co-Gen plant for Turbine Generator MIL unit-1 Hapu

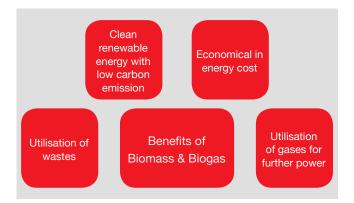
through the biomass turbines accounted for around 77% of total energy requirement of the two manufacturing units. Merino has harnessed 16.3 million kWh of electrical energy annually from biomass during 2018-19.

Combustible agricultural materials like rice husk and biomass like saw dust are used to generate heat in furnaces. This heat produces steam and power through turbines. This has created substantial value as energy harnessed from biomass is inexpensive as compared to coal and oil, costing about 33% less than fossil fuels.



Co-Gen plant for Turbine Generator MIL unit-1 Hapur

Gases obtained from effluent treatment plants and organic decomposition of wastes in biogas plants are also used in power generation. The organisation generates approximately 1,68,500 kWh unit of electrical energy through biogas generator thus utilising the waste from potato flakes plant at Hapur.



#### Solar Power: The CO2 free energy source

Solar power is the key to a clean energy future. At Merino, we have constantly emphasised on this by implementing installations of various solar systems/plants to power the group's growing power requirement. The group has installed around 9.61 MW solar system/plants that helps generate over 13.5 million kWh of electrical energy annually for production,

utilities and lighting needs. This makes up for around 27% of the total energy requirement of the group.

Merino has installed 1.78 MW solar system (rooftop) at its plant and another 5.5 MW ground mounted solar system with tracker in Budak, Hissar (Haryana). These together take care of almost 51% of the energy needs of Merino Panel Products (MPPL) manufacturing unit at Rohad.



The manufacturing unit of Dahej account for around 10% of energy needs from solar system installed in the campus. Solar energy provide for around 5% of energy requirement at each of the manufacturing units of Hapur and Hosur from solar rooftop panels at factory premises.

#### Constant upgradation for energy efficiency

Energy efficiency is an important component in sustainable practices. At Merino, this is not just an ideology but a way of life. Technological upgradation to achieve the above objective has been implemented in all processes and productions. Emphasis has been given on the installation of energy efficient (IE3) motors in production and other facilities at all establishments. Merino's Hosur factory has 100% IE3 motors while the Dahej unit has around 85%. Other production units at Rohad and Hapur have also installed around 75 and 61% IE3 motors respectively. We are constantly working towards achieving our objective of gradually replacing the entire motoring capacity with 100% IE3 motors.

Expansion in economic activities calls for an increase in lighting requirements for better and safe working environment at all Merino establishments. Therefore, the group has ensured optimal lighting system in all factories with a gradual shift towards installation of LED lights by phasing out conventional Tube Lights/ Sodium/Mercury Halogen lights. LEDs now have replaced around 78% of conventional lighting and its usage has brought about a 30% saving in electrical consumption.

Our factories at Hosur, Rohad and Dahej have installed almost 100% LED lighting at their respective facilities and we are working towards replicating the same at the rest of our units across India.

#### Water management and Water Conservation

Ground water is the prime source of water supply at all the Merino establishments. A holistic approach had been undertaken for water management in and around the units with focus on conservation of ground water. These constructive conservation efforts can be classified into three key actionable implementations

- Focused practices to reduce water consumption
- Recycle and reuse of water
- Replenishing and restoration of water sources.

Saving water is the call of the hour. At Merino, we have brought about all possible measures to reduce water consumption across all our operations at our manufacturing units across India. The group has installed 200 and 250 CHM Adiabatic Cooling Towers at Hapur plants.

Replacing the conventional cooling tower with the upgraded Adiabatic Cooling Tower has helped us save more than 27,880 KL annually. Our flash steam recovery system further helps us to save around 15% of water used in steams.

All the manufacturing units of our group have moderated water consumption per unit of laminate produced. This is possible through increase in water efficiency by use of upgraded technology and better water management.

#### Recycle and Reuse of Water through ETP, SBT and STP

Another key aspect of our water management efforts is recycling of waste and unused water discharged from our manufacturing units. This is diligently implemented at all our manufacturing facilities through the use of ETPs (Effluent Treatment Plants) based on both aerobic and anaerobic techniques, SBT (Soil Biotechnology) and STPs (Sewerage Treatment Plants).



All these three water treatment systems are available at our Hapur plant. The capacity of ETP, STP and SBT are of 250, 70 and 150 Kilo Litre (KL) per day respectively - thus recycling over 100,000 KL of water annually for reuse at the Hapur premises.

Waste water coming out of effluent treatment plants (ETPs) is treated under Soil Biotechnology (SBT) that has an environment friendly bio-conversion process. The Rohad plant has installed capacity of ETP and STP of 50 and 100 KL per day respectively. It helps to make over 50,000 KL of reusable water annually from waste/used water in the premises. Similarly, with the use of STPs in the manufacturing premises of Hosur and Dahej, the company reuses over 10,000 KL of water annually.

#### Replenishing and restoration of water sources:

Marching towards Zero discharge and double recharge Merino has taken several initiatives to replenish and restore the ground water by setting up rain water harvest systems at all establishments of the group. The rain water harvest system is an effective way to naturally restore and replenish the ground water tables. Merino has installed rain water harvest system with reservoir capacity of over 1,00,000 litres at Hosur.



Newly constructed pond for water recharge at MIL-2 unit of Hapur

The group has built reservoirs and installed ground water recharge system in and around the factory premises. Three ponds have been developed to recharge ground water at Hapur. These are effective to restore nearly 5,53,815 KL of water cumulatively in a year.

Constant engagement and a holistic water conservation plan means that Merino is right on track to achieve its twin goals of zero discharge system and double recharge (recharging double of what we consume at our premises)

#### Waste Management:

A close look at nature reveals that nothing goes waste. Incorporating this philosophy, Merino has focussed on reducing waste generation and further reusing these waste through adoption of innovative ways to create value. Updating to technologically advanced machineries and implementation of raw material conservation practices has brought about a paradigm shift in waste management as the company moves steadily towards its long term goal of zero waste.

Merino industries has adopted many innovative methods to reuse wastes. To start with, there is a system in place to collect all wastes and segregate into various categories like hazardous (non-recyclable), non-hazardous (recyclable), organic, nonorganic, liquid and solid. This helps to properly plan the reuse of recyclable wastes and carefully dispose the hazardous ones.

Combustible agricultural wastes like rice husks, sawdust and waste from manufacturing activities like residue of paper materials, laminates, panel products etc., are used in furnaces to generate heat used for drying the biomass (key source of energy)

Ash generated from boilers and incinerators along with ash from NTPC power plant are used for manufacturing of bricks and tiles. These are used for internal pavements inside our premises.

Organic wastes from processes and canteens as well are converted into manures through bio-conversion processes like use of bacteria or other micro-organisms. The manures obtained from organic wastes are used for plants/plantations in Merino establishments.

### Treatment and reuse of wastes of potato flakes plant in Merino Industries

The potato flakes plant (PFP) is no different from the other facilities in waste management implementation. Wastes produced in different forms like liquids, semi solids are properly segregated, treated and reused. Liquid waste and sludge is processed in the effluent treatment plant (ETP). In ETP, the waste goes through USABR anaerobic decomposition process to produce bio-gases which are then channeled for electricity generation or used for cooking purposes directly. After anaerobic treatment, the discharged liquids has substantially reduced COD (Carbon Oxygen Demand) and BOD (Biological Oxygen Demand). This is further treated with aerobic decomposition process. Post this treatment, the released water is used for plantation, washing potatoes and flushing systems. Thus this whole process helps in recycling of water and energy generation.

The decomposed (mineralized) slurry from the bio-gas plants is used as fertiliser in gardens, crops or plantation fields. Solid waste from potato peels and unused potatoes is collected and converted into compost. This compost is an effective manure for enrichment of soil in agricultural lands. The annual production of compost from the potato flakes plant is around 50 metric tons.

#### Care for emission, air quality and soil

Reiterating the group's engagement in sustainable practices, all the manufacturing units at Merino diligently adhere to maintain lower emission than stipulated under manufacturing activities to bring about a positive and real change.



Administrative Bock at MIL plant, Hapur

A major part of Merino's cooling needs are addressed by VAM chillers that use waste heat instead of the conventional compressor run on refrigerant gases. Wet scrubbers installed in our laminates plants at Hapur, Rohad and Dahej help control air pollution.

Additionally there are electrostatic precipitators and bag filters in manufacturing units to control emission. The chillers in the production units for process and comfort cooling operate on the latest technology and are more environmental friendly than the conventional cooling system.



Monitoring of Air Quality at Merino factory, Hapur

An important aspect of industrial emission is ozone depleting gases (ODG) that get released in the atmosphere. At Merino, we have addressed to mitigate this through proper knowledge, training and technological upgradation.

Chlorinated Fluorocarbon (CFC) refrigerants have been replaced by the technologically advanced hydrofluorocarbons

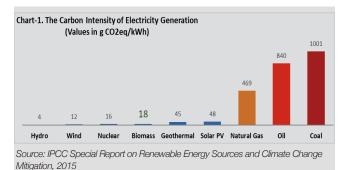
(eg R-410A) refrigerant in over 376 tons of refrigeration (TR) systems annually. This has helped to mitigate equivalent amount of ODG from the environment. Merino's plants at Hosur and Dahej have complete refrigeration facilities based on Non-CFC refrigerants.

Based on our sustainable practices, waste at our facilities is directly converted into useful gases and composts without greenhouse gas emission into the environment. This has significantly improved the air quality in and around our establishments. Further use of biomass and solar energy as fuel sources have helped in lowering carbon footprints.

The transformation of biomass (and its embodied "biogenic" carbon) into products has brought about effective carbon sequestration as these products effectively store CO2 over a period of time. Thus the use of biomass contributes to reduction in the CO2 level in the atmosphere and addresses the key issue of global warming.

Compared to fossil based energy sources, CO2 and toxic emission is substantially lower in biomass.

The carbon intensity (gCO2 equivalent/kWh) of electricity generation are 56, 47 and 26 times respectively for coal, oil and natural gas in comparison to biomass. (explained in the table below)



The study conducted by Visvesvaraya National Institute of Technology (VNIT), Nagpur for assessment of carbon and water footprint of industrial activities of Merino in Hapur using ISO 14044:2006 methodology for Life Cycle Assessment (LCA) & compliance to ISO 14064:2006 for Green House Gas (GHG) evaluation, shows that 2.97 kg CO2 equivalent per laminate sheet production and 0.72 kg CO2 equivalent per kilogram of potato flakes production are GHG emissions. The above data translates into 25,620 kilo tonnes of CO2 equivalent GHG emissions.

The Merino group has undertaken green cover activities like plantations, farming and agroforestry for carbon sink or carbon sequestration practices. Together around 14,000 kilo tonnes of CO2 equivalent GHG has been effectively removed through Merino's green initiatives during 2018-19.

#### Sustainable agricultural activities and Care of Soil

Sustainable farm health and soil conservation form the ethos of our agricultural division at Merino.

Leveraging the domain knowledge of national agricultural institutes like ICAR and other experts, we have implemented a host of projects. The primary goal of these initiatives has been to promote need based usage of agricultural inputs to sustain soil health and crop ecology amongst the large number of farmers who have been associated with the Merino group.

Innovative methods adopted for pest and nutrient management based on soil conditions done through soil testing have transformed the farms. Not only has the usage of pesticides and fertilisers reduced by around 49% and 20% respectively, the targeted yield and quality have also been achieved. This project has been implemented at over 1400 acres of land under potato farming and other crops during 2018-19



This exemplary practices of Merino is rated as one of the

best examples of public private association by Dr. Ashok

Vermicompost made by Merino for soil organic care

Dalwai, Chairman "Doubling farmers income by 2022 mission committee" & Additional secretary, Ministry of Agriculture Cooperation and Farmers Welfare, Government of India, during a seminar organised by National Horticultural Research and Development Foundation, Delhi on 12th of March, 2019.

Taking a constructive step towards soil conservation, Merino has engaged in enriching the carbon content of soil with



Merino's Agroforestry and along farm fields

the application of organic composts and other sustainable practices. The group produces over 200,000 kg vermicomposts annually. The vermin compost not only enriches the soil but replaces the requirement of chemical fertilisers on around 80 hectare of farming lands. Overall, the sustainable farming practices at Merino also help in achieving the carbon sequestration of around 12,000 kilo tons of CO2 equivalent annually as environmental care along with its soil care.



Vermicompost bed in Bamboo forestry

### Independent Auditor's Report

To the Members of Merino Industries Limited

#### Report on the Standalone Ind AS Financial Statements Opinion

We have audited the accompanying standalone Ind AS financial statements of Merino Industries Limited ("the Company"), which comprise the Balance sheet as at 31st March, 2019, the Statement of Profit and Loss (including the Statement of Other Comprehensive Income), the Cash Flow Statement and the Statement of Changes in Equity for the year then ended, and notes to the financial statements, including a summary of significant accounting policies and other explanatory information (hereinafter referred to as "the financial statements").

In our opinion and to the best of our information and according to the explanations given to us, the aforesaid standalone Ind AS financial statements give the information required by the Companies Act, 2013 ("the Act") in the manner so required and give a true and fair view in conformity with the Indian Accounting Standards prescribed under section 133 of the Act read with the Companies (Indian Accounting Standards) Rules, 2015, as amended, ("Ind AS") and other accounting principles generally accepted in India, of the state of affairs of the Company as at 31st March, 2019, its profit including other comprehensive income, its cash flows and the changes in equity for the year ended on that date.

#### Basis for Opinion

We conducted our audit of the standalone Ind AS financial statements in accordance with the Standards on Auditing (SAs) specified under section 143(10) of the Act. Our responsibilities under those Standards are further described in the Auditor's Responsibilities for the Audit of the Ind AS Financial Statements section of our report. We are independent of the Company in accordance with the 'Code of Ethics' issued by the Institute of Chartered Accountants of India (ICAI) together with the ethical requirements that are relevant to our audit of the financial statements under the provisions of the Act and the Rules thereunder, and we have fulfilled our other ethical responsibilities in accordance with these requirements and the Code of Ethics. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion on the financial statements.

### Information Other than the Financial Statements and Auditor's Report thereon

The Company's management and Board of Directors is

responsible for the preparation of the other information. The other information comprises the information included in the Analysis and Board's Report including Annexures to Board's Report, but does not include the Ind AS financial statements and our auditor's report thereon.

Our opinion on the standalone Ind AS financial statements does not cover the other information and we do not express any form of assurance conclusion thereon.

In connection with our audit of the standalone Ind AS financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained during the course of our audit or otherwise appears to be materially misstated.

If, based on the work we have performed, we conclude that there is a material misstatement of this other information; we are required to report that fact. We have nothing to report in this regard.

#### Management's Responsibility for the Financial Statements

The Company's Board of Directors is responsible for the matters stated in section 134(5) of the Act with respect to the preparation of these standalone Ind AS financial statements that give a true and fair view of the financial position, financial performance including other comprehensive income, cash flows and changes in equity of the Company in accordance with the accounting principles generally accepted in India, including the Indian Accounting Standards (Ind AS) specified under section 133 of the Act read with the Companies (Indian Accounting Standards) Rules, 2015, as amended. This responsibility also includes maintenance of adequate accounting records in accordance with the provisions of the Act for safeguarding the assets of the Company and for preventing and detecting frauds and other irregularities; selection and application of appropriate accounting policies; making judgments and estimates that are reasonable and prudent; and design, implementation and maintenance of adequate internal financial controls, that were operating effectively for ensuring the accuracy and completeness of the accounting records, relevant to the preparation and presentation of the standalone Ind AS financial statements that give a true and fair view and are free from material misstatement, whether due to fraud or error.

In preparing the standalone Ind AS financial statements, the Board of Directors is responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless Board of Directors either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

The Board of Directors are also responsible for overseeing the Company's financial reporting process.

### Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the standalone Ind AS financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with SAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with SAs, we exercise professional judgment and maintain professional scepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances. Under section 143(3)(i) of the Act, we are also responsible for expressing our opinion on whether the company has adequate internal financial controls system in place and the operating effectiveness of such controls.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the

audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the standalone Ind AS financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Company to cease to continue as a going concern.

• Evaluate the overall presentation, structure and content of the standalone Ind AS financial statements, including the disclosures, and whether the standalone Ind AS financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

#### Report on Other Legal and Regulatory Requirements

- As required by the Companies (Auditor's report) Order, 2016 ("the Order") issued by the Central Government of India in terms of sub-section (11) of section 143 of the Act, we give in the "Annexure A" a statement on the matters specified in paragraphs 3 and 4 of the Order.
- 2. As required by section 143 (3) of the Act, we report that:
  - We have sought and obtained all the information and explanations which to the best of our knowledge and belief were necessary for the purposes of our audit;
  - b) In our opinion, proper books of account as required by law have been kept by the Company so far as it appears from our examination of those books;
  - c) The Balance Sheet, the Statement of Profit and Loss including the Statement of Other Comprehensive Income, the Cash Flow Statement and the Statement of Changes in Equity dealt with by this Report are in agreement with the books of account;

- d) In our opinion, the aforesaid standalone financial statements comply with the Indian Accounting Standards (Ind AS) read with the Companies (Indian Accounting Standards) Rules, 2015, as amended specified under Section 133 of the Act, read with Rule 7 of the Companies (Accounts) Rules, 2013;
- e) On the basis of the written representations received from the directors as on 31st March, 2019 taken on record by the Board of Directors, none of the directors is disqualified as on 31st March, 2019 from being appointed as a director in terms of Section 164(2) of the Act.
- f) With respect to the adequacy of the internal financial controls with reference to financial statements of the Company with reference to these standalone financial statements and the operating effectiveness of such controls, refer to our separate Report in "Annexure B" to this report;
- g) With respect to the other matters to be included in the Auditor's Report in accordance with Rule 11 of the Companies (Audit and Auditors) Rules, 2014, as amended, in our opinion and to the best of our information and according to the explanations given to us:
  - a. The Company has disclosed the impact of pending litigations on its financial position in its standalone Ind AS financial statements – Refer Note No. 36 (b) to the standalone Ind AS financial statements;

- b. The Company has made provision, as required under the applicable law or Ind AS, for material foreseeable losses if any, on long term contracts including derivative contracts; and
- c. There has been no delay in transferring amounts, required to be transferred, to the Investor Education and Protection Fund by the Company.
- 3. With respect to the matter to be included in the Auditors' Report under Section 197(16) of the Act, in our opinion and according to the information and explanations given to us, the remuneration paid by the Company to its directors during the current year is in accordance with the provisions of Section 197 of the Act. The remuneration paid to any director is not in excess of the limit laid down under Section 197 of the Act. The Ministry of Corporate Affairs has not prescribed other details under Section 197(16) which are required to be commented upon by us.

For Singhi & Co. Chartered Accountants Firm Reg. No. 302049E

B.L. Choraria Partner Membership No.: 022973 UDIN:19022973AAAABB5124

Place: Noida (Delhi NCR) Date: 26th July, 2019

# Annexure 'A' to the Independent Auditor's Report

(Referred to in paragraph 1 under 'Report on Other Legal and Regulatory Requirements' section of our report to the Members of Merino Industries Limited of even date)

- i. In respect of the Company's Property, Plant & equipment:
  - a. The Company has maintained proper records showing full particulars, including quantitative details and situation of its Property, Plant & equipment.
  - b. As informed to us, the company has a phased programme of physical verification of its property, plant and equipment, which in our opinion, is reasonable having regard to the size of the company and the nature of its property, plant and equipment. Management has physically verified certain property, plant and equipment during the year and as informed to us, no material discrepancies were noticed as compared to books of account.
  - c. According to the information and explanations given to us and on the basis of our examination of the records of the Company, the title deeds of immovable properties are held in the name of the Company except for leasehold land amounting to ₹1169.96 Lakh for which registration is pending in the name of the company.
- ii. As explained to us, inventories (except stock stored in cold storage with third parties and stock in-transit) were physically verified during the year by the management. In respect of inventory stored with third parties, these have substantially been confirmed by them. In our opinion, the frequency of verification is reasonable and no material discrepancies were noticed on physical verification.
- iii. The Company has not granted any loans secured or unsecured to companies, firms, limited liability partnerships or other parties covered in the register maintained under section 189 of the Companies Act, 2013. Therefore provisions of this clause are not applicable to the company.
- iv. According to the information and explanation given to us, the company has not given loans, made Investments,

given guarantee or securities during the year under the provisions of section 185 and 186 of the Act. Therefore, the provision of this clauses are not applicable to the company.

- v. In our opinion and according to the information and explanations given to us, the Company has not accepted any deposits from the public within the meaning of directives issued by the Reserve Bank of India and hence provisions of Sections 73 to 76 or any other relevant provisions of the Act and rules framed thereunder with regard to the deposits accepted from the public are not applicable to the company.
- vi. The company is required to maintain cost records pursuant to the rules made by the central government for the maintenance of cost records under sub-section (1) of section 148 of the Act.We are of the opinion that prima facie the prescribed accounts and records have been made and maintained. We have not, however, made a detailed examination of the records with a view to determining whether they are accurate or complete.
- vii. a) According to the records of the Company, the Company is regular in depositing material undisputed statutory dues including provident fund, investor education and protection fund, employees' state insurance, Goods and Service Tax, custom duty, Income tax, Cess and other statutory dues applicable to it with the appropriate authorities. There were no undisputed outstanding statutory dues as at the yearend for a period more than six months from the date they became payable.
  - b) According to the information and explanation given to us and records of the Company, there are dues outstanding of income tax or sales tax or service tax or duty of customs or duty of excise or value added tax and entry tax on account of disputes as stated below:

| Nature of the Dues                  | Amount<br>involved<br>(₹ in Lakh) | Amount paid<br>under protest<br>(₹ in Lakh) | Forum where the dispute is pending      | Period             |
|-------------------------------------|-----------------------------------|---------------------------------------------|-----------------------------------------|--------------------|
| Income Tax including Interest       | 365.93                            | -                                           | Commissioner of Income Tax<br>(Appeals) | A.Y 2012-13        |
|                                     | 772.22                            | -                                           | Commissioner of Income Tax<br>(Appeals) | A.Y 2013-14        |
|                                     | 1831.18                           | -                                           | Income Tax Appellate Tribunal           | A.Y 2014-15        |
|                                     | 208.62                            | -                                           | Commissioner of Income Tax<br>(Appeals) | A.Y 2015-16        |
| Central Sales tax excluding penalty | 26.07                             | 28.64                                       | Appellate Tribunal                      | 2011-12            |
| and interest                        | 176.22                            | -                                           | Deputy Commissioner                     | 2014-15, 2015-16   |
| Sales Tax excluding penalty and     | 6.83                              | -                                           | Deputy Commissioner                     | 2014-15            |
| interest                            | 73.91                             | 6.14                                        | DCIT, (Appeals)                         | 2007-08 to 2011-12 |

| Nature of the Dues                         | Amount<br>involved<br>(₹ in Lakh) | Amount paid<br>under protest<br>(₹ in Lakh) | Forum where the dispute is pending | Period                                   |
|--------------------------------------------|-----------------------------------|---------------------------------------------|------------------------------------|------------------------------------------|
| Entry Tax excluding penalty and interest   | 3.67                              | -                                           | Deputy Commissioner                | 2011-12, 2014-15, 2015-<br>16            |
|                                            | 30.70                             | 25.20                                       | High Court                         | 2001-02, 2002-03                         |
| Service Tax excluding penalty and interest | 1.80                              | -                                           | Assistant Commissioner             | 2004-07                                  |
| Service Tax including penalty,             | 2.79                              | -                                           | Assistant Commissioner             | 2005-06                                  |
| excluding interest                         | 3.09                              | 0.48                                        | CESTAT                             | 2009-10, 2011-16                         |
|                                            | 3.72                              | -                                           | Superintendent                     | 2015-16                                  |
|                                            | 46.61                             | 1.74                                        | Commissioner (appeals)             | 2015-17                                  |
| Excise duty excluding penalty and          | 6.41                              | -                                           | Additional Commissioner            | 1988-89, 2009-10                         |
| interest                                   | 149.89                            | 13.46                                       | Assistant Commissioner             | 2000-07, 2012-13                         |
|                                            | 5.76                              | -                                           | Commissioner (appeals)             | 1994-95                                  |
| Excise duty including penalty,             | 1602.40                           | -                                           | Supreme Court                      | 2010-14, 2004-06                         |
| excluding interest                         | 14.92                             | -                                           | Assistant Commissioner             | 2003-09, 2010-12                         |
|                                            | 86.80                             | -                                           | Additional Commissioner            | 2005-06                                  |
|                                            | 1211.64                           | 11.54                                       | CESTAT                             | 2005-11, 2008-13, 2013-<br>14 to 2015-16 |
|                                            | 661.10                            | -                                           | Commissioner                       | 2015-17                                  |
|                                            | 13.11                             | 0.49                                        | Commissioner (appeals)             | 2015-17                                  |
| Custom Duty excluding penalty and          | 1.45                              | -                                           | Assistant Commissioner             | 2012-13                                  |
| interest                                   | 14.32                             | 5.00                                        | CESTAT                             | 2002-03                                  |
| Goods and Services Tax                     | 1.76                              | 1.76                                        | Additional Commissioner            | 2017-18                                  |

- viii. The Company has not defaulted in repayment of dues to bank and financial institution. The Company did not have any borrowing from Government and dues to debenture holders.
- ix. The company has not taken any term loan during the year & therefore provisions of this clause are not applicable to the company. The company has not raised any moneys by way of Public issue/ Follow-on offer.
- x. Based on our examination of the books and records of the Company, carried out in accordance with the generally accepted auditing practice in India and according to the information and explanations given to us, no fraud by the Company or no material fraud on the Company by its officers/employees, has been noticed or reported during the year.
- xi. According to the information and explanations given to us and based on our examination of the record of the Company, the Company has paid/provided for managerial remuneration in accordance with the provision of section 197 read with schedule V to the Act.
- xii. The Company is not a Nidhi Company and hence reporting under clause 3(xii) of the Order is not applicable to the Company.
- xiii. Based on our examination of the books and records of the Company, all transactions with related parties are in

compliance with sections 177 and 188 of the Act where applicable and details of such transactions have been disclosed in the Ind AS Financial statements as required by the applicable accounting standards.

- xiv. The Company has not made any preferential allotment or private placement of shares or fully or partly convertible debentures during the year under audit. Therefore, provisions of this clause are not applicable to the company.
- xv. To the best of our knowledge and belief and according to the information and explanations given to us, the company hasn't entered into any non-cash transactions with directors or persons connected with him. Therefore, provisions of this clause are not applicable to the company.
- xvi. Company is not required to be registered under section 45-IA of the Reserve Bank of India Act, 1934, therefore provisions of this clause are not applicable to the company.

Place: Noida (Delhi NCR)

Date: 26th July, 2019

For Singhi & Co. Chartered Accountants Firm Reg. No. 302049E

B.L. Choraria Partner Membership No.: 022973 UDIN:19022973AAAABB5124

## Annexure 'B' to the Independent Auditor's Report

Report on the Internal Financial Controls with reference to financial statement under Clause (i) of Sub-section 3 of Section 143 of the Companies Act, 2013 ("the Act")

We have audited the internal financial controls with reference to financial statement of Merino Industries Limited ("the Company") as of 31st March, 2019 in conjunction with our audit of the financial statements of the Company for the year ended on that date.

Management's Responsibility for Internal Financial Controls

The Board of Directors of the company is responsible for establishing and maintaining internal financial controls based on the internal control over financial reporting criteria established by the Company considering the essential components of internal control stated in the Guidance Note on Audit of Internal Financial Controls over Financial Reporting issued by the Institute of Chartered Accountants of India. These responsibilities include the design, implementation and maintenance of adequate internal financial controls that were operating effectively for ensuring the orderly and efficient conduct of its business, including adherence to respective company's policies, the safeguarding of its assets, the prevention and detection of frauds and errors, the accuracy and completeness of the accounting records, and the timely preparation of reliable financial information, as required under the Companies Act, 2013.

### Auditor's Responsibility

Our responsibility is to express an opinion on the internal financial controls with reference to financial statement based on our audit. We conducted our audit in accordance with the Guidance Note on Audit of Internal Financial Controls Over Financial Reporting (the "Guidance Note") issued by the Institute of Chartered Accountants of India and the Standards on Auditing prescribed under Section 143(10) of the Companies Act, 2013, to the extent applicable to an audit of internal financial controls. Those Standards and the Guidance Note require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether adequate internal financial controls with reference to financial statement was established and maintained and if such controls operated effectively in all material respects.

Our audit involves performing procedures to obtain audit evidence about the adequacy of the internal financial controls system with reference to financial statement and their operating effectiveness. Our audit of internal financial controls with reference to financial statement included obtaining an understanding of internal financial controls with reference to financial statement, assessing the risk that a material weakness exists, and testing and evaluating the design and operating effectiveness of internal control based on the assessed risk. The procedures selected depend on the auditor's judgement, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error.

We believe that the audit evidence we have obtained, is sufficient and appropriate to provide a basis for our audit opinion on the Company's internal financial controls system with reference to financial statement.

# Meaning of Internal Financial Controls over Financial Reporting

A company's internal financial control with reference to financial statement is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A company's internal financial control with reference to financial statement includes those policies and procedures that (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorisations of management and directors of the company; and (3) provide reasonable assurance regarding prevention or timely detection of unauthorised acquisition, use, or disposition of the company's assets that could have a material effect on the financial statements.

# Limitations of Internal Financial Controls over Financial Reporting

Because of the inherent limitations of internal financial controls with reference to financial statement, including the possibility of collusion or improper management override of controls, material misstatements due to error or fraud may occur and not be detected. Also, projections of any evaluation of the internal financial controls over financial reporting to future periods are subject to the risk that the internal financial control with reference to financial statement may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

### Opinion

Place: Noida (Delhi NCR)

Date: 26th July, 2019

In our opinion, to the best of our information and according to the explanations given to us, the Company has, in all material respects, an adequate internal financial controls system with reference to financial statement and such internal financial controls with reference to financial statement were operating effectively as at 31st March, 2019, based on the internal control with reference to financial statement criteria established by the Company considering the essential components of internal control stated in the Guidance Note on Audit of Internal Financial Controls Over Financial Reporting issued by the Institute of Chartered Accountants of India.

> For Singhi & Co. Chartered Accountants Firm Reg. No. 302049E

B.L. Choraria Partner Membership No.: 022973 UDIN:19022973AAAABB5124

# Standalone Balance Sheet as at 31st March, 2019

|                                                                   |       | (Rupees in lakh, unle     | ess otherwise stated      |
|-------------------------------------------------------------------|-------|---------------------------|---------------------------|
| Particulars                                                       | Notes | As at<br>31st March, 2019 | As at<br>31st March, 2018 |
| ASSETS                                                            |       |                           |                           |
| (1) Non-current assets                                            |       |                           |                           |
| (a) Property, plant and equipment                                 | 3(a)  | 32785.09                  | 26772.51                  |
| (b) Capital work-in-progress                                      | 3(b)  | 1986.91                   | 3067.55                   |
| (c) Other intangible assets                                       | 3(c)  | 105.49                    | 161.19                    |
| (d) Financial assets                                              |       |                           |                           |
| (i) Investments                                                   | 4     | 4724.49                   | 2185.00                   |
| (ii) Loans                                                        | 5     | 155.83                    | 171.38                    |
| (e) Other non-current assets                                      | 6     | 556.28                    | 146.01                    |
| Total non-current assets                                          |       | 40314.09                  | 32503.64                  |
| (2) Current assets                                                |       |                           |                           |
| (a) Inventories                                                   | 7     | 29088.00                  | 24742.14                  |
| (b) Biological assets other than bearer plants                    | 8     | 679.86                    | 481.84                    |
| (c) Financial assets                                              |       |                           |                           |
| (i) Trade receivables                                             | 9     | 11431.57                  | 10647.04                  |
| (ii) Cash and cash equivalents                                    | 10    | 225.76                    | 598.95                    |
| (iii) Other bank balances                                         | 11    | 42.82                     | 42.40                     |
| (iv) Loans                                                        | 12    | 208.34                    | 238.73                    |
| (v) Other financial assets                                        | 13    | 453.21                    | 290.71                    |
| (d) Current tax assets (net)                                      | 14    | 992.57                    | 410.48                    |
| (e) Other current assets                                          | 15    | 2040.16                   | 2268.76                   |
| Total current assets                                              |       | 45162.29                  | 39721.05                  |
| Total assets                                                      |       | 85476.38                  | 72224.69                  |
| EQUITY AND LIABILITIES                                            |       |                           |                           |
| Equity                                                            |       |                           |                           |
| (a) Equity share capital                                          | 16    | 1047.03                   | 1047.03                   |
| (b) Other equity                                                  | 17    | 47587.21                  | 37467.26                  |
| Total equity                                                      |       | 48634.24                  | 38514.29                  |
| Liabilities                                                       |       |                           |                           |
| (1) Non-current liabilities                                       |       |                           |                           |
| (a) Financial liabilities                                         |       |                           |                           |
| (i) Borrowings                                                    | 18    | 1648.11                   | 2916.69                   |
| (b) Deferred tax liabilities (net)                                | 19    | 3286.65                   | 2875.23                   |
| (c) Other non-current liabilities                                 | 20    | 96.49                     | 102.58                    |
| Total non-current liabilities                                     |       | 5031.25                   | 5894.50                   |
| (2) Current liabilities                                           |       |                           |                           |
| (a) Financial liabilities                                         |       |                           |                           |
| (i) Borrowings                                                    | 21    | 14139.53                  | 12894.22                  |
| (ii) Trade payables:                                              | 22    |                           |                           |
| Total outstanding dues of micro enterprises and small enterprises |       | 105.98                    | 3.80                      |
| Total outstanding dues of creditors other than micro enterprises  |       |                           |                           |
| and small enterprises                                             |       | 11771.76                  | 9658.55                   |
| (iii) Other financial liabilities                                 | 23    | 4334.68                   | 3887.73                   |
| (b) Other current liabilities                                     | 24    | 1142.15                   | 1112.91                   |
| (c) Provisions                                                    | 25    | 316.79                    | 258.69                    |
| Total current liabilities                                         |       | 31810.89                  | 27815.90                  |
| Total liabilities                                                 |       | 36842.14                  | 33710.40                  |
| Total equity and liabilities                                      |       | 85476.38                  | 72224.69                  |

General information and significant accounting policies are given in notes numbered 1 and 2.

As per our report of even date attached

For **Singhi & Co.** Chartered Accountants

Firm Registration Number : 302049E

B.L. Choraria Partner Membership Number - 022973

Place : New Delhi Date : 26th July, 2019 The accompanying notes numbered 1 to 48 are an integral part of the financial statements.

For and on behalf of the Board of Directors

Rup Chand Lohia Executive Vice Chairman

Vinamrata Agrawal

**Company Secretary** 

Prakash Lohia Managing Director

A.K. Parui Chief Financial Officer

Champa Lal Lohia

Executive Chairman

# Standalone Statement of Profit and Loss for the year ended 31st March, 2019

| Particulars                                                                                          | Notes | 2018-19   | 2017-18   |
|------------------------------------------------------------------------------------------------------|-------|-----------|-----------|
| INCOME                                                                                               |       |           |           |
| Revenue from operations                                                                              | 26    | 97797.08  | 81200.86  |
| Other income                                                                                         | 27    | 1200.73   | 1198.57   |
| TOTAL INCOME                                                                                         |       | 98997.81  | 82399.43  |
| EXPENSES                                                                                             |       |           |           |
| Cost of materials consumed                                                                           | 28    | 47643.46  | 36255.02  |
| Purchases of stock-in-trade                                                                          |       | 4305.21   | 5341.29   |
| Changes in inventories of finished goods, stock-in-trade, work-in-<br>progress and biological assets | 29    | (1429.41) | (1682.74) |
| Excise duty on sales                                                                                 |       | _         | 1044.77   |
| Employee benefits expense                                                                            | 30    | 10803.77  | 9254.95   |
| Finance costs                                                                                        | 31    | 1467.95   | 1368.76   |
| Depreciation and amortization expense                                                                | 32    | 2927.95   | 2754.39   |
| Other expenses                                                                                       | 33    | 21619.60  | 18578.97  |
| TOTAL EXPENSES                                                                                       |       | 87338.53  | 72915.41  |
| Profit before Tax                                                                                    |       | 11659.28  | 9484.02   |
| Tax expenses                                                                                         | 34    |           |           |
| - Current tax                                                                                        |       | 3246.64   | 2260.93   |
| - Deferred tax                                                                                       |       | (176.03)  | 472.04    |
| Total tax expenses                                                                                   |       | 3070.61   | 2732.97   |
| Profit for the year from continuing operations                                                       |       | 8588.67   | 6751.05   |
| Other comprehensive income                                                                           |       |           |           |
| Items that will not be reclassified to profit or loss                                                |       |           |           |
| Remeasurements of post-employment benefit obligations                                                |       | (15.44)   | 33.88     |
| Changes in fair value of FVOCI equity instruments                                                    |       | 2539.49   | 371.04    |
| Deferred tax relating to these items                                                                 |       | (587.45)  | (103.72)  |
| Total Other Comprehensive Income for the year, net of tax                                            |       | 1936.60   | 301.20    |
| Total Comprehensive Income for the year                                                              |       | 10525.27  | 7052.25   |
| Earnings per equity share of face value of ₹10 each                                                  |       |           |           |
| Basic                                                                                                | 35    | 82.83     | 65.10     |
| Diluted                                                                                              |       | 82.83     | 65.10     |

Champa Lal Lohia

Executive Chairman

Chief Financial Officer

A.K. Parui

General information and significant accounting policies are given in notes numbered 1 and 2.

The accompanying notes numbered1to48 are an integral part of the financial statements.

As per our report of even date attached

For Singhi & Co. Chartered Accountants Firm Registration Number : 302049E

B.L. Choraria Partner Membership Number - 022973

Place : New Delhi Date : 26th July, 2019

For and on behalf of the Board of Directors

Rup Chand Lohia Executive Vice Chairman Prakash Lohia Managing Director

Vinamrata Agrawal Company Secretary

#### (Rupees in lakh, unless otherwise stated) Particulars 2018-19 2017-18 A. CASH FLOW FROM OPERATING ACTIVITIES : Net Profit Before Tax as per statement of Profit and Loss: 11659.28 9484.02 Adjustments for : 2754.39 Depreciation and amortisation expense 2927.95 Allowance for Doubtful Debts / Advances 61.71 4.39 Bad debts and advances written off 49.03 46.05 Unrealised gain on foreign Exchange (Net) (50.85) (13.74)**Finance Costs** 1467.95 1368.76 Loss on Sale/Disposal of property, plant and equipment (net) 17.30 87.56 (Gain) /Loss on Fair valuation of derivatives measured at FVTPL (78.08)162.99 Income due to amortisation of government grants (6.09)(6.09)Interest Income (19.46)(17.18)Provisions/Liabilities no longer required written back (197.24)(202.00)**Dividend Income** (156.76)(156.83)Operating Profit before Working Capital Changes 15782.11 13404.95 Adjustments for : Trade receivables (932.56) (1550.54) Non-Current/Current financial and other assets 176.56 254.93 Inventories (4345.86) (6179.30) Biological assets other than bearer plants (198.02) 3.20 2294.43 2376.00 Trade payables Non-Current/Current financial and other liabilities/provisions 841.42 30.81 Cash Generated from Operations 13618.08 8340.05 Net Direct Taxes Paid (3834.47)(2689.30) Net Cash from Operating Activities 9783.61 5650.75 **B. CASH FLOW FROM INVESTING ACTIVITIES :** Purchase of property, plant and equipment (8246.60) (4828.80) Purchase of Intangible Assets (9.13) (11.65) Proceeds from sale of property, plant and equipment 16.38 73.45 Interest Income 17.84 16.04 156.76 156.83 **Dividend Income** Net Cash Flow used in Investing Activities (8064.75) (4594.13)

### Standalone Cash Flow Statement for the year ended 31st March, 2019

# Standalone Cash Flow Statement for the year ended 31st March, 2019

|                                                                      | (Rupees in lakh, unle | ss otherwise stated) |
|----------------------------------------------------------------------|-----------------------|----------------------|
| Particulars                                                          | 2018-19               | 2017-18              |
| C. CASH FLOW FROM FINANCING ACTIVITIES :                             |                       |                      |
| Repayment of Long Term Borrowings                                    | (1477.39)             | (1981.38)            |
| Proceeds from Short-Term Loans from Banks                            | 7000.00               | 4000.00              |
| Repayment of Short-Term Loans from Banks                             | (4000.00)             | (4500.00)            |
| Proceeds from Demand Loan from Body Corporates                       | 3383.00               | 3849.00              |
| Repayment of Demand Loan from Body Corporates                        | (3383.00)             | (3849.00)            |
| Increase/ (Decrease) in Cash Credit/Working Capital facilities (net) | (1754.69)             | 2946.66              |
| Interest paid                                                        | (1455.07)             | (1345.28)            |
| Dividend paid                                                        | (362.52)              | (359.21)             |
| Dividend Distribution Tax paid                                       | (42.38)               | (41.97)              |
| Net Cash Flow used in Financing Activities                           | (2092.05)             | (1281.18)            |
| Net Decrease in Cash and Cash Equivalents (A+B+C)                    | (373.19)              | (224.56)             |
| Cash and Cash Equivalents (opening)                                  | 598.95                | 823.51               |
| Cash and Cash Equivalents (closing)                                  | 225.76                | 598.95               |

| Change in liability    | 31st March, 2018 | Cash Flow | Non Cash   | n Changes        | 31st March, 2019 |
|------------------------|------------------|-----------|------------|------------------|------------------|
| arising from financing |                  |           | Fair Value | Foreign Exchange |                  |
| activities             |                  |           |            |                  |                  |
| Long-Term Borrowings   | 4397.71          | (1477.39) | -          | 24.93            | 2,45.25          |
| Short-Term Borrowings  | 12894.22         | 1245.31   | -          | -                | 14139.53         |

Champa Lal Lohia

Executive Chairman

Chief Financial Officer

A.K. Parui

General information and significant accounting policies are given in notes numbered 1 and 2. As per our report of even date attached

For **Singhi & Co.** Chartered Accountants Firm Registration Number : 302049E

B.L. Choraria Partner Membership Number - 022973

Place : New Delhi Date : 26th July, 2019 The accompanying notes numbered1to 48 are an integral part of the financial statements.

For and on behalf of the Board of Directors

Rup Chand Lohia Executive Vice Chairman Prakash Lohia Managing Director

Vinamrata Agrawal Company Secretary

# Standalone Statement of Changes in Equity for the year ended 31st March, 2019

(Rupees in lakh, unless otherwise stated)

| A. Equity share capital                                 |       |         |
|---------------------------------------------------------|-------|---------|
| Particulars                                             | Notes | Amount  |
| As at 1st April, 2017                                   |       | 1047.03 |
| Changes in equity share capital during the year 2017-18 | 16    | -       |
| As at 31st March, 2018                                  |       | 1047.03 |
| Changes in equity share capital during the year 2018-19 | 16    | -       |
| As at 31st March, 2019                                  |       | 1047.03 |

### B. Other equity

| Particulars                                                    | Notes | Securities<br>Premium | General<br>Reserve | FVOCI -<br>equity<br>instruments | Retained earnings | Total other<br>equity |
|----------------------------------------------------------------|-------|-----------------------|--------------------|----------------------------------|-------------------|-----------------------|
| Balance as at 1st April, 2017                                  | 17    | 87.48                 | 5257.94            | 1281.02                          | 24193.48          | 30819.92              |
| Profit for the year                                            |       | -                     | -                  | -                                | 6751.05           | 6751.05               |
| Other comprehensive income/(expense) (net of tax)              |       | -                     | -                  | 279.15                           | 22.05             | 301.20                |
| Total comprehensive income for the year                        |       | -                     | -                  | 279.15                           | 6773.10           | 7052.25               |
| Interim dividend on Equity Shares for the year                 |       | -                     | -                  | -                                | (362.94)          | (362.94)              |
| Dividend distribution tax on interim dividend on Equity Shares |       | -                     | -                  | -                                | (41.97)           | (41.97)               |
| Transfer to/(from) general reserve/(retained earnings)         |       | -                     | 675.11             | -                                | (675.11)          | -                     |
| Balance as at 31st March, 2018                                 | 17    | 87.48                 | 5933.05            | 1560.17                          | 29886.56          | 37467.26              |

| Particulars                                       | Notes | Securities<br>Premium | General<br>Reserve | FVOCI -<br>equity<br>instruments | Retained earnings | Total other<br>equity |
|---------------------------------------------------|-------|-----------------------|--------------------|----------------------------------|-------------------|-----------------------|
| Balance as at 1st April, 2018                     | 17    | 87.48                 | 5933.05            | 1560.17                          | 29886.56          | 37467.26              |
| Profit for the year                               |       | -                     | -                  | -                                | 8588.67           | 8588.67               |
| Other comprehensive income/(expense) (net of tax) |       | -                     | -                  | 1946.64                          | (10.04)           | 1936.60               |
| Total comprehensive income for the year           |       | -                     | -                  | 1946.64                          | 8578.63           | 10525.27              |
| Dividend                                          |       | -                     | -                  | -                                | (362.94)          | (362.94)              |
| Tax on dividend                                   |       | -                     | -                  | -                                | (42.38)           | (42.38)               |
| Transfer to/(from) general reserve/(retained      |       | -                     | 858.87             | -                                | (858.87)          | -                     |
| earnings)                                         |       |                       |                    |                                  |                   |                       |
| Balance as at 31st March, 2019                    | 17    | 87.48                 | 6791.92            | 3506.81                          | 37201.00          | 47587.21              |

The accompanying notes numbered 1 - 48 are an integral part of the Statement of Changes in Equity.

As per our report of even date attached

| For <b>Singhi &amp; Co.</b><br>Chartered Accountants<br>Firm Registration Number : 302049E | For an                                 | d on behalf of the Board of Direc          | tors                               |
|--------------------------------------------------------------------------------------------|----------------------------------------|--------------------------------------------|------------------------------------|
| B.L. Choraria<br>Partner<br>Membership Number - 022973                                     | Champa Lal Lohia<br>Executive Chairman | Rup Chand Lohia<br>Executive Vice Chairman | Prakash Lohia<br>Managing Director |
| Place : New Delhi<br>Date : 26th July, 2019                                                | A.K. Parui<br>Chief Financial Officer  | Vinamrata Agrawal<br>Company Secretary     |                                    |

### 1. General Information

Merino Industries Limited ("the Company") is a public limited company domiciled in India, and incorporated under the provisions of the Companies Act, 1956. The registered office of the Company is located at 5, Alexandra Court, 60/1, Chowringhee Road, Kolkata - 700020, India. The Company is engaged in manufacturing and marketing of Decorative Laminates, Prelam Boards, Furniture, Potato Flakes, Acrylic Solid Surface and Agricultural Produce.

### 2. Summary of significant accounting policies

### 2.1 Basis of preparation

### (i) Compliance with Ind AS

These financial statements have been prepared in accordance with Indian Accounting Standards (Ind AS) notified under section 133 of the Companies Act, 2013 ("the Act") read with Companies (Indian Accounting Standards) Rule,2015 as amended by the Companies (Indian Accounting Standards) (Amendment) Rules 2016, other relevant provisions of the Act and other accounting principles generally accepted in India. The financial statements have also been prepared in accordance with the relevant presentation requirements of the Act.

### (ii) Historical cost convention

The financial statements have been prepared as a going concern on accrual basis and under the historical cost convention except for the following assets and liabilities which have been measured at their fair value or revalued amounts:

- Certain financial assets and liabilities measured at their fair value (refer note no. 2.5 accounting policy regarding financial instruments);
- Defined benefit plans plan assets measured at their fair value.
- Biological assets other than bearer plants.

### 2.2 Property, Plant and Equipment and Depreciation

- (a) Freehold land is carried at historical cost. All other items of property, plant and equipment are stated at historical cost net of accumulated depreciation and accumulated impairment losses, if any. Historical cost includes expenditure that is directly attributable to the acquisition of the items.
- (b) Subsequent costs are included in the assets' carrying amount or recognized as a separate asset, as appropriate, only when it is probable that future economic benefits associated with the items will flow to the Company and the cost of the item can be measured reliably. The carrying amount of any component accounted for as a separate asset is derecognized when replaced. All other repairs and maintenance are charged to statement of profit and loss during the reporting period in which they are incurred.

Gains and losses on disposal are determined by comparing proceeds with carrying amount. These are included in the statement of profit and loss.

- (c) Capital work in progress is stated at cost and includes pre-operative expenses, project development expenses, etc.
- (d) The Company depreciates property, plant and equipment over their useful lives as prescribed by schedule II of the Act. In case the cost of a part of a property, plant and equipment is significant to the total cost of the asset, and useful life of that part is different from the remaining useful life of the asset, depreciation is provided on straight line method based on internal assessment and independent technical evaluation carried out by external valuers. The management believes that the useful lives of the components best represent the period over which the management expects to use those components.
- (e) Leasehold land is amortised over the period of lease. Improvements on leasehold land are amortised over the remaining period of lease or estimated useful life, whichever is lower.
- (f) Machinery spares having useful life of more than one year and the carrying value of which exceeds ₹1 lakh, are capitalised and depreciated over the lives of the spares/related asset.

### 2.3 Intangible Assets and Amortisation

Intangible Assets are stated at acquisition cost, net of accumulated amortisation and net accumulated impairment losses, if any.

Intangible Assets are amortised on a straight line basis over a period of three to five years from the date of capitalisation.

### 2.4 Impairment Loss

At each balance sheet date, the Company reviews the carrying values of its property, plant and equipment and intangible assets to determine whether there is any indication that the carrying value of those assets may not be recoverable through continuing use. If any such indication exists, the recoverable amount of the asset is reviewed in order to determine the extent of impairment loss, if any. Where the asset does not generate cash flows that are independent from other assets, the Company estimates the recoverable amount of the cash generating unit to which the asset belongs.

Recoverable amount is the higher of fair value less costs to sell and value in use. In assessing the value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset for which the estimates of future cash flows have not been adjusted. An impairment loss is recognised in the statement of profit and loss as and when the carrying value of an asset exceeds its recoverable amount.

Where an impairment loss subsequently reverses, the carrying value of the asset (or cash generating unit) is increased to the revised estimate of its recoverable amount so that the increased carrying value does not exceed the carrying value that would have been determined had no impairment loss been recognised for the asset (or cash generating unit) in prior years. A reversal of an impairment loss is recognised in the statement of profit and loss immediately.

### 2.5 Financial Instruments

Financial assets and financial liabilities are recognised when the Company becomes a party to the contractual provisions of the instrument. Financial assets and liabilities are initially measured at fair value. Transaction costs that are directly attributable to the acquisition or issue of financial assets and financial liabilities (other than financial assets and financial liabilities at fair value through profit and loss) are added to, or deducted from, the fair value measured on initial recognition of financial asset or financial liability. The transaction costs directly attributable to the acquisition of financial assets and financial financial asset or financial liability. The transaction costs directly attributable to the acquisition of financial assets and financial liabilities at fair value through profit and loss are immediately recognised in the statement of profit and loss.

### Financial assets

### Financial assets at amortised cost

Financial assets are subsequently measured at amortised cost if these financial assets are held within a business model whose objective is to hold these assets in order to collect contractual cash flows and the contractual terms of these financial asset give rise on specified dates to cash flows that are solely payments of principal and interest on the principal amount outstanding.

### Financial assets measured at fair value

Financial assets are measured at 'Fair value through other comprehensive income' (FVOCI) if these financial assets are held within a business model whose objective is to hold these assets in order to collect contractual cash flows or to sell these financial assets and the contractual terms of the financial asset give rise on specified dates to cash flows that are solely payments of principal and interest on the principal amount outstanding.

The Company has made an irrevocable election to present any change in fair value of equity investments (other than in subsidiary), which are not held for trading, in other comprehensive income. Such an election is made by the Company on an instrument by instrument basis at the time of initial recognition of such equity investments. Investment in subsidiary is valued at cost.

Financial asset not measured at amortised cost or at fair value through other comprehensive income is carried at 'Fair value through the statement of profit and loss' (FVTPL).

### Impairment of financial assets

The Company assesses on a forward looking basis the 'Expected credit losses' (ECL) associated with its assets carried at amortised cost and FVOCI debt instruments. The Company recognises loss allowance for ECL on financial asset.

The Company applies, for trade receivables only, the simplified approach permitted by Ind AS 109 Financial Instruments, which requires expected lifetime losses to be recognised from initial recognition of the receivables.

### De-recognition of financial assets

The Company de-recognises a financial asset only when the contractual rights to the cash flows from the asset expire, or it transfers the financial asset and substantially all risks and rewards of ownership of the asset to another entity. If the Company

neither transfers nor retains substantially all the risks and rewards of ownership and continues to control the transferred asset, the Company recognises its retained interest in the assets and an associated liability for amounts it may have to pay.

If the Company retains substantially all the risks and rewards of ownership of a transferred financial asset, the Company continues to recognise the financial asset and also recognises a collateralised borrowing for the proceeds received.

### Financial liabilities and equity instruments

### Classification as debt or equity

Financial liabilities and equity instruments issued by the Company are classified according to the substance of the contractual arrangements entered into and the definitions of a financial liability and an equity instrument.

### Equity instruments

An equity instrument is a contract that evidences a residual interest in the assets of the Company after deducting all of its liabilities. Equity instruments are recorded at the proceeds received, net of direct issue costs.

### **Financial Liabilities**

Trade and other payables are initially measured at fair value, net of transaction costs, and are subsequently measured at amortised cost, using the effective interest rate method where the time value of money is significant.

Interest bearing bank loans, overdrafts and issued debt are initially measured at fair value and are subsequently measured at amortised cost using the effective interest rate method. Any difference between the proceeds (net of transaction costs) and the settlement or redemption of borrowings is recognised over the term of the borrowings in the statement of profit and loss.

### De-recognition of financial liabilities

The Company de-recognises financial liabilities when, and only when, the Company's obligations are discharged, cancelled or they expire.

### Derivative financial instruments

In the ordinary course of business, the Company uses certain derivative financial instruments to reduce business risks that arise from its exposure to foreign exchange and interest rate fluctuations.

Derivatives are initially accounted for and measured at fair value from the date the derivative contract is entered into and are subsequently re-measured to their fair value at the end of each reporting period.

### Offsetting of financial instruments

Financial assets and liabilities are offset and the net amount is reported in the balance sheet where there is a legally enforceable right to offset the recognised amounts and there is an intention to settle on a net basis or realise the asset and settle the liability simultaneously. The legally enforceable right must not be contingent on future events and must be enforceable in the normal course of business and in the event of default, insolvency or bankruptcy of the Company or the counterparty.

### 2.6 Borrowing Costs

General and specific borrowing costs directly attributable to the acquisition, construction or production of qualifying assets, which are assets that necessarily take a substantial period of time to get ready for their intended use or sale, are added to the cost of those assets, until such time as the assets are substantially ready for their intended use or sale. All other borrowing costs are recognised as expenses in Statement of Profit and Loss in the period in which they are incurred.

### 2.7 Inventories

Inventories are stated at lower of cost and estimated net realisable value. Cost is determined on moving weighted average basis in case of raw materials, stores and spares and stock-in-trade and generally on annual weighted average basis in other cases. The cost of finished goods and work in progress comprises raw materials, direct labour, other direct costs and related production overheads. Net realisable value is the estimated selling price in the ordinary course of business less the estimated costs of completion and the estimated costs necessary to make the sale.

### 2.8 Foreign Currency Transactions

### Functional and presentation currency

The financial statements of the Company are presented in Indian rupees (INR), which is the functional currency of the Company and the presentation currency for the financial statements.

### Transactions and balances

Transactions in foreign currency are recorded at exchange rates prevailing on the date of the transaction. Monetary items denominated in foreign currency are restated at the exchange rates prevailing on the Balance Sheet date. Foreign currency non-monetary items carried in terms of historical cost are reported using the exchange rate at the date of the transaction. Exchange differences arising on settlement of transactions and / or restatement are dealt with in the Statement of Profit and Loss.

### 2.9 Biological assets

On initial recognition and at the end of each reporting period, the biological assets are measured at fair value less cost to sell. Harvested biological assets (i.e. agriculture produce) are transferred to inventory at fair value less costs to sell when harvested. Cost approximates fair value when little biological transformation has taken place since the costs were originally incurred or the impact of biological transformation on price is not expected to be material. Gains and losses arising on initial recognition of both biological assets and agricultural produce and any subsequent changes in fair value are recognised in the statement of Profit and loss in the period in which they arise.

### 2.10 Revenue from contract with customer

Revenue from contracts with customers is recognised when control of the goods or services are transferred to the customer at an amount that reflects the consideration to which the Company expects to be entitled in exchange for those goods or services. The Company has generally concluded that it is the principal in its revenue arrangements because it typically controls the goods or services before transferring them to the customer.

### Sale of goods

Revenue from sale of goods is recognised at the point in time when control of the asset is transferred to the customer, generally on delivery of the goods.

The Company considers whether there are other promises in the contract that are separate performance obligations to which a portion of the transaction price needs to be allocated (e.g. customer loyalty points). In determining the transaction price for the sale of goods, the Company considers the effects of variable consideration.

### (i) Variable consideration

If the consideration in a contract includes a variable amount, the Company estimates the amount of consideration to which it will be entitled in exchange for transferring the goods to the customer. The variable consideration is estimated at the inception of the contract and constrained until it is highly probable that a significant revenue reversal in the amount of cumulative revenue recognised will not occur when the associated uncertainty with the variable consideration is subsequently resolved. Some contracts for the sale of goods provide customers, volume rebates. Volume rebates give rise to variable consideration.

### ii) Volume rebates

The Company provides retrospective volume rebates to certain customers once the quantity of products purchased during the period exceeds a threshold specified in the contract. Rebates are offset against amounts payable by the customer. To estimate the variable consideration for the expected future rebates, the Company applies the most likely amount method for contracts with a single-volume threshold and the expected value method for contracts with more than one volume threshold. The selected method that best predicts the amount of variable consideration is primarily driven by the number of volume thresholds contained in the contract. The Company then applies the requirements on constraining estimates of variable consideration and recognises a refund liability for the expected future rebates.

### Loyalty points programme

The Company has a loyalty points programme, which allows customers to accumulate points that can be redeemed for free products. The loyalty points give rise to a separate performance obligation as they provide a material right to the customer. A portion of the transaction price is allocated to the loyalty points awarded to customers based on relative stand-alone selling price and recognised as a contract liability until the points are redeemed. The Company's role is only to arrange for another entity to provide the goods and hence, records revenue at the net amount.

When estimating the stand-alone selling price of the loyalty points, the Company considers the likelihood that the customer will redeem the points. The Company updates its estimates of the points that will be redeemed on a yearly basis and any adjustments to the contract liability balance are charged against revenue.

### Contract balances

### Trade receivables

A receivable represents the Company's right to an amount of consideration that is unconditional (i.e., only the passage of time is required before payment of the consideration is due). Refer to accounting policies of financial assets in section 2.5 Financial instruments – initial recognition and subsequent measurement.

### Contract liabilities

A contract liability is the obligation to transfer goods or services to a customer for which the Company has received consideration (or an amount of consideration is due) from the customer. If a customer pays consideration before the Company transfers goods or services to the customer, a contract liability is recognised when the payment is made or the payment is due (whichever is earlier). Contract liabilities are recognised as revenue when the Company performs under the contract.

### **Refund Liabilities**

A refund liability is the obligation to refund some or all of the consideration received (or receivable) from the customer and is measured at the amount the Company ultimately expects it will have to return to the customer. The Company updates its estimates of refund liabilities (and the corresponding change in the transaction price) at the end of each reporting period.

### 2.11 Application of new standards and amendments

The Company has adopted Ind AS 115 - Revenue from Contracts with Customers with effect from 1st April, 2018 which outlines a single comprehensive model for entities to use in accounting for revenue arising from contracts with customers. The standard replaces most of the current revenue recognition guidance. The core principle of the new standard mandate is for companies to recognize revenue when the control of the goods and services is transferred to the customer as against the transfer of risk and rewards. As per the Company's current revenue recognition practices, transfer of control happens at the same point as transfer of risk and rewards, thus not effecting the revenue recognition. The amount of revenue recognised reflects the consideration to which the Company expects to be entitled in exchange for those goods or services. As per the result of evaluation of contracts of the relevant revenue streams, it is concluded that the impact of this change is insignificant to the Company and hence no accounting changes have been done. The accounting for revenue under Ind AS 115 does not, therefore, represent a substantive change from the Company's previous practice for recognising revenue from sales to customers. The Company has adopted the modified transitional approach as permitted by the standard under which the comparative financial information is not restated. The accounting changes required by the standard are not having material effect on the recognition or measurement of revenues and no transitional adjustment is recognised in retained earnings as at 1st April, 2018. Additional disclosures as required by Ind AS 115 have been included in these financial statements.

### Previous period accounting policy: Revenue Recognition

### Sale of services

Sales are recognised upon rendering of services and are recognised net of service tax / goods and services tax as applicable.

### Other Income

**Interest:** Interest income is generally recognised on a time proportion basis taking into account the amount outstanding and the effective interest rate applicable when there is a reasonable certainty to realisation.

Dividend: Dividend income is recognised when the right to receive the dividend is established.

Other items are recognised on accrual basis.

### 2.12 Employee Benefits

### (a) Short-term Employee Benefits :

The undiscounted amounts of short-term Employee Benefits (i.e. benefits payable within one year) are recognised in the period in which employee renders the service.

### (b) Post Employment Benefit Plan:

**Provident Fund:** Contribution towards provident fund is made to the regulatory authorities, where the Company has no further obligations. Such benefits are classified as defined contribution schemes as the Company does not carry any further obligations, apart from the contributions made on a monthly basis.

Gratuity: The Company provides gratuity, a defined benefit plan (the 'Gratuity Plan') covering eligible employees in accordance with the Payment of Gratuity Act, 1972. The Gratuity Plan provides a lump sum payment to vested employees

on retirement, death, incapacitation or termination of employment, of an amount based on respective employee's salary and the tenure of employment. The Company's liability is actuarially determined on the basis of year-end actuarial valuation (using the Projected Unit Credit Method) and is funded. Re-measurement gains and losses of the net defined benefit liability / (asset) are recognised immediately in other comprehensive income.

### (c) Other Long-term Employment Benefits (unfunded):

Other long-term employee benefits are actuarially determined (using the Projected Unit Credit Method) at the end of each year. Actuarial losses/gains are recognised in the Statement of Profit and Loss in the year in which they arise.

### 2.13 Taxation

Taxes on income comprise current taxes and deferred taxes. Current tax in the Statement of Profit and Loss is provided as the amount of tax payable in respect of taxable income for the period using tax rates and tax laws enacted during the period, together with any adjustment to tax payable in respect of previous years.

Deferred tax is recognised on temporary differences between the carrying amounts of assets and liabilities and the amounts used for taxation purposes (tax base), at the tax rates and tax laws enacted or substantively enacted by the end of the reporting period. Deferred tax assets are recognised for the future tax consequences to the extent it is probable that future taxable profits will be available against which the deductible temporary differences can be utilised.

Deferred tax is not accounted for if it arises from initial recognition of an asset or liability in a transaction other than a business combination that at the time of the transaction affects neither accounting profit nor taxable profit (tax loss).

Income tax, in so far as it relates to items disclosed under other comprehensive income or equity, is disclosed separately under other comprehensive income or equity, as applicable.

Deferred tax assets and liabilities are offset when there is a legally enforceable right to offset current tax assets and liabilities and when the deferred tax balances relate to the same taxation authority. Current tax assets and tax liabilities are offset where the entity has a legally enforceable right to offset and intends either to settle on net basis, or to realize the asset and settle the liability simultaneously.

### 2.14 Government Grants

- (i) Grants from the government are recognised at their fair value where there is a reasonable assurance that the grant will be received and the Company will comply with all attached conditions.
- (ii) Government grants relating to income are deferred and recognised in the statement of profit and loss over the period necessary to match them with the costs that they are intended to compensate and presented within other income.
- (iii) Government grants relating to the purchase of property, plant and equipment are included in other liabilities as deferred income and are credited to statement of profit and loss on a straight-line basis over the remaining useful life of the related asset.

### 2.15 Lease

### Finance Lease:

### Where the Company is a lessee

Finance leases, which effectively transfer to the Company substantially all the risks and benefits incidental to ownership of the leased item, are capitalized at the inception of the lease term at the lower of the fair value of the leased property and present value of minimum lease payments. Lease payments are apportioned between the finance charges and reduction of the lease liability so as to achieve a constant rate of interest on the remaining balance of the liability. Finance charges are recognized as finance costs in the Statement of Profit and Loss. Lease management fees, legal charges and other initial direct costs of lease are capitalized.

A leased asset is depreciated on a straight-line basis over the useful life of the asset. However, if there is no reasonable certainty that the Company will obtain the ownership by the end of the lease term, the capitalized asset is depreciated on a straight-line basis over the shorter of the estimated useful life of the asset or the lease term.

### Operating Lease:

### Where the Company is a lessee

Leases, where the lessor effectively retains substantially all the risks and benefits of ownership of the leased item, are classified

as operating leases. Operating lease payments are recognized as an expense in the Statement of Profit and Loss on a straight-line basis over the lease term.

### Where the Company is the lessor

Leases in which the Company does not transfer substantially all the risks and benefits of ownership of the asset are classified as operating leases. Assets subject to operating leases are included in fixed assets/ investment property. Lease income on an operating lease is recognized in the Statement of Profit and Loss on a straight-line basis over the lease term. Costs, including depreciation, are recognized as an expense in the Statement of Profit and Loss. Initial direct costs such as legal costs, brokerage costs, etc. are recognized immediately in the Statement of Profit and Loss.

### 2.16 Cash and Cash Equivalents

In the Cash Flow Statement, cash and cash equivalents include cash on hand, demand deposits with banks, other short-term highly liquid investments, if any, with original maturities of three months or less.

### 2.17 Earnings Per Share (EPS)

Basic EPS amount is calculated by dividing the net profit or loss for the period attributable to equity shareholders by the weighted average number of equity shares outstanding during the period. Earning considered in ascertaining the Company's EPS is the net profit/(loss) for the period. The weighted average number of equity shares outstanding during the period and for all periods presented is adjusted for events, such as bonus shares, other than the conversion of potential equity shares, that have changed the number of equity shares outstanding, without a corresponding change in resources. Diluted EPS amounts are computed by dividing the net profit attributable to the equity share holders by the weighted average number of equity shares outstanding during the year, and the weighted average number of equity shares that would be issued to give effect to the dilutive potential.

### 2.18 Provisions and Contingent Liabilities

**Provisions:** Provisions are recognised when there is a present obligation as a result of a past event, it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation and there is a reliable estimate of the amount of the obligation. Provisions are measured at the best estimate of the expenditure required to settle the present obligation at Balance Sheet date and are discounted to its present value.

**Contingent Liabilities:** Contingent liabilities are disclosed when there is a possible obligation arising from past events, the existence of which will be confirmed only by the occurrence or non occurrence of one or more uncertain future events not wholly within the control of the Company or a present obligation that arises from past events where it is either not probable that an outflow of resources will be required to settle or a reliable estimate of the amount cannot be made.

Contingent Assets: Contingent assets are not recognized in the financial statements but disclosed, where an inflow of economic benefit is probable.

### 2.19 Segment reporting

Operating segments are reported in a manner consistent with the internal reporting made to the chief operating decision maker.

The board of directors of the Company has been identified as being the chief operating decision maker. Refer note 46 for segment information presented.

### 2.20 Dividends

The final dividend on shares is recorded as liability on the date of approval by the shareholders and interim dividend is recorded as liability on the date of declaration by the Company's Board of Directors.

### 2.21 Royalty Income

Royalty income is accounted for as per the terms of the agreement entered into with the parties involved.

### 2.22 Rounding off of amounts

All amounts disclosed in the financial statements and notes have been rounded off to the nearest lakh of rupees as per the requirement of Schedule III, to the Act, unless otherwise stated.

### 2.23 Standards issued but not yet made effective by the Ministry of Corporate Affairs

The following amendments are applicable to the Company from 1st April, 2019. The impacts of these are currently expected

to be immaterial:

1. Ind AS 116 - Lease

Ind AS 116 Leases was notified in 30th March, 2019 and it replaces Ind AS 17 Leases, including appendices thereto. Ind AS 116 is effective for annual periods beginning on or after 1st April, 2019. Ind AS 116 sets out the principles for the recognition, measurement, presentation and disclosure of leases and requires lessees to account for all leases under a single on-balance sheet model similar to the accounting for finance leases under Ind AS 17. The standard includes two recognition exemptions for lessees – leases of 'low-value' assets (e.g., personal computers) and short-term leases (i.e., leases with a lease term of 12 months or less). At the commencement date of a lease, a lessee will recognise a liability to make lease payments (i.e., the lease liability) and an asset representing the right to use the underlying asset during the lease term (i.e., the right-of-use asset). Lessees will be required to separately recognise the interest expense on the lease liability and the depreciation expense on the right-of-use asset.

Lessees will be also required to remeasure the lease liability upon the occurrence of certain events (e.g., a change in the lease term, a change in future lease payments resulting from a change in an index or rate used to determine those payments). The lessee will generally recognise the amount of the remeasurement of the lease liability as an adjustment to the right-of-use asset.

Lessor accounting under Ind AS 116 is substantially unchanged from today's accounting under Ind AS 17. Lessors will continue to classify all leases using the same classification principle as in Ind AS 17 and distinguish between two types of leases: operating and finance leases.

The Company intends to adopt these standards when they become effective.

### 2. Amendment to standards:

The following amendments are applicable to the Company from 1st April, 2019. The impacts of these are currently expected to be immaterial:

| Reference                            | Name / Brief                                                                                        |
|--------------------------------------|-----------------------------------------------------------------------------------------------------|
| Annual Improvements to Ind AS (2018) | The amendments comprise of changes in Ind AS 103, Ind AS 111 and Ind AS 12                          |
| Ind As 19                            | Employee benefits - Plan Amendment, Curtailment or Settlement                                       |
| Ind As 28                            | Investments in Associates and Joint Ventures - Long-term Interests in Associates and Joint Ventures |
| Ind As 109                           | Financial Instruments - Prepayment Features with Negative Compensation                              |
| Ind As 12                            | Income Taxes - Uncertainty over Income Tax Treatments                                               |

### 2.24 Critical estimates and judgments

The preparation of financial statements requires the use of accounting estimates which, by definition, will seldom equal the actual results. Management also needs to exercise judgment in applying the Company's accounting policies.

This note provides an overview of the areas that involves a higher degree of judgment or complexity, and of items which are more likely to be materially adjusted due to estimates and assumptions turning out to be different from those originally assessed.

### (i) Estimation of defined benefit obligation

Refer note 42 for details of critical estimates in computation of defined benefit obligation.

### (ii) Estimated fair value of unlisted securities

Refer note 2.5 for details of critical estimates in estimation of fair value of unlisted securities.

### (iii) Estimated useful life of tangible assets

Refer note 2.2 for details of critical estimates in useful life of tangible assets.

### (iv) Estimation of contingent liabilities

Refer note 36 for details of critical estimates of contingent liabilities.

|                                                                                                                                                                                                                                                                                                                                                                                                                                                                    | -                                                  | 7                                          |                                         |                                                               | 0.4. C                            |                                        |                                                                                                                                                                                          |                                       | - notono l                   |                              | Count tour                                  | 0.00                      | 1/06:0100                 | Totol                      |
|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------------------------------------------------|--------------------------------------------|-----------------------------------------|---------------------------------------------------------------|-----------------------------------|----------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------------------|------------------------------|------------------------------|---------------------------------------------|---------------------------|---------------------------|----------------------------|
| PARILCULARS                                                                                                                                                                                                                                                                                                                                                                                                                                                        | Land<br>Leasehold Freehold<br>[Refer (a)<br>below] | Freehold                                   | Build-<br>ings on<br>leasehold<br>land  | build-<br>ings on<br>Freehold<br>Land<br>[Refer (d)<br>below] | Culverts                          | Hoads                                  | machinery                                                                                                                                                                                | fittings                              | Laboratory<br>equip-<br>ment | Furniture<br>and<br>fittings | computers<br>and data<br>processing<br>unts | equip-<br>ment            | venicies                  | lota                       |
| Deemed cost as at 31st March, 2017                                                                                                                                                                                                                                                                                                                                                                                                                                 | , 1093.13                                          | 3623.12                                    | 2359.39                                 | 3793.92                                                       | 24.22                             | 193.74                                 | 14184.56                                                                                                                                                                                 | 648.07                                | 44.25                        | 326.91                       | 224.80                                      | 247.27                    | 639.81                    | 27403.19                   |
| Additions during the year                                                                                                                                                                                                                                                                                                                                                                                                                                          | 41.36                                              | 1                                          | 629.63                                  | 483.73                                                        | 4.69                              | 301.78                                 | 1932.21                                                                                                                                                                                  | 117.16                                | 31.16                        | 160.28                       | 149.49                                      | 59.67                     | 206.90                    | 4118.06                    |
| Disposals                                                                                                                                                                                                                                                                                                                                                                                                                                                          | -                                                  | 1                                          | 1                                       | 12.00                                                         | 1                                 | I                                      | 92.61                                                                                                                                                                                    | 51.01                                 | 0.20                         | 2.51                         | 9.47                                        | 6.54                      | 57.82                     | 232.16                     |
| Balance as at 31st March, 2018                                                                                                                                                                                                                                                                                                                                                                                                                                     | 1134.49                                            | 3623.12                                    | 2989.02                                 | 4265.65                                                       | 28.91                             | 495.52                                 | 16024.16                                                                                                                                                                                 | 714.22                                | 75.21                        | 484.68                       | 364.82                                      | 300.40                    | 788.89                    | 31289.09                   |
| Additions during the year                                                                                                                                                                                                                                                                                                                                                                                                                                          | 1482.56                                            | 819.04                                     | 433.70                                  | 248.06                                                        | 36.02                             | 113.40                                 | 4874.12                                                                                                                                                                                  | 450.38                                | 34.83                        | 154.02                       | 104.95                                      | 96.62                     | 131.94                    | 8979.64                    |
| Disposals                                                                                                                                                                                                                                                                                                                                                                                                                                                          | -                                                  | I                                          | 1                                       | 47.49                                                         | 1                                 | I                                      | 47.31                                                                                                                                                                                    | 1.55                                  | 0.09                         | 4.95                         | 6.09                                        | 8.14                      | 31.04                     | 146.66                     |
| Balance as at 31st March, 2019                                                                                                                                                                                                                                                                                                                                                                                                                                     | 2617.05                                            | 4442.16                                    | 3422.72                                 | 4466.22                                                       | 64.93                             | 608.92                                 | 20850.97                                                                                                                                                                                 | 1,163.05                              | 109.95                       | 633.75                       | 463.68                                      | 388.88                    | 889.79                    | 40122.07                   |
| Accumulated Depreciation                                                                                                                                                                                                                                                                                                                                                                                                                                           |                                                    |                                            |                                         |                                                               |                                   |                                        |                                                                                                                                                                                          |                                       |                              |                              |                                             |                           |                           |                            |
| As at 31st March, 2017                                                                                                                                                                                                                                                                                                                                                                                                                                             | 9.37                                               | I                                          | 39.81                                   | 150.65                                                        | 0.64                              | 46.84                                  | 1427.89                                                                                                                                                                                  | 43.78                                 | 6.34                         | 32.10                        | 69.09                                       | 53.54                     | 81.25                     | 1961.30                    |
| Charge for the year                                                                                                                                                                                                                                                                                                                                                                                                                                                | 11.62                                              | I                                          | 117.02                                  | 165.20                                                        | 0.93                              | 55.56                                  | 1965.22                                                                                                                                                                                  | 76.91                                 | 7.97                         | 44.35                        | 87.31                                       | 59.30                     | 100.04                    | 2691.43                    |
| Disposals                                                                                                                                                                                                                                                                                                                                                                                                                                                          | 1                                                  | 1                                          | 1                                       | 3.24                                                          | 1                                 | I                                      | 82.41                                                                                                                                                                                    | 21.91                                 | 0.08                         | 1.28                         | 6.38                                        | 3.74                      | 17.11                     | 136.15                     |
| As at 31st March, 2018                                                                                                                                                                                                                                                                                                                                                                                                                                             | 20.99                                              | I                                          | 156.83                                  | 312.61                                                        | 1.57                              | 102.40                                 | 3310.70                                                                                                                                                                                  | 98.78                                 | 14.23                        | 75.17                        | 150.02                                      | 109.10                    | 164.18                    | 4516.58                    |
| Charge for the year                                                                                                                                                                                                                                                                                                                                                                                                                                                | 15.36                                              | I                                          | 143.60                                  | 175.18                                                        | 1.57                              | 87.74                                  | 2000.43                                                                                                                                                                                  | 81.64                                 | 10.49                        | 57.21                        | 107.25                                      | 71.38                     | 111.27                    | 2863.12                    |
| Disposals                                                                                                                                                                                                                                                                                                                                                                                                                                                          | 1                                                  | I                                          | 1                                       | 6.52                                                          | 1                                 | I                                      | 7.37                                                                                                                                                                                     | 1.06                                  | 0.02                         | 1.65                         | 5.77                                        | 5.74                      | 14.59                     | 42.72                      |
| As at 31st March, 2019                                                                                                                                                                                                                                                                                                                                                                                                                                             | 36.35                                              | 1                                          | 300.43                                  | 481.27                                                        | 3.14                              | 190.14                                 | 5303.76                                                                                                                                                                                  | 179.36                                | 24.70                        | 130.73                       | 251.50                                      | 174.74                    | 260.86                    | 7336.98                    |
| Net carrying amount                                                                                                                                                                                                                                                                                                                                                                                                                                                |                                                    |                                            |                                         |                                                               |                                   |                                        |                                                                                                                                                                                          |                                       |                              |                              |                                             |                           |                           |                            |
| As at 31st March, 2018                                                                                                                                                                                                                                                                                                                                                                                                                                             | 1113.50                                            | 3623.12                                    | 2832.19                                 | 3953.04                                                       | 27.34                             | 393.12                                 | 12713.46                                                                                                                                                                                 | 615.44                                | 60.98                        | 409.51                       | 214.80                                      | 191.30                    | 624.71                    | 26772.51                   |
| As at 31st March, 2019                                                                                                                                                                                                                                                                                                                                                                                                                                             | 2580.70                                            | 4442.16                                    | 3122.29                                 | 3984.95                                                       | 61.79                             | 418.78                                 | 15547.21                                                                                                                                                                                 | 983.69                                | 85.25                        | 503.02                       | 212.18                                      | 214.14                    | 628.93                    | 32785.09                   |
| (a) Leasehold Land includes ₹49.98 (31st March, 2018 : ₹49.98) acquired on 31st October, 2006 under a lease for 90 years, ₹696.30 (31st March, 2018 : ₹696.30) acquired on 30th June, 2014 and ₹1169.96 acquired on 19th April, 2017 under a lease of 99 years with a renewal option, which is being amortised over the perod of lease. Transfer of title deed in the name of the Company is pending for leasehold land of ₹1169.96, acquired on 19th April, 2017. | 9.98 (31st M<br>cquired on 1<br>pending for        | larch, 2018<br>9th April, 2<br>· leasehold | 3 : ₹49.98)<br>017 under<br>land of ₹11 | acquired c<br>a lease of<br>169.96, ac                        | n 31st O<br>99 years<br>quired on | ctober, 2(<br>; with a re<br>1 9th Apr | 006 under a<br>:newal optioi<br>il, 2017.                                                                                                                                                | lease for 9(<br>1, which is           | 0 years, ₹6:<br>being amor   | 96.30 (31s<br>tised over     | t March, 20<br>the perod c                  | 18 : ₹696.<br>f lease. Tr | 30) acquir<br>ansfer of t | ed on 30th<br>itle deed ir |
| (b) Leasehold land acquisition with a value of ₹1101.95 (31st March,<br>of ₹587.03 (31st March, 2018 ₹143.98) have been mortgaged for                                                                                                                                                                                                                                                                                                                              | vith a value c<br>8 ₹143.98) h                     | sf ₹1101.95<br>iave been r                 | 5 (31 st Mar<br>nortgaged               |                                                               | Nil) have<br>term loa             | ) been mo                              | 2018 ₹ Nii) have been mortgaged for availing term loan from HSBC Limited and freehold land with carrying value<br>availing term loan and working capital loan from Axis Bank Consortium. | availing ter.<br>I loan from <i>i</i> | m loan fron<br>Axis Bank (   | n HSBC Li<br>Consortiun      | mited and fr<br>n.                          | eehold lar                | nd with car               | rying value                |
| (c) Property, Plant and Equipment given as security for borrowings (Refer Note No 39)                                                                                                                                                                                                                                                                                                                                                                              | ent given as s                                     | security for                               | borrowing:                              | s (Refer No                                                   | ote No 39                         | (6                                     |                                                                                                                                                                                          |                                       |                              |                              |                                             |                           |                           |                            |
| (d) A portion of buildings on freehold land has been given on cancellable oper                                                                                                                                                                                                                                                                                                                                                                                     | d land has be                                      | en given on                                | cancellable                             | operating le                                                  | ase for a μ                       | seriod of el                           | ating lease for a period of eleven to sixty months.                                                                                                                                      | months.                               |                              |                              |                                             |                           |                           |                            |
|                                                                                                                                                                                                                                                                                                                                                                                                                                                                    |                                                    |                                            |                                         |                                                               |                                   |                                        |                                                                                                                                                                                          |                                       |                              |                              |                                             |                           |                           |                            |

3 (b) Capital work-in-progress as on 31st March, 2019 ₹1986.91 (includes capital goods-in-transit of ₹243.10) [(₹3067.55 as on 31st March, 2018 (includes Capital goods-in -transit ₹249.88). (Refer Note No 39)

(Rupees in lakh, unless otherwise stated)

| Particulars                       | Computer software<br>(aquired item) | Total  |
|-----------------------------------|-------------------------------------|--------|
| Deemed cost as at 1st April, 2017 | 300.87                              | 300.87 |
| Additions during the year         | 11.65                               | 11.65  |
| Disposals                         | 0.69                                | 0.69   |
| Balance as at 31st March, 2018    | 311.83                              | 311.83 |
| Additions during the year         | 9.13                                | 9.13   |
| Disposals                         | -                                   | -      |
| Balance as at 31st March, 2019    | 320.96                              | 320.96 |
| Accumulated Depreciation          |                                     |        |
| As at 31st March, 2017            | 88.36                               | 88.36  |
| Charge for the year               | 62.96                               | 62.96  |
| Disposals                         | 0.68                                | 0.68   |
| As at 31st March, 2018            | 150.64                              | 150.64 |
| Charge for the year               | 64.83                               | 64.83  |
| Disposals                         | -                                   | -      |
| As at 31st March, 2019            | 215.47                              | 215.47 |
| Net carrying amount               |                                     |        |
| As at 31st March, 2018            | 161.19                              | 161.19 |
| As at 31st March, 2019            | 105.49                              | 105.49 |

### Note 4: Investments

| Particulars                                                                                      | As at            | As at            |
|--------------------------------------------------------------------------------------------------|------------------|------------------|
|                                                                                                  | 31st March, 2019 | 31st March, 2018 |
| Investment in Equity Instruments of Subsidiary Company (measured at Cost)                        |                  |                  |
| Unquoted                                                                                         |                  |                  |
| Merino Panel Products Limited                                                                    |                  |                  |
| 31st March, 2019: 14,93,000 (31st March 2018: 14,93,000) equity shares of ₹10 each fully paid up | 149.30           | 149.30           |
| Investments in Equity Instruments measured at FVOCI                                              |                  |                  |
| Unquoted                                                                                         |                  |                  |
| Merino Services Limited                                                                          |                  |                  |
| 31st March 2019 : 6,000 (31st March 2018 : 6,000) equity shares of ₹10 each fully paid up        | 279.06           | 12.76            |
| Merino Exports Private Limited                                                                   |                  |                  |
| 31st March 2019 : 6,000 (31st March 2018 : 6,000) equity shares of ₹10 each fully paid up        | 4289.70          | 2015.83          |
| Merinoply and Chemicals Limited*                                                                 |                  |                  |
| 31st March 2019 : 82,003 (31st March 2018: 82,003) equity shares of ₹10 each fully paid up       | 5.19             | 5.19             |
| Less: Provision for diminution in book value of investments                                      | (5.19)           | (5.19)           |
| Quoted                                                                                           |                  |                  |
| Bank of Baroda                                                                                   |                  |                  |
| 31st March 2019 : 5,000 (31st March 2018 : 5,000) equity shares of ₹2 each fully paid up         | 6.43             | 7.11             |
|                                                                                                  | 4724.49          | 2185.00          |
| (a) Aggregate amount of quoted investments                                                       | 6.43             | 7.11             |
| (b) Aggregate amount of unquoted investments                                                     | 4723.25          | 2183.08          |
| (c) Aggregate amount of impairment in value of investments*                                      | 5.19             | 5.19             |

Note-

\* Merinoply and Chemicals Limited went into liquidation. Investment is carried at NIL value. Cost of investment was ₹5.19.

### Note 5: Loans-non current

| Particulars                   | As at            | As at            |
|-------------------------------|------------------|------------------|
|                               | 31st March, 2019 | 31st March, 2018 |
| (Considered good - unsecured) |                  |                  |
| Security Deposits             | 103.76           | 105.68           |
| Loans to employees            | 52.07            | 65.70            |
|                               | 155.83           | 171.38           |

(Rupees in lakh, unless otherwise stated)

| Note 6: Other non-current assets |                  |                  |
|----------------------------------|------------------|------------------|
| Particulars                      | As at            | As at            |
|                                  | 31st March, 2019 | 31st March, 2018 |
| (Considered good - unsecured)    |                  |                  |
| Capital advances                 | 554.09           | 139.87           |
| Security deposits                | 2.19             | 6.14             |
|                                  | 556.28           | 146.01           |

### Note 7: Inventories

| Particulars                                                                                        | As at<br>31st March, 2019 | As at<br>31st March, 2018 |
|----------------------------------------------------------------------------------------------------|---------------------------|---------------------------|
| (At lower of cost and net realisable value)                                                        |                           |                           |
| Raw materials [include materials-in-transit 31st March, 2019 ₹3031.53 (31st March, 2018 ₹2499.76)] | 16864.42                  | 14016.88                  |
| Work-in-progress [include WIP in transit 31st March, 2019 ₹15.97 (31st March, 2018 ₹14.68)]        | 844.01                    | 632.58                    |
| Stock-in-trade [includes materials-in-transit 31st March, 2019 ₹28.41 (31st March, 2018 ₹0.07)]    | 1006.35                   | 1187.81                   |
| Finished goods [include materials-in-transit 31st March, 2019 ₹1701.46 (31st March, 2018 ₹578.15)] | 8329.07                   | 7127.65                   |
| Stores and spares [include materials-in-transit 31st March 2019 ₹95.61 (31st March, 2018 ₹32.35)]  | 2044.15                   | 1777.22                   |
|                                                                                                    | 29088.00                  | 24742.14                  |

(a) Inventories are hypothecated to secure short-term and long-term borrowings (Refer Note No 39)

(b) Write down of inventories to net realisable value relating to stores and spares amounted to ₹237.77 (31st March, 2018 ₹211.38).

### Note 8: Biological assets other than bearer plants

| Particulars                                                            | As at            | As at            |
|------------------------------------------------------------------------|------------------|------------------|
|                                                                        | 31st March, 2019 | 31st March, 2018 |
| Potato Seeds                                                           |                  |                  |
| Opening value of biological assets                                     | 441.50           | 463.88           |
| Cost incurred during the year                                          | 1584.34          | 1658.00          |
| Harvested potatoes transferred to inventories and sold during the year | (179.35)         | (56.20)          |
| Harvested potatoes transferred to inventories                          | (1177.09)        | (1624.18)        |
| Closing value of biological assets - Potato Seeds                      | 669.40           | 441.50           |
| Crops                                                                  |                  |                  |
| Opening value of biological assets                                     | 40.34            | 21.16            |
| Cost incurred during the year                                          | 96.65            | 188.24           |
| Purchases                                                              | 1.67             | 14.64            |
| Harvested crops transferred to inventories and sold during the year    | (123.35)         | (133.62)         |
| Harvested crops transferred to inventories                             | (4.85)           | (50.08)          |
| Closing value of biological assets - Crops                             | 10.46            | 40.34            |
|                                                                        | 679.86           | 481.84           |

(a) The Company has two categories of biological assets i.e. potato seeds and annual crops.

The potato seeds upto the stage of G3 are considered as biological assets by the Company. These biological assets take few months for further biological transformation post which it is stored in cold storage till the next generation cycle. As on balance sheet date, there is insignificant biological transformation. Hence those biological assets of the Company are valued at cost.

The company determines the fair values of its products when they significantly achieve the attributes of intended biological transformation. When the biological assets attain the stage - ready for consumption (agriculture produce) it is considered as inventory at fair value on that date. Agricultural produce is the harvested product of the entity's biological assets.

The quantity of potato seed (biological assets) stock as at 31st March, 2019 was 41.41 M.Tons (31st March 2018 30.12 M.Tons). The quantity of agriculture produce raised during the year i.e. transfer of biological assets to inventory/sold as on 31st March 2019 was 30.12 M.Tons (31st March 2018 25.72 M.Tons).

The annual crops are insignificant to the Company's operations.

(b) Inventories are hypothecated to secure short-term and long-term borrowings (Refer Note No 39)

(Rupees in lakh, unless otherwise stated)

| Particulars                                   | As at            | As at            |
|-----------------------------------------------|------------------|------------------|
|                                               | 31st March, 2019 | 31st March, 2018 |
| Un-secured, Considered good [Refer (a) below] | 10716.59         | 10100.71         |
| Credit impaired                               | 89.36            | 30.73            |
|                                               | 10805.95         | 10131.44         |
| Less : Impairment allowance                   | 89.36            | 30.73            |
|                                               | 10716.59         | 10100.71         |
| Secured, considered good                      | 714.98           | 546.33           |
|                                               | 714.98           | 546.33           |
|                                               | 11431.57         | 10647.04         |

(a) Include receivable from related parties - 31st March 2019: ₹97.96 (31st March 2018 : ₹108.53) (Refer Note 47).

(b) Trade receivables are hypothecated to secure short term and long term borrowings (Refer Note No 39)

(c) Movement in impairment allowance is as follows:

| Particulars    | As at            | As at            |
|----------------|------------------|------------------|
|                | 31st March, 2019 | 31st March, 2018 |
| Opening        | 30.73            | 26.35            |
| Additions(Net) | 58.63            | 4.38             |
| Closing        | 89.36            | 30.73            |

These are carried at amortised cost.

### Note 10: Cash and cash equivalents

| Particulars                | As at            | As at            |
|----------------------------|------------------|------------------|
|                            | 31st March, 2019 | 31st March, 2018 |
| Balances with Banks        |                  |                  |
| On current accounts        | 177.58           | 389.54           |
| On cash credit accounts    | 0.25             | 51.52            |
| Cheques and drafts on hand | 25.81            | 8.44             |
| Remittances-in-transit     | -                | 129.75           |
| Cash on hand               | 14.16            | 10.56            |
| Foreign currency on hand   | 7.96             | 9.14             |
|                            | 225.76           | 598.95           |

### Note 11: Other bank balances

| Particulars                                   | As at            | As at            |
|-----------------------------------------------|------------------|------------------|
|                                               | 31st March, 2019 | 31st March, 2018 |
| Margin money deposit [Refer (a) below]        | 17.59            | 17.59            |
| On unpaid dividend accounts [Refer (b) below] | 25.23            | 24.81            |
|                                               | 42.82            | 42.40            |

(a) Margin money given towards bank guarantee (Refer note no 39)

(b) Earmarked for payment of unclaimed dividends.

### Note 12: Loans

| Particulars                                          | As at            | As at            |
|------------------------------------------------------|------------------|------------------|
|                                                      | 31st March, 2019 | 31st March, 2018 |
| (Unsecured, considered good unless otherwise stated) |                  |                  |
| Security deposits [Refer Note (a) below]             | 142.09           | 174.14           |
| Loans to employees                                   | 66.25            | 64.59            |
|                                                      | 208.34           | 238.73           |

(a) Include with a related party - 31st March 2019 : ₹ Nil (31st March 2018 : ₹36.80) (Refer Note 47).

(Rupees in lakh, unless otherwise stated)

|                                                  | ( -1 ) -        | ,                  |
|--------------------------------------------------|-----------------|--------------------|
| Note 13: Other financial assets                  |                 |                    |
| Particulars                                      | As at           | As at              |
|                                                  | 31st March, 201 | 9 31st March, 2018 |
| Others                                           |                 |                    |
| Interest accrued on deposits                     | 14.4            | 8 12.86            |
| Derivative assets                                | 99.0            | 7 21.17            |
| Receivable from statutory/government authorities | 31.1            | 9 -                |
| Other receivables [Refer (a) below]              | 308.4           | 7 256.68           |
|                                                  | 453.2           | 1 290.71           |

(a) Include 31st March 2019 : ₹308.47 (31st March 2018 : ₹256.65) recoverable from the subsidiary company (Refer Note 47).

### Note 14: Current tax assets (net)

| Particulars                                                                        | As at            | As at            |
|------------------------------------------------------------------------------------|------------------|------------------|
|                                                                                    | 31st March, 2019 | 31st March, 2018 |
| Advance Income Tax (net of provision of ₹3335.20; 31st March 2018 : ₹2691.30 lakh) | 992.57           | 410.48           |
|                                                                                    | 992.57           | 410.48           |

### Note 15: Other current assets

| Particulars                                               | As at            | As at            |
|-----------------------------------------------------------|------------------|------------------|
|                                                           | 31st March, 2019 | 31st March, 2018 |
| Export incentives receivable                              | 247.21           | 247.30           |
| Other incentive receivable                                | 49.42            | -                |
| Advances recoverable in cash or in kind                   | 19.42            | 33.68            |
| Advances to suppliers                                     | 98.26            | 179.98           |
| Advances to suppliers - credit impaired                   | 8.84             | 11.31            |
| Less : Impairment allowances                              | (8.84)           | (11.31)          |
| Prepaid expenses                                          | 296.42           | 156.06           |
| Balances with statutory/government authorities            | 1174.30          | 1419.65          |
| Advances with statutory authorities against disputed dues | 93.19            | 229.57           |
| Stamps on hand                                            | 0.53             | 0.51             |
| Advance with LIC for defined benefit plan                 | 61.41            | 2.01             |
|                                                           | 2040.16          | 2268.76          |

(Rupees in lakh, unless otherwise stated)

| Note 16: Equity share capital                                                          |                           |                           |
|----------------------------------------------------------------------------------------|---------------------------|---------------------------|
| Particulars                                                                            | As at<br>31st March, 2019 | As at<br>31st March, 2018 |
| AUTHORISED                                                                             |                           |                           |
| 1,70,00,000 (31st March, 2018 : 1,70,00,000) Equity Shares of ₹10/- each               | 1700.00                   | 1700.00                   |
| ISSUED                                                                                 |                           |                           |
| 1,05,66,100 (31st March, 2018 : 1,05,66,100) Equity Shares of ₹10/- each               | 1056.61                   | 1056.61                   |
| SUBSCRIBED AND PAID-UP                                                                 |                           |                           |
| 1,03,69,600 (31st March, 2018 : 1,03,69,600) Equity Shares of ₹10/- each fully paid up | 1036.96                   | 1036.96                   |
| Add : Forfeited Equity Shares :                                                        |                           |                           |
| Amount paid-up on 1,96,500 (31st March, 2018 : 1,96,500) Equity Shares                 | 10.07                     | 10.07                     |
|                                                                                        | 1047.03                   | 1047.03                   |

### (a) Rights, preferences and restrictions attached to shares issued:

The Company has only one class of equity shares having a par value of ₹10/- each. Each equity shareholder is entitled to one vote per share held.

In the event of liquidation, the equity shareholders are eligible to receive the remaining assets of the Company after distribution of all preferential amounts, in proportion to their shareholdings.

### (b) Details of shares held by shareholders holding more than 5% of the aggregate shares in the Company

|     | 5                              | 0             | 00 0        |                        | ,      |  |
|-----|--------------------------------|---------------|-------------|------------------------|--------|--|
| SN. | Name of Shareholders           | As at 31st N  | Aarch, 2019 | As at 31st March, 2018 |        |  |
|     |                                | No. of shares | % held      | No. of shares          | % held |  |
| 1   | Merino Exports Private Limited | 30,65,700     | 29.56       | 30,65,700              | 29.56  |  |
| 2   | Mr Bikash Lohia                | 6,40,600      | 6.18        | 6,40,400               | 6.18   |  |
| 3   | Mr Prakash Lohia               | 5,66,020      | 5.46        | 9,91,020               | 9.56   |  |
| 4   | Mr Deepak Lohia                | 6,15,189      | 5.93        | 6,15,189               | 5.93   |  |
| 5   | Mr Madhusudan Lohia            | 7,21,635      | 6.96        | -                      | -      |  |
|     |                                | 56,09,144     | 54.09       | 53,12,309              | 51.23  |  |

### Note 17: Other equity

| Particulars                                                        | As at<br>31st March, 2019 | As at<br>31st March, 2018 |
|--------------------------------------------------------------------|---------------------------|---------------------------|
| Reserves and surplus:                                              |                           |                           |
| Securities premium                                                 |                           |                           |
| Balance as at the beginning of the year                            | 87.48                     | 87.48                     |
| Addition during the year                                           | -                         | -                         |
| Balance as at the end of the year                                  | 87.48                     | 87.48                     |
| General reserve                                                    |                           |                           |
| Balance as at the beginning of the year                            | 5933.05                   | 5257.94                   |
| Add : Transferred from surplus in statement of profit and loss     | 858.87                    | 675.11                    |
| Balance as at the end of the year                                  | 6791.92                   | 5933.05                   |
| Retained earnings                                                  |                           |                           |
| Balance as at the beginning of the year                            | 29886.56                  | 24193.48                  |
| Add: Profit for the year                                           | 8588.67                   | 6751.05                   |
| Amount available for appropriation                                 | 38475.23                  | 30944.53                  |
| Less : Appropriations:                                             |                           |                           |
| Interim dividend on Equity Shares for the year                     | 362.94                    | 362.94                    |
| Dividend distribution tax on interim dividend on Equity Shares     | 42.38                     | 41.97                     |
| Transfer to General Reserve                                        | 858.87                    | 675.11                    |
| Other comprehensive income                                         |                           |                           |
| Remeasurements of post-employment benefit obligations (net of tax) | (10.04)                   | 22.05                     |
| Balance as at the end of the year                                  | 37201.00                  | 29886.56                  |
| Total (I)                                                          | 44080.40                  | 35907.09                  |

(Rupees in lakh, unless otherwise stated)

| Note 17: Other reserves (Contd.)                      |                  |                  |
|-------------------------------------------------------|------------------|------------------|
| Particulars                                           | As at            | As at            |
|                                                       | 31st March, 2019 | 31st March, 2018 |
| Equity Instruments through Other Comprehensive Income |                  |                  |
| Opening balance                                       | 1560.17          | 1281.02          |
| Change in fair value of FVOCI equity instruments      | 2539.49          | 371.04           |
| Deferred tax                                          | (592.85)         | (91.89)          |
| Total (II)                                            | 3506.81          | 1560.17          |
| Total Other Equity (I + II)                           | 47587.21         | 37467.26         |

### Nature and purpose of other reserves

### Securities premium

Securities premium is used to record the premium on issue of shares. The reserve is to be utilised in accordance with the provisions of the Act.

### General reserve

General reserve is created from time to time by transferring profits from retained earnings and can be utilised for purposes such as dividend payout, bonus issue, etc and represents free reserve.

### FVOCI equity investments

The Company has elected to recognise changes in the fair value of investments in equity securities in other comprehensive income. These changes are accumulated within the FVOCI equity investments through other reserve under equity. The Company transfers amounts from this reserve to retained earnings when the relevant equity securities are derecognised.

### Note 18: Borrowings - non current

| Particulars                                          | As at<br>31st March, 2019 | As at<br>31st March, 2018 |
|------------------------------------------------------|---------------------------|---------------------------|
| Secured                                              |                           |                           |
| Term Loans                                           |                           |                           |
| From Banks:                                          |                           |                           |
| Indian Rupee Loans [Refer (a) and (b) below]         | 2504.35                   | 3708.36                   |
| Foreign Currency Loan [Refer (c) below]              | 440.90                    | 689.35                    |
|                                                      | 2945.25                   | 4397.71                   |
| Less : Current maturities (payable withing one year) |                           |                           |
| From Banks:                                          |                           |                           |
| Indian Rupee Loans [Refer (a) and (b) below]         | 1003.21                   | 1204.26                   |
| Foreign Currency Loan [Refer (c) below]              | 293.93                    | 276.76                    |
|                                                      | 1297.14                   | 1481.02                   |
|                                                      | 1648.11                   | 2916.69                   |

### Note:-

- (a) Vehicle loans are secured by way of hypothecation of the related assets. These are repayable in maximum sixty equal monthly instalments, repayment period thereof varying from June, 2013 and ending in July, 2020, bearing interest rates varying from 10.00% p.a to 10.50% p.a.
- (b) Repayment terms and nature of securities given for Indian Rupee Loans from Banks:

| Bank                                                                 | 31st<br>March,<br>2019 | 31st<br>March,<br>2018 | Nature of Securities                                                                                                                                                                                                                                                                            | Repayment terms                                                                                                                  |
|----------------------------------------------------------------------|------------------------|------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------------------------------------------------------------------------------------------------------------------------------|
| The Hong<br>Kong and<br>Sanghai<br>Banking<br>Corporation<br>Limited | 2500.00                | 3500.00                | Exclusive charge on movable and immoveable<br>Property, plant and equipment of the Dahej<br>Project. Second pari passu charge on entire<br>current assets of the Company both present<br>and future.                                                                                            | with moratorium period of one year. Interest is payable monthly @ 7.99% p.a. The balance                                         |
| DBS Bank<br>Limited                                                  | -                      | 199.73                 | First pari passu charge on the entire Property,<br>plant and equipment of the Company, both<br>present and future (excluding assets which<br>are exclusively charged to other lenders) and<br>second pari passu charge on the entire current<br>assets of the Company, both present and future. | with moratorium period of one year. Interest is<br>payable monthly @ 9.25% p.a.Last instalment<br>was due on 16th January, 2019. |
|                                                                      | 2500.00                | 3699.73                |                                                                                                                                                                                                                                                                                                 |                                                                                                                                  |

(Rupees in lakh, unless otherwise stated)

<sup>(</sup>c) Repayment terms and nature of securities given for Foreign Currency Term Loan from bank:

| Bank                                  | 31st   | 31st   | Nature of Securities                                                                                                                                                             | Repayment terms                                                                                                                                                                                                                                                                                                                                                                                                   |
|---------------------------------------|--------|--------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
|                                       | March, | March, |                                                                                                                                                                                  |                                                                                                                                                                                                                                                                                                                                                                                                                   |
|                                       | 2019   | 2018   |                                                                                                                                                                                  |                                                                                                                                                                                                                                                                                                                                                                                                                   |
| Standard<br>Chartered<br>Bank Limited | 440.90 | 689.35 | Property, plant and equipment of<br>the Company, both present and<br>future (excluding assets which are<br>exclusively charged to other lenders)<br>and second pari passu charge | Repayable in sixteen equal quarterly<br>instalments starting from the end of fifteen<br>months from the date of disbursement.<br>Interest is payable in every three months<br>at 9.90% p.a on fully hedged basis. The<br>balance amount of the loan of ₹440.90 is<br>repayable in six equal quarterly instalments<br>of ₹73.48 each on fully hedged basis. Last<br>instalment will be due on 21st August,<br>2020 |
|                                       |        |        |                                                                                                                                                                                  | 2020.                                                                                                                                                                                                                                                                                                                                                                                                             |
|                                       | 440.90 | 689.35 |                                                                                                                                                                                  |                                                                                                                                                                                                                                                                                                                                                                                                                   |

(d) Outstanding balances of loans as indicated in (b) and (c) above are inclusive of current maturities of such loans as disclosed in Note 23.

### Note 19: Deferred tax liabilities (net)

| Particulars                                                                         | As at            | As at            |
|-------------------------------------------------------------------------------------|------------------|------------------|
|                                                                                     | 31st March, 2019 | 31st March, 2018 |
| Deferred Tax Liabilities                                                            |                  |                  |
| Difference between written down value of block of assets as per income tax laws and | 2382.12          | 2541.47          |
| book written down value of the property, plant and equipment                        |                  |                  |
| Investment in Equity shares                                                         | 1064.86          | 472.01           |
| Others                                                                              | -                | 0.43             |
| Derivative liability                                                                | 23.79            | 3.46             |
|                                                                                     | 3470.77          | 3017.37          |
| Deferred Tax Assets                                                                 |                  |                  |
| Disallowance of expense allowable for tax purpose on payment basis                  | 145.01           | 101.13           |
| Borrowings                                                                          | -                | 4.71             |
| Others                                                                              | 39.11            | 36.30            |
|                                                                                     | 184.12           | 142.14           |
|                                                                                     | 3286.65          | 2875.23          |

### Movement in deferred tax liabilities

| Particulars            | Property, | Borrowings | Financial assets  | Financial      | Disallow- | Others  | Total    |
|------------------------|-----------|------------|-------------------|----------------|-----------|---------|----------|
|                        | plant and |            | at fair value     | assets at fair | ance      |         |          |
|                        | equipment |            | through profit or | value through  |           |         |          |
|                        |           |            | loss              | OCI            |           |         |          |
| As at 1st April, 2017  | 1980.95   | 11.65      | 57.64             | 380.12         | (86.78)   | (44.11) | 2299.47  |
| Charged / (Credited):  |           |            |                   |                |           |         |          |
| to profit and loss     | 560.52    | (16.36)    | (54.18)           | -              | (26.18)   | 8.24    | 472.04   |
| to other comprehensive | -         | -          | -                 | 91.89          | 11.83     | -       | 103.72   |
| income                 |           |            |                   |                |           |         |          |
| As at 31st March, 2018 | 2541.47   | (4.71)     | 3.46              | 472.01         | (101.13)  | (35.87) | 2875.23  |
| Charged / (Credited):  |           |            |                   |                |           |         |          |
| to profit and loss     | (159.35)  | 4.71       | 20.33             | -              | (43.88)   | 2.16    | (176.03) |
| to other comprehensive | -         | -          | -                 | 587.45         | -         | -       | 587.45   |
| income                 |           |            |                   |                |           |         |          |
| As at 31st March, 2019 | 2382.12   | -          | 23.79             | 1059.46        | (145.01)  | (33.71) | 3286.65  |

(Rupees in lakh, unless otherwise stated)

| Note 20: Other non-current liabilities | (                | ,                |
|----------------------------------------|------------------|------------------|
| Particulars                            | As at            | As at            |
|                                        | 31st March, 2019 | 31st March, 2018 |
| Deferred government grants             | 96.49            | 102.58           |
|                                        | 96.49            | 102.58           |

### Note 21: Borrowings

| Particulars                                   | As at<br>31st March, 2019 | As at<br>31st March, 2018 |
|-----------------------------------------------|---------------------------|---------------------------|
| Secured (Refer (a) below)                     |                           |                           |
| Working Capital Loan                          |                           |                           |
| From Banks:                                   |                           |                           |
| Overdraft / Cash Credit                       | 689.53                    | 2619.22                   |
| Working Capital Demand Loan                   | 2000.00                   | 3200.00                   |
| Rupee Packing Credit Loan                     | 4200.00                   | 2700.00                   |
| Others                                        |                           |                           |
| Bills discounted with banks (Refer (b) below) | 250.00                    | 375.00                    |
|                                               | 7139.53                   | 8894.22                   |
| Unsecured                                     |                           |                           |
| Short-Term Loan                               |                           |                           |
| From Banks:                                   |                           |                           |
| Indian Rupee Loan                             | 7000.00                   | 4000.00                   |
|                                               | 7000.00                   | 4000.00                   |
|                                               | 14139.53                  | 12894.22                  |

(a) Working Capital Loans are secured by way of:

i) Primary Security : Hypothecation of the trade receivable, inventories of the Company on Pari Passu basis, both present and future.

ii) Collateral Security: Second Charge on the entire property, plant and equipment of the Company except those assets charged exclusively to other banks, both present and future, on Pari Passu basis, with other consortium banks.

(b) Bills discounting facility is secured by first loss default guarantee to the respective banks up to a ceiling of 5% of the sanctioned limits.

### Note 22: Trade payables

| Particulars                                                                            | As at            | As at            |
|----------------------------------------------------------------------------------------|------------------|------------------|
|                                                                                        | 31st March, 2019 | 31st March, 2018 |
| Total outstanding dues of micro enterprises and small enterprises                      | 105.98           | 3.80             |
| Total outstanding dues of creditors other than micro enterprises and small enterprises | 11771.76         | 9658.55          |
|                                                                                        | 11877.74         | 9662.35          |

### Note 23: Other financial liabilities

| Particulars                                          | As at            | As at            |
|------------------------------------------------------|------------------|------------------|
|                                                      | 31st March, 2019 | 31st March, 2018 |
| Current maturities of long-term debt (refer note 18) | 1297.14          | 1481.02          |
| Interest accrued but not due on borrowings           | 24.01            | 16.87            |
| Unpaid dividends *                                   | 25.23            | 24.81            |
| Deposits from customers and suppliers                | 848.77           | 784.93           |
| Employee benefits payable                            | 789.32           | 649.28           |
| Liability for purchases of capital assets            | 523.38           | 456.76           |
| Derivative liability                                 |                  | 0.18             |
| Contract liability against loyalty points            | 170.78           | 80.77            |
| Refund liability against periodical schemes          | 265.88           | 114.64           |
| Other payables                                       | 390.17           | 278.47           |
|                                                      | 4334.68          | 3887.73          |

\*There is no amount due and outstanding as at year end to be credited to Investor Education and Protection Fund under Subsection 5 of Section 124 of the Act.

(Rupees in lakh, unless otherwise stated)

| Note 24: Other current liabilities             |                  |                  |
|------------------------------------------------|------------------|------------------|
| Particulars                                    | As at            | As at            |
|                                                | 31st March, 2019 | 31st March, 2018 |
| Liabilities under litigation                   | 96.80            | 233.18           |
| Contract liabilities / advances from customers | 793.70           | 512.74           |
| Statutory dues                                 | 251.65           | 365.43           |
| Deferred revenue                               | -                | 1.56             |
|                                                | 1142.15          | 1112.91          |

### Note 25: Provisions

| Particulars                     | As at            | As at            |
|---------------------------------|------------------|------------------|
|                                 | 31st March, 2019 | 31st March, 2018 |
| Provision for employee benefits | 316.79           | 258.69           |
|                                 | 316.79           | 258.69           |

### Note 26: Revenue from operations

| Particulars                   | 2018-19  | 2017-18  |
|-------------------------------|----------|----------|
| (i) Sale of products          |          |          |
| Domestic                      | 75651.50 | 63211.65 |
| Export                        | 20600.59 | 16793.73 |
|                               | 96252.09 | 80005.38 |
| (ii) Sale of services         |          |          |
| Income from job work          | 302.06   | 218.48   |
| (iii) Other operating revenue |          |          |
| Export incentives             | 637.65   | 554.02   |
| Scrap sales                   | 605.28   | 422.98   |
|                               | 1242.93  | 977.00   |
| Revenue from operations       | 97797.08 | 81200.86 |

### Note 26.1: Disclosure as per Ind As 115

### 1. Revenue from contracts with customers:

1.1. Disaggregated revenue information:

### Set out below is the disaggregation of the Company's revenue from contracts with customers:

| Segment:                                    | 2018-19   |                                    |               |         |          |
|---------------------------------------------|-----------|------------------------------------|---------------|---------|----------|
| Type of goods or service                    | Laminates | Panel<br>products and<br>furniture | Potato Flakes | Others  | Total    |
| Sale of goods                               | 63208.38  | 19548.09                           | 6217.20       | 7278.42 | 96252.09 |
| Sale of services                            | 287.26    | 14.80                              | -             | -       | 302.06   |
| Others                                      | -         | -                                  | -             | 605.28  | 605.28   |
| Total revenue from contracts with customers | 63495.64  | 19562.89                           | 6217.20       | 7883.70 | 97159.43 |
|                                             |           |                                    |               |         |          |
| India                                       | 45913.83  | 17675.17                           | 5123.15       | 7846.69 | 76558.84 |
| Outside India                               | 17581.81  | 1887.72                            | 1094.05       | 37.01   | 20600.59 |
| Total revenue from contracts with customers | 63495.64  | 19562.89                           | 6217.20       | 7883.70 | 97159.43 |
| Timing of revenue recognition               |           |                                    |               |         |          |
| Goods transferred at a point in time        | 63208.38  | 19548.09                           | 6217.20       | 7883.70 | 96857.37 |
| Services transferred over time              | 287.26    | 14.80                              | -             | -       | 302.06   |
| Total revenue from contracts with customers | 63495.64  | 19562.89                           | 6217.20       | 7883.70 | 97159.43 |

(Rupees in lakh, unless otherwise stated)

| Segment:                                    |           |              | 2017-18       |         |          |
|---------------------------------------------|-----------|--------------|---------------|---------|----------|
| Type of goods or service                    | Laminates | Panel        | Potato Flakes | Others  | Total    |
|                                             |           | products and |               |         |          |
|                                             |           | furniture    |               |         |          |
| Sale of goods                               | 52640.14  | 15600.64     | 4897.24       | 6867.36 | 80005.38 |
| Sale of services                            | 217.78    | 0.70         | -             | -       | 218.48   |
| Others                                      | -         | -            | -             | 422.98  | 422.98   |
| Total revenue from contracts with customers | 52857.92  | 15601.34     | 4897.24       | 7290.34 | 80646.84 |
|                                             |           |              |               |         |          |
| India                                       | 38333.93  | 14847.10     | 3497.99       | 7174.09 | 63853.11 |
| Outside India                               | 14523.99  | 754.24       | 1399.25       | 116.25  | 16793.73 |
| Total revenue from contracts with customers | 52857.92  | 15601.34     | 4897.24       | 7290.34 | 80646.84 |
| Timing of revenue recognition               |           |              |               |         |          |
| Goods transferred at a point in time        | 52640.14  | 15600.64     | 4897.24       | 7290.34 | 80428.36 |
| Services transferred over time              | 217.78    | 0.70         | -             | -       | 218.48   |
| Total revenue from contracts with customers | 52857.92  | 15601.34     | 4897.24       | 7290.34 | 80646.84 |

Set out below, is the reconciliation of the revenue from contracts with customers with the amounts disclosed in the segment information(Note 46):

| Segment revenue:                            |           | 2018-19                            |               |         |           |
|---------------------------------------------|-----------|------------------------------------|---------------|---------|-----------|
|                                             | Laminates | Panel<br>products and<br>furniture | Potato Flakes | Others  | Total     |
| External customers                          | 66483.40  | 19889.12                           | 6795.41       | 5829.88 | 98997.81  |
| Inter-segment                               | 6969.02   | -                                  | -             | -       | 6969.02   |
|                                             | 73452.42  | 19889.12                           | 6795.41       | 5829.88 | 105966.83 |
|                                             |           |                                    |               |         |           |
| Inter-segment adjustment and elimination    | (9956.78) | (326.23)                           | (578.21)      | 2053.82 | (8807.40) |
| Total revenue from contracts with customers | 63495.64  | 19562.89                           | 6217.20       | 7883.70 | 97159.43  |

| Segment revenue:                            | 2017-18   |              |               |         |           |
|---------------------------------------------|-----------|--------------|---------------|---------|-----------|
|                                             | Laminates | Panel        | Potato Flakes | Others  | Total     |
|                                             |           | products and |               |         |           |
|                                             |           | furniture    |               |         |           |
| External customers                          | 55071.95  | 15478.63     | 5262.45       | 6586.40 | 82399.43  |
| Inter-segment                               | 3480.42   | -            | -             | -       | 3480.42   |
|                                             | 58552.37  | 15478.63     | 5262.45       | 6586.40 | 85879.85  |
|                                             |           |              |               |         |           |
| Inter-segment adjustment and elimination    | (5694.45) | 122.71       | (365.21)      | 703.94  | (5233.01) |
| Total revenue from contracts with customers | 52857.92  | 15601.34     | 4897.24       | 7290.34 | 80646.84  |

Sale includes excise duty collected from customers of ₹ Nil (31st March, 2018: ₹1044.77). Revenue from operations for previous periods up to 30th June, 2017 includes excise duty. From 1st july, 2017 the excise duty and most of the indirect taxes in India have been replaced by Goods and Service Tax (GST). The Company collects GST on behalf of the Government. Hence, GST is not included in revenue from operations. In view of the aforesaid change in indirect taxes, revenue from operations for 2018-19 is not comparable with 2017-18.

(Rupees in lakh, unless otherwise stated)

| Deutleuleur                                                                        | 01-1 Maush 0010  |                  |
|------------------------------------------------------------------------------------|------------------|------------------|
| Particulars                                                                        | 31st March, 2019 | 31st March, 2018 |
| Trade receivable                                                                   | 11431.57         | 10647.04         |
| Contract liabilities - advance from customer                                       | 793.70           | 512.74           |
| Contract liability against loyalty points                                          | 170.78           | 80.77            |
| Refund liability against periodical schemes                                        | 265.88           | 114.64           |
| Trade receivables are non-interest bearing and normal credit period is 45-90 days. |                  |                  |
| Contract liabilities include short-term advances recived from customers against    |                  |                  |
| future supply of goods.                                                            |                  |                  |
| Set out below is the amount of revenue recognised from:                            |                  |                  |
| Amounts included in contract liabilities at the beginning of the year              | 512.74           | 516.47           |

### 1.3: Reconciling the amount of revenue recognised in the statement of of Profit and Loss with contracted price:

| Particulars                          | 31st March, 2019 | 31st March, 2018 |
|--------------------------------------|------------------|------------------|
| Revenue as per contracted price      | 99690.68         | 82501.71         |
| Adjustments:                         |                  |                  |
| Discounts, rebates and schemes       | 2321.73          | 1719.89          |
| Loyalty points                       | 209.52           | 134.98           |
| Revenue from contract with customers | 97159.43         | 80646.84         |

### 1.4: Performance obligation

Information about the Company's performance obligation is:

The performance obligation is satisfied upon delivery of the product and payment is generally due within 45-90 days from delivery.

### Note 27: Other income

| Part   | iculars                                                         | 2018-19 | 2017-18  |
|--------|-----------------------------------------------------------------|---------|----------|
| (i)    | Interest Income on financial assets measured at amortised cost  |         |          |
|        | - On bank and other deposits                                    | 11.12   | 3.47     |
|        | - On loans to others                                            | 8.34    | 13.71    |
| (ii)   | Dividend income from long term investments measured at FVTPL    | 156.76  | 156.83   |
|        | (Includes ₹156.76, 2017-18 ₹156.76 from the Subsidiary Company) |         |          |
| (iii)  | Claims from insurance companies                                 | 38.04   | 101.81   |
| (iv)   | Provisions / Liabilities no longer required written back        | 197.24  | 202.00   |
| (v)    | Profit on sale of property, plant and equipment                 | 10.95   | 9.71     |
| (∨i)   | Recovery of bad debts                                           | 12.96   | 60.56    |
| (∨ii)  | Net gain on foreign currency transactions and translation       | 556.98  | 697.55   |
| (∨iii) | Fair value gain/(loss) on derivatives                           | 78.08   | (162.99) |
| (ix)   | Miscellaneous Income [Refer (a) below]                          | 130.26  | 115.92   |
|        |                                                                 | 1200.73 | 1198.57  |

(a) Includes ₹19.80 (Previous Year ₹ Nil) towards electricity subsidy from Dakshin Gujarat Vij Company Limited.

(Rupees in lakh, unless otherwise stated)

| Note 28: Cost of materials consumed |          | ,        |
|-------------------------------------|----------|----------|
| Particulars                         | 2018-19  | 2017-18  |
| Raw Materials Consumed              |          |          |
| Opening Stock                       | 14016.88 | 9567.07  |
| Purchases and Incidental expenses   | 51675.10 | 41608.46 |
|                                     | 65691.98 | 51175.53 |
| Less: Cost of raw materials sold    | 1184.10  | 903.63   |
|                                     | 64507.88 | 50271.90 |
| Less: Closing Stock                 | 16864.42 | 14016.88 |
|                                     | 47643.46 | 36255.02 |

### Note 29: Changes in inventories of finished goods, stock-in-trade, work-in-progress and biological assets

| Particulars          | 2018-19   | 2017-18   |
|----------------------|-----------|-----------|
| Opening Stock        |           |           |
| - Work-in-progress   | 632.58    | 441.94    |
| - Finished Goods     | 7127.65   | 5714.68   |
| - Biological assets* | 481.84    | 485.04    |
| - Stock-in-Trade     | 1187.81   | 1105.48   |
|                      | 9429.88   | 7747.14   |
| Less: Closing Stock  |           |           |
| - Work-in-progress   | 844.01    | 632.58    |
| - Finished Goods     | 8329.07   | 7127.65   |
| - Biological assets* | 679.86    | 481.84    |
| - Stock-in-Trade     | 1006.35   | 1187.81   |
|                      | 10859.29  | 9429.88   |
|                      | (1429.41) | (1682.74) |

\* Include change in fair value of biological assets on account of harvested biological assets transferred to inventory at fair value amounting to ₹334.10 (31st March, 2018 - ₹559.89).

### Note 30: Employee benefits expense

| Particulars                               | 2018-19  | 2017-18 |
|-------------------------------------------|----------|---------|
| Salaries, Wages, Bonus etc.               | 9767.62  | 8206.29 |
| Contribution to Provident and Other Funds | 738.93   | 771.99  |
| Workmen and Staff Welfare                 | 297.22   | 276.67  |
|                                           | 10803.77 | 9254.95 |

The Company has recognized an expense of ₹476.11 (31st March, 2018 - ₹493.72) towards the defined contribution plans.

### Note 31: Finance costs

| Particulars                                     | 2018-19 | 2017-18 |
|-------------------------------------------------|---------|---------|
| Interest expense                                | 1403.90 | 1256.60 |
| Interest on shortfall in payment of advance tax | 5.74    | 22.13   |
| Other borrowing costs                           | 58.31   | 90.03   |
|                                                 | 1467.95 | 1368.76 |

### Note 32: Depreciation and amortization expense

| Particulars                                                                               | 2018-19 | 2017-18 |
|-------------------------------------------------------------------------------------------|---------|---------|
| Depreciation and amortization on property, plant and equipment (including leasehold land) | 2863.12 | 2691.43 |
| Amortization of Intangible assets                                                         | 64.83   | 62.96   |
|                                                                                           | 2927.95 | 2754.39 |

(Rupees in lakh, unless otherwise stated)

| Particulars                                            | 2018-19  | 2017-18  |
|--------------------------------------------------------|----------|----------|
| Consumption of stores and spare parts                  | 2159.69  | 1920.36  |
| Power and fuel [refer (a) below]                       | 3896.81  | 2982.44  |
| Jobwork charges                                        | 242.75   | 163.30   |
| Installation charges                                   | 331.47   | 93.40    |
| Rent                                                   | 1412.82  | 1290.43  |
| Rates and taxes                                        | 73.53    | 101.55   |
| Repairs to :                                           |          |          |
| Buildings                                              | 72.11    | 68.23    |
| Plant and machinery                                    | 285.81   | 269.17   |
| Others                                                 | 473.75   | 574.10   |
| Legal and professional                                 | 884.95   | 836.30   |
| Vehicle upkeep                                         | 420.15   | 366.90   |
| Carriage outward                                       | 3086.07  | 2646.03  |
| Packing and forwarding                                 | 1758.81  | 1628.79  |
| Insurance charges                                      | 210.53   | 192.82   |
| Commission                                             | 650.75   | 537.79   |
| Printing and stationery                                | 66.79    | 75.00    |
| Postage and Courier                                    | 97.29    | 74.13    |
| Advertisement, publicity and sales promotion           | 1677.59  | 1337.31  |
| Travel expenses                                        | 805.93   | 743.76   |
| Communication expense                                  | 160.08   | 177.19   |
| Excise duty [refer (b) below]                          | -        | (178.62) |
| Bad Debts and advances written off                     | 49.03    | 46.05    |
| Provision for doubtful debts and advances              | 61.71    | 4.39     |
| Payments to the auditors [Refer (c) below]             | 25.41    | 24.64    |
| Bank charges and commission                            | 55.02    | 58.66    |
| Royalty                                                | 78.65    | 60.17    |
| Donations                                              | 296.42   | 294.96   |
| CSR expenditure (Refer note 41)                        | 205.64   | 171.42   |
| Loss on sale/Disposal of property, plant and equipment | 98.51    | 32.29    |
| Agricultural Expenses                                  | 913.39   | 849.71   |
| Miscellaneous expenses                                 | 1068.14  | 1136.30  |
|                                                        | 21619.60 | 18578.97 |

(a) Net of ₹29.62 (Previous Year ₹ Nil) towards electricity subsidy from Dakshin Gujarat Vij Company Limited.

(b) Represents excise duty related to the difference between the closing stock and opening stock of finished goods.

(c) Amount paid / payable to the auditors (excluding GST)

| Particulars               | 2018-19 | 2017-18 |
|---------------------------|---------|---------|
| As Statutory Auditors:    |         |         |
| Statutory audit fees      | 16.25   | 16.25   |
| Tax audit fees            | 2.75    | 2.75    |
| Other matters             | 3.95    | 3.10    |
| Reimbursement of expenses | 1.36    | 1.04    |
|                           | 24.31   | 23.14   |
| As Cost Auditors :        |         |         |
| Audit fees                | 0.75    | 0.75    |
|                           | 0.75    | 0.75    |
| As Secretarial Auditors : |         |         |
| Audit fees                | 0.35    | 0.75    |
|                           | 0.35    | 0.75    |

(Rupees in lakh, unless otherwise stated)

### Note 34: Tax expense

This note provides an analysis of the Company's income tax expense, shows amounts that are recognised directly in equity and how the tax expense is affected by non-assessable and non-deductible items. It also explains significant estimates made in relation to the Company's tax position.

(a) Income tax expense

| Particulars                          | 2018-19  | 2017-18 |
|--------------------------------------|----------|---------|
| Current tax                          |          |         |
| Current tax on profits for the year  | 3246.64  | 2260.93 |
| Total current tax expense            | 3246.64  | 2260.93 |
| Deferred tax                         | (176.03) | 472.04  |
| Total deferred tax expense/(benefit) | (176.03) | 472.04  |
| Income tax expense                   | 3070.61  | 2732.97 |

### (b) Reconciliation of tax expense and the accounting profit multiplied by tax rate:

| Particulars                                         | 2018-19  | 2017-18  |
|-----------------------------------------------------|----------|----------|
| Profit before tax                                   | 11659.28 | 9484.02  |
| Tax at the rate of 34.944% (2017-18 – 34.608%)      | 4074.22  | 3282.23  |
| Reasons for differences are indicated below:        |          |          |
| Expenses disallowed under tax laws                  | 29.87    | 9.59     |
| Income not considered for tax laws                  | (85.07)  | (54.27)  |
| Agricultual income/(loss)                           | (144.26) | 147.56   |
| 80IA deduction                                      | (345.95) | (455.72) |
| Weighted deduction                                  | 90.42    | 21.07    |
| Items on which tax applicable at differential rates | 0.16     | 7.82     |
| Excess provision for income tax                     | (82.82)  | (648.64) |
| Others                                              | (465.96) | 423.33   |
| Total income tax expense                            | 3070.61  | 2732.97  |

### Note: 35 Earnings per share

| Pa   | Particulars                                                             |      | 2018-19     | 2017-18     |
|------|-------------------------------------------------------------------------|------|-------------|-------------|
| (i)  | Basic                                                                   |      |             |             |
|      | Number of equity shares at the beginning of the year                    |      | 1,03,69,600 | 1,03,69,600 |
|      | Number of equity shares at the end of the year                          |      | 1,03,69,600 | 1,03,69,600 |
|      | Weighted average number of equity shares outstanding during the year (A | ۹)   | 1,03,69,600 | 1,03,69,600 |
|      | Nominal value of each equity Share (₹)                                  |      | 10          | 10          |
|      | Profit / (Loss) for the year (₹ In lakh) (E                             | 3)   | 8588.67     | 6751.05     |
|      | Earnings per share (Basic) (₹) (E                                       | 3/A) | 82.83       | 65.10       |
| (ii) | Diluted                                                                 |      |             |             |
|      | Weighted average number of equity shares outstanding during the year    |      | 1,03,69,600 | 1,03,69,600 |
|      | Earnings per share (Diluted) (₹)                                        |      | 82.83       | 65.10       |

(Rupees in lakh, unless otherwise stated)

| Particulars                                                                | 2018-19                          | 2017-18 |         |
|----------------------------------------------------------------------------|----------------------------------|---------|---------|
| (a) Guarantees given -                                                     |                                  |         |         |
| Non Financial Bank Guarantees                                              |                                  | 59.09   | 45.92   |
| (b) Claims against the Company not acknowledged a                          | s debts :                        |         |         |
| Demands for Sales Tax and Entry Tax (Deposit und 2018 - ₹229.73)           | ler protest ₹59.99 (31st March,  | 189.34  | 181.93  |
| Demands for Excise, Custom Duty, Service tax (De<br>March, 2018 - ₹330.46) | posit under protest ₹32.72 (31st | 3703.68 | 4102.63 |
| Demand for Goods and Service tax (Deposit unde                             | r protest ₹1.76)                 | 1.76    | -       |
| Demands for Income Tax (Deposit under protest ₹                            | Nil (31st March, 2018 - ₹5.27)   | 3217.29 | 2681.09 |
| (c) Miscellaneous claims by suppliers and customers                        | etc. against the Company         | 272.05  | 204.75  |
| (d) Differential Bonus for 2014-15                                         |                                  | 151.52  | 151.52  |
|                                                                            |                                  | 7594.73 | 7367.84 |

### Notes:-

(i) In respect of the contingent liabilities mentioned in (b) above, pending resolution of the respective proceedings, it is not practicable for the Company to estimate the timings of cash outflows, if any. In respect of matter mentioned in (a) above, the cash outflows, if any, could generally occur during the validity period of the respective guarantees. The Company does not expect any reimbursement in respect of the above contingent liabilities.

### Note: 37 Capital and other commitments

| Particulars                                                                                                 | 31st March, 2019 | 31st March, 2018 |
|-------------------------------------------------------------------------------------------------------------|------------------|------------------|
| (a) Capital Commitments                                                                                     |                  |                  |
| Estimated amount of contracts remaining to be executed on capital account of provided for (Net of advances) | punt and 2254.20 | 1874.33          |
| (b) Other Commitments                                                                                       |                  |                  |
| The Company has imported Capital Goods under the Export Promotion C                                         | apital 1806.31   | 584.36           |
| Goods Scheme of the Government of India at concessional rates of duty v                                     | with an          |                  |
| undertaking to fulfill quantified export within six years. Certificate for fulfilme                         | ent of           |                  |
| ₹3752.47 (31st March, 2018 - ₹3545.55) is yet to be received.                                               |                  |                  |
| Obligations against Advance Licences                                                                        | 3128.08          | 2419.68          |
| Outstanding Letters of Credit for materials yet to be received                                              | 932.53           | 1060.42          |
|                                                                                                             | 8121.12          | 5938.79          |

### Note: 38 Operating leases

### As a lessee:

The Company has entered into cancellable operating leases and transactions for leasing of accommodation for office spaces, godown etc. The tenure of leases generally varies between 1 and 3 years, except in one case where lease period is for ten years. Terms of the lease include operating term for renewal, increase in rent in future periods and term of cancellation. Related lease rental aggregating ₹723.68 (31st March, 2018 : ₹747.23) has been debited to the Statement of Profit and Loss.

### As a lessor:

The Company has given a machinery and a portion of building on cancellable operating lease for a period of eleven to sixty months where both the parties having an option to renew the agreement on such terms and conditions as may be mutually agreed thereon.

| Particulars                                                                      | As at            | As at            |
|----------------------------------------------------------------------------------|------------------|------------------|
|                                                                                  | 31st March, 2019 | 31st March, 2018 |
| Rental income credited to the Statement of Profit and Loss (included under Other | 45.80            | 1.20             |
| Income)                                                                          |                  |                  |

(Rupees in lakh, unless otherwise stated)

### Note: 39 Assets given as security

The carrying amounts of assets pledged as security for current and non-current borrowings are:

| Particulars                                  | As at            | As at            |
|----------------------------------------------|------------------|------------------|
|                                              | 31st March, 2019 | 31st March, 2018 |
| Current                                      |                  |                  |
| Financial assets                             |                  |                  |
| Trade receivables                            | 11431.57         | 10647.04         |
| Fixed Deposit                                | 17.59            | 17.59            |
| Non-financial assets                         |                  |                  |
| Inventories                                  | 29088.00         | 24742.14         |
| Biological assets                            | 679.86           | 481.84           |
| Total current assets pledged as security     | 41217.02         | 35888.61         |
| Non- Current                                 |                  |                  |
| Property, Plant and Equipment                | 32785.09         | 26772.51         |
| Capital work-in-progress                     | 1986.91          | 3067.55          |
| Total non current assets pledged as security | 34772.00         | 29840.06         |
| Total assets pledged as security             | 75989.02         | 65728.67         |

### Note: 40 Details relating to Micro, Small and Medium Enterprises

The Company has certain dues to suppliers registered under Micro, Small and Medium Enterprises Development Act, 2006 ('MSMED Act'). The disclosures pursuant to the said MSMED Act are as follows:

| Particulars                                                                           | As at            | As at            |
|---------------------------------------------------------------------------------------|------------------|------------------|
|                                                                                       | 31st March, 2019 | 31st March, 2018 |
| Principal amount due to suppliers registered under the MSMED Act and remaining        | 105.98           | 3.80             |
| unpaid as at year end                                                                 |                  |                  |
| Interest due to suppliers registered under the MSMED Act and remaining unpaid as at   | 0.22             | -                |
| year end                                                                              |                  |                  |
| Principal amounts paid to suppliers registered under the MSMED Act, beyond the        | 4.49             | -                |
| appointed day during the year                                                         |                  |                  |
| Interest paid during the year, other than that under Section 16 of MSMED Act, to      | -                | -                |
| suppliers registered under the MSMED Act, beyond the appointed day                    |                  |                  |
| Interest paid during the year, under Section 16 of MSMED Act, to suppliers registered | -                | -                |
| under the MSMED Act, beyond the appointed day                                         |                  |                  |
| Interest due and payable towards suppliers registered under MSMED Act, for payments   | 0.07             | -                |
| already made                                                                          |                  |                  |
| Further interest remaining due and payable for earlier years                          | -                | 0.06             |

The above information regarding Micro, Small and Medium Enterprises has been disclosed to the extent such parties have been identified on the basis of information available with the Company.

### Note: 41 CSR Expenditure

The Company undertook Corporate Social Responsibility ('CSR') programme and activities through Group Trusts (Sri Hara Kasturi Memorial Trust, Sri Man Kumar Lohia Memorial Trust and Sri Prem Chand Lohia Memorial Trust) registered under the Income Tax Act and also through direct donation to Ramakrishna Sarada Mission Matri Bhawan:

| Particulars                                                          | As at            | As at            |
|----------------------------------------------------------------------|------------------|------------------|
|                                                                      | 31st March, 2019 | 31st March, 2018 |
| (a) Gross Amount required to be spent by the company during the year | 190.76           | 169.30           |
| (b) Amount Spent by the Company through these trusts:                |                  |                  |
| Construction / acquisition of any asset                              | -                | -                |
| On purpose other than the above                                      | 205.64           | 171.42           |

(Rupees in lakh, unless otherwise stated)

### Note: 42 - Employee benefit obligations

### (i) Leave obligations

The leave obligations cover the Company's liability for earned leave. As the Company does not have an unconditional right to defer the payment beyond 12 months the entire amount has been treated as current.

### (ii) Post-employment obligations

### a) Gratuity

The Company provides gratuity, a defined benefit plan (the 'Gratuity Plan') covering eligible employees in accordance with the Payment of Gratuity Act, 1972. The Gratuity Plan provides a lump sum payment to vested employees on retirement, death, incapacitation or termination of employment, of an amount based on respective employee's salary and the tenure of employment. The Company's liability is actuarially determined on the basis of year end actuarial valuation (using the Projected Unit Credit Method) and is funded.

The Company operates a gratuity plan through the "LIC Gratuity Fund", a group gratuity scheme from Life Insurance Corporation of India. Every eligible employee is entitled to a benefit equivalent to fifteen days' salary last drawn for each completed year of service in line with the Payment of Gratuity Act, 1972. The same is payable at the time of separation from the Company or retirement, whichever is earlier. The benefits vest after a continuous service, for five years.

### b) Provident Fund

Contribution towards provident fund is made to the regulatory authorities, where the Company has no further obligations. Such benefits are classified as defined contribution schemes as the Company does not carry any further obligations, apart from the contributions made on a monthly basis.

### (iii) Other Long-term Employment Benefits (unfunded)

Other long term employee benefits are actuarially determined (using the Projected Unit Credit Method) at the end of each year.

### (iv) Balance sheet recognition

### a) Gratuity

The amounts recognised in the balance sheet and the movements in the net defined benefit obligation over the year are as follows:

| Particulars                                                            | Present    | Fair value | Net amount |
|------------------------------------------------------------------------|------------|------------|------------|
|                                                                        | value of   | of plan    |            |
|                                                                        | obligation | assets     |            |
| 1st April, 2017                                                        | 872.51     | 915.79     | (43.28)    |
| Current service cost                                                   | 108.21     | -          | 108.21     |
| Interest expense/(income)                                              | 64.79      | 70.52      | (5.73)     |
| Past service cost                                                      | 58.94      | -          | 58.94      |
| Total amount recognised in profit or loss                              | 231.94     | 70.52      | 161.42     |
| Remeasurement                                                          |            |            |            |
| Return on plan assets, excluding amounts included in interest expense/ | -          | (1.48)     | 1.48       |
| (income)                                                               |            |            |            |
| Actuarial (gain)/loss from change in financial assumptions             | (19.61)    | -          | (19.61)    |
| Actuarial (gain)/loss from unexpected experience                       | (15.75)    | -          | (15.75)    |
| Total amount recognised in other comprehensive income                  | (35.36)    | (1.48)     | (33.88)    |
| Employer contributions/ premium paid                                   | -          | 86.28      | (86.28)    |
| Benefit payments                                                       | 62.21      | 62.21      | -          |
| 31st March, 2018                                                       | 1006.88    | 1008.90    | (2.02)     |

(Rupees in lakh, unless otherwise stated)

| Particulars                                                                     | Present<br>value of<br>obligation | Fair value<br>of plan<br>assets | Net amount |
|---------------------------------------------------------------------------------|-----------------------------------|---------------------------------|------------|
| 1st April, 2018                                                                 | 1006.88                           | 1008.90                         | (2.02)     |
| Current service cost                                                            | 133.17                            | -                               | 133.17     |
| Interest expense/(income)                                                       | 73.43                             | 76.88                           | (3.45)     |
| Past service cost                                                               | -                                 | -                               | -          |
| Total amount recognised in profit or loss                                       | 206.60                            | 76.88                           | 129.72     |
| Remeasurement                                                                   |                                   |                                 |            |
| Return on plan assets, excluding amounts included in interest expense/ (income) | -                                 | 8.03                            | (8.03)     |
| Actuarial (gain)/loss from change in financial assumptions                      | 8.25                              | -                               | 8.25       |
| Actuarial (gain)/loss from unexpected experience                                | 15.22                             | -                               | 15.22      |
| Total amount recognised in other comprehensive income                           | 23.47                             | 8.03                            | 15.44      |
| Employer's contributions/ premium paid                                          | -                                 | 204.56                          | (204.56)   |
| Benefit payments                                                                | 86.58                             | 86.58                           | -          |
| 31st March, 2019                                                                | 1150.37                           | 1211.79                         | (61.42)    |

### (v) Significant estimates: actuarial assumptions

The significant actuarial assumptions were as follows:

| Particulars                   | As at A                  | s at       |
|-------------------------------|--------------------------|------------|
|                               | 31st March, 2019 31st Ma | arch, 2018 |
| Discount rate                 | 7.62%                    | 7.70%      |
| Expected return on plan asset | 7.62%                    | 7.70%      |
| Salary growth rate            | 7.00%                    | 7.00%      |
| Attrition rate                | 1.00%                    | 1.00%      |
| Mortality rate                | IALM 2006-2008 IALM 2    | 006-2008   |
|                               | ULTIMATE                 | JLTIMATE   |

### (vi) Sensitivity analysis

The sensitivity of the defined benefit obligation to changes in the weighted principal assumptions are:

| Particulars                                  | Impact on defined benefit obligation |              |              |              |
|----------------------------------------------|--------------------------------------|--------------|--------------|--------------|
|                                              | As at 31st N                         | /larch, 2019 | As at 31st N | /larch, 2018 |
|                                              | Increase                             | Decrease     | Increase     | Decrease     |
| Discount rate (-/+ 0.5%)                     | 1100.59                              | 1204.49      | 960.58       | 1057.16      |
| % change compared to base due to sensitivity | -4.33%                               | 4.71%        | -4.60%       | 4.99%        |
| Salary growth rate (-/+ 0.5%)                | 1200.89                              | 1103.37      | 1053.25      | 963.68       |
| % change compared to base due to sensitivity | 4.39%                                | -4.09%       | 4.61%        | -4.29%       |
| Attrition rate (-/+ 0.5%)                    | 1150.15                              | 1150.59      | 1006.74      | 1007.02      |
| % change compared to base due to sensitivity | -0.02%                               | 0.02%        | -0.01%       | 0.01%        |
| Life expectancy/ mortality rate (-/+ 10%)    | 1150.48                              | 1150.25      | 1007.04      | 1006.72      |
| % change compared to base due to sensitivity | 0.01%                                | -0.01%       | 0.02%        | -0.02%       |

This sensitivity analysis is based on a change in an assumption while holding all other assumptions constant. In practice, this is unlikely to occur, and changes in some of the assumptions may be correlated. When calculating the sensitivity of the defined benefit obligation to significant actuarial assumptions the same method (present value of the defined benefit obligation calculated with the projected unit credit method at the end of the reporting period) has been applied when calculating the defined benefit liability recognised in the balance sheet.

The methods and types of assumptions used in preparing the sensitivity analysis did not change compared to the prior period.

(Rupees in lakh, unless otherwise stated)

### (vii) The major categories of plan assets

The defined benefit plans are funded with an insurance company in India. The Company does not have any liberty to manage the funds provided to the insurance company. Thus the composition of each major category of plan assets has not been disclosed.

### (viii) Risk exposure

Through its defined benefit plans the Company is exposed to a number of risks, the most significant of which are detailed below:

### Investment risk:

The defined benefit plans are funded with an insurance company in India. The Company does not have any liberty to manage the funds provided to the insurance company.

The present value of the defined benefit plan liability is calculated using a discount rate determined with reference to the Government of India bonds. If the return on plan asset is below this rate, it will create a plan deficit.

### Interest risk:

A decrease in the interest rate on plan assets will increase the plan liability.

### Life expectancy:

The present value of the defined benefit plan liability is calculated with reference to the best estimate of the mortality of plan participants both during and at the end of the employment. An increase in the life expectancy of the plan participants will increase the plan liability.

### Salary growth risk

The present value of the defined benefit plan liability is calculated with reference to the future salaries of plan participants. An increase in the salary of the plan participants will increase the plan liability.

### (ix) Defined benefit liability and employer contributions

Expected contribution to post-employment benefit plan for the year ended 31st March, 2020 is ₹123.91.

The weighted average duration of the defined benefit obligation is 15 years (31st March, 2018 – 18 years). The expected maturity analysis of undiscounted gratuity is as follows:

| Particulars                           | Less than | Between    | Over 5  |
|---------------------------------------|-----------|------------|---------|
|                                       | a year    | 1- 5 years | years   |
| 31st March, 2019                      |           |            |         |
| Defined benefit obligation (gratuity) | 182.61    | 343.18     | 2401.17 |
| Total                                 | 182.61    | 343.18     | 2401.17 |
| 31st March, 2018                      |           |            |         |
| Defined benefit obligation (gratuity) | 93.86     | 321.40     | 2268.68 |
| Total                                 | 93.86     | 321.40     | 2268.68 |

### Note : 43 - Capital management

### (a) Risk management

- The company's objectives when managing capital are to:
- (i) safeguard its ability to continue as a going concern, so that it can continue to provide returns for shareholders and benefits for other stakeholders, and
- (ii) maintain an optimal capital structure to reduce the cost of capital.

The capital structure of the Company is based on management's judgment of the appropriate balance of key elements in order to meet its strategic and day-to-day needs. The Company manages its capital structure and makes adjustments in the light of changes in economic conditions and the requirements of the financial covenants. The funding requirement is met through a mixture of equity, long-term borrowings and short-term borrowings.

In order to maintain or adjust the capital structure, the Company may adjust the amount of dividend to shareholders, return capital to shareholders, issue new shares or sell assets to reduce debt.

(Rupees in lakh, unless otherwise stated)

The Company's policy is to maintain a stable and strong capital structure with a focus on total equity so as to maintain investor, creditors and market confidence, and to sustain future development and growth of its business. The Company will take appropriate steps in order to maintain, or if necessary, to adjust its capital structure, wherever required.

The amount mentioned under total equity in balance sheet is considered as Capital. The debt-equity ratio of the Company is as follows:

| Particulars       | 31st March, 2019 | 31st March, 2018 |
|-------------------|------------------|------------------|
| Debt equity ratio | 0.06             | 0.11             |

#### (b) Dividend

| Particulars                                                                | 31st March, 2019 | 31st March, 2018 |
|----------------------------------------------------------------------------|------------------|------------------|
| (i) Equity shares                                                          |                  |                  |
| Interim dividend for the year ended 31st March, 2019 of ₹3.50 (31st March, | 362.94           | 362.94           |
| 2018 – ₹3.50) per fully paid share                                         |                  |                  |
| Dividend distribution tax on interim dividend on Equity Shares             | 42.38            | 41.97            |

#### Note : 44 - Fair value measurements

This note gives an overview of the significance of financial instruments for the Company and provides additional information on balance sheet items that contain financial instruments.

The details of significant accounting policies, including the criteria for recognition, the basis of measurement and the basis on which income and expenses are recognised in respect of each class of financial asset, financial liability and equity instrument are disclosed in Note 2 to the financial statements.

### Financial instruments by category

| Particulars                                 | As a  | t 31st March | , 2019    | As at 31st March, 2018 |         |           |
|---------------------------------------------|-------|--------------|-----------|------------------------|---------|-----------|
|                                             | FVPL  | FVOCI        | Amortised | FVPL                   | FVOCI   | Amortised |
|                                             |       |              | cost      |                        |         | cost      |
| Financial assets                            |       |              |           |                        |         |           |
| Investments                                 | -     | 4575.19      | -         | -                      | 2035.70 | -         |
| Loans to employees                          | -     | -            | 118.32    | -                      | -       | 130.29    |
| Security deposits                           | -     | -            | 245.85    | -                      | -       | 279.82    |
| Trade receivables                           | -     | -            | 11431.57  | -                      | -       | 10647.04  |
| Cash and cash equivalents                   | -     | -            | 225.76    | -                      | -       | 598.95    |
| Other bank balances                         | -     | -            | 42.82     | -                      | -       | 42.40     |
| Derivative assets                           | 99.07 | -            | -         | 21.17                  | -       | -         |
| Others                                      | -     | -            | 354.14    | -                      | -       | 269.54    |
| Total financial assets                      | 99.07 | 4575.19      | 12418.46  | 21.17                  | 2035.70 | 11968.04  |
| Financial liabilities                       |       |              |           |                        |         |           |
| Borrowing and interest                      | _     | _            | 17108.79  | _                      | _       | 17308.80  |
| Trade payables                              | -     | -            | 11877.74  | -                      | -       | 9662.35   |
| Derivative liability                        | -     | -            | -         | 0.18                   | -       | -         |
| Unpaid dividends                            | -     | -            | 25.23     | -                      | -       | 24.81     |
| Deposits from customers and suppliers       | -     | -            | 848.77    | -                      | -       | 784.93    |
| Employee benefits payable                   | -     | -            | 789.32    | -                      | -       | 649.28    |
| Liability for purchases of capital assets   | -     | -            | 523.38    | -                      | -       | 456.76    |
| Contract liability against loyalty points   | -     | -            | 170.78    |                        |         | 80.77     |
| Refund liability against periodical schemes | -     | -            | 265.88    |                        |         | 114.64    |
| Other payables                              | -     | -            | 390.17    | -                      | -       | 278.47    |
| Total financial liabilities                 | -     | -            | 32000.06  | 0.18                   | -       | 29360.81  |

(Rupees in lakh, unless otherwise stated)

### (i) Fair value hierarchy

The table in the note provides an analysis of financial instruments that are measured subsequent to initial recognition at fair value, grouped into Level 1 to Level 3, as described below:

Quoted prices in an active market (Level 1): This level of hierarchy includes financial assets that are measured with reference to quoted prices (unadjusted) in active markets for identical assets or liabilities. This category consists of investment in quoted equity shares.

Valuation techniques with observable inputs (Level 2): This level of hierarchy includes financial assets and liabilities, measured using inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly (i.e., as prices) or indirectly (i.e., derived from prices). This category consists of derivatives taken by the Company like forward contracts.

Valuation techniques with significant unobservable inputs (Level 3): This level of hierarchy includes financial assets and liabilities measured using inputs that are not based on observable market data (unobservable inputs). Fair values are determined in whole or in part, using a valuation model based on assumptions that are neither supported by prices from observable current market transactions in the same instrument nor are they based on available market data. This level of hierarchy includes Company's investment in equity shares which are unquoted or for which quoted prices are not available on the reporting dates.

### (ii) Valuation technique used to determine fair value

Specific valuation techniques used to value financial instruments include:

- the use of quoted market prices or dealer-quotes for similar instruments.
- derivatives are fair valued using market observable rates and published prices together with forecasted cash flow information where applicable.
- the fair value of the financial instruments is determined using discounted cash flow analysis.

## (iii) Fair value of financial assets and liabilities measured at fair value - recurring fair value measurements

| Particulars                      | 3       | 1st March, 201 | 9       | 31st March, 2018 |         |         |  |
|----------------------------------|---------|----------------|---------|------------------|---------|---------|--|
|                                  | Level 1 | Level 2        | Level 3 | Level 1          | Level 2 | Level 3 |  |
| Financial assets:                |         |                |         |                  |         |         |  |
| Investments                      | 6.43    | -              | 4568.76 | 7.11             | -       | 2028.59 |  |
| Derivative financial assets      | -       | 99.07          | -       | -                | 21.17   | -       |  |
|                                  | 6.43    | 99.07          | 4568.76 | 7.11             | 21.17   | 2028.59 |  |
| Financial liabilities:           |         |                |         |                  |         |         |  |
| Derivative financial liabilities | -       | -              | -       | -                | 0.18    | -       |  |
|                                  | -       | -              | -       | -                | 0.18    | -       |  |

#### (iv) Financial liabilities not measured at fair value but in respect of which fair value is as follows:

| Particulars                 | 31st March, 2019 |         | 31st March, 2018 |         |
|-----------------------------|------------------|---------|------------------|---------|
|                             | Carrying         | Fair    | Carrying         | Fair    |
|                             | amount           | value   | amount           | value   |
| Financial liabilities:      |                  |         |                  |         |
| Borrowings                  | 2945.25          | 2859.19 | 4397.71          | 4243.79 |
| Total financial liabilities | 2945.25          | 2859.19 | 4397.71          | 4243.79 |

#### (v) Valuation technique used to determine fair value

(a) Non-current financial assets represent security deposits which do not have a fixed maturity period. These are primarily in the nature of utility deposits and hence carrying value is considered as fair values on the reporting period.

- (b) The fair values of non-current borrowings are based on discounted cash flows using a current borrowing rate. They are classified as level 3 fair values in the fair value hierarchy due to the use of unobservable inputs, including own credit risk. The carrying amounts of loans to employees are considered to be approximately equal to the fair value.
- (c) The carrying amounts of remaining financial assets and liabilities are considered to be the same as their fair values, due to their short-term nature.

(Rupees in lakh, unless otherwise stated)

### (vi) Significant estimates

The fair value of financial instruments that are not traded in an active market is determined using valuation techniques. The Company uses its judgment to select a variety of methods and makes assumptions that are mainly based on market conditions existing at the end of each reporting period.

### Note: 45 - Financial risk management

The Company's activities expose it to a variety of financial risks, including market risk, credit risk, liquidity risk and other risk.

### (A) Credit risk

Credit risk is the risk that the counterparty will not meet its obligations under a financial instrument or customer contract, leading to a financial loss. The Company is exposed to credit risk from its operating activities (primarily trade receivables) including deposits with banks and financial institutions, foreign exchange transactions and other financial instruments carried at amortised cost.

Financial instruments that are subjected to credit risk and concentration thereof principally consist trade receivables, loans receivables, investments, cash and cash equivalents and derivatives held by the Company. None of the financial instruments of the Company results in material concentration of credit risk.

### i) Trade and other receivables

Customer credit risk is managed by the Company through established policy and procedures and controls relating to customer credit risk management. Trade receivables are non-interest bearing and are generally carrying 45 to 90 days' credit terms. The Company has a detailed review mechanism of overdue trade receivables at various levels within the organisation to ensure proper attention and focus for realisation, and recognises provision on trade receivables which it belives to be doubtful of recovery. Further the Company receives security deposits on selected basis from its customers which mitigate the credit risk. The Company has no concentration of credit risk as the customer base is widely distributed both economically and geographically. The ageing of trade receivables as of balance sheet date is given below. The age analysis has been considered from the due date:

#### Ageing of trade receivables

| Particulars                                 | Not due | Less than<br>one year | More than<br>one year and<br>upto 3 years | More than 3<br>years | Expected<br>credit losses<br>(loss allowance<br>provision) | Carrying<br>amount of trade<br>receivables (net<br>of impairment) |
|---------------------------------------------|---------|-----------------------|-------------------------------------------|----------------------|------------------------------------------------------------|-------------------------------------------------------------------|
| Trade receivables as at 31st<br>March, 2019 | 5639.67 | 5414.70               | 405.43                                    | 61.13                | 89.36                                                      | 11431.57                                                          |
| Trade receivables as at 31st<br>March, 2018 | 5854.39 | 4490.84               | 297.76                                    | 34.78                | 30.73                                                      | 10647.04                                                          |

#### ii) Financial instruments and deposits

Credit risk from balances with banks and financial institutions is managed by the Company's finance department in accordance with the Company's policy. Investments of surplus funds are made only with approved counterparties and within credit limits assigned to each counterparty. Counterparty credit limits are reviewed by the Company's management on a periodical basis, and are updated subject to the approval of the management. The limits are set to minimise the concentration of risks and, therefore mitigate financial loss through counterparty's potential failure to make payments. For banks and financial institutions, only high rated banks/institutions are accepted.

The Company's maximum exposure to credit risk for the components of the balance sheet at 31st March, 2019 and 31st March, 2018 is the carrying amounts as indicated in Note 45B.

#### (B) Liquidity risk

Liquidity risk is the risk that the Company will encounter difficulty in meeting its obligations associated with financial liabilities that are settled by delivering cash or another financial asset.

Due to the dynamic nature of the underlying businesses, company maintains flexibility in funding by ensuing availability under committed credit lines. Management monitors rolling forecasts of the Company's liquidity position (comprising the undrawn borrowing facilities indicated below) and cash and cash equivalents on the basis of expected cash flows.

(Rupees in lakh, unless otherwise stated)

### (i) Financing arrangements

The Company had access to the following undrawn borrowing facilities at the end of the reporting period:

| Particulars                                                      | As at            | As at            |
|------------------------------------------------------------------|------------------|------------------|
|                                                                  | 31st March, 2019 | 31st March, 2018 |
| - Expiring within one year (bank overdraft and other facilities) | 3360.47          | 1605.78          |
| - Cash and cash equivalents                                      | 225.76           | 598.95           |
|                                                                  | 3586.23          | 2204.73          |

The bank overdraft facilities may be drawn at any time and may be terminated by the bank without notice. Subject to the continuance of satisfactory credit ratings, the bank loan facilities may be drawn at any time in INR.

#### (ii) Maturities of financial liabilities

The tables below analyse the Company's financial liabilities into relevant maturity groupings based on their contractual maturities for all financial liabilities

The amounts disclosed in the table are the contractual undiscounted cash flows. Balances due within 12 months equal their carrying balances as the impact of discounting is not significant.

| Contractual maturities of financial liabilities | Less than | 1 - 3 years | 3 - 5 years | More than | Total    |
|-------------------------------------------------|-----------|-------------|-------------|-----------|----------|
| 31st March, 2019                                | 1 year    |             |             | 5 years   |          |
| Non-derivatives                                 |           |             |             |           |          |
| Borrowings                                      | 15436.67  | 1648.11     | -           | -         | 17084.78 |
| Trade Payables                                  | 11877.74  | -           | -           | -         | 11877.74 |
| Interest on borrowings                          | 196.27    | 105.71      | -           | -         | 301.98   |
| Unpaid dividends                                | 25.23     | -           | -           | -         | 25.23    |
| Deposits from Customers and Suppliers           | 848.77    | -           | -           | -         | 848.77   |
| Employee Benefits payable                       | 789.32    | -           | -           | -         | 789.32   |
| Liabilities for purchases of capital assets     | 523.38    | -           | -           | -         | 523.38   |
| Derivative liabilities                          | -         | -           | -           | -         | -        |
| Contract liability against loyalty points       | 170.78    | -           | -           | -         | 170.78   |
| Refund liability against periodical schemes     | 265.88    | -           | -           | -         | 265.88   |
| Other payables                                  | 390.17    | -           | -           | -         | 390.17   |
| Total financial liabilities                     | 30524.21  | 1753.82     | -           | -         | 32278.03 |

| Contractual maturities of financial liabilities | Less than | 1 - 3 years | 3 - 5 years | More than | Total    |
|-------------------------------------------------|-----------|-------------|-------------|-----------|----------|
| 31st March, 2018                                | 1 year    |             |             | 5 years   |          |
| Non-derivatives                                 |           |             |             |           |          |
| Borrowings                                      | 14375.24  | 2916.69     | -           | -         | 17291.93 |
| Trade Payables                                  | 9662.35   | -           | -           | -         | 9662.35  |
| Interest on borrowings                          | 313.25    | 306.09      | -           | -         | 619.34   |
| Unpaid dividends                                | 24.81     | -           | -           | -         | 24.81    |
| Deposits from Customers and Suppliers           | 784.93    | -           | -           | -         | 784.93   |
| Employee Benefits payable                       | 649.28    | -           | -           | -         | 649.28   |
| Liabilities for purchases of capital assets     | 456.76    | -           | -           | -         | 456.76   |
| Derivative liability                            | 0.18      | -           | -           | -         | 0.18     |
| Contract liability against loyalty points       | 80.77     | -           | -           | -         | 80.77    |
| Refund liability against periodical schemes     | 114.64    | -           | -           | -         | 114.64   |
| Other payables                                  | 278.47    | -           | -           | -         | 278.47   |
| Total financial liabilities                     | 26740.68  | 3222.78     | -           | -         | 29963.46 |

#### (C) Market risk

The Company's business operations expose it to the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market prices. Such market risk may arise out of volatility in currency rates, interest rates and prices.

#### (i) Foreign currency risk

The Company deals with foreign currency loan, trade receivables, trade payables etc. and is therefore exposed to foreign exchange risk associated with exchange rate movement.

#### (Rupees in lakh, unless otherwise stated)

The Company operates internationally and a portion of the business is transacted in several currencies and consequently the Company is exposed to foreign exchange risk through its sales in overseas and purchases from overseas suppliers in various foreign currencies. Foreign currency exchange rate exposure is partly balanced by purchasing of goods, commodities and services in the respective currencies. The Company also enters into forward contracts for managing its exposure to such foreign currency risk. The Company manages the exposure of foreign exchange fluctuation in borrowings by entering into derivatives contracts.

#### Foreign currency risk exposure

The company's exposures to foreign currency risk at the end of the reporting period expressed in INR (foreign currency amount multiplied by closing rate), are as follows:-

| Particulars             | 31st March, 2019 |           |           |         | 31st March, 2019 31st |           |           | 31st Marc | h, 2018  |  |
|-------------------------|------------------|-----------|-----------|---------|-----------------------|-----------|-----------|-----------|----------|--|
|                         | SGD              | USD       | EUR       | SEK     | YEN                   | USD       | EUR       | GBP       | YEN      |  |
| Financial assets        |                  |           |           |         |                       |           |           |           |          |  |
| Trade Receivables       | -                | 2687.03   | 21.76     | -       | -                     | 2087.81   | 14.75     | 71.66     | -        |  |
| Derivatives             | -                | (2524.34) | -         | -       | -                     | (2607.20) | -         | -         | -        |  |
| Financial liabilities   |                  |           |           |         |                       |           |           |           |          |  |
| Long term borrowings    | -                | 440.96    | -         | -       | -                     | 692.59    | -         | -         | -        |  |
| Trade Payables          | 1.42             | 3537.65   | 1744.26   | 97.61   | 218.80                | 3502.06   | 2010.42   | -         | 219.60   |  |
| Derivatives             | -                | (872.70)  | (189.30)  | -       | -                     | (1494.20) | -         | -         | -        |  |
| Net exposure to foreign | (1.42)           | (2943.22) | (1533.20) | (97.61) | (218.80)              | (3219.84) | (1995.67) | 71.66     | (219.60) |  |
| currency risk           |                  |           |           |         |                       |           |           |           |          |  |

### Sensitivity

The sensitivity of profit or loss to changes in the exchange rates arises mainly from foreign currency denominated financial instruments:

| Particulars                                    | Impa        | ct on       | Impact on other components of equity |             |  |
|------------------------------------------------|-------------|-------------|--------------------------------------|-------------|--|
|                                                | profit be   | fore tax    |                                      |             |  |
|                                                | 31st March, | 31st March, | 31st March,                          | 31st March, |  |
|                                                | 2019        | 2018        | 2019                                 | 2018        |  |
| USD sensitivity                                |             |             |                                      |             |  |
| INR depreciates by 5% (31st March, 2018 - 8%)* | (147.16)    | (257.59)    | (95.74)                              | (167.58)    |  |
| INR appreciates by 5% (31st March, 2018 - 8%)* | 147.16      | 257.59      | 95.74                                | 167.58      |  |
| EURO sensitivity                               |             |             |                                      |             |  |
| INR depreciates by 3% (31st March, 2018 - 3%)* | (46.00)     | (59.87)     | (29.93)                              | (38.95)     |  |
| INR appreciates by 3% (31st March, 2018 - 3%)* | 46.00       | 59.87       | 29.93                                | 38.95       |  |
| GBP sensitivity                                |             |             |                                      |             |  |
| INR depreciates by 3% (31st March,2018 - 3%)*  | -           | (2.15)      | -                                    | (1.40)      |  |
| INR appreciates by 3% (31st March, 2018 - 3%)* | -           | 2.15        | -                                    | 1.40        |  |
| Yen sensitivity                                |             |             |                                      |             |  |
| INR depreciates by 3% (31st March, 2018 - 3%)* | (6.56)      | (6.59)      | (4.27)                               | (4.29)      |  |
| INR appreciates by 3% (31st March, 2018 - 3%)* | 6.56        | 6.59        | 4.27                                 | 4.29        |  |
| SEK sensitivity                                |             |             |                                      |             |  |
| INR depreciates by 3%*                         | (2.93)      | -           | (1.91)                               | -           |  |
| INR appreciates by 3%*                         | 2.93        | -           | 1.91                                 | -           |  |
| SGD sensitivity                                |             |             |                                      |             |  |
| INR depreciates by 3%*                         | (0.04)      | -           | (0.03)                               | -           |  |
| INR appreciates by 3%*                         | 0.04        | -           | 0.03                                 | -           |  |

\* Assuming all other variables to be constant

(Rupees in lakh, unless otherwise stated)

## (ii) Interest rate risk

Interest rate risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market interest rates. The Company's exposure to the risk of changes in market interest rates relates primarily to the Company's long-term debt obligations with floating interest rates.

The Company's main interest rate risk arises from long-term borrowings with variable rates, which expose the Company to cash flow interest rate risk. During 31st March, 2019 and 31st March, 2018, the Company's borrowings at variable rate were mainly denominated in INR.

The Company's fixed rate borrowings are carried at amortised cost. They are therefore not subject to interest rate risk as defined in Ind AS 107, since neither the carrying amount nor the future cash flows will fluctuate because of a change in market interest rates.

### (a) Interest rate risk exposure

## On financial liabilities:

The exposure of the Company's financial liabilities to interest rate risk is as follows:

| Particulars              | 31st March, 2019 | 31st March, 2018 |
|--------------------------|------------------|------------------|
| Variable rate borrowings | 939.53           | 2994.22          |
| Fixed rate borrowings    | 16145.25         | 14297.71         |
| Total borrowings         | 17084.78         | 17291.93         |

### (b) Sensitivity

Profit or loss is sensitive to higher/lower interest expense from borrowings as a result of changes in interest rates as below:

| Particulars                                                    | Impa<br>profit be   |                     | Impa<br>other compon |                     |
|----------------------------------------------------------------|---------------------|---------------------|----------------------|---------------------|
|                                                                | 31st March,<br>2019 | 31st March,<br>2018 | 31st March,<br>2019  | 31st March,<br>2018 |
| Interest expense rates – increase by 50 basis points (50 bps)* | (4.70)              | (18.42)             | (3.06)               | (12.04)             |
| Interest expense rates – decrease by 50 basis points (50 bps)* | 4.70                | 18.42               | 3.06                 | 12.04               |

\* Assuming all other variables to be constant

## (iii) Price risk

### (a) Exposure

The Company's exposure to equity securities price risk arises from investments held by the Company and classified in the balance sheet at fair value through other comprehensive income. To manage its price risk arising from investments in equity securities, the Company diversifies its portfolio. Diversification of the portfolio is done in accordance with the limits set by the Company. The Company's Board of Directors reviews and approves all investment decisions.

#### (b) Sensitivity

The table below summarizes the impact of increases/decreases of the share prices on the Company's equity.

| Particulars                    | Impact on othe<br>of equity (I |                     |
|--------------------------------|--------------------------------|---------------------|
|                                | 31st March,<br>2019            | 31st March,<br>2018 |
| Share price - Increase 5%(5%)* | 228.76                         | 101.79              |
| Share price - Decrease 5%(5%)* | (228.76)                       | (101.79)            |

\* Assuming all other variables to be constant

### (iv) Agricultural Risk

Cultivation of potato seeds and standing crops being an agricultural activity, there are certain specific financial risks. These financial risks arise mainly due to adverse weather conditions, logistic problems inherent to remote areas, and fluctuation of selling price of finished goods (potato seeds and standing crops) due to increase in supply/availability.

(Rupees in lakh, unless otherwise stated)

The Company manages the above financial risks in the following manner:

- (a) Sufficient inventory levels of agro chemicals, fertilizers and other inputs are maintained so that timely corrective action can be taken in case of adverse weather conditions.
- (b) The Company manages this risk by aligning its production to anticipated demand and taking early corrective steps to recognise and dispose excess stocks.

### Note : 46 - Segment reporting

The Company's operating segments are organised and managed through the respective business managers, according to the nature of products manufactured and sold with each segment representing a strategic business unit. These business units' performance are reviewed by the board of directors of the Company.

The reporting segments of the Company are as below:

- (i) Laminates: Comprises manufacturing and selling of Decorative Laminates, Chemicals (primarily meant for captive consumption), and trading of Papers and Chemicals.
- (ii) Panel Products and Furniture Comprises manufacturing and selling of Furnitures, Panel Boards and related products.
- (iii) Potato Flakes This segment comprises manufacturing and sale of Potato Flakes and Ready Mixes.

#### Summary of the segmental information for the year ended/as at, 31st March, 2019 is as follows:

| Particulars                             | Laminates | Panel<br>Products and | Potato<br>Flakes | Other<br>(Unallocated) | Elimination | Total    |
|-----------------------------------------|-----------|-----------------------|------------------|------------------------|-------------|----------|
|                                         |           | Furniture             |                  |                        |             |          |
| Segment Revenue                         |           |                       |                  |                        |             |          |
| Revenue                                 | 66483.40  | 19889.12              | 6795.41          | 5829.88                | -           | 98997.81 |
| Inter segment sales                     | 6969.02   | -                     | -                | -                      | (6969.02)   | -        |
|                                         | 73452.42  | 19889.12              | 6795.41          | 5829.88                | (6969.02)   | 98997.81 |
| Segment results before interest and tax | 13836.03  | 1124.64               | 392.71           | (2226.15)              | -           | 13127.23 |
| Less : Finance Cost                     |           |                       |                  | 1467.95                | -           | 1467.95  |
| Profit/(Loss) Before Tax                | 13836.03  | 1124.64               | 392.71           | (3694.10)              | -           | 11659.28 |
| Less : Current Tax                      |           |                       |                  | 3246.64                |             | 3246.64  |
| Less : Deferred Tax                     |           |                       |                  | (176.03)               |             | (176.03) |
| Profit after tax                        |           |                       |                  | (6764.71)              |             | 8588.67  |
| Segment Assets                          | 46384.35  | 15918.10              | 4088.52          | 19085.41               |             | 85476.38 |
| Segment Liabilities                     | 9627.63   | 2070.11               | 664.88           | 24479.52               |             | 36842.14 |
| Segment Capital Expenditure             | 1806.87   | 1.98                  | -                | 178.06                 |             | 1986.91  |
| Segment Depreciation and amortisation   | 1879.69   | 599.30                | 328.72           | 120.24                 |             | 2927.95  |

Summary of the segmental information for the year ended and as of 31st March, 2018 is as follows:

| Particulars                             | Laminates | Panel<br>Products and<br>Furniture | Potato<br>Flakes | Other<br>(Unallocated) | Elimination | Total    |
|-----------------------------------------|-----------|------------------------------------|------------------|------------------------|-------------|----------|
| Segment Revenue                         |           |                                    |                  |                        |             |          |
| Revenue                                 | 55071.95  | 15478.63                           | 5262.45          | 6586.40                | -           | 82399.43 |
| Inter segment sales                     | 3480.42   | -                                  | -                | -                      | (3480.42)   | -        |
|                                         | 58552.37  | 15478.63                           | 5262.45          | 6586.40                | (3480.42)   | 82399.43 |
| Segment results before interest and tax | 11510.22  | 874.87                             | (71.86)          | (1460.45)              | -           | 10852.78 |
| Less : Finance Cost                     |           |                                    |                  | 1368.76                | -           | 1368.76  |
| Profit/(Loss) Before Tax                | 11510.22  | 874.87                             | (71.86)          | (2829.21)              | -           | 9484.02  |
| Less : Current Tax                      |           |                                    |                  | 2260.93                |             | 2260.93  |
| Less : Deferred Tax                     |           |                                    |                  | 472.04                 |             | 472.04   |
| Profit after tax                        | 11510.22  | 874.87                             | (71.86)          | (5562.18)              |             | 6751.05  |
| Segment Assets                          | 40634.07  | 14767.57                           | 3788.21          | 13034.84               |             | 72224.69 |
| Segment Liabilities                     | 8798.74   | 1412.96                            | 565.93           | 22932.77               |             | 33710.40 |
| Segment Capital Expenditure             | 3369.52   | 978.58                             | 120.12           | 44.29                  |             | 4512.51  |
| Segment Depreciation and amortisation   | 1771.25   | 516.55                             | 359.31           | 107.28                 |             | 2754.39  |

(Rupees in lakh, unless otherwise stated)

### Geographical information

(a) Revenue from external customers:

| Particulars   | For the year     | For the year     |
|---------------|------------------|------------------|
|               | ended            | ended            |
|               | 31st March, 2019 | 31st March, 2018 |
| India         | 72567.34         | 59019.30         |
| Outside India | 20600.59         | 16793.73         |
|               | 93167.93         | 75813.03         |

### (b) Carrying Amount of Segment Assets:

| Particulars   | For the year     | For the year     |
|---------------|------------------|------------------|
|               | ended            | ended            |
|               | 31st March, 2019 | 31st March, 2018 |
| India         | 63775.24         | 56888.96         |
| Outside India | 2615.73          | 2300.89          |
|               | 66390.97         | 59189.85         |

### Entity wide disclosures

No customer individually accounted for more than 10% of the revenues from external customers during the years ended 31st March, 2019 and 31st March, 2018.

No material property, plant and equipment of the Company (excluding financial assets) are located outside India.

#### Note : 47 - Related parties disclosure

### As per Ind AS 24, the disclosure of transactions with the related parties are given below:

i) List of related parties where control exists and also other related parties with whom transactions have taken place and their relationship:

| SN | Name                                                     | Relationship                                   |
|----|----------------------------------------------------------|------------------------------------------------|
| a) | Where Control exists :                                   |                                                |
|    | Merino Panel Products Limited                            | Subsidiary Company                             |
| b) | Key Management Personnel(KMP)                            |                                                |
|    | Mr. Champa Lal Lohia                                     | Executive Chairman                             |
|    | Mr. Rup Chand Lohia                                      | Executive Vice Chairman                        |
|    | Mr. Prakash Lohia                                        | Managing Director                              |
|    | Mr. Prasan Lohia                                         | Whole-time Director                            |
|    | Ms. Ruchira Lohia                                        | Whole-time Director                            |
|    | Mr. Nripen Dugar                                         | Whole-time Director                            |
|    | Mr. Bikash Lohia                                         | Whole-time Director                            |
|    | Mr. Madhusudan Lohia                                     | Whole-time Director                            |
|    | Mr. Asok Kumar Parui                                     | Chief Financial Officer                        |
|    | Ms. Sumana Roychowdhury                                  | Company Secretary (resigned w.e.f. 20.05.2018) |
|    | Ms. Vinamrata Agrawal                                    | Company Secretary (appointed from 18.06.2018)  |
|    | Mr. Gautam Bhattacharjee                                 | Independent Director                           |
|    | Mr. Sisir Kumar Chakrabarti                              | Independent Director                           |
|    | Mr. Sujitendra Krishna Deb (resigned from 18-06-2018)    | Independent Director                           |
|    | Mr. Amarnath Roy (expired on 12-06-2017)                 | Independent Director                           |
|    | Mr. Bama Prasad Mukhopadhaya (appointed from 14-09-2018) | Independent Director                           |

(Rupees in lakh, unless otherwise stated)

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| N.N | S.N. Related Party      | Relationship                  | Outstanding<br>as at 31st<br>March, 2019 | Outstanding<br>as at 31st<br>March, 2018 | Payable/receivable/<br>others | Nature of Transaction*                        | 2018-19 | 2017-18 |
|-----|-------------------------|-------------------------------|------------------------------------------|------------------------------------------|-------------------------------|-----------------------------------------------|---------|---------|
| -   | Merino Panel            | Subsidiary                    | 86.67                                    | 99.55                                    | Trade Receivables             | Revenue from Operations                       | 2331.51 | 2602.94 |
|     | <b>Products Limited</b> |                               | I                                        | I                                        | I                             | Sale of Tangible Assets and Intangible Assets | 20.19   | 8.50    |
|     |                         |                               | 1                                        | 1                                        | I                             | Purchase of Tangible Assets and Intangible    | 36.20   | 0.23    |
|     |                         |                               |                                          |                                          |                               | Assets                                        |         |         |
|     |                         |                               | 1                                        | 1                                        | I                             | Purchases                                     | 1985.48 | 2483.00 |
|     |                         |                               | I                                        | I                                        | I                             | Royalty on Trade Mark Received                | 0.59    | 0.59    |
|     |                         |                               | I                                        | 1                                        | I                             | Rent paid                                     | 0.23    | 0.83    |
|     |                         |                               |                                          |                                          |                               | Miscellaneous expenses reimbursed             | 1.26    | 0.30    |
|     |                         |                               | 1                                        | I                                        | I                             | Rent received                                 | 47.54   | 1.46    |
|     |                         |                               | 308.48                                   | 256.65                                   | Other Financial               | Miscellaneous reimbursement received          | 355.46  | 365.62  |
|     |                         |                               |                                          |                                          | Assets                        |                                               |         |         |
|     |                         |                               | 149.30                                   | 149.30                                   | Investment                    | Dividend Received                             | 156.76  | 156.76  |
| N   | Merino Exports          | Entity over which KMP         | 1                                        | I                                        | I                             | Revenue from Operations                       | 1       | 0.22    |
|     | <b>Private Limited</b>  | together with their relatives | 11.56                                    | 0.25                                     | Trade Payables                | Rent paid                                     | 117.47  | 112.81  |
|     |                         | have significant influence    | I                                        | I                                        | I                             | Miscellaneous expenses reimbursed             | 7.92    | 8.45    |
|     |                         |                               | 4289.70                                  | 2015.83                                  | Investment                    | Dividend Paid                                 | 107.30  | 107.30  |
|     |                         |                               | 1                                        | I                                        | I                             | Interest paid on loan                         | 95.97   | 165.20  |
|     |                         |                               | I                                        | I                                        | I                             | Loan Taken                                    | 3383.00 | 3849.00 |
|     |                         |                               | 1                                        | 1                                        | ı                             | Loan Repaid                                   | 3383.00 | 3849.00 |
| က   | Merino Services         | Entity over which KMP         | 103.58                                   | 73.03                                    | Trade Payables                | Software related expense                      | 382.93  | 222.62  |
|     | Limited                 | together with their relatives | I                                        | 1                                        | I                             | Royalty on Trade Mark Received                | 0.29    | 0.29    |
|     |                         | have significant influence    | 1.32                                     | I                                        | Trade Receivables             | Revenue from Operations                       | 1.14    | I       |
|     |                         |                               | 1                                        | I                                        | I                             | Purchase of Tangible Assets and Intangible    | 0.57    | 1       |
|     |                         |                               |                                          |                                          |                               | Assets                                        |         |         |
|     |                         |                               | I                                        | I                                        | ı                             | Manpower expenses paid                        | 154.25  | 224.88  |
|     |                         |                               | I                                        | I                                        | I                             | Miscellaneous reimbursement received          | 1       | 2.35    |
|     |                         |                               | 279.06                                   | 12.76                                    | Investment                    | Dividend Paid                                 | 11.20   | 11.20   |
| 4   | Kasturibai Gopi         | Entity over which KMP         | 0.77                                     | 5.34                                     | Trade Receivables             | Revenue from Operations                       | 24.93   | 8.86    |
|     | Babu Cold               | together with their relatives | I                                        | I                                        | I                             | Sale of Tangible Assets                       | 1       | 0.13    |
|     | Storage Private         | have significant influence    | 1                                        | I                                        | I                             | Purchases                                     | 3.40    | 6.37    |
|     | Limited                 |                               | 661.60                                   | 536.93                                   | Trade Payables                | Rent paid                                     | 691.54  | 554.59  |
|     |                         |                               | 1                                        | I                                        | I                             | Miscellaneous expenses reimbursed             | 12.70   | 9.75    |
|     |                         |                               | I                                        | I                                        | I                             | Miscellaneous reimbursement received          | 0.05    | 0.26    |

116 | Merino Industries Limited

| Statements |  |
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| Notes :    |  |

| ii) Tri        | ansactions during t                         | ii) Transactions during the year with related parties:                                  |                                          |                                          |                               | (Rupees in lakh, unless otherwise stated)                   | iless otherwi | se stated) |
|----------------|---------------------------------------------|-----------------------------------------------------------------------------------------|------------------------------------------|------------------------------------------|-------------------------------|-------------------------------------------------------------|---------------|------------|
| S.N.           | S.N. Related Party                          | Relationship                                                                            | Outstanding<br>as at 31st<br>March, 2019 | Outstanding<br>as at 31st<br>March, 2018 | Payable/receivable/<br>others | Nature of Transaction*                                      | 2018-19       | 2017-18    |
| 2              | Man Kumar                                   | Entity over which KMP                                                                   | 1.32                                     | 1.43                                     | Trade Payables                | Rent paid                                                   | 79.34         | 75.19      |
|                | Lohia and                                   | together with their relatives                                                           | 1                                        | 1                                        | 1                             | Power and fuel                                              | 7.19          | 8.54       |
|                | Brothers                                    | have significant influence                                                              | 1                                        | I                                        | I                             | Repair - others                                             | 3.08          | 2.75       |
|                |                                             |                                                                                         | 1                                        | I                                        | I                             | Communication expenses                                      | 0.02          | 1          |
|                |                                             |                                                                                         | 1                                        | 36.80                                    | Security Deposit              | Refund of Security Deposit                                  | 36.80         | 13.60      |
| 9              | Usha Agro Farm                              | Entity over which KMP                                                                   | 1                                        | 0.89                                     | Trade Receivables             | Revenue from Operations                                     | 1             | 1.20       |
|                |                                             | together with their relatives                                                           | 3.59                                     | I                                        | Trade Payables                | Purchases                                                   | 3.71          | 8.27       |
|                |                                             | have significant influence                                                              | 1                                        | 1                                        | 1                             | Rent paid                                                   | 28.87         | 28.87      |
| ~              | Sri Hara Kasturi                            | Entity over which KMP                                                                   | 9.20                                     | 2.75                                     | Trade Receivables             | Revenue from Operations                                     | 16.86         | 16.00      |
|                | Memorial Trust                              | together with their relatives                                                           | I                                        | I                                        | I                             | Sale of Tangible Assets                                     | 1             | 0.30       |
|                |                                             | have significant influence                                                              |                                          |                                          |                               | Donation for Corporate Social Responsibility<br>Expenditure | 127.57        | 101.17     |
|                |                                             |                                                                                         | 1                                        | I                                        | T                             | Donation made                                               | 284.26        | 188.83     |
| ω              | Sri Man Kumar<br>Lohia Mamorial             | Entity over which KMP                                                                   | 1                                        | I                                        | 1                             | Donation for Corporate Social Responsibility                | 51.00         | 70.00      |
|                | Trust                                       | have significant influence                                                              |                                          |                                          |                               |                                                             |               |            |
|                | Ichi                                        |                                                                                         | I                                        | 1                                        | 1                             | DOLIGIIOTITIAUE                                             | I             | 100.00     |
| Ø              | Sri Prem chand<br>Lohia Memorial<br>Tri ist | Entity over which KMP<br>together with their relatives                                  | I                                        | I                                        | 1                             | Donation for Corporate Social Responsibility<br>Expenditure | 0.50          | I          |
|                | _                                           |                                                                                         |                                          |                                          |                               | Donation mode                                               |               |            |
| 2              |                                             | criticity over writicit rowing together with their relatives have significant influence | I                                        | I                                        | I                             |                                                             | 0.0           | I          |
| ÷              | Anupriya<br>Marketing                       | Entity over which KMP<br>together with their relatives<br>have significant influence    | 1.83                                     | 1.53                                     | Trade Payables                | Marketing Service Provider Fees                             | 32.88         | 21.49      |
| 12             | Mr. Champa Lal                              | KMP                                                                                     | 1                                        | I                                        | I                             | Director's Remuneration                                     | 151.75        | 131.24     |
|                | Lohia                                       |                                                                                         | 1                                        | 1                                        | I                             | Dividend Paid                                               | 12.89         | 12.89      |
| <del>1</del> 0 | Mr. Rup Chand                               | KMP                                                                                     | I                                        | I                                        | I                             | Director Remuneration                                       | 93.06         | 75.49      |
|                | Lohia                                       |                                                                                         | 1                                        | 1                                        | ı                             | Dividend Paid                                               | 7.18          | 7.18       |
| 14             |                                             | KMP                                                                                     | 1                                        | I                                        |                               | Director Remuneration                                       | 133.71        | 113.49     |
|                | Lohia                                       |                                                                                         | 1                                        | I                                        | I                             | Dividend Paid                                               | 34.69         | 34.68      |

|     | Dolotod Dotto                   | on Deleted Deter Deleteration |                                          | O. totooding                                | Davidol/2004 |                       |                | 0017 10 |
|-----|---------------------------------|-------------------------------|------------------------------------------|---------------------------------------------|--------------|-----------------------|----------------|---------|
| 2.0 |                                 |                               | outstanding<br>as at 31st<br>March, 2019 | outstal turing<br>as at 31st<br>March, 2018 | others       |                       | 20102<br>20102 | 01-7107 |
| 15  | Mr. Bikash Lohia                | KMP                           | I                                        | I                                           | I            | Director Remuneration | 112.42         | 98.98   |
|     |                                 |                               | 1                                        | I                                           | I            | Dividend Paid         | 22.42          | 22.41   |
|     |                                 |                               | I                                        | 1                                           | I            | Rent paid             | 7.04           | 0.72    |
| 16  | Mr. Prasan Lohia                | KMP                           | I                                        | 1                                           | I            | Director Remuneration | 120.15         | 99.72   |
|     |                                 |                               | I                                        | 1                                           | I            | Dividend Paid         | 6.07           | 6.06    |
| 17  | Ms. Ruchira                     | KMP                           | 1                                        | 1                                           | I            | Director Remuneration | 123.40         | 99.72   |
|     | Lohia                           |                               | I                                        | 1                                           | I            | Dividend Paid         | 17.80          | 17.80   |
| 18  | Mr. Madhusudan                  | KMP                           | I                                        | 1                                           | I            | Director Remuneration | 99.81          | 88.82   |
|     | Lohia                           |                               | 1                                        | 1                                           | I            | Rent paid             | 5.21           | 1       |
|     |                                 |                               | 1                                        | 1                                           | I            | Dividend Paid         | 10.38          | 10.38   |
| 19  | Mr. Nripen Dugar                | KMP                           | I                                        | 1                                           | I            | Director Remuneration | 60.49          | 64.36   |
|     |                                 |                               | I                                        | 1                                           | I            | Dividend Paid         | 0.02           | 0.02    |
| 20  | Mr. Asok Kumar<br>Parui         | KMP                           | 1                                        | 1                                           | 1            | Salary                | 27.19          | 22.18   |
| 21  | Ms. Sumana<br>Roychowdhury      | KMP                           | 1                                        | 1                                           | 1            | Salary                | 0.89           | 7.03    |
| 22  | Ms. Vinamrata<br>Agrawal        | KMP                           | 1                                        | 1                                           | t            | Salary                | 4.74           | 1       |
| 23  | Mr. Gautam<br>Bhattacharjee     | Independent Director          | 1                                        | 1                                           | t            | Sitting Fees          | 2.20           | 2.20    |
| 24  | Mr. Sisir Kumar<br>Chakrabarti  | Independent Director          | 1                                        | 1                                           | 1            | Sitting Fees          | 1.00           | 1.00    |
| 25  | Mr. Sujitendra<br>Krishna Deb   | Independent Director          | 1                                        | 1                                           | 1            | Sitting Fees          | 1              | 0.30    |
| 26  | Mr. Amarnath<br>Roy             | Independent Director          | 1                                        | I                                           | 1            | Sitting Fees          | 1              | 0.10    |
| 27  | Mr. Bama Prasad<br>Mukhopadhaya | Independent Director          | 1                                        | 1                                           | 1            | Sitting Fees          | 0.70           | 1       |
| 28  | Ms. Tara Devi<br>Lohia          | Relative of KMP               | 1                                        | 1                                           | 1            | Dividend Paid         | 8.44           | 8.44    |
| 29  | Mr. Deepak Lohia                | Relative of KMP               | I                                        | I                                           | I            | Dividend Paid         | 21.53          | 21.53   |
|     |                                 |                               | 1                                        | 1                                           | T            | Rent paid             | 9.75           | 2.95    |

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|-----------------------------------------------------------|------------------------|-----------------|------------------------------------------|------------------------------------------|-------------------------------|------------------------|---------|---------|
| S.N.                                                      | S.N. Related Party     | Relationship    | Outstanding<br>as at 31st<br>March, 2019 | Outstanding<br>as at 31st<br>March, 2018 | Payable/receivable/<br>others | Nature of Transaction* | 2018-19 | 2017-18 |
| 30                                                        | Ms. Sashi Lohia        | Relative of KMP | 1                                        | I                                        | ı                             | Dividend Paid          | 3.50    | 3.50    |
| 91                                                        | Ms. Usha Lohia         | Relative of KMP | T                                        | I                                        | I                             | Dividend Paid          | 5.60    | 5.60    |
| 32                                                        | Ms. Nayantara          | Relative of KMP | I                                        | I                                        | I                             | Dividend Paid          | 2.80    | 2.80    |
|                                                           | Agarwal                |                 | 1                                        | 1                                        | I                             | Rent paid              | 3.12    | 3.12    |
| 33                                                        | Ms. Asha               | Relative of KMP | 1                                        | 1                                        | I                             | Dividend Paid          | 0.08    | 0.08    |
|                                                           | Mundhra                |                 | 1                                        | 1                                        | ı                             | Rent paid              | 2.39    | 2.39    |
| 34                                                        | Mr. Anurag Lohia       | Relative of KMP | 1                                        | 1                                        | I                             | Rent paid              | 1.45    | 2.46    |
| 35                                                        | Ms. Sita Devi<br>Lohia | Relative of KMP | 1                                        | 1                                        | 1                             | Dividend Paid          | 5.72    | 5.72    |
| 36                                                        | Ms. Uma Singhi         | Relative of KMP | 1                                        | 1                                        | ı                             | Dividend Paid          | 3.71    | 3.71    |
|                                                           |                        |                 | I                                        | I                                        | I                             | Rent paid              | 3.08    | 3.08    |
| 37                                                        | Ms. Kiran<br>Maheswari | Relative of KMP | 1                                        | 1                                        | 1                             | Rent paid              | 3.12    | 3.12    |
| 38                                                        | Ms. Neera Lohia        | Relative of KMP | 1                                        | I                                        | ı                             | Dividend Paid          | 10.46   | 10.46   |
|                                                           |                        |                 | 1                                        | I                                        | 1                             | Rent paid              | 6.89    | 6.54    |
| 39                                                        | Ms. Mita Lohia         | Relative of KMP | 1                                        | 1                                        | I                             | Rent paid              | 12.12   | 6.55    |
| 40                                                        | Ms. Sheela Lohia       | Relative of KMP | 1                                        | 1                                        | 1                             | Dividend Paid          | 4.11    | 4.11    |
| 41                                                        | Ms. Praveena<br>Lohia  | Relative of KMP | 1                                        | 1                                        | 1                             | Dividend Paid          | 6.29    | 6.29    |
| 42                                                        | Ms. Meghna<br>Lohia    | Relative of KMP | 1                                        | 1                                        | 1                             | Dividend Paid          | 9.26    | 9.26    |
| 43                                                        | Mr. Manoj Lohia        | Relative of KMP | 1                                        | 1                                        | I                             | Dividend Paid          | 7.50    | 7.50    |
| 44                                                        | Mr. Abhiroop<br>Lohia  | Relative of KMP | 1                                        | 1                                        | 1                             | Dividend Paid          | 7.00    | 7.00    |
| 45                                                        | Ms. Anuja Lohia        | Relative of KMP | I                                        | I                                        | I                             | Dividend Paid          | 1.75    | 1.75    |
| 46                                                        | Ms. Vandana<br>Lohia   | Relative of KMP | 1                                        | 1                                        | I                             | Dividend Paid          | 10.44   | 10.44   |

(Rupees in lakh, unless otherwise stated)

Compensation to KMP other than independent Directors

| Particulars                  | 31st March, 2019 | 31st March, 2018 |
|------------------------------|------------------|------------------|
| Short-term employee benefits | 922.09           | 773.14           |
| Post-employment benefits     | 5.52             | 27.89            |
| Total compensation           | 927.61           | 801.03           |

\* Transactions are inclusive of GST, where ever applicable.

### Note : 48 - Previous year's figures

The previous year's figures have been reclassified and regrouped to conform to this year's classification and grouping.

As per our report of even date attached

| For <b>Singhi &amp; Co.</b><br>Chartered Accountants<br>Firm Registration Number : 302049E | For an                                 | d on behalf of the Board of Direc          | otors                              |
|--------------------------------------------------------------------------------------------|----------------------------------------|--------------------------------------------|------------------------------------|
| <b>B.L. Choraria</b><br>Partner<br>Membership Number - 022973                              | Champa Lal Lohia<br>Executive Chairman | Rup Chand Lohia<br>Executive Vice Chairman | Prakash Lohia<br>Managing Director |
| Place : New Delhi<br>Date : 26th July, 2019                                                | A.K. Parui<br>Chief Financial Officer  | Vinamrata Agrawal<br>Company Secretary     |                                    |

# Independent Auditor's Report

To the Members of Merino Industries Limited

# Report on the Audit of Consolidated Ind AS Financial Statements

#### Opinion

We have audited the accompanying Consolidated financial statements of Merino Industries Limited ("hereinafter referred to as the "Holding company") and its subsidiary "Merino Panel Products Limited" (Holding Company and its subsidiary together referred to as "the Group"), which comprise the Consolidated Balance Sheet as at 31st March, 2019, the Consolidated Statement of Profit and Loss (including Other Comprehensive Income), the Consolidated Cash Flow Statement and the Consolidated statement of changes in equity for the year then ended and notes to the Consolidated financial statements, including a summary of significant accounting policies and other explanatory information (hereinafter referred to as "the consolidated Ind AS financial statements").

In our opinion and to the best of our information and according to the explanations given to us, the aforesaid Consolidated Ind AS financial statements give the information required by the Companies Act, 2013 ('the Act") in the manner so required and give a true and fair view in conformity with the accounting principles generally accepted in India including the Ind AS, of the consolidated state of affairs of the group as at 31st March, 2019, and of its consolidated profit or loss including other comprehensive income, consolidated cash flows and the consolidated changes in equity for the year then ended.

#### Basis for Opinion

We conducted our audit in accordance with the Standards on Auditing (SAs) specified under section 143(10) of the Act. Our responsibilities under those Standards are further described in the Auditor's Responsibilities for the Audit of the Consolidated Ind AS Financial Statements section of our report. We are independent of the Group in accordance with the ethical requirement that are relevant to our audit of Consolidated financial statements in India in terms of Code of Ethics issued by the Institute of Chartered Accountants of India (ICAI), relevant provisions of the Act and the Rules thereunder, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

# Information Other than the Financial Statements and Auditor's Report thereon

The Company's management and Board of Directors are responsible for the preparation of the other information. The other information comprises the information included in the Analysis and Board's Report including Annexures to Board's report, but does not include the Consolidated financial statements and our auditors' report thereon.

Our opinion on the consolidated Ind AS financial statements does not cover the other information and we do not express any form of assurance conclusion thereon.

In connection with our audit of the consolidated Ind AS financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the accompanying Ind AS financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated.

If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

# Responsibilities of Management and those Charged with Governance for the Consolidated Financial Statements

The Holding Company's Board of Directors is responsible for the preparation and presentation of these consolidated financial statements in term of the requirements of the Companies Act, 2013 that give a true and fair view of the consolidated financial position, consolidated financial performance, consolidated cash flows and consolidated statement of changes in equity of the Group in accordance with the accounting principles generally accepted in India, including the Indian Accounting Standards specified under section 133 of the Act read with the companies (Indian Accounting Standards) Rules, 2015, as amended. The respective Board of Directors of the companies included in the Group are responsible for maintenance of adequate accounting records in accordance with the provisions of the Act for safeguarding the assets of the Group and for preventing and detecting frauds and other irregularities; selection and application of appropriate accounting policies; making judgments and estimates that are reasonable and prudent; and the design, implementation and maintenance of adequate internal financial controls, that were operating effectively for ensuring accuracy and completeness of the accounting records, relevant to the preparation and presentation of the financial statements that give a true and fair view and are free from material misstatement, whether due to fraud or error, which have been used for the purpose of preparation of the consolidated financial statements by the Directors of the Holding Company, as aforesaid.

In preparing the consolidated financial statements, the

respective Board of Directors of the companies included in the Group are responsible for assessing the ability of the Group to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the Board of director either intends to liquidate the Group or to cease operations, or has no realistic alternative but to do so.

The respective Board of Directors of the companies included in the Group are responsible for overseeing the Consolidated financial reporting process of each company.

# Auditor's Responsibilities for the audit of the Consolidated Ind AS Financial Statements

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with SAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these consolidated financial statements.

As part of an audit in accordance with SAs, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances. Under section 143(3)(i) of the Companies Act, 2013, we are also responsible for expressing our opinion on whether the Group has adequate internal financial controls system in place and the operating effectiveness of such controls.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty

exists related to events or conditions that may cast significant doubt on the Group's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Group to cease to continue as a going concern.

- Evaluate the overall presentation, structure and content of the consolidated financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
- Obtain sufficient appropriate audit evidence regarding the financial information of such entities or business activities within the Group to express an opinion on the consolidated financial statements. We are responsible for the direction, supervision and performance of the audit of financial information of such entities.

We believe that the audit evidence obtained by us is sufficient and appropriate to provide a basis for our audit opinion on the consolidated financial statements.

We communicate with those charged with governance of the Holding Company and such other entities included in the consolidated financial statements of which we are the independent auditors regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

#### Report on Other Legal and Regulatory Requirements

- 1. As required by Section 143 (3) of the Act, we report that, to the extent applicable, that:
  - a. We have sought and obtained all the information and explanations which to the best of our knowledge and belief were necessary for the purposes of our audit of the aforesaid consolidated financial statements.
  - b. In our opinion, proper books of account as required by law relating to preparation of the aforesaid consolidated financial statements have been kept so far as it appears from our examination of those books.

- c. The consolidated balance sheet, the consolidated statement of profit and loss (including other comprehensive income), the consolidated statement of changes in equity and the consolidated statement of cash flows dealt with by this Report are in agreement with the relevant books of account maintained for the purpose of preparation of the consolidated financial statements.
- d. In our opinion, the aforesaid consolidated financial statements comply with the Indian Accounting Standards specified under Section 133 of the Act, read with relevant rules issued thereunder.
- e. On the basis of the written representations received from the directors of the holding company and its subsidiary as on 31st March, 2019 and taken on record by the Board of Directors of the respective companies, none of the directors of the group companies is disqualified as on 31st March, 2019 from being appointed as a director in terms of Section 164 (2) of the Act.
- f. With respect to the adequacy of the internal financial controls over financial reporting of the Group and the operating effectiveness of such controls, refer to our separate report in "Annexure-A".
- 2. With respect to the other matters to be included in the Auditor's Report in accordance with Rule 11 of the Companies (Audit and Auditors) Rules, 2014, in our opinion and to the best of our information and according to the explanations given to us:
  - i. The consolidated financial statements disclose the impact of pending litigations as at 31st March, 2019

on the consolidated financial position of the group - Refer Note No. 41 (b) to the consolidated Ind AS financial statements.

- The Group has made provision, as required under the applicable law or Ind AS, for material foreseeable losses if any, on long term contracts including derivative contracts; and
- iii. There has been no delay in transferring amounts, wherever required to be transferred, to the Investor Education and Protection Fund by the Group.

3. With respect to the matter to be included in the Auditors' Report under Section 197(16) of the Act, in our opinion and according to the information and explanations given to us, the remuneration paid by the Group to its directors during the current year is in accordance with the provisions of Section 197 of the Act. The remuneration paid to any director is not in excess of the limit laid down under Section 197 of the Act. The Ministry of Corporate Affairs has not prescribed other details under Section 197(16) which are required to be commented upon by us.

Place: Noida (Delhi NCR)

Date: 26th July, 2019

For Singhi & Co. Chartered Accountants Firm Reg. No. 302049E

B.L. Choraria Partner Membership No.: 022973 UDIN:19022973AAAABB5124

Annual Report 2018-19 | 123

# Annexure - "A" to the Independent Auditors' Report

(Referred to in paragraph 1(f) under 'Report on Other Legal and Regulatory Requirements' section of our report of even date)

# Report on the Internal Financial Controls under Clause (i) of Sub-section 3 of Section 143 of the Companies Act, 2013 ("the Act")

In conjunction with our audit of the consolidated financial statements of Merino Industries Limited ("the Holding Company") as of 31st March, 2019, we have audited the internal financial controls with reference to the financial statements of the Holding Company and its subsidiary.

#### Management's Responsibility for Internal Financial Controls

The respective Board of Directors of the Holding company and its subsidiary, are responsible for establishing and maintaining internal financial controls based on the internal control with reference to financial statements criteria established by the Holding company and its subsidiary, considering the essential components of internal control stated in the Guidance Note on Audit of Internal Financial Controls Over Financial Reporting ("the Guidance Note") issued by the Institute of Chartered Accountants of India ("ICAI"). These responsibilities include the design, implementation and maintenance of adequate internal financial controls that were operating effectively for ensuring the orderly and efficient conduct of its business, including adherence to the respective entity's policies, the safeguarding of its assets, the prevention and detection of frauds and errors, the accuracy and completeness of the accounting records, and the timely preparation of reliable financial information, as required under the Act.

#### Auditors' Responsibility

Our responsibility is to express an opinion on the internal financial controls with reference to financial statements of the Holding Company and its subsidiary, based on our audit. We conducted our audit in accordance with the Guidance Note and the Standards on Auditing, issued by the ICAI and deemed to be prescribed under Section 143(10) of the Act, to the extent applicable to an audit of internal financial controls, both applicable to an audit of Internal Financial Controls and, both issued by the ICAI. Those Standards and the Guidance Note require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether adequate internal financial controls with reference to

financial statements was established and maintained and if such controls operated effectively in all material respects.

Our audit involves performing procedures to obtain audit evidence about the adequacy of the internal financial controls system with reference to financial statements and their operating effectiveness. Our audit of internal financial controls with reference to financial statements included obtaining an understanding of internal financial controls with reference to financial statements, assessing the risk that a material weakness exists, and testing and evaluating the design and operating effectiveness of internal control based on the assessed risk. The procedures selected depend on the auditor's judgement, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion on the internal financial control system with reference to financial statements of the Holding Company and its subsidiary company.

## Meaning of Internal Financial Controls over Financial Reporting

A company's internal financial control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A company's internal financial control over financial reporting includes those policies and procedures that (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of Ind AS financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the Group are being made only in accordance with authorizations of management and directors of the Group; and (3) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the company's assets that could have a material effect on the financial statements.

# Inherent Limitations of Internal Financial Controls over Financial Reporting

Because of the inherent limitations of internal financial controls over financial reporting, including the possibility of collusion or improper management override of controls, material misstatements due to error or fraud may occur and not be detected. Also, projections of any evaluation of the internal financial controls over financial reporting to future periods are subject to the risk that the internal financial control over financial reporting may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

#### Opinion

In our opinion, the holding company and its subsidiary company, have, in all material respects, an adequate internal financial controls system over financial reporting and such internal financial controls over financial reporting were operating effectively as at 31st March, 2019, based on the internal control over financial reporting criteria established by the Group considering the essential components of internal control stated in the Guidance Note on Audit of Internal Financial Controls Over Financial Reporting issued by the Institute of Chartered Accountants of India.

For Singhi & Co. Chartered Accountants Firm Reg. No. 302049E

Place: Noida (Delhi NCR) Date: 26th July, 2019 B.L. Choraria Partner Membership No.: 022973 UDIN:19022973AAAABB5124

# Consolidated Balance Sheet as at 31st March, 2019

| Particulars                                                       | Notes           | (Rupees in lakh, unle<br>As at | As at            |
|-------------------------------------------------------------------|-----------------|--------------------------------|------------------|
|                                                                   |                 | 31st March, 2019               | 31st March, 2018 |
| ASSETS                                                            |                 |                                |                  |
| (1) Non-current assets                                            |                 |                                |                  |
| (a) Property, plant and equipment                                 | 3(a)            | 45570.28                       | 37462.97         |
| (b) Capital work-in-progress                                      | 3(b)            | 2662.27                        | 3250.11          |
| (c) Other intangible assets                                       | 3(c)            | 234.34                         | 337.67           |
| (d) Biological assets other than bearer plants                    | 4               | -                              | 1.53             |
| (e) Financial assets                                              |                 |                                |                  |
| (i) Investments                                                   | 5               | 8802.33                        | 4735.50          |
| (ii) Loans                                                        | 6               | 299.51                         | 295.09           |
| (iii) Other financial assets                                      | 7               | 2.26                           | 1.00             |
| (f) Other non-current assets                                      | 8               | 607.05                         | 330.80           |
| Total non-current assets                                          | 0               | 58178.04                       | 46414.67         |
| (2) Current assets                                                |                 | 00170.04                       | 10.11.07         |
| (a) Inventories                                                   | 9               | 39355.45                       | 32976.76         |
| (b) Biological assets other than bearer plants                    | 10              | 679.86                         | 481.84           |
| (c) Financial assets                                              | 10              | 079.00                         | 401.04           |
| · · ·                                                             | 4.4             | 4000.00                        | 1077 05          |
| (i) Investments<br>(ii) Trade receivables                         | <u>11</u><br>12 | 4228.08                        | 4077.05          |
|                                                                   |                 | 19624.63                       |                  |
| (iii) Cash and cash equivalents                                   | 13              | 1162.30                        | 956.24           |
| (iv) Other bank balances                                          | 14              | 42.82                          | 242.40           |
| (v) Loans                                                         | 15              | 289.31                         | 314.26           |
| (vi) Other financial assets                                       | 16              | 558.09                         | 82.96            |
| (d) Current tax assets (net)                                      | 17              | 1090.62                        | 434.56           |
| (e) Other current assets                                          | 18              | 3191.09                        | 3428.46          |
| Total current assets                                              |                 | 70222.25                       | 61151.61         |
| Total assets                                                      |                 | 128400.29                      | 107566.28        |
| EQUITY AND LIABILITIES                                            |                 |                                |                  |
| Equity                                                            |                 |                                |                  |
| (a) Equity share capital                                          | 19              | 1047.03                        | 1047.03          |
| (b) Other equity                                                  | 20              | 71123.09                       | 56969.99         |
| Equity attributable to Owners of Merino Industries Limited        |                 | 72170.12                       | 58017.02         |
| (c) Non controlling interest                                      |                 | 8084.00                        | 6706.35          |
| Total equity                                                      |                 | 80254.12                       | 64723.37         |
| Liabilities                                                       |                 |                                |                  |
| (1) Non-current liabilities                                       |                 |                                |                  |
| (a) Financial liabilities                                         |                 |                                |                  |
| (i) Borrowings                                                    | 21              | 3023.11                        | 4416.69          |
| (i) Other financial liabilities                                   | 22              | 14.81                          | 23.81            |
| (b) Deferred tax liabilities (net)                                | 23              | 4670.44                        | 3877.63          |
| (c) Other non-current liabilities                                 | 23              | 96.49                          | 102.58           |
| Total non-current liabilities                                     | 24              | 7804.85                        | 8420.71          |
|                                                                   |                 | 7804.83                        | 8420.71          |
| (2) Current liabilities                                           |                 |                                |                  |
| (a) Financial liabilities                                         | 05              | 15400.00                       | 10005 70         |
| (i) Borrowings                                                    | 25              | 15439.36                       | 12985.72         |
| (ii) Trade payables                                               | 26              |                                |                  |
| Total outstanding dues of micro enterprises and small enterprises |                 | 122.94                         | 3.80             |
| Total outstanding dues of creditors other than micro enterprises  |                 | 16802.75                       | 14002.83         |
| and small enterprises                                             |                 |                                |                  |
| (iii) Other financial liabilities                                 | 27              | 5605.74                        | 5565.82          |
| (b) Other current liabilities                                     | 28              | 1536.98                        | 1393.78          |
| (c) Provisions                                                    | 29              | 494.35                         | 468.21           |
| (d) Current tax liabilities (net)                                 | 30              | 339.20                         | 2.04             |
| Total current liabilities                                         |                 | 40341.32                       | 34422.20         |
| Total liabilities                                                 |                 | 48146.17                       | 42842.91         |
| Total equity and liabilities                                      |                 | 128400.29                      | 107566.28        |

General information and significant accounting policies are given in notes numbered 1 and 2.

As per our report of even date attached

For **Singhi & Co.** Chartered Accountants Firm Registration Number : 302049E

B.L. Choraria Partner Membership Number - 022973

Place : New Delhi Date : 26th July, 2019 The accompanying notes numbered 1 to 54 are an integral part of the consolidated financial statements.

For and on behalf of the Board of Directors

Rup Chand Lohia Executive Vice Chairman

Vinamrata Agrawal

Company Secretary

Prakash Lohia Managing Director

A.K. Parui Chief Financial Officer

Champa Lal Lohia

Executive Chairman

| Consolidated Statem | ent of Profit and | LOSS for the | vear ended 31st March, 2019 |
|---------------------|-------------------|--------------|-----------------------------|
|---------------------|-------------------|--------------|-----------------------------|

|                                                                    |       | (Rupees in lakh, unless |           |
|--------------------------------------------------------------------|-------|-------------------------|-----------|
| Particulars                                                        | Notes | 2018-19                 | 2017-18   |
| INCOME                                                             |       |                         |           |
| Revenue from operations                                            | 31    | 147212.68               | 121879.24 |
| Other income                                                       | 32    | 1963.10                 | 2029.62   |
| Total Income                                                       |       | 149175.78               | 123908.86 |
| EXPENSES                                                           |       |                         |           |
| Cost of materials consumed                                         | 33    | 73083.23                | 56678.66  |
| Purchases of stock-in-trade                                        |       | 6046.51                 | 4582.30   |
| Changes in inventories of finished goods, stock-in-trade, work-in- | 34    | (1991.60)               | (1470.82) |
| progress and biological assets                                     |       |                         |           |
| Excise duty                                                        |       | -                       | 1589.21   |
| Employee benefits expense                                          | 35    | 15980.55                | 13605.21  |
| Finance costs                                                      | 36    | 1731.16                 | 1421.14   |
| Depreciation and amortisation expense                              | 37    | 4235.38                 | 3756.60   |
| Other expenses                                                     | 38    | 29980.66                | 25833.68  |
| TOTAL EXPENSES                                                     |       | 129065.89               | 105995.98 |
| Profit before Tax                                                  |       | 20109.89                | 17912.88  |
| Tax expenses                                                       | 39    |                         |           |
| - Current tax                                                      |       | 5828.52                 | 5092.66   |
| - Deferred tax                                                     |       | 198.43                  | 766.83    |
| Total tax expenses                                                 |       | 6026.95                 | 5859.49   |
| Profit for the year from continuing operations                     |       | 14082.94                | 12053.39  |
| Other comprehensive income                                         |       |                         |           |
| Items that will not be reclassified to profit or (loss)            |       |                         |           |
| Remeasurements of post-employment benefit obligations              |       | 4.43                    | 45.34     |
| Changes in fair value of FVOCI equity instruments                  |       | 2539.49                 | 371.04    |
| Deferred tax relating to those items                               |       | (594.39)                | (107.72)  |
| Total other comprehensive income for the year, net of tax          |       | 1949.53                 | 308.66    |
| Total comprehensive income for the year                            |       | 16032.47                | 12362.05  |
| Profit attributable to :                                           |       |                         |           |
| Owners of the company                                              |       | 12644.40                | 10678.90  |
| Non-controlling interests                                          |       | 1438.54                 | 1374.49   |
| Profit for the year                                                |       | 14082.94                | 12053.39  |
| Other comprehensive income attributable to:                        |       |                         |           |
| Owners of the company                                              |       | 1946.25                 | 306.77    |
| Non-controlling interests                                          |       | 3.28                    | 1.89      |
| Other comprehensive income                                         |       | 1949.53                 | 308.66    |
| Total comprehensive income attributable to:                        |       |                         |           |
| Owners of the company                                              |       | 14590.65                | 10985.67  |
| Non-controlling interests                                          |       | 1441.82                 | 1376.38   |
| Total comprehensive income for the year                            |       | 16032.47                | 12362.05  |
| Earnings per equity share                                          | 40    | 10002.11                | .2002.00  |
| Basic earnings per share                                           | 10    | 121.94                  | 102.98    |
| Diluted earnings per share                                         |       | 121.94                  | 102.98    |

General information and significant accounting policies are given in notes numbered 1 and 2.

The accompanying notes numbered 1 to 54 are an integral part of

As per our report of even date attached

For Singhi & Co. Chartered Accountants Firm Registration Number : 302049E

B.L. Choraria Partner Membership Number - 022973

Place : New Delhi Date : 26th July, 2019 the consolidated financial statements.

For and on behalf of the Board of Directors

Champa Lal Lohia Executive Chairman

A.K. Parui Chief Financial Officer Rup Chand Lohia Executive Vice Chairman

Vinamrata Agrawal

Company Secretary

Prakash Lohia Managing Director

|                                                                   | (Rupees in lakh, unless |            |
|-------------------------------------------------------------------|-------------------------|------------|
| Particulars                                                       | 2018-19                 | 2017-18    |
| A. CASH FLOW FROM OPERATING ACTIVITIES :                          |                         |            |
| Net Profit Before Tax as per statement of Profit and Loss:        | 20109.89                | 17912.88   |
| Adjustments for :                                                 |                         |            |
| Depreciation and amortisation expense                             | 4235.38                 | 3756.60    |
| Bad Debts / Advances written off                                  | 56.67                   |            |
| Allowance for doubtful debts / advances                           | 132.48                  | 4.39       |
| Unrealised (gain) / loss on foreign currency translation (net)    | 13.91                   | (40.33)    |
| Finance costs                                                     | 1731.16                 | 1412.36    |
| Loss on sale/disposal of property, plant and equipment (net)      | 111.27                  | 21.26      |
| Loss / (profit) on sale of investment (net)                       | 7.96                    | (0.64)     |
| Loss / (Profit) on sale of Biological assets                      | 1.03                    | -          |
| Loss/ (profit) on fair valuation of derivatives measured at FVTPL | (100.33)                | 258.82     |
| Fair value changes of financial assets measured at FVTPL          | (173.07)                | (54.65)    |
| Amortisation of government grants                                 | (6.09)                  | (6.09)     |
| Interest income                                                   | (277.52)                | (401.41)   |
| Provisions/liabilities no longer required written back            | (279.73)                | (226.35)   |
| Dividend income                                                   | (1.98)                  | (0.07)     |
| Operating profit before working capital changes                   | 25561.03                | 22636.77   |
| Adjustments for :                                                 |                         |            |
| Trade receivables                                                 | (1803.28)               | (2088.23)  |
| Non-current/current financial and other assets                    | 50.94                   | (542.18)   |
| Inventories                                                       | (6378.69)               | (6621.59)  |
| Biological assets other than bearer plants                        | (198.02)                | 3.20       |
| Trade payables                                                    | 3079.74                 | 3215.83    |
| Non-current/current financial and other liabilities/provisions    | 1127.96                 | 120.97     |
| Cash generated from operations                                    | 21439.68                | 16724.77   |
| Net direct taxes paid                                             | (6153.16)               | (5688.98)  |
| Net cash from operating activities                                | 15286.52                | 11035.79   |
|                                                                   |                         |            |
| 3. CASH FLOW FROM INVESTING ACTIVITIES :                          |                         |            |
| Purchase of property, plant and equipment                         | (12656.96)              | (8938.51)  |
| Purchase of intangible assets                                     | (9.13)                  | (40.09)    |
| Proceeds from sale of property, plant and equipment               | 67.81                   | 94.84      |
| Sale of Biological assets other than bearer plants                | 0.50                    | -          |
| Purchase of biological assets other than bearer plants            | -                       | (0.63)     |
| Purchases of investment                                           | (2502.95)               | (2075.00)  |
| Proceeds from sale of investment                                  | 1140.72                 | 53.31      |
| Interest received                                                 | 224.82                  | 183.04     |
| Investment in fixed deposits                                      | (104.51)                | (36.49)    |
| Dividend income                                                   | 1.98                    | 0.07       |
| Net Cash Flow used in Investing Activities                        | (13837.72)              | (10759.46) |

# Consolidated Cash Flow Statement for the year ended 31st March, 2019

# Consolidated Cash Flow Statement for the year ended 31st March, 2019

|                                                                      | (Rupees in lakh, unless othe |           |  |  |
|----------------------------------------------------------------------|------------------------------|-----------|--|--|
| Particulars                                                          | 2018-19                      | 2017-18   |  |  |
| C. CASH FLOW FROM FINANCING ACTIVITIES :                             |                              |           |  |  |
| Proceeds from long-term borrowings                                   | -                            | 1500.00   |  |  |
| Repayment of long-term borrowings                                    | (1477.39)                    | (2004.95) |  |  |
| Proceeds from short-term loans from banks                            | 7000.00                      | 4000.00   |  |  |
| Repayment of short-term loans from banks                             | (4000.00)                    | (4500.00) |  |  |
| Proceeds from demand loan from body corporate                        | 3383.00                      | 3849.00   |  |  |
| Repayment of demand loan from body corporate                         | (3383.00)                    | (3849.00) |  |  |
| Increase/ (decrease) in cash credit/working capital facilities (net) | (546.36)                     | 2173.17   |  |  |
| Interest paid                                                        | (1717.68)                    | (1397.71) |  |  |
| Dividend paid                                                        | (415.76)                     | (412.45)  |  |  |
| Dividend distribution tax paid                                       | (85.55)                      | (84.72)   |  |  |
| Net Cash Flow used in Financing Activities                           | (1242.74)                    | (726.66)  |  |  |
| Net increase/(decrease) in Cash and Cash Equivalents (A+B+C)         | 206.06                       | (450.33)  |  |  |
| Cash and Cash Equivalents (opening)                                  | 956.24                       | 1406.57   |  |  |
| Cash and Cash Equivalents (closing)                                  | 1162.30                      | 956.24    |  |  |

General information and significant accounting policies are given in notes numbered 1 and 2.

As per our report of even date attached

For **Singhi & Co.** Chartered Accountants Firm Registration Number : 302049E

B.L. Choraria Partner Membership Number - 022973

Place : New Delhi Date : 26th July, 2019 Champa Lal Lohia Executive Chairman Rup Chand Lohia Executive Vice Chairman

For and on behalf of the Board of Directors

the consolidated financial statements.

The accompanying notes numbered 1 to 54 are an integral part of

Prakash Lohia Managing Director

A.K. Parui Chief Financial Officer Vinamrata Agrawal Company Secretary

# Consolidated Statement of Changes in Equity for the year ended 31st March, 2019

(Rupees in lakh, unless otherwise stated)

| A. Equity share capital                                 |       |         |
|---------------------------------------------------------|-------|---------|
| Particulars                                             | Notes | Amount  |
| As at 1st April, 2017                                   |       | 1047.03 |
| Changes in equity share capital during the year 2017-18 | 19    | -       |
| As at 31st March, 2018                                  |       | 1047.03 |
| Changes in equity share capital during the year 2018-19 | 19    | -       |
| As at 31st March, 2019                                  |       | 1047.03 |

# B. Other equity

| Particulars                                                    | Notes | Securities<br>Premium | General<br>Reserve | FVOCI -<br>equity<br>instruments | Retained earnings | Total other<br>equity |
|----------------------------------------------------------------|-------|-----------------------|--------------------|----------------------------------|-------------------|-----------------------|
| Balance as at 1st April, 2017                                  | 20    | 311.43                | 6741.81            | 1281.02                          | 38086.89          | 46421.15              |
| Profit for the year                                            |       | -                     | -                  | -                                | 10678.90          | 10678.90              |
| Other comprehensive income (net of tax)                        |       | -                     | -                  | 279.14                           | 27.62             | 306.76                |
| Total comprehensive income for the year                        |       | -                     | -                  | 279.14                           | 10706.52          | 10985.66              |
| Interim dividend on Equity Shares for the year                 |       | -                     | -                  | -                                | (362.94)          | (362.94)              |
| Dividend distribution tax on interim dividend on Equity Shares |       | -                     | -                  | -                                | (73.88)           | (73.88)               |
| Transfer to/(from) general reserve/(retained earnings)         |       | -                     | 1079.86            | -                                | (1079.86)         | -                     |
| Balance as at 31st March, 2018                                 | 20    | 311.43                | 7821.67            | 1560.16                          | 47276.73          | 56969.99              |

| Particulars                                  | Notes | Securities<br>Premium | General<br>Reserve | FVOCI -<br>equity<br>instruments | Retained<br>earnings | Total other<br>equity |
|----------------------------------------------|-------|-----------------------|--------------------|----------------------------------|----------------------|-----------------------|
| Balance as at 1st April, 2018                | 20    | 311.43                | 7821.67            | 1560.16                          | 47276.73             | 56969.99              |
| Profit for the year                          |       | -                     | -                  | -                                | 12644.40             | 12644.40              |
| Other comprehensive income/(expenses)        |       | -                     | -                  | 1946.64                          | (0.39)               | 1946.25               |
| (net of tax)                                 |       |                       |                    |                                  |                      |                       |
| Total comprehensive income for the year      |       | -                     | -                  | 1946.64                          | 12644.01             | 14590.65              |
| Dividend                                     |       | -                     | -                  | -                                | (362.94)             | (362.94)              |
| Tax on dividend                              |       | -                     | -                  | -                                | (74.61)              | (74.61)               |
| Transfer to/(from) general reserve/(retained |       | -                     | 1282.49            | -                                | (1282.49)            | -                     |
| earnings)                                    |       |                       |                    |                                  |                      |                       |
| Balance as at 31st March, 2019               | 20    | 311.43                | 9104.16            | 3506.80                          | 58200.70             | 71123.09              |

The accompanying notes numbered 1 to 54 are an integral part of the consolidated financial statements.

As per our report of even date attached

| For <b>Singhi &amp; Co.</b><br>Chartered Accountants<br>Firm Registration Number : 302049E | For and                                | d on behalf of the Board of Direct         | ors                                |
|--------------------------------------------------------------------------------------------|----------------------------------------|--------------------------------------------|------------------------------------|
| <b>B.L. Choraria</b><br>Partner<br>Membership Number - 022973                              | Champa Lal Lohia<br>Executive Chairman | Rup Chand Lohia<br>Executive Vice Chairman | Prakash Lohia<br>Managing Director |
| Place : New Delhi<br>Date : 26th July, 2019                                                | A.K. Parui<br>Chief Financial Officer  | Vinamrata Agrawal<br>Company Secretary     |                                    |

### 1. General Information

Merino Industries Limited ("the Company") is a public limited company domiciled in India, and incorporated under the provisions of the Companies Act, 1956. The registered office of the Company is located at 5, Alexandra Court, 60/1, Chowringhee Road, Kolkata - 700020, India.

The Company and its subsidiary (collectively called as "Group") are engaged in manufacturing and marketing of Decorative Laminates, Prelam Boards, Furniture, Potato Flakes, Acrylic Solid Surface, Agricultural Produce and Plywood.

#### 2. Summary of significant accounting policies

### 2.1 Basis of preparation

### (i) Compliance with Ind AS

These financial statements have been prepared in accordance with Indian Accounting Standards (Ind AS) notified under section 133 of the Companies Act, 2013 ("the Act") read with Companies (Indian Accounting Standards) Rules, 2015 as amended by the Companies (Indian Accounting Standards) (Amendment) Rules 2016, other relevant provisions of the Act and other accounting principles generally accepted in India. The financial statements have also been prepared in accordance with the relevant presentation requirements of the Act.

### (ii) Historical cost convention

The Consolidated financial statements have been prepared as going concern on accrual basis and under the historical cost convention except for the following assets and liabilities which have been measured at fair value or revalued amount:

- Certain financial assets and liabilities measured at fair value (refer 2.5 accounting policy regarding financial instruments);
- Defined benefit plan plan assets measured at fair value.
- Biological assets other than bearer plants.

#### (iii) Basis of Consolidation

The Company consolidate entity which it owns and controls. The consolidated financial statements comprise the financial statements of the company and its subsidiary company "Merino Panel Products Limited". Control exists when parent has power over the entity, is exposed, or has rights to variable returns from its involvement with the entity and has ability to affect those returns by using its power over the entity. Power is demonstrated through existing rights that give ability to direct relevant activities, that significantly affect the entity's returns. Subsidiary is consolidated from the date control commences until the date control ceases.

The financial statements of the Group are consolidated on line by line basis and intra group balances and transactions including unrealised gain/loss from such transactions are eliminated upon consolidation. These financial statements are prepared by applying uniform accounting policy in use at the Group. Non controlling interest which represent part of the net profit or loss and net assets of subsidiary that are not, directly or indirectly, owned or controlled by the company, are excluded.

#### 2.2 Property, plant and equipment and depreciation

- (a) Freehold land is carried at historical cost. All other items of property, plant and equipment are stated at cost net of accumulated depreciation and accumulated impairment losses, if any. Historical cost includes expenditure that is directly attributable to the acquisition of the items.
- (b) Subsequent costs are included in the asset's carrying amount or recognized as a separate asset, as appropriate, only when it is probable that future economic benefits associated with the item will flow to the Group and the cost of the item can be measured reliably. The carrying amount of any component accounted for as a separate asset is derecognized when replaced. All other repairs and maintenance are charged to statement of profit and loss during the reporting period in which they are incurred.

Gains and losses on disposals are determined by comparing proceeds with carrying amount. These are included in the statement of profit and loss.

- (c) Capital-work-in-progress is stated at cost and includes pre-operative expenses, project development expenses, etc.
- (d) The Group depreciates property, plant and equipment over their useful life as prescribed by schedule II of the Act. In case

the cost of part of a property, plant and equipment is significant to the total cost of the asset and useful life of that part is different from the remaining useful life of the asset, depreciation is provided on straight line method based on internal assessment and independent technical evaluation carried out by external valuers. The management believes that the useful lives of the components best represent the period over which the management expects to use those components.

- (e) Leasehold land is amortised over the period of lease. Improvements on leasehold land are amortised over the remaining period of lease or estimated useful life, whichever is lower.
- (f) Machinery spares having useful life of more than one year and the carrying value of which exceeds ₹1 lakh, are capitalised and depreciated over the life of the spares.

#### 2.3 Intangible assets and amortisation

Intangible assets are stated at acquisition cost, net of accumulated amortisation and net accumulated impairment losses, if any.

Intangible Assets are amortised on a straight line basis over a period of five years from the date of capitalisation.

#### 2.4 Impairment loss

At each balance sheet date, the Group reviews the carrying values of its property, plant and equipment and intangible assets to determine whether there is any indication that the carrying value of those assets may not be recoverable through continuing use. If any such indication exists, the recoverable amount of the asset is reviewed in order to determine the extent of impairment loss, if any. Where the asset does not generate cash flows that are independent from other assets, the Group estimates the recoverable amount of the asset belongs.

Recoverable amount is the higher of fair value less costs to sell and value in use. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset for which the estimates of future cash flows have not been adjusted. An impairment loss is recognised in the statement of profit and loss as and when the carrying value of an asset exceeds its recoverable amount.

Where an impairment loss subsequently reverses, the carrying value of the asset (or cash generating unit) is increased to the revised estimate of its recoverable amount so that the increased carrying value does not exceed the carrying value that would have been determined had no impairment loss been recognised for the asset (or cash generating unit) in prior years. A reversal of an impairment loss is recognised in the statement of profit and loss immediately.

### 2.5 Financial instruments

Financial assets and financial liabilities are recognised when the Group becomes a party to the contractual provisions of the instrument. Financial assets and liabilities are initially measured at fair value. Transaction costs that are directly attributable to the acquisition or issue of financial assets and financial liabilities (other than financial assets and financial liabilities at fair value through profit and loss) are added to, or deducted from, the fair value measured on initial recognition of financial asset or financial liability. The transaction costs directly attributable to the acquisition of financial assets and financial asset fair value through profit and loss are immediately recognised in the statement of profit and loss.

#### Financial assets

#### Financial assets at amortised cost

Financial assets are subsequently measured at amortised cost if these financial assets are held within a business model whose objective is to hold these assets in order to collect contractual cash flows and the contractual terms of the financial asset give rise on specified dates to cash flows that are solely payments of principal and interest on the principal amount outstanding.

#### Financial assets measured at fair value

Financial assets are measured at 'Fair value through other comprehensive income' (FVOCI), if these financial assets are held within a business model whose objective is to hold these assets in order to collect contractual cash flows or to sell these financial assets and the contractual terms of the financial asset give rise on specified dates to cash flows that are solely payments of principal and interest on the principal amount outstanding.

The Group has made an irrevocable election to present any change in fair value of equity investments (other than in subsidiary), which are not held for trading, in other comprehensive income. Such an election is made by the Company on an instrument

by instrument basis at the time of initial recognition of such equity investments. Investment in subsidiary is valued at cost.

Financial asset not measured at amortised cost or at fair value through other comprehensive income is carried at 'Fair value through the statement of profit and loss' (FVTPL).

#### Impairment of financial assets

The Group assesses on a forward looking basis the 'Expected credit losses' (ECL) associated with its assets carried at amortised cost and FVOCI debt instruments. The Group recognises loss allowance for expected credit losses on financial asset.

For trade receivables only, the Group applies the simplified approach permitted by Ind AS 109 Financial Instruments, which requires expected lifetime losses to be recognised from initial recognition of the receivables.

#### De-recognition of financial assets

The Group de-recognises a financial asset only when the contractual rights to the cash flows from the asset expire, or it transfers the financial asset and substantially all risks and rewards of ownership of the asset to another entity. If the Group neither transfers nor retains substantially all the risks and rewards of ownership and continues to control the transferred asset, the Group recognises its retained interest in the assets and an associated liability for amounts it may have to pay.

If the Group retains substantially all the risks and rewards of ownership of a transferred financial asset, the Group continues to recognise the financial asset and also recognises a collateralised borrowing for the proceeds received.

#### Financial liabilities and equity instruments

#### Classification as debt or equity

Financial liabilities and equity instruments issued by the Group are classified according to the substance of the contractual arrangements entered into and the definitions of a financial liability and an equity instrument.

#### Equity instruments

An equity instrument is a contract that evidences a residual interest in the assets of the Group after deducting all of its liabilities. Equity instruments are recorded at the proceeds received, net of direct issue costs.

#### **Financial Liabilities**

Trade and other payables are initially measured at fair value, net of transaction costs, and are subsequently measured at amortised cost, using the effective interest rate method where the time value of money is significant.

Interest bearing bank loans, overdrafts and issued debt are initially measured at fair value and are subsequently measured at amortised cost using the effective interest rate method. Any difference between the proceeds (net of transaction costs) and the settlement or redemption of borrowings is recognised over the term of the borrowings in the statement of profit and loss.

#### De-recognition of financial liabilities

The Group de-recognises financial liabilities when, and only when, its obligations are discharged, cancelled or they expire.

#### Derivative financial instruments

In the ordinary course of business, the Group uses certain derivative financial instruments to reduce business risks which arise from its exposure to foreign exchange and interest rate fluctuations.

Derivatives are initially accounted for and measured at fair value from the date the derivative contract is entered into and are subsequently re-measured to their fair value at the end of each reporting period.

#### Offsetting of financial instruments

Financial assets and liabilities are offset and the net amount is reported in the balance sheet where there is a legally enforceable right to offset the recognised amounts and there is an intention to settle on a net basis or realise the asset and settle the liability simultaneously. The legally enforceable right must not be contingent on future events and must be enforceable in the normal course of business and in the event of default, insolvency or bankruptcy of the Group or the counterparty.

#### 2.6 Borrowing costs

General and specific borrowing costs directly attributable to the acquisition, construction or production of qualifying assets, which are assets that necessarily take a substantial period of time to get ready for their intended use or sale, are added to the cost of those assets, until such time as the assets are substantially ready for their intended use or sale. All other borrowing costs are recognised as expenses in statement of profit and loss in the period in which they are incurred.

### 2.7 Inventories

Inventories are stated at lower of cost and estimated net realisable value. Cost is determined on moving weighted average basis in case of raw materials, stores and spares and stock-in-trade and generally on annual weighted average basis in other cases. The cost of finished goods and work-in-progress comprises raw materials, direct labour, other direct costs and related production overheads. Net realisable value is the estimated selling price in the ordinary course of business less the estimated costs of completion and the estimated costs necessary to make the sale.

#### 2.8 Foreign currency transactions

#### Functional and presentation currency

The Consolidated financial statements of the Group are presented in Indian Rupees (INR), which is the functional currency of the Group and the presentation currency for the consolidated financial statements.

#### Transactions and balances

Transactions in foreign currency are recorded at exchange rates prevailing on the date of the transaction. Monetary items denominated in foreign currency are restated at the exchange rates prevailing on the Balance Sheet date. Foreign currency non-monetary items carried in terms of historical cost are reported using the exchange rate at the date of the transaction. Exchange differences arising on settlement of transactions and / or restatement are dealt with in the Statement of Profit and Loss.

#### 2.9 Biological assets

On initial recognition and at the end of each reporting period, the biological assets are measured at fair value less cost to sell. Harvested biological assets (i.e. agriculture produce) are transferred to inventory at fair value less costs to sell when harvested. Cost approximates fair value when little biological transformation has taken place since the costs were originally incurred or the impact of biological transformation on price is not expected to be material. Gains and losses arising on initial recognition of both biological assets and agricultural produce and any subsequent changes in fair value are recognised in the statement of profit and loss in the period in which they arise.

#### 2.10 Revenue from contract with customers

Revenue from contracts with customers is recognised when control of the goods or services are transferred to the customer at an amount that reflects the consideration to which the Group expects to be entitled in exchange for those goods or services. The Group has generally concluded that it is the principal in its revenue arrangements because it typically controls the goods or services before transferring them to the customer.

#### Sale of goods

Revenue from sale of goods is recognised at the point in time when control of the asset is transferred to the customer, generally on delivery of the goods.

The Group considers whether there are other promises in the contract that are separate performance obligations to which a portion of the transaction price needs to be allocated (e.g. customer loyalty points). In determining the transaction price for the sale of goods, the Group considers the effects of variable consideration.

#### (i) Variable consideration

If the consideration in a contract includes a variable amount, the Group estimates the amount of consideration to which it will be entitled in exchange for transferring the goods to the customer. The variable consideration is estimated at contract inception and constrained until it is highly probable that a significant revenue reversal in the amount of cumulative revenue recognised will not occur when the associated uncertainty with the variable consideration is subsequently resolved. Some contracts for the sale of goods provide customers, volume rebates. Volume rebates give rise to variable consideration.

#### ii) Volume rebates

The Group provides retrospective volume rebates to certain customers once the quantity of products purchased during the period exceeds a threshold specified in the contract. Rebates are offset against amounts payable by the customer. To estimate the variable consideration for the expected future rebates, the Group applies the most likely amount method for contracts with a single-volume threshold and the expected value method for contracts with more than one volume threshold. The selected method that best predicts the amount of variable consideration is primarily driven by the number of volume thresholds contained in the contract. The Group then applies the requirements on constraining estimates of variable consideration and recognises a refund liability for the expected future rebates.

#### Loyalty points programme

The Group has a loyalty points programme, which allows customers to accumulate points that can be redeemed for free products. The loyalty points give rise to a separate performance obligation as they provide a material right to the customer. A portion of the transaction price is allocated to the loyalty points awarded to customers based on relative stand-alone selling price and recognised as a contract liability until the points are redeemed. The Group's role is only to arrange for another entity to provide the goods and hence, records revenue at the net amount.

When estimating the stand-alone selling price of the loyalty points, the Group considers the likelihood that the customer will redeem the points. The Group updates its estimates of the points that will be redeemed on a yearly basis and any adjustments to the contract liability balance are charged against revenue.

#### Contract balances

#### Trade receivables

A receivable represents the Group's right to an amount of consideration that is unconditional (i.e., only the passage of time is required before payment of the consideration is due). Refer to accounting policies of financial assets in section 2.5 Financial instruments – initial recognition and subsequent measurement.

#### Contract liabilities

A contract liability is the obligation to transfer goods or services to a customer for which the Group has received consideration (or an amount of consideration is due) from the customer. If a customer pays consideration before the Group transfers goods or services to the customer, a contract liability is recognised when the payment is made or the payment is due (whichever is earlier). Contract liabilities are recognised as revenue when the Group performs under the contract.

### **Refund Liabilities**

A refund liability is the obligation to refund some or all of the consideration received (or receivable) from the customer and is measured at the amount the Group ultimately expects it will have to return to the customer. The Group updates its estimates of refund liabilities (and the corresponding change in the transaction price) at the end of each reporting period.

#### Application of new standards and amendments

The Group has adopted Ind AS 115 - Revenue from Contracts with Customers with effect from 1st April, 2018 which outlines a single comprehensive model for entities to use in accounting for revenue arising from contracts with customers. The standard replaces most of the current revenue recognition guidance. The core principle of the new standard is for companies to recognize revenue when the control of the goods and services is transferred to the customer as against the transfer of risk and rewards. As per the Group's current revenue recognition practices, transfer of control happens at the same point as transfer of risk and rewards thus not affecting the revenue recognition. The amount of revenue recognised reflects the consideration to which the Group expects to be entitled in exchange for those goods or services. As per the result of evaluation of contracts of the relevant revenue streams, it is concluded that the impact of this change is immaterial to the Group and hence no accounting changes have been done. The accounting for revenue from sales to customers. The Group has adopted the modified transitional approach as permitted by the standard under which the comparative financial information is not restated. The accounting changes required by the standard are not having material effect on the recognition or measurement of revenues and no transitional adjustment is recognised in retained earnings as at 1st April, 2018. Additional disclosures as required by Ind AS 115 have been included in these financial statements.

#### Previous period accounting policy: Revenue Recognition

#### Sale of services

Sales are recognised upon rendering of services and are recognised net of service tax / goods and services tax as applicable.

#### Other Income

**Interest:** Interest income is generally recognised on a time proportion basis taking into account the amount outstanding and the effective interest rate applicable when there is a reasonable certainty to realisation.

Dividend: Dividend income is recognised when the right to receive the dividend is established.

Other items are recognised on accrual basis.

#### 2.11 Employee benefits

#### a) Short-term employee benefits :

The undiscounted amounts of short-term employee benefits (i.e. benefits payable within one year) are recognised in the period in which employee renders the service.

#### (b) Post employment benefit plan:

**Provident fund:** Contribution towards provident fund is made to the regulatory authorities, where the Group has no further obligations. Such benefits are classified as defined contribution schemes as the Group does not carry any further obligations, apart from the contributions made on a monthly basis.

Gratuity: The Group provides gratuity, a defined benefit plan (the 'Gratuity Plan') covering eligible employees in accordance with the Payment of Gratuity Act, 1972. The Gratuity Plan provides a lump sum payment to vested employees on retirement, death, incapacitation or termination of employment, of an amount based on respective employee's salary and the tenure of employment. The Group's liability is actuarially determined on the basis of year-end actuarial valuation (using the Projected Unit Credit Method) and is funded. Re-measurement gains and losses of the net defined benefit liability/ (asset) are recognised immediately in other comprehensive income.

#### (c) Other long-term employment benefits (unfunded):

Other long-term employee benefits are actuarially determined (using the Projected Unit Credit Method) at the end of each year. Actuarial losses/gains are recognised in the statement of profit and loss in the year in which they arise.

### 2.12 Taxation

Taxes on income comprise current taxes and deferred taxes. Current tax in the statement of profit and loss is provided as the amount of tax payable in respect of taxable income for the period using tax rates and tax laws enacted during the period, together with any adjustment to tax payable in respect of previous years.

Deferred tax is recognised on temporary differences between the carrying amounts of assets and liabilities and the amounts used for taxation purposes (tax base), at the tax rates and tax laws enacted or substantively enacted by the end of the reporting period. Deferred tax assets are recognised for the future tax consequences to the extent it is probable that future taxable profits will be available against which the deductible temporary differences can be utilised.

Deferred tax is not accounted for if it arises from initial recognition of an asset or liability in a transaction other than a business combination that at the time of the transaction affects neither accounting profit nor taxable profit (tax loss).

Income tax, in so far as it relates to items disclosed under other comprehensive income or equity, is disclosed separately under other comprehensive income or equity, as applicable.

Deferred tax assets and liabilities are offset when there is a legally enforceable right to offset current tax assets and liabilities and when the deferred tax balances relate to the same taxation authority. Current tax assets and tax liabilities are offset where the entity has a legally enforceable right to offset and intends either to settle on net basis, or to realize the asset and settle the liability simultaneously.

#### 2.13 Government grants

- (i) Grants from the government are recognised at their fair value where there is a reasonable assurance that the grant will be received and the Group will comply with all attached conditions.
- (ii) Government grants relating to income are deferred and recognised in the statement of profit and loss over the period necessary to match them with the costs that they are intended to compensate and presented within other income.
- (iii) Government grants relating to the purchase of property, plant and equipment are included in other liabilities as deferred income and are credited to statement of profit and loss on a straight-line basis over the remaining useful life of the related asset.

#### 2.14 Lease

#### Finance lease:

#### Where the Group is a lessee

Finance leases, which effectively transfer to the Group substantially all the risks and benefits incidental to ownership of the leased item, are capitalized at the inception of the lease term at the lower of the fair value of the leased property and present value of minimum lease payments. Lease payments are apportioned between the finance charges and reduction of the lease liability so as to achieve a constant rate of interest on the remaining balance of the liability. Finance charges are recognised as finance costs in the statement of profit and loss. Lease management fees, legal charges and other initial direct costs of lease

#### are capitalized.

A leased asset is depreciated on a straight-line basis over the useful life of the asset. However, if there is no reasonable certainty that the Group will obtain the ownership by the end of the lease term, the capitalized asset is depreciated on a straight-line basis over the shorter of the estimated useful life of the asset or the lease term.

#### Operating lease:

#### Where the Group is a lessee

Leases, where the lessor effectively retains substantially all the risks and benefits of ownership of the leased item, are classified as operating leases. Operating lease payments are recognised as an expense in the statement of profit and loss on a straight-line basis over the lease term.

#### Where the Group is the lessor

Leases in which the Group does not transfer substantially all the risks and benefits of ownership of the asset are classified as operating leases. Assets subject to operating leases are included in property, plant and equipment/ investment property. Lease income on an operating lease is recognised in the statement of profit and loss on a straight-line basis over the lease term. Costs, including depreciation, are recognised as an expense in the statement of profit and loss. Initial direct costs such as legal costs, brokerage costs, etc. are recognized immediately in the statement of profit and loss.

#### 2.15 Cash and cash equivalents

In the Cash flow statement, cash and cash equivalents include cash on hand, demand deposits with banks, other short-term highly liquid investments, if any, with original maturities of three months or less.

#### 2.16 Earnings per share (EPS)

Basic EPS amounts are calculated by dividing the net profit or loss for the period attributable to equity shareholders by the weighted average number of equity shares outstanding during the period. Earning considered in ascertaining the Group's EPS is the net profit/(loss) for the period. The weighted average number of equity shares outstanding during the period and for all periods presented is adjusted for events, such as bonus shares, other than the conversion of potential equity shares, that have changed the number of equity shares outstanding, without a corresponding change in resources.

Diluted EPS amounts are computed by dividing the net profit attributable to the equity shareholders by the weighted average number of equity shares outstanding during the year, and the weighted average number of equity shares that would be issued to give effect to the dilutive potential.

#### 2.17 Provisions, contingent liabilities and assets

**Provisions:** Provisions are recognised when there is a present obligation as a result of a past event, it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation and there is a reliable estimate of the amount of the obligation. Provisions are measured at the best estimate of the expenditure required to settle the present obligation at the balance sheet date and are discounted to its present value.

**Contingent liabilities:** Contingent liabilities are disclosed when there is a possible obligation arising from past events, the existence of which will be confirmed only by the occurrence or non occurrence of one or more uncertain future events not wholly within the control of the Group or a present obligation that arises from past events where it is either not probable that an outflow of resources will be required to settle or a reliable estimate of the amount cannot be made.

Contingent assets: Contingent assets are not recognised in the financial statements but disclosed, where an inflow of economic benefit is probable.

#### 2.18 Segment reporting

Operating segments are reported in a manner consistent with the internal reporting made to the chief operating decision maker.

The boards of directors of the companies in the Group have been identified as being the chief operating decision maker. Refer note 52 for segment information presented.

#### 2.19 Dividends

The final dividend on shares is recorded as liability on the date of approval by the shareholders and interim dividend is recorded as liability on the date of declaration by the Boards of Directors of the companies in the Group.

#### 2.20 Royalty income

Royalty income is accounted for as per the terms of the agreement entered into with the parties involved.

### 2.21 Rounding off of amounts

All amounts disclosed in the consolidated financial statements and notes have been rounded off to the nearest lakh of rupees as per the requirement of Schedule III to the Act, unless otherwise stated.

#### 2.22 Standards issued but not yet made effective by the Ministry of Corporate Affairs

The following amendments are applicable to the Group from 1st April, 2019. The impacts of these are currently expected to be immaterial:

#### 1. Ind AS 116 - Lease

Ind AS 116 Leases was notified on 30th March, 2019 and it replaces Ind AS 17 Leases, including appendices thereto. Ind AS 116 is effective for annual periods beginning on or after 1st April, 2019. Ind AS 116 sets out the principles for the recognition, measurement, presentation and disclosure of leases and requires lessees to account for all leases under a single on-balance sheet model similar to the accounting for finance leases under Ind AS 17. The standard includes two recognition exemptions for lessees – leases of 'low-value' assets (e.g., personal computers) and short-term leases (i.e., leases with a lease term of 12 months or less). At the commencement date of a lease, a lessee will recognise a liability to make lease payments (i.e., the lease liability) and an asset representing the right to use the underlying asset during the lease term (i.e., the right-of-use asset). Lessees will be required to separately recognise the interest expense on the lease liability and the depreciation expense on the right-of-use asset.

Lessees will be also required to remeasure the lease liability upon the occurrence of certain events (e.g., a change in the lease term, a change in future lease payments resulting from a change in an index or rate used to determine those payments). The lessee will generally recognise the amount of the remeasurement of the lease liability as an adjustment to the right-of-use asset.

Lessor accounting under Ind AS 116 is substantially unchanged from today's accounting under Ind AS 17. Lessors will continue to classify all leases using the same classification principle as in Ind AS 17 and distinguish between two types of leases: operating and finance leases.

The Group intends to adopt these standards when they become effective.

#### 2. Amendment to standards:

The following amendments are applicable to the Group from 1st April, 2019. The impact of these is currently expected to be immaterial:

| Reference                           | Name / Brief                                                                                        |
|-------------------------------------|-----------------------------------------------------------------------------------------------------|
| Annual Improvements to Ind AS(2018) | The amendments comprise changes in Ind AS 103, Ind AS 111 and Ind AS 12                             |
| Ind As 19                           | Employee benefits - Plan Amendment, Curtailment or Settlement                                       |
| Ind As 28                           | Investments in Associates and Joint Ventures - Long-term Interests in Associates and Joint Ventures |
| Ind As 109                          | Financial Instruments - Prepayment Features with Negative Compensation                              |
| Ind As 12                           | Income Taxes - Uncertainty over Income Tax Treatments                                               |

#### 2.3 Critical estimates and judgments

The preparation of consolidated financial statements requires the use of accounting estimates which, by definition, will seldom equal the actual results. Management also needs to exercise judgment in applying the Group's accounting policies.

This note provides an overview of the areas that involved a higher degree of judgment or complexity, and of items which are more likely to be materially adjusted due to estimates and assumptions turning out to be different from those originally assessed.

## (i) Estimation of defined benefit obligation

Refer note 48 for details of critical estimates in computation of defined benefit obligation.

#### (ii) Estimated fair value of unlisted securities

Refer note 2.5 for details of critical estimates in estimation of fair value of unlisted securities.

#### (iii) Estimated useful life of tangible assets

Refer note 2.2 for details of critical estimates in useful life of tangible assets.

#### (iv) Estimation of contingent liabilities

Refer note 41 for details of critical estimates of contingent liabilities.

| Leasehold         Freehold         freehold         freehold         fleasehold         leasehold         leasehold <thold< th="">         leasehold         leaseho</thold<> |                                                                                                                                                                                                                                                                             | machinery<br>18524.78<br>5780.26<br>111.63 |                | equipment                  |                            |                                |                                  | 00000                     | Total                    |
|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------------------------------|----------------|----------------------------|----------------------------|--------------------------------|----------------------------------|---------------------------|--------------------------|
| 117         1097.08         4930.50         7090.69           41.36         426.02         1192.95           41.36         426.02         1192.95           1138.44         5356.52         8271.64           11482.56         1335.94         1370.07           12         1482.56         1335.94         1370.07           12         2621.00         6692.46         9591.46                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  |                                                                                                                                                                                                                                                                             | <b>18524.78</b><br>5780.26<br>111.63       |                |                            | and<br>fittings            | and data<br>processing<br>unts | equipment                        |                           |                          |
| 41.36     426.02     1192.95       -     -     12.00       1138.44     5356.52     8271.64       1482.56     1335.94     1370.07       1482.56     1335.94     1370.07       2621.00     6692.46     9591.46                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      | 307.30<br>541.6 <sup>3</sup><br>175.4 <sup>3</sup>                                                                                                                                                                                                                          | 5780.26<br>111.63                          | 800.80         | 45.21                      | 427.37                     | 658.87                         | 326.45                           | 976.98                    | 35137.30                 |
| -     -     12.00       1138.44     5356.52     8271.64       1138.256     1335.94     1370.07       1482.56     1335.94     1370.07       2621.00     6692.46     9591.46                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        | 541.6 <sup>4</sup><br>175.4 <sup>4</sup>                                                                                                                                                                                                                                    | 111.63                                     | 287.17         | 32.99                      | 203.64                     | 230.23                         | 113.79                           | 297.73                    | 8918.13                  |
| 1138.44         5356.52         8271.64           1482.56         1335.94         1370.07           1482.56         1335.94         1370.07           2621.00         6692.46         9591.46                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |                                                                                                                                                                                                                                                                             |                                            | 53.27          | 0.20                       | 4.13                       | 9.47                           | 7.04                             | 71.41                     | 269.15                   |
| 1482.56       1335.94       1370.07         1482.56       1335.94       1370.07         15       135.94       1370.07         15       135.94       1370.07         16       135.94       1370.07         17       135.94       1370.07         18       135.94       1370.07         19       135.94       1370.07         19       135.94       1370.07         19       135.94       95.91.46                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  |                                                                                                                                                                                                                                                                             | 24193.41                                   | 1034.70        | 78.00                      | 626.88                     | 879.63                         | 433.20                           |                           | 43786.28                 |
| 1482.56     1335.94     1370.07       is at 31st March, 2019     2621.00     6692.46     9591.46                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  |                                                                                                                                                                                                                                                                             |                                            |                |                            |                            |                                |                                  | 1203.30                   |                          |
| s at 31st March, 2019 2621.00 6692.46 9591.46                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |                                                                                                                                                                                                                                                                             | 6624.79                                    | 669.09         | 34.83                      | 168.85                     | 173.42                         | 138.60                           | 199.69                    |                          |
| s at 31st March, 2019 2621.00 6692.46 9591.46                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |                                                                                                                                                                                                                                                                             |                                            |                |                            |                            |                                |                                  |                           | 12409.31                 |
| 2621.00 6692.46 9591.46                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           |                                                                                                                                                                                                                                                                             | 89.42                                      | 41.73          | 0.09                       | 7.11                       | 16.46                          | 9.48                             | 53.73                     | 268.27                   |
|                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   | 64.93 /1/.10                                                                                                                                                                                                                                                                | 30728.78                                   | 1662.06        | 112.74                     | 788.62                     | 1036.59                        | 562.32                           |                           | 55927.32                 |
| -                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 |                                                                                                                                                                                                                                                                             |                                            |                |                            |                            |                                |                                  | 1349.26                   |                          |
| Accumulated Depreciation                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          |                                                                                                                                                                                                                                                                             |                                            |                |                            |                            |                                |                                  |                           |                          |
| As at 31st March, 2017 - 230.24 0                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 | 0.64 57.44                                                                                                                                                                                                                                                                  | 2032.01                                    | 70.83          | 6.42                       | 42.92                      | 154.81                         | 73.92                            | 140.23                    | 2819.23                  |
| Charge for the year 12.02 - 325.85 (                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              | 0.93 61.81                                                                                                                                                                                                                                                                  | 2644.49                                    | 98.39          | 8.13                       | 58.08                      | 193.19                         | 85.32                            | 163.65                    | 3651.86                  |
| Disposals - 3.24                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  | 1                                                                                                                                                                                                                                                                           | 86.03                                      | 22.65          | 0.08                       | 1.50                       | 6.38                           | 3.96                             | 23.94                     | 147.78                   |
| As at 31st March, 2018 21.79 - 552.85 1                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           | 1.57 119.25                                                                                                                                                                                                                                                                 | 4590.47                                    | 146.57         | 14.47                      | 99.50                      | 341.62                         | 155.28                           | 279.94                    | 6323.31                  |
| Charge for the year 15.76 - 366.36 1                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              | 1.57 93.62                                                                                                                                                                                                                                                                  | 2935.85                                    | 116.32         | 10.79                      | 73.63                      | 228.50                         | 101.93                           | 178.59                    | 4122.92                  |
| Disposals - 6.80                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  | 1                                                                                                                                                                                                                                                                           | 20.24                                      | 11.22          | 0.02                       | 2.51                       | 15.67                          | 6.63                             | 26.10                     | 89.19                    |
| As at 31st March, 2019 37.55 - 912.41 3                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           | 3.14 212.87                                                                                                                                                                                                                                                                 | 7506.08                                    | 251.67         | 25.24                      | 170.62                     | 554.45                         | 250.58                           | 432.43                    | 10357.04                 |
| Net Carrying amount                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               |                                                                                                                                                                                                                                                                             |                                            |                |                            |                            |                                |                                  |                           |                          |
| As at 31st March, 2018 1116.65 5356.52 7718.79 27                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 | 27.34 422.40                                                                                                                                                                                                                                                                | 19602.94                                   | 888.13         | 63.53                      | 527.38                     | 538.01                         | 277.92                           | 923.36                    | 37462.97                 |
| As at 31st March, 2019 2583.45 6692.46 8679.05 61                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 | 61.79 504.23                                                                                                                                                                                                                                                                | 23222.70                                   | 1410.39        | 87.50                      | 618.00                     | 482.14                         | 311.74                           | 916.83                    | 45570.28                 |
| (a) Leasehold Land includes ₹49.98 (31st March, 2018 : ₹49.98) acquired on 31st October, 2006 under a lease for 90 years, ₹696.30 (31st March, 2018 : ₹696.30) acquired on 30th June, 2014 and ₹1169.96 acquired on 19th April, 2017 under a lease of 99 years with a renewal option, which is being amortised over the perod of lease. Transfer of title deed in the name of the Company is pending for leasehold land of ₹1169.96, acquired on 19th April, 2017.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                | cquired on 31st October, 2006 under a lease for 90 years, ₹696.30 (31st March, 2018 : ₹696.30) acquired on 30th June,<br>of 99 years with a renewal option, which is being amortised over the perod of lease. Transfer of title deed in the name of ed on 19th April, 2017. | 006 under a le<br>option, which            | ease for 90 ye | ears, ₹696.<br>ortised ove | 30 (31st M<br>er the peroc | larch, 2018<br>d of lease. Tr  | : ₹696.30) ac<br>ansfer of title | squired on<br>e deed in t | 30th June,<br>he name of |

Leasehold land with acquisition value of ₹1101.95 (31st March, 2018; ₹ Nii) has been mortgaged for availing term loans from HSBC Limited and freehold land with carrying value of ₹592.82 (31st March, 2018 : ₹149.77) has been mortgaged for availing term loan and working capital loan from Axis Bank Consortium. (C)

Property Plant and Equipment given as security for borrowings (Refer Note No 44) 0 3 (b) Capital work-in-progress as on 31st March, 2019 ₹2662.27 (includes capital goods-in-transit of ₹243.10) [(₹3250.11 as on 31st March, 2018 (includes Capital goods-in transit ₹249.88).

(Rupees in lakh, unless otherwise stated)

| Particulars                        | Computer software | Total  |
|------------------------------------|-------------------|--------|
|                                    | (aquired item)    |        |
| Deemed cost as at 31st March, 2017 | 443.00            | 443.00 |
| Additions                          | 112.90            | 112.90 |
| Disposals                          | 0.69              | 0.69   |
| Balance as at 31st March, 2018     | 555.21            | 555.21 |
| Additions                          | 9.13              | 9.13   |
| Disposals                          | 0.31              | 0.31   |
| Balance as at 31st March, 2019     | 564.03            | 564.03 |
| Accumulated Depreciation           |                   |        |
| As at 31st March, 2017             | 113.48            | 113.48 |
| Charge for the year                | 104.74            | 104.74 |
| Disposals                          | 0.68              | 0.68   |
| As at 31st March, 2018             | 217.54            | 217.54 |
| Charge for the year                | 112.46            | 112.46 |
| Disposals                          | 0.31              | 0.31   |
| As at 31st March, 2019             | 329.69            | 329.69 |
| Net Carrying amount                |                   |        |
| As at 31st March, 2018             | 337.67            | 337.67 |
| As at 31st March, 2019             | 234.34            | 234.34 |

# Note 4: Biological assets other than bearer plants (Live Stock)

| Particulars     | As at            | As at            |
|-----------------|------------------|------------------|
|                 | 31st March, 2019 | 31st March, 2018 |
| Opening Balance | 1.53             | 0.90             |
| Additions       | -                | 0.63             |
| Disposals       | (1.53)           | -                |
| Closing Balance | -                | 1.53             |

## Note 5: Investments-non current

| Particulars                                                                                   | As at<br>31st March, 2019 | As at<br>31st March, 2018 |
|-----------------------------------------------------------------------------------------------|---------------------------|---------------------------|
| Investments in Equity Instruments measured at FVOCI                                           |                           |                           |
| Unquoted                                                                                      |                           |                           |
| Merino Services Limited                                                                       |                           |                           |
| 31st March, 2019 : 6,000 (31st March, 2018 : 6,000) equity shares of ₹10 each fully paid up   | 279.06                    | 12.76                     |
| Merino Exports Private Limited                                                                |                           |                           |
| 31st March, 2019 : 6,000 (31st March, 2018 : 6,000) equity shares of ₹10 each fully paid up   | 4289.70                   | 2015.83                   |
| Merinoply and Chemicals Limited*                                                              |                           |                           |
| 31st March, 2019 : 82,003 (31st March, 2018: 82,003) equity shares of ₹10 each fully paid up  | 5.19                      | 5.19                      |
| Less: Provision for diminution in book value of investments                                   | (5.19)                    | (5.19)                    |
| Quoted                                                                                        |                           |                           |
| Bank of Baroda                                                                                |                           |                           |
| 31st March, 2019 : 5,000 (31st March, 2018 : 5,000) equity shares of ₹2 each fully<br>paid up | 6.43                      | 7.11                      |

(Rupees in lakh, unless otherwise stated)

| Particulars                                                                         | As at<br>31st March, 2019 | As at<br>31st March, 2018 |
|-------------------------------------------------------------------------------------|---------------------------|---------------------------|
| Investment in mutual fund measured at FVTPL                                         |                           |                           |
| -Quoted                                                                             |                           |                           |
| Investment in mutual fund measured at FVTPL                                         |                           |                           |
| Principal Debt Opportunities Fund, Conservative Plan                                | -                         | 1.25                      |
| 31st March, 2019: Nil (31st March, 2018: 44.288) units                              |                           |                           |
| Birla Sun Life Cash Manager Growth Regular Plan                                     | -                         | 58.53                     |
| 31st March, 2019: Nil (31st March, 2018: 14017.964) units                           |                           |                           |
| Birla Sunlife Short Term Opportunities Fund                                         | 58.24                     | 54.36                     |
| 31st March, 2019: 188388.487 (31st March, 2018: 188388.487) units                   |                           |                           |
| IDFC Corporate Bond Fund                                                            | 117.29                    | 109.52                    |
| 31st March, 2019: 921234.454 (31st March, 2018: 921234.454) units                   |                           |                           |
| ICICI Prudential Bond Fund-Growth                                                   | 114.56                    | 108.00                    |
| (Formerly scheme name was ICICI Prudential Income Opportunities Fund upto 27.05.18) |                           |                           |
| 31st March, 2019: 444818.092 (31st March, 2018: 444818.092) units                   |                           |                           |
| ICICI Prudential Medium Term Bond Fund                                              | 115.65                    | 109.93                    |
| (Formerly scheme name was ICICI Prudential Corporate Bond Fund upto 27.05.18)       |                           |                           |
| 31st March, 2019: 406502.413 (31st March, 2018: 406502.413) units                   |                           |                           |
| IDFC Bond Fund-Medium Term Plan-Growth                                              | 116.32                    | 108.35                    |
| (Formerly scheme name was IDFC Super Saver Income Fund-Medium Term upto 29.04.18)   |                           |                           |
| 31st March, 2019: 372510.235 (31st March, 2018: 372510.235) units                   |                           |                           |
| Birla Sun Life Medium Term Plan                                                     | 57.30                     | 55.26                     |
| 31st March, 2019: 251457.194 (31st March, 2018: 251457.194) units                   |                           |                           |
| Reliance Corporate Bond Fund(G)                                                     | -                         | 679.65                    |
| 31st March, 2019 Nil (31st March, 2018: 4850839.107) units                          |                           |                           |
| HDFC Regular Savings Fund(G)                                                        | -                         | 10.41                     |
| 31st March, 2019 Nil (31st March, 2018: 30244.009) units                            |                           |                           |
| IDFC Credit Risk Fund-Regular Plan                                                  | 27.49                     | 26.00                     |
| (Formerly scheme name was IDFC Credit Opp Fund-Reg(G) upto 13.05.18)                |                           |                           |
| 31st March, 2019: 242525.368 (31st March, 2018: 242525.368) units                   |                           |                           |
| Aditya Birla Sunlife Mutual fund-Fixed term plan - series PN-Regular Growth         | 268.50                    | 250.17                    |
| 31st March, 2019: 2500000 (31st March, 2018: 2500000) units                         |                           |                           |
| L&T Credit Risk Fund-Growth                                                         | 265.70                    | 250.8                     |
| (Formerly scheme name was L&T Income Opportunity Fund upto 13.05.18)                |                           |                           |
| 31st March, 2019: 1259890.138 (31st March, 2018: 1259890.138) units                 |                           |                           |
| HSBC FTS Growth Tenure                                                              | 267.47                    | 251.35                    |
| 31st March, 2019: 2500000 (31st March, 2018: 2500000) units                         |                           |                           |
| BOI AXA Credit Risk Fund - Regular Plan (CSRGG)                                     | 248.53                    | 250.63                    |
| 31st March, 2019: 1877567.574 (31st March, 2018: 1877567.574) units                 |                           |                           |
| ICICI Prudential Fixed Maturity Plan Series 82                                      | 266.69                    | 250.51                    |
| 31st March, 2019: 2500000 (31st March, 2018: 2500000) units                         |                           |                           |
| ICICI Prudential Credit Risk Fund-Growth                                            | 133.78                    | 125.07                    |
| (Formerly scheme name was ICICI Prudential Mutual fund Regular Fund upto 27.05.18)  |                           |                           |
| 31st March, 2019: 673328.126 (31st March, 2018: 673328.126) units                   |                           |                           |
| IDFC Banking and PSU Debt Fund-REG(G)                                               | 158.65                    |                           |
| 31st March, 2019: 986705.784 (31st March, 2018: Nil) units                          |                           |                           |
| Axis Banking and PSU Debt Fund                                                      | 126.25                    | -                         |
| 31st March, 2019: 7223.62 (31st March, 2018: Nil) units                             |                           |                           |

(Rupees in lakh, unless otherwise stated)

| Particulars                                                                    | As at<br>31st March, 2019 | As at<br>31st March, 2018 |
|--------------------------------------------------------------------------------|---------------------------|---------------------------|
| UTI Credit Risk fund-Regular Growth Plan                                       | 158.12                    | -                         |
| 31st March, 2019: 945322.544 (31st March, 2018: Nil) units                     |                           |                           |
| AXIS FOCUSSED 25 FUND GROWTH (AFGPG)                                           | 50.30                     | -                         |
| 31st March, 2019: 185597.624 (31st March, 2018: Nil) units                     |                           |                           |
| MOTILAL OSWAL MULTICAP 35 FUND REGULAR GROWTH                                  | 48.13                     | -                         |
| 31st March, 2019: 185281.944 (31st March, 2018: Nil) units                     |                           |                           |
| FRANKLIN INDIA PRIMA PLUS- GROWTH                                              | 51.83                     | -                         |
| 31st March, 2019: 8600.155 (31st March, 2018: Nil) units                       |                           |                           |
| KOTAK INDIA GROWTH FUND SERIES 5-GROWTH (REGULAR PLAN)                         | 97.22                     | -                         |
| 31st March, 2019: 1002523 (31st March, 2018: Nil) units                        |                           |                           |
| AXIS FTP SERIES 97- 1116 DAYS-GROWTH(WIGPG)                                    | 104.49                    | -                         |
| 31st March, 2019: 1000000 (31st March, 2018: Nil) units                        |                           |                           |
| HDFC FMP 1372 Days, September 2018 (1)-REGULAR-GROWTH                          | 160.08                    | -                         |
| 31st March, 2019: 1500000 (31st March, 2018: Nil) units                        |                           |                           |
| ICICI Pru Liquid Fund-Growth                                                   | 69.78                     | -                         |
| 31st March, 2019: 25334.546 (31st March, 2018: Nil) units                      |                           |                           |
| ICICI Pru – Equity Savings Fund                                                | 2.57                      | -                         |
| 31st March, 2019: 18630.94 (31st March, 2018: Nil) units                       |                           |                           |
| ICICI Pru – Multicap Fund                                                      | 2.65                      | -                         |
| 31st March, 2019: 895.05 (31st March, 2018: Nil) units                         |                           |                           |
| ICICI Pru – Balanced Advantage Fund                                            | 2.57                      | -                         |
| 31st March, 2019: 7273.84 (31st March, 2018: Nil) units                        |                           |                           |
| -Unquoted                                                                      |                           |                           |
| -Investment in Alternative Investment fund measured at FVTPL                   |                           |                           |
| Avendus Absolute Return Fund-Class A6                                          | 528.23                    | -                         |
| 31st March, 2019: 50055.4291 (31st March, 2018: Nil) units                     |                           |                           |
| Avendus Enhanced Return Fund-Class A1-9Th Closure                              | 205.63                    | -                         |
| 31st March, 2019: 17913.4871 (31st March, 2018: Nil) units                     |                           |                           |
| Avendus Enhanced Return Fund-Class A1-13Th Closure                             | 155.36                    | -                         |
| 31st March, 2019: 13534.4715 (31st March, 2018: Nil) units                     |                           |                           |
| -Investment in Liquid Mutual fund measured at Amortised cost                   |                           |                           |
| India Real Estate Investment Fund                                              | 44.00                     | -                         |
| -Investment in Non Convertible debenture measured at Amortised cost (Secured)  |                           |                           |
| 10.25% Aspire Home Finance Corporation Limited                                 | 100.75                    | -                         |
| 31st March, 2019: 10 (31st March, 2018: Nil) units of face value 1000000 each, |                           |                           |
| Redemption date 30th April, 2021                                               |                           |                           |
| 8.87% Kotak Mahindra Prime Limited                                             | 103.01                    | -                         |
| 31st March, 2019: 10 (31st March, 2018: Nil) units of face value 1000000 each, |                           |                           |
| Redemption date 17th July, 2020                                                |                           |                           |
|                                                                                | 8802.33                   | 4735.50                   |
| (a) Aggregate amount of quoted investments                                     | 3096.59                   | 2706.91                   |
| (b) Aggregate amount of unquoted investments                                   | 5710.93                   | 2033.78                   |
| (c) Aggregate amount of impairment in value of investments                     | 5.19                      | 5.19                      |

Note-

\* Merinoply and Chemicals Limited went into liquidation. Investment is considered at nill value. Cost of investment was ₹5.19.

(Rupees in lakh, unless otherwise stated)

| Note 6: Loans-non current                            |                  |                  |
|------------------------------------------------------|------------------|------------------|
| Particulars                                          | As at            | As at            |
|                                                      | 31st March, 2019 | 31st March, 2018 |
| (Unsecured, considered good unless otherwise Stated) |                  |                  |
| Security Deposits                                    | 235.70           | 228.39           |
| Loan to employees                                    | 63.81            | 66.70            |
|                                                      | 299.51           | 295.09           |

## Note 7: Other financial assets-Non Current

| Particulars                                                      | As at            | As at            |
|------------------------------------------------------------------|------------------|------------------|
|                                                                  | 31st March, 2019 | 31st March, 2018 |
| (Unsecured, considered good unless otherwise stated)             |                  |                  |
| Fixed deposit having maturity more than 1 year [Refer (a) below] | 2.26             | 1.00             |
|                                                                  | 2.26             | 1.00             |

(a) Include deposit as at 31st March, 2019: ₹2.26 (31st March, 2018: ₹1.00) that stands pledged with custom and excise authority.

# Note 8: Other non-current assets

| Particulars                                          | As at            | As at            |
|------------------------------------------------------|------------------|------------------|
|                                                      | 31st March, 2019 | 31st March, 2018 |
| (Unsecured, considered good unless otherwise stated) |                  |                  |
| Capital advances                                     | 582.93           | 324.63           |
| Security deposits                                    | 2.19             | 6.14             |
| Prepaid expenses                                     | 21.93            | -                |
| Statutory deposit                                    | -                | 0.03             |
|                                                      | 607.05           | 330.80           |

#### Note 9: Inventories

| Particulars                                                                                                | As at            | As at            |
|------------------------------------------------------------------------------------------------------------|------------------|------------------|
|                                                                                                            | 31st March, 2019 | 31st March, 2018 |
| (At lower of cost and net realisable value)                                                                |                  |                  |
| Raw materials [include materials-in-transit 31st March, 2019: ₹4701.24 (31st March, 2018: ₹3577.77]        | 24180.27         | 19856.06         |
| Work-in-progress [include work-in-progress-in-transit 31st March, 2019: ₹15.97 (31st March, 2018: ₹14.68)] | 952.97           | 713.60           |
| Stock-in-trade [includes materials-in-transit 31st March, 2019: ₹28.48 (31st March, 2018: ₹41.73)]         | 1509.75          | 1609.67          |
| Finished goods [include materials-in-transit 31st March, 2019: ₹2097.16 (31st March, 2018: ₹578.15)]       | 10328.55         | 8674.41          |
| Stores and spares [include materials-in-transit 31st March, 2019: ₹96.04 (31st March, 2018: ₹33.51)]       | 2383.91          | 2123.02          |
|                                                                                                            | 39355.45         | 32976.76         |

(a) Inventories are hypothecated to secure short-term and long-term borrowings (Refer Note No 44)

(b) Write down of inventories to net realisable value relating to stores and spares amounted to ₹289.04 (31st March, 2018 ₹211.38).

Note 10: Biological assets other than bearer plants

(Rupees in lakh, unless otherwise stated)

| Particulars                                                            | As at            | As at            |
|------------------------------------------------------------------------|------------------|------------------|
|                                                                        | 31st March, 2019 | 31st March, 2018 |
| Potato Seeds                                                           |                  |                  |
| Opening value of biological assets                                     | 441.50           | 463.88           |
| Cost incurred during the year                                          | 1584.34          | 1658.00          |
| Harvested potatoes transferred to inventories and sold during the year | (179.35)         | (56.20)          |
| Harvested potatoes transferred to inventories                          | (1177.09)        | (1624.18)        |
| Closing value of biological assets - Potato Seeds                      | 669.40           | 441.50           |
| Crops                                                                  |                  |                  |
| Opening value of biological assets                                     | 40.34            | 21.16            |
| Cost incurred during the year                                          | 96.65            | 188.24           |
| Purchases                                                              | 1.67             | 14.64            |
| Harvested crops transferred to inventories and sold during the year    | (123.35)         | (133.62)         |
| Harvested crops transferred to inventories                             | (4.85)           | (50.08)          |
| Closing value of biological assets - Crops                             | 10.46            | 40.34            |
|                                                                        | 679.86           | 481.84           |

(a) The Group has two categories of biological assets i.e. potato seeds and annual crops.

The potato seeds upto the stage of G3 are considered as biological assets by the Group. These biological assets take few months for further biological transformation post which it is stored in cold storage till the next generation cycle. As on balance sheet date, there is insignificant biological transformation. Hence those biological assets of the Group are valued at cost.

The Group determines the fair values of its products when they significantly achieve the attributes of intended biological transformation. When the biological assets attain the stage - ready for consumption (agriculture produce) it is considered as inventory at fair value on that date. Agricultural produce is the harvested product of the entity's biological assets.

The quantity of potato seed (biological assets) stock as at 31st March, 2019 was 41.41 M.Tons (31st March 2018: 30.12 M.Tons). The quantity of agriculture produce raised during the year i.e. transfer of biological assets to inventory/sold as on 31st March 2019 was 30.12 M.Tons (31st March 2018 was 25.72 M.Tons).

The annual crops are insignificant to the Group's operations.

(b) Inventories are hypothecated to secure short term and long term borrowings (Refer Note No 44).

## Note 11: Investments

| Particulars                                             | As at            | As at            |
|---------------------------------------------------------|------------------|------------------|
|                                                         | 31st March, 2019 | 31st March, 2018 |
| Investments in fixed deposit measured at amortised cost |                  |                  |
| Fixed deposit                                           | 3843.00          | 3738.49          |
| Interest accrued on deposits                            | 385.08           | 338.56           |
|                                                         | 4228.08          | 4077.05          |

(Rupees in lakh, unless otherwise stated)

# Note 12: Trade receivables

| Particulars                                           | As at            | As at            |
|-------------------------------------------------------|------------------|------------------|
|                                                       | 31st March, 2019 | 31st March, 2018 |
| Unsecured                                             |                  |                  |
| Considered good                                       | 18902.65         | 17593.75         |
| Considered doubtful (including dues under litigation) | 160.13           | 30.73            |
|                                                       | 19062.78         | 17624.48         |
| Less : Impairment allowances                          | 160.13           | 30.73            |
|                                                       | 18902.65         | 17593.75         |
| Secured                                               |                  |                  |
| Considered good                                       | 721.98           | 563.33           |
|                                                       | 721.98           | 563.33           |
|                                                       | 19624.63         | 18157.08         |

(a) Trade receivables are hypothecated to secure short term and long term borrowings (Refer Note No 44).

(b) Include receivables from related parties - 31st March, 2019 ₹11.29 (31st March 2018 ₹8.98) (Refer Note No 53).

# (c) Movement in impairment allowances.

| Particulars    | As at            | As at            |
|----------------|------------------|------------------|
|                | 31st March, 2019 | 31st March, 2018 |
| Opening        | 30.73            | 26.35            |
| Additions(net) | 129.40           | 4.38             |
| Closing        | 160.13           | 30.73            |

These are carried at amortised cost.

# Note 13: Cash and cash equivalents

| Particulars                                      | As at            | As at            |
|--------------------------------------------------|------------------|------------------|
|                                                  | 31st March, 2019 | 31st March, 2018 |
| Balances with banks                              |                  |                  |
| On current accounts                              | 387.02           | 635.38           |
| On cash credit accounts                          | 63.46            | 158.44           |
| Fixed deposit having maturity less than 3 months | 660.00           | -                |
| Cheques and drafts on hand                       | 25.81            | 8.44             |
| Remittances-in-transit                           | -                | 129.75           |
| Cash on hand                                     | 17.99            | 14.96            |
| Foreign currency on hand                         | 8.02             | 9.27             |
|                                                  | 1162.30          | 956.24           |

## Note 14: Other bank balances

| Particulars                                                                    | As at            | As at            |
|--------------------------------------------------------------------------------|------------------|------------------|
|                                                                                | 31st March, 2019 | 31st March, 2018 |
| Margin money deposit [refer (a) below]                                         | 17.59            | 17.59            |
| On unpaid dividend accounts [refer (b) below]                                  | 25.23            | 24.81            |
| Deposits with original maturity for more than 3 months but less than 12 months | -                | 200.00           |
|                                                                                | 42.82            | 242.40           |

(a) Margin money given towards bank guarantee (Refer note no 44).

(b) Earmarked for payment of unclaimed dividends.

(Rupees in lakh, unless otherwise stated)

| Note 15: Loans                                       |                  |                  |
|------------------------------------------------------|------------------|------------------|
| Particulars                                          | As at            | As at            |
|                                                      | 31st March, 2019 | 31st March, 2018 |
| (Unsecured, considered good unless otherwise stated) |                  |                  |
| Security deposits [Refer Note (a) below]             | 185.10           | 240.56           |
| Loans to employees                                   | 104.21           | 73.70            |
|                                                      | 289.31           | 314.26           |

(a) Include 31st March, 2019: ₹ Nil (31st March, 2018: ₹49.40) with a related party (Refer Note 53).

### Note 16: Other financial assets

| Particulars                                      | As at            | As at            |
|--------------------------------------------------|------------------|------------------|
|                                                  | 31st March, 2019 | 31st March, 2018 |
| Insurance claim receivables                      | -                | 1.80             |
| Interest accrued on deposits                     | 28.77            | 22.59            |
| Derivative assets                                | 136.32           | 36.16            |
| Advance for investment                           | -                | 20.00            |
| Receivable from Statutory/Government authorities | 31.19            | -                |
| Other receivables                                | 361.81           | 2.41             |
|                                                  | 558.09           | 82.96            |

## Note 17: Current tax assets (net)

| Particulars                                                                         | As at            | As at            |
|-------------------------------------------------------------------------------------|------------------|------------------|
|                                                                                     | 31st March, 2019 | 31st March, 2018 |
| Advance Income Tax (net of provision of ₹5988.58; 31st March, 2018 : ₹5523.03 lakh) | 1090.62          | 434.56           |
|                                                                                     | 1090.62          | 434.56           |

# Note 18: Other current assets

| Particulars                                              | As at            | As at            |
|----------------------------------------------------------|------------------|------------------|
|                                                          | 31st March, 2019 | 31st March, 2018 |
| Export incentives receivable                             | 668.04           | 668.91           |
| Others incentives receivable                             | 49.42            | -                |
| Advances recoverable in cash or kind                     | 19.42            | 38.10            |
| Advances to suppliers                                    | 119.68           | 236.13           |
| Advances to suppliers - credit impaired                  | 8.84             | 11.31            |
| Less : Impairment allowances                             | (8.84)           | (11.31)          |
| Prepaid expenses                                         | 499.09           | 418.26           |
| Balance with statutory/government authorities            | 1674.92          | 1834.82          |
| Advance with statutory authorities against disputed dues | 93.19            | 229.57           |
| Stamp on hand                                            | 0.60             | 0.66             |
| Other advances                                           | 66.73            | 2.01             |
|                                                          | 3191.09          | 3428.46          |

(Rupees in lakh, unless otherwise stated)

| Note 19: Equity share capital                                                          |                           |                           |
|----------------------------------------------------------------------------------------|---------------------------|---------------------------|
| Particulars                                                                            | As at<br>31st March, 2019 | As at<br>31st March, 2018 |
| AUTHORISED                                                                             |                           |                           |
| 1,70,00,000 (31st March, 2018 : 1,70,00,000) Equity Shares of ₹10/- each               | 1700.00                   | 1700.00                   |
| ISSUED                                                                                 |                           |                           |
| 1,05,66,100 (31st March, 2018 : 1,05,66,100) Equity Shares of ₹10/- each               | 1056.61                   | 1056.61                   |
| SUBSCRIBED AND PAID-UP                                                                 |                           |                           |
| 1,03,69,600 (31st March, 2018 : 1,03,69,600) Equity Shares of ₹10/- each fully paid up | 1036.96                   | 1036.96                   |
| Add : Forfeited Equity Shares :                                                        |                           |                           |
| Amount paid-up on 1,96,500 (31st March, 2018 : 1,96,500) Equity Shares                 | 10.07                     | 10.07                     |
|                                                                                        | 1047.03                   | 1047.03                   |

## (a) Rights, preferences and restrictions attached to shares issued:

The Parent company has only one class of equity shares having a par value of ₹10/- each. Each equity shareholder is entitled to one vote per share held.

In the event of liquidation, the equity shareholders are eligible to receive the remaining assets of the Parent Company after distribution of all preferential amounts, in proportion to their shareholdings.

## (b) Details of shares held by shareholders holding more than 5% of the aggregate shares in the Company:

| SN. | Names of the                   | As at 31st March, 2019 |        | As at 31st March, 2018 |        |
|-----|--------------------------------|------------------------|--------|------------------------|--------|
|     | shareholders                   | No. of shares          | % held | No. of shares          | % held |
| 1   | Merino Exports Private Limited | 30,65,700              | 29.56  | 30,65,700              | 29.56  |
| 2   | Mr Bikash Lohia                | 6,40,600               | 6.18   | 6,40,400               | 6.18   |
| З   | Mr Prakash Lohia               | 5,66,020               | 5.46   | 9,91,020               | 9.56   |
| 4   | Mr Deepak Lohia                | 6,15,189               | 5.93   | 6,15,189               | 5.93   |
| 5   | Mr Madhusudan Lohia            | 7,21,635               | 6.96   | -                      | -      |
|     |                                | 56,09,144              | 54.09  | 53,12,309              | 51.23  |

# Note 20: Other equity

| Particulars                                                        | As at            | As at            |
|--------------------------------------------------------------------|------------------|------------------|
|                                                                    | 31st March, 2019 | 31st March, 2018 |
| Reserves and surplus:                                              |                  |                  |
| Securities premium                                                 |                  |                  |
| Balance as at the beginning of the year                            | 311.43           | 311.43           |
| Addition during the year                                           | -                | -                |
| Balance as at the end of the year                                  | 311.43           | 311.43           |
| General reserve                                                    |                  |                  |
| Balance as at the beginning of the year                            | 7821.67          | 6741.81          |
| Add: Transferred from retained earnings                            | 1282.49          | 1079.86          |
| Balance as at the end of the year                                  | 9104.16          | 7821.67          |
| Retained earnings                                                  |                  |                  |
| Balance as at the beginning of the year                            | 47276.73         | 38086.89         |
| Add: Profit for the year after tax                                 | 12644.40         | 10678.90         |
| Amount available for appropriation                                 | 59921.13         | 48765.79         |
| Less : Appropriations:                                             |                  |                  |
| Interim dividend on Equity Shares for the year                     | 362.94           | 362.94           |
| Dividend distribution tax on interim dividend on Equity Shares     | 74.61            | 73.88            |
| Transfer to general reserve                                        | 1282.49          | 1079.86          |
|                                                                    | 1720.04          | 1516.68          |
| Other comprehensive income                                         |                  |                  |
| Remeasurements of post-employment benefit obligations (net of tax) | (0.39)           | 27.62            |
| Balance as at the end of the year                                  | 58200.70         | 47276.73         |
| Total (I)                                                          | 67616.29         | 55409.83         |

(Rupees in lakh, unless otherwise stated)

### Note 20: Other reserves (Contd.)

| Particulars                                           | As at<br>31st March, 2019 | As at<br>31st March, 2018 |
|-------------------------------------------------------|---------------------------|---------------------------|
| Equity Instruments through Other Comprehensive Income |                           | , ,                       |
| Opening balance                                       | 1560.16                   | 1281.02                   |
| Change in fair value of FVOCI equity instruments      | 2539.49                   | 371.04                    |
| Deferred tax                                          | (592.85)                  | (91.90)                   |
| Total (II)                                            | 3506.80                   | 1560.16                   |
| Total Other Equity (I + II)                           | 71123.09                  | 56969.99                  |

# Nature and purpose of other reserves

# Securities premium

Securities premium is used to record the premium on issue of shares. The reserve is to be utilised in accordance with the provisions of the Act.

# General reserve

General reserve is created from time to time by transferring profits from retained earnings and can be utilised for purposes such as dividend payout, bonus issue, etc and represents free reserve.

# FVOCI equity investments

The Group has elected to recognise changes in the fair value of investments in equity securities in other comprehensive income. These changes are accumulated within the FVOCI equity investments through other reserve within equity. The Group transfers amounts from this reserve to retained earnings when the relevant equity securities are derecognised.

## Note 21: Borrowings - non current

| Particulars                                          | As at            | As at            |
|------------------------------------------------------|------------------|------------------|
|                                                      | 31st March, 2019 | 31st March, 2018 |
| Secured                                              |                  |                  |
| Term Loans                                           |                  |                  |
| From Banks:                                          |                  |                  |
| Indian Rupee Loans [Refer (a) and (b) below]         | 4004.35          | 5208.36          |
| Foreign Currency Loan [Refer (c) below]              | 440.90           | 689.35           |
|                                                      | 4445.25          | 5897.71          |
| Less : Current maturities (payable withing one year) |                  |                  |
| From Banks:                                          |                  |                  |
| Indian Rupee Loans [Refer (a) and (b) below]         | 1128.21          | 1204.26          |
| Foreign Currency Loan [Refer (c) below]              | 293.93           | 276.76           |
|                                                      | 1422.14          | 1481.02          |
|                                                      | 3023.11          | 4416.69          |

## Note:-

- (a) Vehicle loans are secured by way of hypothecation of the related assets. These are repayable in maximum sixty equal monthly instalments, repayment period thereof varying from June, 2013 and ending in July, 2020, bearing interest rates varying from 10.00% p.a to 10.50% p.a.
- (b) Repayment terms and nature of securities given for Indian Rupee Loans from Banks:

| Bank        |         |         | Nature of Securities                      | Repayment terms                         |
|-------------|---------|---------|-------------------------------------------|-----------------------------------------|
|             | 2019    | 2018    |                                           |                                         |
| The Hong    | 1500.00 | 1500.00 | Exclusive Charge on the Solar Plant of    | Repayable in twelve equal quarterly     |
| Kong and    |         |         | subsidiary company situated at Budak      | instalments with two year moratorium    |
| Sanghai     |         |         | Village Distt. Hissar Haryana along with  | period, First instalment will be due on |
| Banking     |         |         | followings Mutual fund of the Group:-     | 21st Feb 2020. Interest is payable      |
| Corporation |         |         | 1. ICICI Prudential Medium Term Bond      | monthly @ 7.35% p.a. The amount of      |
| Limited     |         |         | Fund (G)- 406,502.413 Units;              | the quarterly instalments is ₹125 lakh  |
|             |         |         | 2. IDFC Corporate Bond Fund -             | each. Last instalment will be due on    |
|             |         |         | 921,234.45 Units;                         | 21st November, 2022.                    |
|             |         |         | 3. Birla Sunlife Short Term Opportunities |                                         |
|             |         |         | Fund - 188,388.487 units                  |                                         |

(Rupees in lakh, unless otherwise stated)

| Bank                                                                 | 31st March,<br>2019 | 31st March,<br>2018 | Nature of Securities                                                                                                                                                                                                                                                                               | Repayment terms                                                           |
|----------------------------------------------------------------------|---------------------|---------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------|
| The Hong<br>Kong and<br>Sanghai<br>Banking<br>Corporation<br>Limited | 2500.00             | 3500.00             | Exclusive charge on movable and<br>immovable property, plant and equipment<br>of the Dahej project. Second pari passu<br>charge on entire current assets of the<br>Company both present and future.                                                                                                | one year. Interest is payable monthly                                     |
| DBS Bank<br>Limited                                                  | -                   | 199.73              | First pari passu charge on the entire Property,<br>plant and equipment of the Company, both<br>present and future (excluding assets which<br>are exclusively charged to other lenders)<br>and second pari passu charge on the<br>entire current assets of the Company, both<br>present and future. | one year. Interest is payable monthly<br>@ 9.25% p.a. Last instalment was |
|                                                                      | 4000.00             | 5199.73             |                                                                                                                                                                                                                                                                                                    |                                                                           |

# (c) Repayment terms and nature of securities given for Foreign Currency Term Loan from bank:

| Bank                                  | 31st<br>March,<br>2019 | 31st<br>March,<br>2018 | Nature of Securities                                                                                                                                                                                                                                                                                  | Repayment terms                                                                                                                                                                                |
|---------------------------------------|------------------------|------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Standard<br>Chartered<br>Bank Limited | 440.90                 | 689.35                 | First pari passu charge on the entire<br>property, plant and equipment of the<br>Company, both present and future<br>(excluding assets which are exclusively<br>charged to other lenders) and second<br>pari passu charge on the entire current<br>assets of the Company, both present and<br>future. | instalments starting from the end<br>of fifteen months from the date of<br>disbursement. Interest is payable in<br>every three months @ 9.90% p.a on<br>fully hedged basis. The balance amount |
|                                       | 440.90                 | 689.35                 |                                                                                                                                                                                                                                                                                                       |                                                                                                                                                                                                |

(d) Outstanding balances of loans as indicated in (b) and (c) above are inclusive of current maturities of such loans as disclosed in Note 27.

### Note 22: Other financial liabilities

| Particulars                     | As at            | As at            |
|---------------------------------|------------------|------------------|
|                                 | 31st March, 2019 | 31st March, 2018 |
| Loyalty and bond monies payable | 14.81            | 23.81            |
|                                 | 14.81            | 23.81            |

(Rupees in lakh, unless otherwise stated)

| Note 23: Deferred tax liabilities (net)<br>Particulars                              | As at            | As at            |
|-------------------------------------------------------------------------------------|------------------|------------------|
|                                                                                     | 31st March, 2019 | 31st March, 2018 |
| Deferred tax liabilities                                                            |                  |                  |
| Difference between written down value of block of assets as per income tax laws and | 3745.92          | 3548.55          |
| book written down value of the property, plant and equipment                        |                  |                  |
| Investment in equity shares                                                         | 1064.86          | 472.01           |
| Investment in mutual funds                                                          | 77.97            | 26.67            |
| Others                                                                              | 5.68             | 18.85            |
| Derivative liabilities                                                              | 33.91            | 8.38             |
|                                                                                     | 4928.34          | 4074.46          |
| Deferred tax assets                                                                 |                  |                  |
| Disallowance of expense allowable for tax purpose on payment basis                  | 218.79           | 155.82           |
| Borrowings                                                                          | -                | 4.71             |
| Others                                                                              | 39.11            | 36.30            |
|                                                                                     | 257.90           | 196.83           |
|                                                                                     | 4670.44          | 3877.63          |

# Movements in deferred tax liabilities

| Particulars            | Property,<br>plant and | Borrowings | Financial assets<br>at fair value | Financial<br>assets at fair | Disallow-<br>ance | Others  | Total   |
|------------------------|------------------------|------------|-----------------------------------|-----------------------------|-------------------|---------|---------|
|                        | equipment              |            | through profit or                 | value through               | anoc              |         |         |
|                        |                        |            | loss                              | OCI                         |                   |         |         |
| As at 1st April, 2017  | 2685.48                | 11.65      | 102.52                            | 380.12                      | (131.40)          | (45.30) | 3003.07 |
| Charged / (Credited):  |                        |            |                                   |                             |                   |         |         |
| to profit and loss     | 863.07                 | (16.36)    | (67.47)                           | -                           | (40.25)           | 27.85   | 766.84  |
| to other comprehensive | -                      | -          | -                                 | 91.89                       | 15.83             | -       | 107.72  |
| income                 |                        |            |                                   |                             |                   |         |         |
| As at 31st March, 2018 | 3548.55                | (4.71)     | 35.05                             | 472.01                      | (155.82)          | (17.45) | 3877.63 |
| Charged / (Credited):  |                        |            |                                   |                             |                   |         |         |
| to profit and loss     | 197.37                 | 4.71       | 76.83                             | -                           | (62.97)           | (17.52) | 198.42  |
| to other comprehensive | -                      | -          | -                                 | 592.85                      | -                 | 1.54    | 594.39  |
| income                 |                        |            |                                   |                             |                   |         |         |
| As at 31st March, 2019 | 3745.92                | -          | 111.88                            | 1064.86                     | (218.79)          | (33.43) | 4670.44 |

# Note 24: Other non-current liabilities

| Particulars                | As at            | As at            |
|----------------------------|------------------|------------------|
|                            | 31st March, 2019 | 31st March, 2018 |
| Deferred government grants | 96.49            | 102.58           |
|                            | 96.49            | 102.58           |

(Rupees in lakh, unless otherwise stated)

| Note 25: Borrowings - current                 | ( - 1            |                  |
|-----------------------------------------------|------------------|------------------|
| Particulars                                   | As at            | As at            |
|                                               | 31st March, 2019 | 31st March, 2018 |
| Secured (Refer (a) below)                     |                  |                  |
| Working Capital Loan                          |                  |                  |
| From Banks:                                   |                  |                  |
| Overdraft / Cash Credit                       | 710.10           | 2635.72          |
| Working Capital Demand Loan                   | 2000.00          | 3200.00          |
| Rupee Packing Credit Loan                     | 5430.00          | 2700.00          |
| Others                                        |                  |                  |
| Bills discounted with banks (Refer (b) below) | 299.26           | 450.00           |
|                                               | 8439.36          | 8985.72          |
| Unsecured                                     |                  |                  |
| Short-Term Loan                               |                  |                  |
| From Banks:                                   |                  |                  |
| Indian Rupee Loan                             | 7000.00          | 4000.00          |
|                                               | 7000.00          | 4000.00          |
|                                               | 15439.36         | 12985.72         |

(a) Working capital loans are secured by way of:

- i) Primary security: Hypothecation of the trade receivables and inventories of the Group on Pari Passu basis, both present and future.
- ii) Collateral security: Second Charge on the entire property, plant and equipment of the Group except assets charged exclusively to other banks, both present and future, on Pari Passu basis, with other consortium banks.
- (b) Bills discounting facility is secured by first loss default guarantee to the respective banks upto a ceiling of 5% of the sanctioned limits.

## Note 26: Trade payables

| Particulars                                                                            | As at            | As at            |
|----------------------------------------------------------------------------------------|------------------|------------------|
|                                                                                        | 31st March, 2019 | 31st March, 2018 |
| Total outstanding dues of micro enterprises and small enterprises                      | 122.94           | 3.80             |
| Total outstanding dues of creditors other than micro enterprises and small enterprises | 16802.75         | 14002.83         |
|                                                                                        | 16925.69         | 14006.63         |

# Note 27: Other financial liabilities - current

| Particulars                                          | As at            | As at            |
|------------------------------------------------------|------------------|------------------|
|                                                      | 31st March, 2019 | 31st March, 2018 |
| Current maturities of long-term debt (refer note 21) | 1422.14          | 1481.02          |
| Interest accrued but not due on borrowings           | 24.91            | 17.17            |
| Unpaid dividends *                                   | 25.23            | 24.81            |
| Deposits from Customers and Suppliers                | 858.27           | 802.93           |
| Employee benefits payable                            | 1313.50          | 1150.29          |
| Liability for purchases of capital assets            | 806.46           | 1383.65          |
| Derivative liabilities                               | -                | 0.18             |
| Contract liability against loyalty points            | 373.29           | 99.59            |
| Refund liability against periodical schemes          | 297.79           | 227.70           |
| Other payables                                       | 484.15           | 378.48           |
|                                                      | 5605.74          | 5565.82          |

\*There is no amount due and outstanding as at year end to be credited to Investor Education and Protection Fund under Subsection 5 of Section 124 of the Act.

(Rupees in lakh, unless otherwise stated)

| Note 28: Other current liabilities             | ( -   )        | ,                   |
|------------------------------------------------|----------------|---------------------|
| Particulars                                    | As at          | As at               |
|                                                | 31st March, 20 | 19 31st March, 2018 |
| Liabilities under litigations                  | 96.8           | 30 233.18           |
| Contract liabilities / advances from customers | 1081.3         | 697.42              |
| Statutory dues                                 | 358.8          | 461.62              |
| Deferred revenue                               |                | - 1.56              |
|                                                | 1536.9         | 1393.78             |

# Note 29: Provisions

| Particulars                     | As at            | As at            |
|---------------------------------|------------------|------------------|
|                                 | 31st March, 2019 | 31st March, 2018 |
| Provision for Employee benefits |                  |                  |
| Leave encashment                | 442.35           | 362.00           |
| Gratuity                        | 52.00            | 106.21           |
|                                 | 494.35           | 468.21           |

# Note 30: Current tax liabilities (net)

| Particulars                    | As at            | As at            |
|--------------------------------|------------------|------------------|
|                                | 31st March, 2019 | 31st March, 2018 |
| Provision for income tax (net) | 339.20           | 2.04             |
|                                | 339.20           | 2.04             |

# Note 31: Revenue from operations

| Particulars                   | 2018-19   | 2017-18   |
|-------------------------------|-----------|-----------|
| (i) Sale of products          |           |           |
| Domestic                      | 107492.76 | 88531.88  |
| Export                        | 37576.09  | 31628.31  |
|                               | 145068.85 | 120160.19 |
| (ii) Sale of services         |           |           |
| Income from job work          | 253.96    | 131.57    |
| (iii) Other operating revenue |           |           |
| Export incentives             | 1121.22   | 1014.84   |
| Scrap sales                   | 768.65    | 572.64    |
|                               | 1889.87   | 1587.48   |
| Revenue from operations       | 147212.68 | 121879.24 |

(Rupees in lakh, unless otherwise stated)

# Note 31.1: Disclosure as per Ind As 115

- 1. Revenue from contracts with customers:
- 1.1. Disaggregated revenue information:

Set out below is the disaggregation of the Group's revenue from contracts with customers:

| Segment:                                    |           |                                    | 2018-19       |          |           |
|---------------------------------------------|-----------|------------------------------------|---------------|----------|-----------|
| Type of goods or service                    | Laminates | Panel<br>products and<br>furniture | Potato Flakes | Others   | Total     |
| Sale of goods                               | 105607.20 | 23915.73                           | 6213.10       | 9332.82  | 145068.85 |
| Sale of services                            | 243.89    | 10.07                              | -             | -        | 253.96    |
| Others                                      | -         | -                                  | -             | 768.65   | 768.65    |
| Total revenue from contracts with customers | 105851.09 | 23925.80                           | 6213.10       | 10101.47 | 146091.46 |
|                                             |           |                                    |               |          |           |
| India                                       | 71358.44  | 22022.64                           | 5119.05       | 10015.24 | 108515.37 |
| Outside India                               | 34492.65  | 1903.16                            | 1094.05       | 86.23    | 37576.09  |
| Total revenue from contracts with customers | 105851.09 | 23925.80                           | 6213.10       | 10101.47 | 146091.46 |
|                                             |           |                                    |               |          |           |
| Timing of revenue recognition               |           |                                    |               |          |           |
| Goods transferred at a point in time        | 105607.20 | 23915.73                           | 6213.10       | 10101.47 | 145837.50 |
| Services transferred over time              | 243.89    | 10.07                              | -             | -        | 253.96    |
| Total revenue from contracts with customers | 105851.09 | 23925.80                           | 6213.10       | 10101.47 | 146091.46 |

| Segment:                                    | 2017-18   |                                    |               |         |           |
|---------------------------------------------|-----------|------------------------------------|---------------|---------|-----------|
| Type of goods or service                    | Laminates | Panel<br>products and<br>furniture | Potato Flakes | Others  | Total     |
| Sale of goods                               | 89431.34  | 19227.28                           | 4896.61       | 6604.95 | 120160.18 |
| Sale of services                            | 131.56    | -                                  | -             | -       | 131.56    |
| Others                                      | -         | -                                  | -             | 572.64  | 572.64    |
| Total revenue from contracts with customers | 89562.90  | 19227.28                           | 4896.61       | 7177.59 | 120864.38 |
| India                                       | 59834.47  | 18435.51                           | 3497.36       | 7007.91 | 88775.25  |
| Outside India                               | 29728.43  | 791.77                             | 1399.25       | 169.68  | 32089.13  |
| Total revenue from contracts with customers | 89562.90  | 19227.28                           | 4896.61       | 7177.59 | 120864.38 |
| Timing of revenue recognition               |           |                                    |               |         |           |
| Goods transferred at a point in time        | 89431.34  | 19227.28                           | 4896.61       | 7177.59 | 120732.82 |
| Services transferred over time              | 131.56    | -                                  | -             | -       | 131.56    |
| Total revenue from contracts with customers | 89562.90  | 19227.28                           | 4896.61       | 7177.59 | 120864.38 |

Set out below, is the reconciliation of the revenue from contracts with customers with the amounts disclosed in the segment information (Note 52):

| Segment revenue:                            |            |              | 2018-19       | · · · · · · · · · · · · · · · · · · · |            |  |  |  |
|---------------------------------------------|------------|--------------|---------------|---------------------------------------|------------|--|--|--|
|                                             | Laminates  | Panel        | Potato Flakes | Others                                | Total      |  |  |  |
|                                             |            | products and |               |                                       |            |  |  |  |
|                                             |            | furniture    |               |                                       |            |  |  |  |
| External customers                          | 111158.97  | 24248.44     | 6793.88       | 6974.49                               | 149175.78  |  |  |  |
| Inter-segment                               | 7462.60    | -            | -             | -                                     | 7462.60    |  |  |  |
|                                             | 118621.57  | 24248.44     | 6793.88       | 6974.49                               | 156638.38  |  |  |  |
|                                             |            |              |               |                                       |            |  |  |  |
| Inter-segment adjustment and elimination    | (12770.48) | (322.64)     | (580.78)      | 3126.98                               | (10546.92) |  |  |  |
| Total revenue from contracts with customers | 105851.09  | 23925.80     | 6213.10       | 10101.47                              | 146091.46  |  |  |  |

(Rupees in lakh, unless otherwise stated)

| Segment revenue:                            | 2017-18   |              |               |         |           |
|---------------------------------------------|-----------|--------------|---------------|---------|-----------|
|                                             | Laminates | Panel        | Potato Flakes | Others  | Total     |
|                                             |           | products and |               |         |           |
|                                             |           | furniture    |               |         |           |
| External customers                          | 92438.84  | 19003.03     | 5260.61       | 7206.38 | 123908.86 |
| Inter-segment                               | 3772.76   | -            | -             | -       | 3772.76   |
|                                             | 96211.60  | 19003.03     | 5260.61       | 7206.38 | 127681.62 |
|                                             |           |              |               |         |           |
| Inter-segment adjustment and elimination    | (6648.70) | 224.25       | (364.00)      | (28.79) | (6817.24) |
| Total revenue from contracts with customers | 89562.90  | 19227.28     | 4896.61       | 7177.59 | 120864.38 |

Sale includes excise duty collected from customers of ₹ Nil (31st March, 2018: ₹1667.78). Revenue from operations for previous periods up to 30th June, 2017 includes excise duty. From 1st july, 2017 the excise duty and most of the indirect taxes in India have been replaced by Goods and Service Tax(GST). The Group collects GST on behalf of the Government. Hence, GST is not included in revenue from operations. In view of the aforesaid change in indirect taxes, revenue from operations for 2018-19 is not comparable with 2017-18.

# 1.2 Contract balances

| Particulars                                                                       | 31st March, 2019 | 31st March, 2018 |
|-----------------------------------------------------------------------------------|------------------|------------------|
| Trade receivables                                                                 | 19624.63         | 18157.08         |
| Contract liabilities / advance from customer                                      | 1081.30          | 697.42           |
| Contract liability against loyalty points                                         | 373.29           | 99.59            |
| Refund liability against periodical schemes                                       | 297.79           | 227.70           |
| Trade receivables are non-interest bearing and normal credit period is 45-90 days |                  |                  |
| Contract liabilities include short-term advances recived from customers against   |                  |                  |
| future supply of goods.                                                           |                  |                  |
| Set out below is the amount of revenue recognised from:                           |                  |                  |
| Amounts included in contract liabilities at the beginning of the year             | 697.42           | 656.37           |

1.3: Reconciliing the amount of revenue recognised in the statement of of Profit and Loss with contracted price:

| Particulars                          | 31st March, 2019 | 31st March, 2018 |
|--------------------------------------|------------------|------------------|
| Revenue as per contracted price      | 150325.49        | 123833.38        |
| Adjustments:                         |                  |                  |
| Discounts, rebates and schemes       | 3748.34          | 2653.84          |
| Loyalty points                       | 485.69           | 315.16           |
| Revenue from contract with customers | 146091.46        | 120864.38        |

## 1.4: Performance obligation

Information about the Group's performance obligations are:

The performance obligation is satisfied upon delivery of the product and payment is generally due within 45-90 days from delivery.

(Rupees in lakh, unless otherwise stated)

| Particulars                                                        | 2018-19 | 2017-18  |
|--------------------------------------------------------------------|---------|----------|
| (i) Interest Income on financial assets measured at amortised cost |         |          |
| On bank and other deposits                                         | 262.54  | 387.04   |
| On loans to others                                                 | 8.80    | 14.37    |
| On Non Convertible debenture                                       | 6.18    | -        |
| (ii) Dividend income from long term investments measured at FVTPL  | 1.98    | 0.07     |
| (iii) Claims from insurance companies                              | 50.09   | 130.15   |
| (iv) Provisions / Liabilities no longer required written back      | 279.73  | 226.35   |
| (v) Profit on sale of property, plant and equipment                | 14.66   | 15.63    |
| (vi) Recovery of bad debts                                         | 14.48   | 62.63    |
| (vii) Refund of tax paid under protest                             | -       | 25.48    |
| (viii) Net gain on foreign currency transactions and translation   | 938.29  | 1224.35  |
| (ix) Fair value changes of financial assets measured at FVTPL      | 173.07  | 54.65    |
| (x) Fair value gain/(loss) on derivatives                          | 100.33  | (258.82) |
| (xi) Profit on sale of investment measured at FVTPL                | (7.96)  | 0.64     |
| (xii) Miscellaneous income [Refer (a) below]                       | 120.91  | 138.30   |
| (xiii) Interest on income tax provision written back               | -       | 8.78     |
|                                                                    | 1963.10 | 2029.62  |

(a) Includes ₹19.80 (Previous Year ₹ Nil) towards electricity subsidy from Dakshin Gujarat Vij Company Limited.

## Note 33: Cost of materials consumed

| Particulars                       | 2018-19   | 2017-18  |
|-----------------------------------|-----------|----------|
| Raw Materials Consumed            |           |          |
| Opening Stock                     | 19856.06  | 14811.33 |
| Purchases and Incidental expenses | 80275.42  | 62106.14 |
|                                   | 100131.48 | 76917.47 |
| Less: Cost of raw materials sold  | 2867.98   | 382.75   |
|                                   | 97263.50  | 76534.72 |
| Less: Closing Stock               | 24180.27  | 19856.06 |
|                                   | 73083.23  | 56678.66 |

### Note 34: Changes in inventories of finished goods, stock-in-trade, work-in-progress and biological assets

| Particulars          | 2018-19   | 2017-18   |
|----------------------|-----------|-----------|
| Opening Stock        |           |           |
| - Work-in-progress   | 713.60    | 503.80    |
| - Finished Goods     | 8674.41   | 7509.67   |
| - Biological assets* | 481.84    | 485.04    |
| - Stock-in-Trade     | 1609.67   | 1510.19   |
|                      | 11479.52  | 10008.70  |
| Less: Closing Stock  |           |           |
| - Work-in-progress   | 952.97    | 713.60    |
| - Finished Goods     | 10328.54  | 8674.41   |
| - Biological assets* | 679.86    | 481.84    |
| - Stock-in-Trade     | 1509.75   | 1609.67   |
|                      | 13471.12  | 11479.52  |
|                      | (1991.60) | (1470.82) |

\* Include change in fair value of biological assets on account of harvested biological assets transferred to inventory at fair value amounting to ₹334.10 (31st March, 2018 - ₹559.89).

# Note 35: Employee benefits expense

| Particulars                                 | 2018-19  | 2017-18  |
|---------------------------------------------|----------|----------|
| Salaries, wages, bonus etc.                 | 14489.94 | 12120.05 |
| Contribution to provident and other funds * | 1033.72  | 1080.96  |
| Workmen and staff welfare                   | 456.89   | 404.20   |
|                                             | 15980.55 | 13605.21 |

\* The Group has recognised an expense of ₹645.10 (31st March, 2018 - ₹647.35) towards the defined contribution plans.

(Rupees in lakh, unless otherwise stated)

| Note 36: Finance costs                          |         |         |  |  |
|-------------------------------------------------|---------|---------|--|--|
| Particulars                                     | 2018-19 | 2017-18 |  |  |
| Interest expense                                | 1624.44 | 1293.13 |  |  |
| Interest on shortfall in payment of advance tax | 14.82   | 22.13   |  |  |
| Other borrowing costs                           | 91.90   | 105.88  |  |  |
|                                                 | 1731.16 | 1421.14 |  |  |

# Note 37: Depreciation and amortization expense

| Particulars                                                                               | 2018-19 | 2017-18 |
|-------------------------------------------------------------------------------------------|---------|---------|
| Depreciation and amortization of property, plant and equipment (including leasehold land) | 4129.99 | 3651.86 |
| Amortization of Intangible assets                                                         | 105.39  | 104.74  |
|                                                                                           | 4235.38 | 3756.60 |

# Note 38: Other expenses

| Particulars                                            | 2018-19  | 2017-18  |
|--------------------------------------------------------|----------|----------|
| Consumption of stores and spare parts                  | 2901.64  | 2499.42  |
| Power and fuel [refer (a) below]                       | 6109.62  | 4800.72  |
| Jobwork charges                                        | 242.75   | 135.28   |
| Installation Charges                                   | 331.47   | 93.40    |
| Rent                                                   | 1651.91  | 1498.61  |
| Rates and taxes                                        | 152.14   | 214.98   |
| Repairs to :                                           |          |          |
| Buildings                                              | 120.55   | 118.50   |
| Plant and machinery                                    | 367.86   | 411.21   |
| Others                                                 | 528.14   | 672.74   |
| Legal and professional                                 | 1038.32  | 1015.96  |
| Vehicle upkeep                                         | 701.94   | 598.70   |
| Carriage outward                                       | 4038.01  | 3529.26  |
| Packing & forwarding                                   | 2406.57  | 2205.85  |
| Insurance charges                                      | 333.17   | 291.77   |
| Commission charges                                     | 976.65   | 844.96   |
| Printing and stationery                                | 94.85    | 95.82    |
| Postage and courier                                    | 119.11   | 89.81    |
| Advertisement, publicity and sales promotion           | 2669.60  | 2039.70  |
| Travel expenses                                        | 1048.53  | 919.95   |
| Communication expense                                  | 242.79   | 246.00   |
| Excise duty [refer (b) below]                          | -        | (235.35) |
| Bad debts and advances written off                     | 56.67    | 46.79    |
| Provision for doubtful debts and advances              | 132.48   | 4.39     |
| Payments to the auditors [refer (c) below]             | 41.47    | 40.79    |
| Bank charges and commission                            | 82.38    | 87.06    |
| Royalty                                                | 78.65    | 60.17    |
| Donations                                              | 495.49   | 790.18   |
| CSR expenditure (refer note 46)                        | 370.49   | 309.92   |
| Loss on sale/disposal of property, plant and equipment | 126.96   | 42.17    |
| Agricultural expenses                                  | 913.39   | 849.71   |
| Software Expenses                                      | 382.93   | 193.01   |
| Miscellaneous expenses                                 | 1224.13  | 1322.20  |
|                                                        | 29980.66 | 25833.68 |

(a) Net of ₹29.62 (Previous Year ₹ Nil) towards electricity subsidy from Dakshin Gujarat Vij Company Limited.

(b) Represents excise duty related to the difference between the closing stock and opening stock of finished goods.

(Rupees in lakh, unless otherwise stated)

| (C) | Amount paid / | payable to | the auditors | (excluding | GST) |
|-----|---------------|------------|--------------|------------|------|
|-----|---------------|------------|--------------|------------|------|

| Particulars               | 2018-19 | 2017-18 |
|---------------------------|---------|---------|
| As Statutory Auditors:    |         |         |
| Statutory audit fees      | 28.10   | 28.10   |
| Tax audit fees            | 5.50    | 5.50    |
| Other matters             | 4.05    | 3.39    |
| Reimbursement of expenses | 2.13    | 1.60    |
|                           | 39.78   | 38.59   |
| As Cost Auditors :        |         |         |
| Audit fees                | 0.95    | 0.95    |
| Reimbursement of expenses | 0.04    | -       |
|                           | 0.99    | 0.95    |
| As Secretarial Auditors : |         |         |
| Audit fees                | 0.70    | 1.25    |
|                           | 0.70    | 1.25    |

### Note 39: Tax expense

This note provides an analysis of the Group's income tax expense, shows amounts that are recognised directly in equity and how the tax expense is affected by non-assessable and non-deductible items. It also explains significant estimates made in relation to the Group's tax position.

(a) Income tax expense

| Particulars                         | 2018-19 | 2017-18 |
|-------------------------------------|---------|---------|
| Current tax                         |         |         |
| Current tax on profits for the year | 5828.52 | 5092.66 |
| Total current tax expense           | 5828.52 | 5092.66 |
| Deferred tax                        | 198.43  | 766.83  |
| Total deferred tax expense          | 198.43  | 766.83  |
| Income tax expense                  | 6026.95 | 5859.49 |

(b) Reconciliation of tax expense and the accounting profit multiplied by tax rate:

| Particulars                                         | 2018-19  | 2017-18  |
|-----------------------------------------------------|----------|----------|
| Profit before tax                                   | 20109.89 | 17912.88 |
| Tax at the rate of 34.944% (2017-18 - 34.608%)      | 7027.20  | 6199.29  |
| Reasons for differences are indicated below:        |          |          |
| Expenses disallowed under tax laws                  | 42.80    | 80.50    |
| Income not considered for tax laws                  | (30.98)  | (0.02)   |
| Agricultual (income) / loss                         | (144.26) | 147.56   |
| Weighted deduction                                  | 153.96   | 72.67    |
| 80IA deduction                                      | (345.95) | (455.72) |
| Items on which tax applicable at differential rates | 0.16     | 7.82     |
| Excess provision for income tax adjusted            | (154.32) | (648.64) |
| Others                                              | (521.66) | 456.03   |
| Total income tax expense                            | 6026.95  | 5859.49  |

(Rupees in lakh, unless otherwise stated)

| Not  | e: 40 Earnings per share                                             |       |                  |                  |
|------|----------------------------------------------------------------------|-------|------------------|------------------|
| Pa   | ticulars                                                             |       | 31st March, 2019 | 31st March, 2018 |
| (i)  | Basic                                                                |       |                  |                  |
|      | Number of equity shares at the beginning of the year                 |       | 1,03,69,600      | 1,03,69,600      |
|      | Number of equity shares at the end of the year                       |       | 1,03,69,600      | 1,03,69,600      |
|      | Weighted average number of equity shares outstanding during the year | (A)   | 1,03,69,600      | 1,03,69,600      |
|      | Nominal value of each equity Share (₹)                               |       | 10.00            | 10.00            |
|      | Profit for the year (₹ In lakh)                                      | (B)   | 12644.40         | 10678.90         |
|      | Earnings per share (Basic) (₹)                                       | (B/A) | 121.94           | 102.98           |
| (ii) | Diluted                                                              |       |                  |                  |
|      | Weighted average number of equity shares outstanding during the year |       | 1,03,69,600      | 1,03,69,600      |
|      | Earnings per share (Diluted) (₹)                                     |       | 121.94           | 102.98           |

# Note: 41 Contingent liabilities

| Particulars                                                                                                | 31st March, 2019 | 31st March, 2018 |
|------------------------------------------------------------------------------------------------------------|------------------|------------------|
| (a) Guarantees given -                                                                                     |                  |                  |
| Non financial bank guarantees                                                                              | 59.09            | 45.92            |
| (b) Claims against the Group not acknowledged as debts :                                                   |                  |                  |
| Demands for sales tax and entry tax [Deposit under protest ₹59.99 (31st March 2018 - ₹229.73)]             | , 370.62         | 187.23           |
| Demands for Excise, Custom Duty, Service tax [Deposit under protest ₹36.22 (31s<br>March, 2018 - ₹330.46)] | t 3713.23        | 4102.63          |
| Demand for Goods and Service Tax (Deposit under protest ₹1.76)                                             | 1.76             | -                |
| Demands for Income Tax (Deposit under protest ₹ Nil (31st March, 2018- ₹5.27)                              | 3513.86          | 3459.15          |
| (c) Miscellaneous claims by suppliers and customers etc. against the Company                               | 272.05           | 204.75           |
| (d) Differential Bonus for 2014-15                                                                         | 151.52           | 151.52           |
|                                                                                                            | 8082.13          | 8151.20          |

## Notes:-

(i) In respect of the contingent liabilities mentioned in (b) above, pending resolution of the respective proceedings, it is not practicable for the Group to estimate the timings of cash outflows, if any. In respect of matter mentioned in (a) above, the cash outflows, if any, could generally occur during the validity period of the respective guarantees. The Group does not expect any reimbursement in respect of the above contingent liabilities.

## Note: 42 Capital and other commitments

| Particulars                                                                               | 31st March, 2019 | 31st March, 2018 |
|-------------------------------------------------------------------------------------------|------------------|------------------|
| (a) Capital Commitments                                                                   |                  |                  |
| Estimated amount of contracts remaining to be executed on capital account and             | 2509.82          | 2509.38          |
| not provided for (Net of advances)                                                        |                  |                  |
| (b) Other Commitments                                                                     |                  |                  |
| The Group has imported capital goods under the Export Promotion Capital                   | 1887.62          | 815.78           |
| Goods Scheme of the Government of India at concessional rates of duty with an             |                  |                  |
| undertaking to fulfill quantified export within six years. Certificate for fulfillment of |                  |                  |
| ₹4467.67 (31st March, 2018 - ₹4863.66) is yet to be received.                             |                  |                  |
| Obligations against Advance Licences                                                      | 6668.72          | 2869.43          |
| Outstanding Letters of Credit for materials yet to be received                            | 1317.30          | 2226.45          |
| TOTAL                                                                                     | 12383.46         | 8421.04          |

# Note: 43 Operating leases

## As a lessee:

The Group has entered into cancellable operating leases and transactions for leasing of accommodation for office spaces, godown etc. The tenure of leases generally varies between 1 and 3 years except in one case where lease period is for ten years. Terms of the lease include operating term for renewal, increase in rent in future periods and term of cancellation. Related lease rental aggregating ₹962.77 (31st March, 2018 : ₹955.41) has been debited to the statement of profit and loss.

(Rupees in lakh, unless otherwise stated)

# Note: 44 Assets given as security

The carrying amounts of assets given as security for current and non-current borrowings are:

| Particulars                                | 31st March, 2019 | 31st March, 2018 |
|--------------------------------------------|------------------|------------------|
| Current                                    |                  |                  |
| Financial assets                           |                  |                  |
| Trade receivables                          | 19711.30         | 18157.08         |
| Fixed deposit                              | 17.59            | 17.59            |
| Non-financial assets                       |                  |                  |
| Inventories                                | 39436.66         | 32976.76         |
| Biological assets                          | 679.86           | 481.84           |
| Total current assets given as security     | 59845.41         | 51633.27         |
| Non- current                               |                  |                  |
| Property, plant and equipment              | 45570.28         | 37462.97         |
| Capital work-in-progress                   | 2662.27          | 3250.11          |
| Total non current assets given as security | 48232.55         | 40713.08         |
| Total assets given as security             | 108077.96        | 92346.35         |

# Note: 45 Disclosure relating to Micro, Small and Medium Enterprises

The Group has certain dues to suppliers registered under Micro, Small and Medium Enterprises Development Act, 2006 ('MSMED Act'). The disclosures pursuant to the said MSMED Act are as follows:

| Particulars                                                                           | 31st March, 2019 | 31st March, 2018 |
|---------------------------------------------------------------------------------------|------------------|------------------|
| Principal amount due to suppliers registered under the MSMED Act and remaining        | 122.94           | 3.80             |
| unpaid as at year end                                                                 |                  |                  |
| Interest due to suppliers registered under the MSMED Act and remaining unpaid as at   | 0.27             | -                |
| year end                                                                              |                  |                  |
| Principal amounts paid to suppliers registered under the MSMED Act, beyond the        | 5.98             | -                |
| appointed day during the year                                                         |                  |                  |
| Interest paid, other than that under Section 16 of MSMED Act, to suppliers registered | -                | -                |
| under the MSMED Act, beyond the appointed day during the year                         |                  |                  |
| Interest paid, under Section 16 of MSMED Act, to suppliers registered under the MSMED | -                | -                |
| Act, beyond the appointed day during the year                                         |                  |                  |
| Interest due and payable towards suppliers registered under MSMED Act, for payments   | 0.12             | -                |
| already made                                                                          |                  |                  |
| Further interest remaining due and payable for earlier years                          | -                | 0.06             |

The above information regarding Micro, Small and Medium Enterprises has been determined to the extent such parties have been identified on the basis of information available with the Group.

## Note: 46 CSR Expenditure

The Group undertook Corporate Social Responsibility ('CSR') programme and activities through Group Trusts (Shree Hara Kasturi Memorial Trust, Sri Man Kumar Lohia Memorial Trust and Sri Prem Chand Lohia Memorial Trust) registered under the Income Tax Act and also through direct donation to Ramakrishna Mission Sevashram Vrindaban and Bharat Lok Siksha Parisad:

| Particulars                                                           | 2018-19 | 2017-18 |
|-----------------------------------------------------------------------|---------|---------|
| (a) Gross Amount required to be spent by the Group during the year    | 354.51  | 307.80  |
| (b) Amount Spent by the Group through these trusts / direct donations |         |         |
| Construction / acquisition of any asset                               | -       | -       |
| On purpose other than the above                                       | 370.49  | 309.92  |

(Rupees in lakh, unless otherwise stated) Note: 47 Additional information as required by Paragraph 2 of the General Instructions for Preparation of Consolidated Financial Statements to Schedule III to the Companies Act, 2013:

| Name of the entity in the Group            | Net Asset  | i.e. Total   | Share in p | rofit or loss | Share in oth | ner com- | Share in tota | l compre- |
|--------------------------------------------|------------|--------------|------------|---------------|--------------|----------|---------------|-----------|
|                                            | assets min | us total li- |            |               | prehensive   | income   | hensive i     | ncome     |
|                                            | abilit     | ies          |            |               |              |          |               |           |
|                                            | As % of    | Amount       | As % of    | Amount        | As % of      | Amount   | As % of       | Amount    |
|                                            | consoli-   |              | con-       |               | consoli-     |          | consolidated  |           |
|                                            | dated net  |              | solidated  |               | dated other  |          | other com-    |           |
|                                            | assets     |              | profit or  |               | comprehen-   |          | prehensive    |           |
|                                            |            |              | loss       |               | sive income  |          | income        |           |
| Parent                                     |            |              |            |               |              |          |               |           |
| Merino Industries Limited                  | 60.27%     | 48364.47     | 59.71%     | 8408.21       | 99.34%       | 1936.60  | 64.53%        | 10344.81  |
| Subsidiary                                 |            |              |            |               |              |          |               |           |
| Merino Panel Products limited              | 29.66%     | 23805.65     | 30.08%     | 4236.19       | 0.49%        | 9.65     | 26.48%        | 4245.84   |
|                                            |            |              |            |               |              |          |               |           |
| Non-Controlling Interest in the subsidiary | 10.07%     | 8084.00      | 10.21%     | 1438.54       | 0.17%        | 3.28     | 8.99%         | 1441.82   |
| Total                                      | 100.00%    | 80254.12     | 100.00%    | 14082.94      | 100.00%      | 1949.53  | 100.00%       | 16032.47  |

## Note: 48 - Employee benefit obligations

#### (i) Leave obligations

The leave obligations cover the Group's liability for sick and earned leave. As the Group does not have an unconditional right to defer the payment beyond 12 months the entire amount has been treated as current.

## (ii) Post-employment obligations

### a) Gratuity

The Group provides gratuity, a defined benefit plan (the 'Gratuity Plan') covering eligible employees in accordance with the Payment of Gratuity Act, 1972. The Gratuity Plan provides a lump sum payment to vested employees at retirement, death, incapacitation or termination of employment, of an amount based on respective employee's salary and the tenure of employment. The Group's liability is actuarially determined on the basis of year end actuarial valuation (using the Projected Unit Credit Method) and funded.

The Group operates a gratuity plan through the "LIC Gratuity Fund", a group gratuity scheme from Life Insurance Corporation of India. Every employee is entitled to a benefit equivalent to fifteen days' salary last drawn for each completed year of service in line with the Payment of Gratuity Act, 1972. The same is payable at the time of separation from the Group or retirement, whichever is earlier. The benefits vest after a continuous service, for five years.

## b) Provident Fund

Contribution towards provident fund is made to the regulatory authorities, where the Group has no further obligations. Such benefits are classified as defined contribution schemes as the Group does not carry any further obligations, apart from the contributions made on a monthly basis.

## (iii) Other Long-term Employment Benefits (unfunded)

Other long term employee benefits are actuarially determined (using the Projected Unit Credit Method) at the end of each year.

(Rupees in lakh, unless otherwise stated)

# (iv) Balance sheet recognition

# a) Gratuity

The amounts recognised in the balance sheet and the movements in the net defined benefit obligation over the year are as follows:

| Particulars                                                                     | Present    | Fair value | Net      |
|---------------------------------------------------------------------------------|------------|------------|----------|
|                                                                                 | value of   | of plan    | amount   |
|                                                                                 | obligation | assets     |          |
| 1st April, 2017                                                                 | 1141.85    | 1103.57    | 38.28    |
| Current service cost                                                            | 171.88     | -          | 171.88   |
| Interest expense/(income)                                                       | 85.11      | 84.98      | 0.13     |
| Past service cost                                                               | 80.64      | -          | 80.64    |
| Total amount recognised in profit or loss                                       | 337.63     | 84.98      | 252.65   |
| Remeasurement                                                                   |            |            |          |
| Return on plan assets, excluding amounts included in interest expense/ (income) | -          | (2.32)     | 2.32     |
| Actuarial (gain)/loss from change in financial assumptions                      | (30.16)    | -          | (30.16)  |
| Actuarial (gain)/loss from unexpected experience                                | (17.50)    | -          | (17.50)  |
| Total amount recognised in other comprehensive income                           | (47.66)    | (2.32)     | (45.34)  |
| Employer contributions/ premium paid                                            | -          | 141.40     | (141.40) |
| Benefit payments                                                                | 73.12      | 73.12      | -        |
| 31st March, 2018                                                                | 1358.70    | 1254.51    | 104.19   |

| Particulars                                                                     | Present    | Fair value | Net      |
|---------------------------------------------------------------------------------|------------|------------|----------|
|                                                                                 | value of   | of plan    | amount   |
|                                                                                 | obligation | assets     |          |
| 1st April, 2018                                                                 | 1358.70    | 1254.51    | 104.19   |
| Current service cost                                                            | 196.95     | -          | 196.95   |
| Interest expense/(income)                                                       | 99.47      | 95.60      | 3.87     |
| Past service cost                                                               | -          | -          | -        |
| Total amount recognised in profit or loss                                       | 296.42     | 95.60      | 200.82   |
| Remeasurement                                                                   |            |            |          |
| Return on plan assets, excluding amounts included in interest expense/ (income) | -          | 9.22       | (9.22)   |
| Actuarial (gain)/loss from change in financial assumptions                      | 12.77      | -          | 12.77    |
| Actuarial (gain)/loss from unexpected experience                                | (7.97)     | -          | (7.97)   |
| Total amount recognised in other comprehensive income                           | 4.80       | 9.22       | (4.42)   |
| Employer contributions/ premium paid                                            | -          | 310.01     | (310.01) |
| Benefit payments                                                                | 106.86     | 106.86     | -        |
| 31st March, 2019                                                                | 1553.06    | 1562.48    | (9.42)   |

# (v) Significant estimates: actuarial assumptions

The significant actuarial assumptions were as follows:

| Particulars                   | 31st March, 2019 | 31st March, 2018 |
|-------------------------------|------------------|------------------|
| Discount rate                 | 7.62%            | 7.70%            |
| Expected return on plan asset | 7.62%            | 7.70%            |
| Salary growth rate            | 7.00%            | 7.00%            |
| Attrition rate                | 1.00%            | 1.00%            |
| Mortality rate                | IALM 2006-2008   | IALM 2006-2008   |
|                               | ULTIMATE         | ULTIMATE         |

(Rupees in lakh, unless otherwise stated)

# (vi) Sensitivity analysis

The sensitivity of the defined benefit obligation to changes in the weighted principal assumptions is:

| Particulars                                  | Impact on defined benefit obligation |          |          |          |  |  |  |
|----------------------------------------------|--------------------------------------|----------|----------|----------|--|--|--|
|                                              | 31st Mar                             | ch, 2019 | 31st Mar | ch, 2018 |  |  |  |
|                                              | Increase                             | Decrease | Increase | Decrease |  |  |  |
| Discount rate (-/+ 0.5%)                     | 1476.16                              | 1637.08  | 1287.79  | 1436.18  |  |  |  |
| % change compared to base due to sensitivity | -4.33%                               | 4.71%    | -4.60%   | 4.99%    |  |  |  |
| Salary growth rate (-/+ 0.5%)                | 1632.26                              | 1479.68  | 1430.55  | 1292.22  |  |  |  |
| % change compared to base due to sensitivity | 4.39%                                | -4.09%   | 4.61%    | -4.29%   |  |  |  |
| Attrition rate (-/+ 0.5%)                    | 1552.74                              | 1553.35  | 1358.42  | 1358.98  |  |  |  |
| % change compared to base due to sensitivity | -0.02%                               | 0.02%    | -0.01%   | 0.01%    |  |  |  |
| Life expectancy/ mortality rate (-/+ 10%)    | 1553.24                              | 1552.85  | 1358.97  | 1358.43  |  |  |  |
| % change compared to base due to sensitivity | 0.01%                                | -0.01%   | 0.00%    | 0.02%    |  |  |  |

This sensitivity analysis is based on a change in an assumption while holding all other assumptions constant. In practice, this is unlikely to occur, and changes in some of the assumptions may be correlated. When calculating the sensitivity of the defined benefit obligation to significant actuarial assumptions the same method (present value of the defined benefit obligation calculated with the projected unit credit method at the end of the reporting period) has been applied when calculating the defined benefit liability recognised in the balance sheet.

The methods and types of assumptions used in preparing the sensitivity analysis did not change compared those made of the prior period.

## (vii) The major categories of plan assets

The defined benefit plans are funded with an insurance company in India. The Group does not have any liberty to manage the funds provided to the insurance company. Thus the composition of each major category of plan assets has not been disclosed.

#### (viii) Risk exposure

Through its defined benefit plans the Group is exposed to a number of risks, the most significant of which are detailed below:

### Investment risk:

The defined benefit plans are funded with an insurance company in India. The Company does not have any liberty to manage the funds provided to insurance company.

The present value of the defined benefit plan liability is calculated using a discount rate determined with reference to the Government of India bonds. If the return on plan asset is below this rate, it will create a plan deficit.

## Interest risk:

A decrease in the interest rate on plan assets will increase the plan liability.

#### Life expectancy:

The present value of the defined benefit plan liability is calculated with reference to the best estimate of the mortality of plan participants both during and at the end of the employment. An increase in the life expectancy of the plan participants will increase the plan liability.

#### Salary growth risk

The present value of the defined benefit plan liability is calculated with reference to the future salaries of plan participants. An increase in the salary of the plan participants will increase the plan liability.

### (ix) Defined benefit liability and employer contributions

Expected contribution to post-employment benefits plans for the year ending 31st March, 2020 is ₹618.85.

(Rupees in lakh, unless otherwise stated)

The weighted average duration of the defined benefit obligation is 15 years (31st March, 2018 – 21 years). The expected maturity analysis of undiscounted gratuity is as follows:

| Particulars                           | Less than | Between   | Over 5   |
|---------------------------------------|-----------|-----------|----------|
|                                       | a year    | 1-5 years | years    |
| 31st March, 2019                      |           |           |          |
| Defined benefit obligation (gratuity) | 189.94    | 421.92    | 3,824.59 |
| Total                                 | 189.94    | 421.92    | 3,824.59 |
|                                       |           |           |          |
| 31st March, 2018                      |           |           |          |
| Defined benefit obligation (gratuity) | 98.96     | 371.36    | 3,617.09 |
| Total                                 | 98.96     | 371.36    | 3,617.09 |

# Note : 49 - Capital management

## (a) Risk management

(b)

- The company's objectives when managing capital are to:
- (i) safeguard its ability to continue as a going concern, so that it can continue to provide returns for shareholders and benefits for other stakeholders, and
- (ii) maintain an optimal capital structure to reduce the cost of capital.

The capital structure of the Group is based on management's judgment of the appropriate balance of key elements in order to meet its strategic and day-to-day needs. The Group manages its capital structure and makes adjustments in the light of changes in economic conditions and the requirements of the financial covenants. The funding requirement is met through a mixture of equity, long term borrowings and short term borrowings.

In order to maintain or adjust the capital structure, the Group may adjust the amount of dividends paid to shareholders, return capital to shareholders, issue new shares or sell assets to reduce debt.

The Group's policy is to maintain a stable and strong capital structure with a focus on total equity so as to maintain investor, creditors and market confidence and to sustain future development and growth of its business. The Group will take appropriate steps in order to maintain, or if necessary, adjust its capital structure, wherever required.

The amount mentioned under total equity in balance sheet is considered as Capital.

| Particulars                                                    | 31st March, 2019 | 31st March, 2018 |
|----------------------------------------------------------------|------------------|------------------|
| Debt equity ratio                                              | 0.06             | 0.09             |
| Dividend                                                       |                  |                  |
| Particulars                                                    | 31st March, 2019 | 31st March, 2018 |
| (i) Equity shares                                              |                  |                  |
| Interim dividend for the year ended 31st March, 2019 of ₹3.50  | 362.94           | 362.94           |
| (31st March, 2018 – ₹3.50) per fully paid share                |                  |                  |
| Dividend distribution tax on interim dividend on Equity Shares | 74.61            | 73.88            |

(Rupees in lakh, unless otherwise stated)

# Note : 50 - Fair value measurements

This note gives an overview of the significance of financial instruments for the Group and provides additional information on balance sheet items that contain financial instruments.

The details of significant accounting policies, including the criteria for recognition, the basis of measurement and the basis on which income and expenses are recognised in respect of each class of financial asset, financial liability and equity instrument are disclosed in Note 2 to the financial statements.

## Financial instruments by category

| Particulars                                 | As a    | t 31st March | , 2019    | As at 31st March, 2018 |         |           |
|---------------------------------------------|---------|--------------|-----------|------------------------|---------|-----------|
|                                             | FVTPL   | FVOCI        | Amortised | FVTPL                  | FVOCI   | Amortised |
|                                             |         |              | cost      |                        |         | cost      |
| Financial assets                            |         |              |           |                        |         |           |
| Investments                                 | 3979.38 | 4575.19      | 247.76    | 2699.80                | 2035.70 | -         |
| Loans to employees                          | -       | -            | 168.02    | -                      | -       | 140.40    |
| Security deposits                           | -       | -            | 420.80    | -                      | -       | 468.95    |
| Fixed deposits                              | -       | -            | 4230.34   | -                      | -       | 4078.05   |
| Advance against retirement benefits         | -       | -            | -         | -                      | -       | -         |
| Receivables relating to forward contracts   | -       | -            | -         | -                      | -       | -         |
| Security Deposits                           | -       | -            | -         | -                      | -       | -         |
| Trade receivables                           | -       | -            | 19624.63  | -                      | -       | 18157.08  |
| Cash and cash equivalent                    | -       | -            | 1162.30   | -                      | -       | 956.24    |
| Bank balances other than above              | -       | -            | 42.82     | -                      | -       | 242.40    |
| Derivative assets                           | 136.32  | -            | -         | 36.16                  | -       | -         |
| Others                                      | -       | -            | 421.77    | -                      | -       | 46.80     |
| Total financial assets                      | 4115.70 | 4575.19      | 26318.44  | 2735.96                | 2035.70 | 24089.92  |
| Financial liabilities                       |         |              |           |                        |         |           |
| Borrowings and interest                     | -       | -            | 19909.52  | -                      | -       | 18900.60  |
| Trade payables                              | -       | -            | 16925.69  | -                      | -       | 14006.63  |
| Loyalty and bond monies payable             | -       | -            | 14.81     | -                      | -       | 23.81     |
| Unpaid dividends                            | -       | -            | 25.23     | -                      | -       | 24.81     |
| Deposits from customers and suppliers       | -       | -            | 858.27    | -                      | -       | 802.93    |
| Employee benefits payable                   | -       | -            | 1313.50   | -                      | -       | 1150.29   |
| Liability for purchases of capital assets   | -       | -            | 806.46    | -                      | -       | 1383.65   |
| Derivative liabilities                      | -       | -            | -         | 0.18                   | -       | -         |
| Contract liability against loyalty points   | -       | -            | 373.29    | -                      | -       | 99.59     |
| Refund liability against periodical schemes | -       | -            | 297.79    | -                      | -       | 227.70    |
| Other payables                              | -       | -            | 484.15    | -                      | -       | 378.48    |
| Total financial liabilities                 | _       | _            | 41008.71  | 0.18                   | _       | 36998.49  |

## (i) Fair value hierarchy

The table provides an analysis of financial instruments that are measured subsequent to initial recognition at fair value, grouped into Level 1 to Level 3, as described below:

Quoted prices in an active market (Level 1): This level of hierarchy includes financial assets that are measured with reference to quoted prices (unadjusted) in active markets for identical assets or liabilities. This category consists of investment in quoted equity shares.

(Rupees in lakh, unless otherwise stated)

Valuation techniques with observable inputs (Level 2): This level of hierarchy includes financial assets and liabilities, measured using inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly (i.e., as prices) or indirectly (i.e., derived from prices). This category consists of derivatives taken by the Group like forward contracts.

Valuation techniques with significant unobservable inputs (Level 3): This level of hierarchy includes financial assets and liabilities measured using inputs that are not based on observable market data (unobservable inputs). Fair values are determined in whole or in part, using a valuation model based on assumptions that are neither supported by prices from observable current market transactions in the same instrument nor are they based on available market data. This level of hierarchy includes Group's investment in equity shares which are unquoted or for which quoted prices are not available on the reporting dates.

## (ii) Valuation technique used to determine fair value

- Specific valuation techniques used to value financial instruments include:
- (a) the use of quoted market prices or dealer-quotes for similar instruments
- (b) derivatives are fair valued using market observable rates and published prices together with forecasted cash flow information where applicable.
- (c) the fair value of the financial instruments is determined using discounted cash flow analysis.

#### (iii) Fair value of financial assets and liabilities measured at fair value - recurring fair value measurements

| Particulars                      | 3       | 1st March, 201 | 9       | 31st March, 2018 |         |         |  |
|----------------------------------|---------|----------------|---------|------------------|---------|---------|--|
|                                  | Level 1 | Level 2        | Level 3 | Level 1          | Level 2 | Level 3 |  |
| Financial assets:                |         |                |         |                  |         |         |  |
| Investments                      | 3096.59 | 889.22         | 4568.76 | 2706.91          | -       | 2028.59 |  |
| Derivative financial assets      | -       | 136.32         | -       | -                | 36.16   | -       |  |
|                                  | 3096.59 | 1025.54        | 4568.76 | 2706.91          | 36.16   | 2028.59 |  |
| Financial liabilities:           |         |                |         |                  |         |         |  |
| Derivative financial liabilities | -       | -              | -       | -                | 0.18    | -       |  |
|                                  | -       | -              | -       | -                | 0.18    | -       |  |

#### (iv) Financial liabilities not measured at fair value but in respect of which fair value is as follows:

| Particulars                 | 31st Mar | ch, 2019 | 31st March, 2018 |         |  |
|-----------------------------|----------|----------|------------------|---------|--|
|                             | Carrying | Fair     | Carrying         | Fair    |  |
|                             | amount   | value    | amount           | value   |  |
| Financial liabilities:      |          |          |                  |         |  |
| Borrowings                  | 4445.25  | 4271.43  | 5897.71          | 5611.83 |  |
| Total financial liabilities | 4445.25  | 4271.43  | 5897.71          | 5611.83 |  |

(Rupees in lakh, unless otherwise stated)

# (v) Valuation technique used to determine fair value

- (a) Non-current financial assets represent security deposits which do not have a fixed maturity period and these are primarily in the nature of utility deposits. Hence these are considered to be at their respective fair values at the reporting period.
- (b) The carrying amounts of borrowings and loans to employees are considered to be approximately equal to the fair value.
- (c) The carrying amounts of remaining financial assets and liabilities are considered to be the same as their fair values, due to their short-term nature.

## (vi) Significant estimates

The fair value of financial instruments that are not traded in an active market is determined using valuation techniques. The Group uses its judgment to select a variety of methods and makes assumptions that are mainly based on market conditions existing at the end of each reporting period.

## Note : 51 - Financial risk management

The Group's activities expose it to a variety of financial risks, including market risk, credit risk, liquidity risk and other risk.

### (A) Credit risk

Credit risk is the risk that the counterparty will not meet its obligations under a financial instrument or customer contract, leading to a financial loss. The Group is exposed to credit risk from its operating activities (primarily trade receivables) including deposits with banks and financial institutions, foreign exchange transactions and other financial instruments carried at amortised cost.

Financial instruments that are subjected to credit risk and concentration thereof principally consist of trade receivables, loans receivables, investments, cash and cash equivalents and derivatives held by the Group. None of the financial instruments of the Group result in material concentration of credit risk.

### i) Trade and other receivables

Customer credit risk is managed by the Group through established policy and procedures and controls relating to customer credit risk management. Trade receivables are non-interest bearing and are generally carrying 0 to 90 days' credit terms. The Group has a detailed review mechanism of overdue trade receivables at various levels within organisation to ensure proper attention and focus for realisation and recognises provision for trade receivables which it belives to be doubtful of recovery. Further the Group receives security deposits from its customers which mitigate the credit risk. The Group has no concentration of credit risk as the customer base is widely distributed both economically and geographically. The ageing of trade receivables as of balance sheet date is given below. The age analysis have been considered from the due date:

| Particulars                  | Not due  | Less than | More than    | More than 3 | Expected        | Carrying         |
|------------------------------|----------|-----------|--------------|-------------|-----------------|------------------|
|                              |          | one year  | one year and | years       | credit losses   | amount of trade  |
|                              |          |           | upto 3 years |             | (loss allowance | receivables (net |
|                              |          |           |              |             | provision)      | of impairment)   |
| Trade receivables as at 31st | 11550.29 | 7683.45   | 489.89       | 61.13       | 160.13          | 19624.63         |
| March, 2019                  |          |           |              |             |                 |                  |
| Trade receivables as at 31st | 11094.01 | 6739.77   | 319.25       | 34.78       | 30.73           | 18157.08         |
| March, 2018                  |          |           |              |             |                 |                  |

### Ageing of trade receivables

#### ii) Financial instruments and deposits

Credit risk from balances with banks and financial institutions is managed by the Group's finance department in accordance with the Group's policy. Investments of surplus funds are made only with approved counterparties and within credit limits assigned to each counterparty. Counterparty credit limits are reviewed by the Boards of the companies in the Group on a periodical basis, and are updated throughout the year subject to approval of Management. The limits are set to minimise the concentration of risks and therefore mitigate financial loss through counterparty's potential failure to make payments. For banks and financial institutions, only high rated banks/institutions are accepted.

The Group's maximum exposure to credit risk for the components of the balance sheet at 31st March, 2019 and 31st March, 2018 is the carrying amounts as indicated in Note 51(B).

(Rupees in lakh, unless otherwise stated)

## (B) Liquidity risk

Liquidity risk is the risk that an entity will encounter difficulty in meeting obligations associated with financial liabilities that are settled by delivering cash or another financial asset.

Due to the dynamic nature of the underlying businesses, Group maintains flexibility in funding by ensuring availability under committed credit lines. Management monitors rolling forecasts of the Group's liquidity position (comprising the undrawn borrowing facilities indicated below) and cash and cash equivalents on the basis of expected cash flows.

## (i) Financing arrangements

The Group had access to the following undrawn borrowing facilities at the end of the reporting period:

| Particulars                                                      | As at            | As at            |
|------------------------------------------------------------------|------------------|------------------|
|                                                                  | 31st March, 2019 | 31st March, 2018 |
| - Expiring within one year (bank overdraft and other facilities) | 5340.64          | 4114.28          |
| - Cash and cash equivalents                                      | 1162.30          | 956.24           |
|                                                                  | 6502.94          | 5070.52          |

The bank overdraft facilities may be drawn at any time and may be terminated by the bank without notice. Subject to the continuance of satisfactory credit ratings, the bank loan facilities may be drawn at any time in INR.

### (ii) Maturities of financial liabilities

The tables below analyse the Group's financial liabilities into relevant maturity groupings based on their contractual maturities for all financial liabilities.

The amounts disclosed in the table are the contractual undiscounted cash flows. Balances due within 12 months equal their carrying balances as the impact of discounting is not significant.

| Contractual maturities of financial liabilities | Less than | 1 - 3 years | 3 - 5 years | More than | Total    |
|-------------------------------------------------|-----------|-------------|-------------|-----------|----------|
| 31st March, 2019                                | 1 year    |             |             | 5 years   |          |
| Non-derivatives                                 |           |             |             |           |          |
| Borrowings                                      | 16861.50  | 2648.11     | 375.00      | -         | 19884.61 |
| Trade Payables                                  | 16925.69  | -           | -           | -         | 16925.69 |
| Interest on borrowings                          | 305.25    | 244.53      | -           | -         | 549.78   |
| Unpaid dividends                                | 25.23     | -           | -           | -         | 25.23    |
| Loyalty and bond monies payable                 | -         | 14.81       | -           | -         | 14.81    |
| Deposits from customers and suppliers           | 858.27    | -           | -           | -         | 858.27   |
| Employee benefits payable                       | 1313.50   | -           | -           | -         | 1313.50  |
| Liabilities for purchases of capital assets     | 806.46    | -           | -           | -         | 806.46   |
| Contract liability against loyalty points       | 373.29    | -           | -           | -         | 373.29   |
| Refund liability against periodical schemes     | 297.79    | -           | -           | -         | 297.79   |
| Other payables                                  | 484.15    | -           | -           | -         | 484.15   |
| Total financial liabilities                     | 38251.13  | 2907.45     | 375.00      | -         | 41533.58 |

(Rupees in lakh, unless otherwise stated)

| Contractual maturities of financial liabilities | Less than | 1 - 3 years | 3 - 5 years | More than | Total    |
|-------------------------------------------------|-----------|-------------|-------------|-----------|----------|
| 31st March, 2018                                | 1 year    |             |             | 5 years   |          |
| Non-derivatives                                 |           |             |             |           |          |
| Borrowings                                      | 14466.74  | 3541.69     | 875.00      | -         | 18883.43 |
| Trade payables                                  | 14006.63  | -           | -           | -         | 14006.63 |
| Interest on borrowings                          | 422.30    | 542.34      | 10.65       | -         | 975.29   |
| Unpaid dividends                                | 24.81     | -           | -           | -         | 24.81    |
| Loyalty and bond monies payable                 | -         | 23.81       | -           | -         | 23.81    |
| Deposits from customers and suppliers           | 802.93    | -           | -           | -         | 802.93   |
| Employee benefits payable                       | 1150.29   | -           | -           | -         | 1150.29  |
| Liabilities for purchases of capital assets     | 1383.65   | -           | -           | -         | 1383.65  |
| Derivative liabilities                          | 0.18      | -           | -           | -         | 0.18     |
| Contract liability against loyalty points       | 99.59     | -           | -           | -         | 99.59    |
| Refund liability against periodical schemes     | 227.70    | -           | -           | -         | 227.70   |
| Other payables                                  | 378.48    | -           | -           | -         | 378.48   |
| Total financial liabilities                     | 32963.30  | 4107.84     | 885.65      | -         | 37956.79 |

## (C) Market risk

The Group's business operations expose it to the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market prices. Such market risk may arise out of volatility in currency rates, interest rates and prices.

# (i) Foreign currency risk

The Group deals with foreign currency loan, trade receivables, trade payables etc and is therefore exposed to foreign exchange risk associated with exchange rate movement.

The Group operates internationally and a portion of the business is transacted in several currencies and consequently the Group is exposed to foreign exchange risk through its sales in overseas market and purchases from overseas suppliers in various foreign currencies. Foreign currency exchange rate exposure is partly balanced by purchasing of goods, commodities and services in the respective currencies. The Group also enters into forward contracts for managing it's exposure to such foreign currency risk. The Group manages the exposure of foreign exchange fluctuation in borrowings by entering into derivatives contracts.

## Foreign currency risk exposure

The Group's exposures to foreign currency risk at the end of the reporting period expressed in INR (foreign currency amount multiplied by closing rate), are as follows:-

| Particulars             | 31st March, 2019 |           |           |         |          | 31st March, 2018 |           |        |          |
|-------------------------|------------------|-----------|-----------|---------|----------|------------------|-----------|--------|----------|
|                         | SGD              | USD       | EUR       | SEK     | YEN      | USD              | EUR       | GBP    | YEN      |
| Financial assets        |                  |           |           |         |          |                  |           |        |          |
| Trade Receivables       | -                | 4922.16   | 114.86    | -       | -        | 4359.98          | 59.20     | 270.08 | -        |
| Derivatives             | -                | (4011.17) | -         | -       | -        | (4530.01)        | -         | -      | -        |
| Financial liabilities   |                  |           |           |         |          |                  |           |        |          |
| Long term borrowings    | -                | 440.96    | -         | -       | -        | 692.59           | -         | -      | -        |
| Short term borrowings   | -                | -         | -         | -       | -        | -                | -         | -      | -        |
| Trade Payables          | 1.42             | 4405.74   | 3164.16   | 97.61   | 355.27   | 4332.58          | 3015.82   | -      | 311.18   |
| Derivatives             | -                | (909.30)  | (276.78)  | -       | -        | (1976.61)        | -         | -      | -        |
| Net exposure to foreign | (1.42)           | (3026.41) | (2772.52) | (97.61) | (355.27) | (3218.59)        | (2956.62) | 270.08 | (311.18) |
| currency risk           |                  |           |           |         |          |                  |           |        |          |

(Rupees in lakh, unless otherwise stated)

## Sensitivity

The sensitivity of profit or loss to changes in the exchange rates arises mainly from foreign currency denominated financial instruments.

| Particulars                                    | Impa        | ct on       | Impact on other components of |             |  |  |
|------------------------------------------------|-------------|-------------|-------------------------------|-------------|--|--|
|                                                | profit be   | fore tax    | equity                        |             |  |  |
|                                                | 31st March, | 31st March, | 31st March,                   | 31st March, |  |  |
|                                                | 2019        | 2018        | 2019                          | 2018        |  |  |
| SGD sensitivity                                |             |             |                               |             |  |  |
| INR depreciates by 3%                          | (0.04)      | -           | (0.03)                        | -           |  |  |
| INR appreciates by 3%                          | 0.04        | -           | 0.03                          | -           |  |  |
| USD sensitivity                                |             |             |                               |             |  |  |
| INR depreciates by 5% (31st March, 2018 - 8%)* | (151.32)    | (257.49)    | (98.44)                       | (168.38)    |  |  |
| INR appreciates by 5% (31st March, 2018 - 8%)* | 151.32      | 257.49      | 98.44                         | 168.38      |  |  |
| EURO sensitivity                               |             |             |                               |             |  |  |
| INR depreciates by 3% (31st March, 2018 - 3%)* | (83.18)     | (88.70)     | (54.11)                       | (58.00)     |  |  |
| INR appreciates by 3% (31st March, 2018 - 3%)* | 83.18       | 88.70       | 54.11                         | 58.00       |  |  |
| SEK sensitivity                                |             |             |                               |             |  |  |
| INR depreciates by 3%                          | (2.93)      | -           | (1.91)                        | -           |  |  |
| INR appreciates by 3%                          | 2.93        | -           | 1.91                          | -           |  |  |
| GBP sensitivity                                |             |             |                               |             |  |  |
| INR depreciates by 3% (31st March, 2018 - 3%)* | -           | 8.10        | -                             | 5.30        |  |  |
| INR appreciates by 3% (31st March, 2018 - 3%)* | -           | (8.10)      | -                             | (5.30)      |  |  |
| Yen sensitivity                                |             |             |                               |             |  |  |
| INR depreciates by 3% (31st March, 2018 - 3%)* | (10.66)     | (9.34)      | (6.93)                        | (6.11)      |  |  |
| INR appreciates by 3% (31st March, 2018 - 3%)* | 10.66       | 9.34        | 6.93                          | 6.11        |  |  |

\* Assuming all other variables to be constant

## (ii) Interest rate risk

Interest rate risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market interest rates. The Group's exposure to the risk of changes in market interest rates relates primarily to the Group's long-term debt obligations with floating interest rates.

The Group's main interest rate risk arises from long-term borrowings with variable rates, which expose the Group to cash flow interest rate risk. During 31st March, 2019 and 31st March, 2018, the Group's borrowings at variable rate were mainly denominated in INR.

The Group's fixed rate borrowings are carried at amortised cost. They are therefore not subject to interest rate risk as defined in Ind AS 107, since neither the carrying amount nor the future cash flows will fluctuate because of a change in market interest rates.

## (a) Interest rate risk exposure

On financial liabilities:

The exposure of the Group's financial liabilities to interest rate risk is as follows:

| Particulars              | 31st March, 2019 | 31st March, 2018 |
|--------------------------|------------------|------------------|
| Variable rate borrowings | 2239.36          | 3775.07          |
| Fixed rate borrowings    | 17645.25         | 15108.36         |
| Total borrowings         | 19884.61         | 18883.43         |

(Rupees in lakh, unless otherwise stated)

# Sensitivity

Profit or loss is sensitive to higher/lower interest expense from borrowings as a result of changes in interest rates as below:

| Particulars                             | Impa            | ct on       | Impa         | ct on          |
|-----------------------------------------|-----------------|-------------|--------------|----------------|
|                                         | profit be       | fore tax    | other compon | ents of equity |
|                                         | 31st March,     | 31st March, | 31st March,  | 31st March,    |
|                                         | 2019 2018       |             | 2019 201     |                |
| Interest expense rates – increase by 50 | (11.20) (18.88) |             | (7.28)       | (12.34)        |
| basis points (50 bps)*                  |                 |             |              |                |
| Interest expense rates – decrease by 50 | 11.20           | 18.88       | 7.28         | 12.34          |
| basis points (50 bps)*                  |                 |             |              |                |

\* Assuming all other variables to be constant

# (iii) Price risk

### (a) Exposure

The Group's exposure to equity securities price risk arises from investments held by the Group and classified in the balance sheet at fair value through other comprehensive income. To manage its price risk arising from investments in equity securities, the Group diversifies its portfolio. Diversification of the portfolio is done in accordance with the limits set by the Group. The Boards of Directors of the Companies in the Group periodically reviews and approves all investment decisions.

# (b) Sensitivity

(a) The table below summarizes the impact of increases/decreases of the share prices on the Group's equity.

| Particulars                | Impact on othe | r components |
|----------------------------|----------------|--------------|
|                            | of equity (b   | efore tax)   |
|                            | 31st March,    | 31st March,  |
|                            | 2019           | 2018         |
| Share price - Increase 5%* | 228.76         | 101.79       |
| Share price - Decrease 5%* | (228.76)       | (101.79)     |

\* Assuming all other variables to be constant

(b) The table below summarizes the impact of increases/decreases of the mutual fund prices on the Group's equity.

| Particulars                           | Impact on pro | ofit before tax |
|---------------------------------------|---------------|-----------------|
|                                       | 31st March,   | 31st March,     |
|                                       | 2019          | 2018            |
| Mutual fund value - Increase 7% (7%)* | 281.64        | 188.99          |
| Mutual fund value - Decrease 7% (7%)* | (281.64)      | (188.99)        |

\* Assuming all other variables to be constant

## (iv) Agricultural Risk

Cultivation of potato seeds and standing crops being an agricultural activity, there are certain specific financial risks. These financial risks arise mainly due to adverse weather conditions, logistic problems inherent to remote areas, and fluctuation of selling price of finished goods (potato seeds and standing crops) due to increase in supply/availability.

The Group manages the above financial risks in the following manner:

- (a) Sufficient inventory levels of agro chemicals, fertilizers and other inputs are maintained so that timely corrective action can be taken in case of adverse weather conditions.
- (b) The Group manages this risk by aligning its production to anticipated demand and taking early corrective steps to recognise and dispose excess stocks.

(Rupees in lakh, unless otherwise stated)

## Note : 52 - Segment reporting

The Group's operating segments are organised and managed through the respective business managers, according to the nature of products manufactured and sold with each segment representing a strategic business unit. These business units' performance are reviewed by the boards of the companies in the Group (Chief Operating Decision Maker - 'CODM').

The reporting segments of the Group are as below:

- (i) Laminates: Comprises manufacturing and selling of Decorative Laminates, Chemicals (primarily meant for captive consumption), Adhesive and trading of Papers and Chemicals.
- (ii) Panel Products and Furniture Comprises manufacturing and selling of Furnitures, Panel Boards and related products.
- (iii) Potato Flakes This segment comprises manufacturing and sale of Potato Flakes and Ready Mixes.

Particulars Elimination Laminates Panel Potato Other Total Products and Flakes (Unallocated) Furniture Segment revenue Revenue 111158.97 24248.44 6793.88 6974.49 149175.78 Inter segment sales 7,462.60 (7462.60)(7462.60) 118621.57 24248.44 6793.88 6974.49 149175.78 Segment results [Profit/(Loss) before 22904.56 1589.85 394.07 21841.05 (3047.43) interest and tax] Finance cost 220.29 1,510.70 0.17 1731.16 22684.27 1589.68 394.07 (4558.13)20109.89 Profit/(Loss) before tax Less : Current Tax 5828.52 5828.52 \_ \_ \_ 198.43 198.43 Less : Deferred Tax \_ \_ Profit after tax 22684.27 1589.68 394.07 (10585.08)14082.94 Segment assets 68011.85 17290.52 4088.52 39009.40 128400.29 Segment liabilities 14920.71 2326.47 664.88 30234.11 48146.17 Segment capital expenditure 5163.13 75.39 178.06 5416.58 Segment depreciation and amortisation 3124.78 656.15 328.72 125.73 4235.38

## Summary of the segmental information for the year ended/as at, 31st March, 2019 is as follows:

Summary of the segmental information for the year ended and as of 31st March, 2018 is as follows:

| Particulars                           | Laminates | Panel        | Potato  | Other         | Elimination | Total     |
|---------------------------------------|-----------|--------------|---------|---------------|-------------|-----------|
|                                       |           | Products and | Flakes  | (Unallocated) |             |           |
|                                       |           | Furniture    |         |               |             |           |
| Segment revenue                       |           |              |         |               |             |           |
| Revenue                               | 92438.84  | 19003.03     | 5260.61 | 7206.38       | -           | 123908.86 |
| Inter segment sales                   | 3772.76   | -            | -       | -             | (3772.76)   | -         |
|                                       | 96211.60  | 19003.03     | 5260.61 | 7206.38       | (3772.76)   | 123908.86 |
| Segment results [Profit/(Loss) before | 20395.00  | 1357.61      | (71.23) | (2347.36)     | -           | 19334.02  |
| interest and tax]                     |           |              |         |               |             |           |
| Finance cost                          | 40.04     | 1.12         | -       | 1,379.98      |             | 1421.14   |
| Profit/(Loss) before tax              | 20354.96  | 1356.49      | (71.23) | (3727.34)     | -           | 17912.88  |
| Less : Current Tax                    | -         | -            | -       | 5092.66       |             | 5092.66   |
| Less : Deferred Tax                   | -         | -            | -       | 766.83        |             | 766.83    |
| Profit after tax                      | 20354.96  | 1356.49      | (71.23) | (9586.83)     |             | 12053.39  |
| Segment assets                        | 65942.54  | 16234.72     | 3788.21 | 21600.81      | -           | 107566.28 |
| Segment liabilities                   | 13878.09  | 1586.78      | 565.93  | 26812.11      | -           | 42842.91  |
| Segment capital expenditure           | 8219.30   | 1000.40      | 120.12  | 44.29         | -           | 9384.11   |
| Segment depreciation and amortisation | 2717.22   | 569.42       | 359.31  | 110.65        | -           | 3756.60   |

(Rupees in lakh, unless otherwise stated)

# Geographical information

(a) Revenue from external customers:

| Particulars   | For the year     | For the year     |
|---------------|------------------|------------------|
|               | ended            | ended            |
|               | 31st March, 2019 | 31st March, 2018 |
| India         | 104625.20        | 85074.17         |
| Outside India | 37576.09         | 31628.31         |
|               | 142201.29        | 116702.48        |

### (b) Carrying Amount of Segment Assets:

| Particulars   | For the year<br>ended | For the year<br>ended |
|---------------|-----------------------|-----------------------|
|               | 31st March, 2019      | 31st March, 2018      |
| India         | 84446.91              | 81053.91              |
| Outside India | 4943.98               | 4911.56               |
|               | 89390.89              | 85965.47              |

## Entity wide disclosures

No customer individually accounted for more than 10% of the revenues from external customers during the years ended 31st March, 2019 and 31st March, 2018.

No material property, plant and equipment of the Companies in the Group (excluding financial assets) are located outside India.

# Note : 53 - Related parties disclosure

As per Ind AS 24, the disclosure of transactions with the related parties are given below:

i) List of related parties where control exists and also other related parties with whom transactions have taken place and their relationship:

| Ν  | Name                           | Relationship                                      |
|----|--------------------------------|---------------------------------------------------|
| ι) | Key Management Personnel (KMP) |                                                   |
|    | Mr. Champa Lal Lohia           | Executive Chairman                                |
|    | Mr. Rup Chand Lohia            | Executive Vice Chairman                           |
|    | Mr. Prakash Lohia              | Managing Director                                 |
|    | Mr. Prasan Lohia               | Whole-time Director                               |
|    | Ms. Ruchira Lohia              | Whole-time Director                               |
|    | Mr. Nripen Dugar               | Whole-time Director                               |
|    | Mr. Bikash Lohia               | Whole-time Director                               |
|    | Mr. Madhusudan Lohia           | Whole-time Director                               |
|    | Mr. Deepak Lohia               | Whole-time Director of the Subsidiary Company     |
|    | Mr.Manoj Lohia                 | Whole-time Director of the Subsidiary Company     |
|    | Mr. Anil Jajoo                 | Director of the Subsidiary Company                |
|    | Mr. Gautam Bhattacharjee       | Independent Director                              |
|    | Mr. Sisir Kumar Chakrabarti    | Independent Director                              |
|    | Mr. Sujitendra Krishna Dev     | Independent Director (resigned w.e.f. 18-06-2018) |
|    | Mr. Amarnath Roy               | Independent Director (expired on 12-06-2017)      |
|    | Mr. Bama Prasad Mukhopadhaya   | Independent Director (appointed from 14-09-2018)  |
|    | Mr. Asok Kumar Parui           | Chief Financial Officer                           |
|    | Ms. Sumana Roychowdhury        | Company Secretary (resigned w.e.f. 20.05.2018)    |
|    | Ms. Vinamrata Agrawal          | Company Secretary (appointed from 18.06.2018)     |

(Rupees in lakh, unless otherwise stated)

| b) | Relatives of KMP                                           |                                                    |
|----|------------------------------------------------------------|----------------------------------------------------|
|    | Ms. Tara Devi Lohia                                        | Wife of Mr Champa Lal Lohia                        |
|    | Ms. Usha Lohia                                             | Daughter of Mr Champa Lal Lohia                    |
|    | Ms. Nayantara Agarwal                                      | Daughter of Mr Champa Lal Lohia                    |
|    | Ms. Asha Mundhra                                           | Daughter of Mr Champa Lal Lohia                    |
|    | Ms. Sita Devi Lohia                                        | Mother of Mr Prakash Lohia                         |
|    | Ms. Uma Singhi                                             | Sister of Mr Prakash Lohia                         |
|    | Ms. Kiran Maheswari                                        | Sister of Mr Prakash Lohia                         |
|    | Ms. Neera Lohia                                            | Wife of Mr Prakash Lohia                           |
|    | Mr. Anurag Lohia                                           | Son of Mr Bikash Lohia                             |
|    | Ms. Sheela Lohia                                           | Mother of Ms. Ruchira Lohia                        |
|    | Ms. Praveena Lohia                                         | Wife of Mr Rup Chand Lohia                         |
|    | Ms. Meghna Lohia                                           | Wife of Mr Prasan Lohia                            |
|    | Mr. Abhiroop Lohia                                         | Son of Mr Prasan Lohia                             |
|    | Ms. Anuja Lohia                                            | Daughter of Mr Prasan Lohia                        |
|    | Ms. Shashi Lohia                                           | Wife of Mr Bikash Lohia                            |
|    | Ms. Vandana Lohia                                          | Wife of Mr Manoj Lohia                             |
|    | Ms. Mita Lohia                                             | Wife of Mr Madhusudan Lohia                        |
| c) | Entities over which KMP together with their relatives have | Merino Exports Private Limited                     |
|    | significant influence :                                    | Merino Services Limited                            |
|    |                                                            | Kasturi Bai Gopi Babu Cold Storage Private Limited |
|    |                                                            | Sri Harakasturi Memorial Trust                     |
|    |                                                            | Man Kumar Lohia and Brothers                       |
|    |                                                            | Usha Agro Farm                                     |
|    |                                                            | Anupriya Marketing Limited                         |
|    |                                                            | Sri Hara Kasturi Trust                             |
|    |                                                            | Sri Man Kumar Lohia Memorial Trust                 |
|    |                                                            | Sri Prem Chand Lohia Memorial Trust                |

| ii) Tr | ansactions during     | ii) Transactions during the year with related parties: | SS:                                      |                                          |                               | (Rupees in lakh, unless otherwise stated)      | less otherw | ise stated) |
|--------|-----------------------|--------------------------------------------------------|------------------------------------------|------------------------------------------|-------------------------------|------------------------------------------------|-------------|-------------|
| N.N    | S.N. Related Party    | Relationship                                           | Outstanding<br>as at 31st<br>March, 2019 | Outstanding<br>as at 31st<br>March, 2018 | Payable/receivable/<br>others | Nature of Transaction                          | 2018-19     | 2017-18     |
| -      | Merino Exports        | Entity over which                                      | I                                        | 1                                        | Trade receivables             | Revenue from operations                        | 1           | 3.02        |
|        | Private Limited       | KMP together with their                                | 11.56                                    | 0.25                                     | Trade payables                | Rent, other charges and reimbursement paid     | 179.43      | 173.67      |
|        |                       | relatives have significant                             | 4289.70                                  | 2015.83                                  | Investment                    | Dividend paid/payable                          | 158.75      | 158.75      |
|        |                       | influence                                              | I                                        | 1                                        |                               | Interest paid on Ioan                          | 95.97       | 165.20      |
|        |                       |                                                        | I                                        | I                                        |                               | Loan taken                                     | 3383.00     | 3849.00     |
|        |                       |                                                        | I                                        | 1                                        |                               | Loan repaid                                    | 3383.00     | 3849.00     |
| CV     | Merino Services       | Entity over which                                      | 103.58                                   | 259.10                                   | Trade payables                | Software / Professional charges                | 712.97      | 413.15      |
|        | Limited               | KMP together with their                                | I                                        | I                                        |                               | Royalty on trade mark received                 | 0.29        | 0.29        |
|        |                       | relatives have significant                             | I                                        | 1                                        |                               | Purchase of tangible assets and intangible     | 0.62        | 0.79        |
|        |                       | influence                                              |                                          |                                          |                               | assets                                         |             |             |
|        |                       |                                                        | I                                        | I                                        |                               | Rent, other charges and reimbursement paid     | 157.02      | 227.70      |
|        |                       |                                                        | 1.32                                     | I                                        | Trade receivables             | Revenue from operations                        | 5.22        | 0.06        |
|        |                       |                                                        | I                                        | I                                        |                               | Rent, other charges and reimbursement          | I           | 2.64        |
|        |                       |                                                        |                                          |                                          |                               | received                                       |             |             |
|        |                       |                                                        | 279.06                                   | 12.76                                    | Investment                    | Dividend paid/payable                          | 11.20       | 11.20       |
| С      | Kasturibai Gopi       | Entity over which                                      | 0.77                                     | 5.34                                     | Trade receivables             | Revenue from operations                        | 24.93       | 8.86        |
|        | Babu Cold             | KMP together with their                                | I                                        | I                                        |                               | Sale of tangible assets                        | I           | 0.13        |
|        | Storage Private       | relatives have significant                             | I                                        | I                                        |                               | Purchases / Material consumed                  | 3.63        | 6.37        |
|        | Limited               | influence                                              | 661.60                                   | 536.93                                   | Trade payables                | Rent, other charges and reimbursement paid     | 704.24      | 564.34      |
|        |                       |                                                        | I                                        | 1                                        |                               | Rent, other charges and reimbursement received | 0.05        | 0.26        |
| 4      | Man Kumar             | Entity over which                                      | 1.64                                     | 1.43                                     | Trade Payables                | Rent, other charges and reimbursement paid     | 132.24      | 127.58      |
|        | Lohia and<br>Brothers | KMP together with their relatives have significant     | I                                        | 49.40                                    | Security Deposit              | Refund of security deposit                     | 49.40       | 26.20       |
|        |                       | influence                                              |                                          |                                          |                               |                                                |             |             |

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| ii) Tr | ansactions durinç  | ii) Transactions during the year with related parties: | s:                                       |                                          |                               | (Rupees in lakh, unless otherwise stated)   | lless otherw | ise stated) |
|--------|--------------------|--------------------------------------------------------|------------------------------------------|------------------------------------------|-------------------------------|---------------------------------------------|--------------|-------------|
| N.S    | S.N. Related Party | Relationship                                           | Outstanding<br>as at 31st<br>March, 2019 | Outstanding<br>as at 31st<br>March, 2018 | Payable/receivable/<br>others | Nature of Transaction                       | 2018-19      | 2017-18     |
| 2      | Usha Agro          | Entity over which                                      | I                                        | 0.89                                     | Trade receivables             | Revenue from operations                     | I            | 1.20        |
|        | Farm               | KMP together with their                                | 3.59                                     | 1                                        | Trade payables                | Purchases / Material consumed               | 3.71         | 8.27        |
|        |                    | relatives have significant<br>influence                |                                          | 1                                        |                               | Rent, other charges and reimbursement paid  | 28.87        | 28.87       |
| 9      | Sri Hara Kasturi   | Entity over which                                      | 9.20                                     | 2.75                                     | Trade receivables             | Revenue from operations                     | 16.86        | 16.05       |
|        | Memorial Trust     | KMP together with their                                |                                          |                                          |                               | Sale of live stock                          | 0.50         | 1           |
|        |                    | relatives have significant                             | 1                                        | 1                                        |                               | Sale of tangible assets                     | I            | 0.30        |
|        |                    | influence                                              | I                                        | I                                        |                               | Rent, other charges and reimbursement paid  | I            | I           |
|        |                    |                                                        | I                                        | 1                                        |                               | Rent, other charges and reimbursement       | I            | I           |
|        |                    |                                                        |                                          |                                          |                               | received                                    |              |             |
|        |                    |                                                        | I                                        | I                                        |                               | Donation for corporate social resposibility | 163.42       | 101.17      |
|        |                    |                                                        |                                          |                                          |                               | expenses                                    |              |             |
|        |                    |                                                        | I                                        | I                                        |                               | Donation made                               | 286.69       | 211.83      |
| 7      | Sri Man Kumar      | Entity over which                                      | I                                        | I                                        |                               | Donation made                               | I            | 100.00      |
|        | Lohia Memorial     | KMP together with their                                | I                                        | I                                        |                               | Donation for corporate social resposibility | 51.00        | 70.00       |
|        | trust              | relatives have significant                             |                                          |                                          |                               | expenses                                    |              |             |
|        |                    | influence                                              |                                          |                                          |                               |                                             |              |             |
| 00     | Sri Premchand      | Entity over which                                      | I                                        | I                                        |                               | Donation made                               | I            | 276.00      |
|        | Lohia Memorial     | KMP together with their                                |                                          |                                          |                               | Donation for corporate social resposibility | 114.50       | ı           |
|        | Trust              | relatives have significant                             |                                          |                                          |                               | expenses                                    |              |             |
|        |                    | influence                                              |                                          |                                          |                               |                                             |              |             |
|        | Sri Hara Kasturi   | Entity over which                                      |                                          |                                          |                               | Donation made                               | 0.50         | ı           |
|        | Trust              | KMP together with their                                |                                          |                                          |                               |                                             |              |             |
|        |                    | relatives have significant                             |                                          |                                          |                               |                                             |              |             |
|        |                    | influence                                              |                                          |                                          |                               |                                             |              |             |

| S.N               | S.N. Related Party          | S.N. Related Party Relationship | Outstanding               | Outstanding               | Payable/receivable/ | Nature of Transaction 2018-19 2017-18 | 2018-19 | 2017-18 |
|-------------------|-----------------------------|---------------------------------|---------------------------|---------------------------|---------------------|---------------------------------------|---------|---------|
|                   |                             |                                 | as at 31st<br>March, 2019 | as at 31st<br>March, 2018 | others              |                                       |         |         |
| တ                 | Anupriya                    | Entity over which               | 1.83                      | 39.21                     | Trade payables      | Revenue from operations               | '       | •       |
|                   | Marketing                   | KMP together with their         |                           |                           |                     | Marketing service provider fees       | 356.08  | 317.71  |
|                   |                             | influence                       |                           |                           |                     |                                       |         |         |
| 10                | Mr. Champa Lal              | KMP                             |                           | 1                         |                     | Directors' remuneration               | 151.75  | 131.24  |
|                   | Lohia                       |                                 |                           | 1                         |                     | Dividend paid/payable                 | 13.00   | 13.00   |
| <del>.</del><br>- | Mr. Rup Chand               | KMP                             |                           | 1                         |                     | Directors' remuneration               | 93.06   | 75.49   |
|                   | Lohia                       |                                 |                           | 1                         |                     | Dividend paid/payable                 | 7.29    | 7.29    |
| 10                | Mr. Prakash                 | KMP                             |                           | I                         |                     | Directors' remuneration               | 133.71  | 113.49  |
|                   | Lohia                       |                                 |                           | 1                         |                     | Dividend paid/payable                 | 34.80   | 34.79   |
| 13                | Mr. Bikash                  | KMP                             |                           | 1                         |                     | Directors' remuneration               | 112.42  | 98.98   |
|                   | Lohia                       |                                 |                           | 1                         |                     | Dividend paid/payable                 | 22.68   | 22.67   |
|                   |                             |                                 |                           | 1                         |                     | Rent Paid                             | 7.04    | 0.72    |
| 14                | Mr. Prasan                  | KMP                             |                           | 1                         |                     | Directors' remuneration               | 120.15  | 99.72   |
|                   | Lohia                       |                                 |                           | 1                         |                     | Dividend paid/payable                 | 6.27    | 6.26    |
| 15                | Ms. Ruchira                 | KMP                             |                           | 1                         |                     | Directors' remuneration               | 123.40  | 99.72   |
|                   | Lohia                       |                                 |                           | 1                         |                     | Dividend paid/payable                 | 17.98   | 17.98   |
| 16                | Mr.                         | KMP                             |                           | 1                         |                     | Directors' remuneration               | 99.81   | 88.82   |
|                   | Madhusudan                  |                                 |                           | 1                         |                     | Dividend paid/payable                 | 10.77   | 10.77   |
|                   | Lohia                       |                                 |                           |                           |                     | Rent Paid                             | 5.21    | 1       |
| 17                | Mr. Nripen                  | KMP                             |                           | I                         |                     | Directors' remuneration               | 60.49   | 64.36   |
|                   | Dugar                       |                                 |                           | I                         |                     | Dividend paid/payable                 | 0.02    | 0.02    |
| 18                | Mr. Asok Kumar KMP<br>Parui | KMP                             |                           | I                         |                     | Salary                                | 27.19   | 22.18   |
| 19                |                             | KMP                             |                           | I                         |                     | Salary                                | 0.89    | 7.03    |
|                   | Roychowdhury                |                                 |                           |                           |                     |                                       |         |         |

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| ii) Tr | ansactions during        | ii) Transactions during the year with related parties: | S:                                       |                                          |                               | (Rupees in lakh, unless otherwise stated)  | lless otherw | se stated) |
|--------|--------------------------|--------------------------------------------------------|------------------------------------------|------------------------------------------|-------------------------------|--------------------------------------------|--------------|------------|
| S.N    | S.N. Related Party       | Relationship                                           | Outstanding<br>as at 31st<br>March, 2019 | Outstanding<br>as at 31st<br>March, 2018 | Payable/receivable/<br>others | Nature of Transaction                      | 2018-19      | 2017-18    |
| 20     | Ms. Vinamrata<br>Agrawal | KMP                                                    |                                          |                                          |                               | Salary                                     | 4.74         | ı          |
| 21     | Ms. Tara Devi            | Relative of KMP                                        |                                          | 1                                        |                               | Dividend paid/payable                      | 8.44         | 8.44       |
|        | Lohia                    |                                                        | 1.61                                     | 1                                        | Trade payables                | Rent, other charges and reimbursement paid | 1.61         | 1          |
| 22     | Mr. Deepak               | Whole-time Director of the                             |                                          | 1                                        |                               | Dividend paid/payable                      | 21.77        | 21.77      |
|        | Lohia                    | Subsidiary Company                                     |                                          | 1                                        |                               | Directors' remuneration / benefits         | 126.78       | 101.89     |
|        |                          |                                                        | 1.76                                     | 1                                        | Trade payables                | Rent paid                                  | 11.51        | 2.95       |
| 23     | Ms. Shashi               | Relative of KMP                                        |                                          | I                                        |                               | Dividend paid/payable                      | 3.50         | 3.50       |
|        | Lohia                    |                                                        |                                          | 1                                        |                               | Rent, other charges and reimbursement paid | 1.68         | 1.68       |
| 24     | Ms. Usha Lohia           | Relative of KMP                                        |                                          | 1                                        |                               | Dividend paid/payable                      | 5.60         | 5.60       |
| 25     | Ms. Nayantara            | Relative of KMP                                        |                                          | 1                                        |                               | Dividend paid/payable                      | 2.80         | 2.80       |
|        | Agarwal                  |                                                        |                                          | 1                                        |                               | Rent paid                                  | 3.12         | 3.12       |
| 26     | Ms. Asha                 | Relative of KMP                                        |                                          | 1                                        |                               | Dividend paid/payable                      | 0.08         | 0.08       |
|        | Mundra                   |                                                        |                                          | 1                                        |                               | Rent paid                                  | 2.39         | 2.39       |
| 27     | Mr. Anurag<br>Lohia      | Relative of KMP                                        |                                          | I                                        |                               | Rent paid                                  | 1.45         | 2.46       |
| 28     | Ms. Sita Devi<br>Lohia   | Relative of KMP                                        |                                          | T                                        |                               | Dividend paid/payable                      | 5.72         | 5.72       |
| 29     | Ms. Uma Singhi           | Relative of KMP                                        |                                          | 1                                        |                               | Dividend paid/payable                      | 3.71         | 3.71       |
|        |                          |                                                        |                                          | 1                                        |                               | Rent paid                                  | 3.08         | 3.08       |
| 30     | Ms. Kiran                | Relative of KMP                                        |                                          | I                                        |                               | Rent paid                                  | 3.12         | 3.12       |
|        | Maheswari                |                                                        |                                          |                                          |                               |                                            |              |            |
| 31     | Ms. Neera                | Relative of KMP                                        |                                          | I                                        |                               | Dividend paid/payable                      | 10.46        | 10.46      |
|        | Lohia                    |                                                        |                                          | I                                        |                               | Rent paid                                  | 6.89         | 6.54       |
| 32     | Ms. Mita Lohia           | Relative of KMP                                        |                                          | ı                                        |                               | Rent paid                                  | 12.12        | 6.55       |

| ii) Tra | ansactions during                  | ii) Transactions during the year with related parties:           | S:                        |                           |                     | (Rupees in lakh, unless otherwise stated)                   | less otherwi   | se stated)     |
|---------|------------------------------------|------------------------------------------------------------------|---------------------------|---------------------------|---------------------|-------------------------------------------------------------|----------------|----------------|
| S.N.    | S.N. Related Party                 | Relationship                                                     | Outstanding               | Outstanding               | Payable/receivable/ | Nature of Transaction                                       | 2018-19        | 2017-18        |
|         |                                    |                                                                  | as at 31st<br>March, 2019 | as at 31st<br>March, 2018 | others              |                                                             |                |                |
| 33      | Ms. Sheela<br>Lohia                | Relative of KMP                                                  |                           | I                         |                     | Dividend paid/payable                                       | 4.11           | 4.11           |
| 34      | Ms. Praveena<br>Lohia              | Relative of KMP                                                  |                           | 1                         |                     | Dividend paid/payable                                       | 6.29           | 6.29           |
| 35      | Ms. Meghna<br>Lohia                | Relative of KMP                                                  |                           | 1                         |                     | Dividend paid/payable                                       | 9.26           | 9.26           |
| 36      |                                    | Mr. Manoj Lohia Whole-time Director of the<br>Subsidiary Company |                           | 1 1                       |                     | Dividend paid/payable<br>Directors' Remuneration / benefits | 7.70<br>114.01 | 7.70<br>101.89 |
| 37      | Mr. Abhiroop<br>Lohia              | Relative of KMP                                                  |                           | 1                         |                     | Dividend paid/payable                                       | 7.00           | 7.00           |
| 38      | Ms. Anuja Lohia                    | Relative of KMP                                                  |                           | 1                         |                     | Dividend paid/payable                                       | 1.75           | 1.75           |
| 39      | Ms. Vandana<br>Lohia               | Relative of KMP                                                  |                           | 1                         |                     | Dividend paid/payable                                       | 10.44          | 10.44          |
| 40      | Mr. Gautam<br>Bhattacharjee        | Independent Director                                             |                           | 1                         |                     | Sitting Fees                                                | 3.60           | 3.40           |
| 41      | Mr. Sisir Kumar<br>Chakrabarti     | Independent Director                                             |                           | 1                         |                     | Sitting Fees                                                | 2.00           | 2.10           |
| 42      | Mr. Sujitendra<br>Krishna Dev      | Independent Director                                             |                           | I                         |                     | Sitting Fees                                                | I              | 0.80           |
| 43      | Mr. Amarnath<br>Roy                | Independent Director                                             |                           | 1                         |                     | Sitting Fees                                                | 1              | 0.10           |
| 44      | Mr. Bama<br>Prasad<br>Mukhopadhaya | Independent Director                                             |                           |                           |                     | Sitting Fees                                                | 1.40           | 1              |

# Notes to the Consolidated financial statements

(Rupees in lakh, unless otherwise stated)

Compensation to KMP other than independent directors

| Particulars                  | 31st March, 2019 | 31st March, 2018 |
|------------------------------|------------------|------------------|
| Short-term employee benefits | 1162.88          | 980.75           |
| Post-employment benefits *   | 5.52             | 60.55            |
| Total compensation           | 1168.40          | 1041.30          |

\* Transactions are inclusive of GST, where ever applicable.

### Note : 54 - Previous year's figures

The previous year's figures have been reclassified and regrouped to conform to this year's classification and grouping.

| General information and significant accounting policies<br>are given in notes numbered 1 and 2.<br>As per our report of even date attached |                                        | The accompanying notes numbered 1 to 54 are an integral part of the consolidated financial statements. |                                    |  |  |
|--------------------------------------------------------------------------------------------------------------------------------------------|----------------------------------------|--------------------------------------------------------------------------------------------------------|------------------------------------|--|--|
| For <b>Singhi &amp; Co.</b><br>Chartered Accountants<br>Firm Registration Number : 302049E                                                 | For a                                  | nd on behalf of the Board of Dire                                                                      | ctors                              |  |  |
| <b>B.L. Choraria</b><br>Partner<br>Membership Number - 022973                                                                              | Champa Lal Lohia<br>Executive Chairman | Rup Chand Lohia<br>Executive Vice Chairman                                                             | Prakash Lohia<br>Managing Director |  |  |
| Place : New Delhi<br>Date : 26th July, 2019                                                                                                | A.K. Parui<br>Chief Financial Officer  | Vinamrata Agrawal<br>Company Secretary                                                                 |                                    |  |  |

### Annexure

### Form AOC-I

(Pursuant to first proviso to sub-section (3) of section 129 read with rule 5 of Companies (Accounts) Rules, 2014)

### Statement containing salient features of the financial statement of subsidiaries/associate companies/joint ventures

### Part "A": Subsidiaries

(Information in respect of each subsidiary to be presented with amounts in ₹ In lakh)

| 1  | SI. No.                                                                                                                      |                       |
|----|------------------------------------------------------------------------------------------------------------------------------|-----------------------|
| 2  | Name of the subsidiary                                                                                                       | Merino Panel Products |
|    |                                                                                                                              | Limited               |
| 3  | Reporting period for the subsidiary concerned, if different from the holding company's reporting period                      | NO                    |
| 4  | Reporting currency and Exchange rate as on the last date of the relevant Financial year in the case of foreign subsidiaries. | Not Applicable        |
| 5  | Share capital                                                                                                                | 200.00                |
| 6  | Reserves & surplus                                                                                                           | 31689.65              |
| 7  | Total assets                                                                                                                 | 43583.15              |
| 8  | Total Liabilities                                                                                                            | 11693.50              |
| 9  | Investments                                                                                                                  | 8455.22               |
| 10 | Turnover                                                                                                                     | 53066.65              |
| 11 | Profit before taxation                                                                                                       | 8643.80               |
| 12 | Provision for taxation                                                                                                       | 2969.07               |
| 13 | Profit after taxation                                                                                                        | 5674.73               |
| 14 | Proposed Dividend                                                                                                            | -                     |
| 15 | % of shareholding                                                                                                            | 74.65                 |

Notes: The following information shall be furnished at the end of the statement:

1. Names of subsidiaries which are yet to commence operations: Nil

2. Names of subsidiaries which have been liquidated or sold during the year: Nil

### Part "B": Associates and Joint Ventures

Statement pursuant to Section 129 (3) of the Companies Act, 2013 related to Associate Companies and Joint Ventures

| S.N. | Name of Associates/Joint Ventures                                              | Name 1    | Name 2 | Name 3 |
|------|--------------------------------------------------------------------------------|-----------|--------|--------|
| 1    | Latest audited Balance Sheet Date                                              | N.A.      | N.A.   | N.A.   |
| 2    | Shares of Associate/Joint Ventures held by the company on the year end         |           |        |        |
|      | No.                                                                            | N.A.      | N.A.   | N.A.   |
|      | Amount of Investment in Associates/Joint Venture                               | N.A.      | N.A.   | N.A.   |
|      | Extend of Holding %                                                            | N.A.      | N.A.   | N.A.   |
| З    | Description of how there is significant influence                              | N.A.      | N.A.   | N.A.   |
| 4    | Reason why the associate/joint venture is not consolidated                     | N.A.      | N.A.   | N.A.   |
| 5    | Networth attributable to Shareholding as per latest audited Balance Sheet      | N.A.      | N.A.   | N.A.   |
| 6    | Profit / Loss for the year                                                     |           |        |        |
|      | i. Considered in Consolidation                                                 | N.A.      | N.A.   | N.A.   |
|      | ii. Not Considered in Consolidation                                            | N.A.      | N.A.   | N.A.   |
| . N  | ames of associates or joint ventures which are yet to commence operations.     |           |        | NIL    |
| 2. N | ames of associates or joint ventures which have been liquidated or sold during | the year. |        | NIL    |

Champa Lal Lohia Executive Chairman Rup Chand Lohia

Prakash Lohia Executive Vice Chairman Managing Director A.K.Parui Vinamrata Agrawal Chief Financial Officer Company Secretary

Place : New Delhi Date : 26th July, 2019

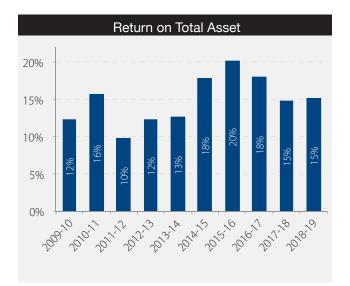
# OPERATING RESULTS FOR TEN YEARS AT A GLANCE

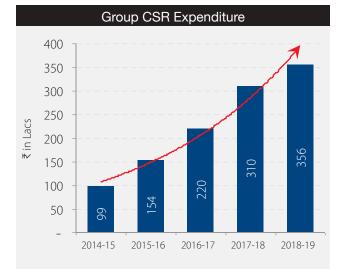
|                           |                      |           |          |          |          |          |               |          |          | (₹ lakh) |
|---------------------------|----------------------|-----------|----------|----------|----------|----------|---------------|----------|----------|----------|
|                           | As per previous GAAP |           |          |          |          |          | As per Ind As |          |          |          |
|                           | 2009-10              | 2010-11   | 2011-12  | 2012-13  | 2013-14  | 2014-15  | 2015-16       | 2016-17  | 2017-18  | 2018-19  |
| Gross income              | 35499.27             | 41073.52  | 44718.85 | 51108.91 | 60467.90 | 68550.14 | 71169.66      | 77827.95 | 82399.43 | 98997.81 |
| Gross expenditure         | 29901.95             | 37133.90  | 40449.17 | 45524.11 | 54190.59 | 58942.25 | 59415.61      | 64359.37 | 68792.26 | 82942.63 |
| Finance Costs             | 856.61               | 916.09    | 1176.24  | 1399.33  | 1293.50  | 1365.19  | 1339.85       | 1074.86  | 1368.76  | 1467.95  |
| Operating profit          | 4740.71              | 3023.53   | 3093.44  | 4185.47  | 4983.81  | 8242.70  | 10414.20      | 12393.72 | 12238.41 | 14587.23 |
| Depreciation              | 921.15               | 977.80    | 1091.92  | 1360.55  | 1458.24  | 1605.20  | 1673.38       | 2054.76  | 2754.39  | 2927.95  |
| Profit before tax and     | 3819.56              | 2045.73   | 2001.52  | 2824.92  | 3525.57  | 6637.50  | 8740.82       | 10338.96 | 9484.02  | 11659.28 |
| extraordinary item        |                      |           |          |          |          |          |               |          |          |          |
| Extraordinary Item        | 1741.36              | (1521.19) | -        | -        | -        | -        | -             | -        | -        | -        |
| Tax - Current tax         | 625.00               | 1133.27   | 621.20   | 715.00   | 1234.61  | 2080.19  | 2602.16       | 2255.28  | 2260.93  | 3246.64  |
| - Fringe Benefit Tax      | 5.76                 | 3.44      | (9.30)   | -        | -        | -        | -             | -        | -        | -        |
| - Deferred Tax            | 1.26                 | 50.89     | (38.72)  | 113.80   | 96.02    | 283.36   | 232.54        | 552.64   | 472.04   | (176.03) |
| Charge/(Credit)           |                      |           |          |          |          |          |               |          |          |          |
| Profit after tax          | 1446.18              | 2379.32   | 1428.34  | 1996.12  | 2194.94  | 4273.95  | 5906.12       | 7531.04  | 6751.05  | 8588.67  |
| Dividend (including       | 492.22               | 155.54    | 228.32   | 155.54   | 166.12   | 170.68   | 404.91        | 404.91   | 404.91   | 405.32   |
| tax)                      |                      |           |          |          |          |          |               |          |          |          |
| Retained Profits          | 953.96               | 2223.78   | 1200.02  | 1840.58  | 2028.82  | 4103.27  | 5501.21       | 7126.13  | 6346.14  | 8183.35  |
| Earnings per share<br>(₹) | 13.95                | 22.94     | 13.77    | 19.25    | 21.17    | 41.22    | 56.96         | 72.63    | 65.10    | 82.83    |

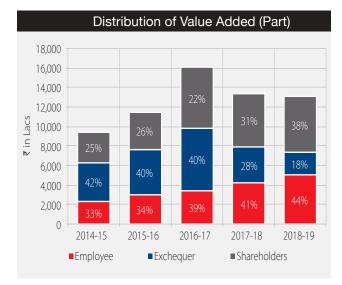
# YEAR-END FINANCIAL POSITION FOR TEN YEARS AT A GLANCE

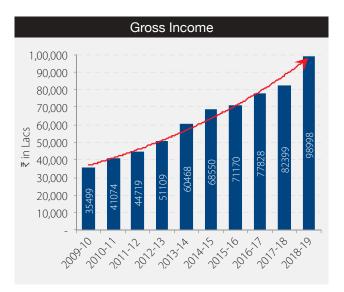
|                    |           |                      |           |           |               |           |           |           |           | (₹ lakh)  |
|--------------------|-----------|----------------------|-----------|-----------|---------------|-----------|-----------|-----------|-----------|-----------|
|                    |           | As per previous GAAP |           |           | As per Ind As |           |           |           |           |           |
|                    | 31.3.2010 | 31.3.2011            | 31.3.2012 | 31.3.2013 | 31.3.2014     | 31.3.2015 | 31.3.2016 | 31.3.2017 | 31.3.2018 | 31.3.2019 |
| SOURCES OF         |           |                      |           |           |               |           |           |           |           |           |
| FUNDS              |           |                      |           |           |               |           |           |           |           |           |
| Share capital      | 1047.03   | 1047.03              | 1047.03   | 1047.03   | 1047.03       | 1047.03   | 1047.03   | 1047.03   | 1047.03   | 1047.03   |
| Reserves and       | 5707.54   | 7926.40              | 9121.95   | 10958.42  | 12983.45      | 17038.27  | 23367.37  | 30819.92  | 37467.26  | 47587.21  |
| surplus            |           |                      |           |           |               |           |           |           |           |           |
| Shareholder's fund | 6754.57   | 8973.43              | 10168.98  | 12005.45  | 14030.48      | 18085.30  | 24414.40  | 31866.95  | 38514.29  | 48634.24  |
| Long term loans    | 1971.82   | 714.71               | 2881.22   | 2309.14   | 2741.09       | 2116.00   | 2372.38   | 4995.56   | 2916.69   | 1648.11   |
| Bank borrowings    | 6959.70   | 8875.23              | 8867.04   | 7732.26   | 6511.37       | 8065.24   | 8399.79   | 5822.55   | 8894.22   | 7139.53   |
| Short term loans   | 2332.38   | 1899.97              | 3077.63   | 3678.93   | 4095.07       | 4883.01   | 3400.00   | 4500.00   | 4000.00   | 7000.00   |
| Loan funds         | 11263.90  | 11489.91             | 14825.89  | 13720.33  | 13347.53      | 15064.25  | 14172.17  | 15318.11  | 15810.91  | 15787.64  |
| Deferred tax       | 616.33    | 667.22               | 628.50    | 742.30    | 838.32        | 1121.67   | 1650.16   | 2299.47   | 2875.23   | 3286.65   |
| liability(net)     |           |                      |           |           |               |           |           |           |           |           |
| Funds available    | 18634.80  | 21130.56             | 25623.37  | 26468.08  | 28216.33      | 34271.22  | 40236.73  | 49484.53  | 57200.43  | 67708.53  |
|                    |           |                      |           |           |               |           |           |           |           |           |
| APPLICATION OF     |           |                      |           |           |               |           |           |           |           |           |
| FUNDS              |           |                      |           |           |               |           |           |           |           |           |
| Fixed assets       | 14698.84  | 16448.72             | 19592.96  | 21726.63  | 22874.12      | 26993.74  | 20412.25  | 29303.84  | 34668.47  | 42429.94  |
| Depreciation       | 5321.74   | 6263.14              | 7350.71   | 8565.22   | 9837.35       | 11072.96  | -         | 2049.66   | 4667.22   | 7552.45   |
| Fixed assets (net) | 9377.10   | 10185.58             | 12242.25  | 13161.41  | 13036.77      | 15920.78  | 20412.25  | 27254.18  | 30001.25  | 34877.49  |
| Investments        | 152.82    | 152.82               | 152.82    | 152.82    | 152.82        | 152.82    | 1385.97   | 1813.96   | 2185.00   | 4724.49   |
| Other assets (net) | 9104.88   | 10792.16             | 13228.30  | 13153.85  | 15026.74      | 18197.62  | 18438.51  | 20416.39  | 25014.18  | 28106.55  |
| Funds employed     | 18634.80  | 21130.56             | 25623.37  | 26468.08  | 28216.33      | 34271.22  | 40236.73  | 49484.53  | 57200.43  | 67708.53  |

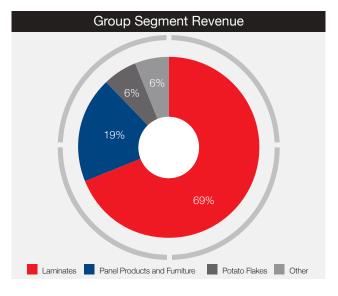
## **Financial Highlights**

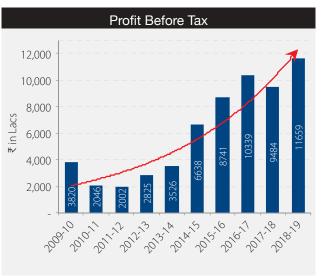






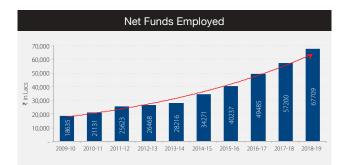




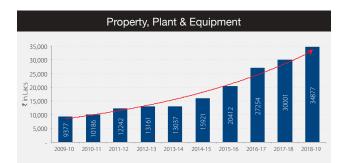


# **Financial Highlights**

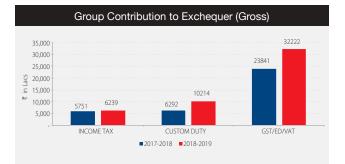












# Notice

# To the Members,

NOTICE is hereby given that the 54th Annual General Meeting of the members of Merino Industries Limited will be held at the Conference Hall, Academy of Fine Arts, 2, Cathedral Road, Kolkata-700071 on Monday, the 23rd day of September, 2019 at 11-00 a.m. to transact the following items of business:

### AS ORDINARY BUSINESS:

- To receive, consider and adopt the audited Financial Statements of the Company for the financial year ended 31st March, 2019 together with the Reports of the Board of Directors and Auditors thereon;
- 2. To receive, consider and adopt the audited Consolidated Financial Statements of the Company for the financial year ended 31st March, 2019;
- To confirm the declaration and payment of Interim Dividend on equity shares for the financial year ended 31st March, 2019;
- To appoint a Director in place of Mr. Champa Lal Lohia (DIN: 00154019), who retires by rotation and being eligible, offers himself for re-appointment.
- To appoint a Director in place of Mr. Rup Chand Lohia (DIN: 00063290), who retires by rotation and being eligible, offers himself for re-appointment.
- To appoint a Director in place of Mr. Bikash Lohia (DIN: 00154013), who retires by rotation and being eligible, offers himself for re-appointment.

### AS SPECIAL BUSINESS:

 To consider and approve the revision of remuneration of Mr. Nripen Kumar Dugar, Whole-time Director (DIN: 00127790) and in this regard to consider and pass the following resolution as Special Resolution:

"RESOLVED THAT in partial modification of the relevant resolution passed at the Annual General Meeting of the Company held on 14.09.2018 and in accordance with the provisions of Sections 196 and 197 read with Schedule V and all other applicable provisions of the Companies Act, 2013 and the Companies (Appointment and Remuneration of Managerial Personnel) Rules, 2014 (including any statutory modifications or re-enactment thereof for the time being in force), the approval of the shareholders of the Company be and is hereby accorded to the revision in remuneration of Mr. Nripen Kumar Dugar, Whole-time Director (DIN: 00127790) of the Company by way of payment of the following perquisites with effect from 1st April, 2019 in addition to the existing remuneration for the remaining period of his tenure of office (i.e. upto 31st December, 2021) and special incentive of ₹10.00 lakh (Rupees Ten lakh only) payable in lumpsum for the year 2019-20 on the following terms and conditions as set out fully in the draft supplemental service agreement to be entered into between the Company and Mr. Nripen Kumar Dugar, a copy of which is placed before the meeting with liberty to the Board of Directors (hereinafter referred to as 'the Board' which term shall be deemed to include the Nomination and Remuneration Committee constituted by the Board) to alter and vary the terms and conditions of the said remuneration and/or agreement, subject to the remuneration as specified in Schedule V to the Companies Act, 2013, including any statutory modification or re-enactment thereof for the time being in force or any amendments thereto as may be agreed between the Board and Mr. Nripen Kumar Dugar.

Perquisites: Perquisites (valuation as per Income Tax Rules, wherever applicable and at actual cost to the Company in other cases) will include the Company's accommodation (furnished or otherwise) or house rent allowance in lieu thereof; house maintenance allowance, together with reimbursement of expenses or allowances for utilities such as gas, electricity, water, furnishing, repairs, servants' salaries, society charges and property tax, club fees, medical reimbursement, medical/accidental benefit insurance (for self only).

The total value of the perquisites (evaluated in terms of cost/Income Tax Rules as applicable) as per the rules of the Company or as may be agreed to by the Board of Directors and Mr. Nripen Kumar Dugar, shall not exceed ₹1,00,000/- per financial year.

Benefits of encashment of leave at the end of the tenure, use of Company car with driver on official duty, telephone including internet facilities for official purposes, Company's contribution to provident fund and gratuity shall not be included in the computation of perquisites as per provisions in Schedule V to the Act.

"RESOLVED FURTHER THAT in the event of loss or inadequacy of profits in any financial year during the currency of tenure of service, the payment of remuneration shall be governed by Schedule V to the Companies Act, 2013 including any statutory modification or re-enactment thereof as may for the time being in force."

8. To re-appoint Mr. Prasan Lohia (DIN: 00061111) as Wholetime Director for a period of three years and to approve his remuneration and in this regard to consider and pass the following resolution as Special Resolution:

"RESOLVED THAT in accordance with the provisions of Sections 196, 197 and 203 read with Schedule V and all other applicable provisions of the Companies Act, 2013 and the Companies (Appointment and Remuneration of Managerial Personnel) Rules, 2014 (including any statutory modifications or re-enactment thereof for the time being in force), the approval of the shareholders of the Company be and is hereby accorded to the appointment of Mr. Prasan Lohia (DIN: 00061111) as Whole-time Director of the Company for a further period of three years, effective 1st day of October, 2019 and payment of the following remuneration to him for the said period on the terms and conditions as are set out in the draft service agreement to be entered into between the Company and Mr. Prasan Lohia, a copy of which is placed before the meeting with liberty to the Board of Directors (hereinafter referred to as 'the Board' which term shall be deemed to include the Nomination and Remuneration Committee constituted by the Board) to alter and vary the terms and conditions of the said remuneration and/or agreement, subject to the remuneration as specified in Schedule V to the Companies Act, 2013, including any statutory modification or re-enactment thereof for the time being in force or any amendments thereto as may be agreed between the Board and Mr. Prasan Lohia:

Salary: ₹9,91,000/- per month (consolidated) for the period from 01.10.2019 to 31.03.2020 and the Scale with effect from 01.04.2020 and ending on 30.09.2022 ₹10,90,000-1,09,000-1,19,900-13,18,900 with the increment falling due on 1st April, 2021 and 1st April, 2022.

**Perquisites:** Perquisites (valuation as per Income Tax Rules, wherever applicable and at actual cost to the Company in

other cases) will include the Company's accommodation (furnished or otherwise) or house rent allowance in lieu thereof; house maintenance allowance, together with reimbursement of expenses or allowances for utilities such as gas, electricity, water, furnishing, repairs, servants' salaries, society charges and property tax, club fees (for self only).

The total value of the perquisites (evaluated in terms of cost/Income Tax Rules as applicable) as per the rules of the Company or as may be agreed to by the Board of Directors and Mr. Prasan Lohia, shall not exceed ₹1,00,000/- per financial year.

The perquisites amounting to ₹1,00,000/- (Rupees One lakh only) as per the current service agreement shall not include, prospectively, any sum for medical facility including medical reimbursement and medical insurance premium for self for the purpose of availment of the said perquisites.

Benefits of encashment of leave at the end of the tenure, use of Company car with driver on official duty, telephone including internet facilities for official purposes, Company's contribution to provident fund and gratuity shall not be included in the computation of perquisites as per provisions in Schedule V to the Act.

Additional Benefits: The additional benefits by way of provision of medical facility (including reimbursement of medical expenses, mediclaim premium, travel expenses with one attendant, if required, in connection with the availment of medical treatment and other incidental expenses) on actual basis, for self, spouse and children to Mr. Prasan Lohia, for treatment in India and abroad, subject to the ceiling limit of annual salary on the basis of average salary of three years as per the current service agreement, whether earned or not, in addition to his existing remuneration.

The said medical facility be and is hereby made admissible during the currency of the service agreement of Mr. Prasan Lohia and the value of the unutilized portion, if any, of the aforesaid limit at the time of expiry of the current service agreement and medical expenditure incurred after the expiry of the service agreement be and are hereby made inadmissible for availment.

Minimum Remuneration: In the event of loss or inadequacy of profits in any financial year during the currency of tenure of service, the payment of remuneration shall be governed by Schedule V to the Companies Act, 2013 including any statutory modification or re-enactment thereof as may for the time being in force."

9. To approve the remuneration of the Cost Auditors for the financial year ending on 31st March, 2020 and in this regard to consider and, if thought fit, to pass the following resolution as an Ordinary Resolution:

"RESOLVED THAT pursuant to the provisions of Section 148 and all other applicable provisions of the Companies Act, 2013 and the Companies (Audit and Auditors) Rules, 2014 (including any statutory modification(s) or re-enactment thereof for the time being in force), M/s. Basu, Banerjee, Chakraborty, Chattopadhyay & Co., Cost Accountants (Firm Registration No. 000206) of 42-B, Shibtala Street, P.O. Uttarpara, Dist. Hooghly, PIN: 712258 appointed by the Board of Directors to conduct the audit of the cost records relating to the applicable products of the Company for the financial year ending on 31st March, 2020, be paid a remuneration of ₹82,500/- plus out of pocket expenses and the Board of Directors be and is hereby authorised to do all acts and take all steps as may be necessary to ensure due compliance to the enactments in this regard for the time being in force to give effect to this resolution."

10. To give authority to the Board of Directors for making donation to charitable and other funds not directly related to the business of the Company and in this regard to consider and, if thought fit, to pass the following resolution as a Special Resolution: "RESOLVED THAT pursuant to the provisions of Section 181 and other applicable provisions, if any, of the Companies Act, 2013, authority be and is hereby given to the Board of Directors of the Company to contribute to bonafide and charitable funds (including corpus) upto the limit of ₹15,00,00,000/- (Rupees fifteen crore only) during the financial year 2019-2020 notwithstanding that such amount in the financial year may exceed 5% of the average net profits for the three preceding financial years of the Company."

> By order of the Board For Merino Industries Limited

> > Vinamrata Agrawal Company Secretary ACS 28125

26th July, 2019

#### Registered Office:

5, Alexandra Court, 60/1, Chowringhee Road, Kolkata: 700 020 CIN: U51909WB1965PLC026556 Phone: 033 2290-1214 Fax: 2287-0314 E-mail: merinokol@merinoindia.com Website: www.merinoindia.com

### NOTES:

- 1. A member entitled to attend and vote at the meeting is entitled to appoint a proxy / proxies to attend and to vote on a poll instead of himself / herself and such a proxy need not be a member of the Company. A person can act as proxy on behalf of members not exceeding fifty (50) and holding in aggregate not more than 10% of the total share capital of the Company. A member holding more than 10% of the total share capital of the Company carrying voting rights may appoint a single person as proxy and such person cannot act as a proxy for any other member or shareholder.
- 2. The instrument of proxy, in order to be valid and effective, must be delivered at the registered office of the company

not later than forty-eight hours (48 hours) before the commencement of the meeting. Attendance slip and proxy form are enclosed.

- The statement setting out the material facts pursuant to Section 102 of the Companies Act, 2013 concerning the items of special business as per the agenda items to be transacted at this Annual General Meeting is annexed hereto.
- 4. The Register of Members and Share Transfer Books of the Company will remain closed from 17th September, 2019 to 23rd September, 2019 (both days inclusive).
- 5. Members are requested to make all correspondences in connection with shares held by them by addressing

letters quoting their folio numbers directly to M/s C B Management Services (P) Limited, P-22, Bondel Road, Kolkata – 700 019, the Registrar and Share Transfer Agent of the Company.

- 6. Members are requested to notify immediately any change of address to their Depository Participants (DPs) in respect of their electronic share accounts, or to the Registrar and Share Transfer Agent of the Company in respect of their physical share folios quoting their Folio Number(s) with a self-attested copy of address proof, i.e. Voter Identity Card, Aadhaar Card, Electric / Telephone (BSNL) Bill or Driving License or Passport. In case the mailing address mentioned on this annual report is without the Pin code number, members are requested to kindly inform their Pin code number and Bank Account details to M/s C B Management Services (P) Limited, the Registrar and Share Transfer Agent of the Company.
- 7. Members who are holding shares in identical order of names in more than one folio are requested to send to the Registrar and Share Transfer Agent of the Company the details of such folios together with the share certificates for consolidating their holdings in one folio. The share certificates will be returned to the members after making requisite changes thereon.
- Members who have not registered their e-mail addresses so far are requested to register their e-mail address for receiving all communication including Annual Report, Notices, Circulars, etc. from the Company electronically.
- 9. Members holding shares in dematerialized mode are requested to intimate the changes pertaining to their bank account details, NECS mandates, email addresses, nominations, change of addresses, change of names etc. if any, to their Depository Participant (DP) only before 16th September, 2019. Any such changes effected by the DPs will automatically reflect in the Company's subsequent records.
- 10. Members are requested to intimate beforehand to the Company their queries, if any, regarding the accounts/ notice at least ten days before the meeting to enable the management to keep the information required readily available at the meeting. Members are also requested to bring their copies of Annual Report while attending the Annual General Meeting.
- 11. All the documents referred to in the Notice will be available for inspection by the members at the Registered Office of

the Company during office hours on all working days from the date hereof upto the date of the Meeting.

- 12. The Equity Shares of the Company are in the depository set up by the National Securities Depository Limited and Central Depository Services (India) Limited. The shares of the Company are in the dematerialization list with ISIN No. INE662B01017.
- 13. Pursuant to the provisions of Section 124 of the Companies Act, 2013 and Rules framed thereunder the dividend for the year 2011-2012, which remained unpaid or unclaimed for a period of 7 years, have been transferred to the Investor Education and Protection Fund established by the Central Government. Any unpaid or unclaimed dividend for the year 2012-2013 onwards will be deposited with the Investor Education and Protection Fund established by the Central Government as per the table given hereunder. The members who have not encashed the dividend warrants are requested to immediately forward the same along with relevant Folio No. or DP ID and Client ID, duly discharged, to the Company's Registrar and Share Transfer Agent to facilitate payment of the dividend.

| Financial<br>Year | Date of<br>declaration<br>of Dividend | Due date<br>of transfer<br>to Unpaid<br>Dividend<br>Account | Due date<br>of lodging<br>claim<br>with the<br>Company | Due date<br>for transfer<br>to Investor<br>Education &<br>Protection<br>Fund |
|-------------------|---------------------------------------|-------------------------------------------------------------|--------------------------------------------------------|------------------------------------------------------------------------------|
| 2012-2013         | 31.08.2012                            | 07.10.2012                                                  | 06.09.2019                                             | 06.10.2019                                                                   |
| 2013-2014         | 11.11.2013                            | 18.12.2013                                                  | 17.11.2020                                             | 17.12.2020                                                                   |
| 2014-2015         | 08.08.2014                            | 15.09.2014                                                  | 14.08.2021                                             | 14.09.2021                                                                   |
| 2015-2016         | 07.08.2015                            | 14.09.2015                                                  | 13.08.2022                                             | 13.09.2022                                                                   |
| 2016-2017         | 27.08.2016                            | 04.10.2016                                                  | 03.09.2023                                             | 03.10.2023                                                                   |
| 2017-2018         | 25.09.2017                            | 02.11.2017                                                  | 01.10.2024                                             | 01.11.2024                                                                   |
| 2018-2019         | 14.09.2018                            | 22.10.2018                                                  | 21.09.2025                                             | 21.10.2025                                                                   |

- 14. Members who hold shares in dematerialized form are requested to bring their Client ID and DP ID for easy identification at the meeting.
- 15. The notice convening this Annual General Meeting circulated to the members of the Company is made available on the Company's website at www.merinoindia. com.
- 16. The Ministry of Corporate Affairs (MCA), Government of India, has by its Circular Nos. 17 / 2011 and 18 / 2011, dated 21st April, 2011 and 29th April, 2011 respectively, permitted companies to send official documents to the

shareholders electronically as a part of its green initiatives in corporate governance. Recognizing the spirit of the circular issued by the MCA, the Notice convening the General Meeting will be sent to the e-mail addresses as provided by the shareholders, recorded with their depositories.

### 17. Voting through electronic means:

In compliance with provisions of Section 108 of the Companies Act, 2013 read with Rule 20 of the Companies (Management and Administration) Rules, 2014, the Company is pleased to provide members facility to exercise their right to vote at this Annual General Meeting by electronic means and the business may be transacted through e-Voting Services provided by Central Depository Services (India) Limited (CDSL):

# The instructions for shareholders voting electronically are as under:

- i) The voting period begins on 20th September, 2019 (9:00 a.m.) and ends on 22nd September, 2019 (5:00 p.m.). During this period shareholders of the Company, holding shares either in physical form or in dematerialized form, as on the cut-off date of 16th September, 2019, may cast their vote electronically. The e-voting module shall be disabled by CDSL for voting thereafter.
- Shareholders who have already voted prior to the meeting date would not be entitled to vote at the meeting venue.
- iii) The shareholders should log on to the e-voting website www.evotingindia.com.
- iv) Click on Shareholders.
- v) Now Enter your User ID
  - a. For CDSL: 16 digits beneficiary ID,
  - b. For NSDL: 8 Character DP ID followed by 8 Digits Client ID,
  - c. Members holding shares in Physical Form should enter Folio Number registered with the Company.
- vi) Next enter the Image Verification as displayed and Click on Login.
- vii) If you are holding shares in demat form and had logged on to www.evotingindia.com and voted on an earlier voting of any company, then your existing password is to be used.
- viii) If you are a first time user follow the steps given below:

|                                                    | For Members holding shares in Demat Form and Physical Form                                                                                                                                                                                                                                                             |
|----------------------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| PAN                                                | Enter your 10-digit alpha-numeric *PAN issued<br>by Income Tax Department (Applicable for<br>both demat shareholders as well as physical<br>shareholders)                                                                                                                                                              |
|                                                    | <ul> <li>Members who have not updated their PAN<br/>with the Company/Depository Participant<br/>are requested to use the first two letters of<br/>their name and the 8 digits of the sequence<br/>number in the PAN field.</li> </ul>                                                                                  |
|                                                    | <ul> <li>In case the sequence number is less than<br/>8 digits enter the applicable number of<br/>0's before the number after the first two<br/>characters of the name in CAPITAL letters.</li> <li>Eg. If your name is Ramesh Kumar with<br/>sequence number 1 then enter RA00000001<br/>in the PAN field.</li> </ul> |
| Dividend<br>Bank<br>Details<br>OR Date<br>of Birth | Birth (in dd/mm/yyyy format) as recorded in your demat account or in the company records                                                                                                                                                                                                                               |
| (DOB)                                              | <ul> <li>If both the details are not recorded with the<br/>depository or company please enter the<br/>member id / folio number in the Dividend<br/>Bank details field as mentioned in instruction<br/>(v).</li> </ul>                                                                                                  |

- ix) After entering these details appropriately, click on "SUBMIT" tab.
- x) Members holding shares in physical form will then directly reach the Company selection screen. However, members holding shares in demat form will now reach 'Password Creation' menu wherein they are required to mandatorily enter their login password in the new password field. Kindly note that this password is to be also used by the demat holders for voting for resolutions of any other company on which they are eligible to vote, provided that company opts for e-voting through CDSL platform. It is strongly recommended not to share your password with any other person and take utmost care to keep your password confidential.
- xi) For Members holding shares in physical form, the details can be used only for e-voting on the resolution contained in this Notice.
- xii) Click on the EVSN for the relevant MERINO

INDUSTRIES LIMITED on which you choose to vote.

- xiii) On the voting page, you will see "RESOLUTION DESCRIPTION" and against the same the option "YES/NO" for voting. Select the option YES or NO as desired. The option YES implies that you assent to the Resolution and option NO implies that you dissent to the Resolution.
- xiv) Click on the "RESOLUTIONS FILE LINK" if you wish to view the entire Resolution details.
- xv) After selecting the resolution you have decided to vote on, click on "SUBMIT". A confirmation box will be displayed. If you wish to confirm your vote, click on "OK", else to change your vote, click on "CANCEL" and accordingly modify your vote.
- xvi) Once you "CONFIRM" your vote on the resolution, you will not be allowed to modify your vote.
- xvii) You can also take a print of the votes cast by clicking on "Click here to print" option on the Voting page.
- xviii) If a demat account holder has forgotten the login password then Enter the User ID and the image verification code and click on Forgot Password & enter the details as prompted by the system.
- xix) Note for Non Individual Shareholders and Custodians
  - Non-Individual shareholders (i.e. other than Individuals, HUF, NRI etc.) and Custodian are required to log on to www.evotingindia.com and register themselves as Corporates.
  - A scanned copy of the Registration Form bearing the stamp and sign of the entity should be emailed to helpdesk.evoting@cdslindia.com.
  - After receiving the login details a compliance user should be created using the admin login and password. The Compliance user would be able to link the account(s) for which they wish to vote on.
  - The list of accounts linked in the login should be mailed to helpdesk.evoting@cdslindia.com and on approval of the accounts they would be able to cast their vote.
  - A scanned copy of the Board Resolution and Power of Attorney (POA) which they have issued in favour

of the Custodian, if any, should be uploaded in PDF format in the system for the scrutinizer to verify the same.

- xx) In case you have any queries or issues regarding e-voting, you may refer the Frequently Asked Questions ("FAQs") and e-voting manual available at www.evotingindia.com, under help section or write an email to helpdesk.evoting@cdslindia.com.
- The e-voting period commences on 20th September, 2019 (9:00 a.m.) and ends on 22nd September, 2019 (5:00 p.m.). During this period shareholders of the Company, holding shares either in physical form or in dematerialized form may cast their vote electronically.
- 19. The voting rights of shareholders shall be in proportion to their shares in the paid up equity share capital of the Company as on the cut-off date of 16th September, 2019.
- 20. M/s. A L & Associates, Practicing Company Secretaries (FRN: 037000) has been appointed as the Scrutinizer to scrutinize the e-voting process including the remote e-voting in a fair and transparent manner.
- 21. The Scrutinizer shall within a period not exceeding three (3) working days from the conclusion of the e-voting period unblock the votes cast through remote e-voting, after counting the votes cast at the Annual General Meeting in the presence of atleast two (2) witnesses not in the employment of the Company and make a consolidated Scrutinizer's Report of the votes cast in favour or against, if any and forward to the Chairman of the Meeting.
- 22. The Results on Resolutions shall be declared after the Annual General Meeting of the Company and the Resolutions will be deemed to be passed on the date of the Annual General Meeting subject to receipt of the requisite number of the votes in favour of the Resolutions.
- 23. The consolidated Results declared along with the Scrutinizer's Report shall be placed on the Company's website www.merinoindia.com and on the website of CDSL within three (3) days of passing of the resolutions at the Annual General Meeting of the Company.
- 24. The route map to the venue for the convenience of the members to attend the meeting is attached.

### STATEMENT PURSUANT TO SECTION 102 OF THE COMPANIES ACT 2013 RELATING TO SPECIAL BUSINESS SET OUT IN THE ANNEXED NOTICE

### RELATING TO ITEM NOS. 7 and 8

**GENERAL INFORMATION:** As required under Schedule V to the Companies Act, 2013 and the Companies (Appointment and Remuneration of Managerial Personnel) Rules, 2014 (including any statutory modifications or re-enactment thereof for the time being in force) in respect of revision of remuneration for payment of perquisites to Mr. Nripen Kumar Dugar, Wholetime Director and in respect of re-appointment and payment of remuneration to Mr. Prasan Lohia, Whole-time Director.

Nature of Industry: The Company operates in diversified fields of industry. It manufactures decorative laminates under the brand name "MERINO". It also manufactures formaldehyde and space saving furniture with wide ranging patterns and a host of colours and shades under brand name 'MY SPACE'. The company has diversified into Agro business and is manufacturing potato flakes under the brand name 'VEGIT'.

Date or expected date of commencement of commercial production: The Company is an existing one and is in operation.

In case of new companies, expected date of commencement of activities as per project approved by financial institutions appearing in the prospectus: N.A.

Financial performance based on given indicators: The performance of the Company (i.e. Turnover, Production, Profit before Tax and Earnings in Foreign Exchange) for last six years is given hereunder:

| Financial<br>Year | Net<br>Turnover<br>(₹ in<br>Crore) | Production<br>of<br>decorative<br>laminates<br>(No. of<br>sheets) | Profit<br>before Tax<br>(₹ in<br>Crore) | Earnings<br>in Foreign<br>Exchange<br>(F.O.B<br>value of<br>Exports)<br>(₹ in<br>Crore) |
|-------------------|------------------------------------|-------------------------------------------------------------------|-----------------------------------------|-----------------------------------------------------------------------------------------|
| 2013-<br>2014     | 563.94                             | 6208998                                                           | 35.26                                   | 122.64                                                                                  |
| 2014-<br>2015     | 641.10                             | 6602378                                                           | 66.37                                   | 144.91                                                                                  |
| 2015-<br>2016     | 662.34                             | 6747779                                                           | 87.41                                   | 151.03                                                                                  |
| 2016-<br>2017     | 727.31                             | 7023976                                                           | 99.62                                   | 158.44                                                                                  |
| 2017-<br>2018     | 812.01                             | 8103154                                                           | 94.84                                   | 162.17                                                                                  |
| 2018-<br>2019*    | 977.97                             | 9456358                                                           | 117.09                                  | 206.01<br>(CIF Value)                                                                   |

\* Audited but subject to Shareholders' approval

Export performance: As indicated above

Foreign Investments and Collaborations, if any: None

### 7. REVISION OF REMUNERATION FOR PAYMENT OF PERQUISITES TO MR. NRIPEN KUMAR DUGAR, WHOLE-TIME DIRECTOR

The present remuneration of Mr. Nripen Kumar Dugar (DIN 00127790), Whole-time Director, was approved by the Members at the Annual General Meeting held on 14th September, 2019. The Board of Directors decided to revise the existing remuneration of Mr. Dugar, by way of payment of the perquisites of ₹1.00 lakh per year with effect from 1st April, 2019 in addition to the existing remuneration for the remaining period of his tenure of office (i.e. upto 31st December, 2021) and special incentive of ₹10.00 lakh (Rupees Ten lakh only) payable in lumpsum for the year 2019-20.

Perquisites (valuation as per Income Tax Rules, wherever applicable and at actual cost to the Company in other cases) will include the Company's accommodation (furnished or otherwise) or house rent allowance in lieu thereof; house maintenance allowance, together with reimbursement of expenses or allowances for utilities such as gas, electricity, water, furnishing, repairs, servants' salaries, society charges and property tax, club fees, medical reimbursement, medical/ accidental benefit insurance (for self only). The total value of the perquisites (evaluated in terms of cost/Income Tax Rules as applicable) as per the rules of the Company or as may be agreed to by the Board of Directors and Mr. Nripen Kumar Dugar, shall not exceed ₹1,00,000/- per financial year. Benefits of encashment of leave at the end of the tenure, use of Company car with driver on official duty, telephone including internet facilities for official purposes, Company's contribution to provident fund and gratuity shall not be included in the computation of perquisites as per provisions in Schedule V to the Act.

The other terms and conditions of his existing service agreement remain unaltered. The Board of Directors on recommendation of the Nomination & Remuneration Committee decided to recommend to the shareholders for approval of the payment of such incentive and perquisites to Mr. Nripen Kumar Dugar. The same is placed before the shareholders at this meeting for approval by way of a special resolution.

# INFORMATION ABOUT THE WHOLE-TIME DIRECTOR, MR. NRIPEN KUMAR DUGAR

 Background details: Mr. Nripen Kumar Dugar, B. Com., aged about 57 years, has been associated with the Company as Director since 1986 and was appointed as a Whole-time Director with effect from 1st day of January, 1987 with subsequent re-appointments to the said post and his present term expires on 31st December, 2021.

- 2) Past Remuneration: The past remuneration of Mr. Nripen Kumar Dugar as Whole-time Director of the Company was by way of Salary in the Scale with effect from 01.04.2019 and ending on 31.12.2021 ₹3,66,500-37,000-40,500-4,44,000 with the increment falling due on 1st April, 2020 and 1st April, 2021, Housing Assistance Allowance ₹77,202/- per month payable at the end of each financial year for the entire year and other benefits (i.e. Company's contribution to provident fund and gratuity and entitlement of leave and special incentive, if any, payable in lumpsum per annum for any financial year in addition to the existing remuneration, will be applicable as per the rules of the Company).
- 3) Recognition or Awards: Not Material
- 4) Job Profile and his suitability: Overseeing sales and marketing of the Company's Decorative Laminates division, Branch co-ordination and Base Paper management. Mr. Nripen Kumar Dugar, has about 32 years of experience in sales and marketing of Decorative Laminates etc. and is well conversant with the business requirements and their complexities.
- 5) Remuneration proposed: Salary in the Scale with effect from 01.04.2019 and ending on 31.12.2021 ₹3,66,500-37,000-40,500-4,44,000 with the increment falling due on 1st April, 2020 and 1st April, 2021, Housing Assistance Allowance ₹77,202/- per month payable at the end of each financial year for the entire year, Perquisites subject to a maximum of ₹1,00,000/- per financial year and Special incentive of a sum of ₹10.00 lakh (Rupees Ten lakh only) payable in lumpsum for the year 2019-20 and other benefits (i.e. Company's contribution to provident fund and gratuity and entitlement of leave.
- 6) Comparative remuneration profile with respect to industry, size of the company, profile of the position and person: Even broad benchmarking of remuneration profile in an industry absolutely comparable in terms of size, complexity of operations and profile of the Whole-time Director would not be appropriate. However, at a meeting of the Nomination and Remuneration Committee held on 26th July, 2019 the Committee recommended fixing remuneration of Mr. Nripen Kumar Dugar on the revised terms as indicated above.
- 7) Pecuniary relationship directly or indirectly with the company or relationship with the managerial personnel, if any: Except in the proposed capacity of Whole-time Director and also as a shareholder of the Company, Mr.

Nripen Kumar Dugar, enjoys no other pecuniary relationship with the Company. He is one of the Key Managerial Personnel (KMP) and none of the other Directors or KMP are related to him or are interested or concerned in the resolution in any way.

### OTHER INFORMATION

- 1) Reasons for loss or inadequate profits: The Company has not incurred any loss.
- 2) Steps taken or proposed to be taken for improvement: The Management continues in its endeavor to optimize resources, make value additions, increase revenue and curtail wastage. The management is optimistic that in the future years your Company would witness improved performance and profitability.
- 3) Expected increase in productivity and profits in measurable terms: This cannot be quantified at this stage due to several uncertainties. However, the Directors feel that the present rate of growth of performance would be sustained, if not bettered in the years to come.

#### DISCLOSURES

Information of the remuneration package to the shareholders of the Company: This information has been detailed in the notice and the statement attached to the respective resolution.

Disclosures mentioned in the Board of Directors' Report under the heading 'Corporate Governance', if any, attached to the annual report: Not applicable

In order to pay additional remuneration by way of special incentive of ₹10.00 lakh (Rupees Ten lakh only) as a one-time payment to Mr. Nripen Kumar Dugar, Whole-time Director, the Board as per recommendation of the Nomination and Remuneration Committee at their meeting held on 26th July, 2019 decided to seek the approval of the shareholders of the Company by passing a special resolution to pay such incentive to him (as specified in Item no. 7 of the Notice) in terms of the provisions of Schedule V of the Companies Act, 2013.

Save and except Mr. Nripen Kumar Dugar, Whole-time Director and Key Managerial Personnel (KMP), to the extent of his shareholding interest in the Company, none of the other Directors / KMP of the Company / their relatives are, in any way, concerned or interested, financially or otherwise, in the resolution set out in Item No. 7 of the Notice.

The above item of special business to be transacted at this meeting of the Company does not relate to or affect any other company.

### 8. RE-APPOINTMENT AND PAYMENT OF REMUNERATION TO MR. PRASAN LOHIA, WHOLE-TIME DIRECTOR

Mr. Prasan Lohia has been a Whole-time Director of the Company

since 2004 with subsequent re-appointments to the said post and his present term expires on 30.09.2019. Considering his vast experience in overall Business Administration, Corporate affairs and his valuable contribution towards the development of this Company, the Board recommends that it would be in the interest of the Company to re-appoint Mr. Prasan Lohia as Wholetime Director of the Company for a further period of three years with effect from 1st October, 2019. To effect his appointment, a special resolution is required to be passed by the shareholders of the Company at this meeting and accordingly the resolution appointing Mr. Prasan Lohia as Whole-time Director is placed before the shareholders for approval.

### INFORMATION ABOUT THE WHOLE-TIME DIRECTOR

- Background details: Mr. Prasan Lohia, AB (Econ.) USA, BS (Elect. Engg.) USA, MBA (USA), aged about 50 years, has been associated with the Company as Vice-President (Global Operations) since 1999 and as a Whole-time Director since 2004. His present term expires on 30th September 2019.
- 2) Past Remuneration: The past remuneration of Mr. Prasan Lohia as a Whole-time Director of the Company by way of salary was ₹9,91,000/- per month (consolidated) and Perquisites subject to a maximum of ₹1,00,000/- per financial year and medical facility for allowance/ reimbursement on actual basis, subject to the ceiling limit of annual salary on the basis of average salary of three years as per the service agreement, in addition to his existing remuneration. Such medical facility will include the cost of medical expenses, mediclaim premium and travel expenses with one attendant, if required, in connection with the availment of medical treatment and other incidental expenses of Mr. Prasan Lohia, his spouse and children for their treatment in India and abroad.

#### 3) Recognition or Awards: Not Material

4) Job Profile and his suitability: Corporate Office Administration, Supervision of Export-Import Documentation, Foreign Exchange Risk Management and Domestic Sales and Marketing of Eastern Region.

Mr. Prasan Lohia has about 27 years experience and has contributed immensely towards the growth and success of the group in general.

5) Remuneration proposed: Salary ₹9,91,000/- per month (consolidated) for the period from 01.10.2019 to 31.03.2020 and the Scale with effect from 01.04.2020 and ending on 30.09.2022 ₹10,90,000-1,09,000-1,19,900-13,18,900 with the increment falling due on 1st April, 2021 and 1st April, 2022 and Perquisites subject to a maximum of ₹1,00,000/- per financial year and medical facility for allowance/reimbursement on actual basis, subject to the ceiling limit of annual salary on the basis of average salary of three years as per the service agreement, in addition to his existing remuneration. Such medical facility will include the cost of medical expenses, mediclaim premium and travel expenses with one attendant, if required, in connection with the availment of medical treatment and other incidental expenses of Mr. Prasan Lohia, his spouse and children for their treatment in India and abroad. (as mentioned in Item No. 8 of the notice).

- 6) Comparative remuneration profile with respect to industry, size of the company, profile of the position and person: Even broad benchmarking of remuneration profile in an industry absolutely comparable in terms of size, complexity of operations and profile of the Whole-time Director would not be appropriate. However, at a meeting of the Nomination and Remuneration Committee held on 26th July, 2019, the Committee recommended fixing the remuneration of Mr. Prasan Lohia as a Whole-time Director based on his present job responsibilities and size of the Company.
- Pecuniary relationship directly or indirectly with the 7) company or relationship with the managerial personnel, if any: Except in the proposed capacity of Whole-time Director and also as a promoter shareholder of the Company, Mr. Prasan Lohia enjoys no other pecuniary relationship with the Company. He is directly concerned or interested in this resolution along with his father, Mr. Rup Chand Lohia, Executive Vice-Chairman and Key Managerial Personnel (KMP). Other KMP i.e. Mr. Champa Lal Lohia, Executive Chairman, Mr. Bikash Lohia, Ms. Ruchira Lohia, Mr. Madhusudan Lohia, Whole-time Directors and Mr. Prakash Lohia, Managing Director are his relatives who are indirectly related to him and are considered to be interested or concerned in the resolution to the extent of their relationship with him. However, Mr. Nripen Kumar Dugar, Whole-time Director, Mr. Asok Kumar Parui, Chief Financial Officer and Ms. Vinamrata Agrawal, Company Secretary also falling under the category of KMP and Dr. Gautam Bhattacharjee, Mr. Sisir Kumar Chakrabarti and Mr. Bama Prasad Mukhopadhyay, Independent Directors, are not interested or concerned in the resolution in any way

# OTHER INFORMATION – Same as stated before DISCLOSURES

Information of the remuneration package to the shareholders of the Company: This information has been detailed in the notice and explanatory statement attached to the respective resolution.

Disclosures mentioned in the Board of Directors' report under the heading 'Corporate Governance', if any, attached to the annual report: Not applicable As per recommendations of the Nomination and Remuneration Committee, the Board of Directors had considered the appointment of Mr. Prasan Lohia as a Whole-time Director with effect from 1st October, 2019 for a period of three years and proposed remuneration and terms and conditions of his service be approved by the shareholders in accordance with the provisions of Sections 196 and 197 read with Schedule V and all other applicable provisions of the Companies Act, 2013 and the Companies (Appointment and Remuneration of Managerial Personnel) Rules, 2014 (including any statutory modifications or re-enactment thereof for the time being in force). Schedule V stipulates obtaining approval of shareholders through Special Resolution for the appointment of managerial personnel and to fix their remuneration. In accordance with the provisions of Section II of Part II of Schedule V requires approval of the shareholders by way of Special Resolution (as specified in Item No. 8 of the Notice). The terms of remuneration specified in the said Special Resolution and also described fully in the draft service agreement of Mr. Prasan Lohia as Whole-time Director are now placed before the shareholders at this Annual General Meeting, for their approval.

Your directors recommend the approval of the resolution, which may also be treated as an abstract of the draft agreement between the Company and Mr. Prasan Lohia pursuant to Section 190 of the Companies Act, 2013. The draft agreement entered into by the Company with Mr. Prasan Lohia and all other relevant documents are available for inspection at the registered office of the Company on all working days starting from the date of notice of this meeting upto the date of the Annual General Meeting, between business hours, without payment of any fee.

Mr. Prasan Lohia, Whole-time Director and Key Managerial Personnel (KMP) and his father Mr. Rup Chand Lohia, Executive Vice-Chairman and KMP and their relatives, to the extent of their shareholding interest, if any, in the Company, are directly concerned or interested, financially or otherwise in the resolution. Mr. Champa Lal Lohia, Executive Chairman, Mr. Prakash Lohia, Managing Director, Ms. Ruchira Lohia, Mr. Bikash Lohia and Mr. Madhusudan Lohia, Whole-time Directors and KMPs and their relatives, to the extent of their shareholding interest, if any, in the Company, are indirectly concerned or interested, financially or otherwise in the resolution. Mr. Nripen Kumar Dugar, Whole-time Director, Mr. Asok Kumar Parui, Chief Financial Officer and Ms. Vinamrata Agrawal, Company Secretary, falling under the category of KMP and Dr. Gautam Bhattacharjee, Mr. Sisir Kumar Chakrabarti and Mr. Bama Prasad Mukhopadhyay, Independent Directors, including their relatives, are not in any way concerned or interested, financially or otherwise, in the resolution set out in Item No. 8 of the Notice.

The above item of special business to be transacted at this

meeting of the company does not relate to or affect any other company.

### **RELATING TO ITEM NO. 9**

The Board, on the recommendation of the Audit Committee, has approved the appointment and remuneration of M/s. Basu, Banerjee, Chakraborty, Chattopadhyay & Co., Cost Accountants (Firm Registration No. 000206) of 42-B, Shibtala Street, P.O. Uttarpara, Dist. Hooghly, PIN: 712258 to conduct the audit of the cost records of the Company relating to the applicable products for the financial year ending 31st March, 2020 at a remuneration of ₹82,500/- plus out of pocket expenses. In accordance with the provisions of Section 148 of the Act read with the Companies (Audit and Auditors) Rules, 2014, the remuneration payable to the Cost Auditors is required to be fixed by the shareholders of the Company. Accordingly, their consent is sought for passing an Ordinary Resolution as set out in Item No. 9 of the Notice for fixation of the remuneration payable to the Cost Auditors for the financial year ending 31st March, 2020.

None of the Directors / Key Managerial Personnel of the Company / their relatives is in any way, concerned or interested, financially or otherwise, in the resolution set out in Item No. 9 of the Notice.

The Board recommends the Ordinary Resolution set out at Item No. 9 of the Notice for approval by the shareholders.

### **RELATING TO ITEM NO. 10**

The Company had been authorized to contribute to bonafide and charitable funds in terms of Section 181 of the Companies Act, 2013 (the Act).

As per the Act, the Board can contribute to bonafide charitable and other funds and prior permission of shareholders in a general meeting shall be required only if the aggregate contributions in any Financial Year exceed 5% of the Company's average net profits for the three preceding financial years.

Subject to the approval of the shareholders, the Board has plans to spend upto a maximum limit of ₹15,00,00,000/- (Rupees fifteen crore only) during the Financial Year 2019-20, which exceeds the above limit. The expenditure would be channelized mainly towards contributions (including corpus) to group managed / other Trust(s) and also to such other Trust(s) as the Board would deem fit. The primary objectives of making to the funds / trusts where donations would be made would include eradicating hunger, poverty, promoting preventive health care, sanitation, education, gender equality, empowerment of women, ensuring environmental sustainability, protection of national heritage, undertaking training to promote rural sports, establish, maintain and grant aid to hospitals etc. and also various other public charitable activities.

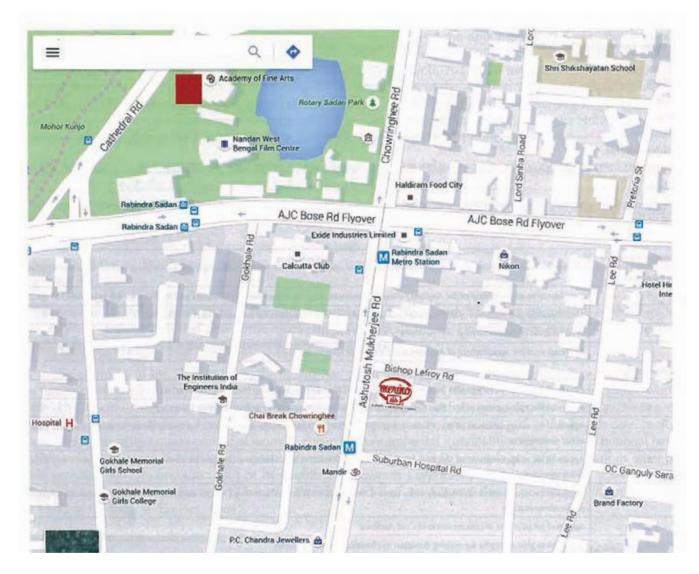
As such, the Board recommends passing the resolution.

All the Whole-time Promoter Directors, who also fall under the category of Key Managerial Personnel (KMP) are directly or indirectly interested or concerned, financial or otherwise in the resolution, as substantial donations will be made to the Trust(s) in which they are directly or indirectly concerned and interested to the extent the contribution made to these trusts.

However, none of Mr. Nripen Kumar Dugar, Whole-time Director, Mr. Asok Kumar Parui, Chief Financial Officer and

Ms. Vinamrata Agrawal, Company Secretary also falling under the category of KMP and Dr. Gautam Bhattacharjee and Mr. Sisir Kumar Chakrabarti and Mr. Bama Prasad Mukhopadhyay, Independent Directors, including their relatives, are in any way concerned or interested, financially or otherwise, in the resolution set out in Item No. 10 of the Notice.

The above item of special business to be transacted at this meeting of the company does not relate to or affect any other company.



### ROUTE MAP TO THE VENUE OF AGM



### Merino Industries Limited

CIN: U51909WB1965PLC026556

Registered Office: 5, Alexandra Court, 60/1, Chowringhee Road, Kolkata: 700 020 Phone: 2290-1214, Fax: 91-33-2287-0314, E-mail: merinokol@merinoindia.com

Website: www.merinoindia.com

### **PROXY FORM**

[Pursuant to Section 105(6) of the Companies Act, 2013 and Rule 19(3) of the Companies (Management and Administration) Rules, 2014]

| Name of the member(s): |            |  |
|------------------------|------------|--|
| Registered Address:    |            |  |
| Master Folio No.       | E-mail ID: |  |
| *Client ID:            | *DP ID:    |  |

I / We being the member / members holding ...... shares of MERINO INDUSTRIES LIMITED, hereby appoint:

| 1) | Name:    | E-mail Id:                     |
|----|----------|--------------------------------|
|    | Address: | Signature:or failing him / her |
| 2) | Name:    | E-mail Id:                     |
|    | Address: | Signature:or failing him / her |
| 3) | Name:    | E-mail Id:                     |
|    | Address: | Signature:                     |

and whose signature(s) are appended below as my/our proxy to attend and vote (on a poll) for me/us and on my/our behalf at the 54th Annual General Meeting of the Company being held on Monday, the 23rd day of September, 2019 at 11-00 a.m. at Conference Hall, Academy of Fine Arts, 2, Cathedral Road, Kolkata-700071 and at any adjournment thereof in respect of such resolutions as are indicated below:

| Resolution<br>Number | Resolution                                                                                                                                                                    |
|----------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Ordinary Bus         | iness                                                                                                                                                                         |
| 1.                   | Consideration and adoption of the Audited Financial Statement, Reports of the Board of Directors and Auditors for the year ended 31.03.2019                                   |
| 2.                   | Consideration and adoption of the Audited Consolidated Financial Statement for the year ended 31.03.2019                                                                      |
| 3.                   | Confirmation of the declaration and payment of Interim Dividend for the financial year 2018-19                                                                                |
| 4.                   | Approval for re-appointment of Mr. Champa Lal Lohia (DIN: 00154019)who retires by rotation                                                                                    |
| 5.                   | Approval for re-appointment of Mr. Rup Chand Lohia (DIN 00063290) who retires by rotation                                                                                     |
| 6.                   | Approval for re-appointment Mr. Bikash Lohia (DIN 00154013) who retires by rotation                                                                                           |
| Special Busin        | less                                                                                                                                                                          |
| 7.                   | Consideration and approval for revision of remuneration of Mr. Nripen Kumar Dugar, Whole-time Director (DIN: 00127790)                                                        |
| 8.                   | Consideration and approval for re-appointment of Mr. Prasan Lohia (DIN : 00061111) as a Whole-time Director for further period of three years and payment of his remuneration |
| 9.                   | Approval for payment of remuneration of Cost Auditors                                                                                                                         |
| 10.                  | Approval to give authority for making donation to charitable and other funds                                                                                                  |

Affix Revenue Stamp

Signature of proxy holder(s)

Signed this .....day of September, 2019

Signature of the Shareholder

\* Applicable for investors holding shares in electronic form

Notes:

- (1) This form of proxy in order to be effective should be duly completed and deposited at the Registered office of the Company not less than 48 hours before the commencement of the meeting.
- (2) A person can act as a proxy on behalf of the members not exceeding fifty and holding in the aggregate not more than 10% of the total share capital of the Company carrying voting rights. A member holding more than 10% of the total share capital of the Company carrying voting rights may appoint a single person as proxy and such person shall not act as a proxy for any other person or shareholder.

ATRISYS PRODUCT info@trisyscom.com |\_\_\_

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